Motor Vehicle
Manufacturers Association
of the United States, Inc.

WORLD MOTOR VEHICLE DATA

1991 EDITION

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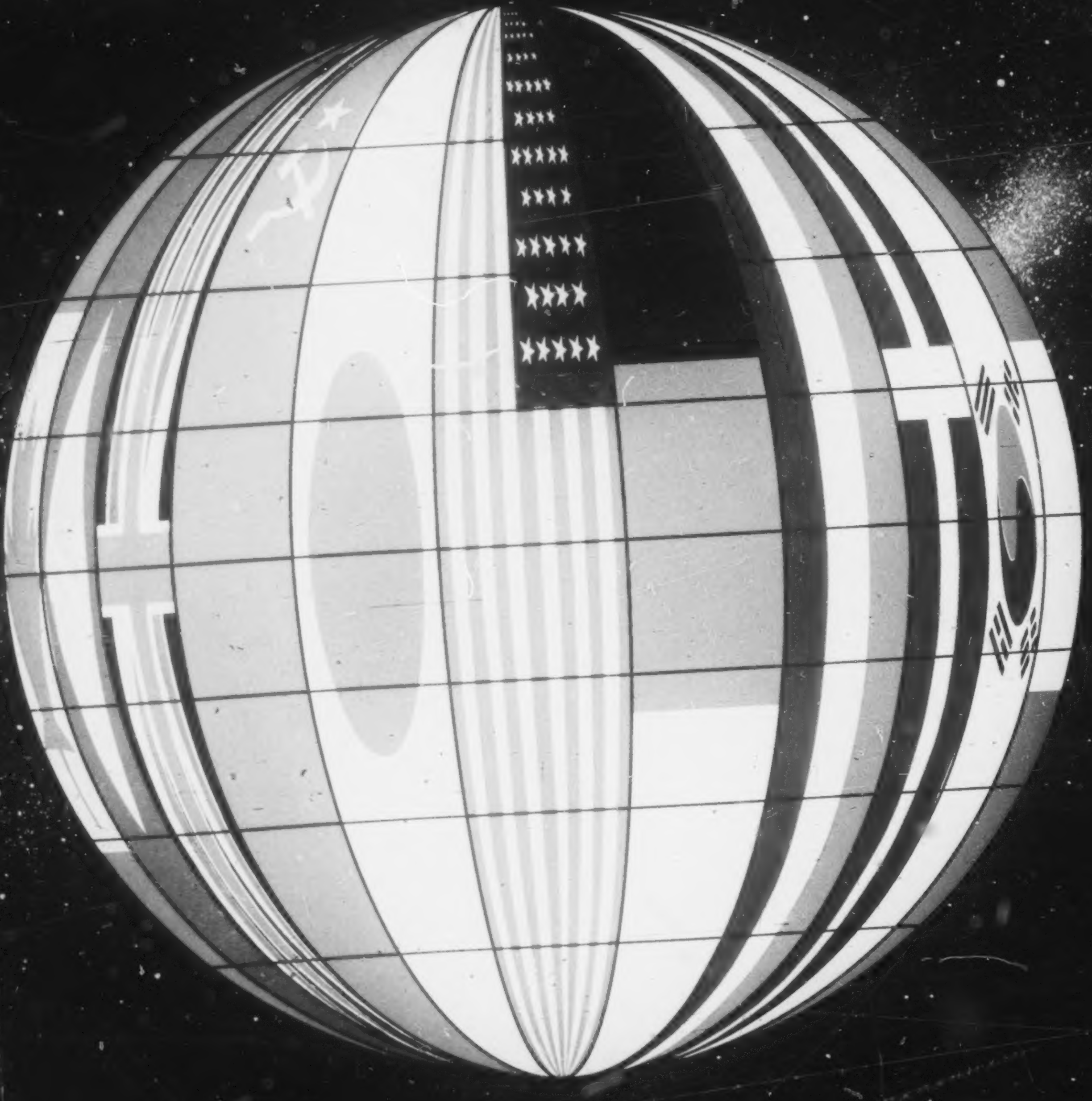

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1991 EDITION

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PRESIDENT'S MESSAGE

Our annual *World Motor Vehicle Data* continues its well-earned reputation as one of the most important and reliable sources of world wide information on motor vehicle production, imports, exports, registrations and sales.

I believe you will find this, our 27th edition, a useful and valuable resource document.

As always, we look forward to hearing your suggestions on the content and scope of this publication and how it can be made more useful to you.

THOMAS H. HANNA
President and Chief Executive Officer

PREFACE

This statistical compilation of international motor vehicle data through 1989 includes production totals by manufacturers as well as by country. Since it is necessary to use different data sources from year to year, there are occasional differences in the number reported for various classes of vehicles for some countries. This is due to the lack of uniformity of definitions for certain vehicles. In such cases, car, truck and bus data vary from one source to another and, accordingly, in the year to year data reported.

Although special efforts have been made to segregate vehicle assembly data from production data, the world totals for production may include some duplication since it is not possible for all countries to identify assemblies from production.

The data in this report were supplied by foreign government agencies, trade associations, private services and the press. It should be noted that the basis on which the data are reported will vary. For example, vehicle output may be measured in terms of production, shipments, or factory sales. New vehicles sold may be measured in terms of retail sales or new registrations. Imports and exports are subject to problems of compilation and definition. As a result, data accuracies vary and international comparisons are, of course, affected by these discrepancies.

– Economic & International
Affairs Department

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IDENTIFICATION SYMBOLS

The following four symbols have been designed and placed at the top of each page as an easy reference to the information displayed on those pages.

	ASSEMBLIES / PRODUCTION
EXPORT	EXPORTS FROM COUNTRY
IMPORT	IMPORTS TO COUNTRY
✎	REGISTRATIONS / SALES

WORLD DATA

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WORLD - MOTOR VEHICLE PRODUCTION 1988-1989

Motor Vehicle Production by Country and Type

	1989			1988		
	Passenger Cars	Trucks and Buses	Total	Passenger Cars	Trucks and Buses	Total
Argentina	107,597	20,227	127,824	135,776	28,494	164,270
Australia	356,898	28,124	385,022	317,367	29,661	347,028
Austria	6,638	5,026	11,664	7,261	4,503	11,764
Belgium	304,055	84,524	388,579	324,908	72,624	397,532
Brazil	730,992	282,260	1,013,252	782,411	286,345	1,068,756
Canada	983,897	949,702	1,933,599	1,024,807	924,451	1,949,258
China	35,450	551,486	586,936	36,798	607,973	644,771
Czechoslovakia	188,611	53,771	242,382	163,834	53,842	217,676
France	3,409,017	510,759	3,919,776	3,223,987	474,478	3,698,465
Germany, East	216,969	50,060	267,029	217,900	44,290	262,190
Germany, West	4,563,673	287,974	4,851,647	4,346,283	279,031	4,625,314
Hungary	0	11,933	11,933	0	12,476	12,476
India	177,190	155,389	332,579	159,941	152,391	312,332
Italy	1,971,969	248,805	2,220,774	1,884,313	226,706	2,111,019
Japan	9,052,406	3,973,335	13,025,741	8,198,400	4,501,407	12,699,807
Korea, South	871,898	257,572	1,129,470	872,074	211,581	1,083,655
Mexico	438,632	202,643	641,275	353,783	158,993	512,776
The Netherlands	135,000	33,330	168,330	119,786	29,051	148,837
Poland	293,202	73,619	366,821	305,000	51,500	356,500
Spain	1,638,615	406,942	2,045,557	1,497,967	368,497	1,866,464
Sweden	384,206	81,670	465,876	407,117	76,507	483,624
United Kingdom	1,299,082	326,590	1,625,672	1,226,835	317,343	1,544,178
United States	6,823,097	4,050,935	10,874,032	7,113,137	4,100,550	11,213,687
U.S.S.R	1,173,600	844,000	2,017,600	1,262,000	885,000	2,147,000
Yugoslavia	308,478	34,249	342,727	294,138	36,294	330,432
TOTAL	35,471,172	13,524,925	48,996,097	34,275,823	13,933,988	48,209,811

NOTE: As far as possibly can be determined, production in this table refers to vehicles locally manufactured.

SOURCE: Compiled by the Motor Vehicle Manufacturers Association of the U.S., Inc. from various sources.

WORLD - MOTOR VEHICLE PRODUCTION 1950-1989

Total Motor Vehicle Production - All Countries

	Passenger Cars	Trucks & Buses	Total
1950	8,174,032	2,403,394	10,577,426
1951	6,858,055	2,494,580	9,352,635
1952	5,924,626	2,399,397	8,324,023
1953	8,068,658	2,367,886	10,436,544
1954	7,964,360	2,384,636	10,348,996
1955	11,011,708	2,616,395	13,628,103
1956	9,071,889	2,603,314	11,675,203
1957	9,793,306	2,606,510	12,399,816
1958	8,685,724	2,603,312	11,289,036
1959	10,772,812	3,143,313	13,916,125
1960	12,838,910	3,649,430	16,488,340
1961	11,390,629	3,837,616	15,228,245
1962	14,011,817	3,987,446	17,999,263
1963	15,941,095	4,432,153	20,373,248
1964	16,734,646	4,992,356	21,727,002
1965	18,951,914	5,314,885	24,266,799
1966	19,151,634	5,700,313	24,851,947
1967	18,574,476	5,448,230	24,022,706
1968	21,613,654	6,742,348	28,356,002
1969	23,103,996	6,705,531	29,809,527
1970	22,494,258	6,909,221	29,403,479
1971	26,447,611	6,975,968	33,423,579
1972	27,886,168	7,691,615	35,577,783
1973	29,984,605	8,933,128	38,917,733
1974	25,946,555	8,786,271	34,732,826
1975	24,958,731	8,039,632	32,998,363
1976	28,793,648	9,547,364	38,341,012
1977	30,474,089	10,472,683	40,946,772
1978	31,183,666	11,115,770	42,299,436
1979	30,774,627	10,743,972	41,518,599
1980	28,577,518	9,936,117	38,513,635
1981	27,457,792	9,772,263	37,230,055
1982	26,626,660	9,485,934	36,112,594
1983	29,966,497	9,788,734	39,755,231
1984	30,478,607	11,579,079	42,057,686
1985	32,292,728	12,518,651	44,811,379
1986	32,855,292	12,442,064	45,297,356
1987	33,007,071	12,895,662	45,902,733
1988	34,275,823	13,933,988	48,209,811
1989	35,471,172	13,524,925	48,996,097

VARIOUS OVERSEAS SOURCES

WORLD - MOTOR VEHICLE PRODUCTION 1900-1945

Total Motor Vehicle Production - Selected Countries

	United States	Canada	France	Germany	Italy	United Kingdom	Other Countries	World Total
1900.....	4,192	0	3,000	2,312	0	0	0	9,504
1901.....	7,000	0	5,000	3,209	300	0	0	15,509
1902.....	9,000	0	9,000	4,738	350	0	0	23,088
1903.....	11,235	0	13,000	6,904	1,308	0	0	32,447
1904.....	22,830	0	17,000	11,370	3,080	0	0	54,280
1905.....	25,000	117	22,000	15,682	0	0	0	62,799
1906.....	34,000	99	26,000	22,000	0	0	0	82,099
1907.....	44,000	327	20,000	0	0	12,000	0	76,327
1908.....	65,000	524	30,000	0	0	10,500	0	106,024
1909.....	127,287	1,185	36,000	9,444	0	11,000	0	184,916
1910.....	187,000	2,643	38,000	13,113	0	14,000	0	254,756
1911.....	210,000	4,401	40,000	16,939	5,280	19,000	0	295,620
1912.....	378,000	9,131	41,000	22,773	6,670	23,200	0	480,774
1913.....	485,000	14,976	45,000	20,388	6,760	34,000	0	606,124
1914.....	573,039	17,968	0	0	9,210	0	0	600,217
1915.....	969,930	29,554	0	0	15,420	0	0	1,014,904
1916.....	1,617,708	41,289	0	0	17,370	0	0	1,676,367
1917.....	1,873,949	93,810	0	0	25,280	0	0	1,993,039
1918.....	1,170,686	82,408	0	0	22,230	0	0	1,275,324
1919.....	1,876,356	87,835	18,000	0	17,900	0	0	2,000,091
1920.....	2,227,349	94,144	40,000	0	21,080	0	0	2,382,573
1921.....	1,616,119	66,246	55,000	0	15,230	0	0	1,752,595
1922.....	2,544,176	101,007	75,000	0	16,390	73,000	0	2,809,573
1923.....	4,034,012	147,202	110,000	0	22,820	95,000	0	4,409,034
1924.....	3,602,540	132,580	145,000	18,000	37,450	146,600	12,352	4,094,522
1925.....	4,265,830	161,970	177,000	62,753	49,400	167,000	16,777	4,900,730
1926.....	4,300,934	204,727	192,000	45,431	67,800	198,000	20,338	5,029,230
1927.....	3,401,326	179,054	191,300	122,303	54,300	211,780	28,317	4,188,380
1928.....	4,358,759	242,054	223,600	147,493	57,600	211,877	36,661	5,278,044
1929.....	5,337,087	262,625	253,000	156,000	55,100	238,805	42,382	6,344,999
1930.....	3,362,820	153,372	230,000	71,100	46,400	236,528	33,217	4,133,437
1931.....	2,380,426	82,559	201,000	65,800	28,400	226,307	31,326	3,015,818
1932.....	1,331,860	60,789	163,000	52,088	29,600	232,719	45,600	1,915,656
1933.....	1,889,817	65,852	189,000	95,704	41,700	286,287	66,867	2,635,227
1934.....	2,737,070	116,852	181,000	174,566	45,402	342,499	89,596	3,686,985
1935.....	3,971,241	172,877	165,000	242,934	50,493	416,899	114,896	5,134,340
1936.....	4,461,462	162,159	204,000	271,000	53,144	481,542	160,345	5,793,652
1937.....	4,820,219	207,463	201,000	328,267	77,708	493,256	234,849	6,362,762
1938.....	2,508,407	166,086	227,200	342,169	70,777	444,877	236,727	3,996,243
1939.....	3,588,889	155,426	182,000	180,200	68,834	402,000	201,700	4,779,049
1940.....	4,512,895	223,103	0	72,000	0	133,869	0	4,941,867
1941-1945.....	WORLD WAR II							

NOTE: Other Countries include Austria, Belgium, Czechoslovakia, Denmark Hungary, Poland, Russia, Spain, and Sweden

VARIOUS OVERSEAS SOURCES

WORLD - MOTOR VEHICLE PRODUCTION 1946-1989

Total Motor Vehicle Production - Selected Countries

	Canada	Mexico	United States	TOTAL NORTH AMERICA	Austria	Belgium	France	Germany	Italy	The Nether-lands	Spain
1946.....	170,695	0	3,100,820	3,271,515	567	0	96,062	30,671	28,983	0	0
1947.....	242,107	0	4,795,587	5,037,694	1,891	126	137,383	23,343	43,736	0	0
1948.....	261,009	0	5,220,755	5,481,764	903	1,058	196,372	61,294	59,953	0	760
1949.....	290,664	0	6,243,834	6,534,498	2,248	200	285,641	163,503	86,054	210	486
1950.....	387,726	21,575	8,005,859	8,415,160	2,169	248	357,552	306,064	127,847	1,325	253
1951.....	415,420	46,081	6,757,014	7,218,515	2,359	N.A.	445,655	374,151	145,533	1,468	308
1952.....	434,102	46,987	5,561,796	6,042,885	2,915	550	498,962	428,383	138,446	1,205	400
1953.....	486,049	35,709	7,349,123	7,870,881	3,308	1,786	497,348	490,581	174,320	1,257	600
1954.....	352,109	33,380	6,536,729	6,922,218	10,240	3,620	600,040	660,597	216,715	1,500	620
1955.....	452,114	32,275	9,204,049	9,688,438	18,080	1,625	725,061	908,742	268,766	1,854	3,972
1956.....	471,350	39,387	6,918,758	7,429,495	15,935	383	827,079	1,075,619	315,802	2,529	4,500
1957.....	413,577	41,106	7,220,431	7,675,114	13,910	320	927,956	1,212,232	351,815	1,795	30,436
1958.....	356,418	38,955	5,121,269	5,516,642	19,166	382	1,127,549	1,495,256	403,560	1,557	31,050
1959.....	367,939	51,118	6,723,588	7,142,645	20,187	343	1,283,159	1,718,566	500,784	6,788	56,800
1960.....	397,739	49,807	7,905,119	8,352,665	12,568	256	1,369,210	2,055,149	644,633	19,339	58,209
1961.....	386,923	62,563	6,652,938	7,102,424	13,484	800	1,244,223	2,147,825	759,140	19,592	75,000
1962.....	505,187	66,637	8,197,311	8,769,135	12,395	1,043	1,536,133	2,356,612	946,793	28,577	100,163
1963.....	631,356	69,135	9,108,776	9,809,267	10,078	1,200	1,736,977	2,667,896	1,180,536	22,382	131,988
1964.....	670,990	90,752	9,307,860	10,069,602	7,660	2,070	1,615,896	2,909,657	1,090,078	36,208	178,128
1965.....	846,609	96,654	11,137,830	12,081,093	5,044	166,594	1,641,696	2,976,477	1,175,548	35,817	228,935
1966.....	872,214	113,807	10,396,298	11,382,319	4,210	195,219	2,024,552	3,050,708	1,365,898	39,994	340,418
1967.....	919,508	126,365	9,023,736	10,069,609	3,729	183,087	2,009,672	2,482,319	1,542,669	56,749	361,637
1968.....	1,150,218	143,478	10,820,410	12,114,106	4,088	172,906	2,075,617	3,106,958	1,663,648	66,442	393,433
1969.....	1,326,478	165,164	10,205,911	11,697,553	5,417	302,549	2,459,072	3,604,567	1,595,951	71,656	454,571
1970.....	1,159,504	192,841	8,283,949	9,636,294	3,937	272,433	2,750,086	3,842,247	1,854,252	79,219	536,026
1971.....	1,346,765	210,840	10,671,654	12,229,259	6,878	295,764	3,010,294	3,982,722	1,817,019	91,315	532,358
1972.....	1,430,084	229,766	11,310,708	12,970,558	6,255	271,453	3,328,320	3,815,982	1,839,793	130,861	695,217
1973.....	1,574,820	285,513	12,681,513	14,541,846	6,278	298,957	3,596,179	3,949,065	1,957,994	108,254	822,020
1974.....	1,524,874	350,755	10,071,042	11,946,671	4,642	183,128	3,462,847	3,099,777	1,772,515	82,081	837,414
1975.....	1,424,006	360,678	8,986,513	10,771,197	7,699	222,176	2,861,305	3,186,208	1,458,629	71,479	814,164
1976.....	1,640,112	324,979	11,497,596	13,462,687	6,739	326,978	3,402,715	3,868,089	1,590,677	86,323	866,240
1977.....	1,775,445	280,813	12,702,782	14,759,040	6,177	336,382	3,507,881	4,104,216	1,583,917	66,461	1,129,700
1978.....	1,818,492	384,128	12,899,202	15,101,822	5,486	303,260	3,507,930	4,186,364	1,656,115	85,200	1,143,831
1979.....	1,631,676	444,426	11,479,993	13,556,095	9,376	314,997	3,613,458	4,249,725	1,632,289	111,809	1,122,918
1980.....	1,374,359	490,006	8,009,841	9,874,206	16,061	259,966	3,378,433	3,878,553	1,611,856	114,881	1,181,659
1981.....	1,322,780	597,118	7,942,916	9,862,814	14,920	237,456	3,019,370	3,897,007	1,433,743	101,434	987,474
1982.....	1,276,452	472,637	6,985,595	8,734,684	15,155	278,014	3,148,807	4,062,665	1,453,043	109,005	1,069,507
1983.....	1,524,413	285,485	9,205,375	11,015,273	12,207	285,478	3,335,862	4,154,439	1,575,151	122,237	1,288,721
1984.....	1,829,263	343,698	10,939,048	13,112,029	10,999	249,461	3,062,152	4,045,462	1,601,177	129,121	1,308,769
1985.....	1,933,381	398,192	11,652,743	13,984,316	13,723	266,172	3,016,106	4,445,920	1,572,907	128,974	1,417,604
1986.....	1,854,125	341,052	11,334,775	13,529,952	11,707	275,867	3,194,615	4,598,963	1,831,700	142,354	1,532,623
1987.....	1,635,014	395,258	10,924,686	12,954,958	10,706	334,388	3,493,210	4,634,074	1,912,612	151,924	1,704,473
1988.....	1,949,258	512,776	11,213,687	13,675,721	11,764	397,532	3,698,465	4,625,314	2,111,019	148,837	1,866,484
1989.....	1,933,599	641,275	10,874,032	13,448,906	11,664	388,579	3,919,776	4,851,647	2,220,774	168,330	2,045,557

VARIOUS OVERSEAS SOURCES

WORLD - MOTOR VEHICLE PRODUCTION 1946-1989 (continued)

Total Motor Vehicle Production - Selected Countries

	Sweden	United Kingdom	Czecho-slovakia	East Germany	Hungary	Poland	Russia	Yugoslavia	Total Eastern Bloc	TOTAL EUROPE
1946...	7,336	359,634	1,550	0	0	0	102,171	0	103,721	626,974
1947...	9,287	441,284	14,604	0	0	0	132,968	0	147,572	804,622
1948...	9,497	507,608	26,314	0	0	0	197,056	0	223,370	1,062,815
1949...	11,069	628,196	27,523	0	0	0	275,992	0	303,515	1,481,202
1950...	17,553	783,672	31,424	0	0	0	362,895	0	394,319	1,991,002
1951...	22,950	733,883	29,582	0	0	0	288,683	0	318,265	2,044,572
1952...	21,233	689,658	16,968	0	0	0	307,936	0	324,904	2,106,656
1953...	29,427	834,275	19,298	0	0	0	354,175	0	373,473	2,406,375
1954...	44,735	1,037,879	19,384	0	0	0	403,873	0	423,257	3,019,203
1955...	50,299	1,237,068	24,183	36,438	0	16,500	445,268	0	522,389	3,737,856
1956...	57,274	1,004,544	37,329	45,346	3,500	19,000	464,632	4,181	573,988	3,877,653
1957...	71,654	1,149,095	48,359	51,078	4,000	21,000	495,408	7,213	627,058	4,386,271
1958...	91,179	1,365,407	58,556	54,163	5,200	27,000	511,074	7,696	663,689	5,198,795
1959...	112,394	1,560,427	66,662	67,341	4,900	34,500	494,994	8,658	677,055	5,936,503
1960...	128,527	1,810,700	73,684	76,000	5,600	36,400	523,591	15,921	731,196	6,829,787
1961...	131,755	1,464,134	77,053	84,200	6,400	35,990	555,330	21,254	780,227	6,635,180
1962...	151,568	1,674,530	81,224	88,000	7,700	41,129	577,500	21,723	817,276	7,625,090
1963...	167,850	2,011,720	70,781	94,000	6,000	48,388	587,012	30,721	836,902	8,767,509
1964...	184,184	2,332,376	55,468	102,000	8,000	54,853	603,100	39,297	862,718	9,218,975
1965...	205,717	2,177,261	90,713	118,056	7,131	59,800	634,312	47,739	957,751	9,570,840
1966...	199,910	2,042,354	113,421	126,626	7,990	66,975	675,300	45,664	1,035,976	10,299,239
1967...	214,650	1,937,119	133,174	134,101	8,250	68,359	728,800	55,804	1,128,488	9,920,119
1968...	244,786	2,225,122	150,299	139,116	8,500	84,921	800,900	74,106	1,257,842	11,210,842
1969...	271,440	2,182,793	158,582	147,680	9,000	101,800	844,300	94,983	1,356,345	12,304,361
1970...	310,887	2,098,498	169,920	151,200	9,200	118,000	916,118	130,563	1,495,001	13,242,586
1971...	317,295	2,198,146	176,862	160,762	9,500	145,700	1,142,700	132,368	1,767,892	14,019,683
1972...	350,989	2,329,430	182,937	169,616	10,000	158,000	1,379,000	126,412	2,025,965	14,794,265
1973...	378,042	2,163,941	197,802	180,203	10,500	192,400	1,602,000	143,826	2,326,731	15,607,461
1974...	368,359	1,936,685	200,877	188,930	12,075	223,000	1,846,000	189,728	2,660,610	14,408,058
1975...	366,753	1,648,399	211,073	185,800	12,100	257,300	1,964,056	205,567	2,835,896	13,472,708
1976...	367,780	1,705,506	215,836	202,371	12,900	312,100	2,024,660	216,071	2,983,938	15,206,985
1977...	298,121	1,714,240	197,585	204,394	13,313	374,400	2,088,369	257,762	3,135,823	15,884,918
1978...	317,898	1,607,467	218,468	210,486	15,973	428,900	2,150,984	279,759	3,304,570	16,118,121
1979...	373,645	1,478,512	228,738	220,000	13,814	435,800	2,173,200	315,110	3,386,662	16,293,391
1980...	315,100	1,312,914	233,112	214,000	16,315	430,500	2,199,200	283,744	3,376,871	15,446,294
1981...	331,426	1,184,205	229,513	219,400	12,288	308,000	2,197,500	266,423	3,233,124	14,440,159
1982...	365,352	1,156,477	224,449	221,800	13,299	276,351	2,172,700	241,316	3,149,915	14,807,940
1983...	414,522	1,289,111	223,849	229,545	12,852	335,679	2,180,000	247,978	3,229,903	15,707,631
1984...	431,852	1,133,731	230,583	246,796	11,866	349,620	2,209,400	272,398	3,320,663	15,293,387
1985...	461,072	1,285,492	235,043	261,795	14,834	349,496	2,232,000	258,286	3,351,454	15,959,424
1986...	487,152	1,247,647	238,768	264,444	13,586	355,800	2,226,000	281,781	3,380,379	16,701,007
1987...	501,822	1,389,772	226,899	265,906	12,923	355,400	2,199,000	324,501	3,384,629	17,517,610
1988...	483,624	1,544,178	217,676	262,190	12,476	356,500	2,147,000	330,432	3,326,274	18,213,471
1989...	465,876	1,625,672	242,382	267,029	11,933	366,821	2,017,600	342,727	3,248,492	18,946,367

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD - MOTOR VEHICLE PRODUCTION 1946-1989 (continued)

Total Motor Vehicle Production - Selected Countries

	China	India	Japan	Korea	TOTAL ASIA	Morocco	TOTAL AFRICA	Argentina	Brazil	TOTAL SOUTH AMERICA	Australia
1946.....	0	0	14,921	0	14,921	0	0	0	0	0	0
1947.....	0	0	11,320	0	11,320	0	0	0	0	0	0
1948.....	0	0	20,367	0	20,367	0	0	0	0	0	0
1949.....	0	0	28,700	0	28,700	0	0	0	0	0	0
1950.....	0	14,688	31,597	0	46,285	0	0	0	0	0	126,721
1951.....	0	22,269	38,490	0	60,759	0	0	0	0	0	129,259
1952.....	0	15,291	38,966	0	54,257	0	0	0	0	0	116,293
1953.....	0	13,926	49,778	0	63,704	0	0	0	0	0	159,307
1954.....	0	14,462	70,073	0	84,535	0	0	0	0	0	200,605
1955.....	0	30,854	68,932	0	99,786	0	0	0	0	0	218,004
1956.....	0	32,136	111,066	0	143,202	0	0	0	0	0	204,176
1957.....	0	31,932	181,977	0	213,909	0	0	10,600	30,542	41,142	213,620
1958.....	0	26,796	188,303	0	215,099	0	0	26,100	60,983	87,083	241,324
1959.....	19,601	36,997	262,814	0	319,412	0	0	32,952	96,114	129,066	263,592
1960.....	22,574	51,136	481,551	0	555,261	0	0	89,338	133,041	222,379	326,250
1961.....	3,589	53,865	813,879	0	871,333	0	0	136,188	145,584	281,772	231,651
1962.....	9,740	56,967	990,706	1,777	1,059,190	2,247	2,247	129,880	191,194	321,074	329,629
1963.....	20,579	51,416	1,283,531	1,254	1,356,780	6,276	6,276	104,899	174,191	279,090	374,058
1964.....	28,062	67,135	1,702,475	249	1,797,921	4,302	4,302	166,483	183,707	350,190	411,750
1965.....	40,542	72,577	1,875,614	141	1,988,874	5,360	5,360	194,536	185,187	379,723	407,596
1966.....	56,861	72,530	2,286,399	3,430	2,418,220	5,146	5,146	179,453	224,609	404,062	343,929
1967.....	20,381	70,359	3,146,486	6,604	3,243,830	9,728	9,728	175,318	225,487	400,805	366,547
1968.....	25,100	79,541	4,085,826	17,657	4,208,124	12,956	12,956	180,976	279,715	460,691	418,307
1969.....	53,100	76,215	4,674,932	30,994	4,835,241	19,113	19,113	218,590	353,700	572,290	451,917
1970.....	87,166	82,766	5,289,157	28,819	5,487,908	21,034	21,034	219,599	416,089	635,688	473,790
1971.....	111,022	89,110	5,810,774	23,002	6,033,908	19,832	19,832	253,640	516,964	770,604	470,122
1972.....	108,227	90,048	6,294,438	18,648	6,511,361	18,414	18,414	278,222	622,171	900,393	466,917
1973.....	116,193	97,917	7,082,757	26,314	7,323,181	21,264	21,264	311,614	750,376	1,061,990	454,190
1974.....	104,771	87,889	6,551,840	30,290	6,774,790	24,012	24,012	322,410	905,920	1,228,330	489,339
1975.....	139,800	74,276	6,941,591	36,264	7,191,931	25,216	25,216	251,126	930,235	1,181,361	456,167
1976.....	135,200	85,058	7,841,447	48,292	8,109,997	25,018	25,018	206,948	986,611	1,193,559	456,216
1977.....	125,400	89,145	8,514,522	83,000	8,812,067	22,777	22,777	256,581	921,193	1,177,774	452,592
1978.....	149,062	98,848	9,269,153	156,416	9,673,479	19,666	19,666	194,687	1,064,014	1,258,701	384,966
1979.....	185,700	101,273	9,635,546	204,447	10,126,966	18,338	18,338	266,244	1,127,966	1,394,210	461,468
1980.....	222,288	113,326	11,042,884	123,135	11,501,633	16,708	16,708	288,917	1,165,174	1,454,091	364,109
1981.....	175,645	148,887	11,179,962	133,905	11,638,399	16,226	16,226	172,363	780,883	953,246	391,614
1982.....	196,304	152,580	10,731,794	163,484	11,244,162	16,690	16,690	132,116	859,295	991,411	408,570
1983.....	239,886	153,638	11,111,659	221,019	11,726,202	16,201	16,201	159,175	896,462	1,055,637	337,075
1984.....	316,367	180,919	11,464,920	265,361	12,227,567	15,071	15,071	167,323	864,663	1,031,986	399,084
1985.....	443,377	230,560	12,271,095	378,162	13,323,194	16,002	16,002	137,951	966,708	1,104,659	411,332
1986.....	372,753	238,838	12,259,817	601,546	13,472,954	14,095	14,095	174,864	1,056,332	1,231,196	362,247
1987.....	472,538	287,713	12,249,174	979,739	13,989,164	15,302	15,302	193,499	920,071	1,113,570	330,241
1988.....	644,961	312,332	12,699,807	1,083,655	14,740,745	13,246	13,246	164,270	1,068,756	1,233,026	347,028
1989.....	586,936	332,578	13,025,741	1,129,470	15,074,728	N.A.	N.A.	127,824	1,013,252	1,141,076	385,022

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD - PRODUCTION 1960-1989

Passenger Cars - Selected Countries (In Thousands)

	Germany	France	U.K.	Italy	Sweden	Spain	U.S.S.R.	Japan	U.S.A.	Brazil
1960...	1,817	1,175	1,353	596	110	40	139	165	6,703	82
1965...	2,734	1,423	1,722	1,104	182	159	201	696	9,335	103
1970...	3,528	2,458	1,641	1,720	279	450	352	3,179	6,550	250
1975...	2,908	2,546	1,267	1,349	316	696	1,201	4,568	6,717	524
1976...	3,547	2,980	1,333	1,471	317	753	1,239	5,028	8,498	527
1977...	3,791	3,092	1,328	1,440	235	989	1,280	5,431	9,214	729
1978...	3,890	3,111	1,257	1,509	254	986	1,312	5,748	9,177	875
1979...	3,933	3,220	1,102	1,481	297	966	1,314	6,176	8,434	967
1980...	3,521	2,939	959	1,445	235	1,029	1,327	7,038	6,376	983
1981...	3,578	2,612	955	1,257	258	855	1,324	6,974	6,253	624
1982...	3,761	2,777	888	1,297	295	928	1,307	6,882	5,074	721
1983...	3,878	2,961	1,045	1,396	345	1,142	1,315	7,152	6,781	774
1984...	3,790	2,713	909	1,439	373	1,177	1,327	7,073	7,773	707
1985...	4,167	2,632	1,048	1,389	401	1,230	1,332	7,647	8,185	777
1986...	4,311	2,773	1,019	1,652	421	1,282	1,326	7,810	7,829	832
1987...	4,374	3,052	1,143	1,713	432	1,403	1,332	7,891	7,099	683
1988...	4,346	3,224	1,227	1,884	407	1,498	1,262	8,198	7,113	782
1989...	4,564	3,409	1,299	1.972	384	1,639	1,217	9,052	6,823	731

Passenger Cars As Percent of World Production

	Germany	France	U.K.	Italy	Sweden	Spain	U.S.S.R.	Japan	U.S.A.	Brazil
1960...	14.2	9.0	10.6	4.4	0.9	0.3	1.1	1.3	52.4	0.3
1965...	14.2	7.1	8.9	5.7	0.9	0.8	1.1	3.6	48.6	0.5
1970...	15.6	9.9	7.0	7.5	1.2	2.0	1.5	14.0	28.9	1.5
1975...	11.5	10.1	5.0	5.4	1.2	2.8	4.8	18.1	26.6	3.1
1976...	12.3	10.2	4.6	5.0	1.1	2.6	4.2	17.2	29.2	2.9
1977...	12.3	10.0	4.2	4.7	0.8	3.2	4.1	17.6	29.8	2.5
1978...	12.3	9.8	4.0	4.7	0.8	3.1	4.1	18.1	28.9	2.9
1979...	12.5	10.2	3.5	4.7	0.9	3.1	4.2	19.6	26.7	3.1
1980...	12.0	10.0	3.3	4.9	0.8	3.6	4.5	24.0	21.8	3.4
1981...	12.8	9.3	3.4	4.5	0.9	3.1	4.7	24.9	22.3	2.2
1982...	13.8	10.2	3.3	4.8	1.1	3.4	4.8	25.3	18.7	2.6
1983...	12.8	9.8	3.5	4.6	1.1	3.8	4.4	23.7	22.4	2.6
1984...	12.2	8.8	2.9	4.6	1.2	3.8	4.3	22.8	25.1	2.3
1985...	12.7	8.0	3.2	4.2	1.2	3.8	4.1	23.4	25.0	2.4
1986...	12.9	8.3	3.1	5.0	1.3	3.8	4.0	23.4	23.5	2.5
1987...	13.0	9.1	3.4	5.1	1.3	4.2	4.0	23.5	21.2	2.0
1988...	12.5	9.3	3.5	5.4	1.2	4.3	4.0	23.5	20.4	2.2
1989...	12.9	9.6	3.7	5.6	1.1	4.6	3.3	25.5	19.2	2.1

Passenger Car Exports as Percent of Domestic Production

	Germany	France	U.K.	Italy	Sweden	Spain	U.S.S.R.	Japan	U.S.A.	Brazil
1960...	47.6	43.7	42.1	33.2	44.7	0.0	0.0	4.2	2.2	0.0
1965...	51.9	37.0	36.4	28.2	48.5	0.0	24.2	14.5	2.2	0.0
1970...	55.2	52.6	43.3	37.0	65.5	8.2	26.7	22.8	5.5	0.0
1975...	50.8	53.5	40.7	49.0	68.7	22.1	25.8	40.0	9.5	6.8
1976...	51.8	50.5	37.2	47.3	63.8	22.0	29.1	50.5	7.8	8.0
1977...	51.2	52.4	35.8	44.7	76.7	31.8	28.3	54.5	7.5	7.6
1978...	49.0	50.8	37.1	42.4	81.3	37.9	29.5	49.0	7.3	9.0
1979...	50.8	52.7	37.2	43.7	80.3	41.1	28.8	50.2	8.8	8.5
1980...	53.2	52.1	37.5	35.4	80.2	47.8	25.3	56.1	8.8	11.8
1981...	54.5	53.4	32.5	33.7	81.0	50.6	25.0	56.6	8.1	26.8
1982...	58.3	52.7	35.3	33.7	79.0	53.4	N.A.	54.8	7.0	16.7
1983...	56.4	54.5	26.2	35.2	79.4	56.0	N.A.	53.2	7.9	17.2
1984...	58.9	56.4	24.1	33.4	80.7	60.1	N.A.	56.2	7.6	21.5
1985...	61.6	58.5	22.9	32.4	76.6	64.0	N.A.	57.9	8.1	20.7
1986...	58.5	55.9	19.8	36.5	81.7	55.9	N.A.	58.6	8.3	16.6
1987...	56.0	55.1	21.4	37.4	79.2	53.5	N.A.	57.1	8.9	41.1
1988...	57.7	56.8	19.7	36.4	76.3	52.5	N.A.	54.1	9.4	30.4
1989...	59.6	55.7	26.1	35.2	79.1	56.4	N.A.	48.5	11.4	22.6

N.A. - Not Available

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD - MOTOR VEHICLE PRODUCTION 1960-1989 (continued)

Commercial Vehicles - Selected Countries (In Thousands)

	West Germany	France	U.K.	Italy	Sweden	Spain	U.S.S.R.	Japan	U.S.A.	Brazil
1960.....	230	194	458	49	19	18	385	316	1,202	40
1965.....	236	219	455	72	24	66	415	1,179	1,803	46
1970.....	314	292	457	134	32	86	570	2,110	1,734	72
1975.....	259	315	381	110	50	118	763	2,374	2,270	151
1976.....	301	423	372	120	51	113	776	2,813	3,000	216
1977.....	295	415	386	144	52	141	800	3,083	3,489	187
1978.....	296	397	385	148	51	158	839	3,816	3,723	187
1979.....	317	393	408	151	58	157	859	3,460	3,046	216
1980.....	358	440	389	167	63	153	872	4,005	1,634	182
1981.....	319	408	230	176	55	132	874	4,206	1,690	156
1982.....	301	372	269	156	54	142	866	3,850	1,912	139
1983.....	277	375	245	180	52	147	862	3,960	2,444	122
1984.....	255	349	225	162	59	132	879	4,392	3,151	185
1985.....	279	384	266	164	60	188	900	4,624	3,468	208
1986.....	286	422	229	179	66	251	900	4,450	3,506	241
1987.....	260	441	247	199	70	302	870	4,358	3,826	237
1988.....	279	474	317	227	77	368	885	4,501	4,101	286
1989.....	288	511	327	249	82	407	844	3,973	4,051	282

Commercial Vehicle As Percent of World Production

	West Germany	France	U.K.	Italy	Sweden	Spain	U.S.S.R.	Japan	U.S.A.	Brazil
1960.....	7.4	6.0	14.3	1.5	0.6	0.5	11.9	9.8	37.4	3.0
1965.....	4.9	3.8	9.2	1.4	0.5	1.5	8.4	23.8	36.4	1.7
1970.....	4.9	4.0	7.1	2.1	0.5	1.4	8.9	32.7	26.8	1.3
1975.....	3.6	4.0	4.9	1.4	0.6	1.5	9.8	30.4	29.1	1.9
1976.....	3.5	4.6	4.0	1.3	0.6	1.2	8.5	30.5	32.5	1.6
1977.....	3.1	4.1	3.8	1.4	0.5	1.4	7.9	30.2	34.4	1.5
1978.....	2.8	3.7	3.6	1.4	0.5	1.5	7.9	29.9	35.0	1.3
1979.....	3.1	3.8	3.9	1.5	0.5	1.5	8.3	33.3	29.4	1.6
1980.....	3.8	4.6	4.1	1.7	0.7	1.6	9.2	42.0	17.2	1.9
1981.....	3.4	4.3	2.4	1.9	0.6	1.4	9.2	44.4	17.8	1.6
1982.....	3.3	4.1	2.9	1.7	0.6	1.5	9.4	42.0	20.8	1.5
1983.....	2.8	3.8	2.5	1.8	0.5	1.5	8.9	40.3	24.8	1.2
1984.....	2.3	3.1	2.0	1.4	0.5	1.2	7.9	39.0	28.1	1.4
1985.....	2.3	3.2	2.2	1.5	0.5	1.5	7.4	38.1	28.5	1.6
1986.....	2.3	3.4	1.9	1.4	0.5	2.0	7.3	35.9	28.2	1.8
1987.....	2.0	3.4	1.9	1.5	0.5	2.3	7.4	33.8	29.5	1.8
1988.....	2.0	3.4	2.3	1.6	0.6	2.7	7.0	32.6	29.5	2.1
1989.....	2.1	3.8	2.4	1.8	0.6	3.0	6.3	29.4	30.0	2.1

Commercial Vehicle Exports as Percent of Domestic Production

	West Germany	France	U.K.	Italy	Sweden	Spain	U.S.S.R.	Japan	U.S.A.	Brazil
1960.....	49.3	29.0	31.9	12.3	61.8	0.0	0.0	10.0	18.0	0.0
1965.....	44.5	22.7	36.5	26.8	55.9	0.0	4.1	7.9	7.5	0.0
1970.....	50.1	37.6	37.7	28.9	72.3	11.3	6.9	17.1	7.3	0.0
1975.....	63.8	43.4	47.2	44.7	79.2	14.5	5.0	35.8	11.9	13.3
1976.....	64.2	34.0	50.6	40.9	83.2	9.2	4.7	41.6	8.2	8.6
1977.....	60.1	35.7	49.7	48.5	78.7	20.8	5.4	45.2	7.5	7.2
1978.....	57.1	38.7	36.9	50.4	82.3	28.7	6.0	45.5	7.8	9.4
1979.....	56.2	41.2	34.5	51.6	88.1	31.5	6.4	42.2	9.7	13.5
1980.....	58.9	40.5	31.3	48.7	84.1	29.8	6.6	50.4	12.4	22.8
1981.....	63.9	38.6	39.2	51.7	88.3	30.4	6.5	50.0	11.1	28.5
1982.....	67.6	37.6	33.8	58.2	96.2	33.7	N.A.	47.3	6.7	38.0
1983.....	59.9	38.1	37.5	60.9	88.0	25.0	N.A.	47.1	6.3	29.3
1984.....	61.0	42.1	34.0	63.6	93.6	31.5	N.A.	48.5	6.0	28.2
1985.....	63.8	41.9	19.5	63.0	78.3	36.7	N.A.	49.8	5.4	25.9
1986.....	60.5	42.7	19.2	64.3	75.9	38.6	N.A.	45.7	6.0	20.1
1987.....	59.9	38.7	22.2	62.7	90.9	24.1	N.A.	41.2	6.0	27.9
1988.....	60.9	42.6	20.4	62.2	90.6	29.1	N.A.	37.1	5.8	32.8
1989.....	61.1	41.7	28.1	61.0	91.5	45.9	N.A.	37.6	4.9	31.2

N.A. - Not Available

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD - MOTOR VEHICLE PRODUCTION 1988-1989

In Descending Order of 1989 Worldwide Vehicle Production

	1989			1988		
	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles
1. General Motors - U.S.A.	7,611,447	5,545,869	2,065,578	7,743,418	5,662,843	2,080,575
2. Ford Motor - U.S.A.	6,046,514	4,056,726	1,989,788	6,226,823	4,234,583	1,992,240
3. Toyota - Japan	4,278,190	3,352,628	925,562	4,084,264	3,093,692	990,572
4. Nissan - Japan	3,003,461	2,252,607	750,854	2,699,750	2,016,626	683,124
5. Volkswagen - W. Germany	2,880,892	2,753,715	127,177	2,875,337	2,748,152	127,185
6. Peugeot-Citroen - France	2,687,893	2,433,403	254,490	2,465,267	2,227,528	237,739
7. Chrysler - U.S.A.	2,208,629	1,052,504	1,156,125	2,337,580	1,209,156	1,128,424
8. Renault - France	2,204,915	1,850,023	354,892	2,101,107	1,767,516	333,591
9. Fiat - Italy	2,157,827	1,875,415	282,412	2,049,647	1,790,631	259,016
10 Honda - Japan	1,811,962	1,604,430	207,532	1,709,828	1,489,185	220,643
11 Mazda - Japan	1,486,586	1,184,166	302,420	1,383,953	1,043,420	340,533
12 Mitsubishi - Japan	1,249,510	708,418	541,092	1,261,409	639,890	621,519
13 Suzuki - Japan	868,318	430,053	438,265	845,923	296,413	549,510
14 Daimler-Benz - W. Germany	783,215	536,993	246,222	801,871	553,772	248,099
15 Vaz - U.S.S.R.	733,200	733,200	0	731,455	731,455	0
16 Daihatsu - Japan	664,239	263,631	400,608	643,485	160,125	483,360
17 Hyundai - Korea	614,379	525,857	88,522	647,387	584,339	63,048
18 Fuji-Subaru - Japan	556,590	310,623	245,967	595,286	276,448	318,838
19 Isuzu - Japan	556,463	188,725	367,738	575,978	158,750	417,228
20 Rover Group - U.K.	535,769	466,619	69,150	548,744	474,687	74,057
21 Volvo - Sweden	493,250	423,853	69,397	481,595	412,507	69,088
22 B.M.W. - W. Germany	489,742	489,742	0	463,651	463,651	0
23 Kia - S. Korea	316,893	182,332	134,561	249,473	133,602	115,871
24 Alfa Romeo - Italy	233,207	233,207	0	233,089	229,003	4,086
25 Zastava - Yugoslavia	232,316	220,174	12,142	227,888	217,207	10,681
26 Polski Fiat - Poland	209,000	209,000	0	205,000	205,000	0
27 Skoda - Czechoslovakia	182,845	182,845	0	158,760	158,760	0
28 Daewoo - S. Korea	161,925	147,944	13,981	162,788	147,744	15,044
29 Zaz Zaporojetz - U.S.S.R.	155,200	155,200	0	140,031	140,031	0
30 Trabant - E. Germany	145,574	145,574	0	142,000	142,000	0
31 Saab-Scania - Sweden	139,841	103,591	36,250	158,894	120,562	38,332
32 G.A.Z. Volga - U.S.S.R.	123,000	123,000	0	74,005	74,005	0
33 Hino - Japan	92,446	0	92,446	80,962	0	80,962
34 Moskvitch - U.S.S.R.	74,000	74,000	0	115,322	115,322	0
35 Navistar Corp. - U.S.A.	71,411	0	71,411	80,942	0	80,942
36 Wartburg - E. Germany	59,845	59,845	0	79,100	79,100	0
37 I.M.V. - Yugoslavia	52,683	51,845	838	55,039	54,309	730
38 Sevel - Argentina	50,740	46,039	4,701	62,289	55,679	6,610
39 PACCAR - U.S.A.	39,859	0	39,859	38,094	0	38,094
40 Porsche - W. Germany	28,979	28,979	0	25,969	25,969	0
TOTAL 40 MANUFACTURERS	46,292,755	35,002,775	11,289,980	45,563,403	33,933,662	11,629,741
OTHERS	2,703,342	468,397	2,234,945	2,646,408	342,161	2,304,247
TOTAL PRODUCTION	48,996,097	35,471,172	13,524,925	48,209,811	34,275,823	13,933,988
North American Companies	15,977,860	10,655,099	5,322,761	16,426,857	11,106,582	5,320,275
Japanese Companies	14,567,765	10,295,281	4,272,484	13,880,838	9,174,549	4,706,289
Western European Companies	12,635,530	11,195,540	1,439,990	12,205,171	10,813,978	1,391,193
Eastern European Companies	1,967,663	1,954,683	12,980	1,928,600	1,917,189	11,411
Korean Companies	1,093,197	856,133	237,064	1,059,648	865,685	193,963

Data compiled by MVMA from various overseas sources. Information was obtained from published reports issued by various vehicle associations outside the U.S. and from a number of other sources considered reliable. Because of the numerous complex factors involved in determining vehicle ranking worldwide, MVMA does not assume responsibility for the above classification.

WORLD - MOTOR VEHICLE PRODUCTION 1988-1989

Includes Production from Plants Outside Parent Country

	1988			1989		
	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles
GENERAL MOTORS						
G.M. - U.S.A.	5,147,300	3,501,124	1,646,176	4,818,186	3,213,752	1,604,434
G.M. - Canada	722,713	409,951	312,762	746,757	419,712	327,045
Opel - W. Germany	904,421	895,504	8,917	996,321	989,385	6,936
Lotus - U.K.	1,336	1,336	0	1,061	1,061	0
Vauxhall - U.K.	206,700	176,489	30,211	237,489	208,333	29,156
G.M. - Spain	361,291	361,291	0	379,616	379,616	0
G.M. - Brazil	242,785	192,854	49,931	238,699	191,103	47,596
G.M. - Mexico	84,055	51,477	32,578	112,786	62,375	50,411
G.M.-Holden - Australia	72,817	72,817	0	80,532	80,532	0
TOTAL	**7,743,418**	**5,662,843**	**2,080,575**	**7,611,447**	**5,545,869**	**2,065,578**
(Outside Parent Country)	(2,596,118)	(2,161,719)	(434,399)	(2,793,261)	(2,332,117)	(461,144)
FORD						
Ford - U.S.A.	3,329,096	1,805,741	1,523,355	3,173,307	1,677,081	1,496,226
Ford - Canada	653,113	499,616	153,497	588,526	435,569	152,957
Ford - W. Germany	608,890	608,890	0	633,340	633,340	0
Ford - Belgium	397,532	324,708	72,824	388,579	304,055	84,524
Ford - U.K.	508,375	375,542	132,833	526,552	382,581	143,971
Ford - Spain	281,666	281,666	0	310,441	310,441	0
Ford - Brazil	176,302	124,683	51,619	174,112	120,277	53,835
Ford - Mexico	128,753	98,815	29,938	86,691	47,580	39,111
Ford - Australia	111,899	95,318	16,581	141,507	129,707	11,800
Ford - Argentina	31,197	19,604	11,593	23,459	16,095	7,364
TOTAL	**6,226,823**	**4,234,583**	**1,992,240**	**6,046,514**	**4,056,726**	**1,989,788**
(Outside Parent Country)	(2,897,727)	(2,428,842)	(468,885)	(2,873,207)	(2,379,645)	(493,562)
TOYOTA						
Toyota - Japan	3,968,697	2,982,922	985,775	3,975,902	3,055,101	920,801
Toyota - U.S.A.	55,480	55,480	0	231,279	231,279	0
Toyota - Australia	55,080	55,080	0	65,989	65,989	0
Toyota - Brazil	5,007	210	4,797	5,020	259	4,761
TOTAL	**4,084,264**	**3,093,692**	**990,572**	**4,278,190**	**3,352,628**	**925,562**
(Outside Parent Country)	(115,567)	(110,770)	(4,797)	(302,288)	(297,527)	(4,761)
VOLKSWAGEN						
V.W. - W. Germany	1,453,286	1,372,035	81,251	1,541,867	1,463,991	77,876
V.W. Audi - W. Germany	426,462	426,462	0	421,243	421,243	0
V.W. - Argentina	16,511	16,051	460	11,015	10,665	350
V.W. - Brazil	371,600	332,492	39,108	324,244	284,354	39,890
V.W. - Mexico	59,164	52,798	6,366	108,374	99,313	9,061
V.W. - U.S.A.	35,998	35,998	0	0	0	0
Seat - Spain	512,316	512,316	0	474,149	474,149	0
TOTAL	**2,875,337**	**2,748,152**	**127,185**	**2,880,892**	**2,753,715**	**127,177**
(Outside Parent Country)	(995,589)	(949,655)	(45,934)	(917,782)	(868,481)	(49,301)
NISSAN						
Nissan - Japan	2,164,218	1,730,948	433,270	2,372,526	1,972,508	400,018
Nissan Diesel - Japan	49,288	0	49,288	55,897	0	55,897
Nissan - Mexico	101,140	72,395	28,745	120,880	87,233	33,647
Nissan - Australia	46,845	46,845	0	52,357	0	52,357
Nissan Motor Iberica - Spain	75,902	0	75,902	85,879	0	85,879
Nissan - U.K.	56,541	56,541	0	77,282	77,282	0
Nissan - U.S.A.	205,816	109,897	95,919	238,640	115,584	123,056
TOTAL	**2,699,750**	**2,016,626**	**683,124**	**3,003,461**	**2,252,607**	**750,854**
(Outside Parent Country)	(486,244)	(285,678)	(200,566)	(575,038)	(280,099)	(294,939)

WORLD - MOTOR VEHICLE PRODUCTION 1988-1989 (continued)

Includes Production from Plants Outside Parent Country

	1988			1989		
	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles
PEUGEOT						
Peugeot - France	1,244,408	1,157,695	86,713	1,275,549	1,189,925	85,624
Citroen - France	773,162	681,333	91,829	872,686	772,423	100,263
Sevel Peugeot - Italy	59,197	0	59,197	68,316	0	68,316
Peugeot Talbot - Spain	107,553	107,553	0	131,792	131,792	0
Citroen - Spain	198,621	198,621	0	232,128	232,128	0
Peugeot/Talbot - U.K.	82,326	82,326	0	107,482	107,195	287
TOTAL	**2,465,267**	**2,227,528**	**237,739**	**2,687,953**	**2,433,463**	**254,490**
(Outside Parent Country)	(447,697)	(388,500)	(59,197)	(539,718)	(471,115)	(68,603)
CHRYSLER						
Chrysler - U.S.A.	1,718,279	1,072,845	645,434	1,567,038	915,899	651,139
Chrysler - Canada	488,825	59,016	429,809	480,145	33,904	446,241
Chrysler - Mexico	130,476	77,295	53,181	161,446	102,701	58,745
TOTAL	**2,337,580**	**1,209,156**	**1,128,424**	**2,208,629**	**1,052,504**	**1,156,125**
(Outside Parent Country)	(619,301)	(136,311)	(482,990)	(641,591)	(136,605)	(504,986)
RENAULT						
Renault - France	1,680,636	1,384,959	295,677	1,771,177	1,446,669	324,508
Renault - Argentina	45,886	42,969	2,917	37,083	34,507	2,576
Renault FASA - Spain	339,588	339,588	0	368,847	368,847	0
Renault RVI - Spain	3,907	0	3,907	3,953	0	3,953
Renault - U.K.	3,842	0	3,842	2,368	0	2,368
Mack - U.S.A.	22,668	0	22,668	18,552	0	18,552
Mack - Canada	4,580	0	4,580	2,935	0	2,935
TOTAL	**2,101,107**	**1,767,516**	**333,591**	**2,204,915**	**1,850,023**	**354,892**
(Outside Parent Country)	(420,471)	(382,557)	(37,914)	(433,738)	(403,354)	(30,384)
FIAT						
Fiat - Italy	1,378,994	1,371,014	7,980	1,418,721	1,410,137	8,584
Lancia - Italy	132,626	132,626	0	158,552	158,552	0
Autobianchi - Italy	132,151	132,151	0	153,236	153,236	0
Iveco - Italy	92,368	0	92,368	102,970	0	102,970
Sevel Fiat - Italy	62,183	0	62,183	68,392	0	68,392
Ferrari - Italy	3,996	3,996	0	3,821	3,821	0
Fiat Vehiculos - Argentina	1,155	0	1,155	995	0	995
Fiat - Brazil	213,649	150,844	62,805	217,829	149,669	68,160
Iveco Unic - France	61	0	61	72	0	72
Iveco-Magirus - W. Germ	15,945	0	15,945	18,345	0	18,345
Iveco Ford - U.K.	16,519	0	16,519	14,894	0	14,894
TOTAL	**2,049,647**	**1,790,631**	**259,016**	**2,157,827**	**1,875,415**	**282,412**
(Outside Parent Country)	(247,329)	(150,844)	(96,485)	(252,135)	(149,669)	(102,466)
HONDA						
Honda - Japan	1,293,416	1,072,773	220,643	1,363,214	1,155,682	207,532
Honda - Canada	50,058	50,058	0	86,474	86,474	0
Honda - U.S.A.	366,354	366,354	0	362,274	362,274	0
TOTAL	**1,709,828**	**1,489,185**	**220,643**	**1,811,962**	**1,604,430**	**207,532**
(Outside Parent Country)	(416,412)	(416,412)	0	(448,748)	(448,748)	0

WORLD - MOTOR VEHICLE PRODUCTION 1988-1989 (continued)

Includes Production from Plants Outside Parent Country

	1988			1989		
	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles
MAZDA						
Mazda - Japan	1,220,664	880,131	340,533	1,270,085	967,665	302,420
Mazda - U.S.A.	163,289	163,289	0	216,501	216,501	0
TOTAL	**1,383,953**	**1,043,420**	**340,533**	**1,486,586**	**1,184,166**	**302,420**
(Outside Parent Country)	(163,289)	(163,289)	0	(216,501)	(216,501)	0
MITSUBISHI – Japan	**1,261,409**	**639,890**	**621,519**	**1,249,510**	**708,418**	**541,092**
SUZUKI – Japan	**845,923**	**296,413**	**549,510**	**868,318**	**430,053**	**438,265**
DAIMLER–BENZ						
Mercedes-Benz - W. Germany	698,600	553,772	144,828	688,811	536,993	151,818
Mercedes-Benz - Argentina	4,193	0	4,193	3,087	0	3,087
Mercedes-Benz - Brazil	45,791	0	45,791	38,168	0	38,168
Mercedes-Benz - Spain	23,140	0	23,140	24,794	0	24,794
Mercedes-Benz - U.S.A.	3,221	0	3,221	2,143	0	2,143
Freightliner - U.S.A.	23,688	0	23,688	23,706	0	23,706
Freightliner - Canada	3,238	0	3,238	2,506	0	2,506
TOTAL	**801,871**	**553,772**	**248,099**	**783,215**	**536,993**	**246,222**
(Outside Parent Country)	(103,271)	0	(103,271)	(94,404)	0	(94,404)
VAZ Lada – U.S.S.R.	**731,455**	**731,455**	**0**	**N.A.**	**N.A.**	**N.A.**
HYUNDAI – S. Korea	**647,387**	**584,339**	**63,048**	**614,379**	**525,857**	**88,522**
DAIHATSU – Japan	**643,485**	**160,125**	**483,360**	**664,239**	**263,631**	**400,608**
FUJI–SUBARU – Japan	**595,286**	**276,448**	**318,838**	**556,590**	**310,623**	**245,967**
ISUZU – Japan	**575,978**	**158,750**	**417,228**	**556,463**	**188,725**	**367,738**
ROVER GROUP						
Austin Rover - U.K.	474,350	450,666	23,684	456,221	434,816	21,405
Range Rover - U.K.	45,949	24,021	21,928	55,240	31,803	23,437
Santana Land-Rover - Spain	28,445	0	28,445	24,308	0	24,308
TOTAL	**548,744**	**474,687**	**74,057**	**535,769**	**466,619**	**69,150**
(Outside Parent Country)	(28,445)	0	(28,445)	(24,308)	0	(24,308)
VOLVO						
Volvo - Sweden	331,218	286,555	44,663	326,035	280,615	45,420
Volvo - The Netherlands	119,786	119,786	0	135,000	135,000	0
Volvo - Brazil	4,588	0	4,588	4,852	0	4,852
Volvo - Canada	6,166	6,166	0	8,238	8,238	0
Volvo - U.S.A.	19,837	0	19,837	19,125	0	19,125
TOTAL	**481,595**	**412,507**	**69,088**	**493,250**	**423,853**	**69,397**
Outside Parent Country)	(150,377)	(125,952)	(24,425)	(167,215)	(143,238)	(23,977)

WORLD - MOTOR VEHICLE PRODUCTION 1988-1989 (continued)

Includes Production from Plants Outside Parent Country

	1988			1989		
	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles
BMW - Germany	463,651	463,651	0	489,742	489,742	0
KIA - South Korea	249,473	133,602	115,871	316,893	182,332	134,561
ALFA ROMEO - Italy	233,089	229,003	4,086	233,207	233,207	0
ZASTAVA - Yugoslavia	227,888	217,207	10,681	232,320	220,174	12,146
POLSKI-FIAT - Poland	205,000	205,000	0	209,000	209,000	0
DAEWOO - South Korea	162,788	147,744	15,044	161,925	147,944	13,981
SAAB-SCANIA						
Saab - Sweden	120,562	120,562	0	103,591	103,591	0
Scania - Sweden	31,844	0	31,844	36,250	0	36,250
Scania - Argentina	886	0	886	863	0	863
Scania - Brazil	5,602	0	5,602	6,657	0	6,657
TOTAL	158,894	120,562	38,332	147,361	103,591	43,770
(Outside Parent Country)	(6,488)	0	(6,488)	(7,520)	0	(7,520)
SKODA - Czechoslovakia	158,760	158,760	0	182,845	182,845	0
TRABANT - E. Germany	142,000	142,000	0	145,574	145,574	0
ZAZ ZAPOROJETZ - U.S.S.R.	140,031	140,031	0	155,200	155,200	0
MOSKVITCH - U.S.S.R.	115,322	115,322	0	74,000	74,000	0
HINO - Japan	80,962	0	80,962	92,446	0	92,446
NAVISTAR INTERNATIONAL CORP.						
N.I.C. - U.S.A.	70,011	0	70,011	61,067	0	61,067
N.I.C. - Canada	10,931	0	10,931	10,344	0	10,344
TOTAL	80,942	0	80,942	71,411	0	71,411
(Outside Parent Country)	(10,931)	0	(10,931)	(10,344)	0	(10,344)
WARTBURG - E. Germany	79,100	79,100	0	59,845	59,845	0
GAZ VOLGA - U.S.S.R.	74,005	74,005	0	123,000	123,000	0
SEVEL - Argentina	62,289	55,679	6,610	50,740	46,039	4,701
I.M.V. - Yugoslavia	55,039	54,309	730	52,683	51,845	838
PACCAR						
Kenworth - U.S.	15,474	0	15,474	16,413	0	16,413
Peterbilt - U.S.	17,970	0	17,970	18,830	0	18,830
Kenworth - Canada	4,650	0	4,650	4,616	0	4,616
TOTAL	38,094	0	38,094	39,859	0	39,859
(Outside Parent Country)	(4,650)	0	(4,650)	(4,616)	0	(4,616
PORSCHE - W. Germany	25,969	25,969	0	28,979	28,979	0
TOTAL 40 MANUFACTURERS	45,563,403	33,933,662	11,629,741	46,292,755	35,002,775	11,289,980
OTHERS	2,646,408	342,161	2,304,247	2,703,342	468,397	2,234,945
TOTAL WORLD	48,209,811	34,275,823	13,933,988	48,996,097	35,471,172	13,524,925

Data compiled by MVMA from various overseas sources. Information was obtained from published reports issued by various vehicle associations outside the U.S. and from a number of other sources considered reliable. Because of the numerous complex factors involved in determining vehicle ranking worldwide, MVMA does not assume responsibility for the above classification.

WORLD - MOTOR VEHICLE PRODUCTION 1988-1989

Manufacturers Ranked According to Domestic Production

Rank		1989 Total	1989 Passenger Cars	1989 Commercial Vehicles	1988 Total	1988 Passenger Cars	1988 Commercial Vehicles
1.	General Motors -U.S.A.	4,818,186	3,213,752	1,604,434	5,147,300	3,501,124	1,646,176
2.	Toyota-Japan	3,975,902	3,055,101	920,801	3,968,697	2,982,922	985,775
3.	Ford-U.S.A.	3,173,307	1,677,081	1,496,226	3,329,096	1,805,741	1,523,355
4.	Nissan-Japan	2,372,526	1,972,508	400,018	2,213,506	1,730,948	482,558
5.	Volkswagen-Audi-Germany	1,963,110	1,885,234	77,876	1,879,748	1,798,497	81,251
6.	Fiat Group-Italy	1,905,692	1,725,746	179,946	1,802,318	1,639,787	162,531
7.	Renault-France	1,771,177	1,446,669	324,508	1,680,636	1,384,959	295,677
8.	Chrysler-U.S.A.	1,567,038	915,899	651,139	1,718,279	1,072,845	645,434
9.	Honda-Japan	1,363,214	1,155,682	207,532	1,293,416	1,072,773	220,643
10	Peugeot-Citroen-France	1,275,549	1,189,925	85,624	2,017,570	1,839,028	178,542
11.	Mazda-Japan	1,270,085	967,665	302,420	1,220,664	880,131	340,533
12.	Mitsubishi-Japan	1,249,510	708,418	541,092	1,261,409	639,890	621,519
13.	Suzuki-Japan	868,318	430,053	438,265	845,923	296,413	549,510
14.	Daimler-Benz-W. Germany	688,811	536,993	151,818	698,600	553,772	144,828
15.	Daihatsu-Japan	664,239	263,631	400,608	643,485	160,125	483,360
16.	VAZ-U.S.S.R.	620,000	550,000	70,000	731,455	731,455	0
17.	Hyundai-S. Korea	614,379	525,857	88,522	647,387	584,339	63,048
18.	Fuji-Subaru-Japan	556,590	310,623	245,967	595,286	276,448	318,838
19.	Isuzu-Japan	556,463	188,725	367,738	575,978	158,750	417,228
20.	Rover Group-U.K.	509,952	466,619	43,333	520,299	474,687	45,612
21.	B.M.W.-W. Germany	489,742	489,742	0	463,651	463,651	0
22.	Volvo-Sweden	326,035	280,615	45,420	331,218	286,555	44,663
23.	Kia-S. Korea	316,893	182,332	134,561	249,473	133,602	115,871
24.	Alfa Romeo-Italy	233,207	233,207	0	233,089	229,003	4,086
25.	Zastava-Yugoslavia	232,320	220,174	12,146	225,037	214,356	10,681
26.	Polski-Fiat-Poland	209,000	209,000	0	205,000	205,000	0
27.	Skoda-Czechoslovakia	182,845	182,845	0	158,760	158,760	0
28.	Daewoo-S. Korea	161,925	147,944	13,981	162,788	147,744	15,044
29.	ZAZ Zaporojetz-U.S.S.R.	155,200	155,200	0	140,031	140,031	0
30.	Trabant-E. Germany	145,574	145,574	0	142,000	142,000	0
31.	Saab-Scania-Sweden	139,841	103,591	36,250	152,406	120,562	31,844
32.	GAZ Volga-U.S.S.R.	123,000	123,000	0	74,005	74,005	0
33.	Hino-Japan	92,446	0	92,446	80,962	0	80,962
34.	Moskvitch-U.S.S.R.	74,000	74,000	0	115,322	115,322	0
35.	Navistar-U.S.A.	61,067	0	61,067	70,011	0	70,011
36.	Wartburg-E. Germany	59,845	59,845	0	79,100	79,100	0
37.	I.M.V.-Yugoslavia	52,683	51,845	838	55,039	54,309	730
38.	Sevel - Argentina	50,740	46,039	4,701	62,289	55,679	6,610
39.	PACCAR - U.S.A.	35,243	0	35,243	33,444	0	33,444
40.	Porsche-W. Germany	28,979	28,979	0	25,969	25,969	0

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WORLD - MOTOR VEHICLE PRODUCTION 1950-1989

Total Production United States and Canada Compared to World Total

					% of World Total Production	
	U.S.	Canada	U.S. & Canada	World	U.S.	U.S. & Canada
1950.....	8,005,859	390,836	8,396,695	10,577,426	75.69	79.38
1951.....	6,757,014	415,420	7,172,434	9,352,635	72.25	76.69
1952.....	5,561,796	434,102	5,995,898	8,324,023	66.82	72.03
1953.....	7,349,123	486,049	7,835,172	10,436,544	70.42	75.07
1954.....	6,536,729	352,109	6,888,838	10,438,996	63.16	66.57
1955.....	9,204,049	452,114	9,656,163	13,628,103	67.54	70.85
1956.....	6,918,758	471,350	7,390,108	11,675,203	59.26	63.30
1957.....	7,220,431	413,577	7,634,008	12,399,816	58.23	61.57
1958.....	5,121,269	356,418	5,477,687	11,289,036	45.36	48.52
1959.....	6,723,588	367,939	7,091,527	13,916,125	48.32	50.96
1960.....	7,905,119	397,739	8,302,858	16,488,340	47.94	50.36
1961.....	6,652,938	386,923	7,039,861	15,228,245	43.69	46.23
1962.....	8,197,311	505,187	8,702,498	17,999,263	45.54	48.36
1963.....	9,108,776	631,356	9,740,132	20,373,248	44.71	47.81
1964.....	9,307,860	670,990	9,978,850	21,727,002	42.84	45.93
1965.....	11,137,830	846,609	11,984,439	24,266,799	45.90	49.39
1966.....	10,396,298	872,214	11,268,512	24,851,947	41.83	45.34
1967.....	9,023,736	919,508	9,943,244	24,022,706	37.56	41.39
1968.....	10,820,410	1,150,218	11,970,628	28,356,002	38.16	42.22
1969.....	10,205,911	1,326,478	11,532,389	29,809,527	34.24	38.69
1970.....	8,283,949	1,159,504	9,443,453	29,403,479	28.17	32.12
1971.....	10,671,654	1,346,765	12,018,419	33,423,579	31.93	35.96
1972.....	11,310,708	1,430,084	12,740,792	35,577,783	31.79	35.81
1973.....	12,681,513	1,574,820	14,256,333	38,917,733	32.59	36.63
1974.....	10,071,042	1,524,874	11,595,916	34,732,826	29.00	33.39
1975.....	8,986,513	1,424,006	10,410,519	32,998,363	27.23	31.54
1976.....	11,497,596	1,640,112	13,137,708	38,341,012	29.99	34.27
1977.....	12,702,782	1,775,445	14,478,227	40,946,772	31.02	35.36
1978.....	12,899,202	1,818,492	14,717,694	42,299,436	30.49	34.79
1979.....	11,479,993	1,631,676	13,111,669	41,518,599	27.65	31.58
1980.....	8,009,841	1,374,329	9,384,170	38,513,635	20.80	24.37
1981.....	7,942,916	1,322,780	9,265,696	37,230,055	21.34	24.89
1982.....	6,985,595	1,276,452	8,262,047	36,112,594	19.34	22.88
1983.....	9,205,375	1,524,413	10,729,788	39,755,231	23.16	26.99
1984.....	10,939,048	1,829,283	12,768,331	42,057,686	26.01	30.36
1985.....	11,652,743	1,933,381	13,586,124	44,811,379	26.00	30.32
1986.....	11,334,775	1,854,125	13,188,900	45,297,356	25.02	29.12
1987.....	10,924,686	1,635,014	12,559,700	45,902,733	23.80	27.36
1988.....	11,213,687	1,949,258	13,162,945	48,209,811	23.26	27.30
1989.....	10,874,032	1,933,599	12,807,631	48,996,097	22.19	26.14

SOURCES: U.S. : MOTOR VEHICLE MANUFACTURERS OF THE U.S., INC.
CANADA : STATISTICS CANADA
WORLD : VARIOUS OVERSEAS SOURCES

WORLD - TRUCK PRODUCTION 1972-1989

Medium and Heavy Trucks - Selected Countries
(Over 6 Ton Gross Vehicle Weight)*

	France	Germany West	Italy	Spain	Sweden	United Kingdom	U.S.A.	Brazil	Mexico
1972	39,724	96,201	31,326	16,665	30,296	106,462	368,125	36,134	20,366
1973	41,225	105,983	43,791	22,669	33,648	113,259	402,069	46,284	24,563
1974	46,292	112,629	52,603	26,252	37,672	110,049	411,441	54,945	30,179
1975	45,845	136,714	39,345	20,205	42,678	124,504	271,790	57,185	37,925
1976	49,121	139,341	33,723	17,581	43,465	107,551	285,490	34,225	24,308
1977	45,514	136,423	39,984	18,984	44,858	107,792	340,007	74,060	16,675
1978	43,059	125,714	28,055	15,606	44,006	102,809	373,853	65,198	24,046
1979	44,131	135,252	24,363	14,935	50,269	105,832	376,969	67,282	34,229
1980	50,788	153,037	28,570	14,407	55,105	93,810	240,714	76,979	46,739
1981	41,473	157,552	39,726	11,329	49,132	51,819	227,899	59,688	52,950
1982	38,774	150,904	26,634	15,725	48,376	59,772	158,428	38,053	24,683
1983	35,414	111,462	29,728	11,535	46,981	50,079	167,569	27,756	10,865
1984	34,419	100,510	27,978	11,832	53,722	48,004	271,982	36,665	15,772
1985	28,967	101,262	40,323	11,894	54,186	52,473	257,919	42,903	20,734
1986	30,259	104,520	33,810	10,557	59,350	38,444	227,717	57,656	6,625
1987	32,270	107,040	30,856	13,325	62,660	42,049	255,965	54,576	5,502
1988	39,795	120,253	34,310	16,286	68,417	50,189	276,982	52,064	7,005
1989	41,573	132,719	34,490	14,484	73,443	43,546	243,688	47,563	11,375

* or over 13,200 lbs. G.V.W.R.
VARIOUS OVERSEAS SOURCES

WORLD - DIESEL CAR PRODUCTION 1970-1989

Diesel Passenger Cars - Selected Countries

	Citroen	Peugeot	Renault	Talbot	Total Diesel	Total Gas + Diesel	% Diesel
FRANCE							
1970	0	38,788	0	0	38,788	2,245,397	1.7
1971	0	48,891	0	0	48,891	2,466,300	2.0
1972	0	52,944	0	0	52,944	2,719,401	1.9
1973	0	50,879	0	0	50,879	2,866,728	1.8
1974	0	76,218	0	0	76,218	2,698,785	2.8
1975	692	84,389	0	0	85,081	2,546,154	3.3
1976	24,688	101,418	0	0	126,106	2,979,559	4.2
1977	37,150	130,283	0	0	167,433	3,092,439	5.4
1978	46,665	110.417	0	0	157,082	3,111,380	5.0
1979	53,684	134,493	3,565	0	191,742	3,220,394	6.0
1980	33,996	133,332	69,335	0	236,663	2,938,581	8.1
1981	35,094	120,892	111,658	3,113	270,757	2,611,864	10.4
1982	24,439	122,700	113,110	13,984	274,233	2,777,125	9.9
1983	52,737	108,911	118,192	9,777	289,617	2,960,823	9.8
1984	124,607	146,771	152,019	4,823	428,220	2,713,289	15.8
1985	132,298	180,382	146,056	1,397	460,133	2,632,366	17.5
1986	150,453	199,229	193,283	(1)	542,965	2,773,094	19.6
1987	153,100	216,524	238,783	(1)	608,407	3,051,830	19.9
1988	168,020	270,816	240,944	(1)	679,780	3,223,987	21.1
1989	227,685	300,439	283,933	(1)	812,057	3,409,017	23.8

	Mercedes	Opel	V.W.	Audi	Ford	B.M.W.	Total Diesel	Total Gas + Diesel	% Diesel
GERMANY									
1970	96,155	0	0	0	0	0	96,155	3,527,864	2.7
1971	99,294	0	0	0	0	0	99,294	3,696,779	2.7
1972	114,794	6,191	0	0	0	0	120,985	3,521,540	3.4
1973	113,120	23,002	0	0	0	0	136,122	3,649,880	3.6
1974	146,701	30,143	0	0	0	0	176,844	3,839,596	4.6
1975	158,430	23,208	0	0	0	0	181,638	2,907,819	6.2
1976	157,685	33,843	7,869	0	0	0	199,397	3,546,900	5.5
1977	171,818	30,081	92,572	0	649	0	295,120	3,790,544	7.8
1978	184,523	49,618	204,210	2,975	18,462	0	468,788	3,890,176	11.7
1979	211,414	51,533	268,000	28,795	9,912	0	540,859	3,932,556	13.3
1980	216,503	32,742	214,199	26,773	5,344	0	468,788	3,520,934	12.8
1981	208,194	45,986	412,057	64,093	7,472	0	673,709	3,577,807	18.8
1982	212,915	117,529	387,833	63,633	8,911	100	727,188	3,761,436	19.3
1983	152,974	93,456	281,841	42,694	5,064	16,197	533,335	3,877,641	13.8
1984	174,819	86,771	273,364	36,800	55,178	15,407	642,339	3,790,164	16.9
1985	187,589	128,099	367,685	45,652	76,878	33,520	839,423	4,166,686	20.2
1986	216,265	128,203	415,328	33,662	89,481	51,596	934,535	4,310,828	21.7
1987	205,857	95,945	355,992	20,886	90,186	33,626	802,492	4,373,629	18.4
1988	162,571	83,375	239,634	47,443	94,804	28,658	656,485	4,346,283	15.1
1989	137,662	77,098	273,480	48,373	106,036	31,749	674,398	4,563,673	14.8

(1) Included with Peugeot.

WORLD - DIESEL CAR PRODUCTION 1970-1989 (continued)

Diesel Passenger Cars - Selected Countries

	Alfa-Romeo	Fiat	Innocenti	Lancia	Other	Total Diesel	Total Gas + Diesel	% Diesel
ITALY								
1976	2,930	0	0	0	0	2,930	1,471,308	0.2
1977	3,607	15	0	0	0	3,622	1,440,470	0.3
1978	35	25,498	0	0	0	25,533	1,508,600	1.7
1979	0	50,803	0	0	0	50,803	1,480,991	3.4
1980	3,851	76,513	0	0	0	80,364	1,445,221	5.6
1981	8,361	112,338	0	0	0	120,699	1,257,340	9.6
1982	7,514	161,314	0	0	0	168,828	1,297,351	13.0
1983	18,786	148,183	0	0	0	166,969	1,395,531	12.0
1984	12,620	252,805	4,271	0	0	269,696	1,439,283	18.8
1985	15,224	232,318	2,453	33,916	0	283,911	1,389,156	20.4
1986	13,883	227,778	2,036	40,064	0	283,761	1,652,452	17.2
1987	24,751	209,682	1,788	46,662	390	283,273	1,713,300	16.5
1988	28,113	166,992	404	28,370	166	224,045	1,884,313	11.9
1989	22,141	140,973	557	21,755	158	186,227	1,971,969	9.4

	Peugeot	Renault	Seat	Citroen	Ford	Talbot	Other	Total Diesel	Total Gas + Diesel	% Diesel
SPAIN										
1975	0	0	4,319	0	0	624	N.A.	4,943	696,124	0.7
1976	0	0	4,414	0	0	3,888	N.A.	8,302	753,125	1.1
1977	0	0	6,882	0	0	5,328	N.A.	12,210	988,964	1.2
1978	431	0	6,203	0	0	4,550	N.A.	11,184	986,116	1.1
1979	12,419	0	17,783	0	0	3,319	N.A.	33,521	965,809	3.5
1980	16,331	0	21,417	0	0	3,475	N.A.	41,223	1,028,813	4.0
1981	20,333	7,652	14,604	0	0	1,110	N.A.	43,699	855,325	5.1
1982	15,351	17,460	31,300	0	0	40	N.A.	64,151	927,500	6.9
1983	13,811	30,025	40,497	3,909	0	17,033	N.A.	105,275	1,141,581	9.2
1984	12,902	47,748	26,666	39,779	39,207	14,020	N.A.	180,322	1,176,893	15.3
1985	34,203	34,445	21,792	24,453	N.A.	12,687	N.A.	127,580	1,230,071	10.4
1986	34,432	19,769	13,499	24,830	N.A.	0	N.A.	92,530	1,281,899	7.2
1987	33,824	30,942	41,692	22,020	N.A.	0	N.A.	128,478	1,402,574	9.2
1988	27,476	17,263	14,068	9,482	37,190	0	51,522	157,001	1,497,967	10.5
1989	34,467	25,388	19,550	34,358	36,300	0	45,354	195,417	1,638,615	11.9

	Austin-Rover	Ford	Vauxhall	Other	Total Diesel	Total Gas + Diesel	% Diesel
UNITED KINGDOM							
1984	1,806	8,612	0	0	10,418	908,906	1.1
1985	258	20,192	6,573	0	27,023	1,047,973	2.6
1986	0	15,621	5,130	7,986	28,737	1,019,519	2.8
1987	5,698	22,904	5,906	12,662	47,170	1,142,985	4.1
1988	6,686	15,728	5,480	26,928	54,822	1,226,835	4.5
1989	24,898	21,886	11,238	58,982	117,004	1,299,082	9.0

VARIOUS OVERSEAS SOURCES

WORLD
EXPORT

WORLD - MOTOR VEHICLE EXPORTS 1926-1989

Total Motor Vehicles - Selected Countries (In Thousands)

	Belgium	Brazil	Canada	France	West Germany	Italy	Japan	Spain	Sweden	U.K.	U.S.A.
1926.....	0.0	0.0	74.3	59.8	2.2	34.2	0.0	0.0	0.0	33.4	313.6
1927.....	0.0	0.0	57.4	52.0	4.1	33.3	0.0	0.0	0.0	36.3	393.1
1928.....	0.0	0.0	79.4	46.0	8.0	28.3	0.0	0.0	0.0	32.8	515.8
1929.....	0.0	0.0	101.7	49.2	7.8	23.7	0.0	0.0	0.0	42.2	546.2
1930.....	0.0	0.0	44.6	31.1	5.6	19.2	0.0	0.0	0.0	30.0	245.2
1931.....	0.0	0.0	13.8	26.3	11.5	11.9	0.0	0.0	0.0	24.4	135.8
1932.....	0.0	0.0	12.5	19.2	11.3	6.4	0.0	0.0	0.0	40.3	70.1
1933.....	0.0	0.0	20.4	25.5	13.5	7.1	0.0	0.0	0.0	51.9	111.5
1934.....	0.0	0.0	43.4	25.0	13.4	9.0	0.0	0.0	0.0	57.9	242.2
1935.....	0.0	0.0	64.3	18.9	24.9	14.4	0.0	0.0	0.0	68.6	271.4
1936.....	0.0	0.0	55.6	21.2	37.4	15.0	0.0	0.0	0.0	82.3	285.8
1937.....	0.0	0.0	65.9	25.1	69.6	25.9	0.0	0.0	0.0	99.2	395.2
1938.....	0.0	0.0	57.8	23.8	79.2	19.4	0.0	0.0	0.0	83.7	276.7
1939-45	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
1946.....	0.0	0.0	68.1	32.8	0.0	3.1	0.0	0.0	0.0	129.4	331.1
1947.....	0.0	0.0	83.8	78.6	0.0	10.6	0.0	0.0	0.0	199.5	534.4
1948.....	0.0	0.0	48.2	73.2	6.8	14.2	0.0	0.0	0.0	298.3	421.4
1949.....	0.0	0.0	29.6	101.3	15.3	17.5	0.0	0.0	0.0	350.0	274.4
1950.....	0.0	0.0	34.3	121.8	83.5	21.9	5.5	0.0	3.3	541.9	251.7
1951.....	0.0	0.0	60.5	125.7	120.0	32.3	6.7	0.0	5.0	505.0	434.7
1952.....	0.0	0.0	79.9	106.0	136.7	26.5	0.9	0.0	6.1	437.1	296.5
1953.....	0.0	0.0	45.2	113.6	177.0	31.5	1.1	0.0	4.8	412.1	288.9
1954.....	0.0	0.0	11.0	141.2	298.1	44.1	1.0	0.0	8.1	490.8	358.0
1955.....	0.0	0.0	18.4	173.1	404.0	74.6	1.2	0.0	10.9	528.6	386.8
1956.....	0.0	0.0	19.0	194.0	484.6	87.0	2.4	0.0	17.1	462.1	372.4
1957.....	0.0	0.0	20.1	265.0	584.3	119.1	6.6	0.0	28.1	547.3	335.8
1958.....	0.0	0.0	16.4	374.2	733.4	169.3	10.2	0.0	41.7	596.2	268.1
1959.....	0.0	0.0	11.8	603.7	871.0	221.2	19.3	0.0	54.8	697.0	266.3
1960.....	0.0	0.0	20.6	581.1	982.8	203.9	38.8	0.0	62.2	716.1	322.5
1961.....	0.0	0.0	12.4	483.8	1,006.2	245.0	57.0	0.0	61.2	538.7	259.0
1962.....	0.0	0.0	15.5	552.9	1,101.9	319.1	66.7	0.0	70.4	694.8	232.0
1963.....	0.0	0.0	22.8	604.3	1,331.8	305.3	98.6	0.0	80.3	774.8	267.8
1964.....	0.0	0.0	51.9	552.2	1,499.0	331.1	150.4	0.0	95.5	848.0	320.2
1965.....	0.0	0.0	103.4	613.1	1,527.3	326.7	194.2	0.0	98.0	793.8	167.7
1966.....	0.0	0.0	297.9	787.4	1,637.4	393.6	255.7	0.0	121.3	722.0	256.5
1967.....	0.0	0.0	543.8	835.0	1,463.2	426.9	362.2	0.0	139.3	637.8	363.2
1968.....	0.0	0.0	803.0	958.0	1,919.8	587.1	612.4	0.0	154.1	818.6	422.6
1969.....	683.1	0.0	1,124.3	1,174.8	2,055.7	630.1	858.1	0.0	160.0	952.8	437.8
1970.....	733.5	0.0	928.8	1,525.4	2,103.9	671.0	1,086.8	0.0	209.5	862.7	379.1
1971.....	865.6	1.7	1,020.4	1,631.6	2,293.0	680.5	1,779.0	0.0	234.7	915.8	486.8
1972.....	866.5	13.5	1,102.4	1,769.2	2,188.1	699.8	1,965.5	0.0	218.2	767.4	531.0
1973.....	942.4	24.5	1,122.8	1,931.1	2,347.7	705.3	2,067.6	0.0	208.1	762.0	661.0
1974.....	770.4	64.7	1,063.3	1,948.6	1,880.6	733.8	2,618.1	0.0	193.0	725.5	815.5
1975.....	792.1	73.1	1,005.6	1,938.3	1,653.5	710.5	2,677.6	171.2	195.3	695.9	864.1
1976.....	1,018.7	80.4	1,188.1	2,085.9	2,043.2	745.3	3,709.6	198.4	175.2	683.9	880.8
1977.....	1,029.5	70.0	1,316.9	2,268.1	2,127.7	714.3	4.352.8	343.4	161.8	666.7	899.1
1978.....	1,039.9	96.2	1,326.4	2,299.4	2,073.3	714.8	4,600.7	418.9	201.6	608.4	954.6
1979.....	1,030.5	105.6	1,043.6	2,439.9	2,175.5	725.3	4,562.8	446.5	227.0	550.9	1,047.9
1980.....	883.8	157.1	938.5	2,218.9	2,084.3	591.6	5,967.0	537.2	192.9	481.0	807.2
1981.....	860.0	212.7	897.5	1,861.2	2,153.3	496.5	6,048.4	473.2	202.3	196.6	718.4
1982.....	948.6	173.4	1,104.6	1,863.5	2,397.9	528.0	5,590.5	543.0	221.1	403.9	506.7
1983.....	966.8	168.7	1,277.1	2,030.2	2,354.5	601.0	5,669.5	677.1	237.1	365.3	687.8
1984.....	870.8	196.5	1,568.7	1,886.0	2,388.7	583.6	6,109.2	738.1	270.2	295.7	772.2
1985.....	979.8	207.6	1,612.1	1,892.8	2,745.9	565.7	6,730.5	864.0	257.8	291.8	890.6
1986.....	1,065.9	183.3	1,578.4	1,994.1	2,693.7	718.4	6,604.9	813.8	273.9	245.6	881.6
1987.....	1,166.8	345.6	1,364.8	2,103.0	2,607.3	766.0	6,304.9	836.9	245.6	299.6	861.0
1988.....	1,188.7	320.5	1,643.3	2,279.2	2,676.9	827.3	6,104.2	951.4	214.6	331.9	1,016.7
1989.....	1,203.0	253.7	1,664.2	2,379.1	2,897.7	846.6	5,883.9	1,111.9	205.4	377.5	975.8

COMPILED FROM VARIOUS SOURCES

WORLD

IMPORT

WORLD - CAR IMPORTS 1968-1989

New Passenger Car Import Registrations - Selected Countries

Year	FRANCE		WEST GERMANY		UNITED KINGDOM		ITALY		SWEDEN		JAPAN		U.S.A.	
	Units	Share in %	Units	Share in %	Units	Share in %	Units	Share in %	Units	Share in %	Units	Share in %	Units	Share in %
1968	265,351	21.4	290,234	20.4	91,379	8.3	177,372	15.2	127,045	59.6	15,000	1.0	985,767	10.5
1969	331,847	24.3	376,234	20.4	100,734	10.4	246,692	20.3	131,418	58.3	17,305	0.8	1,061,617	11.3
1970	257,249	19.8	474,050	22.5	153,809	14.3	378,080	27.7	114,716	56.4	16,807	0.7	1,230,961	14.7
1971	296,344	20.2	542,849	25.2	248,310	19.3	379,287	26.4	112,465	56.8	18,502	0.7	1,465,673	15.1
1972	336,062	20.6	562,069	26.2	384,948	23.5	393,418	26.8	128,757	58.3	24,409	0.9	1,529,402	14.6
1973	362,496	20.8	526,493	25.9	456,802	27.4	387,906	26.8	128,636	57.0	31,594	1.1	1,719,913	15.2
1974	273,469	17.9	451,726	26.7	353,931	27.8	357,212	27.9	161,479	62.1	39,454	1.7	1,369,148	15.7
1975	301,491	20.3	524,656	24.9	396,767	33.2	330,324	31.4	183,100	64.2	42,985	1.6	1,500,928	18.2
1976	425,795	22.9	500,407	21.6	532,750	41.4	440,916	37.1	206,726	66.1	41,224	1.7	1,446,637	14.8
1977	422,519	22.2	539,834	21.1	600,578	45.3	442,756	36.3	166,706	69.1	41,566	1.7	1,967,759	18.3
1978	405,932	20.6	584,515	21.9	785,069	49.2	450,000	37.1	134,787	67.1	49,934	1.8	1,946,094	17.8
1979	428,708	21.7	607,541	23.2	965,910	56.3	534,411	38.3	141,573	65.8	60,161	1.2	2,351,053	22.6
1980	428,516	22.9	638,682	26.3	858,319	56.7	617,500	41.5	126,754	65.8	44,871	1.5	2,469,180	28.2
1981	514,974	28.1	589,873	25.3	826,533	55.7	711,830	40.9	122,337	64.9	38,110	1.3	2,431,680	28.8
1982	629,482	30.6	520,224	24.1	897,494	57.7	685,356	40.7	141,357	64.7	35,515	1.2	2,295,767	29.6
1983	658,897	32.7	591,605	24.4	1,019,749	56.9	579,616	36.6	136,338	62.8	35,285	1.1	2,457,357	27.5
1984	630,309	35.9	638,991	26.7	1,006,468	57.5	603,303	36.9	150,353	65.1	41,982	1.4	2,523,974	24.9
1985	646,226	36.6	647,978	27.2	1,064,391	58.1	698,813	40.0	175,788	66.8	50,172	1.6	3,011,132	27.6
1986	696,612	36.4	840,556	29.7	1,053,603	56.0	701,582	38.4	185,941	68.8	68,357	2.2	3,444,190	30.9
1987	760,009	36.1	852,120	29.2	1,040,725	51.7	780,140	39.5	226,462	71.7	97,751	3.0	3,654,138	35.9
1988	816,848	36.8	816,892	29.1	1,249,691	56.4	858,919	39.3	251,834	73.2	133,583	3.6	3,709,878	35.4
1989	866,973	38.1	854,255	30.2	1,310,375	57.0	997,352	42.2	228,718	74.5	180,424	4.1	3,539,443	35.9

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD
IMPORT

WORLD - CAR IMPORTS 1980-1989

Passenger Car Import Penetration - Selected Countries (In Percentages)

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	YEAR
GERMANY													
1980	22.3	25.2	26.0	25.4	25.8	25.1	28.3	32.6	27.0	26.4	25.9	29.0	26.3
1981	25.4	27.9	24.3	27.1	24.3	25.4	25.5	31.9	23.2	24.1	22.7	23.1	25.3
1982	21.9	23.7	23.2	25.3	25.1	23.3	23.6	30.0	23.7	25.2	22.8	22.8	24.1
1983	22.6	23.9	22.6	23.7	24.1	22.2	24.8	30.8	23.6	25.8	26.3	26.5	24.4
1984	25.1	25.1	26.9	25.3	24.8	37.4	31.4	29.7	26.3	23.5	23.7	25.1	26.7
1985	27.6	26.6	28.5	27.7	27.7	26.3	25.6	31.5	26.6	26.0	27.1	26.2	27.2
1986	29.4	30.4	30.2	29.4	31.1	28.1	29.7	33.4	29.7	29.6	29.1	27.4	29.7
1987	28.7	28.6	30.3	30.8	27.7	28.1	28.[illegible]	36.1	27.9	28.3	27.3	29.0	29.2
1988	29.5	28.8	30.5	28.9	27.6	27.3	[illegible]	36.8	29.4	28.6	26.5	26.9	29.1
1989	29.7	30.2	32.9	29.2	30.5	28.9	[illegible]	33.5	28.8	29.3	29.8	30.9	30.2
FRANCE													
1980	20.3	19.7	18.7	19.3	23.3	22.2	29.8	26.7	23.8	23.6	25.0	26.4	22.9
1981	27.8	25.3	25.6	26.7	25.2	23.4	35.5	29.9	30.7	28.9	29.6	31.0	28.1
1982	28.3	27.6	25.3	30.6	32.5	28.2	42.5	32.8	32.3	30.6	30.5	29.9	30.6
1983	36.1	32.1	32.0	31.4	31.5	27.2	40.0	33.7	32.3	31.8	32.8	33.3	32.7
1984	35.7	34.7	32.5	35.9	36.8	34.3	40.8	33.0	39.3	34.9	35.8	38.1	35.9
1985	36.4	34.7	31.9	37.4	34.7	33.9	45.1	39.9	39.7	34.8	36.2	35.8	36.6
1986	38.0	37.9	37.1	37.6	36.8	31.3	44.7	35.7	37.4	34.5	34.7	32.0	36.4
1987	36.2	35.4	34.6	36.2	37.1	35.1	41.0	35.9	36.0	33.4	36.7	36.2	36.1
1988	37.2	35.7	33.3	34.0	34.8	34.7	43.1	39.2	39.2	34.7	36.0	39.4	36.8
1989	38.6	36.0	33.8	34.9	40.5	32.6	43.2	40.2	40.7	37.8	38.5	40.9	38.1
ITALY													
1980													41.5
1981	------	41.0	------	------	42.7	------	------	40.8	------	------	41.2	------	41.4
1982	------	41.4	------	------	42.2	------	------	41.9	------	------	41.8	------	41.8
1983	41.5	37.9	39.2	35.3	35.4	37.2	37.3	42.1	34.2	35.0	32.7	30.9	36.5
1984	35.1	38.6	34.7	34.3	36.8	35.0	37.8	42.8	37.0	38.6	36.2	42.0	36.9
1985	36.6	41.0	41.3	38.0	41.2	40.1	41.4	44.0	38.4	41.6	40.7	37.6	40.0
1986	39.4	39.2	38.2	38.2	37.2	35.4	40.1	39.5	36.7	38.7	39.6	40.0	38.4
1987	38.6	39.3	39.5	41.9	38.4	36.6	41.4	44.5	38.6	38.8	40.2	38.3	39.5
1988	40.0	40.3	38.8	37.9	39.6	38.5	40.9	48.8	37.7	38.3	39.7	36.1	39.3
1989	40.7	41.5	42.3	43.1	42.9	41.2	42.0	49.6	38.4	42.5	42.3	45.0	42.2
UNITED KINGDOM													
1980	59.5	57.7	55.3	58.5	56.6	58.9	59.6	63.8	53.7	50.7	46.9	44.1	56.7
1981	53.0	53.7	53.6	55.3	51.6	56.8	49.7	63.1	55.7	57.0	55.3	51.7	55.7
1982	59.8	57.0	56.4	59.4	56.2	57.9	54.3	59.7	58.7	55.1	57.0	55.7	57.7
1983	56.9	56.7	55.3	58.4	56.1	58.2	52.9	56.8	61.0	60.7	53.2	53.5	56.9
1984	55.8	58.6	56.1	53.5	56.1	55.0	57.8	60.8	59.1	60.5	55.4	60.5	57.5
1985	56.4	56.3	60.6	59.8	59.4	59.8	57.6	58.7	56.9	57.2	59.4	49.9	58.1
1986	52.9	54.6	56.0	56.9	57.5	56.0	56.3	59.1	56.4	54.5	53.0	51.5	56.0
1987	48.8	49.1	50.3	49.3	50.7	52.3	47.1	54.9	54.2	51.8	52.8	50.7	51.7
1988	54.5	53.7	55.0	54.9	55.1	56.6	50.8	61.0	53.9	58.3	57.5	53.8	56.4
1989	54.1	57.7	54.7	57.4	55.8	55.2	52.4	60.2	59.9	56.1	56.5	53.9	56.9
U.S.A.													
1980	27.0	27.1	25.1	27.2	28.4	27.2	29.8	29.0	27.6	21.7	24.1	27.4	26.7
1981	27.4	28.8	25.3	29.0	28.6	28.4	29.6	24.8	24.5	24.2	26.2	31.6	27.3
1982	31.1	27.7	25.9	25.4	24.5	30.6	31.7	32.8	27.2	25.7	24.9	29.1	27.8
1983	30.5	29.5	26.9	24.1	24.7	26.1	27.1	28.3	23.6	22.8	24.5	25.6	26.0
1984	25.1	22.1	21.5	19.5	23.3	23.6	23.1	25.9	23.8	23.6	25.1	26.1	23.5
1985	24.8	23.1	20.7	20.2	24.9	26.9	29.5	25.6	21.5	30.8	32.4	31.4	25.7
1986	27.1	26.3	27.6	26.0	26.7	26.5	32.0	29.3	24.0	30.3	33.6	32.4	28.3
1987	31.6	28.6	26.9	26.0	29.8	30.3	33.1	32.4	32.3	34.7	34.0	34.7	31.1
1988	30.6	26.9	27.1	27.7	27.9	28.4	30.0	32.0	30.4	29.5	30.5	30.1	29.2
1989	29.1	26.6	27.8	26.8	26.9	28.7	28.9	29.8	27.4	30.2	31.0	30.4	28.5

V.D.A.

WORLD - CAR IMPORTS FROM JAPAN 1978-1989

Japanese Passenger Car Import Penetration - Selected Countries (In Percentages)

	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
Australia.........	33.3	31.2	35.2	34.1	47.2	46.4	47.4	46.5	44.9	42.5	46.5	44.5
Austria...........	7.0	12.4	19.2	25.4	26.4	28.0	27.0	25.9	26.9	31.2	33.0	30.6
Belgium...........	17.9	18.0	24.7	25.0	21.5	22.5	20.1	19.8	20.8	20.6	21.3	19.5
Denmark...........	13.7	18.0	30.9	24.2	25.3	31.1	32.7	31.8	35.1	32.6	32.8	31.7
Finland...........	20.4	23.9	36.3	33.0	35.3	40.0	37.9	39.4	40.4	41.1	41.4	38.9
France............	1.8	2.2	2.9	2.6	2.9	2.7	3.0	3.0	2.9	2.9	2.9	2.3
Germany, West..	3.7	5.6	10.4	10.0	9.8	10.6	12.0	13.3	15.0	15.1	15.2	15.0
Greece............	13.8	16.4	49.2	48.2	45.8	39.9	30.9	27.6	28.6	35.1	38.9	28.7
Ireland...........	23.9	26.7	30.5	29.7	26.9	30.0	27.4	33.8	43.4	43.9	44.0	40.0
Italy.............	0.1	0.1	0.1	0.1	0.1	0.2	0.2	0.2	0.5	0.7	1.0	1.5
The Netherlands.	19.0	19.6	25.7	24.4	22.4	23.5	22.0	22.3	24.4	25.9	27.7	26.2
New Zealand......	33.5	48.4	58.4	63.4	64.3	63.2	65.2	63.2	60.2	52.9	58.2	61.7
Norway............	20.4	24.2	39.1	37.9	36.8	36.0	33.5	34.1	35.0	37.8	39.3	35.2
Portugal..........	17.6	7.9	7.5	11.9	8.5	8.1	8.5	9.8	9.8	8.5	7.8	6.6
Spain.............	0.0	0.0	0.0	1.3	1.4	1.2	0.6	0.8	0.6	0.2	0.9	1.2
Sweden............	9.7	10.0	12.1	13.7	15.2	15.2	15.0	16.1	20.9	21.7	25.5	24.8
Switzerland.......	12.6	16.0	23.2	27.2	26.7	27.4	24.5	25.5	26.7	28.8	31.1	29.2
United Kingdom..	11.0	10.8	11.9	11.0	11.0	10.7	11.1	10.9	11.1	9.7	9.4	10.9
United States.....	12.0	16.6	21.3	21.8	22.6	20.9	18.3	20.1	20.8	21.3	19.9	19.4

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD - PRODUCTION, REGISTRATIONS, IMPORTS, EXPORTS 1985-1989

Passenger Cars - Selected Countries (In Thousands)

	1985	1986	1987	1988	1989
GERMANY					
New registrations	2,379	2,829	2,916	2,808	2,832
Import	1,084	1,312	1,365	1,286	1,365
Export	2,568	2,520	2,451	2,507	2,722
of which to Europe	1,934	1,953	1,891	2,028	2,253
of which to U.S.	439	446	378	254	213
Production	4,187	4,311	4,374	4,346	4,564
FRANCE					
New registrations	1,766	1,912	2,105	2,217	2,274
Import	978	989	1,119	1,153	1,310
Export	1,705	1,778	1,908	2,058	2,150
of which to Europe	1,159	1,323	1,476	1,616	1,688
Production	2,632	2,773	3,052	3,224	3,409
UNITED KINGDOM					
New registrations	1,834	1,885	2,014	2,216	2,301
Import	1,072	1,072	1,047	1,357	1,360
Export	226	186	220	213	281
of which to Europe	138	143	163	191	258
Production	1,048	1,019	1,143	1,227	1,299
ITALY					
New registrations	1,653	1,796	1,930	1,967	2,362
Import	846	805	942	0	0
Export	450	603	641	586	695
of which to Europe	408	540	591	627	650
Production	1,389	1,652	1,713	1,884	1,972
SWEDEN					
New registrations	263	270	316	344	307
Import	190	183	223	0	0
Export	222	235	217	192	180
of which to Europe	89	97	88	75	54
Production	401	421	432	407	384
SPAIN					
Export	762	717	707	787	925
Production	1,230	1,282	1,403	1,498	1,639
U.S.S.R.					
Production	1,332	1,326	1,332	1,262	1,217
JAPAN(1)					
New registrations	3,104	3,146	3,275	3,717	4,404
Import	52	73	108	151	195
Export	4,427	4,573	4,508	4,432	4,392
of which to Europe	1,086	1,320	1,402	1,447	1,449
of which to U.S.	2,216	2,348	2,261	2,101	1,944
Production	7,647	7,810	7,891	8,198	9,052
SOUTH KOREA					
Export	119	299	535	565	347
Production	264	457	793	872	872
U.S.A.					
New registrations	10,889	11,140	10,166	10,480	9,853
Import	4,398	4,691	4,589	4,450	4,043
*Export	704	648	633	780	778
Production	8,185	7,829	7,099	7,113	6,823
BRAZIL					
New registrations	603	673	412	558	567
Export	161	138	280	226	165
Production	777	832	683	782	731

* Including exports to Canada.

VARIOUS SOURCES

WORLD - PRODUCTION, REGISTRATIONS, IMPORTS, EXPORTS 1985-1989 (continued)

Commercial Vehicles - Selected Countries (In Thousands)

	1985	1986	1987	1988	1989
GERMANY					
New registrations...	134	143	153	161	173
Import..................	57	67	71	91	106
Export..................	178	173	156	170	176
of which to Europe.	150	156	140	152	161
Production............	279	286	260	279	288
FRANCE					
New registrations...	342	391	418	429	448
Import..................	161	172	196	211	242
Export..................	161	180	171	202	229
of which to Europe.	106	135	135	166	177
Production............	384	422	441	474	511
UNITED KINGDOM					
New registrations...	267	291	313	357	371
Import..................	109	102	109	145	147
Export..................	52	44	55	71	97
of which to Europe.	30	37	46	62	78
Production............	266	229	247	317	327
ITALY					
New registrations...	111	106	136	154	157
Import..................	66	47	59	0	0
Export..................	116	115	125	141	152
of which to Europe.	101	107	117	132	143
Production............	184	179	199	227	249
SWEDEN					
New registrations...	23	25	31	37	44
Import..................	19	21	27	0	0
Export..................	36	38	29	23	26
of which to Europe.	27	32	21	17	19
Production............	60	66	70	77	82
SPAIN					
Export..................	69	97	130	165	187
Production	188	251	302	368	407
U.S.S.R.					
Production............	900	900	870	885	844
JAPAN					
New registrations...	2,453	2,562	2,744	3,014	2,853
Import..................	1	1	2	4	1
Export..................	2,304	2,032	1,797	1,672	1,492
of which to Europe.	266	241	230	243	249
of which to U.S.A...	917	1,085	897	655	491
Production............	4,624	4,450	4,358	4,501	3,973
SOUTH KOREA					
Export..................	4	7	11	12	9
Production............	114	144	187	212	258
U.S.A.					
New registrations...	4,675	4,801	4,964	5,211	5,100
Import..................	1,253	1,351	1,176	938	953
*Export..................	187	209	228	236	197
Production............	3,468	3,506	3,826	4,101	4,051
BRAZIL					
New registrations...	160	193	168	189	195
Export..................	49	45	66	94	89
Production............	190	224	237	286	282

* Including exports to Canada.

VARIOUS OVERSEAS SOURCES

WORLD - NEW REGISTRATIONS 1928-1989

New Motor Vehicles - Selected Countries (In Thousands)

	Canada	Belgium	France	West Germany	Italy	Japan	Netherlands	Spain	Sweden	Switzerland	U.K.	U.S.
1928....	0.0	0.0	0.0	0.0	17.9	0.0	0.0	0.0	0.0	0.0	213.2	3,480.7
1929....	0.0	0.0	222.4	0.0	39.1	0.0	0.0	0.0	24.1	0.0	237.4	4,407.3
1930....	0.0	0.0	225.6	97.1	31.1	0.0	0.0	0.0	22.2	0.0	225.0	3,036.7
1931....	0.0	0.0	188.3	68.8	18.5	0.0	0.0	0.0	19.5	0.0	205.9	2,222.0
1932....	45.9	0.0	166.1	48.0	22.8	0.0	0.0	0.0	8.0	0.0	210.3	1,276.8
1933....	45.3	0.0	177.2	93.6	32.0	0.0	0.0	0.0	8.5	0.0	248.5	1,739.7
1934....	73.4	0.0	176.6	154.4	34.2	0.0	0.0	0.0	15.5	0.0	309.4	2,292.4
1935....	101.5	0.0	162.4	213.9	29.6	0.0	0.0	0.0	20.5	0.0	363.0	3,254.6
1936....	113.3	0.0	190.2	258.8	24.6	0.0	0.0	0.0	26.1	0.0	411.0	4,016.1
1937....	144.4	0.0	185.0	261.8	39.7	0.0	0.0	0.0	34.6	0.0	419.0	4,102.0
1938....	121.2	0.0	205.7	272.7	45.0	0.0	0.0	0.0	43.0	0.0	374.8	2,256.4
WAR YEARS												
1946....	120.0	0.0	67.5	7.3	22.0	0.0	0.0	0.0	19.4	8.5	222.9	2,440.4
1947....	230.3	0.0	62.3	6.3	27.7	0.0	0.0	0.0	35.5	22.8	271.6	4,046.4
1948....	221.3	0.0	112.4	26.8	43.9	0.0	0.0	0.0	25.4	26.9	222.2	4,526.1
1949....	286.3	0.0	175.5	114.5	64.5	0.0	0.0	0.0	22.4	27.6	268.9	5,800.3
1950....	429.7	0.0	238.8	262.7	99.7	25.9	0.0	0.0	73.2	31.1	232.9	7,468.7
1951....	385.6	0.0	317.9	253.0	107.4	35.7	0.0	0.0	74.0	33.3	221.6	6,064.8
1952....	400.8	0.0	378.5	276.8	110.5	48.5	0.0	0.0	63.9	33.3	273.8	4,970.5
1953....	463.7	0.0	378.0	320.1	139.6	63.8	0.0	0.0	89.7	39.8	396.4	6,669.3
1954....	377.6	0.0	443.4	466.3	167.6	74.8	0.0	0.0	142.1	46.3	500.5	6,364.6
1955....	455.5	97.3	541.2	599.2	193.1	72.9	0.0	0.0	141.5	56.2	658.8	8,126.9
1956....	490.3	105.0	608.1	683.5	231.0	107.2	91.7	0.0	145.0	62.1	551.5	6,849.4
1957....	468.4	105.2	639.2	720.5	222.6	161.1	83.7	0.0	167.5	63.3	569.3	6,840.4
1958....	447.6	104.2	697.4	864.0	237.5	171.1	71.1	0.0	161.0	64.3	731.1	5,381.2
1959....	502.1	116.9	664.4	1,011.8	284.7	238.1	97.7	0.0	184.1	75.1	841.0	6,983.4
1960....	524.5	147.6	761.7	1,073.4	427.8	408.2	122.9	0.0	174.8	97.1	1,035.5	7,520.1
1961....	515.1	155.0	838.0	1,213.2	553.8	742.9	148.8	0.0	196.7	117.3	967.5	6,773.4
1962....	582.5	166.6	1,044.9	1,338.9	704.5	933.0	174.6	0.0	212.0	136.9	981.1	8,007.6
1963....	632.6	196.7	1,191.0	1,398.3	1,038.4	1,210.5	212.6	0.0	247.1	139.2	1,220.0	8,800.8
1964....	711.7	224.4	1,211.7	1,473.3	894.0	1,494.2	261.2	0.0	275.4	145.6	1,424.5	9,426.9
1965....	802.5	275.0	1,202.8	1,648.7	939.6	1,675.0	336.9	0.0	294.7	149.1	1,356.6	10,842.8
1966....	812.1	255.9	1,367.8	1,633.4	1,074.7	2,060.1	249.4	0.0	226.6	156.0	1,297.5	10,618.9
1967....	798.8	260.3	1,382.7	1,467.5	1,240.7	2,714.8	297.0	0.0	194.2	162.6	1,343.3	9,875.8
1968....	879.8	292.0	1,406.8	1,547.6	1,253.9	3,308.2	373.9	0.0	229.9	167.7	1,353.4	11,179.5
1969....	909.3	334.6	1,589.0	1,986.4	1,309.0	3,835.4	390.6	0.0	243.9	195.2	1,233.3	11,335.3
1970....	765.6	321.8	1,504.4	2,271.8	1,448.2	4,100.4	479.2	0.0	222.8	225.0	1,339.5	10,178.3
1971....	883.9	286.1	1,695.7	2,314.5	1,513.6	4,021.1	445.8	0.0	215.1	251.1	1,544.2	11,823.8
1972....	993.5	359.3	1,886.7	2,292.0	1,552.5	4,366.6	472.5	0.0	236.4	279.0	1,938.2	13,001.7
1973....	1,170.2	363.6	2,016.0	2,169.0	1,533.0	4,915.4	472.8	0.0	242.4	256.3	1,942.5	14,380.1
1974....	1,188.7	369.4	1,777.8	1,800.7	1,381.9	3,849.7	444.1	0.0	277.5	217.0	1,473.9	11,358.0
1975....	1,104.9	382.4	1,688.7	2,215.1	1,124.2	4,308.9	486.9	0.0	302.0	198.3	1,390.6	10,659.0
1976....	1,203.9	444.8	2,151.4	2,449.4	1,282.6	4,104.1	550.4	722.5	331.9	212.3	1,472.9	12,809.5
1977....	1,286.6	453.2	2,205.4	2,699.2	1,329.3	4,194.2	594.4	767.2	261.2	245.0	1,521.5	14,335.6
1978....	1,307.7	448.4	2,244.5	2,819.9	1,287.5	4,681.9	627.5	760.4	217.7	285.9	1,833.5	14,909.4
1979....	1,380.1	459.4	2,291.5	2,793.7	1,509.9	5,153.8	623.7	728.7	232.2	297.2	1,991.9	13,828.9
1980....	1,284.8	433.7	2,196.5	2,601.7	1,652.9	5,015.5	499.2	678.7	212.3	302.9	1,762.9	11,237.7
1981....	1,173.1	380.4	2,169.3	2,478.9	1,948.5	5,127.0	433.3	596.7	207.3	313.4	1,690.9	10,629.4
1982....	931.9	372.6	2,419.2	2,279.1	1,996.0	5,261.4	445.7	639.6	237.2	311.2	1,818.5	10,184.8
1983....	1,054.4	367.2	2,363.9	2,570.9	1,563.1	5,382.3	497.6	665.1	235.2	292.5	2,043.0	11,900.7
1984....	1,207.0	377.3	2,073.8	2,524.4	1,680.5	5,436.8	508.7	628.3	251.4	287.0	1,989.3	14,162.4
1985....	1,539.6	389.8	2,108.5	2,513.1	1,759.7	5,556.8	558.3	707.0	286.0	286.0	2,087.8	15,563.8
1986....	1,472.0	431.5	2,302.1	2,972.8	1,833.7	5,707.8	640.0	850.7	294.7	323.7	2,130.9	15,940.9
1987....	1,478.5	447.0	2,524.3	3,068.6	2,100.7	6,018.4	640.2	1,139.6	346.4	328.5	2,275.1	15,129.5
1988....	1,543.6	469.1	2,646.6	2,968.5	2,328.5	6,721.0	542.5	1,266.9	380.9	347.5	2,515.9	15,691.0
1989....	1,454.9	490.4	2,722.7	3,004.8	2,519.6	7,256.7	554.9	1,349.0	351.5	320.0	2,607.5	14,952.8

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD - NEW REGISTRATIONS 1983-1989

New Passenger Cars - Selected Countries

	1983	1984	1985	1986	1987	1988	1989
Italy....................	1,451,512	1,572,402	1,653,217	1,769,191	1,929,658	1,966,506	2,362,462
France...............	2,017,617	1,757,673	1,766,328	1,911,521	2,105,180	2,217,149	2,274,307
Germany, West...	2,426,774	2,393,939	2,379,261	2,829,438	2,915,654	2,807,939	2,831,740
United Kingdom..	1,791,699	1,749,647	1,832,027	1,882,474	2,013,693	2,215,574	2,300,994
Belgium.............	338,933	352,227	359,831	395,039	406,239	427,172	439,756
The Netherlands.	459,129	461,391	495,682	560,510	555,743	482,616	495,653
Luxembourg.......	26,482	28,597	29,235	32,960	32,660	33,847	34,382
Denmark............	116,238	134,345	157,474	169,386	124,097	88,603	78,435
Ireland...............	61,094	55,893	60,428	59,760	54,219	60,788	75,520
Greece...............	75,222	85,945	109,435	96,181	74,180	76,043	102,314
Portugal.............	92,294	85,636	104,195	114,226	129,243	227,064	192,962
Spain.................	550,436	522,229	575,051	689,051	928,264	1,046,466	1,146,035
TOTAL EEC.......	9,407,430	9,199,924	9,522,164	10,509,737	11,268,830	11,649,767	12,334,560
Austria...............	256,676	215,640	242,670	262,175	243,221	253,072	276,065
Finland...............	120,174	127,655	138,976	144,021	152,327	174,479	177,610
Iceland...............	4,969	7,135	5,632	13,362	18,081	12,206	8,069
Norway..............	109,672	107,237	159,079	167,352	115,097	67,822	54,892
Sweden..............	217,123	231,121	263,033	270,070	315,950	343,963	307,104
Switzerland........	273,886	267,488	265,467	300,170	303,302	319,406	338,969
TOTAL WESTERN EUROPE	10,389,930	10,156,200	10,597,021	11,666,887	12,416,808	12,820,715	13,497,269
U.S.A.................	8,924,186	10,128,729	10,888,608	11,139,842	10,165,660	10,479,931	9,852,617
Canada.............	830,457	914,679	958,358	1,065,143	1,028,501	1,043,127	974,531
Japan.................	3,135,610	3,095,554	3,104,074	3,146,023	3,274,800	3,717,359	4,403,745

MOTOR VEHICLE MANUFACTURERS ASSOCIATION

WORLD - TOTAL REGISTRATIONS 1928-1989

Total Motor Vehicles - Selected Countries (In Thousands)

	Argentina	Australia	Belgium	Canada	France	West Germany	Italy	Japan	Netherlands	South Africa	Spain	Sweden	U.K.	U.S.
1928	333.9	0.0	0.0	1,061.4	1,115.8	476.0	0.0	66.8	0.0	0.0	0.0	127.7	1,332.8	24,688.6
1929	411.4	0.0	0.0	1,178.5	1,322.4	580.6	222.4	80.8	0.0	0.0	0.0	136.8	1,436.4	26,704.8
1930	435.8	0.0	0.0	1,223.1	1,544.1	662.7	245.5	89.2	0.0	0.0	0.0	145.3	1,536.1	26,749.9
1931	417.3	0.0	0.0	1,191.0	1,711.0	688.4	251.4	97.8	0.0	0.0	0.0	149.4	1,583.3	26,094.0
1932	371.9	0.0	0.0	1,104.1	1,731.9	654.4	256.7	100.9	0.0	0.0	0.0	146.9	1,615.9	24,391.0
1933	322.1	0.0	0.0	1,073.0	1,855.2	682.5	293.6	100.8	0.0	0.0	0.0	143.9	1,710.8	24,159.2
1934	338.4	0.0	0.0	1,119.2	1,938.5	781.7	316.8	114.4	0.0	0.0	0.0	149.8	1,843.9	25,261.7
1935	354.6	0.0	0.0	1,165.8	2,004.9	1,063.0	326.1	125.9	0.0	0.0	0.0	159.1	2,037.6	26,546.1
1936	370.9	0.0	0.0	1,229.3	2,095.3	1,243.1	294.4	136.7	0.0	0.0	0.0	173.3	2,233.3	28,506.9
1937	387.1	0.0	0.0	1,308.6	2,171.7	1,460.4	353.5	145.5	0.0	0.0	0.0	191.9	2,412.3	30,058.9
1938	405.7	0.0	0.0	1,382.8	2,269.0	1,673.8	373.0	151.2	0.0	0.0	0.0	219.2	2,558.2	29,813.7
WAR YEARS														
1946	420.4	0.0	0.0	1,605.3	1,700.0	340.3	288.6	130.2	0.0	0.0	0.0	202.7	2,489.8	34,373.0
1947	463.7	0.0	0.0	1,809.8	1,750.0	399.8	373.1	150.5	0.0	0.0	0.0	238.1	2,788.4	37,841.5
1948	508.7	0.0	0.0	2,001.0	1,850.0	604.2	415.3	181.8	0.0	0.0	0.0	262.4	2,922.1	41,085.5
1949	523.9	0.0	0.0	2,250.6	1,950.0	835.5	486.2	206.1	0.0	0.0	0.0	281.0	3,181.6	44,690.3
1950	557.5	0.0	0.0	2,556.6	2,150.0	1,053.3	577.1	225.5	0.0	0.0	0.0	345.0	3,368.9	49,161.7
1951	574.3	0.0	0.0	2,829.2	2,289.7	1,347.2	675.2	264.2	0.0	0.0	0.0	410.4	3,531.2	51,912.8
1952	587.0	0.0	0.0	3,113.7	2,583.1	1,639.4	782.0	322.9	0.0	0.0	0.0	465.8	3,690.4	53,262.4
1953	583.9	0.0	0.0	3,390.5	2,970.0	1,941.6	913.9	379.7	0.0	0.0	0.0	542.3	3,966.7	56,217.4
1954	564.1	0.0	0.0	3,606.9	3,308.0	2,258.6	997.7	434.6	0.0	0.0	235.3	652.3	4,345.0	58,506.4
1955	601.7	0.0	0.0	3,912.4	3,700.0	2,584.6	1,196.4	471.3	0.0	0.0	217.6	754.9	4,853.9	62,688.8
1956	624.1	0.0	0.0	4,229.9	4,200.0	3,023.1	1,382.9	553.9	0.0	0.0	266.1	855.1	5,286.5	65,148.3
1957	671.0	0.0	0.0	4,462.2	4,750.0	3,499.6	1,595.9	662.2	0.0	0.0	307.8	987.0	5,632.2	67,124.9
1958	717.3	0.0	0.0	4,689.9	5,230.0	4,108.2	1,769.1	817.3	0.0	1,108.7	326.4	1,097.8	6,052.9	68,296.5
1959	788.5	0.0	0.0	4,983.5	5,745.0	4,763.2	2,087.8	1,009.1	0.0	1,147.0	379.8	1,215.9	6,539.8	71,354.4
1960	865.5	0.0	0.0	5,160.5	6,340.0	5,642.0	2,431.2	1,353.5	0.0	1,198.3	430.7	1,324.0	7,184.6	73,857.8
1961	972.8	0.0	0.0	5,404.9	6,993.3	6,625.6	2,952.8	1,963.6	0.0	1,259.1	546.2	1,438.9	7,703.8	75,961.4
1962	1,100.0	0.0	0.0	5,646.6	7,850.0	7,663.7	3,580.2	2,729.3	0.0	1,089.9	660.4	1,561.8	8,318.1	79,150.3
1963	1,216.1	0.0	0.0	5,933.1	8,800.0	8,689.1	4,521.6	3,782.4	0.0	1,181.0	796.0	1,696.7	9,222.8	82,696.7
1964	1,378.2	0.0	0.0	6,224.7	9,786.0	9,666.0	5,319.3	4,988.5	0.0	1,311.0	967.4	1,809.5	10,161.3	86,313.3
1965	1,487.9	3,736.7	0.0	6,511.1	10,627.8	10,739.4	6,137.0	6,300.0	1,514.7	1,408.0	1,194.5	1,934.5	10,880.0	90,357.7
1966	1,651.8	3,905.5	1,769.4	6,798.2	11,545.7	11,699.5	7,056.0	7,921.4	1,764.0	1,441.0	1,513.0	2,033.3	11,460.0	93,949.9
1967	1,799.8	4,089.0	N.A.	7,178.4	12,230.0	12,352.3	8,041.7	10,029.0	1,969.0	1,661.0	1,904.4	2,126.1	12,319.0	96,905.9
1968	1,978.9	4,301.0	2,089.6	7,539.2	13,000.0	13,142.9	9,077.1	12,482.3	2,236.0	1,775.0	2,253.5	2,222.6	12,792.7	100,898.1
1969	2,153.3	4,549.8	2,202.4	7,894.9	13,770.0	14,330.1	10,043.1	15,126.7	2,510.0	1,970.0	2,681.8	2,349.8	13,218.9	105,096.4
1970	2,269.4	4,783.9	2,350.7	8,083.4	14,394.8	15,804.9	11,120.4	17,581.8	2,777.0	2,115.0	3,118.7	2,446.5	13,571.2	108,418.2
1971	2,486.4	5,039.9	2,450.5	8,523.8	15,150.5	16,758.5	12,287.6	19,857.9	3,028.0	2,175.0	3,584.7	2,513.1	14,132.5	112,986.3
1972	2,738.8	5,280.6	2,576.2	9.089.3	15,975.0	17,840.6	13,518.1	22,408.5	3,234.0	2,409.4	4,107.2	2,618.0	14,821.8	118,796.7
1973	2,749.1	5,596.6	2,696.1	9,709.4	16,800.0	18,383.5	14,508.3	24,999.3	3,418.0	2,532.7	4,727.6	2,666.8	15,695.1	125,653.9
1974	3,064.9	5,902.0	2,819.0	10,499.8	17,434.0	18,704.4	15,449.5	26,781.3	3,558.0	2,786.4	5,297.4	2,809.2	15,863.2	129,933.6
1975	3,276.4	6,213.6	2,935.9	11,028.1	17,932.0	19,496.5	16,252.8	28,090.6	3,741.0	3,118.9	5,846.9	2,931.0	15,994.8	132,948.7
1976	3,502.4	6,400.0	3,063.1	11,333.1	18,860.0	20,549.2	17,173.9	30,069.3	3,970.0	3,201.7	6,142.9	3,059.7	16,291.7	138,542.9
1977	3,687.7	6,661.6	3,201.4	12,048.6	19,445.5	21,789.8	17,749.5	32,008.0	4,188.0	3,203.8	7,102.7	3,039.1	N.A.	142,092.6
1978	3,897.1	6,926.6	3,306.2	12,515.8	20,258.5	23,079.3	17,420.1	34,120.7	4,39[illegible]	3,315.3	7,762.0	3,041.6	16,279.2	148,414.6
1979	4,022.1	7,113.0	3,421.1	12,892.3	21,049.5	24,161.8	18,380.4	36,231.0	4,673.0	3,363.1	8,361.4	3,058.8	16,866.9	151,869.3
1980	4,328.9	7,263.1	3,513.2	13,210.8	21,720.5	24,852.7	19,116.0	37,856.2	4,886.0	3,494.7	8,937.4	3,077.3	17,357.7	155,796.2
1981	4,611.8	7,595.9	3,546.1	13,391.6	22,350.0	25,327.1	20,150.7	39,621.0	4,980.0	3,739.2	9,383.4	3,092.8	17,522.3	158,286.4
1982	4,873.9	7,969.2	3,571.0	13,823.8	23,109.5	25,693.7	21,257.8	41,336.4	5,018.0	4,055.9	9,859.5	3,142.7	17,930.8	159,643.2
1983	5,000.9	8,177.9	3,606.7	14,094.5	23,683.5	26,362.6	22,152.7	42,931.6	5,118.0	4,203.9	10,318.1	3,222.0	18,308.8	163,749.3
1984	5,165.1	8,834.4	3,647.8	13,879.7	23,921.0	27,070.9	22,680.6	44,523.6	5,224.0	4,470.0	10,397.7	3,304.6	18,908.8	166,248.8
1985	5,305.1	8,729.1	3,698.8	14,266.6	24,090.5	27,821.9	23,324.0	46,157.3	5,330.0	4,569.5	10,884.0	3,382.6	19,303.0	171,653.7
1986	5,435.6	8,916.0	3,727.3	14,798.5	24,403.0	28,983.7	23,856.0	47,972.3	5,414.0	4,674.8	11,406.0	3,497.3	19,916.9	176,191.3
1987	5,542.0	9,022.7	3,841.1	15,262.6	24,854.9	30,105.2	24,397.0	49,901.9	5,625.0	4,793.4	12,130.5	3,626.1	23,520.6	179,044.4
1988	5,542.1	9,221.1	3,972.3	15,851.9	25,342.0	31,036.4	25,480.0	52,450.2	5,790.0	4,931.9	12,860.8	3,764.0	24,597.7	184,396.7
1989	5,600.0	9,489.5	4,118.8	16,269.7	27,758.0	32,066.5	26,382.0	55,093.1	5,928.0	4,416.5	13,737.0	3,887.5	25,672.5	187,260.5

N.A. - Not Available

COMPILED FROM VARIOUS SOURCES

WORLD - TOTAL U.S. REGISTRATIONS 1930-1989

Total United States Motor Vehicle Registrations

	PASSENGER CARS			TRUCKS AND BUSES		
	World Total	U.S. Total	U.S. %	World Total	U.S. Total	U.S. %
1930........	29,936,035	23,120,897	77.2	5,979,359	3,715,100	62.1
1931.......	29,215,439	22,396,253	76.7	6,122,804	3,697,715	60.4
1932.......	27,852,366	20,901,401	75.0	5,968,594	3,489,599	58.5
1933.......	27,731,090	20,657,257	74.5	5,931,341	3,501,946	59.0
1934.......	28,994,832	21,544,727	74.3	6,383,598	3,716,983	58.2
1935.......	30,649,556	22,567,827	73.6	6,861,061	3,978,299	58.0
1936.......	33,168,383	24,182,662	72.9	7,733,125	4,324,229	55.9
1937.......	34,895,504	25,467,229	73.0	8,536,898	4,591,663	53.8
1938.......	35,413,754	25,250,477	71.3	8,734,213	4,563,241	52.2
1939.......	36,591,709	26,226,371	71.7	9,225,542	4,783,556	51.9
1940.......	37,188,928	27,465,826	73.9	8,959,476	4,987,407	55.7
1941–1945	WORLD WAR II					
1946.......	35,286,271	28,217,028	80.0	10,476,505	6,155,974	58.8
1947.......	39,547,035	30,849,353	78.0	13,521,013	6,992,145	66.7
1948.......	42,812,336	33,355,250	77.9	15,017,578	7,730,281	51.5
1949.......	47,605,945	36,457,943	76.6	15,997,250	8,232,353	51.5
1950.......	53,050,697	40,339,077	76.0	17,348,885	8,822,614	50.9
1951.......	56,007,121	42,688,309	76.2	17,976,144	9,224,446	51.3
1952.......	58,359,912	43,823,097	75.1	19,591,854	9,439,321	48.2
1953.......	62,470,082	46,429,270	74.3	20,491,207	9,788,173	47.8
1954.......	66,612,882	48,468,418	72.8	21,742,095	10,036,943	46.2
1955.......	73,036,095	52,144,739	71.4	22,860,264	10,544,053	46.1
1956.......	78,311,927	54,210,901	69.2	24,278,346	10,937,346	45.0
1957.......	82,675,331	55,917,897	67.6	25,628,879	11,207,007	43.7
1958.......	86,159,439	56,890,558	66.0	25,721,650	11,406,036	44.3
1959.......	92,417,425	59,453,984	64.3	27,119,026	11,900,436	43.9
1960.......	98,305,000	61,671,390	62.7	28,582,497	12,186,378	42.6
1961.......	104,866,047	63,420,580	60.5	30,203,966	12,540,857	41.5
1962.......	113,319,108	66,085,289	58.3	32,979,521	13,065,047	39.6
1963.......	120,813,965	69,038,443	57.1	34,188,179	13,658,289	40.0
1964.......	130,142,034	71,994,795	55.3	35,959,954	14,318,467	39.8
1965.......	139,776,281	75,257,588	53.8	38,118,064	15,100,079	39.6
1966.......	148,381,109	78,124,688	52.7	41,681,848	15,825,164	38.0
1967.......	158,259,971	80,398,967	50.8	44,636,958	16,506,909	37.0
1968.......	169,905,943	83,604,514	49.2	46,561,488	17,293,560	37.1
1969.......	181,207,779	86,857,794	47.9	50,820,983	18,238,575	35.9
1970.......	193,479,410	89,243,557	46.1	52,899,026	19,174,640	36.2
1971.......	206,873,546	92,718,395	44.8	55,288,810	20,267,947	36.7
1972.......	220,274,168	97,082,060	44.1	59,246,278	21,714,611	36.7
1973.......	236,220,508	101,985,442	43.2	61,968,239	23,668,492	38.2
1974.......	248,567,095	104,856,341	42.2	65,757,937	25,077,215	38.1
1975.......	260,200,842	106,705,934	41.0	67,698,092	26,242,775	38.8
1976.......	269,416,600	110,188,640	40.9	72,287,886	28,354,264	39.2
1977.......	284,609,166	112,287,522	39.5	76,371,090	29,805,046	39.0
1978.......	297,359,390	116,573,394	39.2	82,297,515	31,841,218	38.7
1979.......	307,847,761	118,428,730	38.5	85,914,114	33,440,569	38.9
1980.......	320,389,836	121,600,843	38.0	90,592,343	34,195,376	37.7
1981.......	330,798,675	123,098,411	37.2	96,405,064	35,188,004	36.5
1982.......	340,265,535	123,701,665	36.4	98,787,169	35,941,575	36.4
1983.......	352,031,754	126,443,782	35.9	103,887,834	37,305,499	35.9
1984.......	365,104,996	128,157,682	35.1	107,924,511	38,091,134	35.3
1985.......	374,483,098	131,864,029	35.2	113,023,510	39,789,646	35.2
1986.......	386,349,579	135,431,112	35.1	113,436,144	40,760,227	35.9
1987.......	394,029,867	137,323,632	34.8	121,176,363	41,720,817	34.4
1988.......	412,907,178	141,251,695	34.2	126,882,443	43,145,037	34.0
1989.......	424,365,795	143,081,443	33.7	132,565,691	44,179,104	33.3

Data for 1960 to the present compiled by M.V.M.A. from overseas sources. Data prior to 1960 extracted from the Department of Commerce reports and The American Automobile.

WORLD - TOTAL REGISTRATIONS 1989

Total Motor Vehicle Registrations

				Population		
Continent/Country	Cars	Trucks & Buses	Total Vehicles	Number (000)	Per Car	Per Vehicle
AFRICA						
Algeria	730,000	490,000	1,220,000	25,714	35	21
Angola	122,000	44,000	166,000	8,802	72	53
Benin	22,000	12,000	34,000	4,840	220	142
Botswana	17,000	28,000	45,000	1,218	72	27
Burkina Faso	11,000	13,000	24,000	8,941	813	373
Burundi	8,000	10,000	18,000	5,647	706	314
Cameroon	90,000	80,000	170,000	11,109	123	65
Cape Verde	9,000	3,096	12,096	375	42	31
Central Africa Rep.	10,782	8,051	18,833	2,879	267	153
Chad	8,000	6,000	14,000	5,064	633	362
Congo	26,000	20,000	46,000	2,305	89	50
Cote d'Ivoire	168,000	91,000	259,000	12,070	72	47
Djibouti	13,000	2,000	15,000	337	26	22
Egypt	425,000	250,000	675,000	54,139	127	80
Equatorial Guinea	5,000	3,300	8,300	360	72	43
Ethiopia	42,250	21,000	63,250	51,375	1,216	812
Gabon	19,000	15,000	34,000	1,069	56	31
Gambia	5,500	1,000	6,500	820	149	126
Ghana	58,000	46,000	104,000	15,310	264	147
Guinea	13,000	13,000	26,000	7,269	559	280
Guinea-Bissau	3,200	2,400	5,600	998	312	178
Kenya	133,000	149,000	282,000	25,393	191	90
Liberia	8,000	3,000	11,000	2,644	331	240
Libya	448,000	322,000	770,000	4,280	9.6	5.6
Madagascar	48,000	43,000	91,000	11,802	246	130
Malawi	14,911	15,631	30,542	9,080	609	297
Mali	21,000	8,000	29,000	9,182	437	317
Mauritania	8,000	5,000	13,000	2,038	255	157
Mauritius	38,000	14,000	52,000	1,142	30	22
Morocco	600,000	250,000	850,000	26,249	44	31
Mozambique	84,000	24,000	108,000	14,718	175	136
Niger	16,000	18,000	34,000	7,691	481	226
Nigeria	773,000	606,000	1,379,000	118,865	154	86
Reunion	144,000	50,000	194,000	575	4.0	3.0
Rwanda	12,500	8,500	21,000	7,603	608	362
Senegal	90,000	37,000	127,000	7,740	86	61
Seychelles	3,904	1,291	5,195	71	18	14
Sierra Leone	23,000	7,000	30,000	4,168	181	139
Somalia	19,000	11,000	30,000	8,415	443	281
South Africa Rep.	3,246,794	1,169,706	4,416,500	39,550	12	9.0
Sudan	109,312	54,428	163,740	25,164	230	154
Swaziland	25,333	8,603	33,936	779	31	23
Tanzania	44,000	52,000	96,000	26,070	593	272
Togo	25,000	15,000	40,000	3,566	143	89
Tunisia	171,000	177,000	348,000	8,094	47	23
Uganda	12,739	12,632	25,371	17,593	1,381	693
Zaire	94,000	86,000	180,000	35,330	376	196
Zambia	96,000	67,000	163,000	8,119	85	50
Zimbabwe	173,000	80,000	253,000	10,205	59	40
Total	8,287,225	4,453,638	12,740,863	656,767	79	52

WORLD - TOTAL REGISTRATIONS 1989 (continued)

Total Motor Vehicle Registrations

Continent/Country	Cars	Trucks & Buses	Total Vehicles	Population Number (000)	Population Per Car	Population Per Vehicle
ASIA						
Afghanistan	31,800	30,900	62,700	15,592	490	249
Bahrain	90,000	8,000	98,000	512	5.7	5.2
Bangladesh	60,000	58,200	118,200	117,976	1,966	998
Brunei	68,000	14,000	82,000	372	5.5	4.5
China Mainland	1,375,253	3,899,410	5,274,663	1,130,065	822	214
Hong Kong	213,182	137,630	350,812	5,700	27	16
India	2,085,884	1,885,270	3,971,154	850,067	408	214
Indonesia	966,000	1,133,000	2,099,000	191,266	198	91
Iran	1,557,000	551,000	2,108,000	55,647	36	26
Iraq	251,000	269,000	520,000	18,782	75	36
Israel	739,000	145,000	884,000	4,371	5.9	4.9
Japan	32,621,046	22,472,082	55,093,128	123,778	3.8	2.2
Jordan	136,000	68,000	204,000	3,065	23	15
Korea, South	1,557,660	1,100,938	2,658,598	43,919	28	17
Kuwait	477,735	132,757	610,492	2,080	4.4	3.4
Laos	17,000	3,500	20,500	4,024	237	196
Malaysia	1,400,000	375,000	1,775,000	17,053	12	10
Myanmar	27,000	42,000	69,000	41,279	1,529	598
Oman	112,063	62,725	174,788	1,305	12	7.5
Pakistan	550,000	175,000	725,000	113,163	206	156
Philippines	412,998	135,332	548,330	66,647	161	122
Qatar	88,000	39,000	127,000	498	5.7	3.9
Saudi Arabia	2,300,000	2,000,000	4,300,000	16,758	7.3	3.9
Singapore	271,158	122,797	393,955	2,703	10	6.9
Sri Lanka	155,194	139,206	294,400	17,135	110	58
Syria	117,570	138,603	256,173	12,471	106	49
Taiwan	1,600,000	530,000	2,130,000	20,454	13	10
Thailand	816,693	1,422,773	2,239,466	54,890	67	25
United Arab Emirates	281,000	153,000	434,000	2,250	8.0	5.2
Yemen	35,000	80,000	115,000	11,000	314	96
Total	50,413,236	37,324,123	87,737,359	2,944,822	58	34
NORTH & CENTRAL AMERICA						
Antigua	12,000	2,700	14,700	64	5.3	4.4
Bahamas	69,000	14,000	83,000	251	3.6	3.0
Barbados	38,500	5,100	43,600	260	6.8	6.0
Belize	1,352	2,328	3,680	180	133	49
Bermuda	18,869	3,237	22,106	59	3.1	2.7
Canada	12,811,318	3,458,368	16,269,686	26,527	2.1	1.6
Cayman Islands	8,500	1,200	9,700	23	2.7	2.4
Costa Rica	165,000	125,000	290,000	3,032	18	10
Dominica	2,500	1,500	4,000	85	34	21
Dominican Rep	114,000	72,000	186,000	7,253	64	39
El Salvador	75,000	80,000	155,000	5,221	70	34
Guatemala	125,000	100,000	225,000	9,340	75	42
Haiti	32,000	21,000	53,000	6,409	200	121
Honduras	35,539	85,485	121,024	5,261	148	43
Jamaica	93,000	16,000	109,000	2,513	27	23
Mexico	6,219,104	2,795,479	9,014,583	88,335	14	9.8
Montserrat	1,850	450	2,300	12	6.5	5.2
Netherlands/Antilles	68,000	15,000	83,000	187	2.8	2.3
Nicaragua	48,000	32,000	80,000	3,606	75	45
Panama	176,708	49,169	225,877	2,423	14	11
Puerto Rico	1,304,733	203,315	1,508,048	3,286	2.5	2.2
St. Lucia	6,500	4,000	10,500	153	24	15
St. Vincent	4,700	2,800	7,500	106	23	14
Trinidad/Tobago	269,238	68,759	337,997	1,270	4.7	3.8
U.S.A.	143,081,443	44,179,104	187,260,547	250,372	1.7	1.3
Virgin Islands	32,886	7,289	40,175	106	3.2	2.6
Total	164,814,740	51,345,283	216,160,023	416,334	2.5	1.9

WORLD - TOTAL REGISTRATIONS 1989 (continued)

Total Motor Vehicle Registrations

Continent/Country	Cars	Trucks & Buses	Total Vehicles	Population Number (000)	Population Per Car	Population Per Vehicle
SOUTH AMERICA						
Argentina	4,088,000	1,512,000	5,600,000	32,291	7.9	5.8
Bolivia	80,000	140,000	220,000	6,730	84	31
Brazil	11,800,000	1,200,000	13,000,000	153,771	13	12
Chile	690,000	300,000	990,000	13,000	19	13
Colombia	936,000	364,000	1,300,000	32,598	35	25
Ecuador	70,000	165,000	235,000	10,506	150	45
Falkland Islands	800	800	1,600	2	2.5	1.3
Guyana	22,000	9,000	31,000	765	35	25
Paraguay	65,000	30,000	95,000	4,660	72	49
Peru	388,045	227,353	615,398	21,904	56	36
Suriname	33,000	12,500	45,500	408	12	9.0
Uruguay	170,000	80,000	250,000	3,002	18	12
Venezuela	1,500,000	500,000	2,000,000	19,753	13	10
Total	19,842,845	4,540,653	24,383,498	299,390	15	12
EUROPE						
Andorra	31,571	4,193	35,764	51	1.6	1.4
Austria	2,902,949	256,228	3,159,177	7,596	2.6	2.4
Belgium	3,697,353	421,473	4,118,826	9,895	2.7	2.4
Bulgaria	1,234,006	163,965	1,397,971	8,978	7.3	6.4
Cyprus	164,743	10,299	175,042	708	4.3	4.0
Czechoslovakia	3,122,307	259,833	3,382,140	15,695	5.0	4.6
Denmark	1,597,341	302,683	1,900,024	5,134	3.2	2.7
Finland	1,927,488	256,137	2,183,625	4,977	2.6	2.3
France	23,010,000	4,748,000	27,758,000	56,184	2.4	2.0
Germany, East	3,898,900	469,800	4,368,700	16,578	4.3	3.8
Germany, West	30,152,399	1,914,114	32,066,513	60,977	2.0	1.9
Greece	1,609,212	749,053	2,358,265	10,066	6.3	4.3
Hungary	1,730,416	324,968	2,055,384	10,546	6.1	5.1
Iceland	137,778	13,505	151,283	251	1.8	1.7
Ireland	773,396	216,278	989,674	3,557	4.6	3.6
Italy	24,300,000	2,082,000	26,382,000	57,657	2.4	2.2
Luxembourg	183,404	18,080	201,484	369	2.0	1.8
Monaco	16,851	3,631	20,482	29	1.7	1.4
Netherlands	5,371,000	557,000	5,928,000	14,864	2.8	2.5
Norway	1,612,674	320,411	1,933,085	4,214	2.6	2.2
Poland	4,845,105	1,065,395	5,910,500	38,363	7.9	6.5
Portugal	1,474,000	434,000	1,908,000	10,528	7.1	5.5
Romania	850,000	250,000	1,100,000	23,269	27	21
San Marino	18,534	3,080	21,614	23	1.2	1.1
Spain	11,467,727	2,269,253	13,736,980	39,623	3.5	2.9
Sweden	3,578,042	309,431	3,887,473	8,407	2.3	2.2
Switzerland	2,916,959	261,034	3,177,993	6,628	2.3	2.1
Turkey	1,434,579	666,879	2,101,458	56,549	39	27
United Kingdom	21,849,275	3,823,270	25,672,545	57,121	2.6	2.2
U.S.S.R.	12,688,000	9,387,000	22,075,000	290,939	23	13
Yugoslavia	3,225,000	896,400	4,121,400	23,864	7.4	5.8
Total	171,821,009	32,457,393	204,278,402	843,588	4.9	4.1
OCEANIA						
American Samoa	4,447	445	4,892	38	8.5	7.8
Australia	7,442,200	2,047,300	9,489,500	16,646	2.2	1.8
Fiji Islands	30,000	25,000	55,000	772	26	14
French Polynesia	37,000	15,000	52,000	185	5.0	3.6
Guam	52,923	15,754	68,677	128	2.4	1.9
New Caledonia & Dependencies	50,000	18,000	68,000	156	3.1	2.3
New Zealand	1,550,000	315,000	1,865,000	3,397	2.2	1.8
Northern Mariana Islands	16,170	5,602	21,772	22	1.4	1.0
Vanuatu	4,000	2.500	6,500	150	38	23
Total	9,186,740	2,444,601	11,631,341	21,494	2.3	1.8
WORLD TOTAL	424,365,795	132,565,691	556,931,486	5,182,395	12	9.3

COMPILED FROM VARIOUS OVERSEAS SOURCES

AFRICA

AFRICAN CONTINENT 40

SOUTH AFRICA, REPUBLIC OF 41

AFRICA - IMPORTS 1984-1989

Imports to African Continent by Country of Origin

	1984			1985			1986		
	Passenger Cars	Total Vehicles	%	Passenger Cars	Total Vehicles	%	Passenger Cars	Total Vehicles	%
Belgium	6	66	0.01	2	25	0.00	57	132	0.05
Canada	4	77	0.02	3	55	0.02	9	133	0.05
France	106,721	153,613	29.92	103,732	143,618	41.68	56,375	85,616	34.48
Italy	15,667	21,934	4.27	3,387	9,599	2.79	4,328	8,095	3.26
Japan	72,823	222,526	43.34	34,808	129,374	37.55	34,344	118,580	47.76
Sweden	604	1,990	0.39	587	2,144	0.62	486	1,281	0.52
United Kingdom	49,654	65,339	12.72	18,833	29,223	8.48	5,565	9,536	3.84
United States	167	577	0.11	152	530	0.15	74	329	0.13
Germany, West	34,567	47,348	9.22	19,979	29,989	8.70	18,870	24,594	9.91
TOTAL	280,213	513,470	100.00	181,483	344,557	100.00	120,108	248,296	100.00

	1987			1988			1989		
	Passenger Cars	Total Vehicles	%	Passenger Cars	Total Vehicles	%	Passenger Cars	Total Vehicles	%
Belgium	73	74	0.03	0	0	0.00	0	0	0.00
Korea	0	0	0.00	0	0	0.00	1,955	2,730	1.41
Canada	8	184	0.08	*	*	*	*	*	*
France	38,702	60,997	25.85	36,777	53,663	16.41	41,914	58,435	30.15
Italy	2,502	5,044	2.14	3,725	6,904	2.11	4,572	8,009	4.13
Japan	43,040	141,022	59.76	96,406	223,751	68.42	23,585	89,421	46.13
Sweden	302	1,214	0.51	553	913	0.28	552	1,870	0.96
United Kingdom	5,579	8,250	3.50	6,630	9,936	3.04	7,090	11,601	5.98
United States	109	454	0.19	627	1,271	0.39	38	1,050	0.55
Germany, West	16,128	18,733	7.94	26,913	30,581	9.35	16,779	20,719	10.69
TOTAL	106,443	235,972	100.00	171,631	327,019	100.00	96,485	193,835	100.00

* Included with United States.

AUTOMOBILE INTERNATIONAL

REPUBLIC OF SOUTH AFRICA - SALES 1951-1989

Motor Vehicles by Type

	Passenger Cars	Commercial Vehicles	Total
1951	37,688	11,166	48,854
1952	35,090	11,712	46,802
1953	35,481	10,391	45,872
1954	35,659	12,757	48,416
1955	50,989	21,301	72,290
1956	52,133	20,281	72,414
1957	83,438	23,355	106,793
1958	89,363	21,606	110,969
1959	87,220	18,954	106,174
1960	98,779	20,385	119,164
1961	75,938	20,726	96,664
1962	81,308	24,864	106,172
1963	110,468	37,494	147,962
1964	143,373	52,618	195,991
1965	127,898	47,093	174,991
1966	139,076	47,074	186,150
1967	139,223	54,820	194,043
1968	151,546	60,245	211,791
1969	177,945	78,351	256,296
1970	201,854	95,719	297,573
1971	175,884	119,798	295,682
1972	182,961	109,316	292,277
1973	229,442	112,941	342,383
1974	226,776	115,151	341,927
1975	229,031	134,574	363,605
1976	185,132	115,116	300,248
1977	166,764	90,037	256,801
1978	204,736	98,959	303,695
1979	213,270	100,797	314,067
1980	277,058	127,708	404,766
1981	301,528	152,013	453,541
1982	283,433	142,690	426,123
1983	272,822	132,317	405,139
1984	268,751	137,059	405,810
1985	204,322	101,005	305,327
1986	174,453	90,223	264,676
1987	200,824	108,326	309,150
1988	230,500	127,388	357,888
1989	221,342	131,282	352,624

CENTRAL STATISTICAL SERVICES

REPUBLIC OF SOUTH AFRICA - NEW REGISTRATIONS, 1989

Motor Vehicles by Type

Passenger Cars by Manufacturer	
Alfa Romeo	9
Audi/Volkswagen	3,623
BMW	16,494
Daihatsu	4
Fiat	17
Ford	20,498
Delta	22,808
Honda	6,500
Leyland	378
Mazda/Mitsubishi	13,541
Mercedes Benz	9,033
Nissan	21,454
Peugeot/Citroen	18
Renault	17
Toyota	45,448
Volkswagen	42,779
Other	658
Total	203,279

Commercial Vehicles by Manufacturer	
ERF	97
Fiat	3
Fodens	21
Ford	9,310
Delta	11,356
International	58
Leyland	314
Maguris	96
Malcomess/Scania	13
MAN	349
Mazda/Mitsubishi	9,398
Mercedes Benz	2,691
Nissan	20,209
Peugeot/Citroen	2
Renault	1
Suzuki	84
Toyota	21,858
Volkswagen	1,286
Other	544
Total	77,690

CENTRAL STATISTICAL SERVICE

ASIA

CHINA 44

INDIA 47

JAPAN 52

KOREA 84

TAIWAN 90

CHINA - PRODUCTION, REGISTRATIONS 1959-1989

Motor Vehicle Production by Type

	Car	Jeep	Truck	Truck Chassis	Total (1)
1959	101	281	18,938	5,325	19,601
1960	98	569	21,294	4,146	22,574
1961	5	290	3,169	423	3,589
1962	11	311	9,160	1,363	9,740
1963	11	67	20,500	3,762	20,579
1964	100	102	27,542	6,787	28,062
1965	133	378	38,054	11,516	40,542
1966	302	770	48,478	14,279	55,861
1967	144	599	16,996	6,300	20,381
1968	279	1,599	19,076	7,100	25,100
1969	163	4,845	40,616	10,200	53,100
1970	196	8,853	65,686	18,585	87,166
1971	562	12,750	83,616	25,548	111,022
1972	661	13,258	82,102	21,609	108,227
1973	1,130	15,086	88,070	23,687	116,193
1974	1,508	17,315	76,054	19,111	104,771
1975	1,819	19,491	105,103	27,497	139,800
1976	2,611	19,180	102,849	28,310	135,200
1977	2,330	14,983	99,460	23,540	125,400
1978	2,640	12,934	125,073	28,970	149,062
1979	4,152	17,181	154,086	34,585	185,700
1980	5,418	20,382	163,853	48,321	222,288
1981	3,428	15,452	148,247	39,968	175,645
1982	4,030	15,326	164,330	42,541	196,304
1983	6,046	18,247	199,363	62,263	239,886
1984	6,010	16,553	265,194	85,348	316,367
1985	5,707	20,747	351,003	114,069	443,377
1986	10,765	25,271	228,304	71,821	372,753
1987	4,045	27,351	288,066	92,065	472,538
1988	36,798	35,978	364,000	136,234	644,951
1989	35,450	41,661	342,835	103,896	586,936

Motor Vehicles In Use (As of End of June)

	Car & Light Buses	Trucks			Total Motor Vehicles(1)
		Gas	Diesel	Total	
1965	30,124	188,909	22,160	211,069	289,873
1966	30,665	202,871	24,481	227,352	322,904
1967	31,742	205,964	23,122	229,086	374,446
1968	31,551	221,736	24,461	246,197	384,939
1969	35,914	252,068	29,044	281,112	436,413
1970	50,851	334,143	37,303	371,446	487,567
1971	47,994	405,172	44,207	449,379	542,896
1972	59,519	514,209	49,835	564,044	642,792
1973	71,998	571,502	54,291	625,793	717,583
1974	86,221	647,070	64,779	711,849	825,228
1975	105,465	728,123	82,642	810,765	948,833
1976	117,411	806,163	97,301	903,464	1,100,463
1977	143,014	952,655	117,499	1,070,154	1,250,827
1978	162,844	1,098,354	168,031	1,266,385	1,429,229
1979	193,945	1,181,165	190,568	1,371,733	1,565,678
1980	200,967	1,276,238	203,755	1,479,993	1,680,960
1981	243,227	1,401,089	228,733	1,629,822	1,873,049
1982	285,719	1,507,511	259,944	1,767,455	2,053,174
1983	319,335	1,621,020	286,775	1,907,795	2,227,130
1984	392,094	1,741,649	328,291	2,069,940	2,433,713
1985	513,127	1,995,871	378,128	2,373,999	2,887,126
1986	761,086	2,305,432	507,945	2,813,377	3,574,463
1987	995,296	2,510,697	616,946	3,127,6[illegible]	4,122,939
1988	1,236,727	2,797,782	741,843	3,539,625	4,776,352
1989	1,375,253	3,068,404	831,006	3,899,410	5,274,663

(1) Includes buses and other types of vehicles.

CHINA AUTOMOTIVE TECHNOLOGY AND RESEARCH CENTER

CHINA - EXPORTS 1988-1989

Exports by Country of Destination and Type, 1988

	Cars	4X4	Trucks	Buses	Special Vehicles	Total
Algeria..........	0	0	30	0	1	31
Bolivia..............	0	0	24	0	0	24
Burma............	0	7	39	0	0	46
Chile............	0	0	9	1	20	30
Ethiopia.........	0	1	11	1	4	17
Italy.................	0	0	0	0	20	20
Korea, North.....	0	0	777	8	18	803
Nepal............	0	14	48	0	11	73
Netherlands......	0	18	0	0	0	18
Nigeria.............	0	0	19	0	9	28
Pakistan...........	0	0	0	0	15	15
Philippines.......	0	0	52	0	0	52
Saudi Arabia.....	0	3	14	1	1	19
Somalia............	0	0	7	5	3	15
Spain............	0	0	22	0	0	22
Uganda...........	0	0	17	0	4	21
USSR.............	26	0	4	0	3	33
Zaire.............	0	0	15	0	2	17
Other...............	10	15	65	8	62	160
Total 1988....	**36**	**58**	**1,153**	**24**	**173**	**1,444**
Total 1989....	**6**	**302**	**1,185**	**164**	**743**	**2,400**

CHINA AUTOMOTIVE TECHNOLOGY AND RESEARCH CENTER

CHINA - IMPORTS 1988-1989

Imports by Country of Origin and Type, 1988

	Cars	Cars Knockdown	4X4	Trucks	Trucks Knockdown	Buses	Special Vehicles	Total
Brazil................	281	0	0	900	0	0	1	1,182
Czechoslovakia..	0	0	0	1,461	0	0	3	1,464
France...............	21	5,328	1	10	624	3	3	5,990
Germany, East...	0	0	0	3,582	0	0	0	3,582
Germany, West..	291	14,031	4	9	0	28	45	14,408
Great Britain......	5	0	1	5	0	22	95	128
Hong Kong.........	35	0	7	66	0	29	15	152
Hungary.............	0	0	0	795	0	400	8	1,203
Italy..................	6	0	0	218	0	1,073	23	1,320
Japan................	4,937	440	522	5,941	1,070	5,401	732	19,043
Poland...............	10,868	0	0	260	0	1,411	53	12,592
Romania............	1,800	0	5,225	1,704	0	0	150	8,879
United States.....	139	648	6	23	0	44	119	979
USSR................	16,530	0	4,067	776	0	0	40	21,413
Others...............	377	0	19	113	0	306	61	876
Total 1988......	**35,290**	**20,447**	**9,852**	**15,863**	**1,694**	**8,717**	**1,348**	**93,211**
Total 1989......	**24,440**	**20,560**	**5,032**	**10,989**	**1,598**	**3,610**	**1,054**	**67,283**

CHINA AUTOMOTIVE TECHNOLOGY AND RESEARCH CENTER

INDIA - PRODUCTION 1950-1989

Motor Vehicle Production by Type

	Passenger Cars	Utility Vehicles	Trucks	Buses	Total
1950.....	6,672	0	8,016	0	14,688
1951.....	12,385	0	9,884	0	22,269
1952.....	6,952	0	8,339	0	15,291
1953.....	4,936	0	8,990	0	13,926
1954.....	5,435	0	9,027	0	14,462
1955.....	10,927	4,104	12,787	3,036	30,854
1956.....	12,984	4,824	10,920	3,408	32,136
1957.....	11,604	4,680	11,892	3,756	31,932
1958.....	7,812	3,752	11,128	4,104	26,796
1959.....	12,653	5,226	14,259	4,859	36,997
1960.....	19,097	5,501	20,430	6,108	51,136
1961.....	21,866	7,052	18,864	6,083	53,865
1962.....	23,326	7,597	20,381	5,663	56,967
1963.....	27,521	8,184	15,711	*	51,416
1964.....	23,227	10,391	33,517	*	67,135
1965.....	24,790	10,488	37,299	*	72,577
1966.....	27,597	9,777	35,156	*	72,530
1967.....	33,344	5,561	31,454	*	70,359
1968.....	37,308	7,293	34,940	*	79,541
1969.....	35,169	7,838	33,208	*	76,215
1970.....	37,440	9,334	35,992	*	82,766
1971.....	41,746	11,053	36,311	*	89,110
1972.....	38,828	12,518	38,702	*	90,048
1973.....	39,937	13,071	44,909	*	97,917
1974.....	36,009	10,015	35,177	6,688	87,889
1975.....	23,070	8,162	30,793	12,251	74,276
1976.....	31,556	6,741	32,040	14,721	85,058
1977.....	37,849	9,594	30,702	11,000	89,145
1978.....	34,366	11,010	39,331	14,139	98,846
1979.....	29,233	12,340	45,457	14,243	101,273
1980.....	30,538	15,068	53,242	14,478	113,326
1981.....	42,106	17,029	69,480	20,272	148,887
1982.....	42,674	19,660	74,382	15,808	152,580
1983.....	44,613	21,660	68,974	18,391	153,638
1984.....	64,013	22,246	73,194	21,466	180,919
1985.....	102,456	26,876	79,358	21,870	230,560
1986.....	116,004	27,783	74,357	20,694	238,838
1987.....	148,495	32,366	85,283	21,569	287,713
1988.....	159,941	35,138	97,221	20,032	312,332
1989.....	177,190	37,803	99,153	18,433	332,579

* Included with trucks.

ASSOCIATION OF INDIAN AUTOMOBILE MANUFACTURERS

INDIA - PRODUCTION 1983-1989

Motor Vehicles by Type and Manufacturer

	1983	1984	1985	1986	1987	1988	1989
PASSENGER CARS							
Hindustan Motors	23,683	24,376	24,064	22,387	25,561	27,557	29,326
Maruti Udyog	175	12,087	48,635	63,504	90,909	95,390	105,826
Premier Automobiles	20,929	26,620	29,223	28,501	31,191	36,567	42,033
Sipani Automobiles	302	930	523	55	350	210	0
Standard Motors	1	0	11	1,557	484	217	5
Total	45,090	64,013	102,456	116,004	148,495	159,941	177,190
UTILITY VEHICLES							
Mahindra & Mahindra	21,660	22,246	26,809	21,580	28,995	29,839	28,581
Maruti Udyog	0	0	67	6,203	3,371	5,299	9,222
Total	21,660	22,246	26,876	27,783	32,366	35,138	37,803
COMMERCIAL VEHICLES							
Ashok Leyland (Diesel)	13,411	14,430	15,938	15,265	16,347	18,791	21,008
Bajaj Auto Ltd. (Diesel)	9,626	12,906	13,987	13,344	16,045	15,028	16,080
D.C.M. Toyota	0	0	1,323	2,385	3,073	3,452	3,288
Eicher Motors	0	0	0	754	2,375	4,631	4,328
Hindustan Motors (Diesel)	1,653	2,001	2,249	2,216	1,991	1,720	1,618
Hindustan Motors (Gas)	255	306	162	0	0	0	0
Mahindra Nissan	0	0	1,099	1,654	1,139	2,338	2,192
Mahindra & Mahindra (Diesel)	9,559	11,466	11,498	10,726	6,688	5,420	4,588
Mahindra & Mahindra (Gas)	99	49	79	202	88	149	42
Premier Automobiles (Diesel)	963	795	472	43	0	0	2
Premier Automobiles (Gas)	330	157	3	3	1	0	0
Standard Motor Products (Diesel)	5,395	5,810	4,583	2,807	1,530	1,687	32
Swaraz Mazda	0	0	600	1,530	1,909	3,113	3,417
Telco (Diesel)	46,074	46,740	49,235	44,122	55,666	60,924	60,991
Total	87,365	94,660	101,228	95,051	106,852	117,253	117,586

ASSOCIATION OF INDIAN AUTOMOBILE MANUFACTURERS

INDIA - PRODUCTION, SALES 1987-1989

Motor Vehicles by Type and Manufacturer

	PRODUCTION			SALES		
Manufacturer	1989	1988	1987	1989	1988	1987
			PASSENGER CARS			
Hindustan Motors	29,326	27,557	25,561	28,560	27,420	25,198
Maruti Udyog	105,826	95,390	90,909	106,559	94,573	91,043
Premier Automobiles	42,033	36,567	31,191	42,283	36,864	33,005
Sipani Aubomobiles	0	210	350	0	210	350
Standard Motors	5	217	484	7	210	484
TOTAL PASSENGER CARS	177,190	159,941	148,495	177,409	159,277	150,080
			JEEPS			
MAHINDRA & MAHINDRA						
Jeep Petrol	1,467	3,416	4,486	3,562	3,243	4,570
Jeep Diesel	27,114	26,423	24,509	29,145	27,391	25,318
MARUTI UDYOG	9,222	5,299	3,371	9,091	5,097	3,631
TOTAL JEEPS	37,803	35,138	32,366	41,798	35,731	33,519
			LIGHT COMMERCIAL VEHICLES			
Hindustan D.A.	0	0	49	0	0	79
Hindustan Trekker	612	850	1,051	627	900	1,039
Premier D.A.	2	0	1	2	0	2
TOTAL LIGHT COMMERCIAL VEHICLES	614	850	1,101	629	900	1,120
			LIGHT DUTY TRUCKS			
Ashok Leyland	67	139	0	111	145	0
Bajaj Tempo	16,080	15,028	16,045	15,649	14,846	15,941
D.C.M.-Toyota	3,288	3,452	3,073	3,315	3,497	3,152
Eicher Motors	4,328	4,631	2,375	4,304	4,322	2,350
Hindustan Motors	0	4	5	1	12	7
Mahindra Nissan	2,192	2,338	1,139	2,377	2,135	1,354
Mahindra & Mahindra	4,630	5,569	6,776	4,722	5,113	5,885
Premier Automobiles	0	0	0	0	0	0
Standard Motors	32	1,687	1,530	34	1,684	1,530
Swaraz Mazda	3,417	3,113	1,909	3,411	3,092	1,901
Tata Engg. & Loco. Co.	10,831	10,392	8,237	10,624	10,983	7,399
TOTAL LIGHT DUTY TRUCKS	44,865	46,353	41,089	44,548	45,829	39,519

INDIA - PRODUCTION, SALES 1987-1989 (continued)

Motor Vehicles by Type and Manufacturer

Manufacturer	PRODUCTION 1989	PRODUCTION 1988	PRODUCTION 1987	SALES 1989	SALES 1988	SALES 1987
MEDIUM-DUTY and HEAVY TRUCKS						
Ashok Leyland	12,175	9,320	6,899	11,993	9,113	6,857
Hindustan Motors	969	807	884	967	942	964
Premier Automobiles	0	0	0	0	0	14
Tata Engg. & Loco. Co.	40,530	39,891	35,310	40,306	41,408	34,991
TOTAL TRUCKS	53,674	50,018	43,093	53,266	51,463	42,826
BUSES						
Ashok Leyland	8,766	9,332	9,448	8,960	8,854	9,109
Hindustan Motors	37	59	2	33	52	4
Premier Automobiles	0	0	0	0	0	0
Tata Engg. & Loco. Co.	9,630	10,641	12,119	9,613	11,461	11,115
TOTAL BUSES	18,433	20,032	21,569	18,606	20,367	20,228
ALL COMMERCIAL VEHICLES						
Ashok Leyland	21,008	18,791	16,347	21,064	18,112	15,966
Bajaj Tempo	16,080	15,028	16,045	15,649	14,846	15,941
D.C.M. Toyota	3,288	3,452	3,073	3,315	3,497	3,152
Eicher Motors	4,328	4,631	2,375	4,304	4,322	2,350
Hindustan Motors	1,618	1,720	1,991	1,628	1,906	2,093
Mahindra Nissan	2,192	2,338	1,139	2,377	2,135	1,354
Mahindra & Mahindra	4,630	5,569	6,776	4,722	5,113	5,885
Premier Automobiles	2	0	1	2	0	16
Standard Motors	32	1,687	1,530	34	1,684	1,530
Swaraz Mazda	3,417	3,113	1,909	3,411	3,092	1,901
Tata Engg. & Loco. Co.	60,991	60,924	55,666	60,543	63,852	53,505
TOTAL COMMERCIAL VEHICLES	117,586	117,253	106,852	117,049	118,559	103,693
THREE-WHEELERS						
A.P.I.	11,080	11,910	11,551	10,321	11,292	11,478
Bajaj Auto	72,124	56,218	47,560	72,086	55,728	48,237
Scooters India	0	1,004	1,213	0	1,032	1,167
TOTAL THREE WHEELERS	83,204	69,132	60,324	82,407	68,052	60,882
SUMMARY						
Cars	177,190	159,941	148,495	177,409	159,277	150,080
Jeeps	37,803	35,138	32,366	41,798	35,731	33,519
Commercial	117,586	117,253	106,852	117,049	118,559	103,693
Three-Wheelers	83,204	69,132	60,324	82,407	68,052	60,882
TOTAL	415,783	381,464	348,037	418,663	381,619	348,174

ASSOCIATION OF INDIAN AUTOMOBILE MANUFACTURERS

INDIA - TOTAL REGISTRATIONS 1966-1989

Total Motor Vehicle Registrations by Type

	Passenger Cars & Taxis	Trucks & Jeeps	Buses	Total
1966	394,920	319,878	73,175	787,973
1967	423,698	324,442	76,033	824,173
1968	458,776	349,460	82,729	890,965
1969	509,315	372,346	87,436	969,097
1970	549,649	400,369	91,582	1,041,600
1971	599,921	425,161	93,907	1,118,989
1972	652,326	451,428	99,394	1,203,148
1973	642,695	374,354	94,619	1,111,668
1974	691,053	399,835	104,873	1,195,761
1975	673,542	428,372	113,586	1,215,500
1976	684,980	444,525	114,934	1,244,439
1977	779,291	481,446	118,905	1,379,642
1978	813,696	507,626	124,479	1,445,801
1979	876,421	563,046	133,163	1,572,630
1980	927,768	598,729	140,346	1,666,843
1981	997,911	645,398	153,757	1,797,066
1982	1,066,060	727,970	163,961	1,957,991
1983	1,196,745	802,092	177,748	2,176,585
1984	1,217,900	844,200	190,900	2,253,000
1985	1,338,583	984,959	213,410	2,536,952
1986	1,521,562	1,066,666	227,608	2,815,836
1987	1,628,121	1,233,526	246,848	3,108,495
1988	1,868,703	1,443,568	261,454	3,573,725
1989	2,085,884	1,591,519	293,751	3,971,154

AUTOMOTIVE COMPONENT MANUFACTURERS ASSOCIATION OF INDIA

JAPAN - PRODUCTION 1956-1989

Motor Vehicles by Type of Fuel

	PASSENGER CARS			TRUCKS			BUSES			
	Gasoline	Diesel	Total	Gasoline	Diesel	Total	Gasoline	Diesel	Total	TOTAL
1956	0	0	32,056	61,338	11,620	72,958	480	5,572	6,052	111,066
1957	0	0	47,121	108,762	18,058	126,820	463	7,573	8,036	181,977
1958	0	0	50,643	111,196	18,870	130,066	234	7,360	7,594	188,303
1959	0	0	78,598	150,310	27,175	177,485	208	6,523	6,731	262,814
1960	0	0	165,094	255,015	53,005	308,020	181	8,256	8,437	481,551
1961	0	0	249,508	471,769	81,621	553,390	539	10,442	10,981	813,879
1962	0	0	268,784	625,830	84,886	710,716	416	10,790	11,206	990,706
1963	0	0	407,830	772,789	89,992	862,781	435	12,485	12,920	1,283,531
1964	0	0	579,660	984,662	124,480	1,109,142	459	13,214	13,673	1,702,475
1965	0	0	696,176	1,044,865	115,225	1,160,090	0	0	19,348	1,875,614
1966	0	0	877,656	1,239,323	148,535	1,387,858	0	0	20,885	2,286,399
1967	0	0	1,375,755	1,536,926	206,442	1,743,368	0	0	27,363	3,146,486
1968	0	0	2,055,821	1,750,443	240,964	1,991,407	0	0	38,598	4,085,826
1969	0	0	2,611,499	1,747,769	273,822	2,021,591	0	0	41,842	4,674,932
1970	0	0	3,178,708	1,761,899	301,984	2,063,883	0	0	46,566	5,289,157
1971	0	0	3,717,858	1,778,611	279,709	2,058,320	0	0	34,596	5,810,774
1972	0	0	4,022,289	1,936,354	301,986	2,238,340	0	0	33,809	6,294,438
1973	0	0	4,470,550	2,153,222	417,694	2,570,916	0	0	41,291	7,082,757
1974	0	0	3,931,842	2,148,745	425,434	2,574,179	0	0	45,819	6,551,840
1975	0	0	4,567,854	1,965,050	372,582	2,337,632	0	0	36,105	6,941,591
1976			5,027,792	2,334,615	436,901	2,771,516	0	0	42,139	7,841,447
1977	5,391,090	39,955	5,431,045	2,505,310	529,671	3,034,981	19,575	28,921	48,496	8,514,522
1978	5,910,957	65,011	5,975,968	2,626,379	610,687	3,237,066	27,498	28,621	56,119	9,269,153
1979	6,100,257	75,514	6,175,771	2,678,455	718,759	3,397,214	31,070	31,491	62,561	9,635,546
1980	6,863,207	174,901	7,038,108	3,035,721	877,467	3,913,188	52,308	39,280	91,588	11,042,884
1981	3,774,653	199,478	6,974,131	3,109,052	993,944	4,102,996	63,359	39,476	102,835	11,179,962
1982	6,633,107	248,479	6,881,586	2,852,124	931,094	3,783,218	30,658	36,332	66,990	10,731,794
1983	6,846,563	305,325	7,151,888	3,042,447	861,376	3,903,823	23,817	32,131	55,948	11,111,659
1984	6,804,151	269,022	7,073,173	3,297,302	1,022,236	4,319,538	36,471	35,738	72,209	11,464,920
1985	7,312,283	334,533	7,646,816	3,449,798	1,094,890	4,544,688	39,609	39,982	79,591	12,271,095
1986	7,425,257	384,552	7,809,809	3,416,094	991,572	4,407,666	10,554	31,788	42,342	12,259,817
1987	7,489,924	401,163	7,891,087	3,224,246	1,083,854	4,308,100	14,440	35,547	49,987	12,249,174
1988	7,723,379	475,021	8,198,400	3,176,461	1,267,533	4,443,994	21,148	36,265	57,413	12,699,807
1989	8,443,080	609,326	9,052,406	2,625,861	1,305,400	3,931,261	6,800	35,274	42,074	13,025,741

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - PRODUCTION 1962-1989

Passenger Cars by Cylinder Capacity

	360 c.c. & less	361- 1,000 c.c.	1,001- 1,500 c.c.	1,501- 2,000 c.c.	Over 2,000c.c.	Total
1962........	57,935	37,401	104,518	68,930	0	268,784
1963........	77,772	62,799	135,016	129,216	3,027	407,830
1964........	82,354	103,417	249,928	137,998	5,963	579,660
1965........	94,007	131,855	344,618	122,557	3,139	696,176
1966........	119,861	176,854	425,331	150,309	5,301	877,656
1967........	282,536	246,601	634,631	199,335	12,652	1,375,755
1968........	481,756	348,324	806,568	395,567	23,606	2,055,821
1969........	559,633	367,349	1,069,287	590,263	24,967	2,611,499
1970........	749,450	165,334	1,258,235	954,070	51,619	3,178,708
1971........	634,736	230,547	1,405,710	1,375,632	71,233	3,717,858
1972........	488,406	310,277	1,645,571	1,482,695	95,340	4,022,289
1973........	375,189	263,567	1,976,630	1,751,707	103,457	4,470,550
1974........	248,307	190,184	1,852,098	1,532,133	109,120	3,931,842
1975........	160,272	2,458,096		1,740,454	209,032	4,567,854

	550c.c. & less	551- 2,000c.c.	Over 2,000c.c.	Diesel	Total
1976........	167,729	4,549,253	310,810	0	5,027,792
1977........	180,002	4,771,484	439,604	39,955	5,431,045
1978........	176,383	5,262,241	472,333	65,011	5,975,968
1979........	175,100	5,512,601	412,556	75,514	6,175,771
1980........	195,923	6,203,946	403,338	174,901	7,038,108
1981........	185,310	6,100,679	488,664	199,478	6,974,131
1982........	187,660	5,916,090	529,357	248,479	6,881,586
1983........	203,587	6,148,306	494,670	305,325	7,151,888
1984........	194,702	6,128,831	480,618	269,022	7,073,173
1985........	160,672	6,656,819	494,792	334,533	7,646,816
1986........	134,541	6,790,569	500,147	384,552	7,809,809
1987........	127,749	6,773,600	588,575	401,163	7,891,087
1988........	156,108	6,832,218	735,053	475,021	8,198,400
1989........	442,719	6,681,898	1,318,463	609,326	9,052,406

MINISTRY OF INTERNATIONAL TRADE AND INDUSTRY

JAPAN - PRODUCTION 1966-1989

Commercial Vehicles by Loading Capacity

	1,000 kg & less	1,000– 2,000 kg	2,001– 5,000 kg	5,001– 7,000 kg	Over 7,000 kg	All-Wheel Drive Vehicles	Light Vans	Total
1966	1,058,205	200,032	39,820	27,875	32,689	29,237	0	1,387,858
1967	1,329,579	236,971	58,649	32,825	53,535	31,809	0	1,743,368
1968	1,530,722	252,448	73,925	28,608	67,123	38,581	0	1,991,407
1969	1,513,156	286,639	78,624	23,862	76,937	42,473	0	2,021,591
1970	807,613	282,213	100,706	19,939	83,040	53,000	717,372	2,063,883
1971	884,917	268,713	82,475	19,460	73,385	63,581	665,789	2,058,320
1972	979,807	289,504	89,702	14,847	66,382	63,244	734,854	2,238,340
1973	1,171,536	355,920	132,151	18,139	91,304	70,100	731,766	2,570,916
1974	1,256,395	324,921	120,058	28,507	96,750	92,252	655,296	2,574,179

	2 ton & less	3–4 ton & less	5–6 ton	7–8 ton	9–10 ton & Over	Tractor	Special Purpose Vehicles	Light Vans	Total
1975	1,517,963	187,064	29,590	19,782	43,556	4,288	3,890	531,499	2,337,632
1976	1,768,561	354,618	30,028	17,883	37,419	5,068	3,125	554,814	2,771,516
1977	1,899,704	499,629	38,871	19,231	44,281	7,217	2,806	523,242	3,034,981
1978	2,008,432	574,045	34,158	23,294	59,487	6,991	3,686	526,973	3,237,066
1979	2,034,306	629,286	34,851	15,776	75,638	10,226	4,979	592,152	3,397,214
1980	2,360,019	745,263	50,359	18,139	55,246	10,428	5,763	667,971	3,913,188
1981	2,347,294	794,197	52,309	17,459	51,461	8,115	5,373	826,788	4,102,996
1982	2,139,332	700,543	33,020	12,452	44,066	12,456	4,687	836,662	3,783,218
1983	2,198,389	757,042	31,080	9,299	45,711	6,454	3,944	851,904	3,903,823
1984	2,410,911	847,809	40,976	10,177	54,989	9,883	5,549	939,244	4,319,538
1985	2,310,182	1,044,389	33,588	13,818	57,026	8,644	3,621	1,073,420	4,544,688
1986	1,874,427	1,258,612	27,585	7,830	42,822	8,060	2,060	1,186,270	4,407,666
1987	1,834,632	1,176,050	28,910	7,021	54,536	10,363	1,701	1,195,887	4,308,100
1988	2,000,325	1,114,227	30,232	8,322	74,153	12,971	2,484	1,201,280	4,443,994
1989	1,727,801	1,163,725	37,710	10,308	82,022	13,004	2,536	894,155	3,931,261

Commercial Vehicles with Diesel Engines

	2,000 kg	2,001– 5,000 kg	5,001– 7,000 kg	Over 7,000 kg	All-Wheel Drive Vehicles	Light Vans	Total
1966	51,890	32,178	26,477	32,598	5,392	0	148,535
1967	67,057	49,128	31,202	53,332	5,723	0	206,442
1968	75,354	66,425	27,689	66,477	5,019	0	240,964
1969	96,019	72,824	23,005	76,335	5,639	0	273,822
1970	96,920	95,878	19,466	81,839	7,881	0	301,984
1971	100,836	79,127	19,130	72,614	8,002	0	279,709
1972	124,429	87,729	14,602	65,079	10,147	0	301,986
1973	167,776	130,174	17,891	89,270	12,583	0	417,694
1974	170,060	117,991	28,134	93,255	15,994	0	425,434

	2 ton	3–4 ton	5–6 ton	7–8 ton	9–10 ton & Over	Tractor	Special Purpose Vehicles	Light Vans	Total
1975	168,716	103,151	29,199	19,782	43,556	4,288	3,890	0	372,582
1976	166,209	177,580	29,512	17,906	37,501	5,068	3,125	0	436,901
1977	211,358	203,788	38,702	19,231	44,281	7,217	2,806	2,288	529,671
1978	246,641	227,873	34,054	23,294	59,487	6,991	3,686	8,661	610,687
1979	312,270	254,937	34,811	15,776	75,638	10,226	4,979	10,124	718,761
1980	435,371	288,164	50,250	18,139	55,246	10,428	5,763	14,106	877,467
1981	547,547	292,857	52,281	17,459	51,461	8,115	5,373	18,851	993,944
1982	609,137	268,315	33,018	12,452	44,066	12,456	4,687	46,963	931,094
1983	485,730	219,132	31,080	9,299	45,711	6,454	3,944	60,026	861,376
1984	603,493	233,981	40,976	10,177	54,989	9,883	5,549	63,188	1,022,236
1985	624,868	281,722	33,588	13,818	57,026	8,644	3,621	71,603	1,094,890
1986	519,252	307,170	27,585	7,830	42,822	8,060	2,060	76,793	991,572
1987	574,388	324,664	28,910	7,021	54,536	10,363	1,701	82,271	1,083,854
1988	668,608	370,086	30,232	8,322	74,153	12,971	2,484	100,677	1,267,533
1989	620,027	436,112	37,710	10,308	82,022	13,004	2,536	103,681	1,305,400

NOTE: In 1966-1969 figures "Light vans" were included in the groups by weight, mostly in the 1,000 kg. and less.

MINISTRY OF INTERNATIONAL TRADE AND INDUSTRY (1966-1974)
JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC. (1975-1988)

JAPAN - PRODUCTION 1960-1989

Motor Vehicles by Type and Manufacturer

	Daihatsu				Fuji			Hino			
	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Buses	Total
1960	0	3,154	0	3,154	13,037	110	13,147	7,409	5,795	2,354	15,558
1965	11,333	136,597	225	148,155	37,304	54,159	91,463	26,239	21,738	2,968	50,945
1966	21,750	151,660	447	173,857	59,410	82,669	142,079	20,273	24,494	3,145	47,912
1967	60,473	164,528	489	225,490	94,398	78,682	173,080	4,692	24,651	3,395	32,738
1968	89,290	170,532	527	260,355	103,746	76,001	179,747	801	29,917	3,563	34,281
1969	104,840	158,537	898	264,275	124,877	62,513	187,390	55	35,867	3,448	39,370
1970	141,636	147,460	566	289,662	158,259	75,288	233,547	0	52,199	4,345	56,544
1971	157,751	153,915	103	311,769	115,466	68,921	184,387	0	44,779	4,098	48,877
1972	110,430	160,719	134	271,283	130,339	53,471	183,810	0	54,985	3,923	58,908
1973	113,764	193,048	39	306,851	130,730	77,718	208,448	0	73,143	4,301	77,444
1974	77,749	166,924	26	244,699	102,209	62,240	164,449	0	68,574	5,542	74,116
1975	92,123	165,547	4	257,674	108,663	67,162	175,825	0	56,464	4,947	61,411
1976	70,964	189,707	119	260,790	158,179	83,286	241,465	0	54,487	4,172	58,659
1977	82,601	235,596	394	318,591	155,705	130,940	286,645	0	52,542	5,217	57,759
1978	123,233	203,454	1,063	327,750	140,229	165,220	305,449	0	57,565	4,843	62,408
1979	133,556	232,171	618	366,345	153,841	180,449	334,290	0	71,248	5,260	76,508
1980	155,604	274,981	1,789	432,374	202,038	223,595	425,633	0	69,003	5,887	74,890
1981	147,219	323,625	1,410	472,254	190,451	282,188	472,639	0	63,058	6,218	69,276
1982	127,619	335,479	1,147	464,245	201,388	312,118	513,506	0	56,436	5,049	61,485
1983	185,159	343,584	1,553	530,296	230,462	310,218	540,680	0	47,906	4,223	52,129
1984	162,405	402,567	1,104	566,076	242,680	306,735	549,415	0	55,859	4,985	60,844
1985	161,559	416,535	843	578,937	259,673	324,711	584,384	0	62,975	6,088	69,063
1986	142,064	460,150	305	602,519	287,039	341,264	628,303	0	49,983	5,131	55,114
1987	141,572	455,544	439	597,555	266,755	338,502	605,257	0	59,213	6,604	65,817
1988	160,125	483,067	293	643,485	276,448	318,838	595,286	0	74,128	6,834	80,962
1989	263,631	400,420	188	664,239	310,623	245,967	556,590	0	85,267	7,179	92,446

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - PRODUCTION 1960-1989

Motor Vehicles by Type and Manufacturer

	Nissan Diesel			Nissan				Suzuki		
	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total
1960	1,503	457	1,960	55,049	59,697	719	115,465	0	6,075	6,075
1965	4,117	853	4,970	169,815	172,262	3,088	345,165	1,828	40,177	42,005
1966	6,062	889	6,951	231,508	236,792	3,298	471,598	3,394	65,101	68,495
1967	9,964	1,088	11,052	352,045	368,028	5,994	726,067	26,454	89,114	115,568
1968	13,404	1,243	14,647	571,614	400,543	7,677	979,834	96,471	96,906	193,377
1969	16,848	1,342	18,190	697,691	442,261	8,763	1,148,715	121,871	116,243	238,114
1970	21,141	1,311	22,452	899,008	464,945	10,069	1,374,022	144,843	127,459	272,302
1971	20,903	1,171	22,074	1,101,506	483,508	6,476	1,591,490	150,963	116,458	267,421
1972	19,842	720	20,562	1,352,251	503,596	8,397	1,864,244	90,493	119,717	210,210
1973	22,970	889	23,859	1,487,360	542,727	9,254	2,039,341	88,328	155,406	243,734
1974	27,818	1,019	28,837	1,255,669	544,216	9,151	1,809,036	55,277	148,563	203,840
1975	26,336	951	27,287	1,532,731	538,580	6,136	2,077,447	50,668	133,547	184,215
1976	25,810	1,133	26,943	1,610,319	686,218	7,166	2,303,703	43,347	158,234	201,581
1977	29,022	1,546	30,568	1,615,866	654,723	7,462	2,278,051	55,888	184,101	239,989
1978	28,426	1,374	29,800	1,733,132	648,079	11,387	2,392,598	62,459	185,270	247,729
1979	40,908	1,525	42,433	1,738,946	587,441	11,434	2,337,821	69,798	275,137	344,935
1980	45,788	2,333	48,121	1,940,615	678,646	24,791	2,644,052	87,830	380,853	468,683
1981	42,032	2,009	44,041	1,864,251	688,998	31,039	2,584,288	94,785	484,901	579,686
1982	34,770	2,181	36,951	1,815,792	574,665	17,277	2,407,734	113,881	489,272	603,153
1983	30,782	1,690	32,472	1,858,782	610,576	13,182	2,482,540	137,528	493,782	631,310
1984	35,268	2,167	37,435	1,846,407	621,856	13,423	2,481,686	164,058	525,813	689,871
1985	34,071	2,280	36,351	1,864,701	622,480	12,907	2,500,088	236,198	545,703	781,901
1986	30,968	1,735	32,703	1,769,484	465,898	7,613	2,242,995	300,604	571,807	872,411
1987	34,231	1,702	35,933	1,803,924	414,780	7,609	2,226,313	296,979	570,881	867,860
1988	47,196	2,092	49,288	1,730,948	425,122	8,148	2,164,218	296,413	549,510	845,923
1989	53,880	2,017	55,897	1,972,508	394,816	5,202	2,372,526	430,053	438,265	868,318

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - PRODUCTION 1960-1989 (continued)

Motor Vehicles by Type and Manufacturer

	Honda			Isuzu				Mazda				Mitsubishi			
	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total
1960	0	0	0	7,933	27,358	2,794	38,085	23,417	19,725	0	43,142	5,203	18,109	1,591	24,903
1965	8,779	43,748	52,527	30,515	62,688	4,850	98,053	81,289	192,736	381	274,406	45,905	115,942	3,174	165,021
1966	3,209	54,589	57,798	32,599	70,317	5,193	108,109	92,143	206,468	565	299,176	75,643	159,292	3,229	238,164
1967	87,169	62,120	149,289	38,716	87,889	6,195	132,800	129,051	258,449	823	388,323	105,950	207,169	4,259	317,378
1968	186,560	13[illegible],257	318,817	39,776	101,193	6,671	147,640	178,115	282,063	931	461,109	130,253	225,206	4,517	359,976
1969	232,704	13[illegible]3	364,887	36,429	112,223	6,551	155,203	201,132	226,247	847	428,226	127,812	204,380	5,066	337,258
1970	276,884	116,024	392,908	18,815	119,536	7,405	145,756	224,520	204,578	749	429,847	246,422	205,210	5,528	457,160
1971	215,256	93,322	308,578	14,769	114,067	6,873	135,709	300,980	199,756	344	501,080	260,981	217,945	5,300	484,226
1972	235,248	95,321	330,569	13,274	164,761	4,914	182,949	379,703	260,139	422	640,264	222,890	216,439	5,003	444,332
1973	256,962	98,054	355,016	14,734	196,805	6,214	217,753	465,734	272,805	633	739,172	280,998	275,710	6,124	562,832
1974	316,012	112,797	428,809	28,140	212,475	7,598	248,213	378,928	359,175	965	739,068	233,121	255,425	6,972	495,518
1975	328,107	85,646	413,753	64,735	174,341	5,745	244,821	387,145	254,919	550	642,614	288,846	225,942	5,450	520,238
1976	473,597	86,478	560,075	91,157	237,535	7,047	335,739	446,618	269,422	632	716,672	402,844	238,494	6,285	647,623
1977	576,631	88,300	664,931	74,971	256,043	9,618	340,632	498,691	300,584	728	800,003	486,432	283,248	6,732	776,412
1978	652,920	89,762	742,682	102,883	298,886	6,417	408,186	493,111	355,004	2,040	850,155	628,886	336,430	7,502	972,818
1979	706,375	95,494	801,869	86,397	331,286	7,105	424,788	647,001	322,482	1,938	971,421	528,555	402,110	7,852	938,517
1980	845,514	111,388	956,902	107,057	356,342	8,728	472,127	736,544	379,517	4,955	1,121,016	659,622	438,063	7,245	1,104,930
1981	852,177	156,750	1,008,927	129,564	320,471	7,207	457,242	840,630	331,494	4,484	1,176,608	606,883	479,510	8,400	1,094,793
1982	854,463	160,335	1,014,798	113,299	285,680	5,892	404,871	824,247	282,019	3,898	1,110,164	572,644	389,943	6,858	969,445
1983	857,686	174,754	1,032,440	116,184	268,997	5,520	390,701	861,580	307,140	2,630	1,171,350	523,754	443,582	7,369	974,705
1984	843,807	145,229	989,036	88,536	338,224	5,497	432,257	764,309	366,335	2,677	1,133,321	547,838	539,403	7,915	1,095,156
1985	956,410	163,901	1,120,311	213,052	367,677	6,286	587,015	815,074	373,253	5,365	1,193,692	570,865	574,180	7,732	1,152,777
1986	1,025,403	210,995	1,236,398	211,178	337,737	5,985	554,900	811,371	383,586	668	1,195,625	578,642	592,642	6,471	1,177,755
1987	1,021,895	219,227	1,241,122	203,930	331,663	5,990	541,583	853,309	344,005	558	1,197,872	594,654	629,136	7,379	1,231,169
1988	1,072,773	220,643	1,293,416	158,750	411,393	5,835	575,978	880,131	339,831	702	1,220,664	639,890	613,609	7,910	1,261,409
1989	1,155,682	207,532	1,363,214	188,725	362,330	5,408	556,463	967,665	301,776	644	1,270,085	708,418	533,292	7,800	1,249,510

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - PRODUCTION 1960-1989 (continued)

Motor Vehicles by Type and Manufacturer

	Toyota				Aichi	Prince				Others			
	Passenger Cars	Trucks	Buses	Total	Trucks	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total	GRAND TOTAL
1960	42,118	112,130	522	154,770	19,753	10,928	19,768	0	30,696	0	14,843	14,843	481,551
1965	236,151	239,407	2,085	477,643	33,622	47,018	42,834	1,724	91,576	0	63	63	1,875,614
1966	316,189	26[illegible]65	3,185	587,539	38,886	21,538	23,333	934	45,805	0	30	30	2,286,399
1967	476,807	350,203	5,120	832,130	42,568	0	0	0	0	0	3	3	3,146,486
1968	659,189	424,747	13,469	1,097,405	38,567	0	0	0	0	0	71	71	4,085,826
1969	964,088	492,196	14,927	1,471,211	22,041	0	0	0	0	0	52	52	4,674,932
1970	1,068,321	524,276	16,593	1,609,190	5,672	0	0	0	0	0	96	96	5,289,157
1971	1,400,186	544,616	10,231	1,955,033	0	0	0	0	0	0	130	130	5,810,774
1972	1,487,661	589,176	10,296	2,087,133	0	0	0	0	0	0	174	174	6,294,438
1973	1,631,940	662,321	13,837	2,308,098	0	0	0	0	0	0	209	209	7,082,757
1974	1,484,737	615,697	14,546	2,114,980	0	0	0	0	0	0	275	275	6,551,840
1975	1,714,836	608,895	12,322	2,336,053	0	0	0	0	0	0	253	253	6,941,591
1976	1,730,767	741,499	15,585	2,487,851	0	0	0	0	0	0	346	346	7,841,447
1977	1,884,260	819,699	16,799	2,720,758	0	0	0	0	0	0	183	183	8,514,522
1978	2,039,115	868,549	21,493	2,929,157	0	0	0	0	0	0	421	421	9,269,153
1979	2,111,302	858,094	26,829	2,996,225	0	0	0	0	0	0	394	394	9,635,546
1980	2,303,284	954,200	35,860	3,293,344	0	0	0	0	0	0	812	812	11,042,884
1981	2,248,171	930,179	42,068	3,220,418	0	0	0	0	0	0	600	600	11,179,962
1982	2,258,253	861,616	24,688	3,144,557	0	0	0	0	0	0	885	885	10,731,794
1983	2,380,753	871,801	19,781	3,272,335	0	0	0	0	0	0	701	701	11,111,659
1984	2,413,133	981,675	34,441	3,429,249	0	0	0	0	0	0	574	574	11,464,920
1985	2,569,284	1,058,248	38,090	3,665,622	0	0	0	0	0	0	954	954	12,271,095
1986	2,684,024	961,709	14,434	3,660,167	0	0	0	0	0	0	707	707	12,259,817
1987	2,708,069	910,504	19,706	3,638,279	0	0	0	0	0	0	414	414	12,249,174
1988	2,982,922	960,176	25,599	3,968,697	0	0	0	0	0	0	481	481	12,699,807
1989	3,055,101	907,165	13,636	3,975,902	0	0	0	0	0	0	551	551	13,025,741

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - PRODUCTION 1961-1989

Passenger Car Models by Toyota Motor Corporation

	Century	Crown	Mark II (Cressida)	Chaser	Cresta	Soarer	Corona	Carina	Camry*	Celica	Vista
Before 1961	0	144,435	0	0	0	0	41,216	0	0	0	0
1961	0	55,475	0	0	0	0	46,972	0	0	0	0
1962	0	47,483	0	0	0	0	49,739	0	0	0	0
1963	0	80,266	0	0	0	0	66,195	0	0	0	0
1964	0	95,012	0	0	0	0	98,503	0	0	0	0
1965	0	81,188	0	0	0	0	179,447	0	0	0	0
1966	0	86,843	0	0	0	0	252,492	0	0	0	0
1967	174	92,092	0	0	0	0	320,250	0	0	0	0
1968	1,063	130,654	69,451	0	0	0	308,644	0	0	0	0
1969	683	134,747	297,378	0	0	0	231,683	0	0	0	0
1970	775	135,321	246,334	0	0	0	284,485	12,592	0	5,602	0
1971	653	106,223	251,967	0	0	0	311,614	95,854	0	111,204	0
1972	1,143	90,096	219,842	0	0	0	297,306	130,607	0	150,162	0
1973	1,332	117,814	205,960	0	0	0	295,237	180,499	0	177,174	0
1974	1,253	85,199	108,173	0	0	0	356,420	121,770	0	149,751	0
1975	748	134,697	108,405	0	0	0	366,527	152,008	0	139,193	0
1976	965	105,605	92,134	0	0	0	326,244	167,122	0	223,631	0
1977	1,138	112,205	233,442	25,555	0	0	266,129	165,616	0	254,234	0
1978	1,014	131,410	213,293	38,784	0	0	257,881	206,561	0	293,917	0
1979	1,267	143,761	189,047	33,814	0	0	267,580	212,314	0	245,468	0
1980	712	150,616	167,954	21,834	29,875	0	219,614	171,427	59,546	206,523	0
1981	738	150,528	222,031	22,531	43,409	30,728	183,382	167,056	65,469	180,444	0
1982	664	136,005	222,901	28,209	54,772	22,185	191,570	179,189	36,202	218,934	15,800
1983	1,419	130,630	206,162	27,359	65,368	28,060	190,077	150,749	150,323	183,502	26,762
1984	977	158,555	210,214	32,865	68,277	25,777	237,454	140,358	191,727	155,713	24,648
1985	1,043	166,474	255,685	47,595	76,004	23,016	201,661	156,141	225,116	135,484	27,834
1986	1,344	129,832	246,145	56,414	86,121	40,009	188,482	186,347	251,994	151,469	30,003
1987	1,534	143,345	230,306	46,214	76,944	30,322	173,521	178,418	349,814	118,000	53,500
1988	1,895	196,019	238,159	51,988	86,463	32,187	255,988	187,198	326,096	93,725	56,307
1989	2,158	197,329	288,019	86,887	103,286	26,305	271,681	188,063	230,806	110,447	51,892

* Including wagons for commercial use.

TOYOTA MOTOR CORPORATION

JAPAN - PRODUCTION 1966-1989 (continued)

Passenger Car Models by Toyota Motor Corporation

	Corolla	Sprinter	Tercel	Corsa	Starle	Sprinter Carib (Tercel 4-WD)	Corolla II	Toyota MR2	Supra	Lexus	Celsior
1966	12,180	0	0	0	0	0	0	0	0	0	0
1967	162,555	0	0	0	0	0	0	0	0	0	0
1968	242,749	43,058	0	0	0	0	0	0	0	0	0
1969	354,518	87,796	0	0	0	0	0	0	0	0	0
1970	460,319	76,737	0	0	0	0	0	0	0	0	0
1971	596,863	73,312	0	0	0	0	0	0	0	0	0
1972	647,700	86,432	0	0	0	0	0	0	0	0	0
1973	669,402	97,353	0	0	48,762	0	0	0	0	0	0
1974	677,455	95,650	0	0	45,688	0	0	0	0	0	0
1975	757,265	136,367	0	0	46,003	0	0	0	0	0	0
1976	816,897	114,273	0	0	31,160	0	0	0	0	0	0
1977	817,732	101,202	0	0	17,868	0	0	0	0	0	0
1978	735,603	103,441	26,424	21,566	128,561	0	0	0	0	0	0
1979	727,419	116,849	104,914	28,627	143,281	0	0	0	0	0	0
1980	856,623	98,620	183,908	36,523	173,235	0	0	0	0	0	0
1981	722,599	98,681	204,298	25,863	197,914	0	0	0	0	0	0
1982	655,316	87,462	215,310	36,797	154,538	31,979	47,811	0	0	0	0
1983	625,633	119,737	163,904	42,210	118,606	86,558	95,942	0	0	0	0
1984	613,685	95,464	106,986	35,926	114,797	93,230	82,900	14,677	0	0	0
1985	666,260	82,182	93,013	36,996	163,774	82,182	65,400	51,271	0	0	0
1986	638,815	70,384	98,425	45,695	191,060	66,139	63,503	42,506	59,534	0	0
1987	674,215	108,223	150,573	43,868	138,755	36,768	56,325	26,368	47,013	0	0
1988	784,521	125,937	157,651	44,832	135,996	50,679	56,467	18,129	37,220	0	0
1989	739,301	132,768	154,109	43,799	127,061	42,404	58,297	13,153	38,609	26,103	3,477

TOYOTA MOTOR CORPORATION

JAPAN - PRODUCTION 1971-1989

Commercial Vehicles by Toyota Motor Corporation

	Dyna	Toyoace	Hiace	Town Ace	Liteace	Stout	Master Ace
1971	41,454	32,014	55,386	0	27,343	10,630	0
1972	46,440	45,793	58,183	0	42,036	7,955	0
1973	50,813	54,981	78,471	0	63,203	7,707	0
1974	45,158	42,042	73,578	0	49,015	10,395	0
1975	41,058	35,356	68,610	0	61,115	12,495	0
1976	49,894	38,900	79,219	13,195	70,850	17,645	0
1977	55,067	25,613	90,919	57,356	52,642	19,328	0
1978	67,790	32,527	101,767	67,560	45,526	15,632	0
1979	63,426	33,700	118,997	89,233	52,582	12,239	0
1980	67,029	30,345	165,503	31,826	60,412	15,665	0
1981	60,101	25,811	163,432	60,304	95,108	11,881	0
1982	45,841	22,185	127,036	49,599	78,807	10,065	0
1983	46,890	23,565	120,733	90,309	77,707	10,324	0
1984	51,664	35,094	138,628	144,217	81,084	6,445	0
1985	55,874	39,872	145,593	135,568	76,120	4,822	13,694
1986	45,742	19,094	116,017	138,947	78,984	3,026	16,930
1987	53,458	21,065	136,460	115,734	81,715	2,530	20,726
1988	59,434	24,491	150,883	119,112	90,355	2,433	24,234
1989	59,439	26,145	145,546	122,845	98,479	1,497	30,636

	Hilux	Publica Pickup	Coaster	Land Cruiser	Blizzard	Toyota Truck	Deliboy
1971	77,865	36,896	4,539	39,193	0	N.A.	0
1972	79,523	37,365	5,238	38,811	0	N.A.	0
1973	100,050	37,913	7,278	38,846	0	N.A.	0
1974	120,866	28,355	6,403	52,893	0	8,746	0
1975	129,782	26,570	6,073	68,943	0	8,731	0
1976	179,952	29,480	8,174	84,249	0	9,903	0
1977	236,863	25,591	8,417	109,050	0	10,396	0
1978	241,144	20,987	9,182	133,376	0	6,817	0
1979	251,888	9,541	10,041	115,592	0	7,211	0
1980	334,481	9,918	12,395	116,223	1,806	9,143	0
1981	326,593	7,162	14,270	127,798	2,104	9,649	0
1982	324,627	4,135	11,116	129,620	1,274	5,148	0
1983	349,816	3,424	7,052	124,297	391	4,378	0
1984	434,786	3,301	9,619	115,048	1,383	2,709	0
1985	490,560	3,075	11,888	135,694	1,220	2,346	0
1986	490,248	2,794	5,893	95,206	1,049	1,747	0
1987	419,989	2,190	6,391	94,274	962	1,605	0
1988	448,003	1,586	7,577	100,895	1,004	1,008	0
1989	454,528	0	7,319	90,091	1,064	1,192	945

TOYOTA MOTOR CORPORATION

JAPAN - EXPORTS 1950-1989

Motor Vehicle Exports by Type

	Passenger Cars	Trucks	Buses	Total
1950.....	7	5,409	93	5,509
1951.....	0	6,580	153	6,733
1952.....	0	681	184	865
1953.....	0	689	409	1,098
1954.....	0	679	308	988
1955.....	2	907	322	1,231
1956.....	46	1,884	517	2,447
1957.....	410	5,512	632	6,554
1958.....	2,357	7,540	346	10,243
1959.....	4,884	13,959	442	19,285
1960.....	7,013	31,028	768	38,809
1961.....	11,531	44,529	977	57,037
1962.....	16,011	49,871	808	66,690
1963.....	31,447	65,877	1,240	98,564
1964.....	66,965	81,721	1,735	150,421
1965.....	100,716	90,923	2,529	194,168
1966.....	153,090	100,900	1,744	255,734
1967.....	223,491	135,687	3,067	362,245
1968.....	406,250	201,290	4,889	612,429
1969.....	560,431	290,872	6,765	858,068
1970.....	725,586	351,611	9,579	1,086,776
1971.....	1,299,351	469,448	10,225	1,779,024
1972.....	1,407,340	547,593	10,557	1,965,490
1973.....	1,450,884	606,013	10,659	2,067,556
1974.....	1,727,396	874,725	15,966	2,618,087
1975.....	1,827,286	833,672	16,654	2,677,612
1976.....	2,539,117	1,152,609	17,882	3,709,608
1977.....	2,958,879	1,369,917	24,021	4,352,817
1978.....	3,042,237	1,528,045	30,453	4,600,735
1979.....	3,101,990	1,423,930	36,861	4,562,781
1980.....	3,947,160	1,953,685	66,116	5,966,961
1981.....	3,946,542	2,017,521	84,384	6,048,447
1982.....	3,770,036	1,773,547	46,930	5,590,513
1983.....	3,806,396	1,822,429	40,685	5,669,510
1984.....	3,980,619	2,072,325	56,240	6,109,184
1985.....	4,426,762	2,238,104	65,606	6,730,472
1986.....	4,572,791	2,004,733	27,399	6,604,923
1987.....	4,507,530	1,762,220	35,168	6,304,918
1988.....	4,431,887	1,626,576	45,688	6,104,151
1989.....	4,391,869	1,456,887	35,149	5,883,905

NOTE: Export figures shown here include only new complete vehicles, chassis and knocked-down units manufactured in Japan and do not include used vehicles.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION

JAPAN - EXPORTS 1956-1989

Motor Vehicle Exports to North America

	TO U.S.A.				TO CANADA					
Year	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total	Total N. America	As % of Total Japanese Exports
1956	0	16	0	16	0	0	0	0	0	0
1957	11	2	0	13	0	0	0	0	0	0
1958	1,479	40	0	1,519	0	0	0	0	0	0
1959	2,696	843	0	3,539	0	0	0	0	0	0
1960	942	560	1	1,503	11	6	0	17	1,520	3.92
1961	972	834	0	1,806	8	5	0	13	1,819	3.25
1962	2,795	2,547	0	5,342	74	29	0	103	5,445	8.16
1963	2,942	4,574	1	7,517	144	42	1	187	7,704	7.82
1964	12,680	6,546	17	19,243	1,022	212	4	1,238	20,481	13.62
1965	22,127	12,297	17	34,441	5,333	624	6	5,963	40,404	20.81
1966	50,520	14,745	12	65,277	2,752	438	20	3,210	68,487	26.78
1967	66,417	15,613	5	82,035	5,208	859	0	6,067	88,102	24.32
1968	152,100	30,447	0	182,547	20,628	3,174	0	23,802	206,349	33.69
1969	218,109	63,053	0	281,162	49,961	6,103	2	56,066	337,228	39.30
1970	323,671	98,793	0	422,464	65,010	8,134	0	73,144	495,608	45.60
1971	653,695	160,084	0	813,779	116,722	16,450	0	133,172	946,951	53.23
1972	590,150	248,808	0	838,958	143,053	22,802	0	165,855	1,004,813	51.12
1973	583,861	239,180	0	823,041	75,182	15,735	0	90,917	913,958	44.20
1974	683,580	315,997	0	999,577	111,989	26,431	0	138,420	1,137,997	43.47
1975	711,902	208,047	0	919,949	73,463	10,542	0	84,005	1,003,954	37.49
1976	1,050,685	319,760	0	1,370,445	111,381	16,398	0	127,779	1,498,224	40.39
1977	1,339,023	375,548	1	1,714,572	125,209	14,784	0	139,993	1,854,565	42.61
1978	1,407,669	483,868	0	1,891,537	119,568	17,448	0	137,016	2,028,553	44.09
1979	1,546,740	525,926	0	2,072,666	60,904	12,696	0	73,600	2,146,266	47.04
1980	1,819,092	588,553	0	2,407,645	158,375	26,555	2	184,932	2,592,577	43.45
1981	1,761,403	543,411	0	2,304,814	199,951	46,517	1	246,469	2,551,283	42.18
1982	1,691,806	413,713	0	2,105,519	152,906	38,597	0	191,503	2,297,022	41.09
1983	1,697,852	536,477	46	2,234,375	164,863	48,075	0	212,938	2,447,313	43.16
1984	1,851,855	727,459	125	2,579,439	176,415	42,713	0	219,128	2,798,567	45.81
1985	2,215,811	916,089	98	3,131,998	197,012	55,553	0	252,565	3,384,563	50.29
1986	2,348,456	1,085,706	0	3,434,162	222,129	62,744	0	284,873	3,719,035	56.31
1987	2,204,653	880,096	1	3,084,750	241,539	54,155	0	295,694	3,380,444	53.62
1988	2,051,321	644,514	3	2,695,838	222,459	60,524	0	282,983	2,978,821	48.80
1989	1,944,281	485,973	5	2,430,259	236,927	57,981	0	294,908	2,725,167	46.32

NOTE: Export figures shown here include only new complete vehicles, chassis and knocked-down units manufactured in Japan and do not include used vehicles.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION

JAPAN - EXPORTS 1965-1989

Motor Vehicle Exports by Manufacturer

	Daihatsu				Fuji			Hino			
	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Buses	Total
1965	862	4,037	0	4,899	188	657	845	4,530	3,249	287	8,066
1966	1,098	5,305	23	6,426	325	1,152	1,477	3,879	2,739	161	6,779
1967	1,880	7,877	21	9,778	483	1,437	1,920	1,491	3,505	431	5,427
1968	3,305	12,782	95	16,182	7,693	3,195	10,888	868	3,114	538	4,520
1969	3,489	21,077	473	25,039	7,411	6,038	13,449	23	3,808	474	4,305
1970	1,926	17,903	281	20,110	11,595	6,410	18,005	0	6,239	737	6,976
1971	2,483	9,934	35	12,452	17,129	11,406	28,535	0	4,965	1,178	6,143
1972	1,645	4,763	3	6,411	26,135	9,153	35,288	0	7,838	810	8,648
1973	1,751	7,316	0	9,067	34,152	9,148	43,300	0	7,415	654	8,069
1974	2,282	15,776	0	18,058	35,039	15,367	50,406	0	15,148	1,387	16,535
1975	2,133	17,987	0	20,120	29,236	18,771	48,007	0	15,398	2,534	17,932
1976	5,809	32,164	113	38,086	51,635	28,213	79,848	0	13,820	860	14,680
1977	9,239	51,166	393	60,798	58,004	60,162	118,166	0	18,324	2,458	20,782
1978	19,871	46,065	830	66,766	60,693	90,172	150,865	0	19,108	1,216	20,324
1979	30,931	47,117	774	78,822	71,551	103,100	174,651	0	16,302	1,860	18,162
1980	57,590	83,047	1,687	142,324	126,281	105,898	232,179	0	22,625	2,689	25,314
1981	66,060	80,803	1,510	148,373	122,785	116,865	239,650	0	23,030	3,202	26,232
1982	53,649	79,334	1,180	134,163	119,476	109,324	228,800	0	22,437	2,061	24,498
1983	63,041	71,032	1,577	135,650	142,889	112,241	255,130	0	13,093	1,547	14,640
1984	58,830	91,655	1,084	151,569	128,624	101,966	230,590	0	14,167	2,423	16,590
1985	60,019	69,196	853	130,068	169,127	114,833	283,960	0	24,948	2,838	27,786
1986	57,893	62,237	282	120,412	192,565	114,968	307,533	0	15,974	1,929	17,903
1987	68,621	57,620	467	126,708	191,254	105,452	296,706	0	15,418	3,025	18,443
1988	70,743	52,451	293	123,487	182,287	86,621	268,908	0	18,428	2,886	21,314
1989	79,991	61,932	175	142,098	139,845	77,388	217,233	0	23,209	3,315	26,524

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - EXPORTS 1965-1989 (continued)

Motor Vehicle Exports by Manufacturer

	Nissan Diesel			Nissan				Suzuki		
	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total
1965	0	0	0	39,389	32,856	912	73,157	0	490	490
1966	82	0	82	62,418	40,028	123	102,569	0	775	775
1967	260	0	260	79,846	52,005	656	132,507	0	759	759
1968	278	0	278	131,618	74,533	506	206,657	281	886	1,167
1969	533	52	585	196,898	102,745	649	300,292	928	1,100	2,028
1970	1,632	83	1,715	267,197	126,494	1,610	395,301	1,252	2,085	3,337
1971	2,187	64	2,251	456,241	172,801	2,163	631,205	869	1,709	2,578
1972	3,070	67	3,137	550,559	161,531	3,680	715,770	853	3,210	4,063
1973	2,316	160	2,476	520,693	187,292	2,639	710,624	742	3,287	4,029
1974	7,430	138	7,568	631,840	230,713	1,433	863,986	1,156	11,877	13,033
1975	9,984	158	10,142	648,641	234,311	1,909	884,861	479	18,585	19,064
1976	10,917	242	11,159	797,009	343,315	2,643	1,142,967	1,534	38,387	39,921
1977	10,245	331	10,576	855,422	358,040	3,524	1,216,986	3,651	38,848	42,499
1978	9,682	491	10,173	855,386	357,512	6,088	1,218,986	1,544	39,919	41,463
1979	11,153	704	11,857	836,680	289,526	7,985	1,134,191	3,815	45,205	49,020
1980	18,362	929	19,291	1,041,113	405,085	19,629	1,465,827	16,115	79,965	96,080
1981	21,959	1,096	23,055	984,665	422,968	29,362	1,436,995	28,984	107,116	136,100
1982	15,869	1,224	17,093	973,121	354,558	14,517	1,342,196	30,403	115,202	145,605
1983	12,394	647	13,041	953,665	395,619	10,440	1,359,724	37,158	120,446	157,604
1984	15,076	1,391	16,467	1,011,920	382,129	9,337	1,403,386	90,347	127,253	217,600
1985	14,060	1,171	15,231	1,032,625	392,640	10,151	1,435,416	170,721	132,136	302,857
1986	12,900	471	13,371	1,023,267	280,637	4,472	1,308,376	229,763	140,299	370,062
1987	11,302	798	12,100	964,099	204,164	6,578	1,174,841	230,231	128,496	358,727
1988	12,701	835	13,536	848,137	186,867	7,931	1,042,935	227,635	95,511	323,146
1989	16,365	869	17,234	895,710	162,848	5,614	1,064,172	259,856	60,864	320,720

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - EXPORTS 1965-1989 (continued)

Motor Vehicle Exports by Manufacturer

	Honda			Isuzu				Mazda				Mitsubishi			
	Passenger			Passenger				Passenger				Passenger			
	Cars	Trucks	Total	Cars	Trucks	Buses	Total	Cars	Trucks	Buses	Total	Cars	Trucks	Buses	Total
1965	2,162	242	2,404	9,892	8,235	876	19,003	4,416	5,532	0	9,948	1,776	3,381	82	5,239
1966	1,938	230	2,168	6,511	7,836	761	15,108	4,723	4,675	0	9,398	1,653	3,315	69	5,037
1967	5,861	247	6,108	5,346	9,548	670	15,564	13,249	9,833	34	23,116	3,874	4,203	142	8,219
1968	26,307	1,225	27,532	4,664	11,039	998	16,701	23,021	15,566	9	38,596	5,324	4,467	112	9,903
1969	12,595	8,172	20,767	4,062	12,344	1,364	17,780	40,858	23,574	124	64,556	6,798	5,999	282	13,079
1970	19,297	4,032	23,329	3,113	12,096	1,862	17,071	59,310	34,630	166	94,106	15,435	8,502	340	24,277
1971	30,037	4,263	34,300	1,162	18,213	1,780	21,155	125,904	41,527	159	167,590	60,513	25,468	362	86,343
1972	33,567	4,007	37,574	127	60,893	1,643	62,663	166,065	100,203	52	266,320	52,959	27,457	317	80,733
1973	69,466	4,581	74,047	105	57,560	2,318	59,983	236,875	106,835	80	343,790	62,044	28,990	497	91,531
1974	113,453	6,725	120,178	3,963	98,635	3,355	105,953	219,244	168,795	200	388,239	114,986	61,960	920	177,866
1975	184,309	6,965	191,274	22,784	86,892	3,128	112,804	226,047	122,961	309	349,317	100,913	54,030	796	155,739
1976	293,270	14,209	307,479	62,903	117,410	2,771	183,084	274,096	161,276	134	435,506	217,041	61,901	620	279,562
1977	434,660	10,526	445,186	34,649	128,184	4,207	167,040	339,621	184,868	358	524,847	256,363	75,416	923	332,702
1978	487,662	7,938	495,600	54,731	166,022	2,071	222,824	341,133	192,946	1,709	535,788	320,851	133,274	1,647	455,772
1979	539,231	7,719	546,950	36,008	173,600	2,204	211,812	434,462	144,803	1,702	580,967	243,720	127,485	1,496	372,701
1980	651,142	7,844	658,986	44,909	222,853	3,650	271,412	500,348	194,518	4,541	699,407	360,242	208,815	1,839	570,896
1981	661,120	6,572	667,692	57,586	198,677	2,373	258,636	615,314	183,748	6,677	805,739	346,643	240,172	2,774	589,589
1982	605,534	7,828	613,362	54,328	165,338	1,687	221,353	572,531	150,975	3,151	726,657	298,153	171,150	1,690	470,993
1983	603,475	8,809	612,284	44,533	153,540	3,243	201,316	590,410	163,688	6,122	760,220	302,172	191,199	2,169	495,540
1984	625,020	8,245	633,265	59,539	220,485	5,935	285,959	561,999	221,447	4,643	788,089	343,987	217,820	2,939	564,746
1985	660,613	7,482	668,095	154,376	246,052	7,410	407,838	603,580	234,005	6,409	843,994	376,719	256,220	2,319	635,258
1986	697,994	9,900	707,894	154,912	235,146	3,789	393,847	591,322	241,257	583	833,162	414,875	240,738	987	656,600
1987	689,906	5,362	695,268	146,225	211,658	3,911	361,794	629,668	194,626	462	824,756	395,380	267,632	1,626	664,638
1988	675,122	5,447	680,569	141,464	214,794	4,475	360,733	643,637	175,042	1,739	820,418	410,956	220,995	1,433	633,384
1989	661,418	3,375	664,793	148,923	201,927	4,674	355,524	639,121	160,283	2,039	801,443	407,325	176,235	1,474	585,034

JAPAN - EXPORTS 1965-1989 (continued)

Motor Vehicle Exports by Manufacturer

	Toyota				Aichi	Prince				Others	
	Passenger Cars	Trucks	Buses	Total	Trucks	Passenger Cars	Trucks	Buses	Total	Trucks	GRAND TOTAL
1965	33,267	29,855	398	63,520	954	4,204	1,435	4	5,643	0	194,168
1966	70,545	33,993	607	105,145	770	0	0	0	0	0	255,734
1967	111,461	45,308	1,113	157,882	705	0	0	0	0	0	362,245
1968	203,169	73,287	2,631	279,087	918	0	0	0	0	0	612,429
1969	287,369	104,376	3,357	395,102	1,106	0	0	0	0	0	858,068
1970	346,462	130,932	4,498	481,892	855	0	0	0	0	0	1,086,776
1971	604,923	178,880	4,484	788,287	95	0	0	0	0	0	1,779,024
1972	555,430	165,037	4,085	724,552	86	0	0	0	0	0	1,965,245
1973	525,056	191,273	4,311	720,640	0	0	0	0	0	0	2,067,556
1974	605,433	242,299	8,533	856,265	0	0	0	0	0	0	2,618,087
1975	612,744	247,788	7,820	868,352	0	0	0	0	0	0	2,677,612
1976	835,817	330,998	10,499	1,177,314	0	0	0	0	0	0	3,709,608
1977	968,270	433,138	11,827	1,413,235	0	0	0	0	0	0	4,352,817
1978	900,366	465,407	16,401	1,382,174	0	0	0	0	0	0	4,600,735
1979	905,392	458,120	20,136	1,383,648	0	0	0	0	0	0	4,562,781
1980	1,149,420	604,673	31,352	1,785,445	0	0	0	0	0	0	5,966,961
1981	1,063,385	615,711	37,390	1,716,486	0	0	0	0	0	0	6,048,447
1982	1,062,841	581,532	21,420	1,665,793	0	0	0	0	0	0	5,590,513
1983	1,069,053	580,368	14,940	1,664,361	0	0	0	0	0	0	5,669,510
1984	1,100,353	672,082	28,488	1,800,923	0	0	0	0	0	0	6,109,184
1985	1,198,982	746,532	34,441	1,979,955	0	0	0	0	0	0	6,730,458
1986	1,210,200	650,677	14,886	1,875,763	0	0	0	0	0	0	6,604,923
1987	1,192,146	560,490	18,301	1,770,937	0	0	0	0	0	0	6,304,918
1988	1,231,906	557,719	26,096	1,815,721	0	0	0	0	0	0	6,104,151
1989	1,139,680	512,461	16,989	1,669,130	0	0	0	0	0	0	5,883,905

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - EXPORTS 1989

Motor Vehicle Exports by Country of Destination

	PASSENGER CARS				TRUCKS				BUSES			1989 Total	1988 Total
Destinations	Large	Small	Midget	Total	Large	Small	Midget	Total	Large	Small	Total	Export	Export
SOUTH EAST ASIA	10,122	228,930	1	239,053	127,523	135,250	0	262,773	5,406	5,308	10,714	512,540	473,749
Korea Republic	42	15	1	58	163	4	0	167	0	4	4	229	461
North Korea	23	104	0	127	265	307	0	572	10	35	45	744	142
China	1,479	2,665	0	4,144	3,996	11,967	0	15,963	126	1,737	1,863	21,970	47,660
Taiwan	3,511	24	0	3,535	12,866	3,427	0	16,293	1,859	56	1,915	21,743	23,293
Mongolia	0	1	0	1	2	0	0	2	0	1	1	4	3
Hong Kong	1,227	24,024	0	25,251	9,545	7,260	0	16,805	180	1,402	1,582	43,638	40,431
Vietnam	85	442	0	527	113	3	0	116	0	451	451	1,094	149
Thailand	565	34,288	0	34,853	58,653	14,767	0	73,420	521	15	536	108,809	130,918
Singapore	279	28,282	0	28,561	2,461	6,413	0	8,874	101	512	613	38,048	28,417
Malaya	249	31,636	0	31,885	10,243	38,508	0	48,751	370	4	374	81,010	40,448
Sabah	0	120	0	120	380	332	0	712	0	0	0	832	585
Brunei	331	5,336	0	5,667	302	378	0	680	0	59	59	6,406	4,296
Philippines	1,283	37,109	0	38,392	6,253	6,323	0	12,576	714	123	837	51,805	24,921
Indonesia	10	26,590	0	26,600	8,954	25,234	0	34,188	524	1	525	61,313	61,912
Cambodia	2	25	0	27	32	0	0	32	0	5	5	64	80
Laos	78	74	0	152	280	57	0	337	32	44	76	565	292
Burma	2	63	0	65	65	97	0	162	0	3	3	230	824
India	66	359	0	425	987	4,768	0	5,755	0	17	17	6,197	12,094
Pakistan	808	34,289	0	35,097	10,151	13,752	0	23,903	661	585	1,246	60,246	49,596
Sri Lanka	21	982	0	1,003	707	953	0	1,660	122	112	234	2,897	3,330
Maldive	0	8	0	8	0	8	0	8	0	0	0	16	36
Bangladesh	32	1,886	0	1,918	810	571	0	1,381	156	77	233	3,532	2,597
Macao	15	406	0	421	26	57	0	83	0	11	11	515	367
Afghanistan	1	16	0	17	2	0	0	2	0	20	20	39	197
Nepal	8	169	0	177	194	54	0	248	30	28	58	483	615
Bhutan	5	17	0	22	73	10	0	83	0	6	6	111	86
NORTH EAST ASIA	69,005	58,454	0	127,459	71,468	20,055	0	91,523	24	3,971	3,995	222,977	225,483
Iran	650	8	0	658	7,811	3,260	0	11,071	0	2	2	11,731	11,253
Iraq	924	642	0	1,566	457	131	0	588	0	29	29	2,183	107
Bahrain	1,387	1,747	0	3,134	547	309	0	856	0	103	103	4,093	2,447
Yemen Republic	5	54	0	59	119	10	0	129	0	39	39	227	348
Saudi Arabia	43,660	16,771	0	60,431	45,747	9,593	0	55,340	1	1,646	1,647	117,418	110,551
Kuwait	7,506	9,762	0	17,268	4,069	1,012	0	5,081	0	548	548	22,897	19,330
Oman	4,321	4,363	0	8,684	5,521	652	0	6,173	0	541	541	15,398	13,551
Yemen	218	19	0	237	205	20	0	225	0	56	56	518	982
Israel	12	13,958	0	13,970	0	2,959	0	2,959	0	0	0	16,929	31,806
Jordan	15	19	0	34	60	14	0	74	0	43	43	151	4,907
Syria	6	7	0	13	16	2	0	18	0	21	21	52	35
Lebanon	70	188	0	258	69	13	0	82	0	5	5	345	476
United Arab Emirates	8,773	9,538	0	18,311	4,585	1,751	0	6,336	23	759	782	25,429	24,135
Qatar	1,458	1,378	0	2,836	2,262	329	0	2,591	0	179	179	5,606	5,558
EUROPE	89,447	1,359,488	247	1,449,182	124,600	132,179	0	256,779	56	2,920	2,976	1,708,936	1,705,363
Denmark	280	27,722	0	28,002	3,251	3,243	0	6,494	0	5	5	34,501	35,455
United Kingdom	8,909	216,493	1	225,403	15,802	22,498	0	38,300	0	0	0	263,703	236,916
Ireland	133	35,999	0	36,132	3,760	7,864	0	11,624	0	6	6	47,762	41,179
Netherlands	2,939	121,828	0	124,767	4,653	13,797	0	18,450	0	4	4	143,221	160,115
Belgium	2,959	105,125	0	108,084	5,759	6,364	0	12,123	0	0	0	120,207	126,433
Luxembourg	0	0	0	0	2	0	0	2	0	0	0	2	0
France	2,435	65,003	0	67,438	5,076	7,380	0	12,456	0	3	3	79,897	80,858
Germany, West	40,997	387,421	1	428,419	21,430	20,873	0	42,303	0	0	0	470,722	461,361
Portugal	10	9,502	0	9,512	13,154	10,221	0	23,375	0	0	0	32,887	36,497
Spain	41	1,260	0	1,301	56	200	0	256	0	0	0	1,557	1,677
Italy	2	1,666	0	1,668	1	333	0	334	0	0	0	2,002	2,764
Greece	226	26,241	245	26,712	8,747	5,272	0	14,019	0	0	0	40,731	29,749
Iceland	233	2,717	0	2,950	349	202	0	551	0	0	0	3,501	6,701
Norway	855	22,565	0	23,420	3,435	1,532	0	4,967	0	20	20	28,407	32,450
Sweden	9,136	70,994	0	80,130	8,975	1,432	0	10,407	0	25	25	90,562	94,977
Monaco	0	210	0	210	0	2	0	2	0	0	0	212	162
Andorra	8	405	0	413	10	77	0	87	0	0	0	500	345
Germany, East	4	33	0	37	0	0	0	0	0	0	0	37	59
Switzerland	13,451	89,289	0	102,740	4,646	6,915	0	11,561	0	1	1	114,302	127,888
Azores	0	6	0	6	0	0	0	0	0	0	0	6	30
Gibraltar	23	564	0	587	1,231	182	0	1,413	0	474	474	2,474	2,067
Malta	3	1,902	0	1,905	469	513	0	982	0	37	37	2,924	1,999
Finland	1,155	69,885	0	71,040	13,134	9,010	0	22,144	0	9	9	93,193	90,760
Poland	0	3,405	0	3,405	2	1	0	3	0	0	0	3,408	6,510
U.S.S.R.	13	407	0	420	1,907	36	0	1,943	35	2,163	2,198	4,561	1,313
Austria	5,154	84,577	0	89,731	2,105	11,110	0	13,215	0	8	8	102,954	104,610
Czechoslovakia	0	31	0	31	0	0	0	0	0	0	0	31	0
Hungary	0	212	0	212	0	0	0	0	0	0	0	212	375
Yugoslavia	42	1,362	0	1,404	1	103	0	104	0	0	0	1,508	3,952
Romania	0	0	0	0	0	0	0	0	0	0	0	0	1
Bulgaria	0	53	0	53	0	0	0	0	0	21	21	74	29
Cyprus	405	10,172	0	10,577	5,837	2,626	0	8,463	20	98	118	19,158	15,116
Turkey	15	2,068	0	2,083	779	365	0	1,144	0	46	46	3,273	2,654
Faroe	19	371	0	390	29	28	0	57	0	0	0	447	571

JAPAN - EXPORTS 1989 (continued)

Motor Vehicle Exports by Country of Destination

Destinations	PASSENGER CARS				TRUCKS				BUSES			1989 Total Export	1988 Total Export
	Large	Small	Midget	Total	Large	Small	Midget	Total	Large	Small	Total		
AFRICA	2,940	32,560	0	35,530	57,788	18,766	0	76,554	529	7,042	7,571	119,655	230,275
Morocco	5	70	0	75	878	618	0	1,496	48	11	59	1,630	2,749
Ceuta & Melilla	8	361	0	369	0	49	0	49	0	0	0	418	425
Algeria	25	376	0	401	3,583	98	0	3,681	0	19	19	4,101	1,538
Tunisia	1	56	0	57	459	147	0	606	0	117	117	780	337
Libya	231	1,110	0	1,341	1,532	61	0	1,593	10	103	113	3,047	85,726
Egypt	59	449	0	508	5,085	2,296	0	7,381	0	309	309	8,198	6,524
Sudan	477	749	0	1,226	1,551	339	0	1,890	0	126	126	3,242	2,332
Mauritania	0	93	0	93	94	97	0	191	5	8	13	297	182
Senegal	45	365	0	410	291	217	0	508	0	37	37	955	1,510
Gambia	21	29	0	50	143	25	0	168	0	13	13	231	217
Guinea Bissau	0	3	0	3	7	1	0	8	0	11	11	22	84
Guinea	15	119	0	134	152	75	0	227	0	7	7	368	323
Sierra Leone	30	81	0	111	160	68	0	228	0	10	10	349	347
Liberia	43	176	0	219	141	142	0	283	0	13	13	515	593
Ivory Coast	69	2,113	0	2,182	796	532	0	1,328	2	72	74	3,584	3,601
Ghana	34	485	0	519	1,249	123	0	1,372	13	146	159	2,050	1,791
Togo	28	325	0	353	313	219	0	532	0	173	173	1,058	1,629
Benin	1	24	0	25	8	94	0	102	0	1	1	128	277
Mali	5	36	0	41	157	88	0	245	0	13	13	299	313
Upper Volta	0	58	0	58	178	56	0	234	0	34	34	326	583
Cape Verde	0	3	0	3	6	0	0	6	0	0	0	9	8
Canary Isl	215	7,513	0	7,728	1,753	2,606	0	4,359	0	0	0	12,087	12,588
Nigeria	7	597	0	604	1,474	237	0	1,711	0	486	486	2,801	2,572
Niger	5	129	0	134	490	91	0	581	0	11	11	726	478
Rwanda	17	181	0	198	301	110	0	411	65	113	178	787	1,178
Cameroon	178	1,101	0	1,279	1,188	308	0	1,496	0	363	363	3,138	3,136
Chad	3	28	0	31	274	2	0	276	0	13	13	320	661
Central Africa	8	168	0	176	185	40	0	225	0	60	60	461	356
Eq. Guinea	0	4	0	4	9	0	0	9	0	0	0	13	8
Gabon	103	1,447	0	1,550	715	559	0	1,274	0	84	84	2,908	3,199
Congo	42	470	0	512	303	62	0	365	0	77	77	954	1,180
Zaire	75	1,019	0	1,094	595	680	0	1,275	0	323	323	2,692	2,216
Brundi	32	142	0	174	430	21	0	451	47	137	184	809	608
Angola	68	435	0	503	439	55	0	494	0	132	132	1,129	1,193
Sao Tome & Principe	0	4	0	4	1	1	0	2	0	0	0	6	10
St. Helena	0	189	0	189	0	0	0	0	0	0	0	169	177
Ethiopia	14	58	0	72	439	153	0	592	2	44	46	710	754
Djibouti	14	195	0	209	204	81	0	285	0	52	52	546	758
Somalia	0	21	0	21	73	5	0	78	0	10	10	109	163
Kenya	292	3,058	0	3,350	5,062	2,039	0	7,101	264	953	1,217	[illegible]	9,740
Uganda	12	210	0	222	377	251	0	628	0	56	56	906	923
Tanzania	76	456	0	532	1,396	284	0	1,680	0	257	257	2,469	2,157
Seychelles	6	432	0	438	67	88	0	155	0	10	10	603	300
Mozambique	4	294	0	298	825	383	0	1,008	0	70	70	1,376	742
Madagascar	24	181	0	205	426	158	0	584	0	83	83	872	775
Mauritius	9	1,296	0	1,305	420	460	0	880	26	86	112	2,297	1,934
Reunion	25	1,824	0	1,849	359	366	0	725	0	12	12	2,586	2,299
Zimbabwe	33	1,921	0	1,954	2,267	168	0	2,435	3	56	59	4,448	4,394
Nambia	0	0	0	0	386	60	0	446	0	120	120	566	0
South Africa	157	1,105	0	1,262	16,333	3,471	0	19,804	30	1,750	1,780	22,846	60,900
Lesotho	0	3	0	3	7	0	0	7	0	0	0	10	5
Malawi	77	226	0	303	395	47	0	442	12	34	46	791	439
Zambia	346	768	0	1,114	1,933	553	0	2,486	2	341	343	3,943	1,936
Botswana	0	0	0	0	1,847	0	0	1,847	0	20	20	1,867	1,295
Swaziland	0	0	0	0	214	74	0	288	0	60	60	348	75
Comoro	1	34	0	35	18	8	0	26	0	6	6	67	36
OCEANIA	48,417	172,074	0	220,491	112,756	43,476	0	156,232	178	5,584	5,762	382,485	265,484
Australia	43,509	100,183	0	143,692	91,094	32,974	0	124,068	152	4,294	4,446	272,206	189,883
Papua New Guinea	367	1,371	0	1,738	3,871	1,340	0	5,211	1	1,073	1,074	8,023	6,039
New Zealand	2,182	63,198	0	65,380	9,714	7,150	0	16,864	10	12	22	82,266	51,690
Cook Islands	2	22	0	24	15	37	0	52	0	1	1	77	67
Western Samoa	5	11	0	16	164	15	0	179	0	46	46	241	179
Vanuatu	10	136	0	146	80	45	0	125	0	12	12	283	287
Fiji	83	1,086	0	1,169	764	784	0	1,548	0	26	26	2,743	697
Solomon Islands	3	73	0	76	178	69	0	247	0	43	43	366	239
Tonga	3	23	0	26	28	13	0	41	0	19	19	86	88
Kiribati	3	14	0	17	27	3	0	30	0	6	6	53	75
Nauru	0	2	0	2	0	0	0	0	0	1	1	3	7
New Cal[illegible]nia	36	392	0	428	363	238	0	601	2	16	18	1,047	865
Guam	1,821	4,190	0	6,011	4,520	102	0	4,622	0	0	0	10,633	11,118
American Samoa	33	108	0	141	445	57	0	502	0	0	0	643	588
American Oceania	0	18	0	18	15	10	0	25	0	13	13	56	44
Norfolk	1	59	0	60	2	18	0	20	0	0	0	80	81
Tahiti	0	131	0	131	368	203	0	571	0	0	0	702	896
French Oceania	0	0	0	0	8	9	0	17	0	1	1	18	14
Saipan	354	831	0	1,185	908	195	0	1,103	13	0	13	2,301	2,025
MM Carolines	5	226	0	231	192	214	0	406	0	21	21	658	602

JAPAN - EXPORTS 1989 (continued)

Motor Vehicle Exports by Country of Destination

	PASSENGER CARS				TRUCKS				BUSES			1989 Total	1988 Total
Destinations	Large	Small	Midget	Total	Large	Small	Midget	Total	Large	Small	Total	Export	Export
NORTH AMERICA	817,123	1,364,085	0	2,181,208	469,655	74,299	0	543,954	5	0	5	2,725,167	2,978,818
Canada	58,017	178,910	0	236,927	40,905	17,076	0	57,981	0	0	0	294,908	282,983
U.S.A.	759,106	1,185,175	0	1,944,281	428,750	57,223	0	485,973	5	0	5	2,430,259	2,695,835
CENTRAL AMERICA	6,083	61,646	0	67,729	17,701	10,380	0	28,081	14	2,147	2,161	97,971	105,385
Mexico	0	2	0	2	1	0	0	1	0	0	0	3	1
Guatemala	320	1,624	0	1,944	1,273	954	0	2,227	0	72	72	4,243	3,203
Honduras	206	498	0	704	921	415	0	1,336	2	82	84	2,124	3,103
Belize	0	17	0	17	1	4	0	5	0	0	0	22	30
El Salvador	268	1,488	0	1,756	611	223	0	834	0	152	152	2,742	2,732
Nicaragua	12	393	0	405	561	170	0	731	0	36	36	1,172	798
Costa Rica	103	2,679	0	2,782	2,267	1,078	0	3,345	12	118	130	6,257	3,510
Panama	241	1,461	0	1,702	679	247	0	926	0	96	96	2,724	1,705
Bermuda	0	1,631	0	1,631	46	311	0	357	0	10	10	1,998	2,242
Bahamas	31	681	0	712	6	114	0	120	0	73	73	905	833
Jamaica	162	3,467	0	3,629	617	416	0	1,033	0	207	207	4,869	2,775
Barbados	74	2,761	0	2,835	135	1,162	0	1,297	0	66	66	4,198	2,825
Trinidad	5	443	0	448	507	0	0	507	0	101	101	1,056	2,441
Cuba	5	30	0	35	104	0	0	104	0	98	98	237	196
Haiti	155	373	0	528	404	422	0	826	0	128	128	1,482	2,306
Dominican Republic	83	537	0	620	1,088	873	0	1,961	0	284	284	2,865	3,045
Puerto Rico	3,693	33,578	0	37,271	5,556	1,850	0	7,406	0	0	0	44,677	59,729
America Virgin Isl	27	525	0	552	369	68	0	437	0	2	2	991	1,745
St. Vincent	8	173	0	181	64	76	0	140	0	54	54	375	310
Grenada	29	323	0	352	136	76	0	212	0	71	71	635	398
British Dominica	30	227	0	257	191	142	0	333	0	39	39	629	513
St. Lucia	24	1,110	0	1,134	258	308	0	566	0	173	173	1,873	1,169
Aruba	118	1,069	0	1,187	191	89	0	280	0	10	10	1,477	1,215
Curacao Island	159	1,219	0	1,378	323	427	0	750	0	67	67	2,195	1,588
Bonaire Island	0	38	0	38	0	10	0	10	0	0	0	48	47
St. Martin	29	1,516	0	1,545	147	179	0	326	0	64	64	1,935	1,208
Grand Cayman	86	397	0	483	28	75	0	103	0	19	19	605	624
St. Kitts	22	285	0	307	83	64	0	147	0	36	36	490	344
Antigua	99	907	0	1,006	217	37	0	254	0	63	63	1,323	1,371
Montserrat	7	97	0	[illegible]	21	20	0	41	0	11	11	156	129
British Virgin Isl	0	188	0	[illegible]	15	51	0	66	0	14	14	268	113
Other British Isl	0	14	0	[illegible]	11	16	0	27	0	0	0	41	27
Guadeloupe	22	866	0	[illegible]	413	260	0	673	0	0	0	1,561	1,528
Martinique	65	985	0	1,050	451	215	0	666	0	0	0	1,716	1,749
French West Indies	0	44	0	44	6	28	0	34	0	1	1	79	33
SOUTH AMERICA	7,630	51,439	0	59,069	29,035	6,905	0	35,940	421	829	1,250	96,259	98,121
Colombia	4,269	18,270	0	22,539	6,567	242	0	6,809	307	52	359	29,707	33,984
Venezuela	490	1,861	0	2,351	1,252	1	0	1,253	84	20	104	3,708	19,401
Guyana	10	60	0	70	34	21	0	55	0	6	6	131	74
Surinam	25	67	0	92	145	29	0	174	0	101	101	367	285
French Guiana	3	268	0	271	181	72	0	253	0	0	0	524	377
Ecuador	1,072	8,351	0	9,423	1,903	1,173	0	3,076	30	23	53	12,552	11,137
Peru	60	435	0	495	2,013	11	0	2,024	0	67	67	2,586	3,458
Bolivia	499	1,255	0	1,754	767	448	0	1,215	0	493	493	3,462	2,296
Chile	1,128	19,349	0	20,477	15,290	3,749	0	19,039	0	52	52	39,568	23,506
Brazil	1	0	0	1	4	0	0	4	0	0	0	5	5
Paraguay	30	796	0	826	864	384	0	1,248	0	11	11	2,085	2,570
Uruguay	10	657	0	667	2	775	0	777	0	1	1	1,445	988
Argentina	33	70	0	103	13	0	0	13	0	3	3	119	40
OTHERS	2,377	9,771	0	12,148	4,731	320	0	5,051	0	716	716	17,915	21,473
GRAND TOTAL	1,053,144	3,338,477	248	4,391,869	1,015,257	441,630	0	1.456,887	6,632	28,517	35,149	5,883,905	6,104,151

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION

JAPAN - IMPORTS 1952-1989

Motor Vehicle Imports by Type

	Passenger Cars	Trucks & Others	Buses	Total	Imported from U.S.A. Passenger Cars	Imported from U.S.A. Trucks*	Imported from U.S.A. Buses	Imported from U.S.A. Total
1952.....	15,449	417	122	15,988	0	0	0	0
1953.....	25,929	1,336	141	27,406	0	0	0	0
1954.....	14,976	1,267	74	16,317	0	0	0	0
1955.....	5,311	1,408	29	6,748	0	0	0	0
1956.....	6,684	2,318	101	9,103	0	0	0	0
1957.....	6,179	529	10	6,718	0	0	0	0
1958.....	5,450	1,238	14	6,702	4,546	1,133	14	5,693
1959.....	5,994	1,114	3	7,111	5,376	1,043	3	6,422
1960.....	3,540	695	94	4,329	2,679	[illegible]	94	3,451
1961.....	4,310	1,358	50	5,718	2,852	938	41	3,831
1962.....	5,646	6,531	51	[illegible]	3,287	5,998	16	9,301
1963.....	9,339	2,708	17	12,064	3,666	1,747	4	5,417
1964.....	12,185	719	9	12,913	3,316	389	3	3,708
1965.....	12,881	465	2	13,348	3,168	141	0	3,309
1966.....	15,244	507	3	15,754	3,402	167	0	3,569
1967.....	14,352	506	13	14,871	2,798	268	1	3,067
1968.....	15,000	568	3	15,571	4,043	219	0	4,262
1969.....	15,748	370	5	16,123	4,133	90	3	4,226
1970.....	19,080	465	7	19,552	5,281	236	5	5,522
1971.....	18,551	495	1	19,047	4,633	244	0	4,877
1972.....	24,759	562	3	25,324	5,445	312	1	5,758
1973.....	36,922	1,105	4	38,031	11,981	617	2	12,600
1974.....	42,218	1,396	0	43,614	14,880	875	0	15,755
1975.....	45,480	663	0	46,143	16,469	468	0	16,937
1976.....	40,416	607	5	41,028	13,809	442	0	14,251
1977.....	41,395	878	1	42,274	14,441	725	0	15,166
1978.....	54,517	905	7	55,429	13,293	670	0	13,963
1979.....	64,808	1,534	8	66,350	20,660	986	0	21,646
1980.....	46,285	1,623	9	47,917	10,450	631	0	11,081
1981.....	31,877	1,475	14	33,366	4,176	531	2	4,709
1982.....	35,295	754	70	36,119	3,051	254	0	[illegible]
1983.....	37,281	643	70	37,994	2,697	178	5	2,880
1984.....	44,128	677	75	44,880	2,306	214	0	2,520
1985.....	52,225	870	56	53,151	1,487	197	0	[illegible]
1986.....	73,466	741	55	74,262	3,299	283	0	3,582
1987.....	108,339	2,393	39	110,771	5,751	724	4	6,479
1988.....	150,629	3,294	61	153,984	21,124	687	4	21,815
1989.....	195,312	1,247	123	196,682	22,345	596	3	22,944

* Including other vehicles.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - NEW REGISTRATIONS 1956-1989

Motor Vehicle Registrations by Type

	Passenger Cars	Trucks	Buses	Total	Three-Wheelers
1956......	31,743	70,020	5,388	107,151	103,572
1957......	44,431	110,363	6,269	161,063	114,518
1958......	49,236	115,646	6,196	171,078	103,339
1959......	73,050	158,607	6,473	238,130	151,958
1960......	145,227	255,693	7,260	408,180	260,143
1961......	229,057	504,703	9,159	742,919	217,441
1962......	259,269	662,781	10,941	932,991	143,364
1963......	371,076	826,421	13,021	1,210,518	114,070
1964......	493,536	985,453	15,214	1,494,203	74,475
1965......	586,287	1,073,832	14,843	1,674,962	42,851
1966......	740,259	1,302,416	17,467	2,060,142	30,498
1967......	1,131,337	1,561,943	21,491	2,714,771	21,465
1968......	1,569,312	1,715,328	24,195	3,308,835	14,269
1969......	2,036,677	1,772,058	26,704	3,835,439	9,656
1970......	2,379,137	1,693,502	27,828	4,100,467	6,431
1971......	2,402,757	1,596,536	21,824	4,021,117	4,508
1972......	2,627,087	1,717,731	21,757	4,366,575	2,006
1973......	2,953,026	1,970,281	25,771	4,949,078	610
1974......	2,286,795	1,540,254	22,690	3,849,739	6
1975......	2,737,641	1,551,454	19,836	4,308,931	0
1976......	2,449,429	1,631,363	23,259	4,104,051	0
1977......	2,500,095	1,671,238	22,916	4,194,249	0
1978......	2,856,710	1,800,376	24,777	4,681,863	0
1979......	3,036,873	2,092,894	23,985	5,153,752	0
1980......	2,854,176	2,137,947	23,387	5,015,510	0
1981......	2,866,695	2,237,404	22,897	5,126,996	0
1982......	3,038,272	2,201,366	21,793	5,261,431	0
1983......	3,135,611	2,226,396	20,310	5,382,317	0
1984......	3,095,554	2,320,938	20,267	5,436,759	0
1985......	3,104,083	2,431,178	21,573	5,556,834	0
1986......	3,146,023	2,540,174	21,617	5,707,814	0
1987......	3,274,800	2,721,581	22,018	6,018,399	0
1988......	3,717,359	2,980,103	23,542	6,721,004	0
1989......	4,403,749	2,829,394	23,530	7,256,673	0

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC

JAPAN - NEW REGISTATIONS 1970-1989

Motor Vehicles by Type and Manufacturer

	Daihatsu				Fuji			Hino			
	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Buses	Total
1970	142,745	133,869	282	276,896	137,503	65,723	203,226	3	38,717	3,226	41,946
1975	87,760	149,160	7	236,927	81,979	48,604	130,583	0	37,472	2,942	40,414
1976	67,834	158,428	1	226,263	104,629	57,608	162,237	0	36,916	3,193	40,109
1977	67,415	177,544	1	244,960	94,660	63,264	157,924	0	35,960	3,088	39,048
1978	97,707	168,452	0	266,159	80,111	74,811	154,922	0	43,534	3,475	47,009
1979	99,934	186,859	0	286,793	82,197	81,653	163,850	0	54,467	3,341	57,808
1980	91,181	196,348	0	287,529	77,192	114,042	191,234	0	43,873	3,307	47,180
1981	80,966	232,746	0	313,712	71,904	158,322	230,226	0	35,817	3,105	38,922
1982	76,803	262,449	0	339,252	77,267	194,382	271,649	0	33,116	3,016	36,132
1983	112,214	271,720	0	383,934	79,680	210,371	290,051	0	32,926	2,581	35,507
1984	107,279	308,673	0	415,952	88,190	216,827	305,017	0	36,638	2,441	39,079
1985	97,437	339,452	0	436,889	82,120	226,556	308,676	0	35,109	3,257	38,366
1986	87,609	383,666	0	471,275	73,699	233,327	307,026	0	34,571	3,285	37,856
1987	75,767	404,884	0	480,651	68,520	253,522	322,042	0	40,888	3,571	44,459
1988	90,139	431,441	0	521,580	79,791	248,238	328,029	0	51,032	3,998	55,030
1989	157,046	352,478	0	509,524	138,107	175,138	313,245	0	55,824	3,775	59,599

Motor Vehicles by Type and Manufacturer

	Nissan Diesel			Nissan				Suzuki		
	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total
1970	17,433	929	18,362	587,598	332,615	7,272	927,485	142,989	124,707	267,696
1975	13,853	820	14,673	856,435	315,879	3,725	1,176,039	47,316	120,483	167,799
1976	16,929	890	17,819	741,644	329,735	4,140	1,075,519	51,496	123,686	175,182
1977	18,144	915	19,059	755,342	300,870	3,859	1,060,071	50,774	139,521	190,295
1978	22,601	1,106	23,707	834,391	301,915	4,175	1,140,481	60,038	150,646	210,684
1979	28,594	1,024	29,618	890,427	340,278	3,947	1,234,652	65,554	229,345	294,899
1980	24,607	1,081	25,688	828,158	335,040	3,241	1,166,439	71,555	301,418	372,973
1981	19,647	1,258	20,905	806,878	324,276	3,193	1,134,347	63,132	369,776	432,908
1982	17,737	918	18,655	822,297	283,275	2,771	1,108,343	81,980	368,297	450,277
1983	18,149	954	19,103	833,103	264,198	3,317	1,100,618	90,969	371,942	462,911
1984	20,351	908	21,259	804,872	266,670	3,378	1,074,920	77,324	379,325	456,649
1985	19,575	1,109	20,684	781,801	262,301	3,174	1,047,276	68,330	415,629	483,959
1986	20,115	1,084	21,199	765,738	245,655	3,047	1,014,440	63,626	428,281	491,907
1987	24,633	1,093	25,726	764,633	255,102	2,869	1,022,604	62,148	444,340	506,488
1988	31,863	1,260	33,123	860,680	296,359	3,221	1,160,260	64,546	457,449	521,995
1989	36,816	1,200	38,016	996,988	318,781	3,280	1,319,049	140,201	370,633	510,834

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - NEW REGISTRATIONS 1970-1989 (continued)

Motor Vehicles by Type and Manufacturer

	Honda			Isuzu				Mazda				Mitsubishi			
	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total
1970	253,075	110,741	363,816	19,094	98,314	5,722	123,130	156,984	178,054	561	335,599	213,594	192,433	5,182	411,209
1975	160,785	87,489	248,274	40,262	97,648	3,623	141,533	177,699	141,576	484	319,759	169,633	172,756	5,110	347,499
1976	166,960	81,810	248,770	29,196	113,393	3,829	146,418	163,213	128,656	517	292,386	184,575	182,351	5,543	372,469
1977	165,716	79,816	245,532	38,070	122,486	4,325	164,881	176,179	123,485	384	300,048	217,984	204,060	5,739	427,783
1978	171,241	83,091	254,332	48,616	131,427	4,774	184,817	171,610	170,264	319	342,193	261,314	227,518	6,082	494,914
1979	175,919	86,946	262,865	50,474	145,738	4,486	200,698	203,133	200,918	254	404,305	266,781	274,383	5,893	547,057
1980	166,975	103,950	270,925	62,806	127,379	4,659	194,844	196,560	195,282	210	392,052	250,706	271,046	5,673	527,425
1981	186,198	148,241	334,439	64,990	119,695	4,790	189,475	220,795	164,947	184	385,926	235,704	274,031	5,592	515,327
1982	239,568	151,008	390,576	57,949	116,119	4,589	178,657	247,347	146,983	384	394,714	225,767	282,745	5,477	513,989
1983	245,117	159,876	404,993	57,807	110,822	3,862	172,491	244,535	150,887	278	395,700	189,355	288,966	4,854	483,175
1984	246,136	146,388	392,524	41,276	117,394	3,825	162,495	215,205	155,548	308	371,061	198,448	328,430	4,874	531,752
1985	296,634	158,048	454,682	46,6[illegible]	[illegible]	[illegible]33	165,914	189,792	155,728	311	345,831	168,292	347,327	5,200	520,819
1986	304,946	203,478	508,424	59,067	110,216	3,915	173,198	194,139	157,465	233	351,837	146,261	356,348	5,589	508,198
1987	337,094	209,880	546,974	58,207	122,720	3,704	184,631	198,561	161,396	220	360,177	158,323	387,008	5,684	551,015
1988	401,070	212,026	613,096	55,633	146,601	3,350	205,584	217,872	186,910	281	405,063	180,874	435,036	6,373	622,283
1989	457,559	205,567	663,126	43,394	156,649	3,340	203,383	296,145	187,373	241	483,759	232,978	425,710	6,503	665,191

	Toyota					Imports			GRAND TOTAL			
	Passenger Cars	Trucks	Buses	Total	Aichi Trucks	Passenger Cars	Trucks & Buses	Total	Passenger Cars	Trucks	Buses	Total
1970	708,729	396,382	4,664	1,109,775	4,391	16,813	123	16,936	2,379,137	1,693,502	27,828	4,100,467
1975	1,072,781	366,366	3,125	1,442,272	0	42,985	168	43,153	2,737,641	1,551,454	19,836	4,308,931
1976	898,658	401,664	5,146	1,305,468	0	41,224	187	41,411	2,449,429	1,631,363	23,259	4,104,051
1977	892,389	406,051	4,606	1,303,046	0	41,566	37	41,603	2,500,095	1,671,238	22,916	4,194,249
1978	1,081,748	426,116	4,846	1,512,710	0	49,934	1	49,935	2,856,710	1,800,376	24,777	4,681,863
1979	1,142,293	463,713	5,040	1,611,046	0	60,161	0	60,161	3,036,873	2,092,894	23,985	5,153,752
1980	1,064,172	424,962	5,216	1,494,350	0	44,871	0	44,871	2,854,176	2,137,947	23,387	5,015,510
1981	1,098,018	389,906	4,775	1,492,699	0	38,110	0	38,110	2,866,695	2,237,404	22,897	5,126,996
1982	1,173,779	345,254	4,638	1,523,671	0	35,515	1	35,516	3,038,272	2,201,366	21,793	5,261,431
1983	1,247,546	346,539	4,464	1,598,549	0	35,285	0	35,285	3,135,611	2,226,396	20,310	5,382,317
1984	1,274,842	344,517	4,533	1,623,892	0	41,982	177	42,159	3,095,554	2,320,938	20,267	5,436,759
1985	1,322,828	355,971	4,588	1,683,387	0	50,172	179	50,351	3,104,083	2,431,178	21,573	5,556,834
1986	1,382,581	366,881	4,461	1,753,923	0	68,357	171	68,528	3,146,023	2,540,174	21,617	5,707,814
1987	1,453,796	417,004	4,858	1,875,658	0	97,751	223	97,974	3,274,800	2,721,581	22,018	6,018,399
1988	1,633,171	482,005	5,018	2,120,194	0	133,583	1,184	134,767	3,717,359	2,980,103	23,542	6,721,004
1989	1,760,907	542,727	5,145	2,308,779	0	180,424	1,744	182,168	4,403,749	2,829,394	23,530	7,256,673

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - NEW REGISTRATIONS 1986-1989

Passenger Cars Ranked According to Top 15 Models

1989

Rank	Model	Make	Units
1	Corolla	Toyota	291,617
2	Mark II	Toyota	217,451
3	Crown	Toyota	185,877
4	Carina	Toyota	172,429
5	Corona	Toyota	157,218
6	Sunny	Nissan	154,323
7	Civic	Honda	144,691
8	Bluebird	Nissan	124,837
9	Sprinter	Toyota	122,574
10	Familia	Mazda	118,630
11	Laurel	Nissan	108,085
12	Cresta	Toyota	100,125
13	Skyline	Nissan	87,217
14	Starlet	Toyota	85,603
15	Silvia	Nissan	81,200

1988

Rank	Model	Make	Units
1	Corolla	Toyota	281,613
2	Mark II	Toyota	181,720
3	Crown	Toyota	174,566
4	Carina	Toyota	169,018
5	Sunny	Nissan	158,156
6	Corona	Toyota	149,480
7	Civic	Honda	134,023
8	Bluebird	Nissan	129,087
9	Sprinter	Toyota	120,648
10	Cresta	Toyota	87,263
11	Starlet	Toyota	86,636
12	Familia	Mazda	83,907
13	Cedric	Nissan	83,658
14	Camry	Toyota	74,676
15	Accord	Honda	73,800

1987

Rank	Model	Make	Units
1	Corolla	Toyota	235,544
2	Mark II	Toyota	172,235
3	Sunny	Nissan	171,353
4	Carina	Toyota	157,308
5	Crown	Toyota	134,655
6	Bluebird	Nissan	117,730
7	Corona	Toyota	119,857
8	Sprinter	Toyota	105,629
9	Civic	Honda	103,201
10	Familia	Mazda	88,595
11	Starlet	Toyota	88,310
12	Cresta	Toyota	78,000
13	Camry	Toyota	73,653
14	Cedric	Nissan	72,007
15	Skyline	Nissan	71,422

1986

Rank	Model	Make	Units
1	Corolla	Toyota	200,220
2	Sunny	Nissan	189,408
3	Carina	Toyota	165,562
4	Mark II	Toyota	166,141
5	Bluebird	Nissan	128,085
6	Corona	Toyota	120,479
7	Crown	Toyota	116,476
8	Familia	Mazda	109,456
9	Civic	Honda	107,501
10	Starlet	Toyota	103,225
11	Skyline	Nissan	86,840
12	Cresta	Toyota	81,994
13	Sprinter	Toyota	69,984
14	Laurel	Nissan	66,913
15	Accord	Honda	65,050

JAPAN AUTOMOBILE DEALERS ASSOCIATION

JAPAN - PRODUCTION, EXPORTS, NEW REGISTRATIONS 1989

Motor Vehicles by Manufacturer and Type

	PRODUCTION			EXPORTS			NEW REGISTRATIONS			Exports as % Production
	Passenger Cars	Commercial Vehicles	Total Vehicles	Passenger Cars	Commercial Vehicles	Total Vehicles	Passenger Cars	Commercial Vehicles	Total Vehicles	
Toyota............	3,055,101	920,801	3,975,902	1,139,680	529,450	1,669,130	1,760,907	547,872	2,308,779	42.0
Nissan............	1,972,508	400,018	2,372,526	895,710	168,462	1,064,172	996,988	322,061	1,319,049	44.9
Mazda............	967,665	302,420	1,270,085	639,121	162,322	801,443	296,145	187,614	483,759	63.1
Honda............	1,155,682	207,532	1,363,214	681,418	3,375	684,793	457,559	205,567	663,126	50.2
Mitsubishi........	708,418	541,092	1,249,510	407,325	177,709	585,034	232,978	432,213	665,191	46.8
Suzuki............	430,053	438,265	868,318	259,856	60,864	320,720	140,201	370,633	510,834	36.9
Fuji..................	310,623	245,967	556,590	139,845	77,388	217,233	138,107	175,138	313,245	39.0
Daihatsu..........	263,631	400,608	664,239	79,991	62,107	142,098	157,046	352,478	509,524	21.4
Isuzu..............	188,725	367,738	556,463	148,923	206,601	355,524	43,394	159,989	203,383	63.9
Hino................	0	92,446	92,446	0	26,524	26,524	0	59,599	59,599	28.7
Nissan Diesel..	0	55,897	55,897	0	17,234	17,234	0	38,016	38,016	30.8
Others............	0	551	551	0	0	0	180,424	1,744	182,168 *	0.0
TOTAL........ ...	9,052,406	3,973,335	13,025,741	4,391,869	1,492,036	5,883,905	4,403,749	2,852,924	7,256,673	45.2

* Imported vehicles.

NOTE: Production and export figures do not include KD sets. Also includes mini-size four-wheel vehicles.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION - JAPAN AUTOMOBILE DEALERS ASSOCIATION - JAPAN MINI VEHICLE DEALERS ASSOCIATION

JAPAN - NEW REGISTRATIONS 1975-1989

New Car Registrations by Cylinder Capacity

	550c.c. & less	551–1,000c.c.	1,001–1,500c.c.	1,501–2,000c.c.	Over 2,000c.c.	Total
1975	157,120	0	2,531,396	0	49,125	2,737,641
1976	178,054	0	2,224,783	0	46,592	2,449,429
1977	165,072	0	2,277,934	0	57,089	2,500,095
1978	172,213	54,632	868,922	1,696,515	64,428	2,856,710
1979	170,263	61,222	996,406	1,724,260	84,721	3,036,872
1980	174,030	59,230	1,021,112	1,527,873	71,931	2,854,176
1981	165,538	45,053	1,121,527	1,456,356	78,221	2,866,695
1982	179,786	60,518	1,380,870	1,353,401	63,697	3,038,272
1983	197,911	149,705	1,317,561	1,390,224	80,210	3,135,611
1984	193,546	168,485	1,220,583	1,430,872	82,068	3,095,554
1985	161,017	165,535	1,163,425	1,540,563	73,543	3,104,083
1986	138,255	131,345	1,168,651	1,626,679	81,093	3,146,023
1987	126,868	122,961	1,210,879	1,703,004	111,088	3,274,800
1988	153,677	131,070	1,229,482	2,037,088	166,042	3,717,359
1989	392,484	141,562	1,250,251	2,342,914	276,538	4,403,749

New Truck Registrations by Loading Capacity

	Midget	Small	3–4 ton	5–6 ton	7–8 ton	9–10 ton & Over	Jeeps, Tractors Others	Total
1975	431,181	999,155	66,265	2,463	5,901	37,040	9,449	1,551,454
1976	459,395	1,043,467	72,688	2,782	4,916	36,025	12,090	1,631,363
1977	507,393	1,031,804	68,606	2,933	4,334	40,607	15,561	1,671,238
1978	549,022	1,094,590	73,544	3,691	5,149	54,079	20,301	1,800,376
1979	686,494	1,220,668	81,570	6,661	5,400	64,782	27,319	2,092,894
1980	839,308	1,144,167	74,006	4,305	4,162	47,292	24,707	2,137,947
1981	1,064,253	1,046,420	60,965	2,312	3,570	36,576	23,308	2,237,404
1982	1,154,909	933,321	59,963	1,950	3,238	31,779	16,206	2,201,366
1983	1,204,553	910,529	60,763	1,714	2,803	34,530	11,504	2,226,396
1984	1,265,190	935,031	63,548	2,277	3,217	39,650	12,025	2,320,938
1985	1,367,685	945,484	62,059	2,238	2,826	36,880	14,006	2,431,178
1986	1,475,580	954,918	61,307	2,504	2,748	37,936	5,181	2,540,174
1987	1,547,247	1,042,219	73,565	2,663	2,819	46,701	6,367	2,721,581
1988	1,596,220	1,214,847	94,094	3,308	3,061	59,709	8,864	2,980,103
1989	1,302,595	1,340,163	105,596	3,365	3,189	64,371	10,115	2,829,394

NOTE: Jeeps are reclassified into "Small" from January 1986 on.

JAPAN AUTOMOBILE DEALERS ASSOCIATION, INC.

JAPAN - NEW REGISTRATIONS 1961-1989

Domestic Passenger Cars by Toyota Motor Corporation

	Century	Crown	Mark II (Cressida)	Chaser	Cresta	Soarer	Corona	Carina	Camry	Vista
before 1961	0	118,587	0	0	0	0	37,388	0	0	0
1961.......	0	51,676	0	0	0	0	43,112	0	0	0
1962.......	0	47,217	0	0	0	0	48,301	0	0	0
1963.......	0	76,037	0	0	0	0	60,871	0	0	0
1964.......	0	79,236	0	0	0	0	89,488	0	0	0
1965.......	0	66,691	0	0	0	0	147,124	0	0	0
1966.......	0	68,981	0	0	0	0	190,621	0	0	0
1967.......	42	72,008	0	0	0	0	224,117	0	0	0
1968.......	1,048	90,095	55,771	0	0	0	179,526	0	0	0
1969.......	718	97,137	245,545	0	0	0	75,908	0	0	0
1970.......	782	89,048	142,449	0	0	0	190,580	7,165	0	0
1971.......	691	85,783	94,193	0	0	0	179,158	67,704	0	0
1972.......	1,120	70,796	158,674	0	0	0	182,459	84,766	0	0
1973.......	1,235	98,785	154,473	0	0	0	187,753	155,150	0	0
1974.......	1,190	67,749	82,428	0	0	0	206,575	106,254	0	0
1975.......	766	108,702	83,459	0	0	0	262,098	134,432	0	0
1976.......	1,001	90,998	55,484	0	0	0	216,003	141,891	0	0
1977.......	1,139	92,704	164,183	22,415	0	0	139,376	130,031	0	0
1978.......	1,016	116,687	155,399	38,620	0	0	154,560	166,227	0	0
1979.......	1,235	130,145	132,588	33,841	0	0	173,811	166,844	0	0
1980.......	731	121,867	103,428	20,619	28,250	0	122,035	137,946	56,729	0
1981.......	708	110,925	128,018	24,600	41,893	28,419	108,360	130,443	56,712	0
1982.......	648	102,288	114,609	27,094	54,475	23,607	151,593	143,274	40,795	14,640
1983.......	1,415	106,266	118,319	28,496	64,712	28,314	152,883	136,170	48,830	26,214
1984.......	983	126,652	126,285	32,583	67,448	25,621	172,103	140,611	58,233	24,389
1985.......	1,027	118,450	158,479	47,784	77,354	22,874	145,773	155,547	58,461	27,363
1986.......	1,343	118,859	173,479	53,881	83,089	39,554	132,908	183,145	59,496	31,055
1987.......	1,499	136,961	182,161	46,929	78,000	30,639	133,345	176,061	73,653	52,088
1988.......	1,901	177,413	191,317	53,383	87,263	32,251	167,470	187,624	74,676	55,224
1989.......	2,118	188,705	226,770	83,078	102,042	25,984	174,971	191,886	80,371	52,214

Domestic Passenger Cars Vehicle by Toyota Motor Corporation

	Celica	Corolla	Sprinter	Tercel	Corsa	Corolla II	Sprinter Carib (Tercel 4 wd)	Toyota MR2	Starlet	Supra	Celsior
before 1961	0	0	0	0	0	0	0	0	0	0	0
1961.......	0	0	0	0	0	0	0	0	0	0	0
1962.......	0	0	0	0	0	0	0	0	0	0	0
1963.......	0	0	0	0	0	0	0	0	0	0	0
1964.......	0	0	0	0	0	0	0	0	0	0	0
1965.......	0	0	0	0	0	0	0	0	0	0	0
1966.......	0	11,311	0	0	0	0	0	0	0	0	0
1967.......	0	139,175	0	0	0	0	0	0	0	0	0
1968.......	0	201,940	35,180	0	0	0	0	0	0	0	0
1969.......	0	273,640	57,684	0	0	0	0	0	0	0	0
1970.......	3,024	326,026	65,349	0	0	0	0	0	0	0	0
1971.......	63,656	336,017	68,303	0	0	0	0	0	0	0	0
1972.......	61,134	390,509	89,683	0	0	0	0	0	0	0	0
1973.......	86,211	405,429	93,901	0	0	0	0	0	43,048	0	0
1974.......	47,687	374,494	97,831	0	0	0	0	0	48,825	0	0
1975.......	54,030	401,083	129,836	0	0	0	0	0	45,887	0	0
1976.......	53,569	356,921	115,347	0	0	0	0	0	30,827	0	0
1977.......	45,645	321,666	103,460	0	0	0	0	0	19,779	0	0
1978.......	60,956	342,522	98,698	19,623	15,785	0	0	0	66,887	0	0
1979.......	48,097	360,683	116,707	30,932	31,866	0	0	0	81,853	0	0
1980.......	22,083	333,597	100,833	28,667	34,221	0	0	0	93,215	0	0
1981.......	23,916	323,588	96,352	30,582	28,969	0	0	0	100,500	0	0
1982.......	24,535	305,970	90,965	22,139	35,373	46,029	6,581	0	100,652	0	0
1983.......	21,261	270,862	115,797	19,614	40,032	90,818	11,574	0	82,120	0	0
1984.......	14,066	251,079	97,836	19,577	37,004	85,438	17,495	10,534	77,987	0	0
1985.......	11,361	274,800	82,726	18,808	37,426	65,838	15,655	7,852	102,492	0	0
1986.......	12,176	255,053	70,153	20,438	44,287	62,123	15,302	6,087	107,361	13,295	0
1987.......	10,249	296,209	105,629	18,612	44,535	58,559	12,497	6,041	93,761	6,994	0
1988.......	7,648	350,795	124,676	17,969	44,074	56,063	24,128	5,808	92,092	9,157	0
1989.......	15,156	359,787	132,689	17,107	43,785	58,070	24,251	5,474	89,381	18,775	2,671

NOTE: Including utility wagons for commercial use.
TOYOTA MOTOR CORPORATION

JAPAN - NEW REGISTRATIONS 1961-1989 (continued)

Commercial Vehicles by Toyota Motor Corporation

	Dyna	Toyoace	Hiace	Town Ace	Master Ace	Liteace	Stout	Hilux	Publica Pickup	Coaster	Land Cruiser	Blizzard	Toyota Truck	Deliboy
before 1961	10,368	98,197	0	0	0	0	63,387	0	0	146	N.A.	0	N.A.	0
1961.......	5,911	36,104	0	0	0	0	18,520	0	0	146	N.A.	0	N.A.	0
1962.......	7,663	39,653	0	0	0	0	18,773	0	0	287	N.A.	0	N.A.	0
1963.......	13,845	45,462	0	0	0	0	18,669	0	0	777	N.A.	0	N.A.	0
1964.......	20,408	55,057	0	0	0	0	14,860	0	13,685	1,814	N.A.	0	N.A.	0
1965.......	19,632	49,668	0	0	0	0	12,458	0	12,548	1,636	380	0	N.A.	0
1966.......	25,425	56,259	0	0	0	0	11,751	0	12,576	2,143	481	0	N.A.	0
1967.......	32,707	58,538	7,034	0	0	0	11,006	0	10,221	3,301	652	0	N.A.	0
1968.......	33,925	40,685	40,094	0	0	0	8,772	26,727	5,372	3,548	740	0	N.A.	0
1969.......	38,153	37,171	47,438	0	0	0	6,314	34,919	3,560	4,366	930	0	N.A.	0
1970.......	37,559	32,192	51,714	0	0	1,360	4,672	34,318	12,707	4,517	977	0	845	0
1971.......	32,467	31,966	44,279	0	0	27,135	3,693	27,670	10,468	3,365	1,096	0	368	0
1972.......	36,574	44,727	44,669	0	0	41,776	3,307	30,385	10,854	3,931	1,143	0	287	0
1973.......	40,367	51,901	54,133	0	0	60,439	3,154	27,026	12,190	5,416	1,044	0	341	0
1974.......	28,797	38,010	40,393	0	0	48,889	1,902	21,096	8,257	4,096	1,008	0	226	0
1975.......	25,139	33,262	41,091	0	0	58,898	1,417	19,336	7,293	3,091	864	0	96	0
1976.......	28,105	34,382	44,910	11,180	0	67,203	1,415	22,680	6,554	3,372	1,368	0	111	0
1977.......	27,458	26,267	52,140	56,767	0	52,635	1,405	17,215	5,601	3,219	2,796	0	109	0
1978.......	31,804	26,901	59,631	70,470	0	45,545	1,141	15,915	4,982	3,504	6,066	0	166	0
1979.......	31,882	33,066	61,283	96,673	0	45,086	1,097	15,593	4,504	3,843	7,311	0	101	0
1980.......	26,353	28,735	63,994	60,661	0	72,883	875	17,116	3,907	3,603	8,769	1,646	46	0
1981.......	21,548	23,908	57,174	60,239	0	59,787	644	14,288	3,530	3,280	11,032	1,868	18	0
1982.......	18,537	19,715	47,367	45,478	1,622	51,364	344	18,104	2,597	3,156	7,731	1,002	18	0
1983.......	18,926	15,433	51,501	56,836	11,733	50,318	201	14,734	2,519	3,166	4,366	405	4	0
1984.......	21,525	20,233	53,626	55,741	10,915	47,387	209	17,720	2,220	3,249	4,066	1,192	1	0
1985.......	24,964	19,010	57,943	59,106	13,446	46,773	139	18,416	2,083	3,389	6,661	1,294	0	0
1986.......	26,813	17,451	58,504	66,318	16,862	53,097	32	18,914	1,674	3,234	9,904	1,097	0	0
1987.......	29,194	18,859	67,474	74,608	20,544	60,332	0	24,609	1,444	3,472	8,392	866	0	0
1988.......	35,122	21,381	80,844	86,543	24,558	67,736	0	27,690	1,215	3,715	9,516	1,021	0	0
1989.......	36,344	22,309	87,096	102,806	29,338	71,978	0	47,311	13	3,870	9,737	1,050	0	[illegible]

NOTE: Including utility wagons for commercial use.

TOYOTA MOTOR CORPORATION

JAPAN - NEW REGISTRATIONS 1980-1989

Imported Passenger Cars by Country of Origin

	United States		United Kingdom		Germany, West		France		Italy		Sweden		Other Countries		TOTAL	
	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%
1980																
Large	10,685	53.8	862	4.3	6,745	34.0	251	1.3	73	0.4	1,243	6.2			19,859	100.0
Small	373	1.5	2,811	11.2	19,293	77.1	821	3.3	1,611	6.5	103	0.4			25,012	100.0
Total	11,058	24.6	3,673	8.2	26,038	58.0	1,072	2.4	1,684	3.8	1,346	3.0			44,871	100.0
1981																
Large	7,150	41.5	619	3.6	8,481	49.1	139	0.8	51	0.3	814	4.7			17,254	100.0
Small	592	2.8	2,018	9.7	16,464	78.9	599	2.9	1,041	5.0	142	0.7			20,856	100.0
Total	7,742	20.3	2,637	6.9	24,945	65.5	738	1.9	1,092	2.9	956	2.5			38,110	100.0
1982																
Large	3,484	24.3	504	3.5	9,331	65.0	163	1.1	59	0.4	811	5.7			14,352	100.0
Small	78	0.4	1,580	7.5	17,367	82.1	542	2.5	1,343	6.3	254	1.2			21,164	100.0
Total	3,562	10.0	2,084	5.9	26,698	75.2	705	2.0	1,402	3.9	1,065	3.0			35,516	100.0
1983																
Large	2,630	16.8	439	2.8	11,455	73.2	154	1.0	82	0.5	894	5.7			15,654	100.0
Small	16	0.1	1,771	9.0	15,332	78.1	549	2.8	1,614	8.2	350	1.8			19,632	100.0
Total	2,646	7.5	2,210	6.3	26,787	75.9	703	2.0	1,696	4.8	1,244	3.5			35,286	100.0
1984																
Large	2,377	12.9	519	2.8	14,291	77.6	184	1.0	132	0.7	884	4.8	31	0.2	18,418	100.0
Small	5	0.0	1,750	7.4	18,343	77.8	687	2.9	2,110	9.0	606	2.6	63	0.3	23,564	100.0
Total	2,382	5.7	2,269	5.4	32,634	77.7	871	2.1	2,242	5.3	1,490	3.6	94	0.2	41,982	100.0
1985																
Large	1,808	9.1	599	3.0	15,815	79.3	269	1.4	120	0.6	1,267	6.4	67	0.3	19,945	100.0
Small	8	0.0	1,914	6.4	24,342	80.5	740	2.5	2,372	7.9	766	2.5	85	0.3	30,227	100.0
Total	1,816	3.6	2,513	5.0	40,157	80.0	1,009	2.0	2,492	5.0	2,033	4.1	152	0.3	50,172	100.0
1986																
Large	2,339	8.7	826	3.1	21,103	78.5	257	1.0	276	1.0	2,038	7.6	34	0.1	26,873	100.0
Small	6	0.0	3,207	7.7	32,813	79.1	1,472	3.6	2,770	6.7	1,113	2.7	103	0.2	41,484	100.0
Total	2,345	3.4	4,033	5.9	53,916	78.9	1,729	2.5	3,046	4.5	3,151	4.6	137	0.2	68,357	100.0
1987																
Large	3,941	10.3	1,346	3.5	28,454	74.5	420	1.1	692	1.8	3,227	8.5	92	0.3	38,172	100.0
Small	65	0.1	5,425	9.1	45,835	76.9	3,513	5.9	3,140	5.3	1,472	2.5	128	0.2	59,578	100.0
Total	4,006	4.1	6,771	6.9	74,289	76.0	3,933	4.0	3,832	3.9	4,699	4.8	220	0.3	97,750	100.0
1988																
Large	8,832	16.9	2,196	4.2	34,848	66.8	520	1.0	908	1.7	4,647	8.9	185	0.4	52,129	100.0
Small	5,679	7.0	7,593	9.3	56,800	69.7	5,633	6.9	3,308	4.0	2,090	2.6	344	0.4	81,454	100.0
Total	14,511	10.9	9,789	7.3	91,648	68.6	6,153	4.6	4,216	3.2	6,737	5.0	529	0.4	133,583	100.0
1989																
Large	14,150	16.9	3,718	4.5	54,547	65.2	1,902	2.3	1,471	1.8	7,392	8.8	479	0.6	83,659	100.0
Small	4,934	5.1	10,801	11.2	65,746	67.9	8,585	8.9	3,093	3.2	2,361	2.4	1,245	1.3	96,765	100.0
Total	19,084	10.6	14,519	8.1	120,293	66.7	10,487	5.8	4,564	2.5	9,753	5.4	1,724	1.0	180,424	100.0

NOTE: Large cars are in the engine displacement range of over 2,001 cc. Small cars are in the range of up to 2,000cc.

JAPAN AUTOMOBILE IMPORTERS' ASSOCIATION

JAPAN - NEW REGISTRATIONS 1975-1989

Imported Passenger Cars by Manufacturer and Country of Origin

	Citroen	Peugeot	Renault	Others	TOTAL FRENCH	Audi	BMW	Ford
1975	497	0	10	3	510	2,613	1,631	223
1977	565	45	104	1	715	3,125	1,710	128
1979	1,228	260	303	1	1,792	3,632	4,070	1,184
1980	693	126	253	0	1,072	3,803	3,187	275
1981	390	85	263	0	738	3,243	3,662	53
1982	322	77	294	12	705	3,283	5,293	9
1983	427	19	249	8	703	3,563	6,298	82
1984	495	26	344	6	871	5,372	8,854	92
1985	635	59	311	4	1,009	5,391	11,766	89
1986	924	402	403	0	1,729	7,717	15,250	73
1987	1,757	1,274	902	0	3,933	8,772	21,015	45
1988	2,417	2,364	1,371	1	6,153	11,342	26,826	18
1989	3,908	4,586	1,992	1	10,487	14,306	33,076	2

	Mercedes-Benz	Opel	Porsche	Volkswagen	Others	TOTAL GERMAN	Alfa Romeo	Fiat
1975	2,725	0	311	14,085	520	22,108	645	560
1977	3,431	0	813	12,661	295	22,163	339	659
1979	5,341	0	1,219	17,554	115	33,115	485	1,168
1980	3,887	0	855	14,002	29	26,038	294	714
1981	5,320	0	611	12,047	9	24,945	212	408
1982	5,739	0	560	11,793	21	26,698	121	455
1983	6,612	0	535	9,664	33	26,787	104	580
1984	7,488	70	518	10,239	71	32,634	119	814
1985	9,194	111	619	12,987	111	40,157	77	810
1986	13,820	157	831	16,067	158	53,916	73	1,233
1987	18,749	292	1,676	23,740	292	74,289	134	1,672
1988	22,625	449	2,434	27,947	456	91,648	415	2,006
1989	31,511	2,643	4,081	34,674	0	120,293	1,103	1,740

	Auto-bianchi	Ferrari	Lancia	Maserati	Others	TOTAL ITALIAN	Volvo	Saab
1975	0	0	6	0	753	1,964	52	0
1977	0	0	102	0	429	1,529	978	12
1979	0	45	60	0	795	2,553	1,712	124
1980	0	48	51	0	577	1,684	1,243	103
1981	0	29	18	0	425	1,092	814	142
1982	490	40	21	0	275	1,402	811	253
1983	739	40	60	26	147	1,696	918	325
1984	932	65	134	55	123	2,242	1,046	444
1985	1,236	65	99	39	166	2,492	1,489	544
1986	1,311	136	128	45	120	3,046	2,228	923
1987	1,127	286	339	199	75	3,832	3,265	1,434
1988	544	390	645	154	62	4,216	4,634	2,103
1989	321	337	708	294	61	4,564	7,122	2,631

	TOTAL SWEDEN	Rover Group	Ford	Lotus	Rolls-Royce	Jaguar Daimler	Others	TOTAL U.K.
1975	52	1,140	358	91	61	0	296	1,946
1977	990	815	276	184	62	0	159	1,496
1979	1,836	3,114	721	90	80	0	121	4,126
1980	1,346	3,132	295	68	39	0	139	3,673
1981	956	2,350	110	60	35	0	82	2,637
1982	1,064	1,632	33	43	42	272	62	2,084
1983	1,243	1,691	0	52	51	331	85	2,210
1984	1,490	1,585	0	83	71	414	116	2,269
1985	2,033	1,655	0	124	74	426	234	2,513
1986	3,151	2,880	0	127	155	603	268	4,033
1987	4,699	5,166	0	218	292	953	142	6,771
1988	6,737	7,318	0	259	379	1,652	181	9,789
1989	9,753	10,655	0	2,703	322	610	229	14,519

	Chrysler	Ford	General Motors	Honda	Others	TOTAL U.S.	Others	TOTAL IMPORTED CARS
1975	1,040	8,140	7,102	0	0	16,370	35	42,965
1977	851	6,937	6,845	0	0	14,672	1	41,566
1979	1,139	6,896	8,675	0	0	16,739	0	60,161
1980	619	4,446	5,979	0	0	11,058	0	44,871
1981	404	2,925	4,411	0	0	7,742	0	38,110
1982	205	1,360	1,998	0	0	3,562	0	35,515
1983	29	1,074	1,512	0	0	2,646	0	35,285
1984	38	743	1,492	0	0	2,382	94	41,982
1985	51	452	1,265	0	0	1,816	152	50,172
1986	59	406	1,829	0	4	2,345	137	68,357
1987	131	863	2,829	9	5	4,006	221	97,751
1988	443	3,809	4,841	5,395	23	14,511	529	133,583
1989	973	5,967	7,231	4,697	216	19,084	1,724	180,424

JAPAN AUTOMOBILE IMPORTERS ASSOCIATION

JAPAN - TOTAL REGISTRATIONS 1950-1989

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Special Purpose Vehicles	Total	Three Wheelers
1950.....	42,588	152,109	18,306	12,494	225,497	111,888
1951.....	57,533	170,160	21,621	14,836	264,150	152,734
1955.....	153,325	250,988	34,421	32,572	471,306	429,491
1956.....	181,074	295,234	38,241	39,400	553,949	493,839
1957.....	218,524	373,575	42,840	47,257	682,196	553,958
1958.....	259,631	455,842	47,050	54,784	817,307	612,342
1959.....	318,758	575,701	51,075	63,588	1,009,122	742,340
1960.....	457,333	775,715	56,192	64,286	1,353,526	822,159
1961.....	663,951	1,159,542	63,450	76,612	1,963,555	904,262
1962.....	889,032	1,677,467	72,029	90,776	2,729,304	903,496
1963.....	1,233,651	2,337,249	81,414	110,038	3,762,352	879,277
1964.....	1,672,359	3,090,969	93,011	132,111	4,988,450	793,635
1965.....	2,181,275	3,865,478	102,695	150,572	6,300,020	682,949
1966.....	2,833,246	4,798,961	114,289	174,876	7,921,372	573,843
1967.....	3,836,409	5,856,191	129,217	207,207	10,029,024	472,075
1968.....	5,209,319	6,879,252	148,286	245,409	12,482,266	388,291
1969.....	6,933,732	7,733,403	170,137	289,394	15,126,666	317,702
1970.....	8,778,972	8,281,759	187,980	333,132	17,581,843	243,934
1971.....	10,572,122	8,705,716	194,360	385,679	19,857,877	202,906
1972.....	12,531,149	9,230,385	202,819	444,160	22,408,513	167,671
1973.....	14,473,630	9,810,306	212,622	502,723	24,999,281	136,465
1974.....	15,853,548	10,157,905	222,430	547,423	26,781,306	119,659
1975.....	17,236,321	10,043,853	226,284	584,100	28,090,558	47,998
1976.....	18,475,565	10,750,017	222,384	621,294	30,069,260	41,406
1977.....	19,825,712	11,294,549	224,648	663,041	32,007,950	36,299
1978.....	21,279,689	11,904,903	226,970	709,172	34,120,734	30,978
1979.....	22,667,297	12,577,139	229,039	757,538	36,231,013	24,298
1980.....	23,659,520	13,177,479	230,020	789,155	37,856,174	17,724
1981.....	24,612,270	13,955,848	230,905	821,934	39,620,957	11,453
1982.....	25,539,061	14,716,570	230,813	849,935	41,336,379	9,277
1983.....	26,385,444	15,436,908	230,513	878,715	42,931,580	7,848
1984.....	27,144,032	16,240,899	230,063	908,592	44,523,586	6,854
1985.....	27,844,580	17,139,806	231,228	941,647	46,157,261	6,123
1986.....	28,653,669	18,108,548	232,516	977,605	47,972,338	5,457
1987.....	29,478,342	19,162,476	234,137	1,026,981	49,901,936	4,946
1988.....	30,776,243	20,349,801	238,021	1,086,090	52,450,155	4,637
1989.....	32,621,046	21,084,656	241,842	1,145,584	55,093,128	4,366

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - TOTAL REGISTRATIONS 1962-1989

Vehicles In Use by Year of First Registration As of the End of March, 1989

Model Year	Passenger Cars	%	Trucks	%	Buses	%	Special Purpose Vehicles	%	Total	%
1973 & Older	188,795	0.7	131,135	1.5	6,819	2.9	32,509	4.6	359,258	0.9
1974	75,817	0.3	62,808	0.7	3,807	1.6	11,754	1.7	154,186	0.4
1975	140,606	0.5	101,716	1.2	4,547	2.0	12,398	1.7	259,267	0.7
1976	154,510	0.5	138,715	1.6	7,215	3.0	15,252	2.1	315,692	0.8
1977	339,086	1.2	199,982	2.4	10,078	4.2	20,638	2.9	569,784	1.5
1978	629,679	2.2	303,711	3.6	13,933	5.8	29,381	4.1	976,704	2.5
1979	1,264,122	4.4	462,971	5.5	15,754	6.6	39,918	5.6	1,782,765	4.6
1980	1,651,433	5.7	543,467	6.4	17,202	7.2	43,272	6.1	2,255,374	5.9
1981	2,146,496	7.4	573,916	6.8	17,924	7.5	43,753	6.2	2,782,089	7.2
1982	2,540,963	8.8	628,309	7.4	17,786	7.4	46,051	6.5	3,233,109	8.4
1983	2,760,529	9.5	685,774	8.1	17,526	7.3	51,772	7.3	3,515,601	9.2
1984	2,866,368	9.9	769,765	9.1	18,018	7.5	56,984	8.0	3,711,135	9.7
1985	2,998,774	10.3	807,299	9.5	19,610	8.2	61,480	8.6	3,887,163	10.1
1986	3,103,026	10.7	805,159	9.5	19,723	8.3	62,770	8.8	3,990,678	10.4
1987	3,330,687	11.5	888,026	10.5	20,050	8.4	77,245	10.9	4,316,008	11.2
1988	3,818,553	13.2	1,038,754	12.3	21,965	9.2	82,282	11.6	4,961,554	12.9
1989	966,095	3.3	331,567	3.9	7,096	3.0	23,532	3.3	1,328,290	3.5
TOTAL......	28,975,539	100.0	8,473,074	100.0	239,053	100.0	710,991	100.0	38,398,657	100.0

NOTE: The figures do not include vehicles of 550 c.c. & less (360 c.c. & less up to the end of 1975).

MINISTRY OF TRANSPORT

Diesel Vehicles in Use by Type

	Cars	% of Total Cars	Trucks	% of Total Trucks	Buses	% of Total Buses	Special Purpose Vehicles	% of Total S.P.V.	Total	% of Total Vehicles
1962........	1,492	0.2	193,486	7.5	61,764	85.7	29,770	29.8	286,512	7.9
1963........	9,134	0.7	246,755	7.7	69,734	85.7	42,856	35.9	368,479	7.9
1964.......	13,232	0.8	302,467	7.8	77,485	83.3	56,631	40.0	449,815	7.8
1965........	13,697	0.6	350,905	7.7	83,785	81.6	69,038	43.3	517,425	7.4
1966.....	15,019	0.5	434,592	8.1	89,788	78.6	85,596	46.7	624,995	7.4
1967.....	14,615	0.4	541,530	8.6	96,187	74.4	109,014	50.5	761,346	7.3
1968.....	13,504	0.3	650,953	9.0	101,991	68.8	138,751	54.6	905,199	7.0
1969.....	11,985	0.2	763,791	9.5	108,647	63.9	170,597	57.2	1,055,020	6.8
1970.....	10,738	0.1	884,882	10.4	110,698	58.9	205,143	60.1	1,211,461	6.8
1971.....	8,328	0.1	1,011,815	11.4	114,167	56.7	239,620	61.2	1,373,930	6.8
1972.....	4,853	0.0	1,157,203	12.3	119,806	59.1	288,723	64.6	1,570,585	7.0
1973.....	3,942	0.0	1,341,640	13.5	124,703	58.7	338,481	66.9	1,808,766	7.2
1974.....	3,129	0.0	1,468,728	14.4	133,869	60.2	375,536	68.2	1,981,262	7.4
1975.....	4,220	0.0	1,568,244	15.6	143,278	63.3	404,196	68.9	2,119,938	7.5
1976.....	12,969	0.1	1,720,323	15.9	143,368	64.5	438,551	70.3	2,315,211	7.7
1977.....	39,383	0.2	1,900,745	16.8	151,047	67.2	479,981	72.1	2,571,156	8.0
1978.....	90,052	0.4	2,131,624	17.9	159,725	70.4	525,663	73.9	2,907,064	8.5
1979.....	164,899	0.7	2,429,434	19.3	168,883	73.7	574,667	75.9	3,337,883	9.2
1980.....	302,217	1.3	2,691,335	20.4	177,482	77.2	609,034	77.0	3,780,068	10.0
1981.....	431,695	1.8	2,920,091	20.9	185,348	80.3	642,064	78.0	4,179,198	10.5
1982.....	605,066	2.4	3,167,352	21.5	192,147	83.2	670,092	78.7	4,634,657	11.2
1983.....	819,279	3.1	3,434,113	22.2	198,173	86.0	700,063	79.6	5,151,628	12.0
1984.....	1,028,938	3.8	3,718,199	22.9	203,234	88.3	731,694	80.5	5,682,065	12.8
1985.....	1,248,196	4.5	4,003,083	23.4	208,994	90.4	766,071	81.4	6,226,344	13.5
1986.....	1,478,571	5.2	4,277,624	23.6	214,177	92.1	803,190	82.2	6,773,562	14.1
1987.....	1,726,740	5.9	4,602,385	24.0	219,176	93.6	849,504	82.7	7,397,805	14.8
1988.....	2,018,739	6.6	5,034,263	24.7	225,577	94.8	908,011	83.6	8,186,590	15.6
1989........	2,411,724	7.4	5,445,958	25.8	231,744	95.8	965,843	84.3	9,055,269	16.4

NOTE: The figures are as of the end of December and include three wheelers.

MINISTRY OF TRANSPORT

KOREA - PRODUCTION 1962-1989

Motor Vehicles by Type

Year	Passenger Cars	Trucks	Buses	Total
1962	1,710	67	0	1,777
1963	1,063	191	0	1,254
1964	216	33	0	249
1965	106	35	0	141
1966	3,117	313	0	3,430
1967	4,983	1,385	236	6,604
1968	11,630	5,085	942	17,657
1969	19,494	9,618	1,882	30,994
1970	14,487	10,529	3,803	28,819
1971	12,428	7,511	3,063	23,002
1972	9,525	6,542	2,581	18,648
1973	12,751	10,069	3,494	26,314
1974	9,069	17,276	3,945	30,290
1975	18,498	14,973	3,808	37,279
1976	26,701	19,376	3,468	49,545
1977	43,981	35,776	5,453	85,210
1978	86,823	64,856	7,279	158,958
1979	113,564	78,576	12,307	204,447
1980	57,225	53,857	12,053	123,135
1981	68,760	52,116	13,358	134,234
1982	94,460	47,199	20,931	162,590
1983	121,987	73,438	25,594	221,019
1984	158,503	80,304	26,554	265,361
1985	264,458	84,614	29,090	378,162
1986	457,383	107,777	36,386	601,546
1987	793,125	128,183	58,431	979,739
1988	872,074	142,677	68,904	1,083,655
1989	871,898	177,391	80,181	1,129,470

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

KOREA - PRODUCTION 1975-1989

Motor Vehicles by Manufacturer and Type

	Hyundai				Daewoo				Ssangyong			
	Passenger Cars	Buses	Trucks	Total	Passenger Cars	Buses	Trucks	Total	Passenger Cars	Buses	Trucks	Total
1975	4,722	2,024	346	7,092	2,659	1,382	4,464	8,505	915	0	0	915
1976	14,826	1,851	2,612	19,289	3,788	1,384	3,432	8,604	1,096	0	44	1,140
1977	27,466	1,773	9,015	38,254	4,270	2,418	7,309	13,997	1,697	0	453	2,150
1978	57,054	3,428	21,297	81,779	13,162	3,061	11,537	27,760	1,130	0	1,373	2,503
1979	71,744	5,206	26,895	103,845	18,430	5,867	14,396	38,693	1,250	14	671	1,935
1980	39,701	5,756	15,782	61,239	7,500	4,737	12,176	24,413	1,299	528	1,050	2,877
1981	52,961	6,266	10,824	70,051	8,888	3,635	7,805	20,328	2,158	563	1,733	4,454
1982	78,071	3,723	9,189	90,983	14,845	3,878	4,073	22,796	1,009	384	1,747	3,140
1983	93,015	2,806	12,296	108,117	27,406	3,219	4,521	35,146	1,430	268	3,820	5,518
1984	123,110	3,578	14,183	140,871	33,876	3,329	5,152	42,357	1,517	433	2,479	4,429
1985	225,970	4,296	10,489	240,755	36,805	3,651	4,479	44,935	1,683	351	1,964	3,998
1986	408,177	4,445	16,312	428,934	47,082	3,595	5,149	55,826	2,098	159	3,502	5,759
1987	544,648	18,422	43,746	606,816	149,639	3,220	9,366	162,225	3,306	107	2,249	5,662
1988	584,339	20,253	40,786	645,378	147,744	3,851	10,586	162,181	6,389	211	2,088	8,688
1989	525,857	33,628	54,894	614,379	147,944	3,970	10,011	161,925	15,765	251	3,300	19,316

	Kia				Asia			
	Passenger Cars	Buses	Trucks	Total	Passenger Cars	Buses	Trucks	Total
1975	10,202	0	10,152	20,354	0	402	11	413
1976	6,991	0	13,259	20,250	0	233	29	262
1977	10,548	0	18,936	29,484	0	1,262	63	1,325
1978	16,477	0	29,269	45,746	0	790	1,371	2,161
1979	22,140	0	36,108	58,248	0	1,220	375	1,595
1980	8,725	0	24,644	33,369	0	1,032	188	1,220
1981	4,753	1,022	30,264	36,039	0	1,872	257	2,129
1982	535	11,330	30,660	42,525	0	1,616	1,123	2,739
1983	136	17,275	46,227	63,638	0	2,026	6,283	8,309
1984	0	17,340	57,664	75,004	0	1,874	642	2,516
1985	0	18,522	66,409	84,931	0	2,270	1,210	3,480
1986	26	24,020	79,961	104,007	0	4,167	2,418	6,585
1987	95,532	30,464	71,098	197,094	0	6,216	1,194	7,412
1988	133,602	33,859	79,591	247,052	0	10,730	3,515	14,245
1989	182,332	30,126	104,435	316,893	0	12,206	3,276	15,482

NOTE: Ssangyong purchased Keohwa in 1986. Passenger car production for Keohwa for the years 1975-1986 is included under Ssangyong.

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

KOREA - EXPORTS 1984-1989

Motor Vehicles by Manufacturer and Type

Manufacturer	1984	1985	1986	1987	1988	1989
HYUNDAI						
Passenger Cars	48,286	118,583	297,964	403,419	404,881	213,639
Trucks.............	2,079	1,454	3,982	4,356	2,756	1,432
Buses..............	11	4	188	149	82	30
Total..............	50,376	120,041	302,134	407,924	407,719	215,101
DAEWOO						
Passenger Cars	444	516	712	71,082	85,284	43,215
Trucks.............	179	273	141	336	434	179
Buses..............	50	90	6	115	720	103
Total..............	673	879	859	71,533	86,438	43,497
KIA						
Passenger Cars	0	0	26	60,336	73,813	89,981
Trucks.............	622	694	1,126	1,660	2,665	4,315
Buses..............	450	628	324	1,414	1,862	722
Total..............	1,072	1,322	1,476	63,410	78,340	95,018
ASIA						
Trucks.............	0	710	1,510	2,162	2,133	1,030
Buses..............	43	23	85	623	519	247
Total..............	43	733	1,595	2,785	2,652	1,277
KEOHWA						
Passenger Cars	48	*	*	*	*	*
SSANGYONG						
Passenger Cars	0	111	176	394	533	438
Trucks.............	16	21	127	253	38	159
Buses..............	7	-	2	11	3	2
Total..............	23	132	305	658	574	599
OTHERS						
Trucks.............	115	3	0	0	411	548
TOTAL						
Passenger Cars	48,778	119,210	298,878	535,231	564,511	347,273
Trucks.............	3,011	3,155	6,886	8,767	8,437	7,663
Buses..............	561	745	605	2,312	3,186	1,104
Total..............	52,350	123,110	306,369	546,310	576,134	356,040

* Reported with Ssangyong.

KOREA AUTOMOBILE MANUFACTURERS ASSOCIATION

KOREA IMPORT

KOREA - IMPORTS OF PASSENGER CARS 1987-1989

Imports by Country of Origin

Country	Manufacturer	Local Agent	1987	1988	1989
U.S.A.	GM	Daewoo Motor Co., Ltd.	6	31	67
	FORD	Kia Service Co., Ltd.	0	30	82
		Kia Motors Corp.(Sable only)	0	0	541
	HONDA	Daelim Motor Co., Ltd.	0	0	30
		Total	6	61	720
GERMANY, WEST	DAIMLER BENZ	Hansumg Motor Co., Ltd.	16	93	218
	BMW	Kolon Int'l Corp.	3	70	186
	VW	Hyosung Corp.	1	24	71
		Total	20	187	475
SWEDEN	VOLVO	Hanijin Transportation Co., Ltd.	1	54	80
	SAAB	Doosan Ind. Co., Ltd.	0	28	62
		Total	1	82	142
FRANCE	PEUGEOT	Dongbu Ind. Co., Ltd.	0	23	90
	RENAULT	Ssangyong Corp.	0	7	12
		Total	0	30	102
ITALY	FIAT	Kumho Co., Inc.	0	15	98
TOTAL IMPORTS			27	375	1,537

Sales of Passenger Cars Imported

U.S.A.	GM	Daewoo Motor Co., Ltd.	0	30	65
	FORD	Kia Service Co., Ltd.	0	22	82
		Kia Motors Corp.(Sable only)	0	0	493
	HONDA	Daelim Motor Co., Ltd.	0	0	28
		Total	0	52	668
GERMANY, WEST	DAIMLER BENZ	Hansumg Motor Co., Ltd.	10	94	212
	BMW	Kolon Int'l Corp.	0	56	171
	VW	Hyosung Corp.	1	12	69
		Total	11	162	452
SWEDEN	VOLVO	Hanijin Transportation Co., Ltd.	0	47	77
	SAAB	Doosan Ind. Co., Ltd.	0	16	46
		Total	0	63	123
FRANCE	PEUGEOT	Dongbu Ind. Co., Ltd.	0	18	88
	RENAULT	Ssangyong Corp.	0	6	6
		Total	0	24	94
ITALY	FIAT	Kumho Co., Inc.	0	11	77
TOTAL SALES OF IMPORTS			11	312	1,414

KOREA AUTOMOBILE MANUFACTURERS'S ASSOCIATION

KOREA - SALES 1984-1989

Motor Vehicles by Manufacturer and Type

	1984	1985	1986	1987	1988	1989
PASSENGER CARS						
Daewoo..................	33,635	37,479	46,906	148,683	164,679	148,863
Ssangyong/Keohwa.	1,539	1,761	2,079	3,128	6,084	14,973
Hyundai..................	120,865	216,129	406,331	542,264	582,704	514,868
Kia..........................	0	0	26	90,604	134,605	183,053
Total.....................	156,039	255,369	455,342	784,679	888,072	861,757
TRUCKS AND SPECIAL VEHICLES						
Asia.........................	639	1,178	2,403	3,376	3,431	3,272
Daewoo..................	5,143	4,710	4,881	9,365	11,093	9,838
Ssangyong.............	2,440	1,881	3,503	2,266	2,042	3,216
Hyundai..................	13,969	10,358	12,983	38,918	43,337	55,207
Kia..........................	57,498	66,954	79,610	70,907	81,684	104,286
Others....................	258	45	413	435	1,180	1,253
Total.....................	79,947	85,126	103,793	125,267	142,767	177,072
BUSES						
Asia.........................	1,941	2,230	3,829	6,054	10,582	12,362
Daewoo..................	3,305	3,715	3,437	3,281	4,060	3,891
Ssangyong.............	371	288	159	107	205	253
Hyundai..................	3,495	4,164	4,196	16,400	20,119	33,598
Kia..........................	17,346	18,500	23,864	30,570	33,805	30,066
Total.....................	26,458	28,897	35,485	56,412	68,771	80,170
TOTAL MOTOR VEHICLES						
Asia.........................	2,580	3,408	6,232	9,430	14,013	15,634
Daewoo..................	42,083	45,904	55,224	161,329	179,832	162,592
Ssangyong.............	4,350	3,930	5,741	5,501	8,331	18,442
Hyundai..................	138,329	230,651	423,510	597,582	646,160	603,673
Kia..........................	74,844	85,454	103,500	192,081	250,094	317,405
Others....................	258	45	413	435	1,180	1,253
Total.....................	262,444	369,392	594,620	966,358	1,099,610	1,118,999

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

KOREA - TOTAL REGISTRATIONS 1970-1989

Motor Vehicles by Type and Use

	BY TYPE				BY USE	
Year	Passenger Cars	Trucks	Buses	Total	Private	Commercial
1970........	60,677	52,863	15,831	129,371	55,522	73,849
1971........	67,582	59,344	17,411	144,337	66,729	77,608
1972........	70,244	62,241	17,550	150,035	73,577	76,358
1973........	78,334	73,509	18,871	170,714	90,075	80,639
1974........	76,462	87,022	20,060	183,544	101,053	82,491
1975........	84,212	94,491	21,818	200,521	112,912	87,609
1976........	96,099	106,578	23,643	226,320	136,776	89,544
1977........	125,613	122,989	26,710	275,312	175,526	99,786
1978........	184,886	169,053	30,597	384,536	258,876	125,660
1979........	241,422	215,259	37,697	494,378	348,265	146,113
1980........	249,102	236,164	42,463	527,729	378,019	149,710
1981........	267,605	253,554	50,595	571,754	414,511	157,243
1982........	305,811	274,859	66,326	646,996	479,346	167,650
1983........	380,993	317,041	87,282	785,316	602,671	182,645
1984........	465,149	375,152	108,018	948,319	746,711	201,608
1985........	556,659	428,462	128,309	1,113,430	901,690	211,740
1986........	664,226	490,581	154,627	1,309,434	1,076,631	232,803
1987........	844,350	566,569	200,456	1,611,375	1,362,448	248,927
1988........	1,117,999	657,849	259,600	2,035,448	1,764,536	270,912
1989........	1,557,660	777,609	323,329	2,658,598	2,366,331	292,267

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

TAIWAN - TOTAL REGISTRATIONS 1966-1989

Total Motor Vehicle Registrations by Type

	Passenger Cars	Pickup Truck	Truck	Bus	Total Vehicles
1966	19,209	4,597	11,143	5,539	40,488
1967	25,108	6,944	11,780	5,757	49,589
1968	30,698	11,876	15,322	6,193	64,089
1969	39,620	16,339	19,086	7,315	82,360
1970	49,541	20,764	20,241	7,954	98,500
1971	55,111	25,593	21,992	8,900	111,596
1972	71,948	32,132	24,352	9,431	137,863
1973	95,113	41,181	27,172	10,165	173,631
1974	122,517	55,715	33,841	11,191	223,264
1975	144,860	71,300	35,699	12,443	264,302
1976	170,984	86,089	41,764	13,724	312,561
1977	209,921	103,824	45,698	14,904	374,347
1978	255,667	112,309	49,000	14,959	431,935
1979	340,633	141,196	60,106	16,265	558,200
1980	425,443	175,268	62,253	18,004	680,968
1981	505,291	211,304	66,562	18,790	801,947
1982	592,154	245,170	69,385	19,181	925,890
1983	687,860	278,689	73,871	20,458	1,060,878
1984	807,155	309,015	79,444	20,445	1,216,059
1985	830,315	325,173	83,353	20,845	1,259,686
1986	1,046,660	332,091	86,121	21,698	1,486,570
1987	1,254,955	358,879	92,221	21,608	1,727,663
1988	1,579,121	398,663	103,526	21,955	2,103,265
1989	N.A.	N.A.	N.A.	N.A.	N.A.

N.A. - Not Available.

MINISTRY OF COMMUNICATIONS, BUREAU OF STATISTICS

TAIWAN - PRODUCTION 1989

Motor Vehicles by Manufacturer and Type

	Passenger Cars	Light Trucks	Heavy Trucks	Chassis	Total
YUE LOONG MOTOR					
1,200 c.c.	15,730	3,477	0	4,844	24,051
1,300 c.c.	838	0	0	0	838
1,500 c.c.	19	0	0	467	486
1,600 c.c.	19,487	0	0	0	19,487
1,800 c.c.	7,731	0	0	0	7,731
2,000 c.c.	2,260	0	0	8,031	10,291
2,200 c.c.	0	0	0	6,666	6,666
3,000 c.c.	467	0	0	0	467
Total......	46,532	3,477	0	20,008	70,017
FORD LIO HO MOTOR					
800 c.c.	4,314	4,867	0	0	9,181
1,100 c.c.	2,177	0	0	0	2,177
1,300 c.c.	34,322	0	0	0	34,322
1,500 c.c.	17,835	3,808	0	1,163	22,806
1,600 c.c.	2,881	0	0	0	2,881
1,800 c.c.	19,996	376	0	143	20,515
2,000 c.c.	6,688	0	0	0	6,688
2,200 c.c.	981	0	0	0	981
Total......	89,194	9,051	0	1,306	99,551
SAN FU MOTORS					
700 c.c.	0	30	0	0	30
1,000 c.c.	0	2,709	0	0	2,709
1,400 c.c.	7,048	0	0	0	7,048
1,800 c.c.	5,252	0	0	0	5,252
2,000 c.c.	2,492	0	0	0	2,492
2,300 c.c.	0	3,571	0	0	3,571
Total......	14,792	6,310	0	0	21,102
SAN YANG					
1,500 c.c.	33,979	0	0	0	33,979
1,600 c.c.	6,791	0	0	0	6,791
Total......	40,770	0	0	0	40,770
YEU TYAN					
1,000 c.c.	25,818	4,647	0	0	30,465
1,600 c.c.	4,049	0	0	0	4,049
1,900 c.c.	4,023	0	0	0	4,023
Total......	33,890	4,647	0	0	38,537
CHINA MOTOR					
800 c.c.	6,761	6,614	0	0	13,375
1,100 c.c.	3,584	8,660	0	0	12,244
1,600 c.c.	7,302	6,587	0	0	13,889
6,557 c.c.	0	0	961	0	961
6,919 c.c.	0	0	230	0	230
7,545 c.c.	0	0	195	0	195
8,821 c.c.	0	0	266	0	266
11,149 c.c.	0		219	0	219
Total......	17,647	21,861	1,871	0	41,379
KUOZUI MOTORS					
1,500 c.c.	3,972	4,222	0	0	8,194
1,600 c.c.	3,061	0	0	0	3,061
2,000 c.c.	2,051	0	0	0	2,051
3,431 c.c.	0	0	657	0	657
4,009 c.c.	0	0	586	0	586
6,443 c.c.	464	743	0	0	1,207
8,821 c.c.	0	82	0	0	82
9,419 c.c.	0	0	237	0	237
13,267 c.c.	0	0	572	0	572
16,745 c.c.	0	0	1,133	0	1,133
Total........	9,548	5,047	3,185	0	17,780
TOTAL......	255,170	50,393	5,056	23,218	333,837

TAIWAN TRANSPORTATION VEHICLE MANUFACTURERS ASSOCIATION and
CHINA EXTERNAL TRADE DEVELOPMENT COUNCIL

TAIWAN - SALES 1988-1989

Domestic Motor Vehicles by Manufacturer and Type

	Passenger Cars		Trucks		Chassis		Light Trucks	
	1989	1988	1989	1988	1989	1988	1989	1988
YUE LOONG								
1,200 c.c.	15,730	16,878	0	0	4,844	3,372	3,477	2,730
1,300 c.c.	838	691	0	0	0	0	0	0
1,400 c.c.	0	168	0	0	0	567	0	0
1,500 c.c.	19	0	0	0	467	203	0	0
1,600 c.c.	19,487	14,034	0	0	0	0	0	0
1,800 c.c.	7,731	3,713	0	0	0	0	0	0
2,000 c.c.	2,260	1,761	0	0	8,031	6,133	0	0
2,200 c.c.	0	0	0	0	6,666	0	0	7,606
3,000 c.c.	467	210	0	0	0	0	0	0
Total......	46,532	37,455	0	0	20,008	10,265	3,477	10,336
FORD LIO HO								
800 c.c.	4,314	4,094	0	0	0	0	4,867	4,460
1,000 c.c.	2,177	0	0	0	0	0	0	0
1,300 c.c.	34,322	27,108	0	0	0	0	0	0
1,500 c.c.	17,838	20,411	0	0	1,169	862	3,809	3,011
1,600 c.c.	2,891	0	0	0	0	0	0	0
1,800 c.c.	19,996	11,141	0	0	143	0	376	0
2,000 c.c.	6,688	5,604	0	0	0	0	0	0
2,200 c.c.	233	0	0	0	214	0	514	0
Total......	88,459	68,358	0	0	1,526	862	9,566	7,471
SAN FU MOTORS								
700 c.c.	0	2,485	0	0	0	0	30	2,502
1,000 c.c.	0	0	0	0	0	0	2,709	0
1,400 c.c.	7,048	7,422	0	0	0	0	0	0
1,800 c.c.	5,252	6,218	0	0	0	0	0	0
2,000 c.c.	2,492	2,488	0	0	0	0	0	0
Total......	14,792	18,613	0	0	0	0	2,739	2,502
SAN YANG IND.								
1,500 c.c.	33,979	36,632	0	0	0	0	0	0
1,600 c.c.	6,791	0	0	0	0	0	0	0
Total......	40,770	36,632	0	0	0	0	0	0
YEU TYAN								
1,000 c.c.	25,818	23,528	0	0	0	0	4,647	2,287
1,600 c.c.	4,049	3,731	0	0	0	0	0	0
1,900 c.c.	4,023	3,152	0	0	0	0	0	0
2,000 c.c.	0	2	0	0	0	0	0	0
Total......	33,890	30,413	0	0	0	0	4,647	2,287
CHINA MOTOR								
800 c.c.	6,761	10,595	0	0	0	0	6,614	11,268
1,100 c.c.	0	0	0	0	0	0	8,660	414
1,200 c.c.	3,584	0	0	0	0	0	0	0
1,600 c.c.	7,302	7,147	0	0	0	0	6,587	5,357
3,298 c.c.	0	0	0	0	0	1,037	0	0
6,557 c.c.	0	0	0	323	961	0	0	0
6,919 c.c.	0	0	230	475	0	0	0	0
7,545 c.c.	0	0	195	6	0	0	0	0
8,821 c.c.	0	0	266	0	0	0	0	0
11,149 c.c.	0	0	219	279	0	0	0	0
Total......	17,647	17,742	910	1,083	961	1,037	21,861	17,039
KUOZUI MOTOR								
1,500 C.C.	3,972	957	0	0	0	0	2,222	1,298
1,600 c.c.	5,061	0	0	0	0	0	0	0
2,000 c.c.	2,051	0	0	0	0	0	0	0
3,431 c.c.	0	0	657	641	0	0	0	0
4,009 c.c.	0	0	586	799	0	0	0	0
6,443 c.c.	464	512	0	0	0	0	743	1,001
8,821 c.c.	0	0	0	0	0	0	82	74
9,419 c.c.	0	0	237	138	0	0	0	0
13,267 c.c.	0	0	572	165	0	0	0	0
16,745 c.c.	0	0	1,133	1,624	0	0	0	0
Total......	11,548	1,469	3,185	3,367	0	0	3,047	2,373
TA CHING								
1,000 c.c.	2,096	0	0	0	0	0	1,904	0
1,200 c.c.	701	0	0	0	0	0	0	0
Total......	2,797	0	0	0	0	0	1,904	0
TOTAL..........	256,435	210,682	4,095	4,450	22,495	12,164	47,241	42,008

TAIWAN TRANSPORTATION VEHICLE MANUFACTURERS ASSOCIATION and
CHINA EXTERNAL TRADE DEVELOPMENT COUNCIL

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AUSTRIA - PRODUCTION 1970-1989

Motor Vehicle Production by Type

	Passenger Cars & Kombi	Trucks	Buses	Total
1970	1,172	5,835	184	7,191
1971	589	6,066	202	6,857
1972	381	5,820	240	6,441
1973	329	6,030	263	6,622
1974	1,469	6,591	307	8,367
1975	284	6,536	295	7,115
1976	1	7,911	373	8,285
1977	0	7,583	313	7,896
1978	31	5,485	395	5,911
1979	2,806	6,236	293	9,335
1980	7,555	7,422	284	15,261
1981	7,073	6,247	274	13,594
1982	7,051	7,810	294	15,155
1983	6,148	5,769	300	12,217
1984	5,629	5,027	343	10,999
1985	7,118	6,331	274	13,723
1986	6,801	4,616	290	11,707
1987	6,958	3,472	276	10,706
1988	7,261	4,216	287	11,764
1989	6,638	4,775	251	11,664

FACHVERBAND DER FAHRZEUGINDUSTRIE OSTERREICHS

AUSTRIA - PRODUCTION, EXPORTS, IMPORTS, REGISTRATIONS 1988-1989

Motor Vehicle Production and Exports by Type

	1989		1988	
	Production	Exports	Production	Exports
PASSENGER CARS	6,638	6,367	7,261	7,074
TRUCKS	4,775	2,420	4,216	2,422
Up to 4 tons	525	118	761	719
8 - 10 tons	8	2	78	3
10 - 12 tons	236	27	247	43
12 - 16 tons	802	334	943	487
16 tons & over	3,204	1,939	2,187	1,170
BUSES	251	6	287	11
TOTAL	11,664	8,793	11,764	9,507

Motor Vehicle Imports by Type

	1989	1988
PASSENGER CARS (Including station wagons & kombi)	290,186	272,870
TRUCKS	28,927	29,911
TRUCK TRACTORS	839	766
BUSES	296	294
SPECIAL VEHICLES	197	1,179
TOTAL VEHICLES	320,445	305,020

New Motor Vehicle Registrations by Type

	1989	1988
PASSENGER CARS/KOMBI	276,065	253,072
TRUCKS	25,109	27,716
TRUCK TRACTORS (1)	8,967	8,818
BUSES	569	574
SPECIAL VEHICLES	1,255	1,385
TOTAL REGISTRATIONS	311,965	291,565

(1) Agricultural tractors included.

FACHVERBAND DER FAHRZEUGINDUSTRIE OSTERREICHS

AUSTRIA - NEW REGISTRATIONS 1988-1989

Passenger Cars by Manufacturer

	1989	1988
Alfa-Romeo.......	1,766	1,316
BMW.................	9,560	8,715
Chrysler............	1,526	625
Daihatsu...........	3,203	2,162
Fiat....................	14,572	12,693
Ford...................	25,502	22,019
G.M.-Opel.........	33,230	29,132
Honda................	7,492	7,825
Jaguar...............	177	157
Lada..................	995	590
Lancia................	1,075	1,138
Mazda..............	22,693	23,359
Mercedes-Benz.	9,567	9,654
Mitsubishi..........	10,623	10,319
Nissan...............	12,580	11,583
PSA Concern.....	18,689	15,973
Citroen.............	7,400	6,591
Peugeot/Talbot.	11,289	9,382
Porsche.............	351	297
Renault..............	13,536	10,775
Rover Group......	210	244
Saab..................	383	372
Skoda................	208	8
Subaru...............	3,195	3,081
Suzuki...............	4,989	5,946
Toyota...............	19,707	19,353
V.W...................	56,293	52,267
Volkswagen......	46,392	41,647
Audi.................	8,564	9,638
Seat.................	1,337	982
Volvo.................	3,599	3,045
Others...............	344	424
TOTAL...............	276,065	253,072

R.A.I.

AUSTRIA - REGISTRATIONS 1970-1989

New Registrations by Type

	Passenger Cars & Kombi	Trucks	Truck Tractors	Other Trucks	New Buses	Total
1970	127,392	14,748	11,974	2,297	428	156,839
1971	195,192	15,214	12,622	2,004	463	225,495
1972	211,624	18,890	13,901	2,178	634	247,227
1973	186,982	13,323	10,725	1,955	449	213,434
1974	166,981	12,460	10,709	1,825	584	192,559
1975	185,167	10,365	10,515	1,519	586	208,152
1976	225,467	15,350	11,838	1,858	795	255,308
1977	295,936	16,243	11,884	1,813	747	326,623
1978	158,313	16,374	10,942	1,701	814	188,144
1979	214,297	18,667	11,159	1,889	714	246,726
1980	227,548	20,225	12,475	2,127	725	263,100
1981	198,659	18,516	10,503	1,877	576	230,131
1982	201,155	16,929	10,463	712	602	229,861
1983	256,676	18,928	11,105	803	544	288,056
1984	215,640	19,644	10,325	776	655	247,040
1985	242,670	19,929	10,797	2,029	577	276,002
1986	262,175	21,000	10,052	2,218	515	295,960
1987	243,221	22,637	9,901	2,524	567	278,850
1988	253,072	26,350	10,184	2,961	574	293,141
1989	276,065	25,109	N.A.	N.A.	569	301,743

Total Registrations by Type

	Passenger Cars	Kombi	Trucks	Truck Tractors	Other Trucks	Buses	Total
1970	1,041,527	155,057	121,048	250,381	30,113	6,804	1,604,930
1971	1,153,498	171,664	128,068	259,841	31,293	6,906	1,751,270
1972	1,267,171	192,992	137,805	269,813	32,222	7,269	1,907,272
1973	1,334,140	206,609	139,730	275,865	32,852	7,360	1,996,556
1974	1,403,375	232,551	143,841	283,914	33,583	7,704	2,104,968
1975	1,455,638	265,084	146,041	291,578	33,808	7,964	2,200,113
1976	1,501,114	326,936	150,990	299,968	34,147	8,143	2,321,298
1977	1,554,413	410,837	155,844	307,871	34,660	8,420	2,472,045
1978	1,580,870	459,398	162,387	315,454	35,250	8,509	2,561,868
1979	1,602,317	536,361	172,464	323,535	36,145	8,678	2,679,500
1980	1,621,811	625,139	183,724	333,396	37,338	8,980	2,810,388
1981	1,609,421	703,511	190,296	339,506	37,952	9,147	2,889,833
1982	1,587,386	773,685	192,987	345,280	38,672	9,184	2,947,194
1983	1,555,873	858,593	197,125	351,920	39,303	9,154	3,011,968
1984	2,468,452*		203,322	358,417	40,823	9,200	3,080,214
1985	2,530,800*		206,746	364,317	42,089	9,183	3,153,135
1986	2,609,390*		212,463	369,924	43,485	9,209	3,244,471
1987	2,684,780*		221,139	375,352	45,487	9,267	3,336,025
1988	2,784,792*		234,611	381,055	48,062	9,274	3,457,794
1989	2,902,949*		246,823	N.A.	N.A.	9,405	3,159,177

* Includes Kombi.

FACHVERBAND DER FAHRZEUGINDUSTRIE OSTERREICHS

BELGIUM - PRODUCTION / ASSEMBLIES 1989

Motor Vehicles by Manufacturer, Type and Model

	Passenger Cars	Station Wagons	Light Trucks	Trucks	Mini-Buses	Buses	Special Vehicles	Total
APAL	22	0	0	0	0	0	0	22
FORD WERKE	235,234	68,821	79,773	0	4,273	478	0	388,579
Sierra	235,234	68,821	0	0	0	0	0	
Transit	0	0	79,773	0	0	0	0	
GENERAL MOTORS	374,146	0	0	0	0	0	0	374,146
Opel								
Kadett	233,696	0	0	0	0	0	0	
Vectra	140,450	0	0	0	0	0	0	
MOL	0	0	0	0	0	0	5	5
RENAULT	133,963	50,980	1,757	0	0	0	0	186,700
R21	23,161	50,980	1,757	0	0	0	0	
R5	110,802	0	0	0	0	0	0	
VAN HOOL	0	0	0	0	0	692	0	692
VOLKSWAGEN	186,192	18	0	0	0	0	0	186,210
Golf	131,137	0	0	0	0	0	0	
Passat	55,055	18	0	0	0	0	0	
VOLVO	54,049	40,286	0	17,263	0	2	0	111,600
740	54,049	40,286	0	0	0	0	0	
TOTAL 1989	983,606	160,105	81,530	17,263	4,273	1,172	5	1,247,954
TOTAL 1988	972,681	164,931	71,352	17,228	3,013	998	15	1,230,218

F.E.B.I.A.C.

BELGIUM - EXPORTS 1984-1989

Motor Vehicles by Type

	1984	1985	1986	1987	1988	1989
Passenger Cars..	771,798	887,594	925,695	1,018,474	992,089	995,135
Station Wagons..	47,517	44,016	68,157	77,001	108,265	107,797
Minibuses..........	2,116	1,416	2,804	2,558	2,929	4,091
Light Trucks.......	36,099	34,130	55,646	54,034	67,594	77,855
Trucks................	11,222	10,666	11,895	12,749	15,992	15,527
Buses................	884	687	755	827	840	1,031
Road Tractors.....	45	39	74	95	156	152
Special Vehicles.	1,120	1,292	895	1,058	842	1,445
TOTAL..............	870,801	979,840	1,065,921	1,166,796	1,188,707	1,203,033

Passenger Vehicles by Country of Destination

Austria...............	23,839	24,288	23,890	18,303	21,757	25,424
Canada.............	0	2	0	0	0	0
Chile..................	0	1	1	0	0	0
Czechoslovakia..	0	6	0	30	0	0
Denmark............	17,471	17,869	19,635	13,455	8,392	8,229
Finland..............	4,097	6,415	8,045	9,761	10,949	12,598
France..............	138,583	179,968	184,615	228,142	235,457	240,965
Germany, West...	314,417	306,531	343,238	365,903	343,026	328,201
Greece..............	1,757	112	10	1	7	0
Iceland..............	2,998	0	16	2,880	0	0
Ireland..............	3,920	2,464	1,701	1,176	733	0
Israel..................	0	8	6	634	997	443
Italy....................	57,800	86,836	87,722	103,842	93,438	102,622
Japan.................	11	3	902	1,525	1,660	4,523
Luxembourg.......	23,932	22,605	24,110	24,250	24,214	23,020
Morocco............	0	0	0	0	0	0
Norway.............	7,962	14,091	16,942	9,476	5,424	6,310
Poland...............	618	44	154	37	0	0
Portugal............	102	88	281	579	3,607	4,139
Spain.................	3,455	13,838	30,239	60,157	71,596	63,681
Sweden..............	6,739	16,667	15,841	19,044	22,808	21,548
Switzerland........	11,684	12,400	13,773	16,572	21,008	22,265
The Netherlands.	63,300	94,539	112,284	91,203	64,243	66,501
United Kingdom..	94,706	98,377	85,850	91,319	126,261	124,372
U.S.A.................	18,999	28,852	20,553	29,209	29,245	31,825
Yugoslavia.........	585	23	568	597	817	430
Other Countries..	24,456	6,999	6,280	9,938	17,644	19,927
TOTAL..............	821,431	933,026	996,656	1,098,033	1,103,283	1,107,023

F.E.B.I.A.C.

BELGIUM - IMPORTS 1984-1989

Motor Vehicles by Type

	1984	1985	1986	1987	1988	1989
Passenger Cars......	343,044	356,991	378,952	405,462	397,862	434,041
Station Wagons......	15,111	16,720	20,041	19,346	21,044	24,549
Minibuses...............	782	991	875	912	1,052	1,293
Light Trucks...........	18,879	21,292	26,264	25,826	28,659	32,899
Trucks....................	4,200	4,675	5,112	5,717	6,771	7,970
Buses.....................	171	199	184	206	307	251
Road Tractors.........	1,594	1,904	2,488	2,793	3,694	4,939
Special Vehicles.....	9,570	9,854	11,290	11,069	14,305	19,821
TOTAL..................	393,351	412,626	445,206	471,331	473,694	525,763

Passenger Cars by Country of Origin

	1984	1985	1986	1987	1988	1989
Germany, West.......	125,796	128,848	136,003	155,993	156,882	170,213
Germany, East........	1,007	1,203	1,004	718	653	253
South Korea............	835	0	120	1,000	1,388	1,603
Spain......................	4,591	4,408	6,500	6,614	5,381	6,426
France....................	89,627	105,612	100,196	105,730	105,963	130,996
Italy.........................	29,194	19,907	25,330	20,810	16,695	25,277
Japan......................	76,827	78,515	89,916	91,507	103,543	91,616
The Netherlands.....	3,628	4,168	5,635	5,727	5,219	5,278
Poland.....................	0	986	1,040	342	636	533
Romania.................	0	0	7	0	0	0
United Kingdom......	8,574	8,817	5,091	5,722	4,578	5,827
Sweden..................	3,388	3,491	4,100	4,312	3,544	2,988
Czechoslovakia.......	2,437	2,951	3,549	2,466	820	3,152
U.S.S.R..................	12,606	15,219	20,737	24,405	13,609	13,927
U.S.A......................	2	7	56	160	756	1,463
Yugoslavia.............	425	570	584	214	291	331
TOTAL..................	358,937	374,702	399,868	425,720	419,958	459,883

F.E.B.I.A.C.

BELGIUM - PRODUCTION, NEW REGISTRATIONS, EXPORTS 1989

Motor Vehicles by Manufacturer

	Production		Registrations		Exports	
	Passenger Cars	Trucks	Passenger Cars	Trucks	Passenger Cars	Trucks
Alfa Romeo..........	0	0	3,828	0	0	0
Austin..................	0	0	2,453	130	0	0
Barkas.................	0	0	0	343	0	0
BMW...................	0	0	11,931	0	0	0
Chrysler/Dodge....	0	0	1,560	61	0	0
Daf......................	0	0	0	2,678	0	0
Daihatsu..............	0	0	3,809	434	0	0
Daimler-Benz......	0	0	11,348	4,814	0	0
Datsun/Nissan......	0	0	20,286	2,888	0	0
Fiat......................	0	0	15,865	1,951	0	0
Ford....................	304,055	84,524	44,776	3,145	289,569	80,791
G.M./Opel............	374,146	0	49,066	681	348,056	0
Honda.................	0	0	6,909	0	0	0
Hyundai...............	0	0	1,094	0	0	0
Jaguar.................	0	0	563	0	0	0
Lada/Mosk./Vol....	0	0	10,472	157	0	0
Lancia.................	0	0	1,850	0	0	0
Mazda.................	0	0	10,172	776	0	0
Mitsubishi............	0	0	8,056	886	0	0
MAN....................	0	0	0	853	0	0
PSA......................	0	0	65,850	6,438	0	0
Renault............	184,943	1,757	44,016	6,460	178,384	0
Rover Group........	0	0	2,286	102	0	0
Saab-Scania........	0	0	1,358	1,344	0	0
Seat................	0	0	6,236	177	0	0
Skoda...............	0	0	1,537	0	0	0
Subaru.................	0	0	2,460	31	0	0
Suzuki.................	0	0	4,571	445	0	0
Toyota.................	0	0	29,273	2,219	0	0
Van Hool..............	0	692	0	4	0	545
Volkswagen/Audi	186,210	0	66,619	2,228	172,668	0
Volvo....................	94,335	17,265	9,815	2,082	91,363	15,281
Others.................	22	5	1,697	2,466	38	209
Total..............	1,143,711	104,243	439,756	43,793	1,080,078	96,826

F.E.B.I.A.C.

BELGIUM - NEW REGISTRATIONS 1988-1989

Passenger Cars by Manufacturer

	1988		1989		Difference	
	Units	%	Units	%	Units	%
Opel............	48,846	11.4	47,946	10.9	(900)	-1.84
Volkswagen.	46,313	10.8	49,621	11.3	3,308	7.14
Ford............	42,668	10.0	44,776	10.2	2,108	4.94
Peugeot.......	38,512	9.0	38,370	8.7	(142)	-0.37
Renault........	36,012	8.4	44,016	10.0	8,004	22.23
Toyota.........	30,299	7.1	29,273	6.7	(1,026)	-3.39
Citroen........	25,023	5.9	27,480	6.2	2,457	9.82
Nissan.........	20,695	4.8	20,286	4.6	(409)	-1.98
Audi............	18,625	4.4	16,998	3.9	(1,627)	-8.74
Vaz Lada.....	13,599	3.2	10,472	2.4	(3,127)	-22.99
Mercedes....	12,109	2.8	11,348	2.6	(761)	-6.28
Fiat..............	11,313	2.6	15,865	3.6	4,552	40.24
B.M.W.........	11,310	2.6	11,931	2.7	621	5.49
Mazda.........	9,743	2.3	10,172	2.3	429	4.40
Mitsubishi....	9,643	2.3	8,056	1.8	(1,587)	-16.46
Volvo...........	9,035	2.1	9,815	2.2	780	8.63
Honda.........	8,704	2.0	6,909	1.6	(1,795)	-20.62
Seat............	5,396	1.3	6,236	1.4	840	15.57
Suzuki.........	4,319	1.0	4,571	1.0	252	5.83
Alfa Romeo..	3,514	0.8	3,828	0.9	314	8.94
Subaru........	3,070	0.7	2,460	0.6	(610)	-19.87
Daihatsu......	2,843	0.7	3,809	0.9	966	33.98
Austin..........	2,411	0.6	2,453	0.6	42	1.74
Skoda.........	1,708	0.4	1,537	[illegible]	(171)	-10.01
Rover..........	1,642	0.4	1,819	[illegible]	177	10.78
Lancia.........	1,630	0.4	1,850	[illegible]	220	13.50
Saab...........	1,625	0.4	1,358	[illegible]	(267)	-16.43
Hyundai.......	1,433	0.3	1,094	0.2	(339)	-23.66
Jaguar.........	624	0.1	563	0.1	(61)	-9.78
FSO Polonez	573	0.1	435	0.1	(138)	-24.08
Wartburg.....	523	0.1	212	0.0	(311)	-59.46
Chevrolet.....	4[illegible]7	0.1	349	0.1	(108)	-23.63
Chrysler.......	457	0.1	1,071	0.2	614	134.35
Pontiac........	453	0.1	419	0.1	(34)	-7.51
Porsche.......	432	0.1	431	0.1	(1)	-0.23
Land Rover..	370	0.1	467	0.1	97	26.22
Buick...........	332	0.1	301	0.1	(31)	-9.34
Isuzu...........	219	0.1	198	0.0	(21)	-9.59
Yugo...........	195	0.0	196	0.0	1	-0.51
Jeep............	123	0.0	484	0.1	361	293.50
Ferrari.........	75	0.0	92	0.0	17	22.67
Oldsmobile..	67	0.0	30	0.0	(37)	-55.22
Aro..............	38	0.0	24	0.0	(14)	-36.84
Cadillac.......	35	0.0	21	0.0	(14)	-40.00
Bertone.......	21	0.0	9	0.0	(12)	-57.14
Lotus...........	21	0.0	15	0.0	(6)	-28.57
Maserati......	21	0.0	20	0.0	(1)	-4.76
Dodge.........	20	0.0	3	0.0	(17)	-85.00
Plymouth.....	15	0.0	2	0.0	(13)	-86.67
Morgan........	10	0.0	12	0.0	2	20.00
Others.........	51	0.0	53	0.0	2	-0.96
TOTAL......	427,172	100.0	439,756	100.0	12,584	2.95

F.E.B.I.A.C.

BELGIUM - NEW REGISTRATIONS 1984-1989

Passenger Cars Ranked According to Top 20 Manufacturers

1984

Rank	Make	Units
1.	Opel	41,274
2.	Ford	33,942
3.	Volkswagen	33,137
4.	Renault	29,205
5.	Citroen	21,813
6.	Peugeot	20,782
7.	Toyota	20,714
8.	Fiat	19,626
9.	Nissan	14,206
10.	Vaz Lada	13,864
11.	Audi	13,708
12.	Mazda	10,157
13.	Mitsubishi	9,649
14.	B.M.W	9,051
15.	Honda	8,917
16.	Mercedes-Benz	8,678
17.	Volvo	7,542
18.	Talbot	5,580
19.	Austin	5,081
20.	Alfa Romeo	3,627
	Others	21,674
	TOTAL	352,227

1985

Rank	Make	Units
1.	Opel	45,239
2.	Volkswagen	37,617
3.	Renault	33,049
4.	Ford	32,531
5.	Citroen	24,906
6.	Peugeot	23,999
7.	Toyota	23,215
8.	Nissan	14,844
9.	Audi	13,317
10.	Vaz Lada	13,261
11.	Fiat	12,212
12.	Mercedes-Benz	10,070
13.	Honda	9,097
14.	Mazda	8,903
15.	Mitsubishi	8,876
16.	Volvo	8,442
17.	B.M.W	8,383
18.	Seat	4,159
19.	Austin	4,094
20.	Talbot	3,194
	Others	20,423
	TOTAL	359,831

1986

Rank	Make	Units
1.	Opel	46,170
2.	Volkswagen.	42,013
3.	Ford	35,082
4.	Renault	33,051
5.	Peugeot	28,900
6.	Toyota	27,646
7.	Citroen	25,734
8.	Nissan	16,542
9.	Vaz Lada	15,628
10.	Fiat	14,640
11.	Audi	14,543
12.	Mercedes	12,037
13.	Honda	10,268
14.	B.M.W	10,046
15.	Mitsubishi	9,985
16.	Volvo	9,960
17.	Mazda	9,596
18.	Seat	5,314
19.	Austin	3,545
20.	Skoda	3,484
	Others	20,855
	TOTAL	395,039

1987

Rank	Make	Units
1.	Opel	46,821
2.	Volkswagen	43,878
3.	Ford	39,487
4.	Renault	35,339
5.	Peugeot	31,322
6.	Toyota	26,843
7.	Citroen	25,980
8.	Nissan	19,423
9.	Audi	16,136
10.	Vaz Lada	16,049
11.	Fiat	13,508
12.	Mercedes	12,260
13.	Mazda	10,572
14.	B.M.W	10,015
15.	Mitsubishi	9,559
16.	Volvo	9,227
17.	Honda	8,455
18.	Seat	5,557
19.	Alfa Romeo	3,373
20.	Suzuki	3,277
	Others	19,158
	TOTAL	406,239

1988

Rank	Make	Units
1.	Opel	48,846
2.	Volkswagen	46,313
3.	Ford	42,668
4.	Peugeot	38,512
5.	Renault	36,012
6.	Toyota	30,299
7.	Citroen	25,023
8.	Nissan	20,695
9.	Audi	18,625
10.	Vaz Lada	13,599
11.	Mercedes-Ben	12,109
12.	Fiat	11,313
13.	B.M.W	11,310
14.	Mazda	9,743
15.	Mitsubishi	9,643
16.	Volvo	9,035
17.	Honda	8,704
18.	Seat	5,396
19.	Suzuki	4,319
20.	Alfa Romeo	3,514
	Others	21,494
	TOTAL	427,172

1989

Rank	Make	Units
1.	Volkswagen.	49,621
2.	Opel	47,946
3.	Ford	44,776
4.	Renault	44,016
5.	Peugeot	38,370
6.	Toyota	29,273
7.	Citroen	27,480
8.	Nissan	20,286
9.	Audi	16,998
10.	Fiat	15,865
11.	B.M.W	11,931
12.	Mercedes	11,348
13.	Vaz Lada	10,472
14.	Mazda	10,172
15.	Volvo	9,815
16.	Mitsubishi	8,056
17.	Honda	6,909
18.	Seat	6,236
19.	Suzuki	4,571
20.	Alfa Romeo..	3,828
	Others	21,787
	TOTAL	439,756

F.E.B.I.A.C.

BELGIUM - NEW REGISTRATIONS 1988-1989

Commercial Vehicles by Manufacturer and Type

	Light Trucks		Medium-Heavy Trucks		Truck Tractors		Total	
	1988	1989	1988	1989	1988	1989	1988	1989
A.R.O..........	24	23	0	0	0	0	24	23
Austin..........	58	130	0	0	0	0	58	130
Barkas.........	477	343	0	0	0	0	477	343
Bedford.......	0	0	0	0	0	0	0	0
Chevrolet.....	46	45	0	0	0	0	46	45
Chrysler.......	1	53	0	0	0	0	1	53
Citroen........	3,504	4,358	0	0	0	0	3,504	4,358
Daihatsu......	352	434	0	0	0	0	352	434
Dodge.........	10	8	1	0	0	0	11	8
D.A.F...........	278	550	1,124	1,261	584	867	1,986	2,678
Fiat..............	1,584	1,951	0	0	0	0	1,584	1,951
Ford...........	2,578	3,079	78	66	6	0	2,662	3,145
Isuzu...........	185	272	0	0	0	0	185	272
Iveco...........	258	304	530	764	283	364	1,071	1,432
Jeep............	27	277	0	0	0	0	27	277
Lada............	19	122	0	0	0	0	19	122
Land Rover..	114	102	0	0	0	0	114	102
Mazda.........	603	681	67	95	0	0	670	776
Mercedes....	1,468	1,727	2,093	2,345	458	742	4,019	4,814
Mitsubishi....	795	735	131	151	0	0	926	886
M.A.N.-V.W.	0	0	74	90	0	0	74	90
M.A.N..........	0	0	331	363	329	400	660	763
Nissan.........	1,806	2,888	0	0	0	0	1,806	2,888
Opel............	555	635	0	0	0	0	555	635
Peugeot.......	1,793	2,080	0	0	0	0	1,793	2,080
Renault........	4,345	5,544	591	653	194	257	5,130	6,454
Scania.........	0	0	387	367	708	977	1,095	1,344
Seat............	170	177	0	0	0	0	170	177
Subaru........	44	31	0	0	0	0	44	31
Suzuki.........	639	445	0	0	0	0	639	445
Toyota.........	1,909	2,205	0	14	0	0	1,909	2,219
Vaz Lada.....	46	35	0	0	0	0	46	35
Volkswagen.	2,254	2,113	84	115	0	0	2,338	2,228
Volvo...........	34	57	848	1,080	789	945	1,671	2,082
Wartburg.....	18	1	0	0	0	0	18	1
Others.........	52	96	170	185	114	191	336	472
TOTAL..........	26,046	31,501	6,509	7,549	3,465	4,743	36,020	43,793

F.E.B.I.A.C.

BELGIUM - TOTAL REGISTRATIONS 1960-1989

Total Motor Vehicle Registrations by Type

	Passenger Cars	Buses	Trucks	Road Tractors	Special Vehicles	Total
1960	753,136	5,568	——— 171,093 ———		0	929,797
1962	914,565	6,281	——— 194,015 ———		0	1,114,861
1964	1,151,198	7,037	——— 213,667 ———		0	1,371,902
1966	1,435,767	7,294	——— 229,193 ———		0	1,672,254
1966 (1)....	1,503,117	12,674	192,217	44,809	16,546	1,769,363
1968	1,813,099	14,445	201,341	40,580	20,108	2,089,573
1969	1,920,638	14,965	205,831	39,710	21,279	2,202,423
1970	2,059,616	16,169	212,156	39,249	23,534	2,350,724
1971	2,154,149	17,026	215,637	38,767	24,923	2,450,502
1972	2,273,163	17,717	219,642	38,306	26,402	2,575,230
1973	2,389,544	18,549	224,029	37,906	28,063	2,698,091
1974	2,502,158	19,346	229,871	37,753	29,891	2,819,019
1975	2,613,835	19,553	235,360	37,007	30,182	2,935,937
1976	2,737,989	19,854	237,325	36,397	31,547	3,063,112
1977	2,871,332	19,733	242,263	35,138	32,922	3,201,388
1978	2,973,418	19,745	247,454	31,657	33,944	3,306,218
1979	3,076,570	19,753	258,553	31,514	34,747	3,421,137
1980	3,158,737	19,560	267,669	31,415	35,858	3,513,239
1981	3,206,472	18,948	255,765	28,842	36,096	3,546,123
1982	3,230,951	18,744	257,068	28,003	36,326	3,571,092
1983	3,262,713	17,866	261,126	28,284	36,686	3,606,675
1984	3,300,248	17,170	265,017	28,498	36,827	3,647,760
1985	3,342,704	16,817	272,839	29,243	37,212	3,698,815
1986	3,360,313	16,250	286,872	31,198	32,678	3,727,311
1987	3,457,426	15,869	301,664	32,660	33,450	3,841,069
1988	3,573,344	15,808	313,706	33,719	35,720	3,972,297
1989	3,697,353	15,735	331,187	36,119	38,432	4,118,826

(1) In 1966 the responsibility for registering vehicles was transferred to a different agency.

Growth Rate, New and Scrapped Vehicles

	Growth of Vehicles in use During Period	New Vehicles Registered	Vehicles Scrapped	Growth Vehicle Parc as % of New Registrations
1978-1979	118,774	471,102	352,328	25.21
1979-1980	95,558	464,184	368,626	20.59
1980-1981	36,391	401,791	365,400	9.06
1981-1982	27,966	395,597	367,631	7.07
1982-1983	38,498	384,042	345,547	10.02
1983-1984	43,724	402,689	358,965	10.86
1984-1985	53,525	406,534	353,009	13.17
1985-1986	78,943	438,727	359,784	17.99
1986-1987	107,297	450,643	343,346	23.81
1987-1988	133,625	483,072	349,447	27.66
1988-1989	145,021	468,676	323,655	44.81

Total Registrations by Fuel Type

	Gasoline	Diesel	LPG	Electric	Others	Total
1979	3,057,759	477,267	24,656	478	94,578	3,654,738
1980	3,075,019	539,511	45,819	506	92,890	3,753,745
1981	3,000,343	612,736	92,789	548	45,099	3,751,515
1982	2,965,144	675,617	101,397	550	43,812	3,786,520
1983	2,938,249	751,301	94,944	566	43,016	3,828,076
1984	2,912,258	839,678	82,831	583	42,337	3,877,687
1985	2,895,018	924,864	70,984	601	41,771	3,933,238
1986	2,916,553	1,018,207	59,143	607	41,289	4,035,799
1987	2,944,679	1,120,414	48,745	635	40,820	4,155,293
1988	2,960,991	1,244,423	40,838	673	40,334	4,287,259
1989	2,969,471	1,390,953	34,753	683	39,990	4,435,850

NOTE: Includes motorcycles, farm tractors, etc.

F.E.B.I.A.C.

DENMARK - NEW REGISTRATIONS 1987-1989

Passenger Cars by Manufacturer

	1989	1988	1987
Alfa Romeo	197	399	698
BMW	1,333	1,651	1,971
Dacia	0	51	139
Daihatsu	857	1,283	2,146
Fiat Auto	4,131	4,643	7,060
Ford	8,628	10,709	13,861
F.S.O	147	206	624
G.M.-Opel	10,863	11,943	17,969
Honda	1,023	1,619	2,611
Jaguar	18	28	52
Lada	1,902	2,658	3,977
Mazda	6,719	9,251	11,543
Mercedes-Benz.	946	1,201	1,618
Mitsubishi	1,366	1,417	2,428
Nissan	3,613	4,621	6,371
Peugeot	11,421	11,979	13,688
Citroen	4,765	5,236	7,804
Peugeot	6,656	6,743	5,884
Renault	1,168	549	427
Rolls-Royce	0	0	0
Rover Group	170	279	705
Saab	848	636	1,000
Skoda	2,334	1,849	3,067
Subaru	190	364	363
Suzuki	304	366	171
Toyota	10,749	10,172	14,808
V.W.-Audi	6,769	7,493	10,577
Audi	979	1,133	1,308
Seat	54	345	1,030
Volkswagen	5,736	6,015	8,239
Volvo	2,466	2,639	4,429
Wartburg	125	297	782
Yugo	11	193	838
Others	137	107	174
TOTAL	78,435	88,603	124,097

CENTRAL REGISTER OF MOTOR VEHICLES

EUROPEAN COMMUNITY - PRODUCTION 1988-1989

Passenger Cars by Country and Manufacturer

	Production 1989	Production 1988
W. GERMANY		
AUDI	421,243	426,462
80	261,934	282,871
90	37,468	35,026
100	90,623	92,876
200	6,696	7,108
Coupe	17,604	6,250
V8	6,918	2,331
B.M.W.	489,742	463,651
316	75,181	54,122
318	55,778	50,991
320	48,190	55,384
M 3	2,721	3,556
324 D	9,675	14,458
325	51,797	73,810
518	71,017	51,210
524 D	22,074	14,200
525	70,280	45,132
Z1	2,400	58
530	6,894	12,279
535	25,762	28,097
635	1,064	3,666
730	14,619	15,454
735	20,840	26,577
745	229	0
M 5	2,339	0
750	8,835	14,657
850	47	0
DAIMLER-BENZ	536,993	553,772
190	126,006	115,589
190 D	58,460	63,026
200	52,584	34,910
200 D	21,211	30,253
230	59,095	71,455
250 D	33,900	39,900
260	23,222	29,761
300	94,154	91,396
300 D	19,241	24,711
350	18	0
420	11,369	12,333
500	8,332	5,478
560	24,032	29,801
207 D St. Wagon	0	3,050
208 D St. Wagon	2,828	0
209 D St. Wagon	0	884
210 E/D St. Wagon	1,212	285
307 D St. Wagon	0	308
308 D St. Wagon	443	0
309 D St. Wagon	0	439
310 E/D St. Wagon	886	193

	Production 1989	Production 1988
FORD	663,340	608,890
Escort	255,735	234,293
Escort D	58,503	47,273
Orion	46,161	29,679
Orion D	16,995	16,092
Fiesta	173,131	147,184
Fiesta D	23,825	28,406
Sierra	0	6,968
Scorpio	82,277	95,962
Scorpio D	6,713	3,033
OPEL	989,385	895,504
Kadett	504,798	504,670
Kadett D	66,855	63,805
Ascona	0	85,329
Ascona D	0	4,615
Calibra	32	0
Manta	0	3,688
Rekord	1,824	2,856
Omega	125,152	151,622
Omega D	11,524	13,831
Senator	11,591	14,584
Vectra	250,940	49,363
Vectra D	16,669	1,141
PORSCHE	28,979	25,969
944	10,014	8,356
928	2,919	3,663
924	0	881
911	16,046	13,069
VOLKSWAGEN	1,463,991	1,372,035
Polo	101,411	107,821
Polo D	3,341	2,895
Golf	663,533	645,707
Golf D	157,218	161,454
Jetta	148,378	164,163
Scirocco	8,865	13,606
Passat	0	2,813
Passat Santana	117,920	125,460
Passat D	0	1,470
Passat Santana D	19,829	2,860
Passat Variant E/D	156,197	79,414
Corrado	24,389	3,206
Caravelle E/D	24,875	20,840
Transporter E/D	24,924	27,874
LT E/D	12,270	11,826
Ambulances E/D	841	626
TOTAL W. GERMANY	**4,563,673**	**4,346,283**

EUROPEAN COMMUNITY - PRODUCTION 1988-1989 (continued)

Passenger Cars by Country and Manufacturer

	Production	
	1989	1988
BELGIUM		
FORD	304,055	324,908
Sierra	235,234	253,154
Sierra St. Wagon	68,821	71,754
TOTAL BELGIUM	304,055	324,908
SPAIN		
CITROEN HISPANIA	119,298	110,925
AX	67,033	72,987
AX D	26,050	2,420
Visa	0	1,522
Visa D	0	4,913
BX	17,907	22,021
BX D	8,308	7,062
FASA RENAULT	274,334	253,953
4	13,707	17,650
S5	86,428	100,884
S5 D	1,960	1,841
9	0	13,969
9 D	0	2,153
11	0	42,041
11 D	0	4,745
19	117,328	18,637
19 D	18,047	96
21	33,425	47,716
21 D	3,439	4,221
FORD SPAIN	293,927	266,565
Fiesta	192,510	138,729
Escort	101,417	127,836
GENERAL MOTORS	369,727	354,208
Corsa	341,877	326,033
Kadett	27,850	28,175
PEUGEOT-TALBOT	131,425	105,722
205	78,628	64,265
205 D	22,789	18,168
309	18,330	13,981
309 D	11,678	9,308
SEAT	449,904	406,594
Marbella	81,196	70,227
Ibiza	194,688	182,762
Ibiza D	13,522	9,262
Malaga	30,854	34,463
Malaga D	6,028	4,806
VW Polo	112,114	93,169
VW Polo D	11,502	10,776
VW Passat	0	395
VW Passat D	0	273
VW Santana	0	281
VW Santana D	0	180
TOTAL SPAIN	1,638,615	1,497,967

	Production	
	1989	1988
FRANCE		
CITROEN	772,423	681,333
2 CV	19,077	22,717
Visa	0	1,618
Visa D	0	3,425
AX	294,164	292,910
AX D	72,081	19,072
C15 St. Wagon E/D	46,021	24,281
BX	175,308	183,945
BX D	112,547	109,444
CX	2,546	9,716
CX D	4,397	14,205
XM	40,116	0
XM D	6,166	0
PEUGEOT	1,189,925	1,157,695
104	0	5,205
205	425,376	432,053
205 D	101,057	102,488
305	1,873	9,994
305 D	1,556	6,180
309	164,705	171,880
309 D	67,062	63,398
405	256,452	227,676
405 D	120,498	83,170
504	4,608	8,880
504 D	1,248	1,512
505	23,387	31,188
505 D	9,014	14,071
605	12,581	0
605 D	4	0
Paykan	504	0
RENAULT	1,446,669	1,384,959
4	52,933	58,367
5	397,721	441,521
5 D	43,992	39,766
Express	40,896	34,828
Express D	16,537	26,322
9	24,283	54,174
9 D	269	7,319
11	14,417	120,206
11 D	1	26,730
Fuego	50	892
18	948	2,938
19	355,477	95,752
19 D	81,975	16,567
21	185,765	240,023
21 D	91,333	83,765
25	62,659	73,598
25 D	33,363	29,847
Espace	26,714	20,460
Espace D	16,463	10,628
Alpine	873	1,256
TOTAL FRANCE	3,409,017	3,223,987

EUROPEAN COMMUNITY - PRODUCTION 1988-1989 (continued)

Passenger Cars by Country and Manufacturer

	Production	
	1989	1988
ITALY		
ALFA ROMEO	233,207	229,003
Sprint	54	5,023
Alfa 33	98,649	99,285
Alfa 33 D	3,222	8,074
Alfa 75	59,407	61,769
Alfa 75 D	8,753	10,915
Spider	3,995	4,171
Alfa 164	48,961	30,642
Alfa 164 D	10,166	9,124
AUTOBIANCHI(Y10)	153,236	132,151
DE TOMASO	24	16
FERRARI	3,821	3,996
412	37	93
208	149	386
328	1,338	1,877
Mondial	863	503
Testarossa	1,159	1,076
F40	275	61
FIAT	1,410,807	1,372,665
Panda	319,745	320,147
Panda D	2	3,571
Uno	494,046	516,747
Uno D	62,198	63,514
X 1/9 Bertone	670	1,651
Tipo	383,121	244,977
Tipo D	53,993	64,366
Croma	39,444	55,237
Croma D	20,495	20,894
Regata	30,374	66,914
Regata D	3,509	14,647
Tempra	2,434	0
Tempra D	776	0
INNOCENTI	9,141	10,392
500	6,533	7,867
3C	0	49
Mini D	0	26
990	2,051	2,072
900 D	557	378
LAMBORGHINI	392	284
Countach	342	214
Jalpa	0	29
LM Jeep	50	41

	Production	
	1989	1988
LANCIA	158,552	132,626
Delta	38,679	40,144
Delta D	2,219	4,085
Prisma	11,848	35,160
Prisma D	1,729	8,687
Thema	46,141	28,952
Thema D	11,263	15,598
Dedra	40,129	0
Dedra D	6,544	0
MASERATI	2,617	3,001
330	12	23
Biturbo	2,605	2,978
RAYTON FISSORE	172	179
Magnum	14	13
Magnum D	158	166
TOTAL ITALY	1,971,969	1,884,313
HOLLAND		
VOLVO	134,635	119,786
340	47,046	58,131
340 D	2,491	4,622
360	3,873	21,421
440	64,938	19,668
460	2,590	0
480	13,697	15,944
TOTAL HOLLAND	134,635	119,786
UNITED KINGDOM		
ASTON MARTIN	208	214
Lagonda	47	34
V8	133	171
Virage	3	0
Zagato	25	9
FORD	382,581	375,542
Fiesta	109,633	93,781
Escort	139,767	119,487
Orion	49,037	61,188
Sierra	84,144	101,086
JAGUARD/DAIMLER	48,138	51,939
Daimler	9,722	10,775
Double Six	0	1,351
DS 420	0	154
XJ6/Sovereign	27,012	29,308
XJS	10,979	10,351
XJS-R	425	0

EUROPEAN COMMUNITY - PRODUCTION 1988-1989 (continued)

Passenger Cars by Country and Manufacturer

	Production	
	1989	1988
LOTUS	1,061	1,336
Esprit	878	1,090
Excel	183	246
NISSAN U.K. (Bluebird)	77,282	56,541
PANTHER (Kallista)	189	229
PEUGEOT-TALBOT U.K.	107,195	82,326
309	3,899	30,988
405	103,296	51,338
RELIANT (Scimitar)	96	206
ROLLS-ROYCE/BENTLEY	3,254	2,968
Bentley T/E/C	1,366	930
Corniche	284	185
Bentley Mulsanne	257	190
Spirit/Phantom	1,347	1,663

	Production	
	1989	1988
ROVER GROUP	466,619	474,687
Honda Concerto	2,110	0
Honda Ballade	1,520	3,775
Honda Legend	0	1,269
Maestro	42,182	47,733
Metro	135,104	140,931
Mini	40,998	36,545
Montego	76,547	79,487
Rover 200	96,982	92,192
Rover 800	39,373	48,734
Range Rover	28,507	24,021
Discovery	3,296	0
TVR	715	701
280/350	119	97
390/400	114	66
420/450	37	23
S2/SC	410	515
Tuscan	35	0
VAUXHALL	208,333	176,489
Astra	87,064	72,723
Belmont	202	16,645
Cavalier	119,128	86,388
Opel Ascona	1,939	733
OTHERS	3,412	3,657
TOTAL UNITED KINGDOM	1,299,082	1,226,835
TOTAL EUROPEAN COMMUNITY	13,321,046	12,624,079

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

EUROPEAN COMMUNITY - PRODUCTION 1973-1989

Passenger Cars by Cylinder Capacity - Selected Countries

	Less than 1,000 cm3	%	Between 1,000 – 1,500 cm3	%	Over 1,500 cm	%	TOTAL
FRANCE							
1973	874,599	31	1,369,297	48	622,832	21	2,866,728
1974	1,088,550	40	1,126,229	42	484,006	18	2,698,785
1975	920,114	36	1,082,729	43	543,311	21	2,546,154
1976	845,844	28	1,447,268	49	686,447	23	2,979,559
1977	873,237	28	1,554,775	50	664,427	22	3,092,439
1978	709,459	23	1,694,838	54	707,083	23	3,111,380
1979	597,338	18	1,817,274	56	805,782	26	3,220,394
1980	466,303	16	1,688,977	57	783,301	27	2,938,581
1981	433,101	17	1,397,194	53	781,569	30	2,611,864
1982	396,954	14	1,623,951	59	756,220	27	2,777,125
1983	297,349	10	1,777,283	60	886,191	30	2,960,823
1984	227,008	8	1,409,648	52	1,076,633	40	2,713,289
1985	273,651	11	1,274,064	48	1,084,651	41	2,632,366
1986	269,131	10	1,165,756	42	1,338,207	48	2,773,094
1987	297,225	10	1,224,047	40	1,530,558	50	3,051,830
1988	277,595	9	1,338,126	41	1,608,266	50	3,223,987
1989	265,692	8	1,456,691	43	1,686,634	49	3,409,017
GERMANY, WEST							
1973	35,026	1	1,203,998	33	2,410,856	66	3,649,880
1974	42,783	2	1,238,074	44	1,558,739	54	2,839,596
1975	124,978	4	1,211,864	42	1,570,977	54	2,907,819
1976	233,029	7	968,975	27	2,344,896	66	3,546,900
1977	175,029	5	1,092,525	29	2,522,990	66	3,790,544
1978	157,607	4	1,260,403	32	2,472,166	64	3,890,176
1979	161,281	4	1,234,395	31	2,536,880	65	3,932,556
1980	139,136	4	1,251,148	35	2,130,650	61	3,520,934
1981	97,843	3	1,101,877	31	2,378,087	66	3,577,807
1982	66,906	2	1,144,951	30	2,549,579	68	3,761,436
1983	53,337	1	1,084,852	28	2,739,452	70	3,877,641
1984	52,176	1	883,356	23	2,854,632	75	3,790,164
1985	25,542	1	916,467	22	3,224,677	77	4,166,686
1986	47,884	1	854,189	20	3,408,755	79	4,310,828
1987	22,305	1	835,848	19	3,515,476	80	4,373,629
1988	11,605	0.3	808,921	19	3,525,757	81	4,346,283
1989	3,663	0.1	861,063	19	3,698,947	81	4,563,673
ITALY							
1973	839,236	46	727,922	40	256,175	14	1,823,333
1974	781,041	48	590,394	36	259,251	16	1,630,686
1975	590,529	44	477,105	35	280,910	21	1,348,544
1976	581,811	40	565,279	38	324,218	22	1,471,308
1977	553,072	38	564,735	39	322,663	23	1,440,470
1978	496,432	33	627,051	41	385,117	26	1,508,600
1979	400,210	27	708,353	48	372,428	25	1,480,991
1980	426,198	29	621,137	43	397,886	28	1,445,221
1981	433,963	35	491,798	39	331,579	26	1,257,340
1982	454,350	35	472,287	36	370,714	29	1,297,351
1983	477,396	34	598,940	43	319,195	23	1,395,531
1984	442,691	31	671,115	47	325,477	23	1,439,283
1985	446,867	32	640,299	46	301,990	22	1,389,156
1986	658,087	40	603,641	37	390,724	23	1,652,452
1987	746,337	44	567,006	33	399,957	23	1,713,300
1988	804,170	43	606,872	32	473,271	25	1,884,313
1989	785,355	40	683,656	35	502,958	25	1,971,969
UNITED KINGDOM							
1973	234,014	13	907,965	52	605,342	35	1,747,321
1974	205,106	13	784,379	51	544,634	36	1,534,119
1975	165,164	13	649,062	51	453,469	36	1,267,695
1976	134,748	10	736,020	55	462,681	35	1,333,449
1977	146,900	11	725,463	55	455,457	34	1,327,820
1978	145,271	12	696,658	57	381,020	31	1,222,949
1979	127,157	12	616,105	57	327,190	31	1,070,452
1980	156,735	17	521,933	56	245,076	27	923,744
1981	229,189	24	526,085	55	198,963	21	954,237
1982	197,153	22	547,675	62	142,856	16	887,684
1983	193,448	18	723,289	69	127,244	12	1,043,981
1984	161,554	18	637,868	70	109,154	12	908,576
1985	183,383	18	694,876	66	169,714	16	1,047,973
1986	162,090	16	665,093	65	191,779	19	1,018,962
1987	153,214	13	718,046	63	271,423	24	1,142,683
1988	129,446	11	764,283	62	333,106	27	1,226,835
1989	133,135	10	716,784	55	449,163	35	1,299,082

COMITE' DES CONSTRUCTEURS FRANCAIS D' AUTOMOBILES

WESTERN EUROPE - PRODUCTION 1988-1989

Passenger Cars by Manufacturer

	1989	% of Total	1988	% of Total
VAG/Seat............	2,335,138	17.58	2,205,091	17.41
Renault................	1,682,913	12.67	1,600,792	12.64
Ford....................	1,612,651	12.14	1,576,366	12.44
Opel....................	1,539,595	11.59	1,398,025	11.03
Fiat......................	1,410,137	10.62	1,371,014	10.82
Peugeot..............	1,189,500	8.96	1,157,900	9.14
Citroen................	774,500	5.83	684,000	5.40
Mercedes-Benz...	536,993	4.04	553,772	4.37
BMW..................	489,742	3.69	463,651	3.66
Rover..................	466,619	3.51	474,687	3.75
Volvo..................	415,115	3.13	406,341	3.21
Lancia.................	311,788	2.35	264,777	2.09
Alfa Romeo..........	233,207	1.76	229,003	1.81
Saab....................	103,591	0.78	120,562	0.95
Nissan.................	77,282	0.58	56,541	0.45
Jaguar.................	48,138	0.36	51,939	0.41
Porsche...............	28,979	0.22	25,969	0.20
Innocenti.............	9,141	0.07	10,392	0.08
Ferrari.................	3,821	0.03	3,996	0.03
Others.................	12,809	0.10	14,443	0.11
TOTAL...............	13,281,659	100.00	12,669,261	100.00

Trucks Over 3.5 Ton Gross Vehicle Weight

	1989	% of Total	1988	% of Total
Mercedes-Benz...	105,712	26.0	101,360	25.6
Iveco/Ford...........	80,922	19.9	82,169	20.8
Renault RVI.........	54,776	13.5	53,367	13.5
Volvo..................	41,083	10.1	40,491	10.2
Leyland Daf.........	32,824	8.1	33,135	8.4
Scania.................	32,360	8.0	27,926	7.1
MAN....................	28,029	6.9	22,754	5.8
Enasa/Pegaso......	8,686	2.1	11,099	2.8
Motor Iberica........	6,454	1.6	5,230	1.3
ERF.....................	4,263	1.0	4,222	1.1
AWD....................	4,217	1.0	5,762	1.5
Volkswagen.........	2,255	0.6	2,321	0.6
Seddon Atkinson...	1,950	0.5	2,430	0.6
Foden.................	1,562	0.4	1,669	0.4
Dennis.................	301	0.1	478	0.1
Terberg...............	262	0.1	306	0.1
Faun....................	157	0.0	183	0.0
DSV.....................	136	0.0	105	0.0
Shelvoke..............	118	0.0	97	0.0
Ginaf...................	68	0.0	67	0.0
Sovam.................	23	0.0	18	0.0
TOTAL................	406,158	100.0	395,189	100.0

AUTOMOTIVE INDUSTRY DATA LTD.

WESTERN EUROPE - NEW REGISTRATIONS 1988-1989

Passenger Cars by Manufacturer

	1989	1988		1989	1988
VAG................	2,018,779	1,937,383	Saab................	66,233	66,095
Fiat Group........	1,989,404	1,929,644	Subaru............	51,077	50,938
PSA................	1,702,545	1,677,713	Daihatsu..........	41,225	35,457
Ford................	1,562,811	1,465,121	Skoda..............	32,065	33,713
Opel/GM..........	1,478,599	1,358,630	Chrysler...........	26,190	7,835
Renault............	1,395,961	1,313,474	Jaguar.............	22,105	21,856
Mercedes Benz	434,603	441,823	Porsche...........	18,200	15,550
Rover Group....	411,198	446,269	Hyundai...........	16,828	20,721
Nissan.............	389,412	379,806	Yugo/Zastava...	14,847	13,021
BMW...............	382,514	354,446	Isuzu................	12,806	14,858
Toyota............	344,242	352,646	Inocenti............	11,664	13,539
Volvo...............	266,009	267,311	FSO.................	7,819	10,174
Mazda.............	237.589	248,501	Proton..............	6,929	189
Mitsubishi........	163,618	157,975	Maserati...........	2,104	3,028
Honda.............	137,192	139,211	Others.............	25,669	22,022
Lada................	110,552	117,644			
Suzuki............	86,639	87,273	TOTAL............	13,467,428	13,003,866

Passenger Cars by Country

	1989	1988	% Change 1989/1988
Austria..............	276,065	253,072	9.1
Belgium............	439,756	427,172	2.9
Denmark..........	78,435	88,603	-11.5
Ireland..............	75,520	60,788	24.2
Finland.............	176,771	173,519	1.9
France..............	2,274,307	2,217,149	2.6
Germany..........	2,831,740	2,807,939	0.8
Greece.............	85,645	57,666	48.5
Italy..................	2,362,155	2,184,324	8.1
Luxembourg....	30,475	30,722	-0.8
Netherlands.....	495,653	482,617	2.7
Norway.............	54,892	67,822	-19.1
Portugal...........	192,962	227,064	-15.0
Spain................	1,146,035	1,046,466	9.5
Sweden............	307,104	343,963	-10.7
Switzerland......	338,969	319,406	6.1
United Kingdom	2,300,944	2,215,574	3.9
TOTAL..............	13,467,428	13,003,866	3.6

AUTOMOTIVE INDUSTRY DATA LTD.

WESTERN EUROPE - NEW REGISTRATIONS 1988-1989

Japanese Passenger Cars by Country and Manufacturer, 1988

	Daihatsu	Honda	Isuzu	Mazda	Mitsubishi	Nissan	Subaru	Suzuki	Toyota	Total	% Japanese
Austria	2,162	7,825	259	23,359	10,319	11,583	3,081	5,946	19,353	83,887	33.1
Belgium	2,843	8,704	219	9,743	9,643	20,695	3,070	4,319	30,299	89,535	21.0
Denmark	1,283	1,619	5	9,251	1,417	4,621	364	366	10,172	29,098	32.8
Finland	434	5,870	0	10,109	9,021	18,304	1,986	1,282	24,749	71,755	41.4
France	0	9,854	0	17,853	3,518	18,765	0	1,034	14,968	65,992	3.0
Germany West	11,946	43,418	7,827	91,508	62,368	81,733	14,031	27,641	85,289	425,761	15.2
Greece	27	1,490	130	574	574	8,899	307	1,563	8,864	22,428	38.9
Ireland	785	1,147	615	2,304	2,288	7,645	691	773	10,525	26,773	44.0
Italy	884	1,067	223	76	4,230	594	1,006	9,545	2,265	19,890	0.9
The Netherlands	7,715	12,709	0	23,546	14,050	26,713	4,952	18,449	25,705	133,839	27.7
Norway	301	2,241	73	6,181	2,974	4,190	1,262	394	9,050	26,666	39.3
Portugal	1	973	0	510	998	4,648	283	331	10,050	17,794	7.8
Spain	12	749	8	627	882	2,474	75	1,303	2,994	9,124	0.9
Sweden	1,298	5,819	518	19,909	8,339	20,349	1,766	3,769	26,057	87,824	25.5
Switzerland	1,791	8,387	1,450	11,332	14,638	12,908	12,887	4,748	31,337	99,478	31.1
United Kingdom	3,838	26,714	3,454	21,005	12,397	134,724	4,977	5,705	39,853	252,667	11.4

Japanese Passenger Cars by Country and Manufacturer, 1989

	Daihatsu	Honda	Isuzu	Mazda	Mitsubishi	Nissan	Subaru	Suzuki	Toyota	Total	% Japanese
Austria	3,203	7,492	187	22,693	10,623	12,580	3,195	4,989	19,707	84,669	30.7
Belgium	3,809	6,909	198	10,172	8,056	20,286	2,460	4,571	29,273	85,734	19.5
Denmark	857	1,023	2	6,719	1,366	3,613	190	304	10,749	24,823	31.7
Finland	614	5,097	0	10,425	8,355	16,578	2,261	1,096	24,258	68,684	38.9
France	0	10,789	0	15,355	3,457	21,751	0	1,108	14,686	67,146	3.0
Germany West	13,983	45,549	6,139	91,045	67,269	82,530	13,589	27,087	81,448	428,639	15.1
Greece	27	2,028	152	269	529	9,041	825	1,722	9,884	24,477	28.6
Ireland	872	1,605	601	2,320	2,806	8,597	655	992	11,772	30,220	40.0
Italy	2,083	2,751	404	435	7,802	2,981	1,886	11,457	3,592	33,391	1.4
The Netherlands	7,094	9,520	82	22,738	11,715	29,327	4,598	17,275	27,655	130,004	26.2
Norway	354	1,446	58	4,938	3,070	2,903	1,330	435	6,285	20,819	37.9
Portugal	4	1,869	0	298	307	3,617	55	264	6,475	12,889	6.7
Spain	0	1,068	0	797	2,185	5,351	78	1,353	3,227	14,059	1.2
Sweden	1,532	4,989	603	15,852	11,554	15,493	2,243	3,107	20,856	76,229	24.8
Switzerland	2,402	7,537	1,456	10,241	13,384	15,516	12,626	4,800	30,994	98,956	29.2
United Kingdom	4,303	27,016	2,924	22,722	10,831	138,437	4,880	5,988	42,408	259,509	11.3

AUTOMOTIVE INDUSTRY DATA LTD.

EUROPE - NEW REGISTRATIONS, SALES 1973-1989

New Passenger Car Sales by European Subsidiaries of United States Manufacturers - Selected Countries (Shown as Percentage of New Registrations)

	France	West Germany	Sweden	United Kingdom	Total of 4 Countries
1970	16.88	37.47	18.59	47.95	33.36
1971	17.53	37.20	18.67	42.57	32.17
1972	18.48	38.40	18.68	45.85	34.01
1973	16.45	35.66	17.60	42.96	31.16
1974	14.71	30.90	16.34	41.46	27.73
1975	14.09	34.47	17.69	37.88	28.37
1976	17.67	37.51	20.01	41.81	31.13
1977	16.65	35.87	20.06	42.05	30.68
1978	16.91	35.21	19.97	41.32	30.69
1979	5.88	29.79	20.88	36.44	24.01
1980	5.40	27.07	17.46	39.42	23.12
1981	7.38	27.98	19.64	39.50	24.17
1982	8.96	29.45	20.41	42.18	25.34
1983	9.34	30.34	19.53	43.54	26.17
1984	12.21	29.00	20.58	44.00	28.14
1985	12.47	26.14	21.04	43.06	27.03
1986	11.73	25.39	20.10	42.49	26.07
1987	11.43	25.89	20.79	42.26	26.01
1988	11.31	25.39	19.12	40.05	25.47
1989	12.32	26.15	18.02	41.66	26.37

VARIOUS OVERSEAS SOURCES

New Japanese Passenger Car Registrations in Western Europe (In Thousands)

	Total	Japanese Imports	% of Total	Nissan	Toyota	Mazda
1973	8,787	341	3.9	143	140	44
1974	7,537	319	4.2	141	116	48
1975	7,779	434	5.6	170	150	78
1976	8,844	538	6.1	180	177	105
1977	9,299	624	6.7	190	186	130
1978	9,479	638	6.7	200	185	101
1979	9,843	750	7.6	236	178	150
1980	9,552	995	10.4	274	254	165
1981	9,330	936	10.0	260	204	173
1982	9,493	950	10.0	270	205	175
1983	9,928	1,048	10.6	289	234	211
1984	9,655	1,037	10.7	283	226	199
1985	10,525	1,122	10.7	298	271	202
1986	11,547	1,345	11.7	338	334	239
1987	12,393	1,413	11.4	364	350	236
1988	13,004	1,467	11.3	380	353	249
1989	13,467	1,460	10.8	389	343	237

VARIOUS OVERSEAS SOURCES

FINLAND - REGISTRATIONS 1950-1989

New Registrations by Type

	Cars	Vans	Trucks	Buses	Other Auto-mobiles	TOTAL
1960.....	23,550	9,130	7,431	653	198	40,962
1961.....	27,790	20,859	6,409	715	258	56,031
1962.....	41,002	15,789	6,244	726	274	64,035
1963.....	52,225	5,020	4,979	681	254	63,159
1964.....	82,106	6,880	5,555	596	312	95,449
1965.....	100,129	8,131	7,470	704	386	116,820
1966.....	78,929	9,838	7,607	657	354	97,385
1967.....	65,836	14,391	5,773	715	328	87,043
1968.....	48,444	5,356	4,344	706	264	59,114
1969.....	84,542	10,428	5,360	629	317	101,276
1970.....	92,104	16,983	5,322	726	336	115,471
1971.....	75,320	15,390	4,835	644	381	96,570
1972.....	101,398	5,497	4,844	780	425	112,944
1973.....	118,649	6,510	5,230	830	425	131,644
1974.....	96,633	7,188	5,310	791	500	110,422
1975.....	117,619	7,207	5,398	812	585	131,621
1976.....	92,707	8,241	4,726	914	545	107,133
1977.....	90,546	8,261	4,053	628	373	103,861
1978.....	81,175	6,905	3,987	614	344	93,025
1979.....	100,132	8,199	4,487	589	348	113,755
1980.....	103,760	11,594	5,063	641	565	121,623
1981.....	105,629	12,898	4,816	556	522	124,421
1982.....	128,761	13,498	4,176	535	560	147,530
1983.....	120,174	13,463	4,093	596	616	138,942
1984.....	127,655	13,826	3,856	482	593	146,412
1985.....	138,976	13,931	3,676	471	616	157,670
1986.....	144,021	15,266	3,772	490	712	164,261
1987.....	152,327	17,442	4,096	550	1,202	175,617
1988.....	174,479	21,602	4,252	570	1,647	202,550
1989.....	177,610	30,480	4,904	557	2,215	215,766

Total Registrations by Type

1950.....	28,814	3,299	26,512	3,539	1,092	61,256
1951.....	36,231	5,394	29,828	3,603	1,150	76,206
1952.....	52,619	8,208	35,006	4,124	1,295	101,252
1953.....	59,216	9,257	34,412	4,009	1,286	108,180
1954.....	70,795	9,958	34,336	4,189	1,409	120,687
1955.....	85,448	11,852	38,259	4,458	1,559	141,576
1956.....	102,961	15,297	42,509	4,522	1,798	167,087
1957.....	122,075	12,691	42,109	4,925	2,013	183,813
1958.....	139,704	10,364	42,946	5,115	1,959	200,088
1959.....	162,968	11,731	45,216	5,409	2,102	227,426
1960.....	183,409	19,751	45,839	5,778	2,115	256,892
1961.....	219,148	27,978	45,781	6,199	2,480	301,586
1962.....	263,033	32,504	45,248	6,503	2,600	349,888
1963.....	305,444	34,482	44,292	6,844	2,858	393,920
1964.....	375,829	33,472	45,143	6,887	2,924	464,255
1965.....	454,291	36,583	44,512	6,979	3,276	545,641
1966.....	505,926	40,728	44,495	7,158	3,785	602,092
1967.....	551,198	48,761	44,161	7,426	4,211	655,757
1968.....	580,747	48,369	44,264	7,660	4,435	685,475
1969.....	643,057	51,825	45,210	7,881	4,743	752,696
1970.....	711,968	56,707	46,195	8,116	5,024	828,010
1971.....	752,915	67,071	46,572	8,246	5,252	880,056
1972.....	818,044	68,632	47,472	8,363	5,395	947,906
1973.....	894,104	71,170	48,728	8,429	5,689	1,028,120
1974.....	936,681	74,420	50,477	8,592	6,038	1,076,208
1975.....	996,284	77,546	50,905	8,651	6,581	1,139,967
1976.....	1,032,884	81,792	50,887	8,841	7,069	1,181,473
1977.....	1,075,399	85,920	50,295	8,771	7,261	1,227,646
1978.....	1,115,265	88,642	50,479	8,786	7,630	1,270,802
1979.....	1,169,501	91,339	51,756	8,826	8,136	1,329,558
1980.....	1,225,931	96,624	52,527	8,963	8,782	1,392,827
1981.....	1,279,192	102,303	52,698	9,054	9,384	1,452,631
1982.....	1,352,055	108,684	52,996	9,066	9,896	1,532,697
1983.....	1,410,458	114,775	53,036	9,102	10,585	1,597,956
1984.....	1,473,975	121,162	52,622	9,069	11,159	1,667,987
1985.....	1,546,094	127,618	52,019	9,017	11,867	1,746,615
1986.....	1,619,848	135,718	51,747	9,166	12,470	1,828,949
1987.....	1,698,671	146,219	51,958	9,233	13,640	1,919,719
1988.....	1,795,908	160,901	52,736	9,229	15,392	2,034,166
1989*....	1,909,163	190,825	55,972	9,340	18,325	2,183,625

* Not comparable with previous data.

CENTRAL STATISTICAL OFFICE OF FINLAND

FINLAND - NEW REGISTRATIONS 1988-1989

Passenger Cars by Manufacturer

Manufacturer	1989	% Share	1988	% Share	% Change
Toyota	24,258	13.7	24,749	14.3	-2.0
GM Opel	19,111	10.8	15,668	9.0	22.0
Nissan	16,578	9.4	18,304	10.5	-9.4
Lada	13,359	7.6	15,390	8.9	-13.2
Ford	12,626	7.1	11,673	6.7	8.2
Peugeot	11,262	6.4	9,537	5.5	18.1
Volkswagen	10,933	6.2	10,426	6.0	4.9
Mazda	10,425	5.9	10,109	5.8	3.1
Mitsubishi	8,355	4.7	9,021	5.2	-7.4
Volvo	7,644	4.3	8,035	4.6	-4.9
Fiat	5,883	3.3	5,487	3.2	7.2
Saab	5,667	3.2	6,094	3.5	-7.0
Honda	5,097	2.9	5,870	3.4	-13.2
Mercedes-Benz	3,689	2.1	3,466	2.0	6.4
Citroen	3,532	2.0	3,139	1.8	12.5
BMW	2,937	1.7	2,765	1.6	6.2
Subaru	2,261	1.3	1,986	1.1	13.9
Audi	2,216	1.3	2,180	1.3	1.7
Skoda	2,106	1.2	2,318	1.3	-9.2
Renault	2,060	1.2	1,530	0.9	34.6
Seat	1,632	0.9	1,202	0.7	35.8
Suzuki	1,096	0.6	1,282	0.7	-14.5
Alfa Romeo	799	0.5	384	0.2	108.1
Lancia	669	0.4	649	0.4	3.1
Daihatsu	614	0.3	434	0.3	41.5
Others	1,962	1.1	1,821	1.0	7.7
TOTAL	176,771	100.0	173,519	100.0	1.9

CENTRAL VTKK/AUT

FINLAND - TOTAL REGISTRATIONS 1989

Motor Vehicles by Manufacturer and Type

	Cars	Vans	Trucks	Buses	Other Auto-mobiles	TOTAL
Toyota	214,653	61,549	924	0	585	277,711
Nissan	215,645	19,408	0	0	50	235,103
Ford	177,142	21,382	2,576	5	1,155	202,260
Opel	161,436	873	18	0	32	162,359
Volvo	122,290	1,673	15,993	4,148	1,418	145,522
Volkswagen	117,416	23,278	341	62	990	142,087
Lada	133,148	0	0	0	24	133,172
Saab	120,538	138	0	0	101	120,777
Fiat	101,294	2,936	408	18	632	105,288
Mazda	86,268	7,398	0	0	19	93,685
Mercedes-Benz	56,139	8,481	9,907	596	4,750	79,873
Mitsubishi	59,122	6,624	629	5	92	66,472
Peugeot	51,269	2,674	0	0	284	54,227
Honda	45,056	0	0	0	1	45,057
BMW	31,041	2	0	0	0	31,043
Talbot	30,098	147	0	0	4	30,249
Skoda	25,523	1	0	0	0	25,524
Renault	21,507	1,324	503	0	151	23,485
Citroen	20,914	1,972	0	0	55	22,941
Audi	20,815	48	0	0	31	20,894
Scania	0	0	12,240	3,581	1,063	16,884
Suzuki	11,277	2,889	1	0	0	14,167
Chevrolet	4,006	8,221	385	4	557	13,173
Sisu	0	0	8,775	509	1,056	10,340
Subaru	6,730	947	0	0	6	7,683
Seat	7,576	0	0	0	3	7,579
Wartburg	6,879	0	0	0	0	6,879
Isuzu	1,573	4,971	205	0	63	6,812
Daihatsu	5,571	759	0	0	0	6,330
Bedford	178	4,295	719	4	325	5,521
Dodge	3,688	661	382	9	213	4,953
FSO	3,357	1,533	0	0	0	4,890
Morris	4,801	28	3	0	6	4,838
Moskvitsh	2,781	947	0	0	6	3,734
Vauxhall	3,929	0	0	0	0	3,929
Alfa-Romeo	2,739	0	0	0	1	2,740
Polski-Fiat	2,121	433	0	0	0	2,554
Plymouth	2,333	10	1	0	20	2,364
Oldsmobile	1,507	665	0	1	3	2,176
Austin	1,880	15	6	0	12	1,913
Niva	1,767	0	0	0	11	1,778
Zastava	1,760	0	0	0	0	1,760
Chrysler	1,732	9	0	0	0	1,741
Lancia	1,675	0	0	0	0	1,675
Pontiac	1,119	440	0	0	1	1,560
Mini	1,535	0	0	0	0	1,535
Range Rover	1,510	5	0	0	25	1,540
Sunbeam	1,485	0	0	0	0	1,485
Simca	1,104	184	0	0	0	1,288
Other	11,263	3,905	1,956	398	4,580	22,102
TOTAL	1,909,190	190,825	55,972	9,340	18,325	2,183,652

CENTRAL STATISTICAL OFFICE OF FINLAND

FRANCE - PRODUCTION 1970-1989

Motor Vehicles by Type

	Passenger Cars & Commercial Vehicles	Trucks	Road(1) Tractors	Special(1) Vehicles	Buses	Total
1970.....	2,458,038	288,940	7,174	390	3,108	2,750,086
1971.....	2,693,989	312,751	7,694	623	3,554	3,010,294
1972.....	2,992,959	332,099	8,547	607	3,262	3,328,320
1973.....	3,202,391	390,192	11,651	0 *	3,596	3,596,179
1974.....	3,045,283	413,800	12,086	0	3,764	3,462,847
1975.....	2,546,175	311,734	7,455	0	3,396	2,861,305
1976.....	2,979,559	419,366	10,476	0	3,790	3,402,715
1977.....	3,092,439	412,277	9,759	0	3,165	3,507,881
1978.....	3,111,380	392,867	8,519	0	3,683	3,507,930
1979.....	3,220,394	389,735	7,655	0	3,329	3,613,458
1980.....	2,938,581	436,768	9,269	0	3,084	3,378,433
1981.....	2,611,864	404,690	8,712	0	2,816	3,019,370
1982.....	2,777,125	369,072	9,657	0	2,610	3,148,807
1983.....	2,960,823	372,473	7,331	0	2,566	3,335,862
1984.....	2,713,289	346,230	8,422	0	2,633	3,062,152
1985.....	2,632,366	380,753	7,879	0	2,987	3,016,106
1986.....	2,773,094	409,380	9,319	0	2,822	3,194,615
1987.....	3,051,830	429,059	9,765	0	2,556	3,493,210
1988.....	3,223,987	460,180	11,864	0	2,434	3,698,465
1989.....	3,409,017	495,104	12,976	0	2,679	3,919,776

(1) Included with trucks.

* Starting with 1973, data are not available.

NOTE: Starting with 1975, CKD shipments are excluded from production data.

Production of Completely Knock-Down Motor Vehicles

	Passenger Cars	Trucks	Total
1970......	212,641	33,728	246,369
1971......	227,689	35,218	262,907
1972......	273,558	37,307	310,865
1973......	335,663	42,667	378,330
1974......	346,498	41,276	387,774
1975......	394,411	43,903	438,314
1976......	408,197	31,332	439,529
1977......	462,769	35,075	497,844
1978......	508,246	58,822	567,068
1979......	509,359	70,551	579,910
1980......	549,030	65,232	614,262
1981......	355,912	70,127	426,039
1982......	308,056	98,480	406,536
1983......	267,499	85,790	353,289
1984......	196,376	74,917	271,293
1985......	184,990	74,923	259,913
1986......	237,811	88,393	326,204
1987......	231,988	75,287	307,275
1988......	228,373	78,892	307,265
1989......	251,507	84,427	335,934

COMITE' DES CONSTRUCTEURS FRANCAIS d' AUTOMOBILES

FRANCE - PRODUCTION 1950-1989

Motor Vehicles by Type and Fuel

	PASSENGER CARS		TRUCKS		ROAD TRACTORS		BUSES		TOTAL VEHICLES	
	Gas	Diesel	Gas	Diesel	Gas	Diesel	Gas	Diesel	Gas	Diesel
1950	257,292	0	86,747	10,547	77	610	164	2,115	344,280	13,272
1951	319,881	0	110,723	11,404	43	951	242	2,411	430,889	14,766
1952	369,938	0	114,653	11,193	129	940	320	1,789	485,040	13,922
1953	371,168	0	113,211	9,778	180	857	272	1,882	484,831	12,517
1954	444,242	0	137,536	13,484	464	1,129	330	2,855	582,572	17,468
1955	561,465	0	144,162	14,486	384	1,596	249	2,719	706,260	18,801
1963	1,507,717	13,110	170,873	38,706	78	3,729	33	2,731	1,678,701	58,276
1964	1,374,784	15,528	172,001	46,755	25	4,041	23	2,739	1,546,833	69,063
1965	1,411,192	11,886	172,703	39,647	14	3,729	37	2,488	1,583,946	57,750
1966	1,772,033	13,873	182,859	46,688	23	4,214	537	2,325	1,955,452	67,100
1967	1,759,883	16,619	180,225	45,488	6	4,664	31	2,756	1,940,145	69,527
1968	1,813,148	19,899	193,760	40,909	10	5,158	0	2,733	2,006,918	68,699
1969	2,135,329	33,133	211,573	68,004	13	7,896	8	3,116	2,346,923	112,149
1970	2,419,249	38,789	211,024	70,742	24	7,150	0	3,108	2,630,297	119,789
1971	2,646,298	47,691	234,879	70,178	0	7,694	0	3,554	2,881,177	129,117
1972	2,940,015	52,944	249,164	74,388	0	8,547	0	3,262	3,189,179	139,141
1973	3,151,512	50,879	299,998	78,543	0	11,651	0	3,596	3,451,510	144,669
1974	2,969,065	76,218	308,129	93,585	0	12,086	0	3,764	3,277,194	185,653
1975	2,360,593	185,582	207,237	97,042	0	7,455	0	3,396	2,567,830	293,475
1976	2,748,147	231,412	295,023	113,867	0	10,476	0	3,790	3,043,170	359,545
1977	2,919,678	172,761	287,460	115,058	0	9,759	0	3,165	3,207,138	300,743
1978	2,954,298	157,082	268,999	115,349	0	8,519	0	3,683	3,223,297	284,633
1979	3,028,652	191,742	275,457	106,623	0	7,655	0	3,329	3,304,109	309,349
1980	2,702,348	236,233	295,982	131,517	0	9,269	0	3,084	2,998,330	380,103
1981	2,341,107	270,757	262,248	133,730	0	8,712	0	2,816	2,603,355	416,015
1982	2,502,892	274,233	243,053	116,362	0	9,657	0	2,610	2,745,945	402,862
1983	2,671,206	289,617	250,898	114,244	0	7,331	0	2,566	2,922,104	413,758
1984	2,285,089	428,200	207,169	130,639	0	8,422	0	2,633	2,492,258	569,894
1985	2,172,233	460,133	197,647	175,227	0	7,879	0	2,987	2,369,880	646,226
1986	2,230,129	542,965	190,073	219.242	0	9,384	0	2,822	2,420,202	774,413
1987	2,443,423	608,407	172,072	256,987	0	9,765	0	2,556	2,615,495	877,715
1988	2,544,207	679,780	155,742	318,736	0	11,864	0	2,434	2,699,949	1,012,814
1989	2,596,960	812,057	133,231	377,528	0	12,976	0	2,679	2,730,191	1,205,240

COMITE´ DES CONSTRUCTEURS FRANCAIS d´AUTOMOBILES

FRANCE - PRODUCTION 1974-1989

Commercial Vehicles by Weight Groups

GASOLINE	0– 2.5t.	2.5t.– 4t.	4t.– 6t.	6t.– 9t.	9t.– 11.9t.	12t.– 14.9t.	15.t.– 19.9t.	10t.– & over	Road Trac- tors	Total
1974	275,654	30,816	1,266	256	137	0	0	0	0	308,129
1975	216,669	21,246	725	150	113	0	0	0	0	238,903
1976	265,390	28,517	834	78	207	0	0	0	0	295,026
1977	263,797	22,672	714	65	211	0	1	0	0	287,460
1978	246,443	21,867	461	60	168	0	0	0	0	268,999
1979	254,363	20,703	174	41	176	0	0	0	0	275,457
1980	276,059	19,612	122	6	183	0	0	0	0	295,982

GASOLINE	0– 2.5t.	2.5t.– 3.9t.	4t.– 5t.	5t.– 6t.	6.1t.– 8.9t.	9t.– 11.9t.	12t.– 14.9t.	15t.– 19.9t.	20t. & Over	Road Trac- tors	Buses	Total
1981	243,875	18,052	8	127	3	141	42	0	0	0	0	262,248
1982	232,581	10,403	12	52	5	0	0	0	0	0	0	243,053
1983	243,881	11,776	3	2	3	0	0	0	0	0	0	255,665
1984	197,158	10,009	0	2	0	0	0	0	0	0	0	207,169
1985	189,827	7,820	0	0	0	0	0	0	0	0	0	197,647
1986	172,730	17,343	0	0	0	0	0	0	0	0	0	190,073
1987	151,698	20,374	0	0	0	0	0	0	0	0	0	172,072
1988	133,698	22,044	0	0	0	0	0	0	0	0	0	155,742
1989	115,211	18,020	2	0	0	0	0	0	0	0	0	133,233

DIESEL	0– 2.5t.	2.5t.– 4t.	4t.– 6t.	6t.– 9t.	9t.– 11.9t.	12t.– 14.9t.	15.t.– 19.9t.	20t. & over	Road Trac- tors	Total
1974	15,482	34,592	9,675	3,733	5,591	6,684	14,132	3,696	12,086	105,671
1975	18,997	30,404	9,461	2,119	7,633	11,922	13,940	2,566	7,455	104,497
1976	21,848	41,704	11,952	3,847	9,079	10,419	12,155	2,863	10,473	124,340
1977	27,651	41,609	10,320	3,414	10,231	9,129	10,498	2,206	9,759	124,817
1978	28,014	45,297	7,726	8,053	9,088	7,062	8,512	1,597	8,519	123,868
1979	22,416	38,930	9,018	9,351	9,240	7,834	7,470	2,364	7,655	114,278
1980	31,222	48,559	10,406	9,115	9,703	10,893	8,565	3,054	9,269	140,786

DIESEL	0– 2.5t.	2.5t.– 3.9t.	4t.– 5t.	5t.– 6t.	6.1t.– 8.9t.	9t.– 11.9t.	12t.– 14.9t.	15t.– 19.9t.	20t. & Over	Road Trac- tors	Buses	Total
1981	51,453	43,900	2,048	3,754	2,586	6,732	12,148	7,505	3,604	8,712	2,816	145,258
1982	51,296	30,247	3,180	2,527	2,273	5,256	10,113	7,296	4,174	9,657	2,610	128,629
1983	48,495	28,482	1,818	2,602	1,476	4,809	9,546	9,057	3,192	7,331	2,566	119,374
1984	72,480	26,294	2,942	2,926	964	4,471	12,462	6,775	1,325	8,422	2,633	141,694
1985	122,293	27,659	2,638	1,549	2,057	2,090	9,956	5,629	1,356	7,879	2,987	186,093
1986	130,720	35,592	1,070	985	2,056	2,039	10,229	5,192	1,424	9,319	2,822	231,448
1987	186,496	44,611	2,245	1,130	2,475	2,677	10,415	5,283	1,655	9,765	2,556	269,308
1988	226,384	45,025	3,393	1,705	2,869	3,027	12,353	6,147	3,535	11,864	2,434	318,736
1989	274,370	51,974	4,811	2,119	2,520	3,010	12,476	6,817	3,774	12,976	2,679	377,526

TOTAL	0– 2.5t.	2.5t.– 4t.	4t.– 6t.	6t.– 9t.	9t.– 11.9t.	12t.– 14.9t.	15.t.– 19.9t.	20t. & over	Road Trac- tors	Total
1974	291,136	65,408	10,941	3,989	5,728	6,684	14,132	3,696	12,086	413,800
1975	235,666	51,650	10,186	2,269	7,746	11,922	13,940	2,566	7,455	343,400
1976	287,238	70,221	12,786	3,925	9,286	10,419	12,155	2,863	10,473	419,366
1977	291,448	64,281	11,034	3,479	10,442	9,129	10,499	2,206	9,759	412,277
1978	274,457	67,164	8,187	8,113	9,256	7,062	8,512	1,597	8,519	392,867
1979	276,779	59,633	9,192	9,392	9,416	7,834	7,470	2,364	7,655	389,735
1980	307,281	68,171	10,528	9,121	9,886	10,893	8,565	3,054	9,269	436,768

TOTAL	0– 2.5t.	2.5t.– 3.9t.	4t.– 5t.	5t.– 6t.	6.1t.– 8.9t.	9t.– 11.9t.	12t.– 14.9t.	15t.– 19.9t.	20t. & Over	Road Trac- tors	Buses	Total
1981	295,328	61,952	2,056	3,881	2,589	6,873	12,190	7,505	3,604	8,712	2,816	407,506
1982	283,877	40,650	3,192	2,579	2,278	5,256	10,113	7,296	4,174	9,657	2,610	371,682
1983	292,376	40,258	1,821	2,604	1,479	4,809	9,546	9,057	3,192	7,331	2,566	375,039
1984	269,638	36,303	2,942	2,928	964	4,471	12,462	6,575	1,325	8,422	2,633	348,863
1985	312,120	35,479	2,638	1,549	2,057	2,090	9,956	5,629	1,356	7,879	2,987	383,740
1986	333,450	52,935	1,070	985	2,056	2,039	10,229	5,192	1,424	9,319	2,822	421,521
1987	338,194	64,985	2,245	1,130	2,475	2,677	10,415	5,283	1,655	9,765	2,556	441,380
1988	360,082	67,069	3,393	1,705	2,869	3,027	12,353	6,147	3,535	11,864	2,434	474,478
1989	389,581	69,994	4,813	2,119	2,520	3,010	12,476	6,817	3,774	12,976	2,679	510,759

COMITE DES CONSTRUCTEURS FRANCAIS d'AUTOMOBILES

FRANCE - PRODUCTION 1988-1989

Commercial Vehicles by Manufacturer

	1989	1988
UP TO 2.5 TONS G.V.W.		
Citroen........	95,428	86,089
Peugeot.......	56,127	53,075
Renault........	238,026	220,918
Total..........	389,581	360,082
2.5–4 TONS G.V.W.		
Citroen........	4,835	5,679
Peugeot.......	29,497	33,638
Renault........	35,618	27,690
Sovam.........	44	62
Total..........	69,994	67,069
4–9 TONS G.V.W.		
Renault........	9,434	7,961
Sovam.........	18	6
Total..........	9,452	7,967
9–12 TONS G.V.W.		
Renault........	3,005	3,015
Sovam.........	5	12
Total..........	3,010	3,027
12–15 TONS G.V.W.		
Renault........	12,476	12,353
Total.........	12,476	12,353

	1989	1988
15–20 TONS G.V.W.		
Renault............	6,817	6,147
Total..............	6,817	6,147
20 TONS & OVER G.V.W.		
Renault............	3,774	3,535
Total..............	3,774	3,535
ARTICULATED UNITS		
Renault............	12,976	11,864
Total..............	12,976	11,864
BUSES		
Heuliez............	225	179
Iveco-Unic.......	72	61
Renault............	2,382	2,194
Total..............	2,679	2,434
TOTAL COMMERCIAL VEHICLES		
Citroen.............	100,263	91,768
Heuliez............	225	179
Iveco-Unic.......	72	61
Peugeot...........	85,624	86,713
Renault............	324,508	295,677
Sovam.............	67	80
GRAND TOTAL	510,759	474,478

COMITE´ DES CONSTRUCTEURS FRANCAIS d´AUTOMOBILES

FRANCE - PRODUCTION 1946-1989

Motor Vehicles by Manufacturer and Type

	RENAULT			CITROEN		
	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles	Total
1946.....	8,491	20,345	28,836	12,654	11,791	24,445
1947.....	18,944	25,210	44,154	22,879	6,102	28,981
1948.....	29,917	37,808	67,725	34,164	8,621	42,785
1949.....	63,920	44,534	108,454	49,424	14,498	63,922
1950.....	83,107	50,809	133,916	64,761	17,007	81,768
1951.....	97,892	69,367	167,259	78,188	22,973	101,161
1952.....	121,026	50,987	172,013	88,626	29,048	117,674
1953.....	120,460	41,271	161,731	102,168	35,387	137,555
1954.....	157,701	42,928	200,629	102,758	51,296	154,054
1955.....	176,260	45,525	221,785	122,442	59,382	181,824
1956.....	214,921	46,939	261,860	129,900	61,003	190,903
1957.....	265,522	48,607	314,129	139,706	66,432	206,138
1958.....	363,924	43,937	407,861	178,858	67,447	246,305
1959.....	457,894	36,171	494,065	213,162	73,731	286,893
1960.....	464,122	58,746	522,868	231,736	84,482	316,218
1961.....	309,744	43,527	353,271	250,662	86,654	337,316
1962.....	471,288	65,667	536,955	308,925	82,859	391,784
1963.....	559,408	79,789	639,197	351,321	86,478	437,799
1964.....	421,808	71,847	493,655	368,532	96,427	464,959
1965.....	479,707	72,206	551,913	401,439	84,057	485,496
1966.....	666,224	71,755	737,979	451,875	83,103	534,978
1967.....	706,622	70,846	777,468	419,245	80,785	500,030
1968.....	734,455	72,952	807,407	384,040	76,672	460,712
1969.....	911,264	98,108	1,009,372	425,508	80,489	505,997
1970.....	1,055,803	103,942	1,159,745	471,078	69,079	540,157
1971.....	1,069,070	105,244	1,174,314	578,328	85,297	663,625
1972.....	1,202,486	115,841	1,318,327	648,956	87,595	736,551
1973.....	1,292,991	121,572	1,414,563	658,829	92,628	751,457
1974.....	1,355,799	131,729	1,487,528	598,744	89,856	688,600
1975.....	1,293,551	98,397	1,391,948	623,683	68,847	692,530
1976.....	1,218,358	147,084	1,365,442	614,321	64,928	679,249
1977.....	1,259,038	139,512	1,398,550	667,280	68,779	736,059
1978.....	1,240,941	131,143	1,372,084	678,949	55,497	734,446
1979.....	1,405,330	141,046	1,546,376	679,327	48,251	727,578
1980.....	1,492,339	220,846 *	1,713,185	536,366	49,034	585,400
1981.....	1,295,713	230,902 *	1,526,615	533,922	44,559	578,481
1982.....	1,491,853	227,965 *	1,719,818	522,317	29,946	552,263
1983.....	1,639,405	240,456 *	1,879,861	542,481	27,956	570,437
1984.....	1,429,138	215,605 *	1,644,743	473,846	37,127	510,973
1985.....	1,322,887	214,016 *	1,536,903	479,385	73,734	553,119
1986.....	1,305,191	269,773 *	1,574,964	521,640	66,713	588,353
1987.....	1,375,696	277,073 *	1,652,769	666,006	74,069	740,075
1988.....	1,384,959	295,677 *	1,680,636	681,333	91,768	773,101
1989.....	1,446,669	324,508 *	1,771,177	772,423	100,263	872,686

* Starting in 1980 truck data includes Renault V.I.

COMITE´ DES CONSTRUCTEURS FRANCAIS d´AUTOMOBILES

FRANCE - PRODUCTION 1946-1989 (continued)

Motor Vehicles by Manufacturer and Type

	PEUGEOT			CHRYSLER-FRANCE		
	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Total
1946.....	2,142	11,626	13,768	5,770	2,469	8,239
1947.....	12,955	13,449	26,404	7,650	4,138	11,788
1948.....	19,130	14,507	33,637	9,271	8,900	18,171
1949.....	30,500	13,750	44,250	21,471	5,497	26,968
1950.....	48,177	14,307	62,484	28,995	2,471	31,466
1951.....	57,462	23,366	80,828	40,991	1,504	42,495
1952.....	64,420	24,851	89,271	69,030	32	69,062
1953.....	67,689	25,508	93,197	50,996	10,577	61,573
1954.....	73,598	31,413	105,011	74,213	18,226	92,439
1955.....	92,086	32,654	124,740	141,900	16,704	158,604
1956.....	112,223	29,393	141,616	160,761	18,323	179,084
1957.....	126,902	39,619	166,521	151,405	19,128	170,533
1958.....	145,346	43,368	188,714	189,010	17,742	206,752
1959.....	154,729	49,124	203,853	225,897	9,474	235,371
1960.....	173,571	44,938	218,509	204,213	20,499	224,712
1961.....	193,338	43,299	236,637	201,621	16,335	217,956
1962.....	217,840	41,030	258,870	245,900	13,541	259,441
1963.....	273,185	15,984	289,169	272,202	8,656	280,858
1964.....	265,698	13,686	279,384	271,154	12,951	284,105
1965.....	260,141	31,035	291,176	237,486	6,124	243,610
1966.....	332,184	41,370	373,554	327,433	5,605	333,038
1967.....	374,028	31,286	405,314	275,785	5,536	281,321
1968.....	362,207	40,622	402,829	350,083	0	350,083
1969.....	440,717	48,361	489,078	388,276	0	388,276
1970.....	525,201	51,451	576,652	402,870	0	402,870
1971.....	559,480	61,513	620,993	484,267	0	484,267
1972.....	603,421	67,718	671,139	534,456	32	534,488
1973.....	684,538	81,440	765,978	560,498	27,641	588,139
1974.....	634,479	96,290	730,769	444,028	24,362	468,390
1975.....	578,125	81,652	659,777	449,013	24,783	473,796
1976.....	655,760	102,810	758,570	482,696	27,957	510,653
1977.....	676,109	105,786	781,895	476,565	28,533	505,098
1978.....	742,303	119,500	861,803	430,694	24,574	455,268
					TALBOT	
1979.....	754,448	111,017	865,465			
1980.....	607,033	127,428	734,461	302,843	24,517	327,360
1981.....	569,287	108,286	677,573	212,942	15,465	228,407
1982.....	536,500	92,889	629,389	226,455	15,577	242,032
1983.....	605,566	81,927	687,493	173,371	18,421	191,792
1984.....	736,648	80,818	817,466	73,657	11,544	85,201
1985.....	804,179	91,633	895,812	25,915	4,112	30,027
1986.....	946,263	84,661	1,030,924	(1)	(1)	(1)
1987.....	1,010,128	89,849	1,099,977	(1)	(1)	(1)
1988.....	1,157,695	86,713	1,244,408	(1)	(1)	(1)
1989.....	1,189,925	85,624	1,275,549	(1)	(1)	(1)

(1) Included with Peugeot.

COMITE' DES CONSTRUCTEURS FRANCAIS d'AUTOMOBILES

FRANCE - PRODUCTION 1981-1989

Passenger Cars by Manufacturer

	1981	1982	1983	1984	1985	1986	1987	1988	1989
Alpine	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Regie Renault	1,295,713	1,491,853	1,639,405	1,429,138	1,322,887	1,305,191	1,375,696	1,384,959	1,446,669
Groupe Renault	1,295,713	1,491,853	1,639,405	1,429,138	1,322,887	1,305,191	1,375,696	1,384,959	1,446,669
Citroen	533,922	522,317	542,481	473,846	479,385	521,640	666,006	681,333	772,423
Peugeot	569,287	536,500	605,566	736,648	804,179	946,263	1,010,128	1,157,695	1,189,925
Matra	(2)	(2)	(2)	(1)	(1)	(1)	(1)	(1)	(1)
Talbot	212,942	226,455	173,371	73,667	25,915	(3)	(3)	(3)	(3)
Peugeot S.A.	1,316,151	1,285,272	1,321,418	1,284,161	1,309,479	1,467,903	1,676,134	1,839,028	1,962,348
TOTAL	2,611,864	2,777,125	2,960,823	2,713,299	2,632,366	2,773,094	3,051,830	3,223,987	3,409,017

Passenger Cars - Knock-Down Sets by Manufacturer

	1981	1982	1983	1984	1985	1986	1987	1988	1989
Citroen	6,555	4,971	1,757	12,135	17,574	10,384	5,295	2,764	-1
Peugeot	16,200	7,702	19,776	18,048	18,614	39,923	25,592	19,776	15,264
Talbot	77,524	79,968	81,840	54,821	34,193	(3)	(3)	(3)	(3)
Peugeot S.A.	100,279	92,641	103,373	85,004	70,381	50,307	30,887	22,540	15,263
Regie Renault	255,633	215,415	162,014	110,796	114,609	187,504	201,101	205,833	236,244
TOTAL	355,912	308,056	265,387	195,800	184,990	237,811	231,988	228,373	251,507

Commercial Vehicles by Manufacturer

	1981	1982	1983	1984	1985	1986	1987	1988	1989
Renault Veh. Ind.	46,924	45,402	37,060	37,302	36,924	37,841	40,623	49,845	53,898
Regie Renault	183,978	182,563	203,396	178,303	177,092	231,932	236,450	245,832	270,610
Groupe Renault	230,902	227,965	240,456	215,605	214,016	269,773	277,073	295,677	324,508
Citroen	44,559	29,946	27,956	37,127	73,734	66,713	74,069	91,768	100,263
Peugeot	108,286	92,889	81,927	80,818	91,633	84,661	89,849	86,713	85,624
Talbot	15,465	15,577	18,421	11,544	4,112	(3)	(3)	(3)	(3)
Peugeot S.A.	168,310	138,412	128,304	129,489	169,479	151,374	163,918	178,481	185,887
C.B.M.	97	108	89	29	57	43	0	0	0
Sovam	128	103	79	90	89	84	94	80	67
Iveco Unic	8,069	5,094	6,111	3,650	99	74	67	61	72
Heuliez	0	0	0	0	0	173	228	179	225
TOTAL	407,506	371,682	375,039	348,863	383,740	421,521	441,380	474,478	510,759

Commercial Vehicles - Knock-Down Sets by Manufacturer

	1981	1982	1983	1984	1985	1986	1987	1988	1989
Citroen	33,782	49,028	32,851	28,583	26,889	27,320	23,882	27,280	32,433
Peugeot	6,967	17,976	24,733	21,633	24,987	31,368	33,262	37,569	38,793
Peugeot S.A.	40,749	67,004	57,584	50,216	51,876	58,688	57,144	64,849	71,226
Regie Renault	29,378	31,476	30,318	25,277	23,047	29,705	18,143	14,043	13,201
TOTAL	70,127	98,480	87,902	75,493	74,923	88,393	75,287	78,892	84,427

(1) Included with Renault.
(2) Included with Talbot.
(3) Included with Peugeot.

COMITE' DES CONSTRUCTEUIS FRANCAIS d'AUTOMOBILES

FRANCE - PRODUCTION 1988-1989

Passenger Cars by Manufacturer and Model

	1989	1988
AUTOMOBILES PEUGEOT	**1,189,925**	**1,157,695**
Not over 1000 c.c.		
205	112,820	96,642
1000-1500 c.c.		
104	0	5,205
205	256,281	272,499
305	0	421
309	109,004	103,326
405	9,059	9,347
Over 1500 c.c.		
205 Gasoline	56,275	62,912
205 Diesel	101,057	102,488
305 Gasoline	1,873	9,573
305 Diesel	1,556	6,180
309 Gasoline	55,701	68,554
309 Diesel	67,062	63,398
405 Gasoline	247,393	218,332
405 Diesel	120,498	83,167
504 Gasoline	4,608	8,880
504 Diesel	1,248	1,512
505 Gasoline	23,387	31,188
505 Diesel	9,014	14,071
605 Gasoline	12,581	0
605 Diesel	4	0
Paykan	504	0
CITROEN	**772,423**	**681,333**
Not over 1000 c.c.		
2 CV	19,077	22,717
AX	109,426	123,431
Visa	0	634
1000-1500 c.c.		
AX	256,819	188,551
BX	64,379	73,396
C15 St. Wagon	13,527	2,407
Visa	0	799
Over 1500 c.c.		
BX Diesel	112,547	109,444
BX Gasoline	110,929	110,549
C15 St. Wagon	32,494	21,874
CX Gasoline	2,546	9,716
CITROEN (con't)		
CX Diesel	4,397	14,205
Visa Gasoline	0	185
Visa Diesel	0	3,425
XM Gasoline	40,116	0
XM Diesel	6,166	0
RENAULT	**1,446,669**	**1,384,959**
Not over 1000 c.c.		
R4	2,812	8,846
R5	21,557	25,325
1000-1500 c.c.		
Express	40,896	34,828
R11	12,441	92,526
R19	259,469	64,923
R21	8,951	5,412
R4	50,121	49,521
R5	356,311	392,479
R9	19,433	42,486
Over 1500 c.c.		
Alpine	873	1,256
Espace Gasoline	26,714	20,460
Espace Diesel	16,463	10,628
Express Diesel	16,537	26,322
Fuego	50	892
R11 Diesel	1	26,730
R11 Gasoline	1,976	27,680
R18 Gasoline	948	2,938
R19 Gasoline	96,008	30,829
R19 Diesel	81,975	16,567
R21 Gasoline	176,814	234,611
R21 Diesel	91,333	83,766
R25 Gasoline	62,659	73,598
R25 Diesel	33,363	29,847
R5 Diesel	43,992	39,766
R5 Gasoline	19,853	23,717
R9 Diesel	269	7,319
R9 Gasoline	4,850	11,688
TOTAL PASSENGER CARS	**3,409,017**	**3,223,987**

COMITE´ DES CONSTRUCTEURS FRANCAIS d´AUTOMOBILES

FRANCE - EXPORTS 1950-1989

Motor Vehicles by Type

	Passenger Cars	Trucks	Road Tractors	Special Vehicles	Buses	Total	Passenger Cars to U.S.A.
1950.....	93,701	27,098	95	45	832	121,771	2,910
1951.....	92,750	31,866	186	34	865	125,701	N.A.
1952.....	80,492	24,648	166	111	627	106,044	572
1953.....	85,677	27,067	96	198	548	113,586	905
1954.....	105,276	35,117	113	60	650	141,216	1,518
1955.....	139,964	32,310	205	90	540	173,109	7,203
1956.....	162,442	30,813	251	113	399	194,018	11,917
1957.....	223,865	40,363	416	134	245	265,023	51,269
1958.....	326,978	46,239	492	102	431	374,242	107,634
1959.....	545,866	56,808	407	112	462	603,655	187,227
1960.....	508,992	71,209	529	83	331	581,144	82,452
1961.....	422,831	59,951	441	122	431	483,776	42,317
1962.....	490,242	62,129	190	75	249	552,885	41,911
1963.....	529,907	73,677	369	67	309	604,329	35,567
1964.....	478,822	72,229	536	56	564	552,207	43,460
1965.....	528,736	83,574	299	52	440	613,101	30,176
1966.....	697,892	88,597	389	38	518	787,434	36,706
1967.....	738,402	95,726	516	35	359	835,038	31,052
1968.....	872,456	84,471	535	83	423	957,968	40,977
1969.....	1,070,325	102,967	811	57	634	1,174,794	30,351
1970.....	1,394,460	129,382	1,055	55	470	1,525,422	42,873
1971.....	1,486,375	143,802	838	81	476	1,631,572	27,813
1972.....	1,651,333	116,371	751	84	677	1,769,216	16,544
1973.....	1,781,800	146,903	1,505	*	939	1,931,147	13,399
1974.....	1,765,297	178,910	3,270	*	1,085	1,948,562	22,735
1975.....	1,769,887	163,130	3,997	*	1,318	1,938,332	19,192
1976.....	1,910,904	171,729	2,513	*	828	2,085,974	21,177
1977.....	2,084,473	180,978	364	*	2,251	2,268,066	26,694
1978.....	2,087,290	209,418	2,260	*	400	2,299,368	31,822
1979.....	2,207,263	229,387	2,298	*	907	2,439,855	33,522
1980.....	2,001,396	214,269	2,437	*	848	2,218,950	51,638
1981.....	1,663,170	193,881	3,894	*	245	1,861,190	46,578
1982.....	1,679,139	180,112	3,692	*	523	1,863,466	115,636
1983.....	1,848,366	179,816	1,769	*	275	2,030,226	242,216
1984.....	1,708,929	174,025	2,577	*	482	1,886,013	232,791
1985.....	1,705,479	183,725	3,070	*	532	1,892,806	135,330
1986.....	1,777,895	212,798	2,874	*	557	1,994,124	63,448
1987.....	1,907,825	192,037	2,690	*	465	2,103,017	47,801
1988.....	2,058,128	216,861	3,694	*	522	2,279,205	19,975
1989.....	2,150,033	224,833	3,705	*	510	2,379,081	5,020

* Included with trucks.
Export data include CKD shipments.

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

FRANCE - EXPORTS 1986-1989

Passenger Cars by Country of Destination

Country of Destination	1989	1988	1987	1986
EUROPE				
Germany, West	198,289	179,699	203,619	225,564
Belgium-Luxembour	137,615	115,088	112,144	103,341
Denmark	14,157	13,985	14,853	16,954
Spain	364,174	374,220	331,531	205,657
Greece	11,201	2,731	2,377	6,301
Ireland	11,037	7,555	4,346	4,809
Italy	338,785	313,257	305,511	260,076
The Netherlands	87,728	79,516	88,992	100,691
Portugal	60,797	78,904	57,413	55,016
United Kingdom	295,449	301,283	218,294	205,453
EEC	1,519,232	1,466,238	1,339,080	1,183,862
Germany East	344	214	0	81
Austria	34,565	26,550	27,784	30,504
Spain	0	0	0	0
Finland	20,350	16,200	8,705	7,785
Greece Island	199	557	669	(1)
Malta, Gozo	1,388	1,103	496	695
Norway	6,650	5,850	9,358	12,285
Portugal	0	0	0	0
Sweden	22,237	19,196	17,242	9,958
Switzerland	42,245	39,656	38,139	46,991
Czechoslovakia	542	705	688	0
Turkey	15,896	18,810	14,833	10,713
Yugoslavia	22,961	20,163	18,494	18,604
Others	1,794	762	518	1,340
Export of Built-up Vehicles	1,688,403	1,616,003	1,476,008	1,322,818
Export of Built-up and KD Shipments				
Spain	530,451	506,100	451,356	360,431
United Kingdom	295,449	301,283	218,294	212,176
Turkey	50,984	49,328	43,188	33,023
Other Countries	1,012,884	921,690	911,350	900,995
Total Exports	1,889,768	1,778,401	1,624,188	1,506,625
AFRICA				
Algeria	943	1,870	7,480	16,756
Cameroon	950	654	1,330	1,566
Ivory Coast	2,413	1,621	4,217	3,551
Egypt	394	508	601	410
Gabon	589	732	642	799
Kenya	1,813	927	1,167	721
Morocco	10,521	8,659	7,201	9,246
Nigeria	5,775	8,777	624	10,056
Republic S. Africa	20	20	0	30
Reunion	8,349	7,988	6,758	5,370
Senegal	982	801	1,121	1,033
Tunisia	3,359	167	1,805	974

Country of Destination	1989	1988	1987	1986
Zaire	906	530	1,037	1,250
Zimbabwe (Rhodesia)	456	193	0	0
Others	4,193	3,838	5,320	5,018
Total (Complete Units)	41,683	37,285	39,303	56,779
ASIA				
Saudi Arabia	2,399	1,742	1,363	2,083
China	3,994	5,808	2,706	0
Indonesia	858	391	1,380	1,275
Iran	5,723	6,004	2,504	8,002
Israel	6,431	14,062	16,064	4,714
Japan	15,211	7,212	4,287	2,287
Kuwait	525	458	671	1,145
Syria	172	14	0	97
Taiwan	36,317	35,667	20,840	15,928
Thailand	5,302	4,593	2,873	1,214
Others	4,415	2,558	2,481	3,709
Total Complete (Units)	81,347	78,509	55,169	40,434
AMERICA				
Argentina	4,432	2,593	404	1,258
Brazil	1,621	1,542	1,074	585
Canada	5,269	5,502	9,990	10,859
Chile	6,237	3,373	2,414	812
Colombia	12,092	16,103	14,940	14,967
United States	5,020	19,975	47,801	63,448
Guadeloupe	3,958	4,445	4,044	3,297
Fr. Guyana	2,000	1,824	1,300	1,167
Martiniqu[illegible]	3,341	4,384	3,821	2,830
Mexico	315	196	311	3,228
Urugu[illegible]	1,987	1,579	1,326	1,191
Venez[illegible]	2,124	6,789	4,902	9,898
Others	867	997	1,191	1,061
Total Complete (Units)	49,263	69,302	93,518	114,399
Export of Built-up and KD Shipments				
Argentina	54,575	65,804	78,917	80,717
Other Countries	44,831	66,709	93,114	193,860
Total Exports	99,406	132,513	172,031	274,577
AUSTRALIA-OCEANIA				
Australia	2,191	1,152	1,556	1,328
New Caledonia	2,881	2,141	1,864	1,999
New Zealand	2,258	981	1,203	(1)
Fr. Polynesia	1,281	1,091	1,482	1,569
Others	3	5	8	588
Total Complete (Units)	8,614	5,370	6,112	5,484
TOTAL	2,150,033	2,058,128	1,907,825	1,894,684

(1) Exports of less than 600 units included in total.

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

FRANCE - IMPORTS 1950-1989

Motor Vehicles by Type

	ALL IMPORTS				IMPORTS FROM U.S.A.		
	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks & Buses	Total
1950.......	4,251	565	0	4,816	1,725	82	1,807
1951.......	11,561	1,836	0	13,397	1,881	223	2,104
1952.......	7,847	793	0	8,640	1,941	65	2,006
1953.......	6,053	640	0	6,693	2,011	73	2,084
1954.......	7,753	529	0	8,282	3,286	50	3,336
1955.......	10,067	745	0	10,812	4,611	232	4,843
1956.......	9,959	1,220	0	11,179	3,013	296	3,309
1957.......	8,226	1,281	0	9,507	1,549	486	2,035
1958.......	8,706	1,214	0	9,920	1,363	431	1,794
1959.......	11,439	2,469	0	13,908	893	368	1,261
1960.......	25,990	4,052	0	30,042	2,291	418	2,709
1961.......	80,725	5,016	0	85,741	1,509	212	1,721
1962.......	107,662	10,242	0	117,904	1,436	251	1,687
1963.......	147,157	11,709	702	159,568	1,596	417	2,013
1964.......	158,345	13,305	906	172,556	1,788	483	2,271
1965.......	147,089	11,222	916	159,227	2,222	612	2,834
1966.......	186,751	13,965	536	201,252	1,886	279	2,165
1967.......	185,319	15,422	544	201,285	1,742	266	2,008
1968.......	284,842	21,373	635	306,850	1,310	251	1,561
1969.......	349,028	33,539	825	383,392	598	255	853
1970.......	298,730	28,371	460	327,561	570	293	863
1971.......	357,511	38,077	748	396,336	331	368	699
1972.......	412,516	46,495	758	459,769	410	245	655
1973.......	462,900	47,634	581	511,115	536	387	923
1974.......	375,613	54,036	654	430,303	435	346	781
1975.......	399,362	40,100	736	440,198	659	292	951
1976.......	603,917	90,973	1,043	695,933	923	308	1,231
1977.......	574,539	95,139	1,014	670,692	598	317	915
1978.......	564,068	83,287	1,314	648,669	769	303	1,072
1979.......	604,403	106,599	1,409	712,411	1,796	404	2,200
1980.......	675,023	113,655	1,451	790,129	1,335	444	1,779
1981.......	786,306	115,165	1,219	902,690	1,062	295	1,357
1982.......	991,671	125,621	1,474	1,118,766	668	1,894	2,562
1983.......	975,618	130,632	827	1,107,077	122	1,066	1,188
1984.......	897,764	121,384	907	1,020,055	186	405	591
1985.......	978,425	160,320	1,044	1,139,789	522	1,276	1,798
1986.......	989,078	171,264	930	1,161,272	141	1,584	1,725
1987.......	1,119,478	195,312	932	1,315,722	724	2,412	3,136
1988.......	1,152,709	209,695	1,112	1,363,516	2,071	2,557	4,628
1989.......	1,310,087	240,961	918	1,551,966	6,787	4,040	10,827

COMITE´ DES CONSTRUCTEURS FRANCAIS D´AUTOMOBILES

FRANCE - IMPORTS 1988-1989

Motor Vehicles by Country of Origin and Type

	PASSENGER CARS		TRUCKS		BUSES		TOTAL	
	1988	1989	1988	1989	1988	1989	1988	1989
Belgium..............	189,673	188,405	10,799	10,311	294	316	200,766	199,032
Canada...............	23	1,491	10	15	0	0	33	1,506
Czechoslovakia...	409	1,334	47	102	0	0	456	1,436
Germany, West...	309,348	360,701	31,957	33,738	401	403	341,706	394,842
Italy....................	170,344	188,370	52,168	60,726	33	17	222,545	249,113
Japan.................	67,433	68,935	10,005	8,686	9	0	77,447	77,621
Poland................	3,758	2,041	252	262	0	0	4,010	2,303
Spain..................	252,671	294,425	69,229	84,851	16	48	321,916	379,324
Sweden..............	5,116	3,442	4,232	4,975	4	1	9,352	8,418
The Netherlands..	9,183	7,850	5,508	6,343	143	111	14,834	14,304
United Kingdom..	62,220	105,360	12,259	16,538	190	0	74,669	121,898
U.S.A..................	2,071	6,787	2,557	4,037	0	3	4,628	10,827
U.S.S.R.............	22,667	20,251	7	6	0	0	22,674	20,257
Yugoslavia..........	23,151	24,480	15	45	0	0	23,166	24,525
Others................	34,642	36,215	10,650	10,326	22	19	45,314	46,560
TOTAL................	1,152,709	1,310,087	209,695	240,961	1,112	918	1,363,516	1,551,966

COMITE' DES CONSTRUCTEURS FRANCAIS d'AUTOMOBILES

FRANCE - NEW REGISTRATIONS 1989

Motor Vehicles by Manufacturer and Type

	Passenger Cars	% of Total	Commercial Vehicles	% of Total	Total	% of Total
Auto Peugeot	473,096	20.80	57,891	13.03	530,987	19.53
Citroen	273,014	12.00	81,853	18.42	354,867	13.05
Total PSA	**746,110**	**32.81**	**139,744**	**31.45**	**885,854**	**32.58**
Renault	661,083	29.07	181,602	40.87	842,685	31.00
Other Makes	141	0.01	914	0.21	1,055	0.04
Total French Makes	**1,407,334**	**61.88**	**322,260**	**72.53**	**1,729,594**	**63.62**
Alfa Romeo	16,656	0.73	0	0.00	16,656	0.61
Audi	31,624	1.39	0	0.00	31,624	1.16
Autobianchi	1,071	0.05	0	0.00	1,071	0.04
Bedford	0	0.00	20	0.01	20	0.00
BMW	30,645	1.35	0	0.00	30,645	1.13
Chrysler	3,559	0.16	0	0.00	3,559	0.13
Datsun/Nissan	20,197	0.89	1,480	0.33	21,677	0.80
D.A.F	0	0.00	3,857	0.87	3,857	0.14
Ebro	0	0.00	3,727	0.84	3,727	0.14
Fiat	134,470	5.91	11,988	2.70	146,458	5.39
Ford EEC	160,835	7.07	17,007	3.83	177,842	6.54
Honda	10,611	0.47	0	0.00	10,611	0.39
Iveco Unic	0	0.00	18,388	4.14	18,388	0.68
Jaguar	1,315	0.06	0	0.00	1,315	0.05
Lada	18,532	0.82	0	0.00	18,532	0.68
Lancia	13,269	0.58	0	0.00	13,269	0.49
Magirus	0	0.00	299	0.07	299	0.01
Mazda	15,355	0.68	961	0.22	16,316	0.60
Mercedes	26,421	1.16	20,091	4.52	46,512	1.71
Mitsubishi	3,457	0.15	0	0.00	3,457	0.13
M.A.N	0	0.00	1,254	0.28	1,254	0.05
Opel	115,835	5.09	2,816	0.63	118,651	4.36
Polski Fiat	1,269	0.06	0	0.00	1,269	0.05
Porsche	1,305	0.06	0	0.00	1,305	0.05
Rover Group	39,729	1.75	3,442	0.78	43,171	1.59
Saab	2,915	0.13	0	0.00	2,915	0.11
Scania	0	0.00	2,833	0.64	2,833	0.10
Seat	38,329	1.69	0	0.00	38,329	1.41
Skoda	595	0.03	0	0.00	595	0.02
Toyota	14,686	0.65	6,069	1.37	20,755	0.76
Volkswagen	138,842	6.11	11,022	2.48	149,864	5.51
Volvo	16,596	0.73	4,864	1.10	21,460	0.79
Zastava	1,621	0.07	0	0.00	1,621	0.06
Other Makes	7,234	0.32	11,956	2.69	19,190	0.71
Total Imported Makes	866,973	38.12	122,074	27.47	989,047	36.38
ALL MAKES	2,274,307	100.00	444,334	100.00	2,718,641	100.00

COMITE DES CONSTRUCTEURS FRANCAIS D'AUTOMOBILES

FRANCE - NEW REGISTRATIONS 1988-1989

Passenger Cars by Manufacturer and Model

Makes & Models	Engine in CM3	1988	1989
DOMESTIC CARS			
CITROEN		265,878	273,014
2CV 6	602	6,837	5,231
Axel 11 R	1,129	1,272	90
Axel 12 TRS	1,299	1,023	219
AX 10 E/RE	954	69,458	54,826
AX 11 E/TRE	1,124	32,189	38,065
AX Sport	1,294	2,910	1,335
AX 14 TRS/ZS/GT	1,360	13,339	10,226
AX 14 RD/TRD	1,360	11,419	35,966
Visa Sp./Club	652	1,432	164
Visa 10 E	954	483	33
Visa 11/E/RE	1,124	1,192	14
Visa 14 TRS	1,360	2	0
Visa 1000 Pistes	1,440	3	0
Visa GTI	1,580	138	2
Visa 17 diesel	1,769	2,074	5
CX 20/RE	1,995	1,440	313
CX 22 TRS	2,165	1,203	382
CX 2500 D/RD/TRD	2,500	4,719	1,784
CX 25 RD Turbo/TRD Tubro	2,500	3,662	589
CX 25 TRI/RI/Prest	2,500	120	34
CX 25 GTI/Turbo	2,500	817	152
BX 14 E/RE	1,360	20,112	15,176
BX 16 RS/TRS/RE	1,580	28,503	24,796
Bx Diesel	1,769	27,745	37,647
BX 19 TRS	1,905	2,864	1,768
BX Sport/TRI	1,905	114	0
BX 19 GT/GTi	1,905	5,142	4,225
BX 19 D/RD/TRD	1,905	24,851	21,276
BX 4x4	1,905	22	964
C25	1,796	65	72
C25	1,971	95	65
C25 D	2,500	639	775
XM 2L	1,998	0	12,484
XM TD	2,088	0	726
XM D	2,138	0	2,196
XM V6	2,975	0	3,406
Others	-	14	6
M.V.S.	2,458	76	43
PEUGEOT		491,813	473,096
104 GR/X/GLS/Style Z	1,124	7,434	14
205 GL/XE	954	53,443	57,571
205 GL/GR	1,124	29,896	26,666
205 XL/Xr	1,124	12,105	9,417
205 Rallye	1,294	5,571	3,460
205 GR/SR	1,360	32,088	28,189
205 XR/XT	1,360	21,624	20,397
205 GT	1,360	4,128	2,694
205 autom	1,580	4,492	4,054
205 CT Cabr	1,360	1,603	1,404
205 GR	1,580	39	1
205 XR	1,580	5	0
205 GTI	1,580	6,317	4,560
205 CTI Cabr	1,580	790	752
205 Diesel	1,769	48,889	54,509
205 Turbo 16	1,775	1	0
205 GTI	1,905	9,624	7,196
305 GL	1,290	12	0
305 GL	1,472	592	14
305 GT/GR/SR	1,580	2,357	586
305 GT/GTX	1,905	8	0
305 GLD/SRD	1,905	2,139	588
309 GL/GE/XE	1,118	16,201	7,867
309 GL/GR/XL	1,294	21,790	16,404
309 GR/SR/XR	1,580	25,475	16,483
309 GT/GTi	1,905	6,170	5,223
309 Diesel	1,905	28,592	30,411
309 GE/XE	1,124	0	3,929
309 GL/GR/PR/XL	1,360	0	10,960
309 Autom	1,580	0	2,157
PEUGEOT (con't)			
309 SRD/TD	1,769	0	170
405 GL	1,360	3,804	2,964
405 GL/GR/SR	1,580	48,531	46,333
405 SRD Turbo	1,769	18,932	26,205
405 GR/SR/GRi/SRi	1,905	33,966	28,256
405 GLD/GRD	1,905	27,523	36,044
405 mi 16	1,905	5,944	5,175
505 GL	1,796	1,345	538
405 GR/SR/GL/ST	1,971	1,868	962
505 Turbo	2,155	115	10
505 STI/GTI	2,165	890	324
505 GRD/SRD Turbo D	2,304	1	0
505 GRD/SRD/GTD Turbo D..	2,498	6,144	4,000
505 V6	2,849	439	143
605 SL/SRI	1,998	0	3,841
605 SV/SR	2,975	0	1,567
J5	1,796	109	79
J5	1,971	138	114
J5	2,500	674	841
Others	-	3	45
RENAULT		642,501	661,083
R 4 Savane	956	8,875	7,307
4 GTL	1,108	7,846	6,854
5 C/TC/SC	956	5	0
5 TL/GTL/GL/SL/Five	1,108	113,845	121,362
5 TR/GTR	1,237	56,283	49,526
5 TS/TX/GTL/GTS/TSE	1,397	11,367	6,982
5 BVA	1,397	7,133	7,630
5 Tbo/Alp. Tbo/GT Tbo	1,397	9,648	5,814
5 TD/GTD	1,595	31,003	35,604
5 GTX/Baccara	1,721	12,565	10,095
Express St. Wagon	1,108	1,711	1,706
Express St. Wagon	1,397	1,727	1,457
Express St. Wagon D	1,595	2,848	3,203
9 C/TC	1,237	4,931	56
9 TL/GTL/TLE	1,397	2,856	84
9 GTS/TSE/ Turbo	1,397	345	1
9 BVA	1,397	191	0
9 TDE/GTD	1,596	3,646	49
9 GTX/TXE	1,721	669	5
11 TC	1,237	15,194	59
11 TL/GTL	1,397	15,415	99
11 Trubo/Turbo Zender	1,397	1,799	6
11 BVA	1,397	1,410	2
11 TD	1,596	[illegible],291	22
11 GTX/TXE	1,721	9,400	119
19 TS/GTS/TSE	1,390	27,519	70,906
19 TR	1,397	6,146	20,452
19 GTX/TXE	1,721	16,475	27,890
19 TD/GTD/TDE	1,870	11,029	54,281
19 BVA	1,390	0	781
19 16S	1,764	0	128
21 TL/TS/RS/GTE/GTS/TSE	1,721	81,718	64,754
21 BVA	1,995	656	1,709
21 GTX/TXE/RX/Ti	1,995	16,385	10,643
21 TD/GTD/ Turbo	2,068	56,412	62,950
21 SD/GSD	1,870	0	804
Espace GTS/TSE	1,995	8,396	8,776
Espace Turbo D/DX	2,068	6,969	10,984
25 TS/GTS/TX	1,995	25,609	26,705
25 TD TD/GTD/DX Turbo D	2,068	23,582	27,466
25 GTX	2,165	13,771	6,065
25 V6 Turbo	2,458	1,604	975
25 V6 Injection	2,664	647	163
25 V6 2 8 I	2,849	3,219	4,089
Traffic D	2,499	0	171
Trafic E	1,721	482	400
Trafic E	1,995	140	81
Trafic D	2,068	1,243	1,493
Alpine V6 Turbo	2,458	315	367
Alpine V6 GT	2,849	56	27
Others	-	106	100

FRANCE - NEW REGISTRATIONS 1988-1989 (continued)

Passenger Cars by Manufacturer and Model

Makes & Models	Engine in CM3	1988	1989
OTHER FRENCH MAKE		33	96
TOTAL FRENCH CARS.		1,400,301	1,407,334
IMPORTED CARS			
ALFA ROMEO		16,671	16,656
Alfasud	1,351	176	84
Alfasud	1,490	194	3
Alfasud	1,712	0	112
Alfa 33	1,351	3,251	3,422
Alfa 33	1,490	3,674	2,397
Alfa 33 4x4	1,490	235	79
Alfa 33	1,712	2,282	1,678
Alfetta GTV 2500	2,492	2	0
Spider	1,962	131	175
Alfa 75 1.8I	1,570	1,447	1,325
Alfa 75 1.8I	1,762	1	0
Alfa 75 1.8I	1,779	2,329	2,003
Alfa 75 2 I	1,962	1,190	640
Alfa 75 TD	1,996	317	351
Alfa 75 TD	2,393	0	486
Alfa 75 3I	2,959	473	253
164 Twin SPA	1,962	381	1,294
164 2Li Turbo	1,995	101	189
164 2.5I TD	2,499	1	1,307
164 V6	2,959	486	858
AUDI		35,725	31,621
80 CC/CD Diesel	1,588	7,241	10,485
80 CC/GT	1,595	1	0
80 CC/CD/GT/S	1,781	18,424	12,523
80 D	1,896	0	91
80 Quatro/GTE Quatro	1,781	36	88
90	1,994	1,729	1,282
90	2,226	2,020	1,116
90 2L	2,309	0	268
90 Quattro	1,994	0	47
90 Quattro	2,226	229	79
90 Quattro	2,309	0	93
100 Avant/Quattro	2,309	0	160
100 Diesel	2,370	0	57
100 Avant/Ascott	1,781	910	452
100 Avant/TD/Ascott CD.	1,986	1,609	1,700
100 Avant CC/Ascott	1,994	1,447	718
100 Avant CD/CS/CD	2,226	1,037	477
100 Quatro	2,226	140	162
200 Turbo	2,144	61	0
200 Avant/Quatro	2,226	393	294
200 Avant/Quatro	2,144	81	0
Coupe GT	1,781	184	8
Coupe GT/Quattro	2,226	183	790
Coupe GT/Quattro	2,309	0	381
V8 BVA	3,562	0	350
ARO	1,289	939	711
ASTON MARTIN	5,340	5	2
AUSTIN ROVER		40,813	37,660
Metro 1000	998	8,314	6,676
Metro 1300	1,275	7,507	6,584
Maestro 1300	1,273	2,857	1,977
Maestro 1600	1,598	3	0
Maestro MG	1,994	118	67
Mini 1000	998	8,337	7,564
Montego 1300	1,275	568	150
Montego 1600	1,598	3,135	2,269
Montego 2000	1,994	434	1,921
Rover 200 213	1,342	4,623	4,322
Rover 200 216	1,598	1,109	2,071
Rover 800 820	1,993	2,528	2,934
Rover 800 825	2,493	462	5
Rover 800 827	2,675	818	1,120

Makes & Models	Engine in CM3	1988	1989
AUTOBIANCHI		5,696	1,071
Y 10 Fire	999	5,226	1,006
Y 10 Fire 4x4	999	112	14
Y 10 Touring	1,049	327	47
Y 10 Turbo	1,049	31	4
BEDFORD		84	22
Midi	1,817	44	21
Midi Diesel	1,995	40	1
BENTLEY		26	17
Mulsanne	6,753	16	11
Turbo R	6,753	10	6
B.M.W		31,693	30,645
21 Cabriolet	2,494	0	6
316 i	1,596	691	5,585
316	1,766	3,349	146
318 i	1,766	41	0
318 i	1,796	2,465	1,874
320 i	1,990	4,003	2,824
320 i Cabr	1,990	439	377
M3	2,302	285	157
324 D	2,443	4,660	3,489
325 i	2,494	2,801	1,672
325 i Cabr	2,494	340	330
518 i	1,766	391	1
520 i	1,990	3,048	3,023
524 TD Diesel	2,443	2,291	4,536
525 i	2,494	1,851	2,864
528 i	2,788	678	1
530 i	2,986	1,405	1,193
535 i	3,430	637	579
535 i M5	3,453	29	73
628 CSI	2,788	5	0
635 CSI	3,430	51	17
635 CSI	3,453	17	0
730 i	2,986	1,264	1,053
735 i	3,430	663	667
750 i	4,988	289	177
Others	–	0	1
CADILLAC	4,467	22	69
CHRYSLER		0	2,083
ES Turbo	2,501	0	159
LeBaron	2,213	0	219
LeBaron	2,501	0	348
Voyager SE	2,501	0	723
Voyager LE	2,972	0	624
Others	–	0	10
DAIMLER		288	381
Daimler	3,590	249	232
Double 6	5,345	39	54
Daimler BVA	3,980	0	95
EBRO		629	1,554
Patrol Diesel	3,246	482	401
Patrol TD	3,246	147	175
Vanette D	1,952	0	978
FERRARI		266	324
F 40	2,936	3	47
Mondial	3,186	55	27
328	3,186	134	124
Testarossa	4,943	58	84
412	4,943	16	7
Mondial T	3,405	0	33
348 Coupe	3,405	0	2

FRANCE - NEW REGISTRATIONS 1988-1989 (continued)

Passenger Cars by Manufacturer and Model

Makes & Models	Engine in CM3	1988	1989
FIAT		130,732	134,470
Fiorino	1,301	71	145
Panda 770	770	15,730	17,231
Panda 1000	999	15,423	8,835
Panda 4x4	999	3,604	2,552
126	652	15	0
126	704	1,502	1,065
127	1,049	17	0
Uno 45	903	5,963	5,591
Uno Fire	999	28,733	22,471
Uno 55/60	1,116	21,903	19,584
Uno 60 S	1,108	0	3,007
Uno 70/Turbo	1,301	5,923	2,241
Uno Turbo/70 SX	1,372	0	408
Uno Diesel	1,301	1	0
Uno TD	1,367	1,000	5,392
Uno 60 D	1,697	3,340	4,202
128 x 19	1,498	111	32
Tipo 1400	1,372	9,226	17,130
Tipo 1600	1,581	1,726	5,590
Tipo 1700 D	1,697	949	4,773
Tipo 1800	1,756	0	178
Tipo 1900 TD	1,929	992	4,377
Rimto III 60	1,116	498	0
Ritmo III 70	1,301	135	1
Ritmo II/III	1,585	168	1
Ritmo III Diesel	1,697	44	0
Ritmo III TD	1,929	35	0
Regata 70	1,301	2,464	596
Regata 85	1,498	18	0
Regata 85/100	1,585	1,140	168
Regata Diesel	1,697	514	16
Regata Diesel	1,929	699	246
Croma 1600	1,585	2,002	1,229
Croma 2000	1,995	2,232	1,380
Croma TD	1,929	776	4,500
Croma TD	1,995	0	103
Croma Diesel	2,445	2,749	811
Croma Diesel	2,499	1,029	810
Others	–	0	6
FORD		142.899	160,835
Fiesta D	1,753	0	10,679
Fiesta 1L1	1,118	0	33,914
Fiesta 1L6/XR2	1,596	0	2,083
Fiesta 950	957	5,126	857
Fiesta 1100	1,117	27,032	6,225
Fiesta 1400	1,392	1,045	9,434
Fiesta 1600	1,597	1,539	331
Fiesta 1600 Diesel	1,608	11,636	2,865
Escort 1100	1,117	147	1
Escort 1300	1,297	9,201	4,822
Escort 1400	1,392	1,932	366
Escort Cabr	1,392	129	147
Escort Cabr	1,597	591	911
Escort 1600	1,597	21,477	17,564
Escort 1600 Diesel	1,608	5,488	11
Escort 1800 D	1,753	5,644	21,267
Sierra 1600	1,597	1,942	937
Sierra 1800	1,769	991	1,853
Sierra 1800	1,796	4,860	44
Sierra 2000	1,993	16,506	10,947
Sierra 2L	1,998	0	6,158
Sierra 2300 Diesel	2,304	9,902	9,839
Sierra 4x4	2,792	87	0
Sierra 4x4	2,933	4	69
Orion 1300	1,297	403	479
Orion 1400	1,392	408	90
Orion 1600	1,597	5,906	3,475
Orion 1600 Diesel	1,608	2,723	0
Orion 1800 D	1,753	2,832	9,927
Scorpio 1800	1,796	3	0
Scorpio 2000	1,993	2,971	1,202
Scorpio 2000	1,998	0	646
Scorpio 2400	2,394	609	375
Scorpio 2500 Diesel	2,499	788	2,092
Scorpio 3000	2,933	99	282
Scorpio 4x4	2,933	97	109
Transit	1,593	85	19

Makes & Models	Engine in CM3	1988	1989
FORD (con't)			
Transit	1,993	72	76
Transit Diesel	2,496	624	739
G.M.E.		48	168
Midi	1,995	13	23
Midi TD	1,995	17	57
Midi Diesel	2,190	18	88
HONDA		9,449	10,611
Civic 1300	1,342	103	2
Civic 1400	1,396	2,933	3,992
Civic 1500	1,488	167	0
Civic 4x4	1,488	51	1
Civic 1600	1,590	1,483	1,706
Civic 4x4	1,590	232	338
Accord 2000	1,955	1,823	1,860
Accord 2I.16S	1,958	689	692
Prelude 1800	1,829	3	0
Prelude 2000	1,958	1,620	1,658
Legend	2,675	345	356
Others	–	0	6
HONDA GB		406	178
Honda Legend BV	2,675	167	173
Honda Legend	2,493	238	5
INNOCENTI		353	208
500	548	0	12
650	617	66	5
990	993	157	63
Ministre	993	130	128
JAGUAR		1,018	1,315
XJ6	2,919	60	97
XJ6	3,590	24	42
XJ6	3,980	0	16
XJS	3,590	138	189
XJS	5,345	112	175
Sovereign	2,919	188	148
Sovereign	3,590	433	408
Sovereign	3,980	0	182
Sovereign	5,345	63	47
5L3 BVA	5,345	0	11
JEEP		1,330	3,559
XJ Cherokee	2,068	534	1,325
XJ Cherokee BVA	3,960	0	10
XJ BVA	3,968	796	1,550
Wrangler	2,464	0	674
LADA		21,910	18,532
1200	1,198	540	2
Samara	1,099	0	1,653
Samara	1,288	11,734	6,809
Samara	1,499	0	3,975
2105	1,294	754	401
2104	1,451	3,739	2,278
2107	1,451	1,319	435
Niva 4x4	1,568	3,824	2,979
LAMBORGHINI	–	9	10
LANCIA		7,441	13,269
Delta 1300	1,301	997	670
Delta 1500	1,498	42	8
Delta 1600	1,585	854	613
Delta Turbo D	1,929	276	278
Delta 4x4	1,995	894	615
Prisma 1300	1,301	326	143
Prisma 1500	1,498	368	167
Y 10 Fire	999	0	3,677
Y [illegible] x4	1,108	0	1,357
[illegible]	1,301	0	619
[illegible]00	1,581	0	65
[illegible]0	1,756	0	232
[illegible]	1,929	0	241
[illegible]000	1,995	0	33

FRANCE - NEW REGISTRATIONS 1988-1989 (continued)

Passenger Cars by Manufacturer and Model

Makes & Models	Engine in CM3	1988	1989
LANCIA (con't)			
Prisma 1600	1,585	897	456
Prisma Diesel	1,929	642	262
Prisma 4x4	1,995	94	14
Thema 2000	1,995	1,067	2,060
Thema Turbo D	2,445	887	24
Thema TD	2,499	212	1,678
Thema 2800	2,849	23	12
Thema 2900	2,927	62	47
LAND ROVER		1,493	2,069
Land Rover 2.5 D	2,495	76	119
Range Rover 2L5D	2,495	0	103
Land Rover 3.5	3,528	1	0
Range Rover D	2,393	843	1,134
Range Rover 3.5	3,528	573	666
Range Rover 3L9	3,947	0	47
MASERATI		79	100
Biturbo	1,996	50	47
Biturbo	2,491	17	1
Biturbo	2,790	11	52
Others	–	1	0
MARUTI	796	0	96
MAZDA		17,853	15,355
121	1,139	26	37
121	1,324	406	300
323 1100	1,071	13	0
323 1300	1,296	37	0
323 1300	1,324	2,480	2,000
323 1500	1,490	31	0
323 1500	1,498	4,079	2,250
323 1600	1,597	518	119
323 1600	1,598	0	551
323 4X4	1,597	40	8
323 1700 D	1,720	1,600	1,508
323 1800	1,789	2,617	2,142
626 1600	1,587	13	0
323 1800	1,840	0	52
626 2000 E	1,998	2,237	2,208
626 2000 Diesel	1,998	3,111	3,809
929	1,970	57	0
929	1,998	30	0
929	2,184	335	207
929	2,954	185	147
Bongo E	1,998	12	0
RX7	2,616	26	17
MERCEDES		25,154	26,421
MB 100 D	2,399	106	137
190	1,997	5,034	4,986
190 Diesel	1,997	2,881	2,643
190 2.3I	2,299	1,440	709
190 2.5I Diesel	2,497	3,739	5,085
190 2.5L	2,463	0	14
190 2.5L	2,498	0	239
190 2.6I	2,599	896	708
200	1,997	603	1,169
200 Diesel	1,997	615	401
230	2,299	1,432	903
230 GE	2,299	0	24
250 Diesel	2,497	3,126	3,494
260	2,599	825	639
280	2,746	20	14
300	2,962	1,947	1,677
300 Cabr	2,962	48	30
300 Diesel	2,996	2,157	3,197
300 Diesel	2,998	17	11
420	4,196	28	0
500	4,973	73	144
560	5,547	152	186
Others	–	15	11
MITSUBISHI		3,518	3,457
Colt	1,468	848	872
Colt GTi	1,596	43	142
Colt Turbo	1,597	4	0
Lancer	1,468	283	209
Pajero Diesel	2,346	2	0

Makes & Models	Engine in CM3	1988	1989
MITSUBISHI (con't)			
Pajero Diesel	2,477	1,466	1,391
Pajero	2,555	4	0
Space Wagon	1,755	390	313
Space Wagon	1,796	0	47
Space Wagon	1,997	226	105
Galant 1600	1,756	101	143
Galant 2000	1,997	150	228
Others	–	1	7
MORGAN	–	11	16
NISSAN		18,138	20,197
Micra	988	6,181	3,516
Micra	1,235	0	2,748
Sunny 1300	1,270	703	51
Sunny 1400	1,392	0	1,241
Sunny 1500	1,488	1	0
Sunny 1600	1,597	3,880	2,596
Sunny 1600 4x4	1,597	214	41
Sunny GTi	1,598	856	213
Sunny GTi	1,809	0	342
Sunny 1700 Diesel	1,681	1,096	1,666
Bluebird	1,598	1,742	97
Bluebird Turbo	1,809	366	13
Bluebird Diesel	1,952	787	366
Bluebird	1,973	464	28
Bluebird (GB)	1,598	279	1,523
Bluebird Turbo (GB)	1,809	61	323
Bluebird Diesel (GB)	1,952	222	1,800
Bluebird (GB)	1,973	6	645
Bluebird (GB)	1,974	6	0
Silvia	1,809	73	10
Terrano	2,389	112	242
Terrano D	2,664	0	180
Cedric Diesel	2,793	14	0
Vanette	1,952	349	218
Prairie	1,809	456	10
Prairie 4x4	1,974	16	739
Patrol TD	2,826	0	446
Patrol Diesel	3,246	173	2
200 SX	1,809	0	765
300 ZX	2,960	79	32
Maxima	2,960	0	337
Others	–	2	7
OPEL		106,436	115,836
Corsa 1000	993	21,193	20,027
Corsa 1200	1,196	20,766	20,136
Corsa 1300	1,297	5,244	3,682
Corsa 1400	1,389	0	544
Corsa Diesel	1,488	14,543	15,191
Corsa GSi	1,598	652	1,406
Kadett 1200	1,196	1,632	1,455
Kadett 1300	1,297	9,186	6,958
Kadett 1400	1,389	0	474
Kadett 1500 D	1,488	810	4,104
Kadett 1600	1,598	6,979	7,132
Kadett 1700 D	1,699	0	4,296
Kadett Cabr	1,598	91	105
Kadett 1600 Diesel	1,598	4,449	163
Kadett 1800	1,796	892	552
Kadett 2000	1,998	1,481	1,225
Kadett Cabr	1,998	250	210
Ascona 1300	1,297	305	5
Ascona 1600	1,598	9,234	143
Ascona 1600 Diesel	1,598	504	1
Ascona 2000	1,998	221	0
Manta 1800	1,796	15	0
Manta 2000	1,979	318	84
Omega 1800	1,796	1,053	327
Omega 2000	1,998	1,769	2,058
Omega 2300 Diesel	2,260	1,488	2,048
Omega 3I	2,969	198	214
Senator	1,998	0	207
Senator	2,490	96	67
Senator	2,969	307	241
Vectra 1400	1,389	90	800
Others	–	0	5

FRANCE - NEW REGISTRATIONS 1988-1989 (continued)

Passenger Cars by Manufacturer and Model

Makes & Models	Engine in CM3	1988	1989
OPEL (con't)			
Vectra 1600	1,598	1,966	9,635
Vectra 1700 Diesel	1,699	123	4,322
Vectra 2000	1,998	580	8,023
POLSKIFIAT		1,841	1,269
125 P	1,481	563	362
Polonez	1,481	917	340
Polonez	1,598	361	567
PORSCHE		1,412	1,306
924	2,479	98	5
911	3,164	364	267
911 Cabr	3,164	76	99
911 Carrera	3,600	0	309
911 Turbo	3,299	39	23
928	4,957	211	146
944	2,479	624	167
944	2,681	0	120
944 S	2,990	0	169
ROLLS ROYCE		17	14
Corniche	6,750	2	5
Silver	6,750	15	2
Silver	6,753	0	7
SAAB		2,878	2,915
900	1,985	444	690
900 Turbo	1,985	659	505
900 Turbo Cabr	1,985	103	134
9000	1,985	840	694
9000 Turbo	1,985	832	845
9000 I	2,290	0	47
SANTANA		1,034	1,108
SJ 410	970	502	486
SJ 413	1,324	532	622
SEAT		33,512	38,329
Marbella	843	3,748	6,077
Marbella	903	1,302	996
Ronda	1,193	8	0
Ronda	1,461	31	0
Ibiza	903	4,095	6,592
Ibiza	1,193	11,645	11,471
Ibiza	1,461	6,933	5,799
Ibiza Diesel	1,714	2,681	4,287
Malaga	1,193	634	377
Malaga	1,461	982	852
Malaga Diesel	1,714	1,453	1,878
SKODA		620	595
S 120	1,174	274	102
S 130	1,289	346	87
Favorit	1,289	0	406
TOYOTA		14,968	14,686
Corolla 1300	1,295	4,338	3,622
Corolla 1600	1,587	3,075	2,838
Corolla 1800 Diesel	1,839	1,081	757
Tercel 1500 4x4	1,452	398	0
Celica	1,998	1,060	680
Celica Supra	2,954	289	304
Model F	1,998	237	288
Carina D	1,974	0	1,460
Carina	1,998	1,256	1,440
Lite-Ace	1,486	1,913	2,001
Land Cruiser	2,446	816	811
Land Cruiser	3,980	505	485

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

Makes & Models	Engine in CM3	1988	1989
TVR	3,528	6	11
UMM	2,498	58	120
VOLKSWAGEN		120,460	138,842
Polo	1,043	18,219	24,432
Polo	1,272	7,798	6,536
Scirocco	1,781	186	33
Passat Diesel	1,588	495	6,503
Passat Diesel	1,896	0	184
Passat	1,595	153	2,022
Passat	1,781	5,467	5,579
Passat	1,994	24	0
Golf	1,272	16,002	19,501
Golf Diesel	1,588	22,193	29,125
Golf	1,595	11,069	9,483
Golf	1,781	27,297	25,453
Golf Cabr	1,781	2,021	2,810
Golf Rallye	1,763	0	188
Jetta	1,272	664	21
Jetta Diesel	1,588	3,684	2,623
Jetta	1,595	1,142	528
Jetta	1,781	3,033	2,325
Transport Diesel	1,588	722	499
Transport Diesel	1,715	175	228
Transport	1,913	42	20
Transport	2,109	73	96
Transport Multivan	1,588	0	193
Corrado Coupe	1,781	0	460
Others	-	1	0
VOLVO		17,265	16,596
244	1,986	350	183
244 Diesel	2,383	399	253
244 GLT	2,316	0	104
245	1,986	268	122
245	2,316	44	218
245 Diesel	2,383	619	553
343	1,397	1	0
343	1,721	84	0
344	1,397	205	67
344 Diesel	1,595	600	287
344	1,721	357	153
345	1,397	1,752	1,098
345 Diesel	1,595	866	802
345	1,721	1,280	425
360	1,986	504	151
440	1,721	996	4,365
480 ES	1,721	1,703	1,311
740	1,986	2,372	2,068
740	2,316	202	376
740 Diesel	2,383	3,865	3,475
760 Turbo	2,316	147	96
760 Turbo Diesel	2,383	488	354
760	2,849	110	108
780	2,383	21	20
780	2,849	32	7
Other	-	0	3
ZASTAVA		1,640	1,621
Yugo 45	903	1,341	955
Yugo 55	1,116	291	331
1100 55	1,116	8	0
Yugo	1,301	0	192
Florida	1,372	0	143
OTHER IMPORTS		1	43
TOTAL IMPORTED MAKE		816,848	866,973
TOTAL ALL MAKES		2,217,149	2,274,307
OF WHICH DIESEL		522,387	678,146

FRANCE - NEW REGISTRATIONS 1958-1989

New Registrations by Type

	Passenger Cars	Trucks	Buses	Total
1958........	589,584	106,448	2,333	698,365
1959........	565,278	98,453	2,132	665,863
1960........	638,605	121,329	2,427	762,361
1961........	716,777	118,787	2,424	837,988
1962........	912,143	130,052	2,698	1,044,893
1963........	1,047,640	138,377	4,976	1,190,993
1964........	1,052,707	154,217	4,734	1,211,658
1965........	1,057,081	140,785	4,925	1,202,791
1966........	1,209,899	152,229	5,687	1,367,815
1967........	1,230,951	145,982	5,793	1,382,726
1968........	1,239,766	161,744	5,280	1,406,790
1969........	1,365,710	217,380	5,892	1,588,982
1970........	1,296,628	201,886	5,858	1,504,372
1971........	1,468,888	220,829	5,950	1,695,667
1972........	1,637,553	242,935	6,195	1,886,683
1973........	1,745,830	263,669	6,505	2,016,004
1974........	1,524,838	246,787	6,167	1,777,792
1975........	1,482,343	200,793	5,599	1,688,735
1976........	1,858,234	285,277	7,813	2,151,324
1977........	1,906,990	290,819	7,568	2,205,377
1978........	1,944,986	290,981	8,522	2,244,489
1979........	1,976,391	306,703	8,428	2,291,522
1980........	1,873,202	314,534	8,757	2,196,493
1981........	1,834,826	325,810	8,681	2,169,317
1982........	2,056,490	352,954	9,714	2,419,158
1983........	2,017,617	337,387	8,927	2,363,931
1984........	1,757,673	307,990	8,149	2,073,812
1985........	1,766,328	333,895	8,269	2,108,492
1986........	1,911,521	382,961	7,612	2,302,094
1987........	2,105,180	413,935	4,131	2,523,246
1988........	2,217,149	425,400	4,077	2,646,626
1989........	2,274,307	444,334	4,075	2,722,716

COMITE´ DES CONSTRUCTEURS FRANCAIS d´AUTOMOBILES

FRANCE - TOTAL REGISTRATIONS 1958-1989

Total Registrations by Type

	Passenger Cars	Trucks	Buses	Total
1958........	3,910,000	1,286,000	34,000	5,230,000
1959........	4,360,000	1,350,000	35,000	5,745,000
1960........	4,872,800	1,430,500	36,700	6,340,000
1961........	5,450,000	1,505,000	38,250	6,993,250
1962........	6,220,000	1,589,000	41,000	7,850,000
1963........	7,075,000	1,680,500	44,500	8,800,000
1964........	7,960,000	1,780,000	46,000	9,786,000
1965........	8,717,500	1,863,200	47,120	10,627,820
1966........	9,555,200	1,941,600	48,870	11,545,670
1967........	10,210,000	1,971,000	49,000	12,230,000
1968........	10,935,000	2,015,000	50,000	13,000,000
1969........	11,670,000	2,050,000	50,000	13,770,000
1970........	12,280,000	2,065,000	49,750	14,394,750
1971........	12,995,000	2,106,250	49,250	15,150,500
1972........	13,800,000	2,126,000	49,000	15,975,000
1973........	14,550,000	2,200,000	50,000	16,800,000
1974........	15,100,000	2,283,000	51,000	17,434,000
1975........	15,555,000	2,325,000	52,000	17,932,000
1976........	16,250,000	2,357,000	53,000	18,660,000
1977........	17,000,000	2,392,000	53,500	19,445,500
1978........	17,780,000	2,424,000	54,500	20,258,500
1979........	18,525,000	2,469,000	55,500	21,049,500
1980........	19,150,000	2,514,000	56,500	21,720,500
1981........	19,725,000	2,568,000	57,000	22,350,000
1982........	20,420,000	2,631,500	58,000	23,109,500
1983........	20,950,000	2,675,500	58,000	23,683,500
1984........	21,175,000	2,688,500	57,500	23,921,000
1985........	21,325,000	2,708,500	57,000	24,090,500
1986........	21,575,000	2,771,000	57,000	24,403,000
1987........	21,950,000	2,851,000	53,000	24,854,000
1988........	22,370,000	2,922,000	50,000	25,342,000
*1989........	23,010,000	4,680,000	68,000	27,758,000

INSTITUT NATIONAL DE LA STATISTIQUE ET DES ETUDES ECONOMIQUES

*COMITE´ DES CONSTRUCTEURS FRANCAIS D´AUTOMOBILES

FRANCE - TOTAL REGISTRATIONS 1988-1989

Total Registrations as of December 31

		1988	1989
Passenger Cars			
Up to 5 CV	Gasoline	7,024	7,162
	Diesel	890	1,150
6 - 10 CV	Gasoline	11,393	11,310
	Diesel	1,872	2,075
11 CV & over	Gasoline	1,303	1,273
	Diesel	38	40
Total Passenger Cars		22,520	23,010
Trucks			
Up to 2.5 tons	Gasoline	2,174	2,135
	Diesel	805	965
2.5-3.5 tons	Gasoline	260	202
	Diesel	719	823
3.5-5.0 tons	Gasoline	1	1
	Diesel	21	19
5.1 to 9 tons	Diesel	97	91
9 - 12 tons	Diesel	71	69
12 - 15 tons	Diesel	46	47
15 - 20 tons	Diesel	123	127
20 tons & over	Diesel	38	41
Total Trucks		4,355	4,520
Tractors	Diesel	150	160
Buses	Diesel	65	68
TOTAL VEHICLES		27,090	27,758

GERMANY, WEST - PRODUCTION 1946-1989

Motor Vehicles by Type

	Passenger Cars	Kombi*	Trucks	Truck Tractors	Buses	Total
1946.....	9,962	0	13,241	431	244	23,878
1947.....	9,541	0	13,192	199	411	23,343
1948.....	29,945	0	28,832	1,568	949	61,294
1949.....	104,054	1	54,753	1,986	2,789	163,583
1950.....	216,107	3,302	81,680	1,131	3,844	306,064
1951.....	267,376	9,246	92,724	536	4,269	374,151
1952.....	301,089	16,554	105,793	250	4,697	428,383
1953.....	369,140	18,755	96,046	249	6,391	490,581
1954.....	518,190	42,982	113,146	175	6,104	680,597
1955.....	705,418	56,787	140,350	179	6,008	908,742
1956.....	847,829	63,167	159,488	523	4,612	1,075,619
1957.....	958,970	81,218	166,085	420	5,539	1,212,232
1958.....	1,180,738	126,116	180,792	603	7,007	1,495,256
1959.....	1,356,321	147,103	207,698	230	7,214	1,718,566
1960.....	1,674,298	142,481	230,155	524	7,691	2,055,149
1961.....	1,751,893	152,082	234,747	527	8,576	2,147,825
1962.....	1,945,291	163,875	234,370	4,913	8,163	2,356,612
1963.....	2,185,662	228,445	240,095	5,912	7,782	2,667,896
1964.....	2,370,274	279,909	246,678	5,690	7,106	2,909,657
1965.....	2,440,448	293,284	229,801	5,647	7,297	2,976,477
1966.....	2,515,275	314,775	205,252	6,882	8,524	3,050,708
1967.....	2,042,832	252,882	171,530	6,207	8,868	2,482,319
1968.....	2,535,433	326,753	225,438	8,594	10,740	3,106,958
1969.....	2,936,115	376,424	268,412	10,903	12,713	3,604,567
1970.....	3,129,112	398,752	285,280	14,411	14,692	3,842,247
1971.....	3,289,553	407,226	259,481	14,217	12,245	3,982,722
1972.....	3,166,021	355,519	267,407	11,976	15,059	3,815,982
1973.....	3,358,482	291,398	268,837	14,408	15,940	3,949,065
1974.....	2,570,671	268,925	221,940	19,765	18,476	3,099,777
1975.....	2,686,729	221,090	240,268	18,903	19,218	3,186,208
1976.....	3,301,352	245,548	283,282	17,795	20,112	3,868,089
1977.....	3,567,190	223,354	274,934	20,428	18,310	4,104,216
1978.....	3,625,501	264,675	265,812	15,791	14,585	4,186,364
1979.....	3,657,660	274,896	280,906	20,223	16,040	4,249,725
1980.....	3,239,351	281,583	314,983	25,281	17,355	3,878,553
1981.....	3,281,235	296,572	272,474	29,618	17,108	3,897,007
1982.....	3,487,590	273,846	257,333	29,746	14,150	4,062,665
1983.....	3,561,737	315,904	243,577	19,950	13,271	4,154,439
1984.....	3,504,075	286,089	227,207	18,630	9,461	4,045,462
1985.....	3,861,632	305,054	250,612	17,755	10,867	4,445,920
1986.....	3,983,985	326,843	256,817	18,685	10,633	4,596,963
1987.....	4,027,504	346,125	230,731	20,240	9,474	4,634,074
1988.....	4,009,565	336,718	244,182	24,552	10,297	4,625,314
1989.....	4,125,432	438,241	248,651	29,450	9,873	4,851,647

* Kombinationskraftwagen are motor vehicles whose interiors are designed to accommodate passengers and/or goods.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1959-1989

Commercial Vehicles by Weight Groups

Years	0-2 t.	2-4 t.	4-6 t.	6-8 t.	8-10 t.	10-12 t.	12-16 t.	16 t. & Over	Total
1959	85,992	46,800	9,153	4,993	32,551	16,887	11,322	*	207,698
1960	101,963	50,327	13,611	6,079	18,505	25,171	14,499	*	230,155
1961	107,049	51,708	12,168	4,924	10,931	22,917	21,323	3,727	234,747
1962	110,608	46,811	13,970	5,201	11,260	17,238	24,684	4,598	234,370
1963	95,545	64,473	16,444	7,291	9,716	16,696	24,429	5,501	240,095
1964	55,452	113,146	14,192	6,801	9,573	14,688	24,282	8,544	246,678
1965	16,697	135,499	17,834	7,019	8,251	12,850	22,222	9,429	229,801
1966	9,753	117,931	19,003	6,747	7,754	10,213	21,042	9,809	205,252
1967	10,698	100,381	14,919	6,337	6,874	9,373	14,094	8,854	171,530
1968	11,174	130,598	22,889	10,616	10,737	8,620	19,714	11,090	225,438
1969	14,049	148,148	32,695	13,265	8,547	10,548	24,272	16,888	268,412
1970	9,095	148,182	36,373	16,133	12,490	10,725	30,073	22,209	285,280
1971	9,819	122,112	35,099	21,592	10,638	8,691	31,392	20,138	259,481
1972	5,635	144,032	35,126	22,377	9,091	7,362	24,333	19,451	267,407
1973	3,248	140,241	36,355	22,785	9,117	10,045	23,920	23,126	268,837
1974	3,163	98,470	30,012	15,735	12,092	10,391	21,170	30,907	221,940
1975	1,706	95,262	28,209	17,406	15,218	10,022	22,355	50,090	240,268
1976	2,840	127,651	34,853	21,883	16,915	9,780	11,077	58,283	283,282
1977	2,863	126,047	34,444	21,625	15,133	10,809	8,864	55,149	274,934
1978	3,799	129,593	26,497	27,189	10,341	10,479	10,573	47,341	265,812
1979	8,223	130,476	31,361	25,274	8,210	11,968	9,696	55,698	280,906
1980	6,137	153,228	27,862	34,347	12,656	12,935	10,045	57,773	314,983
1981	6,490	115,493	22,557	27,853	11,767	14,387	10,426	63,501	272,474
1982	12,574	104,626	18,975	30,103	11,916	11,349	7,127	60,663	257,333
1983	31,159	101,299	19,607	24,509	7,692	9,983	6,108	43,220	243,577
1984	28,702	98,990	17,635	23,875	7,407	11,775	5,712	33,111	227,207
1985	46,783	100,760	19,562	22,767	8,079	11,539	6,809	34,313	250,612
1986.	41,814	109,802	19,366	27,438	7,048	8,278	7,237	35,834	256,817
1987	15,952	107,535	20,444	28,549	4,509	8,472	7,042	38,228	230,731
1988	19,821	106,551	22,109	29,627	7,586	7,598	6,895	43,995	244,182
1989	16,115	107,488	21,779	31,180	5,033	6,302	7,727	53,027	248,651

* 12 tons & over prior to 1961.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1987-1989

Commercial Vehicles by Manufacturer and Weight Group

UP TO 2 TONS G.V.W.

	1987	1988	1989
Opel	6,294	8,917	6,936
Volkswagen	9,658	10,904	9,179
Total	15,952	19,821	16,115

2-4 TONS G.V.W.

	1987	1988	1989
Volkswagen	68,502	68,026	66,442
Daimler-Benz	39,033	38,525	41,046
Total	107,535	106,551	107,488

4-6 TONS G.V.W.

	1987	1988	1989
Daimler-Benz	17,481	19,212	18,754
Volkswagen	2,400	2,321	2,255
M.A.N	563	576	770
Total	20,444	22,109	21,779

6-8 TON G.V.W.

	1987	1988	1989
Daimler-Benz	23,776	24,343	24,217
Iveco-Magirus	1,577	1,537	1,646
M.A.N	3,196	3,747	5,317
Total	28,549	29,627	31,180

8-10 TONS G.V.W.

	1987	1988	1989
Daimler-Benz	2,887	5,635	2,099
M.A.N	1,338	1,594	2,539
Iveco-Magirus	284	357	395
Total	4,509	7,586	5,033

10-12 TONS G.V.W.

	1987	1988	1989
Daimler-Benz	6,526	6,327	4,648
Iveco-Magirus	1,313	792	985
M.A.N	633	479	669
Total	8,472	7,598	6,302

12-15.9 TONS G.V.W.

	1987	1988	1989
Daimler-Benz	5,390	5,480	6,075
Iveco-Magirus	441	588	569
M.A.N	1,211	827	1,083
Total	7,042	6,896	7,727

16 TONS G.V.W. & OVER

	1987	1988	1989
Daimler-Benz	21,907	24,825	30,682
M.A.N	9,265	9,784	11,549
Iveco-Magirus	6,928	9,263	10,651
Faun	128	123	145
Total	38,228	43,995	53,027

TRUCK-TRACTOR

	1987	1988	1989
Daimler-Benz	13,442	15,542	19,237
M.A.N	4,817	5,747	6,102
Iveco-Magirus	1,969	3,203	4,099
Faun	12	60	12
Total	20,240	24,552	29,450

BUSES

	1987	1988	1989
Daimler-Benz	4,565	4,939	5,060
M.A.N	1,658	2,039	1,619
Kassbohrer	2,031	2,137	2,192
Auwarter	870	977	1,002
Iveco-Magirus	350	205	0
Total	9,474	10,297	9,873

TOTAL COMMERCIAL VEHICLES

	1987	1988	1989
Daimler-Benz	135,007	144,828	151,818
Volkswagen	80,560	81,251	77,876
Opel	6,294	8,917	6,936
M.A.N	22,681	24,793	29,648
Iveco-Magirus	12,862	15,945	18,345
Kassbohrer	2,031	2,137	2,192
Auwarter	870	977	1,002
Faun	140	183	157
Total	260,445	279,031	287,974

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1988-1989

Motor Vehicles by Manufacturer and Type

	1989			1988		
	Passenger Cars*	Commercial Vehicles	Total	Passenger Cars*	Commercial Vehicles	Total
Domestically Produced						
Auwarter............	0	1,002	1,002	0	977	977
BMW..................	489,742	0	489,742	463,651	0	463,651
Faun..................	0	157	157	0	183	183
Ford....................	633,340	0	633,340	608,890	0	608,890
Iveco-Magirus.....	0	18,345	18,345	0	15,945	15,945
Kassbohrer.........	0	2,192	2,192	0	2,137	2,137
M.A.N................	0	29,648	29,648	0	24,793	24,793
Mercedes-Benz..	536,993	151,818	688,811	553,772	144,828	698,600
Opel..................	989,385	6,936	996,321	895,504	8,917	904,421
Porsche.............	28,979	0	28,979	25,969	0	25,969
Volkswagen........	1,463,991	77,876	1,541,867	1,372,035	81,251	1,453,286
Audi....................	421,243	0	421,243	426,462	0	426,462
Total..................	4,563,673	287,974	4,851,647	4,346,283	279,031	4,625,314
Produced Outside Germany from Parts Manufactured in Germany						
Auwarter............	0	70	70	0	211	211
BMW..................	21,734	0	21,734	20,470	0	20,470
Ford....................	325,687	61,312	386,999	345,327	53,153	398,480
Iveco-Magirus.....	0	2,233	2,233	0	3,966	3,966
M.A.N................	0	1,388	1,388	0	1,139	1,139
Mercedes-Benz..	14,436	75,271	89,707	16,655	84,235	100,890
Opel..................	585,062	13,639	598,701	534,427	13,125	547,552
Volkswagen........	568,384	50,251	618,635	588,771	48,310	637,081
Audi....................	3,984	0	3,984	4,584	0	4,584
Total..................	1,519,287	204,164	1,723,451	1,510,234	204,139	1,714,373

* Including kombis.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1946-1989

Motor Vehicles by Manufacturer and Type

FORD - WERKE

Year	Passenger Cars	Kombi*	Trucks	Tractors	Buses	Total
1946	0	0	7,092	0	0	7,092
1947	0	0	2,600	0	0	2,600
1948	182	0	5,374	0	175	5,731
1949	11,109	0	5,768	0	480	17,357
1950	24,443	0	5,156	0	217	29,816
1951	27,059	6	7,493	0	602	35,160
1952	30,685	8	8,933	0	771	40,397
1953	34,054	1,879	7,156	0	952	44,041
1954	38,998	5,868	12,547	0	1,057	58,470
1955	52,654	9,133	17,544	0	1,049	80,380
1956	58,129	10,677	17,238	6	96	86,146
1957	59,761	11,556	15,926	36	10	87,289
1958	95,810	20,387	12,332	2	1	128,532
1959	108,145	26,950	16,865	3	0	151,963
1960	163,482	29,194	21,201	4	0	213,881
1961	201,711	36,029	23,643	0	0	261,383
1962	243,006	34,238	26,457	0	0	303,701
1963	321,153	36,064	26,190	0	0	383,407
1964	279,399	27,541	26,482	0	0	333,422
1965	264,188	52,217	19,514	0	0	335,919
1966	254,031	37,170	103	0	0	291,304
1967	171,983	21,797	875	0	0	194,655
1968	187,650	20,113	1,437	0	0	209,200
1969	277,997	22,859	1,664	0	0	302,520
1970	382,795	26,614	1,013	0	0	410,422
1971	446,347	32,209	2,215	0	0	480,771
1972	409,494	26,472	0	0	0	435,966
1973	426,407	29,615	0	0	0	456,022
1974	266,628	18,917	0	0	0	285,545
1975	385,447	27,688	0	0	0	413,135
1976	448,608	37,999	0	0	0	486,607
1977	505,101	37,649	0	0	0	542,750
1978	508,353	35,807	0	0	0	544,160
1979	516,663	30,294	0	0	0	546,957
1980	399,473	20,044	0	0	0	419,517
1981	455,241	31,676	0	0	0	486,917
1982	492,424	26,016	0	0	0	518,440
1983	505,160	42,790	0	0	0	547,950
1984	488,884	50,895	0	0	0	539,779
1985	472,340	32,891	0	0	0	505,231
1986	530,023	32,230	0	0	0	562,253
1987	530,407	30,175	0	0	0	560,582
1988	573,296	35,594	0	0	0	608,890
1989	594,038	39,302	0	0	0	633,340

* Kombinationskraftwagen are motor vehicles whose interiors are designed to accommodate passengers and/or goods.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1946-1989 (continued)

Motor Vehicles by Manufacturer and Type

DAIMLER-BENZ

	Passenger Cars	Kombi	Trucks	Truck Tractors	Buses	Total
1946	31	0	3,239	0	0	3,270
1947	581	0	2,870	0	0	3,451
1948	4,608	0	5,305	0	82	9,995
1949	17,160	0	5,774	0	396	23,330
1950	33,906	0	6,914	0	1,485	42,305
1951	42,222	0	11,140	0	1,129	54,491
1952	36,824	0	14,427	0	1,593	52,844
1953	34,975	0	12,759	0	2,173	49,907
1954	48,816	0	14,389	0	2,161	65,366
1955	63,683	0	23,183	0	2,296	89,162
1956	69,601	0	32,675	0	2,035	104,311
1957	80,899	0	36,277	0	3,072	120,248
1958	99,209	0	50,140	0	4,607	153,956
1959	108,440	0	49,700	0	3,998	162,138
1960	122,684	0	44,147	0	4,153	170,984
1961	137,431	0	42,816	0	4,182	184,429
1962	146,393	0	44,512	2,103	4,196	197,204
1963	153,182	0	50,295	2,391	3,778	209,646
1964	165,532	0	50,818	2,306	3,451	222,107
1965	174,007	0	52,600	2,707	3,560	232,873
1966	191,625	0	56,094	3,289	4,548	255,556
1967	200,470	0	45,910	2,956	4,802	254,138
1968	216,284	0	58,395	4,123	6,035	284,837
1969	256,713	0	77,707	5,489	8,296	348,205
1970	280,419	0	89,094	7,633	9,531	386,677
		0				
1971	284,230	0	82,111	8,122	8,047	382,510
1972	323,878	0	84,043	7,473	10,997	426,391
1973	331,682	0	94,715	9,739	12,100	448,236
1974	340,006	0	97,665	13,848	13,726	465,245
1975	356,477	0	140,677	14,831	13,344	525,329
1976	370,348	7,893	154,930	12,490	12,824	558,485
1977	401,250	7,840	148,822	13,674	11,595	583,181
1978	382,622	21,085	138,346	10,470	8,210	560,733
1979	393,754	39,449	148,408	14,719	8,529	604,859
1980	401,848	36,981	161,182	17,567	9,643	627,221
1981	414,527	34,483	152,391	21,232	9,647	632,280
1982	428,725	36,778	143,517	23,634	7,925	640,579
1983	445,813	37,546	120,890	15,951	7,723	627,923
1984	434,742	34,643	112,217	14,203	5,186	600,991
1985	510,479	27,430	114,059	11,875	5,345	669,188
1986	556,927	34,989	117,315	11,816	5,084	726,131
1987	556,906	38,859	117,000	13,442	4,565	730,772
1988	512,989	40,783	124,347	15,542	4,939	698,600
1989	496,784	40,209	127,521	19,237	5,060	688,811

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1946-1989 (continued)

Motor Vehicles by Manufacturer and Type

	OPEL					PASSENGER CARS						
	Passenger Cars	Kombi**	Trucks	Buses	Total	NSU**		Auto Union**	Bayer Motoren-Werke		Glas	Porsche
1946	0	0	0	0	0	0		0	0		0	0
1947	20	0	3,219	0	3,239	0		0	0		0	0
1948	6,028	0	7,063	0	13,091	0		0	0		0	0
1949	27,990	0	11,574	0	39,564	0		0	0		0	0
1950	59,990	0	12,657	99	72,746	0		2,011	0		0	335
1951	61,900	0	14,818	237	76,955	0		15,672	0		0	1,112
1952	66,733	0	21,201	0	87,934	0		26,233	49		0	1,303
1953	83,624	5,493	16,675	0	105,792	0		24,836	1,592		0	1,978
1954	130,342	17,900	19,408	0	167,650	0		29,664	3,596		0	1,934
1955	142,795	24,413	18,132	0	185,340	0		33,228	17,475		9,916	2,952
1956	163,143	25,308	18,559	0	207,010	6,403		49,931	35,482		33,385	4,264
1957	186,292	25,726	16,885	0	228,903	16,651		33,428	35,691		43,372	5,191
1958	231,406	64,938	19,601	0	315,945	35,934		56,480	50,254		42,458	5,998
1959	239,286	72,603	19,631	0	331,520	33,376		63,736	28,800		46,414	7,055
1960	290,627	60,324	19,122	0	370,073	30,031		116,385	43,965		33,733	7,598
1961	289,486	68,806	24,446	0	382,738	35,914		106,309	39,527		31,962	7,664
1962	294,885	64,620	19,806	0	379,311	55,598		105,763	43,567		29,258	8,205
1963	469,870	85,507	14,916	0	570,293	76,045		94,242	49,513		27,525	9,672
1964	555,772	115,742	17,061	0	688,575	86,752		78,790	54,770		27,070	10,808
1965	512,997	102,666	15,474	0	631,137	91,873		52,207	63,491		29,760	11,243
1966	552,427	96,949	12,972	0	662,348	103,680		61,636	71,274		26,844	13,134
1967	448,531	91,675	9,075	0	549,281	102,770		37,470	82,360		17,861	10,941
1968	539,099	108,934	8,685	0	656,718	127,530		66,601	101,098		7,658***	14,133
1969	665,754	122,457	12,994	0	801,205		264,414			139,630		15,292
1970	698,622	113,018	9,212	0	820,852		316,539			158,618		16,757
1971	730,118	101,754	6,846	0	838,718		282,200			163,832		10,905
1972	777,292	94,072	6,117	0	877,481		299,484			181,964		14,503
1973	788,662	79,520	6,173	0	874,355		409,793			196,075		15,415
1974	507,204	71,060	5,381	0	583,645		266,420			184,681		9,915
1975	593,270	62,607	1,662	0	657,539		205,162			217,458		9,424
1976	853,208	65,648	2,840	0	921,696		240,905			267,618		32,554
1977	858,956	63,348	2,863	0	925,167		317,928			284,771		36,130
1978	878,107	74,549	3,799	0	956,455		295,000			311,793		36,879
1979	879,771	80,472	8,223	0	968,466		323,395			328,281		36,011
1980	699,640	87,023	6,137	0	792,800		285,052			330,087		28,622
1981	722,496	87,662	6,490	0	816,648		311,671			337,757		31,734
1982	863,059	88,397	9,638	0	961,094		305,024			362,607		36,329
1983	840,306	94,184	20,502	0	954,992		358,213			407,507		48,288
1984	692,414	84,072	18,986	0	795,472		344,733			412,447		44,017
1985	797,786	105,364	34,921	0	938,071		358,612			431,085		54,458
1986	795,772	101,299	28,465	0	925,536		352,735			432,285		52,939
1987	793,848	121,684	6,294	0	921,826		417,234			442,776		48,520
1988	754,277	141,227	8,917	0	904,421		426,462			463,651		25,969
1989	824,046	165,339	6,936	0	996,321		421,243			489,742		28,979

* Kombinationskraftwagen are motor vehicles whose interiors are designed to accommodate passengers and/or goods.

** Now known as Audi AG.

*** Now known as BMW.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1946-1989 (continued)

Motor Vehicles by Manufacturer and Type

VOLKSWAGEN

	Passenger Cars	Micro-Buses	Ambu-lances	Total Passenger Vehicles	VW-Kombi*	Trucks	Total
1946	9,931	0	0	9,931	0	0	9,931
1947	8,940	0	0	8,940	0	0	8,940
1948	19,127	0	0	19,127	0	0	19,127
1949	46,646	1	0	46,647	1	7	46,655
1950	82,399	1,141	0	83,540	1,253	5,764	90,557
1951	93,534	3,074	36	96,644	2,844	5,948	105,436
1952	114,348	5,194	481	120,023	5,031	10,959	136,013
1953	151,323	5,375	358	157,056	5,753	16,931	179,740
1954	202,174	7,630	589	210,393	8,868	23,112	242,373
1955	279,986	10,152	694	290,832	11,346	27,715	329,893
1956	333,190	11,798	586	345,574	16,010	34,106	395,690
1957	380,561	20,711	644	401,916	23,495	47,143	472,554
1958	451,526	23,841	486	475,853	21,732	55,814	553,399
1959	575,407	29,184	710	605,301	25,699	65,860	696,860
1960	725,939	30,350	658	756,947	30,425	78,486	865,858
1961	807,488	33,506	883	841,877	35,950	81,946	959,773
1962	925,747	41,179	728	967,654	59,409	85,361	1,112,424
1963	891,521	45,960	675	938,156	104,841	89,083	1,132,080
1964	1,034,797	54,146	829	1,089,772	135,237	92,286	1,317,295
1965	1,174,687	50,400	864	1,225,951	137,265	84,444	1,447,660
1966	1,168,146	49,557	816	1,218,519	173,972	84,018	1,476,509
1967	921,013	31,016	556	952,585	136,652	73,021	1,162,258
1968	1,191,854	64,411	1,241	1,257,506	192,267	99,160	1,548,933
1969	1,241,580	64,326	1,270	1,307,176	224,475	107,979	1,639,630
1970	1,193,853	71,729	1,242	1,266,824	251,541	102,832	1,621,197
1971	1,284,928	74,852	1,357	1,361,137	261,353	93,415	1,715,905
1972	1,082,098	66,400	1,860	1,150,358	222,825	104,160	1,477,343
1973	1,128,784	58,442	2,023	1,189,249	174,905	99,335	1,463.489
1974	955,355	38,700	1,762	995,817	174,163	69,718	1,239,698
1975	904,005	29,082	1,699	934,786	115,500	71,651	1,121,937
1976	1,061,940	31,390	1,221	1,094,551	127,568	93,920	1,316,039
1977	1,123,575	38,068	1,411	1,163,054	114,517	93,882	1,371,453
1978	1,177,106	34,331	1,310	1,212,747	133,234	93,067	1,439,048
1979	1,156,455	22,384	946	1,179,785	124,681	92,450	1,396,916
1980	1,064,534	28,673	1,422	1,094,629	137,535	114,591	1,346,755
1981	981,471	25,083	1,255	1,007,809	142,751	82,258	1,232,818
1982	974,021	24,203	1,079	999,303	122,655	74,910	1,196,868
1983	928,567	27,082	801	956,450	141,384	82,159	1,179,993
1984	1,056,737	31,417	684	1,088,838	114,479	77,519	1,280,836
1985	1,210,159	25,862	851	1,236,872	139,369	81,031	1,457,272
1986	1,234,037	28,489	758	1,263,284	158,345	87,810	1,509,439
1987	1,210,923	26,249	657	1,237,829	155,391	80,560	1,473,780
1988	1,231,455	20,840	626	1,252,921	119,114	81,251	1,453,286
1989	1,244,884	24,875	841	1,270,600	193,391	77,876	1,541,867

* Kombinationskraftwagen are motor vehicles whose interiors are designed to accommodate passenger and/or goods.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1989

Motor Vehicles by Manufacturer and Model

Manufacturer & Model	Units
PASSENGER CARS	
BMW	489,742
1500-2000 cc	
316	75,181
318	55,778
518i E34	2,601
520i E34	68,416
320i Touring	5,913
320i	33,949
320i Cabrio	7,704
320i S	624
2000-3000 cc	
M3	2,541
M3 Cabrio	180
324D	7,980
324 TDT	1,695
524 TD	22,074
525i	70,280
325i	30,061
325iT	3,173
325iX	5,700
325i Cabrio	12,863
Z1	2,400
530i	6,894
730i	14,619
Exceed 3000 cc	
M5	2,339
635	1,064
735	14,647
535i	25,762
735i L	6,193
750i	2,976
750i L	6,088
850 i	47
DAIMLER-BENZ	536,993
1500-2000 cc	
200E	38,957
200 (124)	7,933
190, 190E	75,463
190/1	14,116
190 D	38,222
200 D (124)	20,356
2000-3000 cc	
190E 2.3	10,696
230E (124)	42,884
230 CE (124)	6,423
300 CE (124)	9,957
190 D 2.5	16,855
250 D (124)	24,749
250 DT,DL (124)	4,118
190 DT 2.5	3,383
190 E 2.5-16	3,147
260 SE	2,455
260 E 4X4 (124)	383
260 E (124)	20,205
190 E 2.6	22,584
300 SE	19,569
300 E 4X4 (124)	1,914
300 E (124)	32,545
300 SL	2,048
300 SEL	10,985
300 D (124)	11,393

Manufacturer & Model	Units
DAIMLER-BENZ (con't)	
2000-3000 cc (con't)	
300 E-24 (124)	2,377
300 CE-24 (124)	3,165
300 SL (129)	407
300 SL-24 (129)	1,507
300 DT 4X4 (124)	396
300 DT (124)	3,636
300 D 4X4 (124)	205
Exceed 3000 cc	
420 SE/SEL	10,709
350 SDL	18
420 SE/SL/SEC	660
500 SE/SEL	3,516
500 SEC/SL	1,403
500 SL-32129	3,413
560 SE/SEL	13,418
560 SEC/SL	10,614
Combi Not to Exceed 2000 cc	
200 T (124)	493
200 TD (124)	855
200TE (124)	5,201
Combi Exceed 2000 cc	
210	247
310	272
230E FG	134
230 TE (124)	9,654
208 D	2,828
210D	965
250 D FG	364
250 TD (124)	4,669
260 E FG	179
208 D	443
310 D	614
300 TD (124)	2,373
300 TE (124)	7,563
300 TDT	957
300 TDT 4X4 (124)	281
300 TE 4X4 (124)	1,574
300 TE 24 (124)	543
FORD	633,340
Not to Exceed 1000 cc	
Fiesta 1000	3,663
1000-1500 cc	
Escort 1100	1,048
Escort 1300	49,091
Escort 1400	59,199
Fiesta 1100	130,563
Fiesta 1400	37,538
Orion 1300	2,778
Orion 1400	15,747
1500-2000 cc	
Escort 1600	90,493
Escort 1600 D	45,105
Orion 1600	27,636
Orion 1600 D	16,995
Fiesta 1600	1,367
Fiesta 1600 D	23,825
Scorpio 2000	46,623
2000-3000 cc	
Scorpio 2400	12,810
Scorpio 2500 D	6,713
Scorpio 2900	22,844

GERMANY, WEST - PRODUCTION 1989 (continued)

Motor Vehicles by Manufacturer and Model

Manufacturer & Model	Units
FORD (con't)	
Combi Not to Exceed 2000 cc	
Escort T 1100	5
Escort T 1300	12,054
Escort T 1400	8,825
Escort T 1600	5,020
Escort T 1600 D	13,398
OPEL	989,385
1000-1500 cc	
Kadett	163,965
Ascona	0
Vectra	10,255
Kadette TD	10,974
1500-2000 cc	
Kadett	244,419
Kadett D	31,321
Calibra	32
Ascona D	0
Manta	0
Omega	69,960
Vectra	240,685
Vectra D	16,669
Rekord	1,560
2000-3000 cc	
Rekord	264
Senator	11,591
Omega D/TD	7,757
Omega	11,316
Omega 3000	3,278
Combi Not to Exceed 2000 cc	
Kadett-Caravan	114,364
Kadett-Caravan D	9
Kadett-Caravan TD	6,601
Omega-Caravan	30,898
Combi Exceed 2000 cc	
Omega-Caravan D/TD	3,767
Omega-Caravan	6,128
Omega-Caravan 3000	3,572
PORSCHE	28,979
2000-3000 cc	
944/944 Turbo	2,397
924 S	0
944 S Cabrio	7,617
Exceed 3000 cc	
911 Carr CP	1,900
911 Carr TG Cab	1,831
Turbo 3.3	0
911 Turbo 959	1,136
911 Carr 4	9,507
928 S	0
928 S4	2,919
911 Speedster	1,672

Manufacturer & Model	Units
VOLKSWAGEN	1,463,991
1000-1500 cc	
Golf 1.1	3,401
Golf 1.3	184,203
Polo 1.1	49,561
Polo 1.3	14,831
Polo 1.3 D	2,917
Polo Coupe	18,818
Polo Coupe 1.3	18,199
Polo Coupe 1.3 D	424
Polo St (Derby) 1.1	1
Polo St 1.3	1
Jetta 1.1	632
Jetta 1.3	8,601
1500-2000 cc	
Golf 1.6 D	157,218
Golf 1.6	211,822
Golf Cabrio 1.6	3,263
Golf 1.8	233,795
Golf Cabrio 1.8	27,049
Passat St (Santana) 1.6 D.	19,829
Passat St (Santana) 1.6	18,981
Passat St (Santana) 1.9D	2,909
Passat St (Santana) 1.8	90,537
Passat St (Santana) 2.0	5,493
Jetta 1.6 D	30,070
Jetta 1.6	29,105
Jetta 1.8	78,600
Jetta 2.0	1,370
Scirocco 1.6	592
Scirocco 1.8	8,273
Caravelle (Bus) 1.6 D	10,179
Caravelle (Bus) 1.7 D	1,144
Caravelle (Bus) 1.9	2,071
Krankenwagen 1.6 D	179
Krankenwagen 1.7 D	17
Krankenwagen 1.9	317
Corrado	24,389
2000-3000 cc	
Caravelle (Bus) 2.1	11,481
Krankenwagen 2.1	328
Combi Not to Exceed 2000 cc	
Variant 1.6 D	20,771
Variant 1.6	21,338
Variant 1.8	103,715
Variant 1.9 D	3,360
Variant 2.0	7,013
Transporter-Combi 1.6 D	15,216
Transporter-Combi 1.7 D	6,523
Transporter-Combi 1.9	3,185
Combi Exceed 3000 cc	
Transporter Combi 2.2	9,283
LT-Combi 2.4 D	2,724
LT-Combi 2.4	263

GERMANY, WEST - PRODUCTION 1989 (continued)

Motor Vehicles by Manufacturer and Model

Manufacturer & Model	Units
AUDI	421,243
1500-2000 cc	
Audi 80	215,996
Audi 80 D/TD	41,830
Audi 80 Quattro	3,307
Audi 90 TD	230
Audi 90	5,649
Audi 90 Quattro	464
Audi 100	25,143
Audi 100 Avant	6,120
Audi 100 Avant Quattro	26
Audi Coupe	2,171
Audi 100 Quattro	49
Audi Coupe Quattro	686
Audi 100 Avant/D/TD	866
Audi 100	3,984
2000-3000 cc	
Audi 90	25,369
Audi 90 Quattro	5,756
Audi 100	37,144
Audi 100 TD	1,262
Audi 100 Quattro	4,035
Audi 100 Avant	8,950
Audi Avant TD	201
Audi 100 Avant Quattro	2,843
Audi 200	2,193
Audi 200 Avant Quattro	1,082
Audi 200 Quattro	3,421
Audi Coupe	9,564
Audi Coupe Quattro	4,721
Audi Quattro	462
Audi 80 Quattro	801
Combi Exceed 3000 cc	
Audi V8	6,918
TOTAL PASSENGER CARS	4,563,673
COMMERCIAL VEHICLES	
AUWARTER	1,002
Total Bus	1,002
DAIMLER-BENZ	96,839
2 - 4 tons	41,046
4 - 6 tons	18,754
6 - 8 tons	24,217
8 - 10 tons	2,099
10 - 12 tons	4,648
12 - 15.9 tons	6,075

Manufacturer & Model	Units
DAIMLER-BENZ (con't)	
Over 16 tons	30,682
Total Commercial	127,521
Total Buses	5,060
Total Tractors	19,237
FAUN	157
Over 16 tons	145
Tractors	12
IVECO-MAGIRUS	18,345
6 - 8 tons	1,646
8 - 10 tons	395
10 - 12 tons	985
12 - 15.9 tons	569
Over 16 tons	10,651
Total Buses	0
Total Tractors	4,099
KASSBOHRER	2,192
Total Buses	2,192
M.A.N.	29,648
4 - 6 tons	770
6 - 8 tons	5,317
8 - 10 tons	2,539
10 - 12 tons	669
12 - 15.9 tons	1,083
Over 16 tons	11,549
Total Buses	1,619
Total Tractors	6,102
OPEL	6,936
Total Up to 2 tons	6,936
VOLKSWAGEN	77,876
Up to 2 tons	9,179
2 - 4 tons	66,442
4 - 6 tons	2,255
TOTAL COMMERCIAL VEHICLES	287,974
TOTAL MOTOR VEHICLES	4,851,647

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - EXPORTS 1950-1989

Motor Vehicles by Type

	Passenger Cars	Kombinations-Kraftwagen	Trucks	Truck Tractors	Buses	Total	Total Exported to U.S.A.
1950	68,877	156	13,768	320	333	83,454	347
1951	91,191	1,403	26,322	23	1,061	120,000	479
1952	100,330	2,359	32,776	13	1,174	136,652	1,526
1953	137,892	5,421	32,434	18	1,224	176,989	2,365
1954	231,008	15,529	49,758	20	1,769	298,084	10,211
1955	319,850	24,613	57,927	2	1,571	403,963	39,903
1956	382,281	31,071	69,576	134	1,533	484,595	64,140
1957	455,923	46,318	79,362	236	2,435	584,274	114,136
1958	557,666	72,849	98,956	170	3,751	733,392	142,984
1959	669,018	88,685	109,603	52	3,593	870,951	217,012
1960	780,556	84,785	114,165	39	3,285	982,830	208,197
1961	809,834	75,821	116,276	41	4,268	1,006,240	202,740
1962	906,682	79,735	109,869	1,660	3,934	1,101,880	258,431
1963	1,101,503	115,568	108,891	1,861	3,958	1,331,781	295,898
1964	1,230,642	147,224	115,676	2,149	3,273	1,498,964	369,489
1965	1,259,268	159,863	102,402	2,327	3,394	1,527,254	412,295
1966	1,351,841	181,315	96,376	3,411	4,481	1,637,424	574,712
1967	1,196,182	165,997	91,684	3,913	5,437	1,463,213	492,685
1968	1,566,118	219,980	121,906	5,146	6,604	1,919,754	743,951
1969	1,667,377	236,218	138,923	6,062	7,136	2,055,716	729,845
1970	1,706,243	240,306	139,685	8,187	9,527	2,103,948	757,385
1971	1,891,178	255,054	132,297	7,557	6,919	2,293,005	872,215
1972	1,820,144	206,947	143,889	7,916	9,242	2,188,138	732,099
1973	1,995,554	177,673	154,693	9,233	10,538	2,347,691	785,646
1974	1,540,808	166,103	144,928	15,884	12,830	1,880,553	654,867
1975	1,355,588	120,366	149,232	14,447	13,834	1,653,467	373,849
1976	1,704,379	132,503	178,552	13,110	14,676	2,043,220	344,467
1977	1,832,724	106,380	161,968	14,845	11,810	2,127,727	465,907
1978	1,793,476	110,769	150,181	10,643	8,234	2,073,303	413,340
1979	1,880,654	116,677	155,009	12,775	10,386	2,175,501	332,443
1980	1,737,494	136,000	181,516	18,717	10,527	2,084,254	335,979
1981	1,823,749	125,730	168,898	24,136	10,814	2,153,327	242,451
1982	2,073,068	121,161	170,176	23,393	10,123	2,397,921	257,267
1983	2,057,372	131,438	142,011	15,582	8,123	2,354,526	277,992
1984	2,100,892	132,103	134,387	14,888	6,387	2,388,657	366,831
1985	2,424,450	143,603	158,856	12,508	6,453	2,745,870	440,025
1986	2,373,483	146,924	155,240	12,295	5,797	2,693,739	445,393
1987	2,314,245	137,006	136,061	14,977	5,010	2,607,299	377,348
1988	2,365,783	141,284	145,751	18,068	6,005	2,676,891	254,187
1989	2,526,331	195,498	148,911	21,242	5,723	2,897,705	213,247

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - EXPORTS 1987-1989

Motor Vehicles by Manufacturer and Type

	1989			1988			1987		
	Passenger Cars	Trucks & Buses	Total	Passenger Cars	Trucks & Buses	Total	Passenger Cars	Trucks & Buses	Total
Auwarter..........	0	327	327	0	354	354	0	300	300
BMW...............	298,892	0	298,892	283,525	0	283,525	293,819	0	293,819
Daimler-Benz..	288,018	90,871	378,889	279,348	87,506	366,854	299,128	80,506	379,634
Faun................	0	109	109	0	84	84	0	50	50
Ford.................	436,498	0	436,498	425,561	0	425,561	375,836	0	375,836
IVECO-Magirus	0	12,564	12,564	0	11,455	11,455	0	9,065	9,065
Kassbohrer......	0	1,148	1,148	0	1,149	1,149	0	1,127	1,127
M.A.N..............	0	16,547	16,547	0	13,642	13,642	0	12,231	12,231
Opel................	583,317	7,027	590,344	515,413	7,738	523,151	501,963	5,316	507,279
Porsche...........	20,022	0	20,022	18,551	0	18,551	39,566	0	39,566
Volkswagen, inclusive of Audi.....	1,095,082	47,283	1,142,365	984,669	47,896	1,032,565	940,939	47,453	988,392
TOTAL............	2,721,829	175,876	2,897,705	2,507,067	169,824	2,676,[illegible]91	2,451,251	156,048	2,607,299

NOTE: Includes shipments of disassembled vehicles or vehicle chassis which, according to the Brussels tariff system, are considered complete vehicles. It excludes those vehicles that are assembled abroad from imported components.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - EXPORTS 1989

Exports of Built-Up and Knock-Down Vehicles

Country of Destination	Passenger Cars	Trucks & Buses	Total
France	391,926	29,139	421,065
Belgium/Luxembourg	173,779	8,262	182,041
The Netherlands	165,981	13,407	179,388
Italy	378,612	18,586	397,198
Portugal	37,441	5,211	42,652
Spain	209,223	12,369	221,592
United Kingdom	405,043	36,301	441,344
Ireland	15,232	1,100	16,332
Denmark	26,466	3,409	29,875
Greece	12,473	2,011	14,484
TOTAL EEC	1,816,176	129,795	1,945,971
Iceland	309	45	354
Norway	18,002	1,296	19,298
Sweden	88,694	6,760	95,454
Finland	50,597	4,642	55,239
Switzerland	119,441	8,001	127,442
Austria	125,906	8,394	134,300
Andorra	431	20	451
Gibraltar	296	0	296
Malta	496	1	497
Yugoslavia	24,889	661	25,550
Turkey	2,054	1,208	3,262
U.S.S.R.	459	272	731
Poland	1,378	147	1,525
Czechoslovakia	244	2	246
Hungary	3,441	163	3,604
Romania	24	1	25
Bulgaria	277	33	310
Albania	3	0	3
TOTAL EUROPE	2,253,119	161,441	2,414,560
Canary Isl.	1,690	312	2,002
Morocco	428	40	468
Ceuta & Melilla	162	0	162
Algeria	231	484	715
Tunisia	329	105	434
Libya	679	780	1,459
Egypt	1,595	274	1,869
Sudan	76	95	171
Mauritania	12	99	111
Mali	111	59	170
Burkina Faso	20	71	91
Niger	4	4	8
Chad	9	31	40
Rep Cape Verde	1	0	1
Senegal	88	26	114
Gambia	54	20	74
Guinea-Bissau	1	3	4
Guinea	21	30	51
Sierra Leone	46	19	65
Liberia	286	22	308
Ivory Coast	216	103	319
Ghana	102	67	169
Togo	105	39	144
Benin	5	11	16
Nigeria	285	388	673
Cameroon	48	13	61
Central Africa Rep	18	17	35
Sao Tome & Principe	23	0	23
Gabon	34	18	52
Congo	43	17	60
Zaire	515	209	724
Rwanda	40	4	44
Burundi	120	59	179
Angola	258	18	276
Ethiopia	98	177	275
Djibouti	5	0	5
Comoros	10	21	31
Kenya	307	80	387
Uganda	36	136	172
Tanzania	66	27	93
Mozambique	88	55	143
Madagascar	13	24	37
Reunion	1,629	189	1,818
Mauritius	130	1	131
Zambia	149	203	352
Zimbabwe	128	71	199
Malawi	144	57	201
South Africa Rep	9,597	47	9,644
Botswana	2	0	2
Swaziland	1	0	1
Lesotho	2	0	2
TOTAL AFRICA	20,060	4,526	24,585
U.S.A.	212,564	683	213,247
Puerto Rico	124	0	124
Canada	27,111	30	27,141
Mexico	37	2	39
Bermuda	39	0	39
Guatemala	118	13	131
Honduras	28	0	28
El Salvador	46	0	46
Nicaragua	1	0	1
Costa Rica	171	0	171
Panama	142	0	142
Cuba	19	0	19
Haiti	4	1	5
Bahamas	16	0	16
Dominican Rep	48	5	53
Guadeloupe	461	273	734
Antigua & Barbuda	4	0	4
Martinique	494	130	624
Jamaica	115	1	116
St. Lucia	17	0	17
Barbados	87	0	87
Trinidad/Tobago	66	0	66
Grenada	1	0	1
Aruba	13	0	13
Netherlands Antilles	6	0	6
Columbia	210	0	210
Venezuela	59	5	64
Guyana	14	0	14
Surinam	5	0	5
French Guiana	83	45	128
Ecuador	144	8	152
Peru	121	1	122
Brazil	175	0	175
Chile	971	0	971
Bolivia	10	0	10
Paraguay	96	0	96
Uruguay	167	0	167
Argentina	591	0	591
TOTAL AMERICA	244,380	1,197	245,577
Egypt	2,905	58	2,963
Lebanon	360	9	369
Syria	883	6	889
Iraq	372	233	605
Iran	99	88	187
Israel	7,210	1,635	8,845
Jordan	736	286	1,022
Saudi Arabia	2,363	1,212	3,575
Kuwait	1,886	183	2,069
Bahrain	576	2	578
Qatar	837	10	847
United Arab Emirates	2,696	322	3,018
Oman	715	109	824
North Yemen	86	9	95
South Yemen	2	2	4
Afghanistan	1	0	1
Pakistan	200	126	326
India	155	70	225
Bangladesh	17	0	17
Sri Lanka	316	50	366
Nepal	4	0	4
Bhutan	1	0	1
Thailand	2,252	1,115	3,367
Laos	19	0	19
Vietnam	8	0	8
Indonesia	2,963	15	2,978
Malaysia	2,082	209	2,291
Brunei	361	6	367
Singapore	3,353	192	3,545
Philippines	306	147	453
China	22,735	176	22,911
North Korea	470	2	472
South Korea	512	36	548
Japan	100,283	272	100,555
Taiwan	28,332	126	28,458
Hong Kong	4,297	319	4,616
Macao	4	0	4
TOTAL ASIA	190,397	7,025	197,422
Australia	11,127	1,313	12,440
Papua New Guinea	4	0	4
New Zealand	1,213	119	1,332
American Oceania	106	0	106
New Caledonia	658	71	729
Fiji Isl.	1	0	1
French Polynesia	196	32	228
TOTAL OCEANIA	13,305	1,535	14,840
Tourist Deliveries	697	24	721
TOTAL COUNTRIES	2,721,958	175,747	2,897,705

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - EXPORTS 1988-1989

Vehicles Assembled Abroad Using German Made Parts (Except Knock-Down Deliveries)

	1989			1988		
	Passenger Cars	Trucks & Buses	Total	Passenger Cars	Trucks & Buses	Total
Belgium................	325,687	61,312	386,999	345,994	53,153	399,147
United Kingdom....	223,658	13,639	237,297	191,143	13,125	204,268
Switzerland..........	0	7	7	0	31	31
Austria.................	3,900	0	3,900	5,555	0	5,555
Spain....................	474,983	25,234	500,217	437,556	23,278	460,834
Yugoslavia...........	0	1,972	1,972	0	2,285	2,285
Turkey..................	0	810	810	0	756	756
Egypt...................	0	1,232	1,232	0	2,271	2,271
Ghana..................	0	47	47	0	43	43
Republic S. Africa.	97,276	6,048	103,324	100,070	6,362	106,432
U.S.A...................	0	60	60	36,998	263	37,261
Mexico.................	99,644	8,171	107,815	55,096	4,751	59,847
Brazil...................	287,004	78,900	365,904	328,308	87,590	415,898
Argentina.............	4,615	3,087	7,702	6,754	4,168	10,922
Iran......................	0	2,621	2,621	0	5,156	5,156
Thailand...............	2,520	0	2,520	2,760	0	2,760
Indonesia.............	0	1,024	1,024	0	907	907
TOTAL.................	1,519,287	204,164	1,723,451	1,610,234	204,139	1,714,373

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - IMPORTS 1954-1989

Motor Vehicles by Type

						IMPORTED FROM U.S.A.			
	Passenger Car and Kombinationskraftwagen	Trucks	Buses	Truck Tractors	Total*	Passenger Car and Kombinationskraftwagen	Trucks	Buses	Total
1954	4,711	689	15	35	5,450	383	32	1	416
1955	17,002	1,734	27	149	18,912	311	107	0	418
1956	20,225	1,329	101	107	21,762	360	109	1	470
1957	26,680	1,005	119	62	27,866	474	266	1	741
1958	63,645	950	95	53	64,743	671	380	0	1,051
1959	115,733	1,418	155	57	117,363	735	146	3	884
1960	89,349	2,673	161	112	92,295	1,432	193	0	1,629
1961	95,570	4,164	98	141	99,973	2,111	176	1	2,288
1962	163,697	4,081	93	196	168,067	2,182	166	0	2,348
1963	132,774	3,671	106	230	136,781	1,843	86	0	1,929
1964	183,901	5,229	128	207	189,465	1,978	134	0	2,112
1965	274,069	5,597	117	335	280,118	3,857	69	0	3,926
1966	328,202	31,229	186	259	359,876	2,865	85	0	2,950
1967	323,939	16,658	337	220	341,154	2,105	95	0	2,200
1968	393,527	13,545	684	276	408,032	2,176	62	1	2,239
1969	494,168	20,250	520	467	515,405	2,274	108	0	2,382
1970	660,226	21,307	404	797	682,734	2,523	213	1	2,737
1971	774,084	20,218	433	715	795,450	2,538	190	0	2,728
1972	778,159	19,828	427	776	799,190	2,760	165	1	2,926
1973	768,086	25,285	410	1,152	794,933	3,656	150	1	3,807
1974	590,346	18,099	410	873	609,728	1,693	151	0	1,844
1975	769,434	23,871	551	1,250	795,106	4,344	203	0	4,547
1976	853,676	27,718	678	1,093	883,165	3,867	191	0	4,058
1977	959,682	29,605	1,517	1,101	991,905	11,721	356	1	12,078
1978	1,068,931	36,600	1,538	1,112	1,108,181	14,377	540	2	14,919
1979	1,055,778	42,346	2,025	1,879	1,102,028	23,562	1,004	1	24,567
1980	1,026,790	45,663	1,951	1,284	1,075,688	5,419	880	60	6,359
1981	947,396	46,023	1,413	1,791	996,623	3,023	666	1	3,690
1982	837,358	36,240	1,430	1,438	876,466	1,891	204	4	2,099
1983	1,072,353	49,255	1,175	1,085	1,123,868	1,394	155	1	1,550
1984	1,108,566	48,509	1,258	1,422	1,159,755	1,395	139	2	1,536
1985	1,083,985	54,589	1,499	1,328	1,141,401	1,458	154	4	1,616
1986	1,312,404	63,655	1,765	1,301	1,379,125	3,001	152	1	3,154
1987	1,364,945	67,527	2,400	1,270	1,436,142	7,267	209	5	7,481
1988	1,285,801	87,735	1,396	1,453	1,376,385	17,837	365	8	18,210
1989	1,364,980	103,049	857	1,904	1,470,790	29,925	562	5	30,492

* Including used vehicles.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - IMPORTS 1989*

Motor Vehicles by Country of Origin

	Passenger Cars	Trucks & Truck–Tractors	Buses	Total
Belgium & Luxembourg	329,135	22,715	40	351,890
Denmark	1,830	839	53	2,722
France	204,704	17,199	175	222,078
Greece	54	5	0	59
Ireland	10	0	0	10
Italy	143,186	22,727	53	165,966
The Netherlands	12,200	6,048	74	18,322
Portugal	259	17	1	277
Spain	101,437	3,807	1	105,245
United Kingdom	26,185	4,486	3	30,674
TOTAL EEC	819,000	77,843	400	897,243
Austria	4,456	2,226	142	6,824
Czechoslovakia	2,703	96	0	2,799
Finland	1,407	86	2	1,495
Norway	149	90	5	244
Poland	4,080	53	2	4,135
Sweden	10,489	1,570	75	12,134
Switzerland	898	1,839	155	2,892
U.S.S.R.	15,275	11	0	15,286
Yugoslavia	7,801	5,813	66	13,680
Other European Countries	156	18	2	176
TOTAL EUROPE	866,414	89,645	849	956,908
Brazil	805	1,411	0	2,216
Canada	239	23	0	262
Japan	467,047	13,093	0	480,140
Korea, South	134	0	1	135
Mexico	46	0	0	46
United States	29,925	562	5	30,492
Other Countries	370	219	2	591
TOTAL	1,364,980	104,953	857	1,470,790

* Includes used vehicles.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - NEW REGISTRATIONS 1950-1989

Motor Vehicles by Type

	Passenger Cars	Kombinations-Kraftwagen	Trucks	Special Vehicles	Tractors	Buses	Total
1950	149,509	0	68,925	2,359	0	3,074	223,867
1954	295,450	25,833	60,216	4,666	0	3,289	389,454
1955	394,135	29,726	68,820	5,227	0	3,155	501,063
1956	473,202	32,963	75,033	5,594	0	3,125	589,917
1957	530,303	34,336	67,622	4,259	0	3,057	639,577
1958	639,483	51,492	75,028	3,604	1,038	3,151	773,796
1959	772,342	55,315	82,767	4,298	1,528	3,535	919,785
1960	913,915	55,824	92,721	4,649	2,438	3,892	1,073,439
1961	1,018,241	76,887	104,290	6,547	3,230	3,973	1,213,168
1962	1,134,224	83,216	107,062	7,248	3,479	3,700	1,338,929
1963	1,161,917	109,083	110,415	9,260	4,054	3,553	1,398,282
1964	1,221,481	121,499	112,161	10,737	3,986	3,483	1,473,347
1965	1,382,829	134,735	113,319	10,652	3,716	3,505	1,648,756
1966	1,374,743	131,381	109,795	10,103	3,412	3,921	1,633,355
1967	1,240,458	116,197	95,383	8,552	2,986	3,971	1,467,547
1968	1,307,843	117,246	104,594	9,690	3,870	4,396	1,547,639
1969	1,686,919	154,129	123,779	11,372	4,985	5,217	1,986,401
1970	1,931,391	175,732	138,555	14,458	6,437	5,219	2,271,792
1971	1,973,933	177,624	132,911	16,596	8,037	5,371	2,314,472
1972	1,961,241	181,722	122,428	16,050	4,781	5,772	2,291,994
1973	1,880,009	150,992	110,459	16,545	5,442	5,541	2,168,988
1974	1,558,770	134,240	84,150	13,798	4,173	5,585	1,800,716
1975	1,955,633	150,415	85,332	13,330	5,031	5,339	2,215,080
1976	2,150,492	161,575	108,656	16,653	6,430	5,622	2,449,428
1977	2,390,878	170,400	107,983	17,533	6,404	6,039	2,699,237
1978	2,460,439	203,315	123,030	19,363	7,449	6,360	2,819,956
1979	2,400,211	223,188	132,176	23,058	8,600	6,461	2,793,694
1980	2,205,042	221,145	134,534	26,586	7,899	6,508	2,601,714
1981	2,089,115	241,220	112,774	24,466	6,006	5,314	2,478,895
1982	1,929,823	225,714	96,951	16,122	5,559	4,917	2,279,086
1983	2,166,266	260,508	115,724	15,982	7,090	5,336	2,570,906
1984	2,138,640	255,299	106,419	13,767	6,540	3,771	2,524,436
1985	2,110,734	268,527	106,830	16,194	6,764	4,046	2,513,095
1986	2,489,437	340,001	113,683	18,149	7,250	4,258	2,972,778
1987	2,542,500	373,154	120,537	19,789	7,783	4,850	3,068,613
1988	2,434,917	373,022	126,241	21,953	7,810	4,750	2,968,693
1989	2,394,977	436,763	134,437	25,364	8,851	4,448	3,004,840

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - NEW REGISTRATIONS 1986-1989

Passenger Cars by Manufacturer and Type

	1986	1987	1988	1989
Domestic Makes				
B.M.W.	147,826	148,922	180,644	190,730
Daimler-Benz	303,044	289,399	281,995	259,644
(Imports from Spain)	0	0	3,165	4,008
Ford	296,894	300,931	281,552	284,788
(Imports from Belgium & Spain)	116,785	111,307	98,549	95,103
Opel	420,711	453,703	428,610	455,671
(Imports from Spain)	45,974	48,827	51,780	51,417
Porsche	10,469	8,465	7,216	8,582
Volkswagen	658,752	650,912	622,736	619,053
(Imports from Mexico & Spain)	1,343	23,745	7,164	5,854
Audi	150,901	210,834	187,296	158,072
Other German Makes	286	368	998	945
Total	1,988,883	2,063,534	1,991,047	1,977,485
Imported Makes				
Alfa Romeo/Lancia	6,703	6,249	15,473	21,115
Austin Rover (Including Land Rover)	13,056	11,144	8,191	6,882
Daihatsu	11,970	12,989	11,946	13,983
Fiat	124,325	126,521	116,511	115,810
Ford (USA, & Others)	113	109	*	*
Fuji Heavy	15,832	16,714	14,031	13,589
Honda	45,881	41,515	43,418	45,549
Matra	2,646	2,931	3,863	4,980
Mazda	86,172	90,969	91,508	91,045
Mitsubishi	62,909	68,579	62,368	67,269
Nissan	82,472	84,540	81,733	75,503
PSA	132,945	123,265	108,584	102,443
Citroen	46,655	43,392	38,077	40,396
Peugeot	86,290	79,873	70,507	62,047
Renault	87,961	86,424	74,375	91,646
Seat	5,469	10,461	15,142	23,778
Suzuki	22,880	27,123	27,641	27,087
Toyota	91,740	93,348	85,289	81,448
Volvo	17,325	17,301	*	*
Other Imported Makes	30,156	31,938	56,819	72,128
Total	840,555	852,120	816,892	854,255
TOTAL REGISTRATIONS	2,829,438	2,915,654	2,807,939	2,831,740
Total Import Penetration	29.7	29.2	29.1	30.2

* - Included in "Other Imported Makes".

STATISTISCHE MITTEILUNGEN DES KRAFTFAHRT-BUNDESAMTES

GERMANY, WEST - NEW REGISTRATIONS 1989

Passenger Cars by Manufacturer and Model

Manufacturer & Model	Units	%
ALFA ROMEO–LANCIA (I)	21,115	0.7
115 (Spider)	1,111	5.3
162 B (Alfa,75,90,D)	1,151	5.4
164 (Alfa 164)	3,477	16.5
905 (Alfa 33)	2,238	10.6
Lancia 156 (Y 10 Fire)	6,344	30.0
Lancia 831 (Delta, D)	3,420	16.2
Lancia 834 (Thema, D)	3,205	15.2
Others	169	0.8
AMC (USA/CDN)	4,602	0.2
AUSTIN ROVER (GB)	5,779	0.2
Mini MK II	3,113	53.9
HS, XS (Legend, Sterling)	854	14.8
XF (Metro)	552	9.5
XH (213,216,Vitesse)	603	10.4
Others	657	11.4
LAND ROVER (GB)	1,103	0.0
AZNP–SKODA (CS)	2,598	0.1
BMW	190,730	6.7
3/1,A/R (315–325i)	89,710	47.0
3/1 (324 D)	3,162	1.7
M 3	1,417	0.7
5/1,/H (518–M535i)	71,419	37.5
5/1 (524 TD)	6,433	3.4
7/1 (728–750)	17,182	9.0
Others	1,407	0.7
CHRYSLER (USA)	5,756	0.2
CITROEN (F)	40,396	1.4
AZ (2 CV)	7,853	19.4
VD (Visa, D)	896	2.2
ZA (AX)	13,750	34.0
XB (BX,D)	13,888	34.4
MA (CX2000–2400,2500D,	1,730	4.3
Others	2,279	5.7
PEUGEOT (F)	62,047	2.2
10,A,C(309)	5,907	9.5
10,A,C(309D)	1,776	2.9
15,B,E(405,D)	16,479	26.5
551(505,D)	926	1.5
20/741,A,B,C,D(205)	24,115	38.9
20/741,A,C(205D)	5,159	8.3
280,P,L(J5,D)	535	0.9
Others	7,150	11.5
DAIHATSU (J)	13,983	0.5
A101 (Applause)	906	6.5
G,100/101 (Charade,D)	4,298	30.7
L(Cuore)	4,275	30.6
F,70,75(Wildcat,Rocky,D)	732	5.2
F300 (Feroza)	3,031	21.7
Others	741	5.3
DAIMLER–BENZ	255,636	9.0
107(280–500,SL,SLC)	1,267	0.5
124,A,C,T,TA(200–300,E,TE)	93,625	36.6
124,A,TD(200–300,D,TD)	39,620	15.5
126,C(260–560,SE,SEL,SEC)	16,814	6.6
129(300,500 SL)	2,129	0.8
201(190,E)	59,334	23.2
201(190D)	33,165	13.0
210 DKB(210D)	1,725	0.7
601KB(208),DKB(207D)	5,441	2.1
460(230–300,G,GE,GD)	561	0.2
Others	1,955	0.8
FERRARI (I)	414	0.0

Manufacturer & Model	Units	%
FIAT (I)	115,810	4.1
126A(Bambino)	1,923	1.7
138R(Regata,D)	320	0.3
141A(Panda)	33,403	28.8
146A(Uno,D)	37,927	32.7
154(Croma,D)	6,041	5.2
160(Tipo,D)	31,826	27.5
146P,147(Fiommo Kombi,D)	1,663	1.4
280(Ducato,D)	2,275	2.0
Others	432	0.4
FORD	277,388	9.8
FBD (Fiesta)	66,623	24.0
FBD (Fiesta D)	6,324	2.3
ABFT,ALF,GAF,AWF(Escort)	70,961	25.6
GAF,AWF (Escort D)	11,528	4.2
AFD,AFF (Orion, D)	8,083	2.9
GAE (Scorpio, D)	25,257	9.1
BEF,BFGC,BNC,BNE,BNG,GBC,GBG,G (Sierra)	72,046	26.0
BNC,BNG,GBC,GBG(Sierra D)	3,474	1.2
TBS,TEL,TES,TWS(Transit, D)	12,184	4.4
Others	909	0.3
FORD (Other Than German)	7,660	0.3
(E)FBO(Fiesta)	6,376	83.2
(E)FBD(Fiesta D)	617	8.1
(E)GAA,GAF(Escort, D)	197	2.6
Others	470	6.1
FUJI HEAVY–SUBARU (J)	13,589	0.5
HONDA (J)	45,549	1.6
AB,BA,2,4(Prelude)	4,445	9.8
AG,AH,AL,AN,AR,AS,EC,ED,EE (Civic Shuttle)	27,056	59.4
CA,4,5(Accord)	12,789	28.1
KA 3(Legend)	936	2.0
Others	324	0.7
IBC VEHICLES (GB)	1,145	0.0
ISUZU (J)	6,139	0.2
JAGUAR (GB)	2,391	0.1
MATRA (F)	4,980	0.2
J11/13(Renault Espace,D)	4,959	99.6
Others	21	0.4
MAZDA (J)	91,045	3.2
DA(Mazda 121)	5,989	6.6
BF,1,2,BW(Mazda 323)	36,640	40.2
GC,GD,GV(Mazda 626)	43,422	47.7
HB,HC(Mazda 929)	1,125	1.2
FC(Mazda RX–7)	423	0.5
KBA,KCA(Ford)(Econovan,D)	1,890	2.1
SR1,2(E 2000,2200D)	598	0.7
Others	958	1.0
MERCEDES–BENZ (E)	4,008	0.1
MERCEDES, DAIMLER BENZ	2,129	0.8
129 (300,500 SL)	2,129	0.8
MITSUBISHI (J)	67,269	2.4
C 10,50,V(Colt,Lancer,D)	28,386	42.2
E 10,30,39(Galant,D)	14,727	21.9
E 16(Sapporo)	430	0.7
DOOW(Space Wagon,D)	3,449	5.1
LO 30 PW,POC,P20,W(L 300,D)	8,611	12.8
LO 40(Pajero,D)	11,377	16.9
Others	289	0.4

GERMANY, WEST -
NEW REGISTRATIONS 1989 (continued)

Passenger Cars by Manufacturer and Model

Manufacturer & Model	Units	%
NISSAN (J)	75,503	2.7
B11,12,N13 (Sunny,D)	22,789	30.2
T 12,WU 11 (Bluebird,D)	6,085	8.1
JC 31,32 (Laurel,D)	335	0.4
JC 31 (300 ZX)	3,237	4.3
J30 (Maxima)	2,468	3.3
K 10 (Micra)	22,496	29.8
C 22 KC 120 (Vanette D)	2,647	3.5
K/W 160 Y60A(Patrol,D)	5,225	6.9
M11 (Prairie)	1,221	1.6
WD 21 (Terrano)	4,364	5.8
Others	4,636	6.1
NISSAN (GB)	7,027	0.3
OPEL	404,254	14.3
Kadett	207,249	51.3
Kadett (Diesel)	7,279	1.8
Ascona (Diesel)	3,772	0.9
Vectra, D	116,192	28.8
Manta	446	0.1
Omega (Diesel)	64,347	15.9
Senator,D	4,604	1.1
Others	365	0.1
GENERAL MOTORS (E/USA/CDN)	52,872	1.9
(E) Opel Corsa D	51,048	96.6
Others	1,824	3.4
PORSCHE	8,582	0.3
911 SC, Turbo	4,923	57.4
924, Turbo	185	2.2
928	1,025	11.9
944, Turbo	2,361	27.5
Others	88	1.0
RENAULT (F)	91,597	3.2
R 4, PKW	391	0.4
B/C 40 (R5,D)	27,314	29.8
B/C 53,L53 (R5,D)	42,748	46.7
K 48 (R 21 Nevada,D)	11,408	12.5
B 29 (R 25, D)	4,246	4.6
RT 5,RP6W,RT7W (Trafic D)	996	1.1
F 40 PKW (Rapid, D)	4,142	4.5
Others	352	0.4
ALPINE (F)	231	0.0
SAAB SCANIA (S)	6,138	0.2
900	1,851	30.2
9000	4,248	69.2
Others	39	0.6
SEAT (E)	23,778	0.8
021 A (Ibizza, D)	10,028	42.2
023 A (Malaga, D)	1,366	5.7
024 (Terra)	433	1.8
028 (Marbella)	11,816	49.7
Others	135	0.6
SUZUKI (J)	27,087	1.0
AA,EA(SA310 Swift)	7,513	27.7
EC (Alto)	4,542	16.8
ED (Carry)	1,369	5.1
ET (Vitara)	7,488	27.6
SJ (410,413 Samurai)	5,640	20.8
Others	535	2.0

Manufacturer & Model	Units	%
TOYOTA (J)	81,448	2.9
P7(Toyota 1000, Starlet D)	8,838	10.9
E,8,9 (Corolla,D)	28,591	35.1
T15 17 (Carina,II,D)	12,063	14.8
T16 (Celica)	1,760	2.2
A 7(Supra)	1,739	2.1
V 1,2 (Camry D)	3,856	4.7
H2G,H5G (Hiace,D)	767	0.9
M2G, M3G (Lite Ace)	979	1.2
R2G (Kombi-Kleinbus)	1,183	0.5
J6,7 (Landcruiser,D)	4,494	5.5
W1 (MR 2)	440	0.5
N13 (4 Runner)	88	0.1
Others	16,650	20.5
VAZ-LADA (SU)	12,631	0.4
VAZ 2104,2105 (Lada Nova)	2,226	17.6
VAZ 2108 (Lada Samara)	8,327	65.9
VAZ 2121 (Lada Niva)	1,811	14.4
Others	267	2.1
VOLKSWAGEN	619,053	21.9
155 (Golf-Cabriolet)	9,432	1.5
19 E (Golf)	272,389	44.0
19 E (Golf D)	40,006	6.5
19 E (Jetta)	24,962	4.0
19 E (Jetta D)	2,988	0.5
251,253,D,255,D (Bus,Kombi	29,342	4.7
281,D (Bus,Kombi)	2,258	0.4
32B,35i (Passat)	141,556	22.9
32B,35i (Passat D)	14,279	2.3
53 i (Corrado)	10,612	1.7
53 B (Scirocco)	4,570	0.7
86 (Polo, D)	65,322	10.6
Others	1,337	0.2
AUDI	158,072	5.6
44, Q (Audi 100,D,200)	43,128	27.3
81,85,89,Q (Audi 80,90)	108,745	68.8
81,89 (Audi 80,90,D)	4,943	3.1
Others	1,256	0.8
VOLVO (NL)	7,311	0.3
EX (480)	1,308	17.9
KX (440)	3,871	52.9
343,500,344 500,D	2,084	28.5
Others	48	0.7
VOLVO (S)	10,895	0.4
P 244, 245, D	1,970	18.1
744,745,D	8,777	80.6
Others	148	1.3
OTHER GERMAN MAKES	945	0.0
OTHER IMPORTS	3,185	0.1
TOTAL (1)	2,831,740	100.0

SUMMARY

France	199,304	7.0
United Kingdom	17,722	0.6
Italy	137,683	4.9
Japan	421,626	14.9
The Netherlands	7,390	0.3
Eastern Bloc (2)	15,290	0.5
Sweden	17,033	0.6
Spain	87,339	3.1
U.S.A	10,356	0.4
Other Countries	3,337	0.1
TOTAL	917,080	32.4

(1) Including 382,497 or 13.6% cars with diesel engines.
(2) Including Yugoslavia.
KRAFTFAHRT-BUNDESAMTES

GERMANY, WEST - NEW REGISTRATIONS 1989

Commercial Vehicles by Manufacturer and Type

TRUCKS & SPECIAL VEHICLES	Units
AG VW - MAN	3,072
Citroen (F)	1,108
DAF (NL)	471
Daihatsu (J)	308
Daimler-Benz	46,727
Fiat (I)	11,826
Ford (D)	10,912
Ford (GB)	1,953
IBC (GB)	677
Iveco Fiat (I)	4,721
Iveco Ford (GB)	470
Iveco-Magirus	3,194
Isuzu (J)	252
Liebherr	210
M.A.N	6,692
Mercedes (E)	3,675
Mitsubishi (J)	2,152
Nissan (J)	3,436
Opel	1,171
Peugeot (F)	4,850
Piaggio (I)	151
Renault (F)	4,413
Renault VI (F)	700
Seat (E)	626
Scania (NL)	855
Suzuki (J)	299
Toyo Kobyo-Mazda (J)	2,509
Toyota (J)	2,595
Volkswagen	36,988
Volvo (B)	345
Volvo (S)	560
Other German Makes	964
Other Imported Makes	919
Total	159,801

TRUCK TRACTORS (Included in col. 1)	Units
AG/VW-MAN	15
DAF (NL)	122
Daimler-Benz	4,460
Iveco-Fiat (I)	505
Iveco Ford (GB)	28
Iveco-Magirus	71
Iveco-UNIC (F)	0
M.A.N	1,957
Renault VI (F)	183
Saab-Scania (S)	33
Scania (NL)	804
Volvo (S)	619
Volvo (B)	12
Other German Makes	10
Other Imported Makes	32
Total	8,851

BUSES	Units
Auwarter	563
Daimler-Benz	1,804
Ford (D)	1
Kassbohrer	1,138
M.A.N	720
Other German Makes	74
Other Imported Makes	148
Total	4,448

VERBAND DER AUTOMOBILINDUSTRIE C.V.

GERMANY, WEST - TOTAL REGISTRATIONS 1954-1989

Motor Vehicles by Type

	Passenger Cars	Kombinations-Kraftwagen	Trucks	Truck Tractors	Buses	Ambulances	Special Vehicles	Total
1954..........	1,534,879	49,552	611,613	0	26,451	3,754	32,369	2,258,618
1955..........	1,821,090	86,758	609,595	0	27,543	3,784	35,825	2,584,595
1956..........	2,200,033	120,473	629,749	0	29,113	3,908	39,856	3,023,132
1957..........	2,627,923	153,712	641,479	0	30,541	4,156	41,941	3,499,752
1958..........	3,171,319	203,631	653,370	0	31,518	4,223	44,090	4,108,151
1959..........	3,779,934	252,147	650,281	0	32,143	4,065	44,623	4,763,193
1960..........	4,558,605	297,612	690,118	9,121	34,131	4,168	48,209	5,641,964
1961..........	5,412,860	361,017	744,074	12,373	36,297	5,010	53,960	6,625,591
1962..........	6,348,414	422,977	775,707	15,434	37,333	5,152	58,641	7,663,658
1963..........	7,248,271	502,776	808,924	19,131	37,846	5,384	66,720	8,689,052
1964..........	8,103,623	586,066	837,384	22,197	38,053	5,700	74,936	9,667,959
1965..........	9,043,160	675,618	868,315	24,637	38,711	6,457	82,485	10,739,383
1966..........	9,890,940	756,185	887,801	26,482	39,777	6,677	91,672	11,699,534
1967..........	10,483,765	809,159	886,682	27,164	40,917	6,824	97,767	12,352,278
1968..........	11,171,369	874,330	912,614	29,106	42,728	7,099	105,653	13,142,899
1969..........	12,198,180	970,380	960,700	32,398	45,480	7,360	115,552	14,330,050
1970..........	13,298,909	1,077,575	1,009,129	36,599	48,242	7,716	126,720	15,604,890
1971..........	14,300,649	1,174,954	1,043,104	41,145	50,972	8,134	139,571	16,758,529
1972..........	15,064,119	1,259,878	1,060,156	43,023	53,763	8,574	151,074	17,640,587
1973..........	15,723,664	1,312,810	1,075,777	44,919	55,963	9,473	160,921	18,383,527
1974..........	16,009,961	1,346,315	1,066,052	45,155	58,517	9,533	168,861	18,704,394
1975..........	16,763,736	1,397,443	1,045,715	45,448	60,551	9,836	175,792	19,498,521
1976..........	17,722,117	1,458,352	1,060,649	47,470	62,123	10,851	187,651	20,549,213
1977..........	18,853,121	1,524,053	1,085,426	50,219	64,180	11,123	201,716	21,789,838
1978..........	20,006,586	1,613,111	1,125,345	54,010	66,544	11,433	220,296	23,097,325
1979..........	20,910,101	1,703,407	1,167,452	58,178	68,584	11,851	242,256	24,161,829
1980..........	21,454,655	1,781,405	1,204,046	60,867	70,518	12,900	268,326	24,852,717
1981..........	21,812,267	1,868,644	1,210,018	60,365	70,902	13,490	291,396	25,327,082
1982..........	22,085,969	1,949,938	1,189,767	60,166	70,881	13,505	313,491	25,683,717
1983..........	22,624,320	2,064,523	1,188,638	62,057	71,084	13,591	338,379	26,362,592
1984..........	23,193,062	2,184,575	1,188,750	62,463	69,314	13,589	359,181	27,070,934
1985..........	23,776,791	2,322,506	1,192,288	64,597	69,207	13,580	382,971	27,821,940
1986..........	24,699,740	2,524,070	1,203,445	67,389	69,325	13,699	406,053	28,983,721
1987..........	25,557,913	2,746,271	1,215,267	70,293	70,037	13,819	431,649	30,105,249
1988..........	26,227,965	2,962,357	1,230,928	72,394	70,186	13,714	458,896	31,036,440
1989..........	26,913,507	3,238,892	1,264,061	75,523	70,478	13,479	490,573	32,066,513

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GREECE - SALES 1988-1989

New Passenger Car Retail Sales by Manufacturer

			% of Total	
	1989	1988	1989	1988
Toyota	9,884	8,864	11.5	15.4
Nissan	9,041	8,899	10.6	15.4
Fiat	7,354	3,431	8.6	5.9
Lada	6,565	3,971	7.7	6.9
Volkswagen	5,615	2,778	6.6	4.8
GM/Opel	5,594	3,026	6.5	5.2
Seat	5,062	3,889	5.9	6.7
Zastava	4,827	2,240	5.6	3.9
Renault	4,232	1,040	4.9	1.8
BMW	2,978	1,773	3.5	3.1
Alfa Romeo	2,967	1,456	3.5	2.5
Citroen	2,906	2,062	3.4	3.6
Ford	2,763	1,490	3.2	2.6
Skoda	2,716	2,002	3.2	3.5
Peugeot	2,444	520	2.9	0.9
Honda	2,028	1,490	2.4	2.6
Lancia	1,856	1,243	2.2	2.2
Suzuki	1,722	1,563	2.0	2.7
Audi	1,516	942	1.8	1.6
Subaru	825	307	1.0	0.5
Rover	769	1,795	0.9	3.1
Mitsubishi	529	574	0.6	1.0
Mercedes-Benz.	330	230	0.4	0.4
Mazda	269	574	0.3	1.0
Other Makes	265	69	0.3	0.1
Dacia	210	762	0.2	1.3
Isuzu	152	130	0.2	0.2
Volvo	129	115	0.2	0.2
Hyundai	70	68	0.1	0.1
Daihatsu	27	27	0.0	0.0
Polski	0	336	0.0	0.6
TOTAL	85,645	57,666	100.00	100.0

AUTOMOTIVE INDUSTRY DATA LTD

GREECE - REGISTRATIONS 1975-1989

New Motor Vehicle Registrations

	Passenger Cars	Trucks	Buses	Total
1975	60,135	27,040	505	87,680
1976	69,922	27,547	760	98,229
1977	110,413	38,860	980	150,253
1978	108,863	42,321	1,228	152,412
1979	87,169	47,998	1,578	136,745
1980	41,841	52,304	1,394	95,539
1981	54,879	52,756	1,150	108,785
1982	91,927	57,403	722	150,052
1983	75,222	43,650	922	119,794
1984	85,945	35,091	393	121,429
1985	109,435	31,456	619	141,510
1986	96,181	27,674	368	124,223
1987	74,180	30,398	346	104,924
1988	76,043	34,229	465	110,737
1989	102,314	42,123	771	145,208

Total Motor Vehicle Registrations

	Passenger Cars	Trucks	Buses	Total
1975	438,553	198,148	13,352	650,053
1976	509,334	226,573	14,139	750,046
1977	620,755	265,015	14,538	900,308
1978	728,161	306,181	15,680	1,050,022
1979	822,034	356,033	16,290	1,194,357
1980	858,845	389,377	16,338	1,264,560
1981	912,385	441,081	17,367	1,370,833
1982	996,256	496,589	17,701	1,510,546
1983	1,069,343	537,538	17,591	1,624,472
1984	1,154,937	571,079	17,841	1,743,857
1985	1,263,366	600,955	18,237	1,882,558
1986	1,359,173	627,231	18,485	2,004,889
1987	1,432,577	656,144	18,748	2,107,469
1988	1,507,952	688,894	19,077	2,215,923
1989	1,609,212	729,397	19,656	2,358,265

NATIONAL STATISTICAL SERVICE OF GREECE

IRELAND - NEW REGISTRATIONS 1982-1989

New Passenger Cars by Engine Capacity, 1989

	Units		Units
Up to 900 c.c..........	1,205	1501 to 1600 c.c.......	12,412
901 to 1000 c.c.......	14,718	1601 to 2000 c.c.......	15,483
1001 to 1100 c.c.....	729	2001 to 2400 c.c.......	989
1101 to 1300 c.c.....	22,212	2401 c.c. & over.......	779
1301 to 1400 c.c.....	8,047		
1401 to 1500 c.c.....	1,809	Total........................	78,383

New Trucks by Unladen Weight, 1982-1989

Unladen Weight	1982	1983	1984	1985	1986	1987	1988	1989
Electric up to 1270 kg....	56	79	1	3	0	1	0	1
Up to 812 kg.....	898	1,156	1,690	1,684	1,876	1,945	2,528	3,299
813 to 1016 kg.	1,625	2,038	2,877	4,100	3,352	2,941	3,994	5,845
1017 to 1269 kg.......	1,665	1,838	2,175	1,973	1,901	1,608	1,614	1,897
1270 to 1524 kg.......	2,277	2,622	3,125	3,560	3,555	3,056	2,974	3,767
1525 to 2032 kg.......	1,196	1,174	1,236	1,506	1,191	1,291	1,554	2,616
2033 to 4064 kg.......	748	755	610	634	590	454	542	736
4065 to 8128 kg.......	784	875	670	674	628	442	493	581
8129 kg & Over.	914	971	828	875	798	795	858	1,380
TOTAL.............	10,163	11,508	13,212	15,009	13,891	12,533	14,557	20,122

New Motor Vehicles by Fuel Type, 1989

	Gasoline	Diesel
Passenger Cars	85.8%	14.2%
Commercial Vehicles	13.3%	86.6%

CENTRAL STATISTICAL OFFICE

IRELAND - NEW REGISTRATIONS 1986-1989

Passenger Cars by Manufacturer

	1986	1987	1988	1989
Alfa Romeo	92	37	114	159
Audi	514	420	402	678
Austin/Rover	3,114	2,363	1,619	1,228
B.M.W.	507	459	609	910
Citroen	528	574	778	1,128
Daihatsu	752	685	785	872
Fiat	3,097	2,901	2,470	3,037
Ford	8,358	7,565	8,929	11,534
F.S.O.	18	124	300	118
General Motors	6,656	5,712	6,185	8,833
Honda	1,224	1,097	1,149	1,605
Hyundai	0	0	0	334
Isuzu	196	279	615	601
Jaguar/Daimler	32	53	68	72
Lada	57	993	1,309	1,031
Lancia	222	258	254	174
Lotus	5	0	0	0
Mazda	3,176	2,147	2,304	2,320
Mercedes-Benz	533	481	385	568
Mitsubishi	1,779	1,780	2,288	2,806
Nissan	6,902	7,019	7,645	8,597
Peugeot	1,468	1,471	2,277	3,671
Porsche	11	3	11	7
Proton	0	0	189	374
Reliant	17	13	15	18
Renault	2,844	2,140	2,375	3,389
Rolls-Royce	1	2	0	0
Saab	216	160	127	173
Seat	423	591	456	395
Skoda	33	12	65	21
Subaru	585	576	691	655
Suzuki	1,078	488	773	992
Talbot	30	15	0	0
Toyota	10,216	9,710	10,525	11,772
Volvo	914	539	1,220	1,863
V.W.	3,899	3,000	3,223	4,861
Others	263	552	633	724
TOTAL	59,760	54,219	60,788	75,520

THE SOCIETY OF THE IRISH MOTOR INDUSTRY

Sales of Top Thirty Models, 1989

	Units	% Share
Ford Fiesta	5,529	7.3
Toyota Corolla	4,534	6.0
Opel Astra	4,127	5.5
Toyota Carina	3,849	5.1
Nissan Micra	3,222	4.3
Nissan Sunny	3,113	4.1
Toyota Starlet	2,693	3.6
Ford Sierra	2,330	3.1
Opel/Nova	2,221	2.9
VW Jetta	2,049	2.7
Nissan Bluebird	1,887	2.5
GM/Opel Cavalier	1,697	2.2
Peugeot 405	1,686	2.2
Fiat Uno	1,594	2.1
VW Golf	1,587	2.1
Ford Escort	1,564	2.1
Ford Orion	1,444	1.9
Renault R19	1,247	1.7
Mitsubishi Colt/Lancer	1,135	1.5
Peugeot 205	1,096	1.5
Mazda 626	1,052	1.4
Fiat Tipo	1,034	1.4
Mazda 323	966	1.3
Honda Civic	919	1.2
Others	904	1.2
Mitsubishi Galant	898	1.2
Rover Metro	818	1.1
Volvo 300	796	1.1
Renault R5	747	1.0
Lada Riva	731	1.0

IRELAND - NEW REGISTRATIONS 1985-1989

Light Commercial Vehicles by Make

	1985	1986	1987	1988	1989
Bedford...............	325	135	77	30	67
Citroen................	19	77	65	186	479
Daihatsu.............	234	417	476	639	831
Fiat......................	377	252	481	612	776
Ford....................	1,367	1,398	1,656	1,895	3,253
Freight Rover.......	0	17	22	51	61
G.M......................	644	549	456	589	1,216
Hino.....................	2	2	1	0	1
Isuzu...............	290	718	562	545	780
Leyland.............	376	*	0	0	0
Mazda.................	297	276	187	72	88
Mercedes.............	35	9	0	22	0
Mitsubishi............	110	167	152	256	440
Nissan.................	2,213	1,466	1,483	2,334	2,914
Peugeot...............	942	891	1,020	1,346	1,980
Renault................	1,952	1,375	809	987	1,257
Rover..................	0	112	216	85	142
Subaru.................	98	115	52	44	93
Suzuki.................	57	298	164	181	189
Talbot.................	124	104	64	4	4
Toyota.................	3,065	3,108	2,602	2,796	3,546
Volkswagen.........	719	647	583	521	851
Volvo...................	10	2	0	0	0
Others.................	171	216	146	191	269
TOTAL.................	13,427	12,351	11,274	13,386	19,237

Heavy Commercial Vehicles by Make**

Bedford.............	149	146	51	21	34
Bombardier/GAC...	51	15	16	1	0
D.A.F................	136	147	150	175	273
Daihatsu.............	3	0	2	2	3
E.R.F................	2	2	2	1	13
Foden..............	0	3	0	2	0
Ford..................	298	219	172	159	183
Hino....................	360	324	297	358	609
Iveco...............	228	172	106	73	73
Isuzu................	0	92	77	73	97
Leyland...............	149	108	81	85	115
M.A.N...............	22	32	33	68	89
Mercedes Benz....	289	293	182	296	459
Mitsubishi..........	171	239	280	368	380
Renault/Dodge.....	170	209	103	81	89
Scania..............	137	119	159	190	216
Seddon/Atkinson..	4	3	2	7	24
Toyota.............	36	32	12	15	32
Volvo..............	188	136	191	151	257
Others..............	347	202	157	71	130
TOTAL.................	2,740	2,493	2,073	2,197	3,076

* See Rover.

** Unladen weight in excess of two tons.

SOCIETY OF THE IRISH MOTOR INDUSTRY

IRELAND - REGISTRATIONS 1974-1989

New Motor Vehicle Registrations by Type

	Passenger Cars	Commercial Vehicles	Total
1974	61,022	10,324	71,346
1975	53,066	8,239	61,305
1976	69,514	9,247	78,761
1977	82,310	11,102	93,412
1978	105,582	15,022	120,604
1979	95,910	15,549	111,459
1980	91,728	15,698	107,426
1981	104,645	14,215	118,860
1982	73,330	12,428	85,758
1983	61,094	13,502	74,596
1984	55,893	14,928	70,821
1985	59,592	17,146	76,738
1986	58,760	15,945	74,705
1987	54,341	14,411	68,752
1988	61,888	16,249	78,137
1989	78,383	22,213	100,596

Total Motor Vehicle Registrations by Type

	1982	1983	1984	1985	1986	1987	1988	1989
Private Cars........	709,000	718,555	711,098	709,546	711,087	736,595	749,459	773,396
Goods Vehicles...	68,087	69,978	84,103	93,369	101,475	111,023	118,764	130,020
Motor Cycles.......	25,676	25,208	26,305	26,025	25,735	25,828	24,877	24,492
Tractors, Excavators........	64,382	67,595	68,392	68,552	66,149	67,597	69,219	70,125
Public Service Vehicles............	6,909	7,436	7,653	9,040	8,132	8,347	8,653	8,895
Exempt Vehicles..	5,847	6,407	6,085	6,905	7,146	7,525	7,598	7,238

CENTRAL STATISTICAL OFFICE

ITALY - PRODUCTION 1947-1989

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1947	25,375	16,063	2,298	43,736
1948	44,425	13,756	1,772	59,953
1949	65,379	18,702	1,973	86,054
1950	101,310	23,557	2,980	127,847
1951	119,267	24,836	1,450	145,553
1952	113,653	23,259	1,534	138,446
1953	143,610	28,42[illegible]	2,286	174,320
1954	180,866	33,75[illegible]	2,091	216,715
1955	230,988	34,926	2,852	268,766
1956	279,909	33,440	2,453	315,802
1957	318,791	30,777	2,247	351,815
1958	369,386	32,140	2,034	403,560
1959	470,[illegible]74	27,905	2,205	500,784
1960	595,923	45,792	2,918	644,633
1961	693,695	62,816	2,629	759,140
1962	877,860	65,350	3,583	946,793
1963	1,105,291	71,579	3,666	1,180,536
1964	1,028,930	58,305	2,843	1,090,078
1965	1,103,932	69,298	2,318	1,175,548
1966	1,282,418	80,733	2,747	1,365,898
1967	1,439,211	100,369	3,089	1,542,669
1968	1,544,932	115,420	3,296	1,663,648
1969	1,477,366	115,747	2,838	1,595,951
1970	1,719,715	131,503	3,034	1,854,252
1971	1,701,064	112,163	3,792	1,817,019
1972	1,732,379	103,216	4,198	1,839,793
1973	1,823,333	129,940	4,721	1,957,994
1974	1,630,686	133,375	8,454	1,772,515
1975	1,348,544	103,673	6,412	1,458,629
1976	1,471,308	114,298	5,071	1,590,677
1977	1,440,470	138,570	4,877	1,583,917
1978	1,508,599	142,208	5,308	1,656,115
1979	1,480,991	145,415	5,883	1,632,289
1980	1,445,221	158,121	8,514	1,611,856
1981	1,257,340	167,992	8,411	1,433,743
1982	1,297,351	149,005	6,687	1,453,043
1983	1,395,531	172,220	7,400	1,575,151
1984	1,439,283	155,505	6,389	1,601,177
1985	1,389,156	176,868	6,883	1,572,907
1986	1,652,452	175,528	3,720	1,831,700
1987	1,713,300	195,587	3,725	1,912,612
1988	1,884,313	221,924	4,782	2,111,019
1989	1,971,969	243,683	5,122	2,220,774

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - PRODUCTION 1962-1989

Commercial Vehicles by Weight Groups

	Under 2 t.	2-4 t.	4-6 t.	6-12 t.	Over 12 t.	TOTAL
1962.....	668	25,132	3,070	24,761	11,719	65,350
1963.....	2,315	26,969	5,890	18,147	18,258	71,579
1964.....	1,864	26,013	5,351	14,064	11,013	58,305
1965.....	19,740	19,708	10,439	12,911	6,500	69,298
1966.....	24,776	21,181	9,917	12,563	12,296	80,733
1967.....	24,402	29,495	11,895	15,760	18,817	100,369
1968.....	24,195	36,648	12,568	18,698	23,311	115,420
1969.....	22,470	44,842	11,284	15,995	21,156	115,747
1970.....	25,433	48,024	13,505	19,033	25,408	131,403
1971.....	25,502	37,919	12,892	17,761	18,089	112,163
1972.....	22.275	38,415	10,969	16,843	14,714	103,216
1973.....	21,819	52,056	11,996	21,566	22,503	129,940
1974.....	20,984	50,813	13,589	18,464	29,525	133,375
1975.....	12,825	42,965	15,231	9,679	22,973	103,673
1976.....	18,711	50,141	11,597	10,848	23,001	114,298
1977.....	21,689	63,522	13,231	12,968	27,160	138,570
1978.....	29,030	70,212	14,909	8,672	19,385	142,208
1979.....	37,848	70,663	12,597	7,519	16,875	145,502
1980.....	47,073	68,862	13,433	8,940	19,813	158,121
1981.....	37,050	81,277	9,709	15,509	24,447	167,992
1982.....	16,533	96,107	9,731	13,634	13,000	149,005
1983.....	16,556	113,324	12,612	16,400	13,328	172,220
1984.....	14,982	101,173	11,372	14,865	13,113	155,505
1985.....	14,142	111,064	17,409	17,215	17,038	176,868
1986.....	13,646	122,584	10,289	14,866	14,143	175,528
1987.....	12,858	144,361	17,512	16,873	13,983	195,587
1988.....	7,980	170,390	9,244	17,773	16,537	221,924
1989.....	8,584	191,056	9,553	17,610	16,880	243,683

Commercial Vehicles by Loading Capacity

	0- 1.5 t.	2.5 t.	3.5 t.	5 t.	7 t.	Over 7 t.	TOTAL
1962.....	23,679	8,696	2,928	12,124	7,256	10,667	65,350
1963.....	23,808	11,366	4,556	12,691	2,123	17,035	71,579
1964.....	24,206	9,022	4,643	7,898	1,892	10,644	58,305
1965.....	36,583	11,752	5,101	7,840	1,522	6,500	69,298
1966.....	44,239	9,747	3,454	8,280	2,717	12,296	80,733
1967.....	50,463	14,136	4,020	9,142	4,752	17,856	100,369
1968.....	56,376	16,075	5,527	9,823	5,478	22,141	115,420
1969.....	60,597	17,120	4,763	7,468	4,926	20,873	115,747
1970.....	67,070	19,029	4,871	6,712	8,438	25,383	131,503
1971.....	55,949	19,818	3,982	5,093	6,298	21,023	112,163
1972.....	53,019	18,043	3,768	4,302	4,627	19,457	103,216
1973.....	67,326	17,380	6,330	6,578	8,833	23,493	129,940
1974.....	56,783	26,411	6,677	5,716	8,263	29,525	133,375
1975.....	43,666	21,506	9,243	3,869	2,416	22,973	103,673
1976.....	54,974	24,440	4,731	4,418	2,734	23,001	114,298
1977.....	56,409	39,591	7,302	6,301	1,807	27,160	138,570
1978.....	59,589	47,533	11,623	3,702	376	19,385	142,208
1979.....	65,970	50,547	7,410	4,239	461	16,875	145,502
1980.....	72,832	50,080	8,113	4,467	2,807	19,813	158,121
1981.....	75,898	48,559	4,357	8,879	5,852	24,447	167,992
1982.....	82,183	37,416	4,346	7,512	4,548	13,000	149,005
1983.....	95,935	43,827	2,521	12,765	3,640	13,532	172,220
1984.....	85,051	39,634	2,915	11,499	2,213	14,193	155,505
1985.....	95,208	41,726	5,069	12,020	3,114	19,731	176,868
1986.....	100,027	40,969	5,355	10,461	2,345	16,371	175,528
1987.....	114,918	44,415	8,363	9,028	2,686	16,177	195,587
1988.....	127,384	52,970	10,706	7,956	3,707	19,201	221,924
1989.....	142,377	59,310	11,233	7,622	3,469	19,672	243,683

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - PRODUCTION 1988-1989

Motor Vehicles by Manufacturer and Type

Manufacturer	Passenger Cars 1988	Passenger Cars 1989	Light Commercial 1988	Light Commercial 1989	Trucks 1988	Trucks 1989
Alfa Romeo Auto	229,003	233,207	0	0	0	0
Alfa Romeo Commercial Vehicles.	0	0	0	0	4,086	0
Bertone	1,651	670	0	0	0	0
De Tomaso	16	24	0	0	0	0
Fiat	1,371,014	1,410,137	7,980	8,584	0	0
Autobianchi	132,151	[illegible]	0	0	0	0
Lancia	132,626	158,552	0	0	0	0
Ferrari	3,996	3,821	0	0	0	0
Inbus	0	0	0	0	0	0
Iveco Fiat	0	0	0	0	82,746	90,868
Lamborghini	284	392	0	0	0	0
Maserati	3,001	2,617	0	0	0	0
Menarini	0	0	0	0	0	0
Innocenti Milano	10,392	9,141	0	0	0	0
Rayton Fissore	179	172	0	0	0	0
Sevel Fiat	0	0	62,183	68,392	0	0
Sevel PSA	0	0	59,197	68,316	0	0
TOTAL	1,884,313	1,971,969	129,360	145,292	86,832	90,868

	Truck Tractors 1988	Truck Tractors 1989	Buses 1988	Buses 1989	Total 1988	Total 1989
Alfa Romeo Auto	0	0	0	0	229,003	233,207
Alfa Romeo Commercial Vehicles.	0	0	0	0	4,086	0
Bertone	0	0	0	0	1,651	670
De Tomaso	0	0	0	0	16	24
Fiat	0	0	0	0	1,378,994	1,418,721
Autobianchi	0	0	0	0	132,151	153,236
Lancia	0	0	0	0	132,626	158,552
Ferrari	0	0	0	0	3,996	3,821
Inbus	0	0	571	324	571	324
Iveco Fiat	5,732	7,523	3,890	4,579	92,368	102,970
Lamborghini	0	0	0	0	284	392
Maserati	0	0	0	0	3,001	2,617
Menarini	0	0	321	219	321	219
Innocenti Milano	0	0	0	0	10,392	9,141
Rayton Fissore	0	0	0	0	179	172
Sevel Fiat	0	0	0	0	62,183	68,392
Sevel PSA	0	0	0	0	59,197	68,316
TOTAL	5,732	7,523	4,782	5,122	2,111,019	2,220,774

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - PRODUCTION 1987-1989

Commercial Vehicles by Manufacturer and Size Group

	1987	1988	1989
LIGHT GOODS VEHICLES			
Fiat Auto......	12,858	7,980	8,584
Sevel-Fiat...	57,025	62,183	68,392
Sevel-PSA...	46,937	59,197	68,316
Total..........	116,820	129,360	145,292
OTHER TRUCKS UP TO 6 TONS G.V.W.			
Iveco...........	44,289	54,168	63,901
Alfa Romeo..	3,622	4,086	0
Total..........	47,911	58,254	63,901
6-12 TONS G.V.W.			
Iveco...........	16,873	17,773	17,610
12 TONS & OVER G.V.W.			
Iveco...........	8,597	10,805	9,357
ARTICULATED UNITS			
Iveco...........	5,386	5,732	7,523
BUSES			
Iveco...........	2,819	3,890	4,579
Inbus...........	612	571	324
Menarini......	294	321	219
Total..........	3,725	4,782	5,122
TOTAL COMMERCIAL			
Iveco...........	77,964	92,368	102,970
Fiat Auto......	12,858	7,980	8,584
Sevel-Fiat...	57,025	62,183	68,392
Sevel-PSA...	46,937	59,197	68,316
Alfa Romeo..	3,622	4,086	0
Inbus...........	612	571	324
Menarini......	294	321	219
TOTAL.......	199,312	226,706	248,805

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - PRODUCTION 1953-1989

Motor Vehicles by Manufacturer and Type

	ALFA ROMEO				LANCIA			
	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total
1953.....	3,477	942	328	4,747	7,658	1,271	166	9,095
1954.....	3,826	2,403	40	6,269	11,782	2,351	244	14,377
1955.....	5,919	6,049	180	12,148	6,572	2,381	335	9,288
1956.....	11,748	6,166	112	18,026	5,746	1,607	294	7,647
1957.....	16,675	5,930	286	22,891	10,269	1,861	107	12,237
1958.....	22,199	5,061	178	27,438	10,911	788	115	11,814
1959.....	32,089	2,257	34	34,380	12,130	1,109	201	13,440
1960.....	57,870	4,138	4	62,012	21,022	2,470	392	23,884
1961.....	57,181	3,030	234	60,445	27,119	3,126	175	30,420
1962.....	56,460	1,309	94	57,863	26,615	2,080	219	28,914
1963.....	85,605	1,305	164	87,074	40,921	3,019	215	44,155
1964.....	65,193	1,085	107	66,385	28,988	1,695	131	30,814
1965.....	61,236	729	60	62,025	25,949	759	65	26,773
1966.....	59,971	910	0	60,881	36,988	1,054	134	38,176
1967.....	76,831	1,987	0	78,818	43,172	1,247	93	44,512
1968.....	97,220	2,499	0	99,719	36,668	2,074	140	38,882
1969.....	104,305	2,698	0	107,003	31,556	1,510	200	33,266
1970.....	107,989	3,315	0	111,304	44,542	1,233	196	45,971
1971.....	123,309	3,708	0	127,017	52,789	40	65	52,894
1972.....	140,595	2,814	0	143,409	41,778	0	222	42,000
1973.....	204,902	3,081	0	207,983	52,631	0	175	52,806
1974.....	208,386	2,609	0	210,995	44,920	0	19	44,939
1975.....	189,682	2,128	0	191,810	45,745	0	0	45,745
1976.....	201,145	2,031	0	203,176	63,348	0	0	63,348
1977.....	201,118	2,057	0	203,175	68,944	0	0	68,944
1978.....	219,501	3,098	0	222,599	52,462	0	0	52,462
1979.....	207,514	2,036	0	209,550	60,459	0	0	60,459
1980.....	219,571	1,672	0	221,243	110,756	0	0	110,756
1981.....	197,287	1,570	0	198,857	78,257	0	0	78,257
1982.....	188,773	949	0	189,722	68,162	0	0	68,162
1983.....	206,926	1,190	0	208,116	104,896	0	0	104,896
1984.....	200,103	2,968	0	203,071	102,658	0	0	102,658
1985.....	157,625	2,938	0	160,563	127,322	0	0	127,322
1986.....	168,074	3,455	0	171,529	139,728	0	0	139,728
1987.....	192,024	3,622	0	195,646	164,567	0	0	164,567
1988.....	229,003	4,086	0	233,089	132,626	0	0	132,626
1989.....	233,207	0	0	233,207	158,552	0	0	158,552

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - PRODUCTION 1953-1989 (continued)

Motor Vehicles by Manufacturer and Type

	FIAT				FIAT: O.M.			FIAT: Autobianchi		
	Passenger Cars	Trucks	Buses	Total	Trucks	Buses	Total	Passenger Cars	Trucks	Total
1953	131,324	18,937	1,406	151,667	7,422	368	7,790	0	569	569
1954	163,484	18,888	1,285	183,657	8,352	492	8,844	0	915	915
1955	217,937	18,428	1,815	238,180	6,734	481	7,215	0	1,044	1,044
1956	261,956	18,939	1,619	282,514	5,827	403	6,230	0	164	164
1957	290,385	16,643	1,436	308,464	6,013	418	6,431	750	617	1,367
1958	333,715	10,267	1,212	345,194	5,836	362	6,198	10,898	487	11,385
1959	412,682	16,524	1,584	430,790	6,884	237	7,121	12,665	385	13,050
1960	500,527	27,123	2,199	529,849	10,767	190	10,957	14,787	510	15,297
1961	566,284	39,627	1,756	607,667	13,304	326	13,630	25,553	2,806	28,359
1962	748,608	45,301	2,430	796,339	12,828	665	13,493	24,296	3,784	28,080
1963	909,887	45,311	2,716	957,914	17,546	398	17,944	37,242	2,857	40,099
1964	881,702	37,216	2,130	921,048	14,683	389	15,072	31,538	2,031	33,569
1965	957,941	49,883	1,702	1,009,526	15,675	421	16,096	32,713	1,533	34,246
1966	1,110,701	60,672	1,951	1,173,324	14,287	608	14,895	37,422	1,842	39,264
1967	1,233,892	73,835	2,207	1,309,934	17,815	722	18,537	37,778	2,948	40,726
1968	1,301,751	83,931	2,538	1,388,220	20,831	561	21,392	56,782	2,805	59,587
1969	1,219,161	89,804	2,149	1,311,114	18,753	445	19,198	72,799	2,982	75,781
1970	1,418,929	102,164	2,359	1,523,452	22,274	428	22,702	95,447	2,517	97,964
1971	1,371,729	86,968	3,139	1,461,836	20,311	555	20,866	87,958	1,136	89,094
1972	1,368,216	81,830	3,069	1,453,115	17,145	898	18,043	113,399	1,427	114,826
1973	1,390,251	100,294	4,029	1,494,574	25,322	502	25,824	113,896	1,243	115,139
1974	1,205,754	103,533	4,831	1,314,118	25,984	3,604	29,588	108,314	1,249	109,563
1975	1,006,660	78,685	4,314	1,089,659	21,618	2,098	23,716	71,347	1,242	72,589
1976	1,098,182	90,895	4,167	1,193,244	20,036	904	20,940	93,874	1,336	95,210
1977	1,057,261	114,077	4,489	1,175,827	21,179	388	21,567	72,704	1,257	73,961
1978	1,104,026	126,905	4,851	1,235,782	12,205	457	12,662	89,436	0	89,436
1979	1,081,473	125,519	5,335	1,212,327	13,597	116	13,713	88,734	0	88,734
1980	995,455	137,691	7,325	1,140,471	15,806	643	16,449	76,585	0	76,585
1981	876,985	140,828	5,690	1,023,503	15,783	1,532	17,315	76,987	0	76,987
1982	927,370	106,972	3,542	1,037,884	9,262	2,000	11,262	78,047	0	78,047
1983	975,151	135,114	6,585	1,116,850	Listed Under Iveco-Fiat			80,149	0	80,149
1984	1,017,115	120,374	5,740	1,143,229				88,292	0	88,292
1985	975,812	137,149	6,210	1,119,171				99,896	0	99,896
1986	1,235,[illegible]	128,492	2,959	1,366,696				87,803	0	87,803
1987	1,230,624	145,028	2,819	1,378,471				109,619	0	109,619
1988	1,371,014	7,980	3,890	1,382,884	82,746	3,890	86,636	132,151	0	132,151
1989	1,410,137	8,584	4,579	1,423,300	90,868	4,579	95,447	153,236	0	153,236

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - EXPORTS 1951-1989

Motor Vehicles by Type

					EXPORTS TO U.S.		
	Passenger Cars	Light/Heavy Trucks	Buses	Total	Passenger Cars	Industrial Vehicles	Total
1951.....	28,905	3,101	244	32,250	0	0	N.A.
1952.....	25,007	1,319	134	26,460	0	0	N.A.
1953.....	30,155	1,105	246	31,506	0	0	N.A.
1954.....	40,758	3,058	320	44,136	169	0	169
1955.....	69,397	4,665	583	74,645	324		324'
1956.....	78,423	8,197	414	87,034	1,150	1	1,151
1957.....	110,990	7,721	412	119,123	13,226	3	13,229
1958.....	161,204	7,537	512	169,253	30,759	3	30,762
1959.....	216,881	3,868	445	221,194	48,113	81	48,194
1960.....	197,935	5,632	368	203,935	16,244	9	16,253
1961.....	234,893	9,548	598	245,039	9,933	7	9,940
1962.....	305,429	12,695	970	319,094	11,667	0	11,667
1963.....	291,876	12,421	977	305,274	13,024	0	13,024
1964.....	313,088	17,193	841	331,122	10,702	0	10,702
1965.....	307,534	18,324	873	326,731	9,390	6	9,396
1966.....	371,632	20,822	1,115	393,569	14,383	0	14,383
1967.....	404,401	20,821	1,633	426,855	17,242	0	17,242
1968.....	557,695	28,352	1,099	587,146	36,530	0	36,530
1969.....	594,590	34,242	1,244	630,076	41,360	0	41,360
1970.....	632,128	37,706	1,198	671,032	45,583	0	45,583
1971.....	640,193	38,448	1,875	680,516	52,580	0	52,580
1972.....	659,112	39,048	1,594	699,754	60,300	0	60,300
1973.....	656,285	47,653	1,410	705,348	52,450	0	52,450
1974.....	686,244	42,786	4,738	733,768	107,910	3	107,913
1975.....	661,310	46,590	2,597	710,497	108,295		108,295
1976.....	696,409	48,510	338	745,257	66,037	1	66,038
1977.....	644,403	68,368	1,568	714,339	54,894	1	54,895
1978.....	640,294	73,215	1,313	714,822	72,246	(-1)	72,245
1979.....	647,215	77,270	775	725,260	73,678	57	73,735
1980.....	511,239	77,282	3,105	591,626	37,742	1,935	39,677
1981.....	405,356	87,243	3,890	496,489	17,278	1,210	18,488
1982.....	437,311	87,478	3,203	527,992	6,206	2,709	8,915
1983.....	491,510	105,686	3,773	600,969	6,391	2,768	9,159
1984.....	480,667	99,234	3,725	583,626	9,735	2,474	12,209
1985.....	449,803	112,941	2,989	565,733	9,225	3,931	13,156
1986.....	603,075	113,895	1,411	718,381	12,459	2,204	14,663
1987.....	641,091	122,625	2,281	765,997	8,160	1,819	9,979
1988.....	686,419	139,298	1,619	827,336	4,675	2,078	6,753
1989.....	694,700	150,419	1,450	846,569	2,813	2,644	5,457

NOTE: Includes some used vehicles.

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - EXPORTS 1988-1989

Motor Vehicles by Manufacturer and Type

Manufacturer	Passenger Cars 1989	Passenger Cars 1988	Light Commercial Vehicles 1989	Light Commercial Vehicles 1988	Trucks 1989	Trucks 1988
Alfa Romeo........	83,883	84,484	0	0	0	0
Bertone..............	361	1,543	0	0	0	0
De Tomaso.........	18	11	0	0	0	0
Fiat.....................	538,543	532,093	31,906	27,096	0	0
Autobianchi........	26,999	24,632	0	0	0	0
Lancia................	39,902	38,935	0	0	0	0
Ferrari................	2,997	3,095	0	0	0	0
Iveco Fiat...........	0	0	0	0	50,197	53,005
Lamborghini.......	365	275	0	0	0	0
Maserati.............	1,334	1,237	0	0	0	0
Innocenti Milano..	298	114	0	0	0	0
Sevel PSA..........	0	0	68,316	59,197	0	0
TOTAL...............	694,700	686,419	100,222	86,293	50,197	53,005

Manufacturer	Buses 1989	Buses 1988	Total Commercial Vehicles 1989	Total Commercial Vehicles 1988	TOTAL VEHICLES 1989	TOTAL VEHICLES 1988
Alfa Romeo........	0	0	0	0	83,883	84,484
Bertone..............	0	0	0	0	361	1,543
De Tomaso.........	0	0	0	0	18	11
Fiat.....................	0	0	31,906	27,096	570,449	559,189
Autobianchi........	0	0	0	0	26,999	24,632
Lancia................	0	0	0	0	39,902	38,935
Ferrari................	0	0	0	0	2,997	3,095
Iveco Fiat...........	1,450	1,619	51,647	54,624	51,647	54,624
Lamborghini.......	0	0	0	0	365	275
Maserati.............	0	0	0	0	1,334	1,237
Innocenti Milano..	0	0	0	0	298	114
Sevel PSA..........	0	0	68,316	59,197	68,316	59,197
TOTAL...............	1,450	1,619	151,869	140,917	846,569	827,336

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - EXPORTS 1989

Motor Vehicles by Country of Destination

	Passenger Cars	Commercial Vehicles	Total
Belgium/Luxembourg	25,000	2,950	27,950
Denmark	3,480	970	4,450
France	183,421	85,707	269,128
Germany, West	133,086	21,301	154,387
Greece	14,263	94	14,357
Ireland	3,635	204	3,839
The Netherlands	29,763	2,251	32,014
Portugal	32,303	1,908	34,211
Spain	84,686	9,303	93,989
United Kingdom	72,829	5,440	78,269
EEC	582,466	130,128	712,594
Austria	16,617	1,765	18,382
Czechoslovakia	542	5	547
Finland	6,731	1,713	8,444
Iceland	57	0	57
Malta	867	3	870
Norway	455	203	658
Poland	698	139	837
Sweden	8,165	1,454	9,619
Switzerland	31,914	2,336	34,250
Turkey	69	16	85
Yugoslavia	1,386	4,940	6,326
Other Countries	490	228	718
EUROPE	650,457	142,930	793,387
Algeria	4	5	9
Canary Islands	472	24	496
Egypt	21	85	106
Ethiopia	0	185	185
Kenya	195	29	224
Libya	0	1,403	1,403
Mali	0	5	5
Mauritius	152	8	160
Morocco	1,008	0	1,008
Mozambique	0	190	190
Nigeria	20	25	45
Reunion Island	962	0	962
Rwanda	(10)	4	(6)
Sudan	0	194	194
Tanzania	8	23	31
Tunisia	25	767	792
Zaire	215	263	478
Zambia	227	37	264
Other Countries	1,263	275	1,538
AFRICA	**4,562**	**3,522**	**8,084**

	Passenger Cars	Commercial Vehicles	Total
Canada	31	0	31
Chile	622	71	693
Costa Rica	5	0	5
Dominican Rep.	80	0	80
Ecuador	0	2	2
El Salvador	105	0	105
Guadaloupe	635	0	635
Guatemala	128	16	144
Guyana	662	0	662
Martinique	922	0	922
Paraguay	47	0	47
U.S.A.	2,813	2,644	5,457
Venezuela	1,685	216	1,901
Other Countries	458	82	540
AMERICA	**8,193**	**3,031**	**11,224**
Saudi Arabia	266	110	376
Brunei	58	0	58
China	4	1,119	1,123
Cyprus	873	61	934
Hong Kong	444	3	447
Kuwait	150	0	150
Japan	5,007	0	5,007
Jordan	1	40	41
Indonesia	576	1	577
Israel	4,559	228	4,787
Oman	12	0	12
Pakistan	0	54	54
Qatar	112	0	112
Singapore	1,700	65	1,765
Sri Lanka	22	0	22
Syria	0	0	0
Taiwan	13,183	167	13,350
United Arab Emirates	204	33	237
Other Countries	360	46	406
ASIA	**27,531**	**1,927**	**29,458**
Australia	901	77	978
New Caledonia	638	0	638
New Zealand	1,352	46	1,398
Tahiti	206	16	222
Other Countries	46	0	46
OCEANIA	**3,143**	**139**	**3,282**
TOURIST DELIVERIES	814	320	1,134
TOTAL 1989	**694,700**	**151,869**	**846,569**
TOTAL 1988	686,419	140,917	827,336

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - IMPORTS 1951-1989

Total Imports by Type

	TOTAL IMPORTS*					IMPORTS FROM U.S.A.		
	Passenger Cars	Trucks	Buses	Chassis	Total	Passenger Cars	Industrial Vehicles	Total
1951.....	857	209	1	0	1,067	152	13	165
1952.....	1,499	130	2	0	1,631	308	19	327
1953.....	1,639	166	2	0	1,807	235	5	240
1954.....	1,947	219	1	0	2,167	284	8	292
1955.....	3,043	643	42	0	3,728	181	14	195
1956.....	4,220	676	0	0	4,896	234	7	241
1957.....	4,734	243	2	0	4,979	302	16	318
1958.....	5,418	571	0	0	5,989	260	40	300
1959.....	10,737	1,215	6	0	11,958	311	18	329
1960.....	18,279	2,414	9	0	20,702	559	7	566
1961.....	33,703	5,774	8	0	39,485	504	5	509
1962.....	95,157	10,283	38	0	105,478	442	27	469
1963.....	191,194	13,646	64	0	204,904	124	142	266
1964.....	116,870	10,312	78	0	127,260	192	97	289
1965.....	103,037	8,391	95	0	111,523	163	153	316
1966.....	115,095	9,878	74	0	125,047	125	123	248
1967.....	141,169	11,675	94	0	152,938	175	126	301
1968.....	184,259	10,235	133	0	194,627	125	99	224
1969.....	257,477	12,291	11	0	269,779	99	133	232
1970.....	459,942	12,514	121	0	472,577	148	186	334
1971.....	396,151	14,457	94	0	410,702	136	278	414
1972.....	420,185	23,474	272	0	443,931	107	193	300
1973.....	418,371	25,736	60	0	444,167	159	199	358
1974.....	335,353	31,166	138	0	366,657	336	139	475
1975.....	378,703	31,171	943	0	410,817	274	76	350
1976.....	487,141	53,030	1,625	0	541,796	148	109	257
1977.....	477,573	68,002	1,262	0	546,837	128	147	275
1978.....	531,332	66,837	1,583	758	600,510	468	92	560
1979.....	647,650	68,299	2,244	1,389	719,582	679	91	770
1980.....	940,741	71,593	1,743	1,790	1,015,867	2,815	375	3,190
1981.....	897,980	83,589	1,362	1,823	984,754	1,554	187	1,741
1982.....	884,631	70,714	682	1,219	957,246	1,086	139	1,225
1983.....	659,996	58,186	483	535	719,200	656	110	766
1984.....	784,677	71,734	693	993	858,097	656	215	871
1985.....	868,912	75,773	668	1,129	946,482	999	47	1,046
1986.....	826,844	88,006	547	1,132	916,529	690	147	837
1987.....	978,506	98,241	939	577	1,078,263	563	89	652
1988.....	1,002,450	76,668	951	3,565	1,083,634	552	135	687
1989.....	1,223,364	138,250	2,403	6,912	1,370,929	258	143	401

* Includes some used vehicles.

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - IMPORTS 1989

Motor Vehicles by Country of Origin and Type

Countries of Origin	Passenger Cars	Trucks	Total
Belgium/Luxembourg	115,236	18,811	134,047
Denmark	569	86	655
France	426,092	21,643	447,735
Germany, West	369,693	26,489	396,182
Greece	157	5	162
Ireland	0	1	1
The Netherlands	9,229	5,007	14,236
Portugal	12,720	2,375	15,095
United Kingdom	23,481	6,926	30,407
Spain	84,137	16,767	100,904
EEC	1,041,314	98,110	1,139,424
Austria	669	280	949
Czechoslovakia	2,354	45	2,399
Finland	1,296	9	1,305
Yugoslavia	12,329	2,192	14,521
Poland	41,246	2	41,248
Romania	215	0	215
Sweden	4,229	908	5,137
Switzerland	897	185	1,082
U.S.S.R	3,097	35	3,132
Other Countries	344	72	416
EUROPE	1,107,990	101,838	1,209,828
AFRICA	8	70	78
Brazil	51,442	24,893	76,335
United States	258	143	401
Other Countries	9	18	27
AMERICA	51,709	25,054	76,763
Rep. S Korea	2,438	0	2,438
Japan	1,977	23	2,000
Other Countries	109	17	126
ASIA	4,524	40	4,564
OTHER COUNTRIES	4	1	5
USED VEHICLES	59,129	13,650	72,779
TOTAL ALL COUNTRIES	1,223,364	140,653	1,364,017

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILIISTICHE

ITALY - SALES 1987-1989

Passenger Car Retail Sales by Manufacturer

	1987	1988	1989
ITALIAN MAKES	1,196,401	1,325,405	1,365,110
Alfa Romeo	116,863	142,106	143,795
Ferrari	945	900	855
Fiat	864,069	955,823	972,754
Innocenti Milano	11,627	13,184	11,446
Lancia-Autobianchi	198,940	210,551	234,054
Maserati	3,502	2,606	1,699
Other Domestic	455	235	507
IMPORTS	780,140	858,919	997,352
Aro	2,484	1,743	1,499
Audi	24,432	44,605	55,804
Austin Rover	23,722	23,631	20,866
BMW	18,038	23,652	27,650
Chrysler	16	0	0
Citroen	69,109	70,681	79,139
Daihatsu	462	884	2,083
Nissan	27	594	2,981
Ford	78,438	79,814	113,805
Honda	190	1,067	2,751
Hyundai	2,158	2,886	2,368
Isuzu	108	223	404
Jaguar	610	804	850
Jeep	0	0	0
Lada	1,414	1,199	2,677
Mazda	9	76	435
Mercedes	26,597	30,803	34,919
Mitsubishi	714	4,230	7,802
Opel/G.M.	57,254	71,478	92,756
Peugeot Talbot	79,695	97,917	103,437
Porsche	811	625	803
Renault	156,862	154,953	167,892
Rolls Royce	29	30	38
Saab	3,908	4,515	4,770
Seat	61,546	71,982	81,856
Skoda	1,917	2,635	2,707
Subaru	354	1,006	1,886
Suzuki	9,899	9,545	11,457
Toyota	1,987	2,265	3,592
Uaz	1,163	1,200	959
U.M.M.	0	50	1
Volkswagen	139,871	138,991	153,968
Volvo	16,316	14,794	15,143
Other Imports	0	41	54
TOTAL DOMESTIC & IMPORTS	1,976,541	2,184,324	2,362,462

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - RETAIL SALES 1987-1989

Commercial Vehicles Under 3.5 Tons Gross Vehicle Weight

	1989	%	1988	%	1987	%
ITALIAN MAKES						
Bremach..............	393	0.3	374	0.3	0	0.0
Fiat Auto..............	61349	39.0	60,556	41.9	51,058	41.1
Iveco....................	24006	15.3	21,155	14.6	17,632	14.2
Alfa Romeo...........	1363	0.9	2,251	1.6	2,186	1.8
TOTAL DOMESTIC	87,111	55.5	84,336	58.4	70,876	57.1
IMPORTS						
Austin/Rover.........	533	0.3	334	0.2	0	0.0
Ciemme...............	0	0.0	7	0.0	29	0.0
Citroen.................	2152	1.4	1,204	0.8	1,553	1.3
Daf.......................	302	0.2	210	0.1	191	0.2
Ford.....................	23270	14.8	18,633	12.9	15,954	12.9
GM/Bedford..........	2970	1.9	1,323	0.9	1,725	1.4
GM/Opel.............	4465	2.8	4,494	3.1	2,938	2.4
GM/U.S.A.............	0	0.0	0	0.0	5	0.0
Mercedes..	3854	2.4	3,314	2.3	2,580	2.1
Nissan..................	7371	4.7	6,207	4.3	4,183	3.4
Peugeot/Talbot.....	2622	1.7	2,341	1.6	2,833	2.2
Renault V.I...........	1748	1.1	1,537	1.1	1,465	1.2
Renault................	12568	8.0	13,032	9.0	13,289	10.7
Seat......................	1645	1.0	1,256	0.9	756	0.6
Subaru..................	244	0.1	216	0.1	87	0.1
Suzuki..................	743	0.5	479	0.3	0	0.0
Volkswagen..........	5610	3.6	5,612	3.9	5,738	4.6
TOTAL IMPORTS	70,097	44.5	60,199	41.6	53,326	42.9
TOTAL	157,208	100.0	144,535	100.0	124,202	100.0

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - NEW REGISTRATIONS 1950-1989

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1950.............	79,826	17,684	2,199	99,709
1953............	112,110	25,870	1,633	139,613
1954.............	137,311	28,252	1,995	167,558
1955.............	161,903	29,287	1,956	193,146
1956.............	202,373	26,464	2,157	230,994
1957.............	195,540	25,114	1,926	222,580
1958.............	209,215	26,763	1,499	237,477
1959.............	253,321	29,711	1,710	284,742
1960.............	381,385	43,970	2,396	427,751
1961............	491,755	59,953	2,136	553,844
1962...........	634,706	67,511	2,257	704,474
1963............	951,704	84,013	2,718	1,038,435
1964.............	830,175	61,665	2,189	894,029
1965.............	886,297	51,490	1,793	939,580
1966............	1,014,975	58,102	1,613	1,074,690
1967...........	1,162,246	76,456	2,001	1,240,703
1968...........	1,167,614	84,001	2,349	1,253,964
1969.............	1,217,929	88,355	2,738	1,309,022
1970.............	1,363,594	81,559	3,095	1,448,248
1971.............	1,434,529	76,190	2,911	1,513,630
1972............	1,470,394	78,859	3,280	1,552,533
1973...........	1,449,100	80,279	3,632	1,533,011
1974............	1,280,710	96,074	5,089	1,381,873
1975............	1,050,947	69,266	3,977	1,124,190
1976.............	1,187,621	90,060	4,893	1,282,574
1977.............	1,219,172	106,046	4,037	1,329,255
1978............	1,194,424	89,703	3,415	1,287,542
1979............	1,397,039	109,051	3,789	1,509,879
1980............	1,530,488	117,698	4,719	1,652,905
1981............	1,808,476	134,401	5,586	1,948,463
1982.............	1,851,174	139,087	5,721	1,995,982
1983.............	1,451,512	107,317	4,286	1,563,115
1984........	1,572,402	104,102	3,978	1,680,482
1985........	1,653,217	107,047	3,873	1,764,137
1986........	1,769,191	102,667	3,412	1,875,270
1987........	1,929,568	132,471	3,545	2,065,584
1988........	1,966,506	151,050	3,350	2,120,906
1989........	2,362,462	157,208	*	2,519,670

* Included with trucks

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - TOTAL REGISTRATIONS 1950-1989

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1950........	342,021	223,520	11,596	577,137
1953........	612,944	285,240	15,740	913,924
1954........	690,728	290,187	16,753	997,668
1955........	861,319	316,783	18,299	1,196,401
1956........	1,030,663	332,985	19,283	1,382,931
1957........	1,231,082	344,267	20,576	1,595,925
1958........	1,392,525	353,970	22,563	1,769,058
1959........	1,658,810	405,734	23,227	2,087,771
1960........	1,976,188	429,927	25,056	2,431,171
1961........	2,449,123	477,135	26,577	2,952,835
1962........	3,030,056	521,495	28,671	3,580,222
1963........	3,912,597	578,075	30,894	4,521,566
1964........	4,674,644	612,229	32,421	5,319,294
1965........	5,472,591	631,675	32,746	6,137,012
1966........	6,356,578	666,328	33,087	7,055,993
1967........	7,294,578	712,653	34,476	8,041,707
1968........	8,266,434	775,228	35,420	9,077,082
1969........	9,173,699	831,911	37,504	10,043,114
1970........	10,191,042	890,507	38,856	11,120,405
1971........	11,294,480	952,515	40,610	12,287,605
1972........	12,484,313	995,591	36,150	13,516,054
1973........	13,424,690	1,045,663	37,996	14,508,349
1974........	14,303,761	1,104,542	41,235	15,449,538
1975........	15,059,689	1,149,044	43,825	16,252,558
1976........	15,925,097	1,201,875	46,965	17,173,937
1977........	16,466,239	1,233,920	49,367	17,749,526
1978........	16,240,877	1,127,355	51,913	17,420,145
1979........	17,073,208	1,232,735	54,446	18,360,389
1980........	17,686,236	1,370,628	58,149	19,115,013
1981........	18,603,369	1,485,193	62,168	20,150,730
1982........	19,616,106	1,575,018	66,688	21,257,812
1983........	20,388,599	1,693,361	71,017	22,152,977
1984........	20,888,210	1,720,445	71,981	22,680,636
1985........	21,500,000	1,750,000	74,000	23,324,000
1986........	22,100,000	1,780,000	76,000	23,956,000
1987........	22,800,000	1,838,000	78,000	24,716,000
1988........	23,500,000	1,900,000	80,000	25,480,000
1989........	26,300,000	2,082,000		26,382,000

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

LUXEMBOURG - NEW REGISTRATIONS 1965-1989

Motor Vehicles by 1965-1971 Classification

	Passenger Cars	Commercial Vehicles			Buses	Special Vehicles	Total
		Trucks	Small Trucks	Total			
1965.....	8,850	303	922	1,225	54	371	10,500
1966.....	9,224	272	746	1,018	38	350	10,630
1967.....	7,987	204	610	814	32	283	9,116
1968.....	9,424	212	783	995	40	341	10,800
1969.....	10,647	220	758	978	37	361	12,023
1970.....	11,633	293	960	1,253	41	236	13,163
1971.....	13,485	348	967	1,315	49	255	15,104

Motor Vehicles by 1971-1989 Classification

	Passenger Cars	Buses	Small Trucks	Trucks	Road Tractors & Special Vehicles	Total
1971.....	13,794	49	607	384	243	15,077
1972.....	14,988	40	686	418	226	16,358
1973.....	15,948	71	772	405	229	17,425
1974.....	16,851	43	752	424	280	18,350
1975.....	17,356	44	574	288	196	18,458
1976.....	19,589	35	437	313	198	20,572
1977.....	20,734	59	503	452	351	22,099
1978.....	22,395	72	485	338	338	23,628
1979.....	22,796	94	662	459	503	24,514
1980.....	22,440	56	709	531	465	24,201
1981.....	23,008	52	704	351	532	24,647
1982.....	25,796	33	660	331	541	27,361
1983.....	26,482	38	627	265	374	27,786
1984.....	28,597	39	649	228	271	29,784
1985.....	29,235	37	748	228	371	30,619
1986.....	32,960	35	918	299	430	34,642
1987.....	32,660	40	945	401	549	34,595
1988.....	33,847	30	1,120	469	638	36,104
1989.....	30,676	48	1,281	573	972	33,550

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LUXEMBOURG - NEW REGISTRATIONS 1986-1989

Passenger Cars by Manufacturer

	1986	1987	1988	1989
Alfa Romeo.................	278	337	377	386
BMW...........................	596	722	1,028	1,126
Citroen........................	1,280	1,204	1,737	2,063
Daihatsu.....................	90	117	137	88
Fiat.............................	3,132	2,332	1,135	1,093
Ford............................	4,251	4,330	4,666	3,737
General Motors (Opel)	3,094	3,100	2,759	2,757
Honda.........................	578	679	765	504
Hyundai......................	3	77	0	99
Jaguar/Daimler............	34	57	76	68
Lada...........................	389	459	285	290
Lancia.........................	194	202	248	284
Mazda.........................	745	656	614	570
Mercedes-Benz...........	959	903	835	824
Mitsubishi (Colt).......	257	285	319	309
Nissan........................	793	1,013	961	810
Peugeot/Talbot...........	2,722	2,891	3,878	4,058
Porsche......................	71	66	60	77
Renault.......................	3,150	3,038	2,922	3,741
Rover Group...............	251	204	234	312
Saab...........................	338	344	302	219
Seat............................	446	524	424	361
Skoda.........................	23	24	19	28
Subaru........................	113	186	200	206
Suzuki.........................	122	118	105	91
Toyota........................	1,064	974	1,116	973
Volvo..........................	392	391	320	438
V.W./Audi....................	3,662	4,500	4,923	4,815
Zastava.......................	20	4	5	8
Others.........................	69	68	272	126
TOTAL........................	29,116	29,805	30,722	30,461

SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

LUXEMBOURG - TOTAL REGISTRATIONS 1971-1990

Motor Vehicles by Type as of January 1, of Each Year

	Passenger Cars	Buses	Small Trucks	Trucks	Road Tractors & Special Vehicles	Total
1971	94,478	587	4,755	3,773	1,490	105,083
1972	102,163	595	4,562	4,109	1,679	113,108
1973	111,017	620	4,992	4,277	1,907	122,813
1974	119,659	680	5,556	4,453	2,120	132,468
1975	127,860	682	5,991	4,549	2,195	141,277
1976	140,087	731	6,569	4,675	2,621	154,683
1976 (1).....	114,775	623	5,255	3,893	2,503	127,049
1977	130,719	651	5,456	4,231	2,733	143,790
1978	141,431	687	5,555	4,542	2,811	155,026
1979	150,763	713	5,598	4,668	3,103	164,845
1980	152,894	708	5,536	4,638	3,294	167,070
1981	156,190	718	5,597	4,684	3,481	170,670
1982	159,580	740	5,701	4,730	3,718	174,469
Vehicles on the Road*						
1979	122,997	638	4,640	3,850	2,651	134,776
1980	128,612	647	4,668	3,891	2,843	140,661
1981	133,315	670	4,752	4,025	3,041	145,803
1982	137,924	696	4,864	4,090	3,290	150,864
1983	141,081	687	4,872	4,137	3,325	154,102
1984	145,849	704	4,920	4,191	3,498	159,162
1985	151,640	695	4,980	4,158	3,858	165,331
1986	156,048	693	5,136	4,134	4,145	170,156
1987	162,481	701	5,344	4,283	4,541	177,350
1988	168,476	717	5,545	4,406	4,973	184,117
1989	177,011	705	5,977	4,637	5,457	193,787
1990	183,404	734	6,327	4,948	6,071	201,484

* Vehicles licensed.

(1) New series issued.

MINISTERE DE L'ECONOMIE NATIONALE

Motor Vehicles by Type and Country of Origin as of January 1, 1990

	Passenger Cars	Buses	Trucks	Road Tractors & Special Vehicles	Total
Austria........................	0	8	9	119	136
Belgium......................	32	89	33	150	304
Canada.......................	3	0	0	4	7
Czechoslovakia..........	174	0	0	5	179
France........................	44,588	22	2,207	402	47,219
Germany East...........	102	0	22	0	124
Germany West...........	80,013	584	5,831	3,021	89,449
Italy...........................	11,475	10	685	434	12,604
Japan.........................	29,852	0	1,050	186	31,088
Poland........................	32	0	2	2	36
Romania.....................	12	0	3	2	17
Spain..........................	1,884	0	42	21	1,947
Sweden.......................	6,684	9	627	791	8,111
The Netherlands........	40	8	186	163	397
United Kingdom.........	3,344	0	322	290	3,956
U.S.A.........................	2,013	0	97	408	2,518
U.S.S.R......................	3,086	0	33	0	3,119
Yugoslavia.................	61	0	0	3	64
Others........................	9	5	126	70	210
TOTAL........................	183,404	735	11,275	6,071	201,485

MINISTERE DE L'ECONOMIE - STATEC

THE NETHERLANDS - PRODUCTION / ASSEMBLIES 1984 - 1989

Motor Vehicles by Type and Manufacturer

	1989*	1988	1987	1986	1985	1984
PASSENGER CARS	135,000	119,786	125,247	118,976	108,083	108,598
Volvo...............	135,000	119,786	125,247	118,976	108,083	108,598
LIGHT DELIVERY VEHICLES	0	0	1	325	245	248
Volvo......................	0	0	1	325	245	248
TRUCKS	14,700	13,797	13,366	11,221	10,159	10,069
Daf..........................	9,750	9,551	9,220	7,912	7,373	7,197
Ginaf.......................	75	67	66	55	50	21
Scania....................	4,730	4,036	3,959	3,135	2,605	2,709
Terberg..................	145	143	117	117	129	142
F.T.F......................	0	0	4	2	2	0
TRUCK TRACTORS	16,500	13,844	12,279	10,865	9,580	9,462
Daf..........................	9,200	7,991	7,137	6,032	5,531	5,237
F.T.F......................	0	0	12	8	13	28
Scania....................	7,150	5,690	5,130	4,825	4,036	4,197
Terberg..................	150	163	0	0	0	0
BUSES	2,130	1,410	1,031	967	907	744
Bova........................	315	289	223	210	173	175
Daf..........................	1,815	1,121	765	726	734	550
Leyland..................	0	0	0	0	0	19
Den Oudsten..........	0	0	43	31	0	0
TOTAL VEHICLES	168,330	148,837	151,924	142,354	128,974	129,121

* Estimated.

CENTRAAL BUREAU VOOR DE STATISTIEK

THE NETHERLANDS - NEW REGISTRATIONS 1984-1989

Passenger Car Registrations by Manufacturer

	1989	1988	1987	1986	1985	1984
Alfa Romeo........	5,273	3,818	4,152	4,017	3,734	4,447
Austin Rover.......	4,590	5,027	4,723	5,372	5,774	6,214
BMW..................	10,378	11,537	12,207	12,777	12,995	12,909
Chrysler.............	1,841	559	134	0	0	0
Dacia.................	9	30	82	101	133	36
Daihatsu............	7,094	7,725	7,133	6,457	4,433	4,148
Fiat....................	24,419	23,329	29,559	33,549	30,019	31,789
FSO(Poland).......	850	1,088	66	305	279	159
Ford (Total)........	51,000	48,476	56,392	57,801	56,435	56,234
Ford (Europe)....	50,523	47,966	56,120	57,661	56,394	56,167
G.M. (Total)........	70,028	67,602	89,381	92,545	87,859	71,704
Opel.................	69,124	66,825	88,721	92,264	87,682	71,386
Honda................	9,520	12,720	11,962	14,824	11,890	12,731
Hyundai.............	4,261	4,878	4,811	1,399	1,320	2,449
Jaguar...............	458	486	579	378	402	319
Lada..................	7,459	7,204	12,435	12,747	8,732	7,250
Lancia...............	1,750	1,644	1,609	2,448	1,791	1,893
Mazda................	22,738	23,566	24,497	23,082	16,782	16,854
Mercedes-Benz..	11,272	12,572	12,381	13,307	11,909	9,280
Mitsubishi..........	11,715	14,074	15,296	14,629	12,692	13,553
Nissan...............	29,327	26,747	31,372	27,334	25,098	21,910
Porsche.............	113	136	188	211	225	166
PSA (Total).........	58,900	58,587	65,042	65,159	49,012	48,474
Citroen.............	22,985	23,447	30,492	31,123	24,855	22,145
Peugeot/Talbot..	35,915	35,140	34,550	34,036	24,157	26,329
Renault..............	28,998	21,661	22,671	27,686	28,904	26,075
Saab..................	1,520	1,524	2,219	2,562	2,462	3,075
Seat....................	7,954	6,164	6,523	4,349	7,213	6,832
Skoda................	2,029	2,211	3,573	5,032	3,269	3,752
Subaru...............	4,598	4,957	4,728	4,304	2,963	2,835
Suzuki................	17,275	18,475	18,024	15,853	12,262	10,851
Toyota................	27,655	25,723	31,169	29,901	24,560	18,626
Volkswagen/Audi	48,001	48,525	56,606	52,391	44,966	42,298
Volvo.................	24,264	21,866	26,582	29,047	26,661	23,512
Yugo..................	130	79	162	695	827	1,074
Other.................	234	299	316	149	84	89
TOTAL..........	495,653	483,289	556,574	560,411	495,685	461,538

R.A.I.

THE NETHERLANDS - NEW REGISTRATIONS 1989

Commercial Vehicle Registrations

G.V.W.	Under 3,500	3,501-10,000	10,001-15,000	Over 15,001	Truck Tractors	Buses	Fire Trucks	Sanitation Trucks	Total
A.R.O.	4	0	0	0	0	0	0	0	4
Austin	167	0	0	0	0	0	0	0	167
Beers	0	0	0	1	1	0	0	0	2
Bova	0	0	0	0	0	65	0	0	65
Citroen	1,223	0	0	0	0	0	0	0	1,223
Daf	369	405	354	1,584	1,402	339	19	183	4,655
Daihatsu	727	0	0	0	0	0	0	0	727
Dodge	146	0	0	0	0	0	0	0	146
Faun	0	0	0	15	0	0	0	0	15
Fiat	1,585	0	0	2	1	1	1	0	1,590
Ford	4,682	57	47	5	2	0	0	2	4,795
Ginaf	0	0	0	67	1	0	0	0	68
Gova	0	11	0	0	0	0	0	2	13
Isuzu	830	0	0	0	0	0	0	0	830
Iveco	466	156	38	144	177	23	12	1	1,017
Jeep	169	0	0	0	0	0	0	0	169
Lada	63	0	0	0	0	0	0	0	63
Landrover	112	0	0	0	0	0	0	0	112
M.A.N.	0	2	123	620	499	24	0	8	1,276
M.A.N.-V.W.	0	106	5	0	1	2	0	2	116
Mazda	1,465	3	0	0	0	0	0	1	1,469
Mercedes Benz	5,148	912	364	843	872	43	36	19	8,237
Mitsubishi	2,824	75	7	17	2	0	0	2	2,927
Nebim	0	0	0	32	6	0	1	0	39
Nissan	4,223	0	0	0	0	0	0	0	4,223
Opel	2,881	0	0	0	0	0	0	0	2,881
Peugeot	1,428	0	0	0	0	0	0	0	1,428
Pegaso	0	0	0	18	51	0	0	0	69
Renault	3,655	79	62	67	104	0	0	0	3,967
Scania	0	0	6	961	924	39	0	13	1,943
Seat	607	0	0	0	0	0	0	0	607
Spijkstaal	0	40	20	0	0	0	0	0	60
Subaru	145	0	0	0	0	0	0	0	145
Suzuki	1,467	0	0	0	0	0	0	0	1,467
Steyr	0	5	8	48	8	0	0	0	69
Tatra	0	0	0	1	1	0	0	0	2
Terberg	0	0	0	58	1	0	0	0	59
Toyota	4,326	7	0	0	0	0	0	0	4,333
Van Hool	0	0	0	0	0	59	0	0	59
Volkswagen	4,985	42	0	0	2	3	0	0	5,032
Volvo	92	54	336	714	999	192	12	14	2,413
TOTAL	43,789	1,954	1,370	5,197	5,054	790	81	247	58,482

R.A.I.

THE NETHERLANDS - NEW REGISTRATIONS 1966-1989

Motor Vehicles by Type

	Passenger Cars	Kombi*(1)	Delivery Vehicles	Trucks	Trucks Tractors	Special Vehicles	Buses	Total
1966	213,400	18,400	24,983	9,072	1,171	180	648	249,454
1967	263,588	21,083	24,768	6,762	1,032	206	673	297,029
1968	334,675	19,007	28,791	8,164	1,474	195	626	373,925
1969	349,588	27,239	29,496	8,999	1,749	258	475	390,565
1970	432,231	35,889	33,140	10,656	2,364	234	544	479,169
1971	402,708	32,357	28,749	11,087	2,230	334	647	445,755
1972	432,083	38,142	28,316	8,905	2,119	316	717	472,456
1973	429,931	38,685	29,277	9,884	2,749	278	714	472,833
1974	404,312	33,086	0	0	0	0	0	404,312
1975	480,000	40,000(2)	0	0	0	0	0	480,000
1976	508,451	40,250	29,251	8,575	2,716	458	930	550,381
1977	551,102	51,873	28,871	10,203	2,998	565	697	594,436
1978	581,458		32,085	9,981	2,676	517	802	627,519
1979	575,059	46,580	32,651	11,303	3,321	436	973	623,743
1980	451,587	33,923	32,564	10,160	3,186	552	1,108	499,157
1981	390,990	26,906	30,884	7,595	2,493	431	905	433,298
1982	406,991	24,898	27,998	6,612	2,869	383	825	445,678
1983	459,129	26,505	28,432	6,359	2,577	326	743	497,566
1984	461,391	24,668	36,504	7,449	2,273	266	795	508,678
1985	495,682	22,653	49,517	8,000	3,977	314	775	558,265
1986	560,510	31,943	64,337	9,482	4,571	326	770	639,996
1987	555,743	33,452	69,057	9,563	4,704	376	783	640,226
1988	482,616	29,817	44,101	9,592	4,954	401	866	542,530
1989	495,653	32,916	44,202	8,762	5,078	329	834	554,858

(1) Included with passenger cars.

(2) Estimated.

* Kombi are motor vehicles whose interiors are designed to accommodate passengers and/or goods.

R.A.I.

THE NETHERLANDS - TOTAL REGISTRATIONS 1970-1989

Motor Vehicles by Type (In Thousands)

	Passenger Cars	Small Delivery Vehicles	Trucks	Trucks Tractors	Special Vehicles	Buses	Total Vehicles
1970	2,465	194	87	12	10	9	2,777
1971	2,702	204	88	14	10	10	3,028
1972	2,903	206	89	15	11	10	3,234
1973	3,080	211	90	16	12	9	3,418
1974	3,214	213	91	17	13	10	3,558
1975	3,399	209	92	18	13	10	3,741
1976	3,629	207	93	19	13	9	3,970
1977	3,851	200	95	20	13	9	4,188
1978	4,056	197	91	20	19	10	4,393
1979	4,312	225	83	21	22	10	4,673
1980	4,515	222	87	23	31	11	4,889
1981	4,594	231	85	22	37	11	4,981
1982	4,630	236	83	24	33	11	5,017
1983	4,728	240	81	24	33	12	5,118
1984	4,818	255	83	26	30	12	5,224
1985	4,901	280	84	26	27	12	5,330
1986	4,950	313	85	28	27	11	5,414
1987	5,118	351	87	30	27	12	5,625
1988	5,251	380	88	32	27	12	5,790
1989	5,371	397	88	34	26	12	5,928

Passenger Cars by Fuel Type (In Thousands)

	1989	1988	1987	1986	1985	1984
Total Passenger Cars..............	5,371	5,251	5,118	4,950	4,901	4,773
Gasoline..........	4,180	4,137	4,070	3,973	3,986	3,933
Diesel.............	574	526	475	413	356	291
LPG...............	617	588	573	564	559	549

Passenger Cars in Use by Model Year as of August 1, of Each Year

Year	1989	1988	1987	1986	1985	1984	1983	1982	1981	1980	Other Model Years	Total
1980	0	0	0	0	0	0	0	0	0	317,882	4,197,458	4,515,340
1981	0	0	0	0	0	0	0	0	280,728	450,350	3,862,792	4,593,870
1982	0	0	0	0	0	0	0	278,268	386,564	452,638	3,512,068	4,629,538
1983	0	0	0	0	0	0	321,777	402,317	387,898	451,765	3,164,363	4,728,120
1984	0	0	0	0	0	320,435	454,540	403,113	386,976	448,276	2,804,407	4,817,747
1985	0	0	0	0	341,278	449,544	453,826	403,716	385,366	443,805	2,423,577	4,901,112
1986	0	0	0	391,999	487,044	450,720	452,538	402,271	382,776	436,652	1,945,859	4,949,859
1987	0	0	399,142	556,425	491,393	452,242	454,584	403,358	381,324	426,775	1,562,505	5,117,748
1988	0	343,215	549,573	556,865	489,986	451,611	452,983	400,011	370,487	395,132	1,240,784	5,250,847
1989	345,414	474,184	551,500	556,759	489,766	451,236	449,532	391,953	349,813	351,609	959,600	5,371,366

CENTRAAL BUREAU VOOR DE STATISTIEK

THE NETHERLANDS - TOTAL REGISTRATIONS 1989

Passenger Cars in Use as of August 1, 1989

	Units
ALFA ROMEO	34,917
164	1,160
Alfa 6	532
Alfa 33	11,643
Alfa 75	3,652
Alfasud	5,538
Alfetta	3,574
Giulia	841
Giulietta	4,542
Spider	1,639
Sprinter	545
ALPINE RENAULT	232
A.M.C.	413
AUTO BIANCHI	5,195
A112	5,132
AUTO UNION	83,898
80	46,538
80 D	11,605
90	1,397
100	17,792
100 D	4,034
200	509
Coupe	1,015
BEDFORD	888
BMW	150,012
3 Series	99,376
5 Series	23,337
7 Series	7,059
BUICK	1,752
Skylark	586
CADILLAC	751
CHEVROLET	8,836
Camaro	669
Caprice	1,313
Impala	516
Malibu	1,928
CHRYSLER	2,853
Sunbeam	905
Voyager	842
CHRYSLER-SIMCA	6,558
1308	2,550
Horizon	3,298
CITROEN	233,612
2 CV4	1,024
2 CV6	31,365
AX	16,251
Axel	5,023
BX	67,730
Bx D	13,799
CX	9,545
CX D	2,944
Dyane	5,388
GS	2,916
GSA	18,140
LNA	1,517
Visa	48,955
Visa D	2,181
DAIHATSU	46,583
850	540
Charade	24,988
Charade D.	3,656
Charmant	4,108
Cuore	12,162
DAIMLER	877
DATSUN	72,721
Bluebird	7,953
Bluebird D.	2,277
Cherry	37,392
Laurel	1,640
Silvia	975
Stanza	6,260
Sunny	13,394
Violet	1,454
DODGE	781
FERRARI	245
FIAT	253,969
124	512
126	1,503
127	33,786
128	6,222
131	5,971
132	1,322
133	1,640
Argenta	2,498
Croma	2,407
Croma D	1,258
Panda	67,267
Regata	10,951
Regata D	1,389
FIAT (con't)	
Ritmo	43,914
Ritmo D	3,413
Tipo	5,616
Tipo D.	927
Uno	52,586
Uno D	2,469
X 1/9	770
FORD	605,398
Capri	7,050
Escort	227,702
Escort D	17,766
Fiesta	101,946
Fiesta D	2,335
Granada	17,370
Granada. D	949
Mustang	1,893
Orion	10,734
Orion D	4,054
Scorpio	19,369
Scorpio D	1,711
Sierra	87,884
Sierra D	18,314
Taunus	74,631
Transit	2,557
Transit D	2,064
FSO	2,679
HONDA	158,036
Accord	38,687
Civic	90,064
Integra	5,377
Jazz	3,587
Prelude	14,131
Quintet	5,310
HYUNDAI	24,217
Pony	20,936
Stellar	2,775
INNOCENTI	1,370
90	723
JAGUAR	4,180
Sovereign	1,267
XJ 6	1,652
JEEP	490

THE NETHERLANDS -
TOTAL REGISTRATIONS 1989 (continued)

Passenger Cars in Use as of August 1, 1989

	Units
LADA	78,872
1200	25,839
1500	4,656
1600	1,808
2104	5,857
2105	25,181
2107	5,075
Niva	1,158
Samara	8,591
LANCIA	9,367
Beta	1,387
Delta	1,318
Prisma	1,425
Thema	2,262
Y 10	1,929
LANDROVER	973
MATRA	1,417
MAZDA	208,486
121	2,064
323	48,475
323 D	1,329
323 HB	53,375
323 HB D	882
323 NB	9,315
626	48,247
626 D	4,372
626 HB	25,806
626 HB D	4,922
818	1,211
929	2,977
1300	626
Legato	2,236
RX 7	828
MERCURY	1,525
MERCEDES	142,215
190	11,702
190 D	22,882
200	7,233
200 D	25,972
220 D	2,792
230	8,894
240 D	8,904
250	2,663
250 D	5,372
260	1,891
280	10,046
300	2,821
MERCEDES-BENZ (con't)	
300 D	16,623
350	552
380	776
500	898
MG	3,334
MINI	26,316
850	3,412
1000	15,332
1100	5,971
Clubman	1,158
MITSUBISHI	155,472
Celeste	2,797
Colt	55,052
Colt D	2,150
Cordia	1,986
Galant	36,993
Galant D	11,209
Lancer	26,683
Lancer D	3,793
Sappporo	4,313
Space Wagon	1,721
Tredia	5,108
Wagon	595
MORRIS	1,414
Marina	726
NISSAN	174,504
Bluebird	14,864
Bluebird D	6,087
Cherry	18,499
Cherry D	4,010
Laurel	1,529
Laurel D	1,375
Micra	42,742
Prairie	2,811
Stanza	2,702
Sunny	59,544
Sunny D	17,862
OLDSMOBILE	1,918
Cutlass	687
OPEL	956,310
Ascona	164,062
Ascona D	11,790
Commodore	3,650
Corsa	89,056
Corsa D	1,275
OPEL (con't)	
Kadett	486,161
Kadett D	41,862
Manta	22,889
Monza	826
Omega	22,551
Omega D	4,235
Rekord	67,947
Rekord D	11,911
Senator	6,381
PEUGEOT	254,759
104	19,004
205	78,825
205 D	8,777
304	1,632
305	39,283
305 D	7,360
309	24,624
309 D	5,903
405	15,123
405 D	4,861
504	8,083
504 D	1,871
505	29,652
505 D	7,226
604	762
PLYMOUTH	267
POLSKI FIAT	82
PONTIAC	2,083
PORSCHE	4,710
911	1,379
924	1,974
944	788
PRINCESS	551
RANGER	114
RELIANT	989
RENAULT	285,081
4	27,194
5	85,986
5 D	1,344
6	520
9	25,277
9 D	2,452
11	29,821

THE NETHERLANDS -
TOTAL REGISTRATIONS 1989 (continued)

Passenger Cars in Use as of August 1, 1989

	Units
RENAULT (con't)	
11 D	3,649
12	3,608
14	7,670
16	1,638
18	31,066
18 D	2,512
20	4,425
20 D	592
21	14,358
21 D	2,566
25	15,876
25 D	3,252
30	614
Espace	1,048
Express	903
Fuego	4,413
ROLLS ROYCE	269
ROVER	9,653
213	1,916
216	1,315
2300	593
2600	1,155
3500	1,143
Range Rover	693
Vanden Plas	922
SAAB	33,980
90	1,239
96	2,644
99	10,167
900	16,888
9000	2,4[illegible]0
SEAT	35,496
Fura	7,044
Ibiza	12,858
Malaga	2,680
Marbella	6,901
Ronda	5,275
SIMCA	2,579
1100	1,750
SKODA	23,494
105	11,163
120	6,689
130	3,404
Favorit	7[illegible]1
Rapid	1,444

	Units
SUBARU	28,750
1.6	2,988
1.8	1,102
1300	1,487
1600	1,943
1800	1,141
Justy	7,009
Mini Jumbo	12,424
SUNBEAM	317
SUZUKI	101,071
Alto	69,242
Carry	508
SA 310/413	1,993
SC 100	2,449
SJ 410/413	2,000
Swift	22,467
TALBOT	42,763
1100	2,264
1510	5,512
Horizon	17,952
Horizon D.	1,031
Samba	5,480
Solara	8,675
Tagora	800
TOYOTA	260,155
1000	1,192
Camry	5,575
Camry D.	1,493
Carina	35,326
Carina D.	5,672
Celica	10,983
Corolla	96,598
Corolla D.	10,916
Corona	944
Cressida	2,430
Cressida D.	983
Crown	646
Hi-Ace D.	1,092
Lite Ace	644
Starlet	61,890
Tercel	19,813
TRIUMPH	7,535
Acclaim	2,348
Dolomite	563
Spitfire	2,342
TR 7	681
TVR	64

	Units
VAUXHALL	4,971
Cavalier	2,445
Chevette	1,494
Viva	548
VOLKSWAGEN	483,061
1200	7,073
Derby	8,645
Golf	169,183
Golf D.	90,771
Jetta	37,364
Jetta D.	20,107
Kever	2,975
Kleinbus	4,463
Kleinbus D.	2,993
Passat	26,960
Passat D.	22,727
Polo	54,173
Santana	1,734
Santana D.	871
Scirocco	5,055
Transporter	1,518
VOLVO	274,676
66	25,231
240	16,351
240 D.	2,011
242	1,897
244	15,849
244 D.	1,295
245	6,259
245 D.	627
264	1,118
340	87,670
340 D.	8,844
343	35,814
345	7,030
360	20,826
480	9,926
740	14,793
740 D.	4,184
760	1,345
VW-PORSCHE	182
WILLYS	590
WOLSELEY	143
ZASTAVA	6,383
1100	1,930
GTL	1,427
Yugo	2,554

STATISTIEK VAN DE MOTORVOERTUIGEN

NORDIC COUNTRIES - IMPORTS 1976-1989

Motor Vehicles by Country and Type

	Norway	Sweden	Denmark	Finland
PASSENGER CARS				
1976	137,778	241,970	173,221	81,353
1977	157,790	178,700	134,747	77,531
1978	66,419	131,700	140,728	70,099
1979	90,629	161,800	132,629	87,163
1980	102,350	141,666	55,701	95,513
1981	109,309	133,196	67,630	94,850
1982	122,113	162,095	93,711	110,630
1983	117,490	166,613	124,949	110,209
1984	108,484	177,662	149,336	116,518
1985	178,703	208,872	156,402	126,683
1986	186,643	212,407	203,141	140,340
1987	119,082	271,663	112,845	157,852
1988	68,210	280,007	78,700	160,274
1989	N.A.	270,188	75,394	181,433
TRUCKS				
1976	0	13,801	48,619	8,051
1977	16,359	15,998	30,718	10,244
1978	12,408	11,797	22,015	6,234
1979	13,730	13,641	24,044	8,981
1980	13,033	15,805	17,190	13,097
1981	17,716	13,968	12,476	14,387
1982	19,889	14,401	13,114	14,375
1983	21,624	15,354	19,344	15,047
1984	24,768	15,971	27,876	14,910
1985	41,890	20,249	33,976	14,461
1986	43,751	21,838	43,825	16,705
1987	27,988	29,312	28,747	19,747
1988	16,756	36,342	17,100	26,803
1989	N.A.	36,555	12,529	44,607
BUSES				
1976	0	821	719	6
1977	1,289	1,007	879	18
1978	1,081	698	800	34
1979	1,334	804	778	22
1980	1,113	816	845	20
1981	1,320	857	628	26
1982	1,404	1,033	700	16
1983	1,151	811	400	31
1984	1,342	705	444	32
1985	2,748	761	656	63
1986	1,776	797	660	64
1987	1,347	1,048	408	87
1988	843	514	400	127
1989	N.A.	695	539	*
TOTAL VEHICLES				
1976	151,071	256,592	222,559	89,410
1977	175,438	195,705	166,344	87,793
1978	79,908	144,195	163,543	76,367
1979	105,693	176,245	157,451	96,166
1980	116,496	158,287	73,736	108,630
1981	128,345	148,021	80,734	109,263
1982	143,406	177,529	107,525	125,021
1983	140,265	182,778	144,713	125,287
1984	134,594	194,338	177,656	131,460
1985	223,341	229,882	191,034	141,207
1986	232,170	235,042	247,626	157,109
1987	148,417	302,023	142,000	177,686
1988	85,809	316,863	96,200	187,204
1989	N.A.	307,438	88,462	226,040

* Included with trucks.

OPPLYSNINGRADET FOR VEITRAFIKKEN

NORDIC COUNTRIES - NEW REGISTRATIONS 1976-1989

Motor Vehicles by Country and Type

	Norway	Sweden	Denmark	Finland
PASSENGER CARS				
1976..........	126,997	312,880	151,747	92,707
1977..........	145,247	241,374	141,230	90,546
1978..........	77,821	200,874	133,255	81,175
1979..........	88,866	215,325	126,952	100,132
1980..........	95,550	192,588	73,774	103,760
1981..........	104,670	188,522	71,880	105,629
1982..........	115,573	218,428	85,405	128,761
1983..........	109,672	217,123	116,238	120,174
1984..........	107,237	231,121	134,345	127,655
1985..........	159,079	263,033	157,474	138,976
1986..........	167,352	270,070	169,386	144,021
1987..........	115,097	315,950	124,097	152,327
1988..........	67,822	343,963	88,603	174,479
1989..........	54,892	307,104	78,435	177,610
TRUCKS				
1976..........	12,870	17,961	44,669	13,512
1977..........	15,916	18,624	34,129	12,687
1978..........	12,668	15,753	22,216	11,236
1979..........	14,968	15,823	25,253	13,034
1980..........	14,022	18,558	18,775	17,222
1981..........	17,604	17,502	15,645	18,236
1982..........	20,434	17,377	17,695	18,234
1983..........	23,710	16,865	21,716	18,172
1984..........	26,645	19,282	31,634	18,275
1985..........	41,178	21,945	37,891	18,223
1986..........	41,376	23,610	44,082	19,750
1987..........	29,776	29,550	37,240	22,740
1988..........	21,109	36,015	22,277	27,501
1989..........	16,495	43,115	21,133	37,599
BUSES				
1976..........	988	1,063	664	914
1977..........	1,292	1,235	777	628
1978..........	1,219	1,030	791	614
1979..........	1,178	1,060	744	589
1980..........	1,113	1,126	694	641
1981..........	1,575	1,311	698	556
1982..........	1,745	1,384	643	535
1983..........	1,526	1,229	507	596
1984..........	1,322	1,020	533	482
1985..........	1,352	988	567	471
1986..........	1,737	1,031	658	490
1987..........	1,718	949	574	550
1988..........	1,408	959	489	570
1989..........	1,058	1,301	471	557
TOTAL VEHICLES				
1976..........	140,855	331,904	197,080	107,133
1977..........	162,455	261,233	176,136	103,861
1978..........	91,708	217,657	156,262	93,025
1979..........	105,012	232,208	152,949	113,755
1980..........	110,685	312,272	93,243	121,629
1981..........	123,849	207,335	88,223	124,420
1982..........	137,752	237,189	103,743	147,530
1983..........	134,908	235,217	138,461	138,942
1984..........	135,204	251,423	166,512	146,412
1985..........	201,609	285,966	195,932	157,670
1986..........	210,465	294,711	214,126	164,261
1987..........	146,591	346,449	161,911	175,617
1988..........	90,339	380,937	111,369	202,550
1989..........	72,445	351,520	100,039	215,766

OPPLYSNINGRADET FOR VEITRAFIKKEN

NORDIC COUNTRIES - TOTAL REGISTRATIONS 1967-1989

Motor Vehicles by Country and Type

PASSENGER CARS	DENMARK	FINLAND	SWEDEN	NORWAY
1967......	887,950	551,198	1,976,248	528,205
1968......	955,337	580,747	2,071,303	575,177
1969......	1,023,790	643,057	2,193,634	645,188
1970......	1,076,875	711,968	2,287,709	694,248
1971......	1,147,271	752,915	2,356,5[illegible]	742,111
1972......	1,208,243	818,044	2,443,282	787,879
1973......	1,244,898	894,104	2,502,627	838,140
1974......	1,256,318	936,681	2,638,885	890,361
1975......	1,294,900	996,284	2,760,264	953,657
1976......	1,338,379	1,032,884	2,881,311	1,022,918
1977......	1,374,886	1,075,399	2,857,141	1,106,605
1978......	1,407,730	1,115,265	2,856,177	1,146,894
1979......	1,423,443	1,169,501	2,868,302	1,189,754
1980......	1,389,800	1,225,931	2,882,956	1,233,615
1981......	1,366,867	1,279,192	2,893,242	1,278,817
1982......	1,358,238	1,352,055	2,935,988	1,337,884
1983......	1,390,339	410,458	3,006,761	1,383,367
1984......	1,439,993	1,473,975	3,080,981	1,429,710
1985......	1,500,946	1,546,094	3,151,195	1,513,954
1986......	1,558,096	1,619,848	3,253,601	1,592,195
1987......	1,587,641	1,698,671	3,366,570	1,623,137
1988......	1,596,116	1,795,908	3,482,656	1,621,955
1989......	1,597,341	1,909,163	3,578,042	1,612,674

BUSES	DENMARK	FINLAND	SWEDEN	NORWAY
1967......	4,358	7,426	12,063	6,566
1968......	4,490	7,660	12,577	6,732
1969......	4,713	7,861	13,579	6,971
1970......	5,030	8,116	14,254	7,172
1971......	5,260	8,246	14,183	7,352
1972......	5,495	8,363	15,359	7,648
1973......	5,668	3,429	16,160	7,959
1974......	5,898	8,592	16,482	8,341
1975......	6,061	8,651	14,066	8,714
1976......	6,302	8,841	13,209	9,215
1977......	6,505	8,771	12,816	10,038
1978......	6,836	8,786	12,687	10,779
1979......	7,109	8,826	12,644	11,443
1980......	7,351	8,963	12,796	11,919
1981......	7,620	9,054	13,074	12,936
1982......	7,785	9,066	13,277	14,152
1983......	7,762	9,102	13,543	15,199
1984......	7,836	9,069	13,607	16,097
1985......	8,[illegible]10	9,017	13,664	17,082
1986......	8,105	9,166	13,779	18,278
1987......	8,200	9,233	13,846	19,204
1988......	8,093	9,229	14,106	19,771
1989......	8,024	9,340	14,530	20,199

TRUCKS	DENMARK	FINLAND	SWEDEN	NORWAY
1967......	250,067	97,133	137,795	121,602
1968......	254,226	97,068	138,762	122,460
1969......	257,319	101,778	142,602	128,397
1970......	247,118	107,926	144,521	134,074
1971......	215,211	118,895	142,325	138,229
1972......	198,979	121,499	145,317	148,798
1973......	216,359	125,587	147,976	148,312
1974......	214,832	130,935	153,978	144,995
1975......	227,645	135,032	156,64[illegible]	138,463
1976......	250,047	139,748	165,183	138,709
1977......	262,277	143,476	169,129	143,150
1978......	265,045	146,751	172,774	145,825
1979......	263,998	151,231	177,879	151,697
1980......	252,800	157,933	181,571	152,545
1981......	242,788	164,385	186,251	158,740
1982......	236,267	171,576	193,461	166,456
1983......	236,633	178,396	201,716	179,434
1984......	244,881	184,943	209,979	197,954
1985......	259,397	191,504	217,778	232,591
1986......	275,008	199,935	229,917	264,527
1987......	286,439	211,815	245,730	283,999
1988......	293,575	229,029	267,281	294,102
1989......	294,659	265,122	294,901	300,212

TOTAL	DENMARK	FINLAND	SWEDEN	NORWAY
1967......	1,142,375	655,757	2,126,106	656,373
1968......	1,214,053	685,475	2,222,642	704,369
1969......	1,285,822	752,696	2,349,815	780,556
1970......	1,329,023	828,010	2,446,483	835,494
1971......	1,367,742	880,056	2,513,089	887,692
1972......	1,407,717	947,906	2,603,958	944,325
1973......	1,466,925	1,028,120	2,666,763	994,411
1974......	1,477,048	1,076,208	2,809,165	1,043,697
1975......	1,528,606	1,139,967	2,930,978	1,100,834
1976......	1,594,728	1,181,473	3,059,703	1,170,842
1977......	1,643,668	1,227,646	3,039,086	1,259,793
1978......	1,679,611	1,270,802	3,041,638	1,303,498
1979......	1,694,550	1,329,558	3,058,825	1,352,894
1980......	1,649,951	1,392,827	3,077,323	1,398,079
1981......	1,617,275	1,452,631	3,092,567	1,450,493
1982......	1,602,290	1,532,697	3,142,726	1,518,492
1983......	1,634,734	1,597,956	3,222,020	1,578,000
1984......	1,692,710	1,667,987	3,304,567	1,643,761
1985......	1,768,353	1,746,615	3,382,637	1,763,627
1986......	1,841,209	1,828,949	3,497,297	1,875,000
1987......	1,882,280	1,919,719	3,626,146	1,926,340
1988......	1,897,784	2,034,166	3,764,043	1,935,828
1989......	1,900,024	2,183,625	3,887,473	1,933,085

OPPLYSNINGSRADET FOR VEITRAFIKKEN

NORWAY - NEW REGISTRATIONS 1987-1989

Passenger Cars by Model

	1989	1988	1987
Toyota Corolla	3,084	4,119	6,813
VW Golf	2,988	3,569	6,392
Mazda 626	2,856	3,956	4,092
Ford Sierra	2,733	3,552	8,075
Opel Vectra	2,260	329	0
Opel Kadett	2,169	1,949	3,285
Mazda 323	1,929	1,799	3,092
Opel Omega	1,824	2,756	4,070
Toyota Carina	1,796	2,228	2,264
VW Passat/Santana	1,752	1,625	1,444
Peugeot 405	1,728	1,924	41
Volvo 240 Series	1,453	1,995	4,074
Mitsubishi Galant	1,434	1,141	1,635
Ford Escort	1,397	2,014	3,454
Ford Fiesta	1,209	1,282	1,885
Toyota Camry	1,200	2,280	5,354
Nissan Sunny	1,114	1,873	3,380
Renault 19	910	0	0
Peugeot 309	907	669	1,503
Mitsubishi Lancer	904	988	1,886
Volvo 740 Series	895	1,454	2,377
Peugeot 205	864	1,021	1,907
Nissan Bluebird	818	1,125	1,718
Volvo 440	795	78	0
Citroen BX	775	1,044	1,796
Honda Civic	771	1,225	1,342
Subaru 1.8	675	966	1,802
Ford Scorpio	630	977	2,026
Mitsubishi Colt	615	695	1,183
Lada/Togliatti Samara	606	1,056	1,192
Saab 900	606	659	1,141
Honda Accord	590	914	1,638
Opel Corsa	573	539	859
BMW 300 Series	549	559	1,094
Mercedes 200D-300E	532	701	1,391
V.W. Polo	527	722	406
Nissan Micra	490	600	960
Audi 80	480	505	1,290
Subaru Justy	435	294	700
Fiat Tipo	428	12	0
Audi 100/200	414	453	692
B.M.W. 500 Series	398	716	595
VW Jetta	366	533	1,315
Suzuki Swift	347	206	391
Citroen AX	337	593	445
Nissan Laurel	335	562	938
Saab 9000	299	242	469
Daihatsu Charade	281	289	724
Volvo 340/360	273	1,220	2,443
Renault 5	255	493	853
Subaru Legacy	219	0	0
Opel Ascona	210	1,836	3,119
Other Makes	2,857	5,485	15,552
TOTAL	**54,892**	**67,822**	**115,097**

OPPLYSNINGSRADET FOR VEITRAFIKKEN

NORWAY - NEW REGISTRATIONS 1987-1989

Small Trucks by Manufacturer

	1989		1988		1987	
	Units	%	Units	%	Units	%
Toyota Hiace..................	1,986	15.1	2,440	14.9	3,095	13.2
V.W. Transporter............	1,933	14.7	2,377	14.5	3,249	13.8
Ford Transit.....................	908	6.9	818	5.0	1,346	5.7
Mazda B2000/2600..........	348	2.7	801	4.9	1,243	5.3
Mitsubishi L300...............	610	4.7	656	4.0	853	3.6
Mitsubishi Space Wagon..	356	2.7	472	2.9	661	2.8
Subaru 1800 4wd............	314	2.4	430	2.6	662	2.8
Toyota Hilux....................	388	3.0	419	2.6	659	2.8
Mazda E2000/2200..........	252	1.9	403	2.5	683	2.9
Citroen CX 20/25.............	225	1.7	387	2.4	512	2.2
Nissan King Cab..............	226	1.7	385	2.3	673	2.9
Mitsubishi Pajero............	289	2.2	384	2.3	824	3.5
Nissan King Van..............	233	1.8	325	2.0	233	1.0
Peugeot 505....................	287	2.2	304	1.9	312	1.3
Volvo 240-Series.............	272	2.1	234	1.4	478	2.0
Isuzu Campo Pickup........	303	2.3	217	1.3	252	1.1
Plymouth.........................	296	2.3	44	0.3	0	0.0
Mercedes-Benz T............	236	1.8	119	0.7	12	0.1
Other..............................	3,648	27.8	5,189	31.5	7,756	33.0
TOTAL............................	13,110	100.0	16,404	100.0	23,503	100.0

Trucks by Manufacturer

Volvo..............................	575	17.0	899	19.1	1,513	24.1
Chevrolet........................	769	22.7	764	16.2	259	4.1
Mercedes........................	447	13.2	685	14.6	1,031	16.4
Scania.............................	311	9.2	625	13.3	864	13.8
Ford................................	377	11.1	248	5.3	346	5.5
Iveco...............................	149	4.4	240	5.1	482	7.7
Nissan.............................	104	3.1	204	4.3	263	4.2
M.A.N..............................	107	3.2	188	4.0	236	3.8
DAF.................................	62	1.8	129	2.7	119	1.9
V.W..................................	69	2.0	122	2.6	238	3.8
Mitsubishi........................	49	1.4	93	2.0	134	2.1
Toyota.............................	47	1.4	73	1.6	137	2.2
Dodge..............................	105	3.1	62	1.3	128	2.0
Other..............................	214	6.4	373	7.9	523	8.4
TOTAL............................	3,385	100.0	4,705	100.0	6,273	100.0

Buses by Manufacturer

V.W. 10 Seat Bus.............	250	23.6	267	19.0	345	20.1
Volvo..............................	99	9.4	205	14.6	211	12.3
Mercedes	128	12.1	293	12.9	437	12.4
Scania.............................	43	4.1	127	9.0	135	7.9
Mitsubishi........................	0	0.0	94	6.7	134	7.8
Chevrolet........................	129	12.2	83	5.9	86	5.0
Ford................................	141	13.3	75	5.3	99	5.8
Other..............................	268	25.3	339	24.1	370	21.5
TOTAL............................	1,058	100.0	1,483	100.0	1,817	100.0

OPPLYSNINGSRADET FOR VEITRAFIKKEN

PORTUGAL - ASSEMBLIES 1988-1989

Motor Vehicles by Type and Manufacturer

	Passenger Cars		Light Trucks		Heavy Trucks		TOTAL	
	1989	1988	1989	1988	1989	1988	1989	1988
MULTINATIONAL								
Renault	43,954	44,005	10,696	7,444	0	0	54,650	51,449
Citroen L.	19,071	19,159	0	0	0	0	19,071	19,159
General Motors	8,926	5,611	9,810	10,579	786	957	19,522	17,147
Ford Lusitana	0	0	21,683	13,606	0	0	21,683	13,606
TOTAL MULTINATIONAL	71,951	68,775	42,189	31,629	786	957	114,926	101,361
DOMESTIC								
Movauto	0	0	10,067	11,249	182	250	10,249	11,499
Salvador Caetano	0	0	11,190	12,363	1,358	1,321	12,548	13,684
Met. D. Ferreira	0	0	0	1,461	0	1,427	0	2,888
S.C.I.A	1,230	2,313	1,650	2,355	0	0	2,880	4,668
Movar	0	0	923	1,127	259	323	1,182	1,450
Soma	0	0	0	0	424	356	424	356
U.T.I.C	0	0	0	0	0	11	0	11
I.A.M.	0	0	2,264	349	1,614	258	3,878	607
TOTAL DOMESTIC	1,230	2,313	26,094	28,904	3,837	3,946	31,161	35,163
TOTAL	73,181	71,088	68,283	60,533	4,623	4,903	146,087	136,524
EXPORTS	54,205	37,354	29,669	21,081	121	132	83,995	58,567
DOMESTIC SALES	18,976	33,734	38,614	39,452	4,502	4,771	62,092	77,957

ASSOCIACAO DOS INDUSTRIAIS DE MONTAGEM DE AUTOMOVEIS

PORTUGAL - ASSEMBLIES 1988-1989

Commercial Vehicles by Country and Manufacturer

	LIGHT		HEAVY	
	1988	1989	1988	1989
JAPAN	25,620	23,232	4,536	4,199
Toyota	12,363	11,190	1,321	1,358
Datsun/Nissan	4,759	4,371	250	182
Bedford	3,249	2,886	957	786
Mitsubishi	4,122	3,882	1,685	1,614
Mazda	1,127	923	323	259
FRANCE	12,033	14,074	0	0
Renault	7,444	10,696	0	0
Peugeot	4,589	3,378	0	0
GERMANY, WEST	7,330	6,944	0	0
Opel	7,330	6,944	0	0
M.A.N.	0	0	0	0
M.A.N./V.W.	0	0	0	0
GREAT BRITAIN	13,606	21,683	0	0
Ford	13,606	21,683	0	0
PORTUGAL	1,944	2,350	11	0
UMM - 4x4	1,901	2,318	0	0
Portaro	43	32	0	0
Utic	0	0	11	0
SWEDEN	0	0	356	424
Volvo	0	0	356	424
THE NETHERLANDS	0	0	0	0
D.A.F.	0	0	0	0
TOTAL	60,533	68,283	4,903	4,623

ASSOCIACADO DOS INDUSTRIAIS DE MONTAGEM DE AUTOMOVEIS

PORTUGAL - ASSEMBLIES 1970-1989

Passenger Cars by Country of Origin

	France	Italy	West Germany	Portugal	United Kingdom	Japan	Other Countries	Total
PASSENGER CARS								
1970	13,057	9,026	13,594	0	18,806	6,188	42	60,713
1971	12,941	9,853	12,266	0	26,794	12,236	6	74,096
1972	14,176	11,872	15,748	0	22,227	21,088	0	85,111
1973	16,884	12,500	12,225	0	20,003	22,605	0	84,217
1974	19,281	15,036	11,979	0	20,507	22,476	0	89,279
1975	21,315	13,705	7,196	0	16,840	15,692	0	74,748
1976	23,493	16,811	6,303	0	16,070	10,624	0	73,301
1977	27,080	14,925	6,782	0	11,027	12,758	0	72,572
1978	17,084	7,542	2,784	0	8,151	5,010	0	40,571
1979	13,670	8,731	2,914	0	6,413	2,634	0	34,362
1980	21,395	9,348	4,221	0	7,364	3,129	0	45,457
1981	38,166	9,199	6,342	0	6,063	1,140	0	60,910
1982	44,239	9,479	5,068	70	5,985	0	0	64,841
1983	48,533	9,892	3,619	433	3,426	0	0	65,903
1984	45,958	10,207	4,568	420	0	0	0	61,153
1985	43,936	9,473	7,204	362	0	0	0	60,975
1986	54,957	760	5,339	1,046	0	11	0	62,113
1987	63,954	0	4,364	2,512	0	0	0	70,830
1988	63,164	0	5,611	2,313	0	0	0	71,088
1989	63,025	0	8,926	1,230	0	0	0	73,181

Commercial Vehicles by Country of Origin

	Japan	West Germany	France	United Kingdom	Portugal	Sweden	Holland	Other Countries	Total
COMMERCIAL VEHICLES									
1970	1,343	3,495	1,054	5,315	190	572	54	444	12,467
1971	1,257	2,428	1,022	4,738	229	542	72	221	10,509
1972	991	1,931	1,758	6,389	326	670	124	643	12,832
1973	1,366	1,642	1,488	5,325	432	892	112	422	11,679
1974	2,025	1,433	1,391	5,351	316	729	88	794	12,127
1975	1,811	572	1,693	5,622	278	499	73	616	11,164
1976	1,947	385	935	10,837	338	583	21	775	15,821
1977	6,025	619	2,975	20,766	308	917	128	1,766	33,504
1978	6,425	958	2,164	25,281	449	1,249	147	1,653	38,326
1979	9,316	1,856	2,330	24,174	268	1,127	213	2,029	41,313
1980	19,014	2,432	2,946	29,965	589	1,204	154	2,093	58,397
1981	26,514	3,156	3,355	20,448	514	1,371	244	2,303	57,905
1982	25,653	4,406	3,528	16,594	1,549	1,208	118	1,061	54,117
1983	13,873	2,730	2,219	7,376	1,303	631	50	946	29,128
1984	8,818	5,036	2,585	4,304	1,262	282	314	513	23,114
1985	13,246	5,020	4,479	2,078	1,353	221	67	84	26,548
1986	18,037	4,288	7,352	2,241	1,491	329	150	5	33,893
1987	28,382	5,339	10,905	6,114	1,874	406	47	0	53,067
1988	30,156	7,330	12,033	13,606	1,955	356	0	0	65,436
1989	27,431	6,944	14,074	21,683	2,350	424	0	0	72,906

ASSOCIACAO DOS INDUSTRIAIS DE MONTAGEM DE AUTOMOVEIS

PORTUGAL - ASSEMBLIES 1987-1989

Passenger Cars by Cylinder Capacity, Price and Fuel Type

	1989		1988		1987	
	Units	%	Units	%	Units	%
CYLINDERS						
Under 1,000	22,415	30.63	24,082	33.88	17,983	25.39
1,001 - 1,250	20,036	27.38	34,650	48.74	40,180	56.73
1,251 - 1,500	24,852	33.96	10,614	14.93	12,667	17.88
1,501 - 1,750	5,878	8.03	1,742	2.45	0	0.00
PRICE CLASS (contos)*						
651 - 750	N.A.	N.A.	0	0.00	0	0.00
751 - 850	N.A.	N.A.	19,159	26.95	16,962	23.95
851 - 1,000	N.A.	N.A.	2,313	3.25	4,267	6.02
1,000 - 1,250	N.A.	N.A.	12,088	17.00	13,594	19.19
1,251 - 1,500	N.A.	N.A.	21,798	30.67	22,363	31.57
1,501 - 1,750	N.A.	N.A.	8,479	11.93	6,380	9.01
Over 1,750	N.A.	N.A.	7,251	10.20	7,264	10.26
FUEL						
Gasoline	71,369	97.52	69,346	97.55	70,830	100.00
Diesel	1,812	2.48	1,742	2.45	0	0.00
TOTAL	73,181	100.00	71,088	100.00	70,830	100.00
BY WEIGHT(KG)						
Under 1,500	10,295	14.12	7,800	11.92	1,574	2.97
1,501 - 2,500	2,050	2.81	2,062	3.15	1,575	2.97
2,501 - 3,490	48,687	66.78	44,739	68.37	38,957	73.41
3,491 - 3,500	7,251	9.95	5,932	9.07	6,423	12.10
Total Light Vehicles	68,283	93.66	60,533	92.51	48,529	91.45
3,501 - 6,500	1,876	2.57	1,966	3.00	1,942	3.66
6,501 - 8,500	1,830	2.51	1,836	2.81	1,709	3.22
8,501 - 10,500	142	0.19	231	0.35	143	0.27
10,501 - 13,500	174	0.24	216	0.33	150	0.28
13,501 - 16,000	137	0.19	258	0.39	231	0.44
16,001 - 22,000	142	0.19	84	0.13	114	0.21
Over 22,000	322	0.44	312	0.48	249	0.47
Total Heavy Vehicles	4,623	6.34	4,903	7.49	4,538	8.55
VEHICLE TYPE						
Vans	35,952	49.31	32,738	50.03	28,294	53.32
Light Trucks	32,331	44.35	27,795	42.48	20,235	38.13
Heavy Trucks	4,353	5.97	4,637	7.09	4,269	8.04
Buses	270	0.37	266	0.40	269	0.51
FUEL						
Gasoline	6,242	8.56	8,015	12.25	850	1.60
Diesel	66,664	91.44	57,421	87.75	52,217	98.40
TOTAL	72,906	100.00	65,436	100.00	53,067	100.00

* Retail Sales Price.

ASSOCIACAO DOS INDUSTRIAIS DE MONTAGEM DE AUTOMOVEIS

PORTUGAL - NEW REGISTRATIONS 1965-1989

Passenger Cars by Country of Origin

PASSENGER CARS

	France	West Germany	Italy	Japan	United Kingdom	Other Countries	Total
1965	5,020	12,446	4,061	2	11,881	475	33,885
1966	5,591	11,912	4,932	12	13,446	427	36,320
1967	7,342	10,835	5,861	99	13,101	400	37,638
1968	8,529	10,915	6,657	647	15,226	461	42,435
1969	9,978	14,121	7,863	3,951	18,358	629	54,900
1970	11,868	12,281	8,803	6,350	19,699	534	59,535
1971	12,945	11,983	10,053	12,785	24,179	594	72,539
1972	12,562	13,162	11,529	19,386	20,449	567	77,655
1973	12,239	11,418	12,668	21,166	20,998	511	79,000
1974	15,814	11,980	15,909	23,144	20,847	519	88,213
1975	20,546	10,004	15,011	17,247	19,985	1,438	84,231
1976	28,905	10,816	19,639	15,754	20,151	2,648	97,913
1977	29,631	8,808	13,691	11,627	11,488	1,240	76,485
1978	16,642	6,228	9,980	9,333	10,152	837	53,172
1979	20,257	9,214	10,404	4,072	7,178	767	51,892
1980	24,054	9,587	10,402	4,351	8,971	992	58,357
1981	35,797	12,836	10,652	9,469	8,940	1,500	79,194
1982	40,873	14,325	10,976	7,256	9,805	1,959	85,194
1983	45,563	15,687	12,092	7,487	9,620	1,845	92,294
1984	39,898	21,444	12,503	7,256	3,055	1,480	85,636
1985	47,432	26,343	13,241	10,187	5,481	1,511	104,195
1986	52,545	24,849	14,230	11,231	7,036	4,335	114,226
1987	61,296	26,499	16,998	10,992	6,942	6,516	129,243
1988	81,245	65,408	38,031	17,620	9,762	14,998	227,064
1989	69,424	59,348	34,325	12,812	5,265	11,788	192,962

Commerical Vehicles by Country of Origin

COMMERCIAL VEHICLES

	Japan	United Kingdom	France	West Germany	Portugal	Italy	Other Countries	Total
1965	0	4,509	817	2,712	331	153	800	9,322
1966	0	5,377	1,385	2,878	344	236	787	11,007
1967	0	4,902	1,793	2,448	310	451	646	10,550
1968	73	5,949	1,865	3,777	210	812	626	13,312
1969	849	6,403	2,024	4,314	187	737	634	15,148
1970	1,132	6,584	1,969	4,287	180	822	721	15,695
1971	1,374	6,530	1,569	3,913	207	399	715	14,707
1972	1,726	7,752	3,470	4,510	303	1,085	912	19,758
1973	2,740	7,767	7,119	4,179	395	1,372	1,190	24,762
1974	3,063	7,333	5,164	2,577	291	1,623	1,153	21,204
1975	2,334	6,712	4,951	2,247	260	843	1,009	18,356
1976	2,253	12,155	2,202	2,912	343	382	1,232	21,479
1977	6,075	19,355	3,116	861	344	580	2,451	32,782
1978	6,499	14,853	2,562	1,276	341	493	2,703	28,727
1979	9,337	14,074	3,235	2,154	406	888	2,659	32,753
1980	18,313	17,673	3,701	2,941	472	1,106	2,761	46,967
1981	25,618	15,871	3,866	3,506	553	946	2,975	53,335
1982	26,125	13,466	3,754	4,403	1,167	939	2,323	52,177
1983	13,237	6,071	3,068	1,876	874	657	1,449	27,232
1984	10,396	4,037	3,635	1,411	904	397	704	21,484
1985	10,715	4,648	4,379	1,444	692	598	670	23,146
1986	14,068	6,709	6,374	1,310	859	1,074	1,660	32,054
1987	23,117	8,715	10,907	1,328	848	1,220	3,538	49,673
1988	19,770	11,289	13,350	6,160	439	2,376	3,885	57,269
1989	23,934	12,133	17,895	8,594	1,100	2,772	4,199	70,627

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL

PORTUGAL- NEW REGISTRATIONS 1988-1989

Passenger Cars by Country and Manufacturer

Country of Origin and Make	1989	1988
FRANCE	69,424	81,245
Renault	38,400	46,992
Peugeot	15,332	18,218
Citroen	15,521	15,924
Talbot	86	48
Simca	47	37
Chrysler-Simca	22	12
Chrysler	14	10
Matra	2	2
Matra-Simca	0	2
GERMANY, WEST	59,348	65,408
Opel	22,514	27,777
Ford	15,377	18,392
Volkswagen	14,131	13,706
Mercedes-Ben	2,452	1,893
B.M.W.	2,469	1,515
Audi	2,339	2,076
Porsche	55	49
Auto Union	11	0
N.S.U	0	0
ITALY	34,265	38,031
Fiat	26,339	29,479
Alfa-Romeo	4,096	4,229
Autobianchi	463	2,091
Lancia	3,299	1,985
Innocenti	3	111
Maserati	36	76
Iveco	2	45
Ferrari	23	12
Bertone	4	3
JAPAN	12,812	17,620
Toyota	6,475	10,050
Nissan	3,501	4,550
Honda	1,869	973
Mitsubishi	307	998
Mazda	298	510
Subaru	55	283
Suzuki	185	152
Datsun	116	98
Daihatsu	4	5
Isuzu	2	1
SPAIN	8,043	12,105
Seat	7,881	11,901
Santana	83	179
Ebro	0	21
Suzuki-Santan	79	4
GREAT BRITAIN	5,265	9,762
Rover	3,417	5,498
Austin	403	3,482
M.G	121	347
Bedford	9	289
Mini	8	48
Land-Rover	6	30
GREAT BRITAIN (con't)		
Jaguar	33	26
Morgan	11	12
Morris	5	9
Triumph	5	8
Rolls-Royce	0	5
Vauxhall	4	4
Sunbeam	0	2
Panther	0	1
Range-Rover	1	1
Lotus	1	0
Bentley	1	0
Reliant	3	0
Metro	823	0
Montego	316	0
Maestro	95	0
Hillman	2	0
Aston Martin	1	0
SWEDEN	2,772	1,898
Volvo	2,615	1,692
Saab	157	206
PORTUGAL	411	803
U.M.M	33	547
Mini-Moke	378	247
Portaro	0	9
CZECHOSLOVAKIA	40	77
Skoda	40	77
U.S.A.	61	47
Chevrolet	22	20
Dodge	5	10
Plymouth	7	6
Pontiac	3	4
Oldsmobile	8	3
Buick	5	1
Cadillac	1	1
Jeep	7	1
Lincoln	1	1
Mercury	2	0
U.S.S.R.	106	37
Lada-Vaz	106	37
POLAND	3	2
Polski-Fiat	3	1
Polonez	0	1
YUGOSLAVIA	287	0
Zastava	287	0
OTHERS MAKES	65	29
TOTAL PASSENGER	192,962	227,064

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL

PORTUGAL - NEW REGISTRATIONS 1988-1989

Commercial Vehicles by Country of Origin and Manufacturer

	1989			1988
	Light	Heavy	Total	Total
JAPAN	20,784	3,150	23,934	19,770
Toyota	9,620	1,246	10,866	8,188
Nissan	6,651	199	6,850	5,572
Mitsubishi	3,491	1,460	4,951	4,599
Mazda	864	242	1,106	1,285
Suzuki	129	0	129	82
Datsun	19	0	19	16
Daihatsu	1	0	1	11
Isuzu	8	2	10	8
Subaru	1	0	1	8
Hino	0	1	1	1
UNITED KINGDOM	11,240	893	12,133	11,289
Ford	7,163	153	7,316	6,493
Bedford	3,939	735	4,674	4,532
Austin	61	0	61	212
Land Rover	42	0	42	49
Morris	1	1	2	1
Range-Rover	1	0	1	1
Rover	0	0	0	1
Dodge	0	0	0	0
Leyland	2	4	6	0
Maestro	31	0	31	0
FRANCE	17,030	865	17,895	13,350
Renault	9,927	854	10,781	10,453
Peugeot	5,376	0	5,376	2,722
Citroen	1,717	0	1,717	162
Berliet	0	3	3	6
Saviem	8	7	15	3
Unic	1	1	2	3
Simca	0	0	0	0
Talbot	1	0	1	1
GERMANY, WEST	7,530	1,064	8,594	6,160
Opel	5,670	0	5,670	3,322
Volkswagen	1,559	0	1,559	1,545
Mercedes-Benz	300	610	910	980
M.A.N	0	388	388	280
M.A.N./V.W	0	33	33	20
Magirus	0	30	30	11
Hanomag-Henschel	1	1	2	2
Bussing	0	0	0	0
Unimog	0	2	2	0

	1989			1988
	Light	Heavy	Total	Total
PORTUGAL	1,099	1	1,100	439
U.M.M	1,075	0	1,075	358
Portaro	24	0	24	47
Tagus	0	0	0	22
Utic-Leyland	0	0	0	8
Utic-A.E.C	0	0	0	2
Bravia	0	1	1	2
ITALY	1,887	885	2,772	2,376
Iveco	909	861	1,770	1,778
Fiat	978	24	1,002	591
Iveco/Fiat	0	0	0	5
O.M	0	0	0	2
SWEDEN	33	2,354	2,387	2,557
Volvo	33	1,708	1,741	1,931
Scania	0	646	646	626
SPAIN	773	184	957	484
Seat	773	0	773	361
Pegaso	0	184	184	99
Ebro	0	0	0	16
Land Rover/Santana	0	0	0	8
HOLLAND	3	828	831	816
D.A.F	3	828	831	816
U.S.A	8	2	10	21
Mack	0	1	1	15
Chevrolet	3	1	4	2
Jeep	5	0	5	2
Dodge	0	0	0	1
International	0	0	0	1
GERMANY, EAST	0	0	0	2
Wartburg	0	0	0	2
ROMANIA	0	0	0	0
Dacia	0	0	0	0
OTHER MAKES	11	3	14	5
TOTAL	60,398	10,229	70,627	57,269

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL

PORTUGAL- TOTAL REGISTRATIONS 1965-1989

Motor Vehicles by Type

	Passenger Cars		Commercial Vehicles		
	Units	%	Units	%	Total
1965	268,000	78.8	72,000	21.2	340,000
1966	295,500	79.0	78,500	21.0	374,000
1967	323,500	79.3	84,500	20.7	408,000
1968	355,000	79.3	92,500	20.7	447,500
1969	397,500	79.6	102,000	20.4	499,500
1970	443,500	79.9	111,500	20.1	555,000
1971	500,000	80.8	119,000	19.2	619,000
1972	559,500	81.0	131,000	19.0	690,500
1973	619,000	80.8	147,000	19.2	766,000
1974	684,500	81.1	159,000	18.9	843,500
1975	744,000	81.6	167,500	18.4	911,500
1976	815,000	82.1	178,000	17.9	993,000
1977	862,000	81.3	198,500	18.7	1,060,500
1978	888,000	80.5	214,500	19.5	1,102,500
1979	912,000	79.7	233,000	20.3	1,145,000
1980	941,000	78.1	264,000	21.9	1,205,000
1981	990,000	76.9	298,000	23.1	1,288,000
1982	1,040,000	75.9	331,000	24.1	1,371,000
1983	1,092,000	76.2	341,000	23.8	1,433,000
1984	1,136,000	76.7	346,000	23.3	1,482,000
1985	1,185,000	76.9	356,000	23.1	1,541,000
1986	1,236,000	77.0	369,000	23.0	1,605,000
1987	1,290,000	76.6	393,500	23.4	1,683,500
1988	1,427,000	77.2	422,000	22.8	1,849,000
1989	1,474,000	77.3	434,000	22.7	1,908,000

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL

SPAIN - PRODUCTION 1975-1989

Motor Vehicles by Type

	Passenger Cars	Light Commercial	Trucks	Buses	Total
1975	696,124	34,716	78,315	5,009	814,164
1976	753,125	38,263	71,472	3,380	866,240
1977	988,964	53,372	83,950	3,414	1,129,700
1978	986,116	69,551	85,291	2,873	1,143,831
1979	965,809	74,425	80,234	2,450	1,122,918
1980	1,028,813	75,485	74,466	2,895	1,181,659
1981	855,325	66,624	62,519	3,006	987,474
1982	927,500	81,374	57,656	2,977	1,069,507
1983	1,141,581	83,217	61,880	2,043	1,288,721
1984	1,176,893	77,622	52,623	1,631	1,308,769
1985	1,230,071	114,665	71,113	1,755	1,417,604
1986	1,281,899	157,376	91,568	1,780	1,532,623
1987	1,402,574	191,223	109,261	1,415	1,704,473
1988	1,497,967	224,294	142,845	1,358	1,866,464
1989	1,638,615	258,358	147,519	1,065	2,045,557

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - PRODUCTION 1986-1989

Motor Vehicles by Type and Manufacturer

Manufacturers	1986	1987	1988	1989
PASSENGER CARS				
Citroen	70,156	112,985	110,925	119,298
Fasa	231,405	237,736	253,953	274,334
Ford	256,873	263,382	266,565	293,927
General Motors	304,090	294,090	354,208	369,727
Seat	318,303	386,421	406,594	449,904
Peugeot Talbot	101,072	107,960	105,722	131,425
Total	1,281,899	1,402,574	1,497,967	1,638,615
STATION WAGONS				
Citroen	72,510	75,244	87,696	112,830
Fasa	49,362	74,822	85,635	94,513
Ford	11,529	13,229	15,161	16,514
General Motors	3,342	3,644	7,083	9,889
Seat	20,245	19,970	26,888	24,245
Peugeot Talbot	388	4,314	1,831	367
Total	157,376	191,223	224,294	258,358
VANS				
Enasa	3,269	2,467	698	0
Mercedes	8,047	11,061	23,140	24,794
Nissan M. Iberica	24,843	30,227	42,163	43,909
Total	36,159	43,755	66,001	68,703
UTILITY VEHICLES				
Land Rover	26,706	28,662	28,445	24,308
Nissan M. Iberica	9,665	12,966	19,552	25,550
Total	36,371	41,628	47,997	49,858
LIGHT TRUCKS (3.5 to 9 tons)				
Enasa	766	1,328	334	60
Mercedes	1,346	339	0	0
Nissan M. Iberica	6,369	8,886	12,227	14,414
Total	8,481	10,553	12,561	14,474
HEAVY TRUCKS (9 tons & over)				
Enasa	3,707	4,569	6,299	5,047
Nissan M. Iberica	1,210	1,225	1,614	1,932
R.V.I.	1,659	2,397	2,559	2,626
Total	6,576	8,191	10,472	9,605
TRUCK TRACTORS				
Enasa	2,653	3,620	4,466	3,579
R.V.I.	1,328	1,514	1,348	1,300
Total	3,981	5,134	5,814	4,879
BUSES				
Enasa	1,275	996	899	964
Mercedes	31	37	0	0
Nissan M. Iberica	332	221	346	74
R.V.I.	142	161	113	27
Setra	0	0	0	0
Total	1,780	1,415	1,358	1,065
TOTAL VEHICLES	1,532,623	1,704,473	1,866,464	2,045,557

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES
Y SUS MOTORES

SPAIN - EXPORTS 1986-1989

Motor Vehicles by Type and Manufacturer

Manufacturers	1986	1987	1988	1989
PASSENGER CARS				
Citroen..................	30,340	53,418	22,609	32,079
Fasa......................	68,764	28,978	54,811	77,716
Ford......................	166,350	136,767	145,753	162,962
General Motors.......	220,730	218,200	266,482	282,793
Seat......................	197,271	241,434	260,608	314,000
Peugeot Talbot.......	33,285	27,728	36,532	55,593
Total.....................	716,740	706,525	786,795	925,143
STATION WAGONS				
Citroen..................	45,593	44,618	49,145	63,367
Fasa......................	8,954	25,478	29,951	34,947
Ford......................	10,511	11,843	13,626	16,469
General Motors.......	3,327	3,195	6,404	9,081
Peugeot Talbot.......	0	4,113	1,539	0
Seat......................	0	4,532	9,144	7,526
Total.....................	68,385	93,779	109,809	131,390
VANS				
Enasa.....................	10	1	1	0
Mercedes..............	864	1,517	12,872	15,211
Nissan M. Iberica....	8,973	8,587	12,975	12,183
Total.....................	9,847	10,105	25,848	27,394
UTILITY VEHICLES				
Land Rover.............	13,380	18,417	16,147	14,691
Nissan M. Iberica.........	3,497	4,864	8,227	9,141
Total.....................	16,877	23,281	24,374	23,832
LIGHT TRUCKS (3.5 to 9 tons)				
Enasa.....................	5	0	1	0
Mercedes..............	249	30	0	0
Nissan M. Iberica....	363	651	1,167	2,216
Total.....................	617	681	1,168	2,216
HEAVY TRUCKS (9 tons & over)				
Enasa.....................	652	1,613	2,235	790
Nissan M. Iberica....	19	16	63	85
RVI.........................	52	24	5	0
Total.....................	723	1,653	2,303	875
TRUCK TRACTORS				
Enasa.....................	354	547	807	826
RVI.........................	12	0	0	0
Total.....................	366	547	807	826
BUSES				
Enasa.....................	82	176	45	168
Mercedes..............	2	4	0	0
Nissan M. Iberica....	184	106	225	12
RVI.........................	0	0	0	0
Setra......................	0	0	0	0
Total.....................	268	286	270	180
TOTAL VEHICLES	813,823	836,857	951,374	1,111,856

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - EXPORTS 1986-1989

Passenger Cars by Country of Destination

	1986	1987	1988	1989	% Change 1989/88
Germany, West............	84,017	97,418	89,616	94,091	5.0
Belgium......................	35,076	32,994	35,493	33,714	-5.0
Denmark......................	11,415	4,506	2,932	3,447	17.6
France.........................	249,934	263,058	250,994	325,255	29.6
Greece........................	8,972	5,857	6,583	11,077	68.3
Ireland.........................	6,071	5,090	6,796	10,194	50.0
Italy.............................	137,128	144,682	133,909	202,009	50.9
The Netherlands..........	35,282	26,712	19,935	25,282	26.8
Portugal......................	15,891	26,989	71,342	69,233	-3.0
United Kingdom...........	91,411	100,067	130,623	123,166	-5.7
Total EEC	675,197	707,373	748,223	897,468	19.9
Austria.........................	5,136	4,439	6,482	6,291	-2.9
Switzerland..................	12,439	9,913	10,535	14,019	33.1
Others.........................	9,230	10,278	10,906	9,593	-12.0
Total Europe	702,002	732,003	776,146	927,371	19.5
Africa...........................	3,090	6,640	1,144	1,096	-4.2
America.......................	949	1,582	617	1,499	0.0
Asia-Oceania..............	16,901	14,261	20,105	19,976	-0.6
Other Countries...........	310	2	36	8	-77.8
TOTAL	723,252	754,488	798,048	949,950	19.0

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - IMPORTS 1975-1989

Motor Vehicles by Type

	Passenger Cars	Light Trucks(1)	Trucks(2)	Truck Tractors	Special Vehicles	Buses	Total
1975	13,957	819	354	256	569	54	16,009
1976	18,274	923	323	278	426	54	20,278
1977	18,952	1,084	433	224	203	69	20,965
1978	18,494	1,055	590	235	228	67	20,669
1979	32,230	1,304	864	205	208	133	34,944
1980	60,545	2,827	1,213	375	557	64	65,581
1981	59,408	2,595	631	577	233	345	63,789
1982	71,608	3,042	1,034	821	306	67	76,878
1983	69,584	4,295	1,304	790	225	58	76,256
1984	50,731	4,930	1,341	943	324	35	58,304
1985	73,289	6,196	2,164	1,309	549	40	83,547
1986	140,144	10,744	3,940	2,638	688	111	158,265
1987	289,626	21,028	9,337	5,545	1,721	471	327,728
1988	392,720	31,666	13,882	15,059	2,617	393	456,337
1989	440,854	38,574	17,600	7,158	3,796	744	508,726

(1) Under 2 tons GVW and (2) over 2 tons.

NOTE: Includes used vehicles.

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES
Y SUS MOTORES

SPAIN - SALES 1986-1989

Motor Vehicles by Type and Manufacturer

Manufacturer	1986	1987	1988	1989
PASSENGER CARS				
Fasa	167,039	193,725	209,503	210,384
Ford	84,117	116,382	141,305	157,072
General Motors	68,052	73,541	142,356	160,507
Group PSA	103,895	134,117	196,626	201,114
Mercedes	0	0	5,696	6,324
Nissan	0	0	1,029	4,367
Seat	115,551	131,159	179,940	206,506
Suzuki	0	0	868	1,301
Total	538,654	648,924	877,323	947,575
STATION WAGONS				
Fasa	36,687	47,902	55,021	55,821
Ford	889	1,420	1,411	909
General Motors	0	140	2,211	2,902
Group PSA	23,943	30,859	37,300	44,705
Seat	16,728	16,360	14,586	16,373
Total	78,247	96,681	110,529	120,710
VANS				
Enasa	2,781	2,501	1,685	1,163
Fasa	0	0	2,941	3,575
Ford	0	0	6,213	8,379
Group PSA	0	0	5,143	6,197
Group Seat	0	0	446	1,784
Land Rover	0	0	605	488
Mercedes	7,565	8,512	10,030	9,189
Nissan-M. Iberica	14,549	21,098	28,157	29,766
Total	24,895	32,111	55,220	60,541
UTILITY VEHICLES				
Group PSA	0	0	101	48
Land Rover	10,962	11,145	10,513	9,294
Mercedes	0	0	4	4
Nissan-M. Iberica	5,909	7,912	11,090	15,922
Total	16,871	19,057	21,708	25,268
LIGHT TRUCKS (3.5 to 9 tons)				
Enasa	736	1,035	1,709	1,791
Mercedes	1,174	562	1,671	1,675
Nissan-M. Iberica	5,550	8,088	10,610	11,507
Renault VI	0	0	1,246	1,578
Total	7,460	9,685	15,236	16,551
HEAVY TRUCKS (9 tons & over)				
Enasa	2,672	3,814	3,670	4,397
Mercedes	0	0	1,079	1,431
Nissan-M. Iberica	1,110	1,200	1,466	1,804
R.V.I.	1,566	2,293	3,292	3,707
Total	5,348	7,307	9,507	11,339
TRUCK TRACTORS				
Enasa	1,971	2,835	3,062	3,242
Mercedes	0	0	1,092	1,104
R.V.I.	1,311	1,479	1,934	1,979
Total	3,282	4,314	6,088	6,325
BUSES				
Enasa	1,048	888	678	1,011
Mercedes	34	31	352	300
Nissan-M. Iberica	67	178	38	86
R.V.I.	113	122	117	164
Total	1,262	1,219	1,185	1,561
TOTAL VEHICLES	676,019	819,298	1,096,796	1,189,870

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN (CANARY, CEUTA & MELILLA ISLANDS) - SALES 1987-1989

Motor Vehicles by Type and Manufacturer

	1987	1988	1989
PASSENGER CARS			
Fasa	N.A.	N.A.	N.A.
Ford	3,608	3,653	2,240
General Motors	5,024	10,650	8,091
Group PSA	1,419	4,388	3,827
Peugeot Talbot	1,943	2,153	2,087
Seat	12,962	14,671	13,274
Total	24,956	35,515	29,519
STATION WAGONS			
Citroen	695	810	618
Fasa	N.A.	N.A.	N.A.
Ford	4	2	0
General Motors	10	12	258
Seat	1,655	1,476	1,258
Total	2,364	2,300	2,134
VANS			
Enasa	0	0	16
Group PSA	0	168	170
Group Seat	0	212	250
Mercedes	40	127	52
Nissan-M. Iberica	1,116	960	813
Total	1,156	1,467	1,301
UTILITY VEHICLES			
Land Rover	872	905	407
Nissan-M. Iberica	315	402	933
Total	1,187	1,307	1,340
LIGHT TRUCKS (3.5 to 9 tons)			
Enasa	7	0	3
Mercedes	28	N.A.	N.A.
Nissan-M. Iberica	342	451	418
Renault VI	0	56	28
Total	377	507	449
HEAVY TRUCKS (9 tons & over)			
Enasa	185	138	104
Nissan-M. Iberica	46	144	47
R.V.I.	52	86	38
Total	283	368	189
TRUCK TRACTORS			
Enasa	62	68	24
R.V.I.	15	11	6
Total	77	79	30
BUSES			
Enasa	93	33	7
Mercedes	18	N.A.	N.A.
Nissan-M. Iberica	0	2	2
R.V.I.	9	3	0
Total	120	38	9
TOTAL VEHICLES	30,520	41,581	34,971

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES,
CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - NEW REGISTRATIONS 1988-1989

Passenger Cars by Manufacturer (Includes Canary Islands)

Manufacturer	1989	1988	Manufacturer	1989	1988
Renault................	218,093	206,914	Toyota......................	3,227	2,994
G.M./Opel............	160,650	154,793	Mitsubishi.................	2,185	882
Ford....................	159,525	141,487	Porsche...................	1,769	1,165
Peugeot...............	118,097	114,908	Skoda......................	1,459	2,118
SEAT (VAG)..........	113,200	108,976	Suzuki......................	1,353	1,303
Volkswagen..........	93,878	79,855	Saab........................	1,269	979
Citroen................	84,721	80,496	Wartburg..................	1,197	1,177
Fiat......................	56,832	51,458	Honda......................	1,068	749
Mercedes-Benz...	24,831	16,851	Mazda......................	797	627
Audi......................	21,361	6,586	Jaguar......................	536	453
B.M.W.................	19,321	13,269	Subaru.....................	78	75
Alfa Romeo (Fiat).	15,984	23,047	Daihatsu..................	0	12
Lancia.................	13,012	11,315	Isuzu........................	0	8
Rover..................	12,516	14,245	Others......................	4,008	261
Volvo...................	5,635	4,373			
Nissan.................	5,351	2,474			
Lada....................	4,082	2,616	TOTAL.....................	1,146,035	1,046,466

Top Thirty Models

Model	1989	1988	Model	1989	1988
Renault R19.........	89,512	10,425	Seat Marbella...........	19,302	23,055
Opel Kadett..........	88,713	79,240	Ford Sierra...............	18,466	15,917
Seat Ibiza............	71,958	66,933	Opel Ascona/Vectra..	16,075	7,918
Renault R5...........	63,777	65,341	Fiat Tipo...................	14,807	6,777
Ford Fiesta..........	61,612	43,971	Fiat Regata...............	13,340	15,606
Opel Corsa..........	58,404	59,744	VW Passat................	12,561	12,824
Citroen AX...........	57,672	53,114	Audi 80/90................	11,195	4,524
Peugeot 205........	49,780	53,588	VW Jetta..................	10,459	3,135
Renault R 21........	40,782	54,504	Alfa Romeo 33..........	10,335	17,229
Ford Orion...........	40,316	44,251	Renault 4..................	7,521	8,050
VW Golf...............	40,096	30,538	Lancia Prisma...........	7,427	6,363
Ford Escort..........	36,990	37,990	BMW 3 Series...........	6,262	8,904
Peugeot 309........	36,989	43,870	Renault R11.............	0	56,282
Peugeot 405........	31,707	17,515	Renault R9...............	0	14,777
Citroen BX...........	26,423	27,674	Others......................	133,118	83,545
VW Polo..............	25,558	30,346			
Fiat Uno...............	24,159	23,060			
Seat Malaga.........	20,719	19,456	TOTAL.....................	1,146,035	1,046,466

AUTOMOTIVE INDUSTRY DATA, LTD

SPAIN - TOTAL REGISTRATIONS 1972-1989

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Truck Tractors	Total
1972.....	3,254,801	818,144	34,283	8,024	4,115,252
1973.....	3,803,659	887,981	35,916	9,409	4,736,965
1974.....	4,309,511	950,509	37,394	11,367	5,308,781
1975.....	4,806,833	1,001,074	39,028	13,182	5,860,117
1976.....	5,351,363	1,051,604	39,953	15,173	6,458,093
1977.....	5,944,942	1,117,011	40,729	17,825	7,120,507
1978.....	6,530,428	1,189,993	41,569	20,111	7,782,101
1979.....	7,057,521	1,261,187	42,667	22,105	8,383,480
1980.....	7,556,511	1,338,258	42,631	24,166	8,961,566
1981.....	7,943,325	1,396,809	43,303	26,139	9,409,576
1982.....	8,354,050	1,461,946	42,996	28,467	9,887,467
1983.....	8,714,076	1,529,081	43,759	31,198	10,318,114
1984.....	8,874,442	1,444,884	41,161	37,205	10,397,692
1985.....	9,273,710	1,529,311	41,592	39,360	10,883,973
1986.....	9,643,448	1,678,546	41,874	42,119	11,405,987
1987.....	10,218,526	1,821,743	43,002	47,213	12,130,484
1988.....	10,787,424	1,975,817	43,991	53,596	12,860,828
1989.....	11,467,727	2,162,421	45,168	61,664	13,736,980

Motor Vehicles Percentage of Distribution by Type

	Passenger Cars	Trucks	Buses	Truck Tractors	Total
1972.....	79.09	19.88	0.83	0.20	100.00
1973.....	80.30	18.74	0.76	0.20	100.00
1974.....	81.18	17.90	0.70	0.22	100.00
1975.....	82.03	17.08	0.67	0.22	100.00
1976.....	82.86	16.28	0.62	0.24	100.00
1977.....	83.49	15.69	0.57	0.25	100.00
1978.....	83.92	15.29	0.53	0.26	100.00
1979.....	84.18	15.05	0.51	0.26	100.00
1980.....	84.32	14.93	0.48	0.27	100.00
1981.....	84.42	14.84	0.46	0.28	100.00
1982.....	84.49	14.79	0.43	0.29	100.00
1983.....	84.45	14.82	0.43	0.30	100.00
1984.....	85.35	13.90	0.39	0.36	100.00
1985.....	85.20	14.05	0.38	0.36	100.00
1986.....	84.55	14.72	0.36	0.37	100.00
1987.....	84.24	15.02	0.35	0.39	100.00
1988.....	83.88	15.36	0.34	0.42	100.00
1989.....	83.47	15.74	0.33	0.46	100.00

DIRECCION GENERAL DE TRAFICO

SWEDEN - PRODUCTION 1946-1989

Motor Vehicles by Type

	Passenger Cars	TRUCKS				
		Gasoline	Diesel	Total	Buses*	Total
1946.....	703	5,872	0	5,872	761	7,336
1947.....	2,545	5,442	0	5,442	1,300	9,287
1948.....	2,988	5,003	0	5,003	1,506	9,497
1949.....	5,341	4,371	0	4,371	1,357	11,069
1950.....	9,911	6,315	0	6,315	1,327	17,553
1951.....	13,078	8,240	0	8,240	1,632	22,950
1952.....	10,529	9,256	0	9,256	1,448	21,233
1953.....	19,176	3,416	5,586	9,002	1,249	29,427
1954.....	28,564	7,402	7,167	14,569	1,602	44,735
1955.....	33,140	8,080	7,297	15,377	1,782	50,299
1956.....	37,849	7,786	9,729	17,515	1,910	57,274
1957.....	52,367	8,382	8,957	17,339	1,948	71,654
1958.....	77,182	2,858	8,725	11,583	2,414	91,179
1959.....	96,975	2,339	11,377	13,716	1,703	112,394
1960.....	110,010	2,341	13,881	16,222	2,295	128,527
1961.....	111,619	1,893	16,007	17,900	2,236	131,755
1962.....	130,486	2,901	15,836	18,737	2,345	151,568
1963.....	147,134	2,612	15,926	18,538	2,178	167,850
1964.....	161,957	1,880	18,289	20,169	2,058	184,184
1965.....	181,755	1,756	20,039	21,795	2,167	205,717
1966.....	173,499	1,207	22,884	24,091	2,320	199,910
1967.....	193,976	1,183	17,024	18,207	2,377	214,560
1968.....	223,330	1,366	18,450	19,816	1,640	244,786
1969.....	242,887	1,288	25,277	26,565	1,988	271,440
1970.....	278,971	746	29,030	29,776	2,140	310,887
1971.....	287,398	227	27,259	27,486	2,411	317,295
1972.....	317,962	0	30,299	30,299	2,728	350,989
1973.....	341,503	0	33,648	33,648	2,891	378,042
1974.....	326,743	0	37,675	37,675	3,941	368,359
1975.....	316,350	2,287	42,767	45,054	5,349	366,753
1976.....	317,126	2,096	43,894	45,990	4,664	367,780
1977.....	246,603	1,988	45,200	47,188	4,330	298,121
1978.....	266,620	2,399	44,135	46,534	4,744	317,898
1979.....	315,365	1,848	50,269	52,117	6,163	373,645
1980.....	252,020	822	55,105	55,927	7,153	315,100
1981.....	276,008	0	49,132	49,132	6,286	331,426
1982.....	311,078	0	48,376	48,376	5,898	365,352
1983.....	362,527	0	46,981	46,981	5,014	414,522
1984.....	372,866	0	53,722	53,722	5,264	431,852
1985.....	400,748	0	54,186	54,186	6,138	461,072
1986.....	421,255	0	59,354	59,354	6,543	487,152
1987.....	431,777	0	62,660	62,660	7,385	501,822
1988.....	407,117	0	68,417	68,417	8,090	483,624
1989.....	384,206	0	73,443	73,443	8,227	465,876

* All buses diesel powered after 1953.

BILINDUSTRIFORENINGEN

SWEDEN - PRODUCTION 1946-1989

Motor Vehicles by Type and Manufacturer

VOLVO

	Passenger Cars	Vans & Stationwagons	Trucks	Buses	Total
1946	703	(------------------------- 5,822 ---------------------)			6,525
1947	2,525	0	4,916	626	8,067
1948	2,930	0	4,063	862	7,855
1949	5,341	0	3,293	761	9,395
1950	8,482	0	5,151	893	14,526
1951	10,881	0	6,632	975	18,488
1952	8,236	0	6,700	852	15,788
1953	15,785	0	6,471	767	23,023
1954	23,445	0	11,629	904	35,978
1955	27,822	0	12,024	1,137	40,983
1956	31,260	0	14,193	1,302	46,755
1957	41,488	0	14,309	1,082	56,879
1958	53,360	0	15,448	1,323	70,131
1959	71,712	0	16,294	1,046	89,052
1960	72,378	0	18,560	1,196	92,134
1961	71,719	0	19,780	1,450	92,949
1962	79,933	0	22,124	1,354	103,411
1963	89,759	13,814	11,956	1,221	116,750
1964	96,159	17,628	12,798	1,021	127,606
1965	111,827	20,086	12,192	1,031	145,136
1966	108,129	23,024	13,141	968	145,262
1967	145,447	*	11,041	863	157,351
1968	170,746	*	11,642	806	183,194
1969	181,668	*	14,547	1,088	197,303
1970	204,991	*	16,279	1,118	222,388
1971	214,438	*	15,390	1,523	231,351
1972	233,965	*	16,992	1,456	252,413
1973	252,036	*	18,763	1,833	272,632
1974	234,189	*	21,080	2,211	257,480
1975	225,388	*	27,678	3,311	256,377
1976	221,199	*	27,101	2,757	251,057
1977	170,105	*	27,296	2,570	199,971
1978	194,104	*	27,530	2,414	224,048
1979	231,607	*	29,707	3,792	265,106
1980	186,266	*	30,986	4,419	221,671
1981	209,616	*	26,954	3,333	239,903
1982	227,521	*	30,196	3,166	260,883
1983	266,515	*	30,238	3,282	300,035
1984	270,848	*	31,622	3,220	305,690
1985	288,935	*	31,457	3,256	323,648
1986	294,854	*	33,839	3,285	331,978
1987	297,665	*	35,399	3,929	336,993
1988	286,555	*	40,491	4,172	331,218
1989	280,615	*	41,083	4,337	326,035

* Included with passenger cars.

BILINDUSTRIFORENINGEN

SWEDEN - PRODUCTION 1946-1989 (continued)

Motor Vehicles by Type and Manufacturer

	SAAB	S C A N I A		
	Passenger Cars	Trucks	Buses	Total
1946	0	582	452	1,034
1947	0	576	667	1,243
1948	0	913	668	1,581
1949	0	1,060	549	1,609
1950	1,246	1,349	486	3,081
1951	2,179	1,618	597	4,394
1952	2,298	2,517	597	5,412
1953	3,424	2,560	502	6,486
1954	5,138	2,932	685	8,755
1955	5,620	3,181	601	9,402
1956	6,320	3,443	620	10,383
1957	9,847	3,354	883	14,084
1958	13,968	3,639	1,058	18,665
1959	17,836	4,281	723	22,840
1960	26,066	5,208	1,121	32,395
1961	33,040	6,410	762	40,212
1962	35,890	6,399	877	43,166
1963	40,374	6,810	1,032	48,216
1964	43,493	7,491	972	51,956
1965	48,517	9,319	1,081	58,917
1966	37,009	10,016	1,436	48,461
1967	45,325	7,820	1,426	54,571
1968	52,551	8,069	834	61,454
1969	61,711	11,298	900	73,909
1970	73,982	12,751	1,022	87,755
1971	72,960	11,869	888	85,717
1972	83,997	13,307	1,272	98,576
1973	89,467	14,885	1,058	105,410
1974	92,554	16,596	1,730	110,880
1975	90,962	17,376	2,038	110,376
1976	95,927	18,889	1,907	116,723
1977	76,498	19,892	1,760	98,150
1978	72,516	19,004	2,330	93,850
1979	83,758	22,410	2,371	108,539
1980	65,754	24,941	2,734	93,409
1981	66,392	22,254	2,953	91,599
1982	83,556	18,180	2,732	104,468
1983	96,012	16,743	1,732	114,487
1984	102,018	22,100	2,044	126,162
1985	111,813	22,729	2,882	137,424
1986	126,401	25,515	3,258	155,174
1987	134,112	27,261	3,456	164,829
1988	120,562	27,926	3,918	152,406
1989	103,591	32,360	3,890	139,841

The truck and bus figures for the years 1946-1961 refer to deliveries.

SAAB-SCANIA Scania Division

SWEDEN - EXPORTS 1950-1989

Motor Vehicles by Type

	Passenger Cars	Trucks and Buses	Total	Total Exports to U.S.A.
1950...........	750	2,583	3,333	0
1951...........	1,558	3,478	5,036	0
1952...........	1,237	4,864	6,101	0
1953...........	1,411	3,371	4,782	0
1954...........	2,365	5,785	8,150	2
1955...........	3,039	7,858	10,897	28
1956...........	7,585	9,477	17,062	3,693
1957...........	18,765	9,321	28,086	12,166
1958...........	31,636	10,078	41,714	19,820
1959...........	45,009	9,808	54,817	26,120
1960...........	50,606	11,602	62,208	22,629
1961...........	47,446	13,755	61,201	12,850
1962...........	56,579	13,859	70,438	16,585
1963...........	67,739	12,535	80,274	20,810
1964...........	80,380	15,120	95,500	21,344
1965...........	84,187	13,789	97,976	27,210
1966...........	104,690	16,568	121,258	38,274
1967...........	124,136	15,178	139,314	49,329
1968...........	138,883	15,262	154,145	54,566
1969...........	141,775	17,780	159,555	45,043
1970...........	186,537	22,980	209,517	57,626
1971...........	212,487	22,251	234,738	69,957
1972...........	195,247	22,924	218,171	64,441
1973...........	183,155	24,939	208,094	58,552
1974...........	163,294	29,665	192,959	55,257
1975...........	163,442	31,818	195,260	54,095
1976...........	143,191	32,019	175,210	35,728
1977...........	131,381	30,405	161,786	40,052
1978...........	167,171	34,447	201,618	63,715
1979...........	187,554	39,452	227,006	66,047
1980...........	154,554	38,363	192,917	67,369
1981...........	166,292	36,019	202,311	71,041
1982...........	185,693	35,432	221,125	92,981
1983...........	207,769	29,374	237,143	105,492
1984...........	233,015	37,219	270,234	120,012
1985...........	222,100	35,686	257,786	113,184
1986...........	235,438	38,434	273,872	125,414
1987...........	216,512	29,078	245,590	121,726
1988...........	191,978	22,589	214,567	97,364
1989...........	179,749	25,620	205,369	88,213

NOTE: Excluding used vehicles.

BILINDUSTRIFORENINGEN

SWEDEN - EXPORTS 1989

Motor Vehicles by Country of Destination

	Passenger Cars	Trucks & Buses	Total
Norway	3,740	789	4,529
Denmark	1,961	882	2,843
Iceland	95	0	95
Finland	5,003	1,331	6,334
U.S.S.R.	467	0	467
Germany, West	12,966	260	13,226
Poland	191	43	234
The Netherlands	2,342	12,887	15,229
Belgium	3,153	300	3,453
United Kingdom	20,744	2,763	23,507
Ireland	143	255	398
France	3,866	99	3,965
Spain	1,415	1,076	2,491
Portugal	196	240	436
Italy	5,108	173	5,281
Switzerland	2,417	568	2,985
Austria	732	367	1,099
Czechoslovakia	19	0	19
Hungary	113	24	137
Yugoslavia	56	56	112
Turkey	25	2	27
Greece	44	300	344
Bahrain	414	0	414
Qatar	59	20	79
United Arab Emirates	405	115	520
Oman	58	0	58
Cyprus	98	0	98
Syria	31	22	53
Lebanon	35	0	35
Israel	114	92	206
Jordan	45	0	45
Saudi Arabia	1,008	95	1,103
Kuwait	436	20	456
India	0	257	257
Pakistan	8	0	8
Thailand	2,214	99	2,313
Malaysia	1,806	0	1,806
Iraq	24	4	28
Indonesia	74	2	76
China	58	0	58
Taiwan	3,140	396	3,536
Hong Kong	1,152	269	1,421
Japan	5,548	20	5,568
South Korea	117	130	247
Singapore	295	252	547
Canada	4,686	0	4,686
U.S.A.	88,192	21	88,213
Nicaragua	0	10	10
Guatemala	43	0	43
Costa Rica	26	0	25
Jamaica	129	0	129
Puerto Rico	750	0	750
Antilles	25	0	25
Argentina	45	0	45
Chile	129	51	180
Bolivia	0	79	79
Peru	113	55	168
Ecuador	28	0	28
Australia	2,241	506	2,747
New Zealand	37	22	59
Egypt	56	119	175
Libya	533	0	533
Morocco	0	206	206
Tunisia	0	47	47
Nigeria	48	0	48
Angola	46	0	46
Zimbabwe	0	48	48
Mozambique	35	35	70
Tanzania	0	8	8
Kenya	80	0	80
Ethiopia	0	15	15
Ghana	0	8	8
Zaire	0	4	4
Namibia	67	0	67
Zambia	21	0	21
Other Countries	484	178	662
TOTAL	179,749	25,620	205,369

OFFICIAL CUSTOMS STATISTICS

SWEDEN - IMPORTS 1950-1989

	Motor Vehicles by Type			Imported from U.S.A.		
	Passenger Cars	Trucks and Buses	Total	Passenger Cars	Trucks and Buses	Total
1950.....	47,814	4,646	52,460	608	503	1,111
1951.....	40,559	5,854	46,413	1,380	1,106	2,486
1952.....	32,886	6,375	39,261	725	448	1,173
1953.....	43,922	5,714	49,636	2,253	180	2,433
1954.....	85,472	5,587	91,059	2,589	297	2,886
1955.....	89,701	3,809	93,510	4,555	220	4,775
1956.....	91,256	3,748	95,004	2,825	228	3,053
1957.....	103,888	5,408	109,296	2,619	297	2,916
1958.....	119,118	6,259	125,377	1,892	267	2,159
1959.....	108,851	6,809	115,660	1,598	413	2,011
1960.....	113,079	6,686	119,765	3,558	376	3,934
1961.....	116,739	8,339	125,078	4,153	554	4,707
1962.....	126,141	7,893	134,034	4,431	311	4,742
1963.....	152,864	8,548	161,412	3,770	310	4,080
1964.....	170,463	9,797	180,260	5,477	297	5,774
1965.....	197,881	11,194	209,075	5,746	483	6,229
1966.....	136,608	9,864	146,472	3,760	310	4,070
1967.....	101,536	8,813	110,349	4,287	350	4,637
1968.....	123,268	8,654	131,922	1,628	178	1,806
1969.....	135,149	11,496	146,645	1,308	322	1,630
1970.....	120,350	8,639	128,989	1,090	280	1,370
1971.....	115,994	9,647	125,641	761	183	944
1972.....	146,240	8,905	155,145	535	223	758
1973.....	144,710	8,469	153,179	541	186	727
1974.....	174,796	10,328	185,124	682	396	1,078
1975.....	198,592	11,866	210,458	1,797	511	2,308
1976.....	232,805	13,983	246,788	1,529	758	2,287
1977.....	172,961	16,785	189,746	549	1,311	1,860
1978.....	128,002	12,519	140,521	198	1,002	1,200
1979.....	157,868	13,985	171,853	688	1,372	2,060
1980.....	138,891	16,198	155,089	581	1,414	1,995
1981.....	129,785	14,273	144,058	156	1,395	1,551
1982.....	158,487	14,997	173,484	85	1,059	1,144
1983.....	163,308	15,815	179,123	36	383	419
1984.....	173,338	16,266	189,604	22	174	196
1985.....	203,754	20,454	224,208	9	138	147
1986.....	206,440	21,945	228,385	122	288	410
1987.....	262,284	28,952	291,236	676	970	1,646
1988.....	280,007	36,856	316,863	5,382	5,066	10,448
1989.....	270,188	37,969	308,157	5,802	5,093	10,895

NOTE: Excludes used vehicles.

BILINDUSTRIFORENINGEN

SWEDEN - IMPORTS 1988-1989

Motor Vehicles by Country of Origin

	Passenger Cars		Trucks and Buses(1)		Tractors		TOTAL	
	1988	1989	1988	1989	1988	1989	1988	1989
Norway................	134	381	103	383	17	54	254	818
Denmark............	283	374	134	285	133	98	550	757
Finland................	14,614	12,813	530	887	1,632	1,328	16,776	15,028
U.S.S.R...............	1,023	1,165	0	0	42	107	1,065	1,272
Germany, West....	103,839	87,844	6,373	7,521	1,327	1,639	111,539	97,004
Poland................	0	0	0	0	77	205	77	205
The Netherlands..	9,774	14,755	183	209	11	13	9,968	14,977
Belgium..............	25,073	21,566	3,800	3,389	88	96	28,961	25,051
United Kingdom...	956	1,154	1,045	591	1,301	1,316	3,302	3,061
France................	19,457	22,292	1,591	1,994	862	1,465	21,910	25,751
Spain..................	2,407	3,029	0	0	0	0	2,407	3,029
Italy.....................	9,388	8,427	1,174	1,332	565	635	11,127	10,394
Switzerland.........	116	176	0	14	9	0	125	190
Austria................	48	44	354	287	0	31	402	362
Czechoslovakia...	0	0	0	0	114	211	114	211
Hungary..............	0	0	7	0	0	0	7	0
Yugoslavia..........	0	0	1,766	560	0	0	1,766	560
Japan..................	85,721	89,255	10,761	11,691	1,014	963	97,496	101,909
Canada...............	643	270	3,730	3,003	0	198	4,373	3,471
U.S.A..................	5,382	5,802	5,066	5,093	2,054	7,235	12,502	18,130
Brazil..................	0	0	125	640	0	0	125	640
Other Countries...	1,149	841	114	90	60	93	1,323	1,024
TOTAL................	280,007	270,188	36,856	37,969	9,306	15,687	326,169	323,844

(1) Excludes knocked down vehicles for assembly.

BILINDUSTRIFORENINGEN

SWEDEN - NEW REGISTRATIONS 1986-1989

Passenger Cars by Country of Origin

Passenger Cars	Country	1986	1987	1988	1989
Alfa Romeo	ITALY	1,243	1,302	1,188	1,890
Audi	GERMANY W	10,900	14,319	16,103	15,762
Aston Martin	ENGLAND	1	0	2	2
Bentley	ENGLAND	2	6	10	9
BMW	GERMANY W	4,503	5,739	6,278	7,053
Buick	USA	4	15	13	20
Cadillac	USA	1	3	9	42
Chevrolet	USA	47	180	430	529
Chrysler	FRANCE	2	0	0	0
Chrysler	USA	4	8	238	898
Citroen	FRANCE	2,999	4,355	4,837	5,032
Daihatsu	JAPAN	1,586	1,706	1,298	1,532
Ferrari	ITALY	19	25	49	47
Fiat	ITALY	4,687	5,777	6,255	5,120
Ford	GERMANY W	28,332	34,183	35,533	28,423
Ford	USA	8	42	119	154
Ford	SPAIN	9	72	269	52
Ford	BRAZIL	1,595	2	0	0
Honda	JAPAN	3,995	4,099	5,817	4,985
Isuzu	JAPAN	15	139	518	568
Jaguar	ENGLAND	34	110	190	205
Lada	USSR	1,734	2,643	1,790	1,169
Lamborghini	ITALY	2	3	4	1
Lancia	ITALY	2,169	1,165	109	62
Lotus	ENGLAND	17	31	18	17
Mazda	JAPAN	12,707	13,879	19,909	15,852
Mercedes-Benz	GERMANY W	7,906	7,949	10,091	8,914
Mitsubishi	JAPAN	2,346	3,616	8,339	11,554
Morgan	ENGLAND	7	6	15	7
Nissan/Datsun	JAPAN	15,019	18,059	20,349	15,493
Oldsmobile	USA	2	4	27	57
Opel	GERMANY W	22,141	28,508	26,491	22,009
Opel	SPAIN	2,176	2,569	2,449	2,766
Peugeot	FRANCE	4,503	6,637	10,148	10,688
Pontiac	USA	8	68	182	399
Porsche	GERMANY W	461	429	267	275
Renault	FRANCE	3,484	5,072	4,984	5,128
Rolls-Royce	ENGLAND	2	7	4	3
Rover	ENGLAND	2	9	2	50
Saab	ITALY	312	24	0	0
Saab	SWEDEN	29,278	30,178	27,083	25,800
Skoda	CZECHOSLOVAKIA	170	98	44	4
Subaru	JAPAN	1,497	1,772	1,766	2,243
Suzuki	JAPAN	1,123	2,428	3,769	3,107
Talbot	FRANCE	77	9	0	0
Toyota	JAPAN	18,080	22,779	26,057	20,856
Vaz	USSR	55	2	0	0
Volkswagen	GERMANY W	20,146	23,381	26,205	21,596
Volvo	SWEDEN	54,851	59,275	65,007	52,539
Volvo	NETHERLANDS	9,779	13,217	9,619	14,037
Others		30	51	79	155
TOTAL		270,070	315,950	343,963	307,104

AB BILSTATISTIK

SWEDEN - NEW REGISTRATIONS 1983-1989

Passenger Cars Ranked According to Top 25 Models

	1989	1988		1989	1988
Volvo 700	40,487	46,711	Nissan Sunny	5,814	8,061
V.W. Golf/Jetta	15,400	19,965	Mercedes 200-300 TE	5,655	5,930
Saab 9000	14,443	13,241	Mitsubishi Galant	5,444	3,244
Volvo 200	12,052	18,296	Opel Vectra	5,321	580
Volvo 300	11,966	1,403	Audi 80	5,077	5,711
Opel Kadett	11,780	15,861	Mitsubishi Colt/Lancer	4,893	4,068
Saab 900	11,357	13,834	Peugeot 205	4,474	4,774
Ford Sierra	11,021	13,798	Ford Scorpio	4,423	5,274
Toyota Corolla	10,169	12,680	Ford Fiesta	4,407	4,565
Audi 100	9,635	9,755	Toyota Camry	4,336	5,713
Mazda 626	8,530	11,773	VW Passat	4,230	3,585
Ford Escort/Orion	8,370	11,975	Others	75,038	87,714
Mazda 323	6,418	6,829			
Nissan Micra	6,364	8,623	TOTAL	307,104	343,963

Motor Vehicles by Type and Country of Origin

	1983	1984	1985	1986	1987	1988	1989
PASSENGER CARS							
Sweden	80,785	80,768	87,245	84,129	89,488	92,129	78,386
Germany, West	72,741	73,841	94,422	94,389	114,508	120,968	104,032
United Kingdom	23	47	56	67	176	245	337
France	8,943	9,951	9,791	11,065	16,073	19,969	20,848
Italy	7,288	8,995	8,871	8,432	8,301	7,638	7,169
Netherlands	9,591	10,389	10,728	9,779	13,217	9,619	14,037
Czechoslovakia	375	286	332	170	98	44	4
U.S.S.R.	2,244	1,646	1,586	1,789	2,645	1,790	1,170
U.S.A.	92	65	32	74	323	1,020	2,104
Japan	33,080	34,567	42,353	56,366	68,477	87,822	76,199
Other Countries	1,961	10,566	7,617	3,810	2,644	2,719	2,818
TOTAL	217,123	231,121	263,033	270,070	315,950	343,963	307,104
TRUCKS							
Sweden	3,515	3,637	4,239	3,754	4,817	4,619	5,718
Germany, West	5,410	6,177	6,607	7,146	8,097	9,025	11,652
United Kingdom	728	821	891	806	897	834	579
France	1,278	1,738	1,620	1,479	1,922	1,972	2,565
Italy	537	810	948	891	1,344	1,665	2,049
Netherlands	32	29	34	63	104	123	154
U.S.A.	643	571	416	828	2,652	7,073	8,604
Japan	3,794	4,571	6,273	7,621	8,706	9,769	10,675
Other Countries	928	928	917	1,022	1,011	935	1,119
TOTAL	16,865	19,282	21,945	23,610	29,550	36,015	43,115
BUSES							
Sweden	861	765	698	685	556	503	677
Germany, West	329	225	258	301	343	378	509
United Kingdom	1	0	0	0	0	0	0
France	3	4	12	23	13	24	24
Italy	3	1	0	1	0	1	4
Netherlands	3	0	1	2	1	3	7
U.S.A.	0	0	0	0	4	3	7
Japan	1	0	0	0	0	12	22
Other Countries	28	25	19	19	30	35	51
TOTAL	1,229	1,020	988	1,031	947	959	1,301
TOTAL MOTOR VEHICLE	235,217	251,423	285,966	294,711	346,447	380,937	351,520

AB BILSTATISTIK

SWEDEN - REGISTRATIONS 1972-1989

New Motor Vehicle Registrations by Type

	Passenger Cars	Buses	Trucks	Total
1972.	220,858	2,226	13,314	236,398
1973.	225,722	2,220	14,416	242,358
1974.	260,129	2,066	15,302	277,497
1975.	285,328	1,148	15,533	302,009
1976.	312,880	1,063	17,961	331,904
1977.	241,374	1,235	18,624	261,233
1978.	200,874	1,030	15,753	217,657
1979.	215,325	1,060	15,823	232,208
1980.	192,588	1,126	18,558	212,272
1981.	188,522	1,311	17,502	207,335
1982.	218,428	1,384	17,377	237,189
1983.	217,123	1,229	16,865	235,217
1984.......	231,121	1,020	19,282	251,423
1985	263,033	988	21,945	285,966
1986	270,070	1,031	23,610	294,711
1987	315,950	949	29,550	346,449
1988	343,963	959	36,015	380,937
1989	307,104	1,301	43,115	351,520

Total Motor Vehicle Registrations by Type

1972.	2,443,282	15,359	145,317	2,603,958
1973.	2,502,627	16,160	147,976	2,666,763
1974.	2,638,885	16,482	153,798	2,809,165
1975.	2,760,264	14,066	156,648	2,930,978
1976.	2,881,311	13,209	165,183	3,059,703
1977.	2,857,141	12,816	169,129	3,039,086
1978.	2,856,178	12,687	172,774	3,041,639
1979.	2,868,302	12,644	177,879	3,058,825
1980.	2,882,956	12,796	181,571	3,077,323
1981.	2,893,242	13,074	186,251	3,092,567
1982.	2,935,988	13,277	193,461	3,142,726
1983.	3,006,761	13,543	201,716	3,222,020
1984.......	3,080,981	13,607	209,979	3,304,567
1985	3,151,195	13,664	217,778	3,382,637
1986	3,253,601	13,779	229,917	3,497,297
1987	3,366,570	13,846	245,730	3,626,146
1988	3,482,656	14,106	267,281	3,764,043
1989	3,578,042	14,530	294,901	3,887,473

AB BILSTATISTIK

SWEDEN - TOTAL REGISTRATIONS 1989

Motor Vehicles by Type and Manufacturer

PASSENGER CARS	Units
Alfa Romeo	10,014
Audi	109,742
Austin	2,481
Autobianchi	1,231
Bentley	129
BMW	59,401
Borgward	62
Buick	781
B.M.C.	1,069
Cadillac	637
Chevrolet	5,546
Chrysler	1,132
Citroen	34,731
Dacia	50
DAF	3,410
Daihatsu	11,762
Datsun/Nissan	109,923
De Tomazo	42
Dodge	924
D.K.W.	221
Ferrari	130
Fiat	67,906
Ford	337,352
Hillman	46
Honda	45,871
Isuzu	1,118
Jaguar	1,657
Jensen	66
Lada	11,367
Lamborghini	21
Lancia	11,463
Leyland	775
Lincoln	74
Lotus	280
Mazda	134,850
Mercedes-Benz.	128,214
Mitsubishi	33,065
Morris	640
Moskvitch	4
M.G.	778
NSU	30
Oldsmobile	934
Opel	314,227
Peugeot	60,888
Plymouth	1,242
Pontiac	1,475
Porsche	3,780
Renault	55,007
Rolls Royce	294
Rover	688
Saab	446,859
Simca	6,648
Skoda	2,033
Subaru	9,864
Sunbeam	280
Suzuki	10,467
Talbot	3,892
Toyota	154,020
Triumph	701
Vauxhall	2,210
Vaz	12,040
Volga	3
Volkswagen	330,839
Volvo	1,028,336
Wartburg	5
Others	2,315
TOTAL	3,578,042

TRUCKS	Units
Bedford	1,931
Chevrolet	18,189
DAF	491
Datsun/Nissan	14,773
Dodge	6,024
Fiat	4,993
Ford	27,632
GMC	1,290
Hanomag	1,329
International	955
Isuzu	5,977
Iveco	3,022
Jeep	1,362
KVD	75
Land-Rover	1,043
Mazda	14,014
Mercedes-Benz.	17,725
Mitsubishi	855
Opel	2,933
Peugeot	4,246
Renault	6,961
Rover	1,335
Scania	27,168
Simca	797
Subaru	4,703
Suzuki	3,650
Talbot	778
Toyota	13,425
Volkswagen	58,113
Volvo	43,193
Willys	958
Others	4,961
TOTAL	294,901

BUSES	Units
Ford	450
Hanomag	5
Kassbohrer	511
Mercedes-Benz.	2,073
Neoplan	387
Peugeot	9
Scania	3,683
Volkswagen	231
Volvo	6,761
Others	420
TOTAL	14,530

STATISTICS SWEDEN

SWITZERLAND - IMPORTS 1988-1989

Motor Vehicles by Country of Origin

	Passenger Cars		Commercial Vehicles		Total	
	1989	1988	1989	1988	1989	1988
Germany, West....	111,666	103,471	9,018	9,436	120,684	112,907
Germany, East.....	5	0	9	20	14	20
Austria..................	718	483	530	587	1,248	1,070
Belgium................	22,643	22,024	2,478	2,228	25,121	24,252
Brazil....................	256	376	215	332	471	708
Canada................	219	494	5	7	224	501
Spain....................	13,366	10,667	798	458	14,164	11,125
France..................	41,204	39,574	1,571	2,550	42,775	42,124
United Kingdom....	3,910	3,760	582	490	4,492	4,250
Italy......................	34,013	31,682	2,731	2,869	36,744	34,551
Japan...................	97,336	103,955	4,753	10,462	102,089	114,417
The Netherlands...	1,735	2,493	211	204	1,946	2,697
Sweden................	2,480	3,362	1,445	1,111	3,925	4,473
Czechoslovakia....	11	12	1	1	12	13
U.S.S.R...............	650	326	0	0	650	326
U.S.A....................	11,497	7,222	156	102	11,653	7,324
Yugoslavia...........	3	4	101	142	104	146
Other Countries....	800	262	27	13	827	275
TOTAL.................	342,512	330,167	24,631	31,012	367,143	361,179

CHAMBRE SYNDICALE SUISSE DE L'AUTOMOBILE

SWITZERLAND - NEW REGISTRATIONS 1988-1989

Passenger Cars by Manufacturer

Manufacturer	1989	1988	Manufacturer	1989	1988
Opel	44,332	37,843	Suzuki	4,799	4,748
V.W.	35,855	32,267	Seat	3,991	3,372
Toyota	30,994	31,337	General Motors USA	2,722	2,692
Ford	24,166	22,222	Saab	2,005	2,106
Fiat	18,396	18,923	Rover/Land Rover	1,596	1,924
Peugeot	17,652	16,647	Daihatsu	2,402	1,791
Renault	18,151	15,786	Isuzu	1,413	1,450
Mitsubishi	13,384	14,638	AMC/Jeep	1,741	1,270
B.M.W.	13,610	13,934	Porsche	1,084	840
Nissan	15,516	12,908	Jaguar/Daimler	786	807
Subaru	12,626	12,887	Lada	526	527
Audi	12,898	12,650	Chrysler	2,780	506
Mazda	10,241	11,332	Ferrari	292	271
Mercedes-Benz	9,776	9,742	Maserati	150	154
Honda	7,534	8,387	Puch	379	106
Citroen	7,890	7,881	Other Makes	462	371
Alfa Romeo	7,703	6,621			
Volvo	5,804	5,407			
Lancia	5,313	5,059	TOTAL	338,969	319,406

Motor Vehicles by Country of Origin

	Passenger Cars		Commercial Vehicles*		Total	
	1989	1988	1989	1988	1989	1988
Germany	140,243	128,550	11,071	10,064	151,314	138,614
Austria	379	106	285	267	664	373
Spain	3,999	3,372	288	200	4,287	3,572
France	43,803	40,323	2,414	2,672	46,217	42,995
United Kingdom	3,310	3,005	413	201	3,723	3,206
Italy	31,933	31,153	2,486	2,670	34,419	33,823
Japan	98,145	99,333	7,430	9,049	105,575	108,382
The Netherlands.	7	3	207	190	214	193
Romania	0	0	0	9	0	9
Sweden	7,809	7,513	1,352	1,313	9,161	8,826
Switzerland	58	61	110	151	168	212
Czechoslovakia	2	4	0	0	2	4
U.S.S.R.	527	528	0	0	527	528
U.S.A.	8,733	5,449	41	27	8,774	5,476
Other Countries	21	6	14	8	35	14
TOTAL	338,969	319,406	26,111	26,821	365,080	346,227

* Excluding buses.

BUREAU FEDERAL DE STATISTIQUE

SWITZERLAND - NEW REGISTRATIONS 1988-1989

Passenger Cars Ranked According to Top 30 Models

	1989	1988
GM Opel	47,058	40,168
Volkswagen	35,855	32,267
Toyota	30,994	31,337
Ford	24,186	22,222
Fiat	18,397	18,936
Renault	18,151	15,786
Peugeot	17,652	16,647
Nissan	15,516	12,908
BMW	13,610	13,934
Mitsubishi	13,384	14,638
Audi	12,898	12,650
Subaru	12,626	12,887
Mazda	10,241	11,332
Mercedes-Benz	9,776	9,743
Citroen	7,890	7,881
Alfa Romeo	7,703	6,621
Honda	7,537	8,387
Volvo	5,804	5,407
Lancia	5,313	5,059
Suzuki	4,800	4,748
Chrysler	4,521	0
Seat	3,991	3,372
Daihatsu	2,402	1,791
Saab	2,005	2,106
Rover	1,597	1,935
Isuzu	1,456	1,450
Porsche	1,084	840
Jaguar	786	807
Lada	526	527
Ferrari	292	271
Maserati	150	154
Skoda	2	0
Others	766	2,595
TOTAL	338,969	319,406

BUREAU FEDERAL DE STATISTIQUE

Passenger Cars by Manufacturer

	1989	1988
AMAG	49,837	45,757
V.W	35,855	32,267
Audi	12,898	12,650
Porsche	1,084	840
GENERAL MOTORS	48,514	41,618
Opel	47,058	40,168
Isuzu	1,456	1,450
FIAT AUTO	23,710	23,995
Fiat Italy	18,397	18,936
Lancia	5,313	5,059
FORD MOTOR CO	24,186	22,222
Ford Germany	0	21,262
Ford-U.S.A	0	959
Ford-U.K	0	1
STREAG	19,530	15,633
Rover/Land Rover	1,597	1,935
Jaguar/Daimler	786	807
M.G	0	4
Chrysler-U.S.A	4,521	0
Subaru	12,626	12,887
PEUGEOT-TALBOT	17,652	16,647
Peugeot	17,652	16,647
NISSAN MOTOR	15,516	12,908

TURKEY - PRODUCTION 1989

Motor Vehicles by Type and Manufacturer

	Passenger		Trucks		Road	Mini-	Midi-		
	Cars	Pickups	Light	Medium	Tractors	Buses	Buses	Buses*	Total
Anadolu Otomotiv.	0	0	1,495	0	0	0	295	0	1,790
B.M.C.	0	1,841	0	2,608	0	251	0	0	4,700
Chrysler	0	1,536	91	1,636	0	0	0	0	3,263
Karsan	0	412	0	0	0	1,512	500	0	2,424
M.A.N	0	0	0	33	13	0	0	0	46
Otokar	0	383	0	0	0	827	35	0	1,245
Otomarsan	0	0	436	339	108	0	0	0	883
Otosan	6,140	2,364	0	2,719	0	3,308	0	0	14,531
Otoyol	0	714	2,229	0	56	0	1,154	0	4,153
Oyak Renault	51,781	0	0	0	0	0	0	0	51,781
T.O.E.	0	150	0	28	0	57	0	0	235
Tofas	60,393	0	0	0	0	0	0	0	60,393
TOTAL	118,314	7,400	4,251	7,363	177	5,955	1,984	0	145,444

* Information for buses is not available.

AUTOMOTIVE MANUFACTURERS ASSOCIATION

TURKEY - PRODUCTION 1984-1989

Motor Vehicles by Type and Manufacturer

Manufacturer/Model	1984	1985	1986	1987	1988	1989
A.O.S.						
Pickup Skoda 1203	1,100	673	268	0	0	0
Truck Isuzu KS 22	664	1,343	0	0	0	0
Truck Isuzu NPR	0	140	1,260	1,955	1,594	1,495
Midibus MD 24	0	0	0	39	208	0
Midibus MD 26	0	0	0	155	209	226
Midibus MD 27	0	0	0	0	0	69
Total	1,764	2,156	1,528	2,149	2,011	1,790
B.M.C.						
Truck L 140	702	289	60	8	0	0
Truck L 1340	0	0	0	0	0	0
Truck L 1340 G	729	660	403	180	77	52
Truck Yavuz 1850	316	442	397	54	0	0
Truck Yavuz 2200	219	875	574	352	13	2
Truck Fatih 162-22	0	0	297	824	1,676	1,984
Truck Fatih 130-14	0	0	69	121	0	0
Truck Fatih 130-19	0	0	164	57	0	0
Truck Fatih 145-22	0	0	0	471	405	159
Truck Fatih 214-26	0	0	0	0	70	411
Pickup L 30	93	53	55	19	8	4
Pickup Kapali L 30	297	326	357	442	270	328
Pickup Duz Kasali L 30	65	709	604	1,026	853	1,180
Pickup Kasasiz L 30	846	0	40	63	29	64
Pickup Cift Sirali L 30	69	233	263	290	206	265
Minibus L 30	850	512	307	277	154	251
Farm Tractor L 184	641	463	254	0	0	0
Total	4,827	4,562	3,844	4,184	3,761	4,700
BURTRAK						
Farm Tractor SD 4000 A	160	273	0	0	0	0
Farm Tractor SD 4000 AO	595	111	0	0	0	0
Farm Tractor SD 4000 A Super.	2,212	0	0	0	0	0
Farm Tractor Minibora	401	0	0	0	0	0
Total	3,368	384	0	0	0	0
CHRYSLER						
Truck PD 400 AS	0	0	0	0	0	84
Truck PD 600	3,721	3,632	10	11	0	0
Truck PD 350	131	0	0	0	0	0
Truck PD 400	1	166	100	147	75	7
Truck PD 700	0	942	1,787	1,266	882	140
Truck PD 700 AS	0	0	0	0	0	157
Truck PD 700 As Super	0	0	0	0	0	51
Truck PD 800	0	0	1,854	39	0	0
Truck PD 900	0	0	15	2,182	1,888	419
Truck PD 900 AS Super	0	0	0	0	0	869
Pickup PW 150	0	0	13	208	146	99
Pickup D 100	345	191	196	106	52	49
Pickup D 200	0	0	0	0	0	0
Pickup W 100	872	363	327	76	17	13
Pickup PD 250	1,104	1,341	1,491	1,404	1,474	319
Pickup PD 250 AS	0	0	0	0	0	1,056
Total	6,174	6,635	5,796	5,439	4,534	3,263
CUMITAS						
Farm Tractor JD 1040	0	0	0	0	0	0
Farm Tractor JD 2040	956	661	327	113	0	0
Total	956	661	327	113	0	0
GENOTO						
Truck SHG	1,320	1,013	195	0	0	0
Truck MSLR	300	2	2	0	0	0
Truck SHG 6500	0	201	100	0	0	0
Truck Turbo SHG 6500	0	2	0	0	0	0
Truck SHG 3500	0	60	6	0	0	0
Total	1,620	1,278	303	0	0	0

TURKEY - PRODUCTION 1984-1989 (continued)

Motor Vehicles by Type and Manufacturer

Manufacturer/Model	1984	1985	1986	1987	1988	1989
HEMA FARM TRACTOR						
Farm Tractor Ford 3610	2,305	989	0	12	0	0
Farm Tractor Ford 6610	1,730	1,527	510	0	427	0
Farm Tractor Ford 3600	0	0	0	0	0	0
Farm Tractor Ford 3610 S	0	84	165	0	0	18
Farm Tractor Ford 6610 15/30	0	0	0	0	190	112
Farm Tractor Ford 6610 15/30E	0	0	0	0	33	30
Farm Tractor 6610 S	0	0	0	0	0	184
Total	4,035	2,600	675	12	650	344
ILTOR						
Farm Tractor El	449	442	401	450	443	418
Farm Tractor Goldoni	516	306	159	81	67	45
Total	965	748	560	531	510	463
KARSAN						
Minibus J 9 (10+1)	430	1,010	0	0	24	30
Minibus J 9 (14+1)	0	0	1,644	2,091	1,915	1,482
Midibus J 9 (17+1)	1,043	659	0	0	0	500
Pickup Kapali Kasali	209	289	71	0	53	56
Ambulance	78	91	109	155	176	60
Pickup	86	103	201	382	321	296
Total	1,846	2,152	2,025	2,628	2,489	2,424
M.A.N.						
Truck 19281 F	0	0	5	0	0	0
Truck 22190 HN	1,148	349	0	0	0	0
Truck 16190 H	0	60	0	0	0	0
Truck 19210 H	0	5	26	0	46	1
Truck 26240 FN	0	130	133	36	3	0
Truck 19210 F	0	17	269	37	0	0
Truck 26210 HN	0	147	57	3	2	6
Truck 26281 DF	0	0	221	117	60	21
Truck 26210 DF	0	0	17	18	0	0
Truck 19240 F	0	0	2	37	0	0
Truck 16210 FAE	0	0	0	76	74	0
Truck 26240 DF	0	0	0	6	8	5
Truck 26281 DFAE	0	0	0	0	8	0
Road Tractor 16190 HS	0	1	0	0	0	0
Road Tractor 26280 DFS	0	0	0	0	0	0
Road Tractor 26281 DFS	696	516	175	79	55	10
Road Tractor 16281 FS	0	59	0	0	0	0
Road Tractor 19210 FS	0	1	7	0	0	0
Road Tractor 19210 HS	0	1	0	0	0	0
Road Tractor 19281 FS	0	0	29	22	13	3
Bus SL 200	272	232	192	94	30	0
Bus SR 240	237	139	275	37	12	0
Bus SG 220	0	0	129	101	3	0
Bus 590 HO	0	0	0	0	0	0
Total	2,353	1,657	1,537	663	314	46
OTOKAR						
Midibus M 80 E 5.5	213	194	63	20	13	6
Midibus M 80 E5 Z.Arac	24	13	15	18	44	19
Midibus M 120 E 6	55	66	58	49	22	10
Minibus M 80 S 4.5	723	937	863	1,163	900	827
Minibus M 80 S 4.5 Panel	253	20	60	28	11	0
Pickup M 80 P 15	0	0	1	71	83	23
Pickup 80 P10	0	0	0	0	0	12
Pickup 805S 415	0	0	0	0	0	2
Bus E 113	0	5	0	0	0	0
Bus 131.11.B	0	0	97	72	67	25
Land Rover	0	0	0	63	272	346
Total	1,268	1,235	1,157	1,484	1,412	1,270

TURKEY - PRODUCTION 1984-1989 (continued)

Motor Vehicles by Type and Manufacturer

Manufacturer/Model	1984	1985	1986	1987	1988	1989
OTOMARSAN						
Bus 02 0302 T	0	0	0	0	2	16
Bus 01 0302 12 Ruh	400	376	226	12	16	0
Bus 02 0302 12 Rst	322	179	168	189	156	26
Bus 06 0302 10 R	35	32	7	0	0	0
Bus 0302 13 Ruh S	500	674	719	387	0	0
Bus 01 0303 15 Ruh	0	0	0	243	570	758
Midibus 0309	154	0	0	0	0	0
Truck 19–22/38K	0	0	11	0	29	8
Truck 26–22/38K	0	0	63	202	46	26
Truck 14–14	0	0	4	0	0	0
Truck Unimog	0	0	7	0	267	436
Truck Arazi Dingilli	0	0	7	256	0	0
Truck 26–22/38.5K	0	0	0	0	13	37
Truck 26–22/48	0	0	0	0	151	180
Truck 26.28/38K	0	0	0	0	0	88
Road Tractor 19.28 S/35	0	0	0	0	1	72
Road Tractor 26.28 S/32	0	0	0	0	1	36
Total	1,411	1,261	1,212	1,289	1,252	1,683
OTOPAR						
Midibus MD 24	0	0	170	0	0	0
Total	0	0	170	0	0	0
OTOSAN						
Truck D 1210	0	0	0	0	0	0
Truck Cargo 1312	2,929	3,601	2,328	0	0	0
Truck Cargo 2517 MT	0	0	0	0	11	21
Truck Cargo 2114 MZ	0	0	0	0	38	0
Truck Cargo 2217 SX	0	0	0	826	997	797
Truck Cargo 2014 4x2	0	0	0	103	55	61
Truck Cargo 2014 6x2	0	0	0	432	1,294	1,182
Truck Cargo 2517 DS	0	0	0	0	167	0
Truck Cargo 2517 MZ	0	0	0	0	58	195
Truck Cargo 1814	0	0	0	550	0	0
Truck Cargo 2114 D	0	0	0	157	0	0
Truck Cargo 2114 LT	0	0	0	2	0	0
Truck Cargo 2217 DS	0	0	0	10	0	0
Truck Cargo 2017 SX	0	0	0	0	0	463
Minibus Transit	5,048	4,728	4,344	4,356	3,397	3,308
Pickup Transit	763	927	1,143	1,036	1,234	1,430
Pickup	1,302	1,002	550	1,210	1,344	934
Pass. Car Anadol	53	0	0	0	0	0
Pass. Car Taunus 1.6 GL.	0	1,014	6,973	9,359	7,477	1,650
Pass. Car Taunus 2.0 GL.	0	0	0	973	4,115	2,314
Pass. Car Taunus S	0	0	0	0	0	2,176
Total	10,095	11,272	15,338	19,014	20,187	14,531
OTOYOL						
Road Tractor F 697	256	174	145	33	15	0
Road Tractor F 169 NT	178	62	5	25	0	0
Road Tractor F 130 NT	0	0	35	0	0	0
Road Tractor 190 NT	0	0	20	0	24	40
Road Tractor 260 N	0	0	0	1	0	0
Road Tractor 330	0	0	0	0	5	16
Truck F 50 NC	3,874	3,005	2,616	2,814	2,721	2,229
Pickup F 35 NC	50	1,527	908	996	658	714
Midibus F 50 NM	1,261	1,259	371	220	83	0
Midibus M 23	0	0	706	663	735	981
Midibus M 24	0	0	125	270	343	173
Total	5,620	6,027	4,931	5,022	4,584	4,153
OYAK–RENAULT						
Pass. Car 12 TL	1,400	1,100	0	0	0	0
Pass. Car 12 TS	8,127	0	0	0	0	0
Pass. Car 12 SW–TSW	11,566	8,193	11,277	13,914	15,600	18,525
Pass. Car 12 GTS	3,072	0	0	0	0	0
Pass. Car 12 TX	1,931	7,644	10,824	14,442	14,582	16,563
Pass. Car R 9 GTL	0	12,203	7,616	1,500	526	723
Pass. Car R 9 GTD	0	50	3,226	853	804	562
Pass. Car R 9 GTC	0	0	0	4,926	3,116	2,118
Pass. Car R 9 GTE	0	0	0	5,500	4,489	5,018
Pass. Car R 9 BVA	0	0	0	478	443	342
Pass. Car R 11 GTS	0	0	0	1,444	7,957	1,388
Pass. Car R 11 Flash	0	0	0	0	1,671	6,505
Pass. Car R 11 GTL	0	0	0	0	0	37
Total	26,096	29,190	32,943	43,057	49,188	51,781

TURKEY - PRODUCTION 1984-1989 (continued)

Motor Vehicles by Type and Manufacturer

Manufacturer/Model	1984	1985	1986	1987	1988	1989
T.O.E.						
Minibus	156	190	100	111	11	57
Truck 1830 S 4x2	232	272	63	0	0	0
Truck 1830 S 6x2	0	0	40	0	0	0
Truck 1830 SCO 6x2	0	30	15	0	0	0
Truck 1860	0	0	20	14	17	10
Truck 1860 CO	0	0	0	22	21	18
Pickup D 1230	101	25	3	0	0	0
Pickup 4x4	0	0	36	33	86	150
Bus	0	0	0	2	0	0
Farm Tractor 624–654	87	20	0	0	0	0
Farm Tractor 444	34	24	1	0	0	0
Total	610	561	278	182	135	235
TOFAS						
Pass. Car 131 Sahin 1600	14,990	12,962	17,441	20,552	20,850	22,244
Pass. Car 131 Kartal	4,328	6,816	8,945	11,626	14,923	17,152
Pass. Car 131 Dogan	7,581	9,279	14,081	20,382	21,894	13,989
Pass. Car Serce	1,784	1,092	1,649	1,236	1,677	1,903
Pass. Car 131 Shain Diesel	0	0	0	0	517	138
Pass. Car 131 Kartal Diesel	0	0	0	0	155	28
Pass. Car Kartal L	0	0	0	0	0	411
Pass. Car Dogan L	0	0	0	0	0	4,530
Total	28,683	30,149	42,116	53,796	60,016	60,393
TURK TRACTOR						
Farm Tractor 480	10,206	7,173	2,705	0	0	0
Farm Tractor 480 S	4,212	3,191	382	0	0	0
Farm Tractor 640	3,817	2,655	278	0	0	0
Farm Tractor 55–46	0	0	3,499	5,477	5,256	2,585
Farm Tractor 480/54C	0	0	498	2,997	2,735	1,372
Farm Tractor 65–46	0	0	1,886	3,214	2,922	735
Farm Tractor 65–46 DT	0	0	142	314	198	73
Farm Tractor 60–56	0	0	0	0	0	1,407
Farm Tractor 70–56	0	0	0	0	0	992
Farm Tractor 80–66	0	0	0	0	0	405
Farm Tractor 70–46	0	0	0	0	0	25
Total	18,235	13,019	9,390	12,002	11,113	7,594
T.Z.D.K.						
Farm Tractor Steyr 768	1,849	0	0	0	0	0
Farm Tractor Basak 12	375	200	50	0	0	80
Farm Tractor Steyr 8073	2,333	4,167	2,940	3,281	2,279	700
Farm Tractor Steyr 8053	0	0	484	1,016	1,000	500
Farm Tractor Steyr 8033	0	0	394	406	0	0
Farm Tractor Steyr 8043	0	0	6	42	879	72
Farm Tractor Steyr 8045	0	0	0	0	0	168
Farm Tractor Steyr 8045 A	0	0	0	0	0	524
Farm Tractor Basak 17	0	0	0	19	0	20
Total	4,557	4,367	3,874	4,784	4,158	2,064
UZEL						
Farm Tractor MF 240	4,584	6,528	0	8,472	0	0
Farm Tractor MF 275	0	0	0	0	0	0
Farm Tractor MF 285	9,320	9,016	3,804	4,620	3,614	1,920
Farm Tractor MF 240 S	0	0	7,968	0	7,104	3,648
Farm Tractor MF 255 T	0	0	0	6	0	979
Farm Tractor MF 265	0	0	1,200	5,472	4,178	1,872
Total	13,904	15,544	12,972	18,564	14,896	8,419
TOTAL	138,387	135,458	140,975	174,893	181,002	165,163

AUTOMOTIVE MANUFACTURERS ASSOCIATION

TURKEY - TOTAL REGISTRATIONS 1963-1989

Motor Vehicles by Type

	Passenger Cars	Small Trucks	Trucks	Minibus	Buses	Total
1963	72,034	30,739	49,956	7,543	11,726	171,998
1964	79,449	28,658	46,721	9,196	11,216	175,240
1965	87,584	29,804	49,317	10,476	11,693	188,874
1966	91,469	31,462	47,931	10,913	12,041	193,816
1967	112,367	39,927	56,889	16,008	13,332	238,523
1968	125,375	43,441	62,616	18,967	13,948	264,347
1969	137,345	48,655	69,478	20,540	15,529	291,547
1970	137,771	52,152	70,730	20,916	15,980	297,549
1971	153,676	57,011	73,433	22,380	17,140	323,640
1972	187,272	62,796	78,920	25,559	18,504	373,051
1973	240,360	71,043	86,780	30,055	20,011	448,249
1974	313,160	81,025	95,309	34,122	21,404	545,020
1975	403,546	98,579	108,381	40,623	23,763	674,892
1976	488,894	116,861	122,176	46,066	25,388	799,385
1977	560,424	134,213	138,093	51,999	27,096	911,825
1978	624,438	144,695	146,551	56,836	28,559	1,001,079
1979	688,687	155,278	157,095	61,596	30,634	1,093,290
1980	742,252	165,821	164,893	64,707	32,783	1,170,456
1981	776,432	172,269	172,372	66,514	33,839	1,221,426
1982	811,465	178,762	180,772	69,598	35,432	1,276,029
1983	856,350	186,427	190,277	73,585	38,478	1,345,117
1984	919,577	198,106	197,721	80,697	43,638	1,439,739
1985	983,444	212,505	205,496	87,951	47,119	1,536,515
1986	1,087,234	224,755	217,111	97,917	50,798	1,677,815
1987	1,193,021	233,480	225,872	106,314	53,554	1,812,241
1988	1,310,257	240,718	234,166	112,885	56,172	1,954,198
1989 *	1,434,579	248,602	241,392	118,026	58,859	2,101,458

* Data is provisional.

STATE STATISTICAL INSTITUTE

UNITED KINGDOM - PRODUCTION 1946-1989

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1946........	219,162	130,967	9,505	359,634
1947........	287,000	141,547	12,737	441,284
1948........	334,815	160,225	12,568	507,608
1949........	412,290	201,842	14,064	628,196
1950........	522,515	249,810	11;347	783,672
1951........	475,919	246,927	11,037	733,883
1952........	448,000	232,925	8,733	689,658
1953........	594,808	232,309	7,158	834,275
1954........	769,165	260,633	8,081	1,037,879
1955........	897,560	329,851	9,657	1,237,068
1956........	707,594	286,450	10,500	1,004,544
1957........	860,842	275,348	12,905	1,149,095
1958........	1,051,551	297,785	15,071	1,364,407
1959........	1,189,943	353,105	17,379	1,560,427
1960........	1,352,728	438,924	19,048	1,810,700
1961........	1,003,967	443,117	17,050	1,464,134
1962........	1,249,426	408,514	16,590	1,674,530
1963........	1,607,939	385,717	18,064	2,011,720
1964........	1,867,640	446,255	18,481	2,332,376
1965........	1,722,045	437,242	17,974	2,177,261
1966........	1,603,679	414,444	24,231	2,042,354
1967........	1,552,013	366,882	18,224	1,937,119
1968........	1,815,936	390,649	18,537	2,225,122
1969........	1,717,073	442,398	23,322	2,182,793
1970........	1,640,966	434,298	23,234	2,098,498
1971........	1,741,940	429,688	26,518	2,198,146
1972........	1,921,311	377,956	30,163	2,329,430
1973........	1,747,316	386,189	30,436	2,163,941
1974........	1,534,119	368,899	33,667	1,936,685
1975........	1,267,695	345,061	35,643	1,648,399
1976........	1,333,449	338,881	33,176	1,705,506
1977........	1,327,820	358,787	27,633	1,714,240
1978........	1,222,949	361,476	23,042	1,607,467
1979........	1,070,452	382,529	25,531	1,478,512
1980........	923,744	367,598	21,572	1,312,914
1981........	954,650	217,111	12,444	1,184,205
1982........	887,679	255,691	13,107	1,156,477
1983........	1,044,597	228,898	15,616	1,289,111
1984........	908,906	208,326	16,499	1,133,731
1985........	1,019,519	249,946	16,027	1,285,492
1986........	1,018,962	216,345	12,340	1,247,647
1987........	1,143,045	232,732	13,995	1,389,772
1988........	1,226,835	300,843	16,500	1,544,178
1989........	1,299,082	311,732	14,858	1,625,672

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

UNITED KINGDOM - PRODUCTION 1981-1987

Passenger Cars by Manufacturer

	1987	1986	1985	1984	1983	1982	1981
Rover Group							
Austin Rover....................	450,726	389,968	450,892	371,427	433,183	369,839	*
Range Rover....................	20,778	14,486	14,212	11,897	12,181	13,235	*
Total Rover Group..............	471,504	404,454	465,104	383,324	445,364	383,074	413,440
Ford..................................	386,698	346,267	317,689	273,767	318,674	306,635	342,171
Vauxhall............................	183,857	161,857	152,587	117,114	126,524	112,669	69,932
Peugeot/Talbot..................	45,549	58,426	67,066	95,122	120,503	56,235	117,439
Carbodies..........................	2,128	2,231	1,813	1,621	2,171	1,864	0
Jaguar/Daimler..................	47,960	41,437	38,378	33,342	27,977	22,042	*
Lotus.................................	798	704	813	837	642	572	345
Reliant..............................	225	269	738	135	105	87	89
Rolls Royce........................	2,570	2,531	2,588	2,201	1,568	2,489	3,087
TVR..................................	550	521	472	397	291	121	164
De Lorean.........................	0	0	0	0	0	1,333	7,409
MCW.................................	302	0	0	0	0	0	0
Others...............................	844	822	725	1,046	778	558	574
TOTAL..............................	1,142,985	1,019,519	1,047,973	908,906	1,044,597	887,679	954,650

Commercial Vehicles by Manufacturer

	1987	1986	1985	1984	1983	1982	1981
Rover Group							
Austin Rover....................	16,813	18,219	25,028	18,039	25,147	20,995	14,802
Land Rover.......................	19,933	20,957	31,046	25,604	30,093	39,903	41,060
Freight Rover...................	0	18,364	18,879	16,843	18,152	13,767	10,594
Leyland Vehicles..............	0	10,996	15,491	12,032	12,810	14,260	16,852
Total Rover Group..............	36,746	68,536	90,444	72,518	86,202	88,925	83,308
Ford..................................	101,237	93,805	101,407	94,211	96,843	115,637	85,324
AWD.................................	1,821	0	0	0	0	0	0
Leyland Daf							
Freight Rover...................	19,851	0	0	0	0	0	0
Leyland Vehicles..............	12,413	0	0	0	0	0	0
Total Leyland Daf...............	32,264	0	0	0	0	0	0
Leyland Bus......................	862	0	0	0	0	0	0
Bedford.............................	46,595	51,201	63,473	47,007	51,478	51,733	48,311
Renault Vehicles Industries	5,104	4,133	5,022	4,770	4,707	6,395	8,457
Reliant..............................	8	22	52	178	214	3	0
Hestair Dennis..................	833	683	870	978	788	746	835
Iveco Ford.........................	14,805	5,802	0	0	0	0	0
E.R.F................................	2,983	1,911	1,950	1,876	1,536	1,736	N.A.
Foden...............................	829	533	472	709	630	746	613
Seddon Atkinson...............	1,861	1,626	1,667	1,845	1,264	1,821	1,353
MCW.................................	664	278	435	494	402	375	641
Others...............................	115	155	181	239	450	681	713
TOTAL..............................	246,727	228,685	265,973	224,825	244,514	268,798	229,555

* Included in Total Rover Group.

SOCIETY OF MOTOR MANUFACTURERS & TRADERS Ltd.

UNITED KINGDOM - PRODUCTION 1987-1989

Motor Vehicles by Type and Manufacturer

	Cars (Including Taxis & Estate Cars)			Commercial (Including Buses & Coaches)		
Manufacturer	1989	1988	1987	1989	1988	1987
Austin Rover	434,816	450,666	450,726	21,405	23,684	16,813
Range Rover/Land Rover Group..	31,803	24,021	20,778	23,437	21,928	19,933
Total Rover Group........................	466,619	474,687	471,504	44,842	45,612	36,746
Peugeot/Talbot............................	107,195	82,326	45,549	287	160	0
IBC..	0	0	0	38,056	34,804	0
Ford...	382,581	375,542	386,698	143,971	132,833	101,237
Iveco Ford...................................	0	0	0	14,894	16,519	14,805
Vauxhall/Bedford..........................	208,333	176,489	183,857	29,156	30,211	46,595
Jarguar/Daimler............................	48,138	51,939	48,020	0	0	0
Carbodies....................................	2,737	2,332	2,128	0	0	0
Lotus..	1,061	1,336	798	0	0	0
Reliant..	95	206	225	2	10	8
Rolls Royce..................................	3,254	2,968	2,570	0	0	0
T.V.R..	715	701	550	0	0	0
Dennis Specialist Vehicles............	0	0	0	479	439	409
Dennis Eagle................................	0	0	0	301	478	396
Hestair Duple...............................	0	0	0	28	34	28
Nissan...	77,282	56,541	0	0	0	0
E.R.F...	0	0	0	4,319	4,258	2,983
Foden..	0	0	0	1,562	1,742	829
Renault Vehicle Industries............	0	0	0	2,368	3,842	5,104
Seddon Atkinson..........................	0	0	0	1,950	2,430	1,861
M.C.W..	259	909	302	304	622	664
Aston Martin.................................	208	214	222	0	0	0
Panther..	189	229	209	0	0	0
Leyland Bus..................................	0	0	0	1,245	1,196	862
Leyland Daf..................................	0	0	0	38,320	36,077	32,264
A.W.D..	0	0	0	4,385	5,979	1,821
Others...	416	416	413	121	97	115
TOTAL...	1,299,082	1,226,835	1,143,045	326,590	317,343	246,727

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, Ltd.

UNITED KINGDOM - PRODUCTION 1989

Motor Vehicles by Cylinder Capacity and Weight Groups

	Exports	Domestic	TOTAL
CARS (Incl. Taxis and Estate Cars)			
Exc. – c.c. not exc. 1,000 c.c.	41,969	91,166	133,135
Exc. 1,000 c.c. not exc. 1,600 c.c.	89,073	627,711	716,784
Exc. 1,600 c.c. not exc. 2,800 c.c.	99,604	275,705	375,309
Exc. 2,800 c.c.	50,083	23,771	73,854
TOTAL CARS	280,729	1,018,353	1,299,082
(Estate Cars included in above totals)	(4,553)	(38,069)	(42,622)
LIGHT COMMERCIAL VEHICLES			
Mini buses (8–15 seats)	5,080	7,607	12,687
OTHER LIGHT VANS AND 4X4 VEHICLES			
Exc. – not exc. 1.8 tons	24,378	89,128	113,506
Exc. 1.8 not exc. 2.5 tons	30,662	47,410	78,072
Exc. 2.5 not exc. 3.5 tons	27,544	48,013	75,557
TOTAL	87,664	192,158	279,822
TRUCKS			
2 Axle Rigid, Gross Vehicle Weight			
Exc. 3.5 not exc. 6.0 tons	22	1,029	1,051
Exc. 6.0 not exc. 7.5 tons	2,087	14,549	16,636
Exc. 7.5 not exc. 10.0 tons	1,611	2,255	3,866
Exc. 10.0 not exc. 13.0 tons	1,787	2,284	4,071
Exc. 13.0 not exc. 16.26 tons	980	1,680	2,660
Exc. 16.26 tons	283	5,462	5,745
3 Axle Rigid	329	2,289	2,618
4 Axle Rigid	23	2,100	2,123
TOTAL VANS & RIGID TRUCKS	94,786	223,806	318,592
Motive Units for Articulated Vehicles G.V.W.			
Exc. – not exc. 21.0 tons	5	75	80
Exc. 21.0 not exc. 29.0 tons	0	257	257
Exc. 29.0 not exc. 33.0 tons	0	399	399
Exc. 33.0 not exc. 36.0 tons	1	102	103
Exc. 36.0 not exc. 38.0 tons	49	2,638	2,687
Exc. 38.0 not exc. 42.0 tons	41	1,608	1,649
Exc. 42.0 tons	139	513	652
TOTAL	235	5,592	5,827
BUSES (Other than 8–15 seat minibuses)			
Single Deck	273	1,180	1,453
Double Deck	209	509	718
TOTAL BUSES	482	1,689	2,171
TOTAL COMMERCIAL VEHICLES	95,503	231,087	326,590

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, Ltd.

UNITED KINGDOM - EXPORTS 1961-1989

Motor Vehicles by Type

	Passenger Cars	Commercial Vehicles	Total
1961........	370,744	167,931	538,675
1962........	544,924	149,870	694,794
1963........	615,827	159,007	774,834
1964........	679,383	168,606	847,989
1965........	627,567	166,189	793,756
1966........	556,044	165,924	721,968
1967........	502,596	135,188	637,784
1968........	676,571	142,036	818,607
1969........	771,634	181,152	952,786
1970........	690,339	172,387	862,726
1971........	721,094	194,747	915,841
1972........	627,479	139,932	767,411
1973........	598,816	163,148	761,964
1974........	564,790	160,722	725,512
1975........	516,219	179,633	695,852
1976........	495,796	188,103	683,899
1977........	474,826	191,887	666,713
1978........	466,382	141,992	608,374
1979........	410,118	140,838	550,956
1980........	359,145	121,882	481,027
1981**....	155,540	41,044	196,584
1982........	313,025	90,850	403,875
1983........	273,616	91,667	365,283
1984........	219,171	76,502	295,673
1985........	240,247	51,505	291,752
1986........	201,411	44,215	245,626
1987........	244,746	54,815	299,561
1988........	261,148	70,715	331,863
1989........	280,863	96,611	377,474

Motor Vehicle Assemblies by Type

	New Cars and Station Wagons			Commercial Vehicles		
	Assembled	Unassembled	Chassis with Engines	Complete	Chassis	Total Vehicles
1982.....	176,582	136,319	124	75,638	6,681	395,344
1983.....	149,688	123,914	14	76,967	4,139	354,722
1984.....	138,639	80,518	14	62,638	2,748	284,557
1985.....	181,008	59,227	12	36,707	2,081	279,035
1986.....	187,881	13,523	7	34,691	553	236,655
1987.....	240,430	4,189	127	46,055	483	291,284
1988.....	244,141	14,296	1,238	57,620	4,059	321,354
1989.....	317,777	16,937	N.A.	67,601	8,971	411,286

Other Motor Vehicles Exported by Type

	Buses & Coaches		Road Tractors	Special Purpose	Total Other Vehicles
	Complete -	Chassis			
1982.....	2,446	1,529	1,780	2,776	8,531
1983.....	5,973	1,514	1,464	1,610	10,561
1984.....	6,654	1,821	916	1,725	11,116
1985.....	7,912	2,116	973	1,716	12,717
1986.....	5,475	1,537	404	1,555	8,971
1987.....	5,518	1,188	582	989	8,277
1988.....	724	931	407	6,975	9,037
1989.....	698	1,459	697	12,846	15,700

** 1981 data for first 2 months and last 4 months of 1981 only.

DEPARTMENT OF TRADE AND H.M. CUSTOMS & EXCISE

UNITED KINGDOM - EXPORTS 1950-1989

Motor Vehicles to the U.S.A. by Type

	New Cars		Chassis	Commercial Vehicles		
	Assembled	Unassembled	With Engine	Complete	Chassis	Total
1950	19,977	0	3	948	0	20,928
1954	26,342	1	4	269	0	26,616
1955	20,991	0	1	236	0	21,228
1956	35,296	0	2,909	320	1	38,526
1957	94,867	0	3	712	5	95,587
1958	152,535	6	2	3,404	32	155,979
1959	208,102	2	4	6,066	46	214,220
1960	131,798	7	3	1,936	107	133,851
1961	30,511	7	1	581	121	31,221
1962	73,538	116	4	744	93	74,495
1963	68,462	45	2	859	22	69,390
1964	79,058	54	4	794	42	79,952
1965	69,889	38	3	1,216	8	71,154
1966	83,666	61	2	747	3	84,479
1967	70,647	117	2	466	3	71,235
1968	96,986	82	1	357	0	97,426
1969	103,687	4	0	1,137	1	104,829
1970	76,852	39	0	730	4	77,625
1971	110,164	43	0	1,310	1	111,518
1972	67,794	8	0	992	2	68,796
1973	64,676	67	0	1,412	12	66,167
1974	72,504	165	0	464	4	73,137
1975	67,749	3	0	188	16	67,956
1976	79,964	11	0	100	9	80,084
1977	53,882	7	0	122	0	54,011
1978	55,123	11	0	98	0	55,232
1979	46,462	2	0	5	17	46,486
1980	31,466	2	0	37	33	31,538
1981**	8,263	0	0	38		8,301
1982	13,814	0	0	60	61	13,895
1983	17,338	43	0	32	87	17,500
1984	19,941	21	0	22	172	20,156
1985	23,219	0	0	232		23,451
1986	27,042	0	0	167		27,209
1987	50,391	0	0	1,354		51,745
1988	31,791	0	0	983		32,774
1989	31,210	46	0	717		31,973

** Because of a civil service strike the only export figures available are for the first 2 months and last 4 months of 1981.

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, Ltd.

UNITED KINGDOM - EXPORTS 1971-1989

Motor Vehicles by Type

	Passenger Cars	Light Vans	Medium & Heavy Vans	4x2 Rigids	Land Rovers	Other Rigids	Artics	Buses (1)	Special Purpose Vehicles	Total Commercial Vehicles	Total All Vehicles
1971	741,788	20,664	37,296	90,196	43,077	4,575	2,140	7,620	122	205,690	947,478
1972	640,763	8,214	28,912	55,768	37,169	2,757	1,060	6,662	55	140,597	781,360
1973	632,090	30,594	47,136	71,960	34,160	3,408	1,257	8,244	67	196,826	828,916
1974	568,205	24,658	42,555	69,014	32,505	3,234	1,533	8,065	83	181,647	749,852
1975	537,967	20,760	44,175	86,296	41,734	4,531	1,941	10,690	323	210,450	748,417
1976	548,185	26,431	56,673	70,585	39,295	3,884	2,249	6,175	297	205,589	753,774
1977	590,875	27,075	66,242	67,053	35,915	2,469	1,491	3,349	405	203,999	794,874
1978	487,151	11,455	54,532	52,611	39,288	2,144	1,425	5,046	350	166,851	654,002
1979	374,673	13,895	53,099	52,537	33,037	2,155	1,130	5,397	73	161,323	535,996
1980	314,519	11,725	48,649	48,617	38,025	2,641	1,203	4,040	76	154,976	469,495
1981	300,623	12,008	29,943	33,001	36,629	1,798	760	2,750	359	117,248	417,871
1982	231,898	7,227	20,152	31,393	31,809	1,611	2,030	873	304	95,399	327,297
1983	233,658	3,119	19,100	19,155	19,606	1,499	943	747	195	64,364	298,022
1984	201,207	9,530	15,083	14,709	17,130	881	575	1,498	253	59,659	260,866
1985	226,471	12,041	17,553	15,050	21,511	1,460	468	1,600	125	69,808	296,279
1986	186,158	8,122	9,177	10,612	13,795	899	285	1,081	94	44,065	230,223
1987	219,940	13,363	20,428	7,490	11,380	1,381	493	689	24	55,248	275,188
1988	212,534	25,838	22,282	7,491	13,630	518	283	621	19	70,682	283,216
1989	280,863	35,061	39,609	6,880	13,837	329	455	422	18	96,611	377,474

NOTE: The above table contains Motor Vehicle exports as counted by the Motor Manufacturers. Differences between the figures of Export Allocation of Production and the export figures collated by Customs and Excise arise from Customs classifying some countable KD sets as "Parts and Accessories", rather than as vehicles, because of difficulties in identifying certain shipments. Also includes categories of unassembled vehicles not counted by the manufacturers.

(1) Prior to 1986 mini-buses were included in buses. From 1986 they are included in medium and heavy vans.

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, Ltd.

UNITED KINGDOM - EXPORTS 1988-1989

Motor Vehicles by Country of Destination

	Passenger Cars		Commercial Vehicles	
	1989	1988	1989	1988
EUROPE				
Belgium & Luxembourg	15,259	8,329	1,954	1,216
Denmark	443	567	893	445
France	114,765	68,238	14,154	8,821
Germany West	28,053	19,472	4,960	3,737
Greece	1,920	1,436	955	530
Irish Republic	14,549	14,914	7,857	4,759
Italy	28,489	24,570	8,926	11,490
The Netherlands	9,101	9,562	7,575	7,721
Portugal	16,713	16,679	14,950	13,699
Spain	19,265	17,109	8,841	5,462
TOTAL EEC	248,557	180,876	71,065	57,880
Austria	1,791	726	846	1,009
Finland	549	410	821	326
Iceland	12	82	13	9
Norway	133	343	371	351
Sweden	1,229	593	1,536	985
Switzerland	2,941	3,799	1,614	358
TOTAL EFTA	6,655	5,953	5,201	3,038
Albania	1	2	0	0
Andorra	7	11	1	0
Bulgaria	11	4	1	0
Cyprus	1,249	979	469	447
Czechoslovakia	14	10	1	3
Germany East	66	6	0	0
Gibraltar	173	406	97	30
Hungary	14	14	33	43
Malta	332	1,343	906	321
Poland	55	30	13	11
Romania	8	10	0	0
Soviet Union	50	45	3	12
Canary Islands	394	646	11	7
Turkey	142	273	143	426
Yugoslavia	42	25	26	0
TOTAL EUROPE	257,770	190,633	77,970	62,218

	Passenger Cars		Commercial Vehicles	
	1989	1988	1989	1988
AMERICA				
Argentina	2	1	0	0
Bahamas	3	11	1	15
Barbados	97	108	34	8
Belize	11	23	0	19
Bermuda	36	34	73	7
Bolivia	1	5	8	0
Brazil	41	6	13	6
Canada	1,416	2,539	158	92
Chile	8	5	4	6
Colombia	3	5	1	0
Costa Rica	4	3	0	0
Cuba	4	4	0	0
Curacao	0	0	3	0
Dominican Republic	1	0	0	0
Ecuador	1	11	1	0
Falkland Islands	74	69	15	25
French Guiana	1	4	0	0
French West Indies	306	421	2	1
Guatemala	16	23	1	0
Guyana	21	14	15	28
Haiti	11	8	2	0
Honduras	11	25	1	22
Jamaica	123	286	175	141
Leeward Islands	20	18	25	17
Mexico	2	1	1	0
Nicaragua	0	36	6	0
Panama & Canal Zone	10	9	1	14
Paraguay	11	20	0	1
Peru	10	15	1	0
Puerto Rico	2	6	0	0
St. Pierre & Miquelon	0	0	0	0
Salvador	9	6	0	4
Surinam	1	4	0	0
Trinidad & Tobago	8	6	1	1
Turks, Calcos & Cayman.	6	9	3	0
United States	31,294	31,791	1,171	983
Uruguay	6	4	0	1
Venezuela	1,033	3,050	150	1
Windward Islands	55	13	337	76
Other	1	9	0	0
TOTAL AMERICA	34,659	38,602	2,203	1,468

UNITED KINGDOM - EXPORTS 1988-1989 (continued)

Motor Vehicles by Country of Destination

	Passenger Cars		Commercial Vehicles	
	1989	1988	1989	1988
ASIA				
Abu Dhabi	603	393	27	318
Bahrain	67	109	10	35
Bangladesh	49	63	1,592	120
Brunei	177	182	9	0
China	18	37	25	48
Dubai	2,788	866	157	115
Hong Kong	2,441	600	628	314
India	131	65	29	9
Indonesia	193	36	26	0
Iran	13	2	18	6
Iraq	15	22	13	24
Israel	637	2,595	651	729
Japan	14,770	7,403	397	11
Jordan	222	402	37	17
Kuwait	157	258	11	10
Lebanon	36	52	1	0
Malaysia	955	384	587	70
Nepal	35	30	3	2
Oman	158	286	29	43
Pakistan	81	111	34	301
Qatar	268	272	7	21
Saudi Arabia	352	708	109	209
Sharjah	0	2	31	0
Singapore	489	945	1,227	49
Sri Lanka	148	157	100	66
Syria	5	3	0	0
Taiwan	6,247	4,130	14	5
Thailand	341	309	40	20
Vietnam	5	1	0	0
Yemen South	0	3	1	1
Other	125	43	22	25
TOTAL ASIA	31,526	20,469	5,835	2,568
AFRICA				
Algeria	19	16	14	5
Angola	52	48	10	18
Benin	1	9	0	2
Botswana	5	2	9	23
Burundi	109	52	0	0
Cameroon	35	14	21	2
Congo (Brazzaville)	3	4	0	0
Djibuti	7	1	1	0
Egypt	86	84	21	20
AFRICA (con't)				
Ethiopia	78	129	12	19
Gabon	0	1	5	17
Gambia	52	55	68	114
Ghana	183	272	184	259
Guinea	17	77	9	5
Kenya	1,393	655	97	221
Libya	197	176	85	38
Madagascar	59	42	0	13
Malawi	112	75	194	57
Mali	15	22	16	2
Mauritania	27	34	0	2
Mauritius	211	221	54	75
Morocco	205	30	338	741
Mozambique	49	110	45	26
Nigeria	319	323	294	301
Rwanda	13	11	0	3
St. Helena	43	29	10	20
Senegal	9	37	1,284	0
Sierra Leone	61	80	36	32
Somalia	34	14	3	4
South Africa	1,323	1,163	581	338
Sudan	84	97	52	307
Tanzania	745	1,168	437	157
Tunisia	32	48	2	1
Uganda	196	136	85	76
Zaire	307	221	167	55
Zambia	176	210	113	116
Zimbabwe	365	247	175	190
Other	160	155	69	60
TOTAL AFRICA	6,782	6,068	4,491	3,319
OCEANIA				
Australia	4,258	3,071	1,726	956
Fiji	3	0	0	0
French Polynesia	78	143	1	21
New Caledonia	264	498	0	0
New Zealand	3,608	1,589	44	165
Papua New Guinea	46	43	0	0
Other	11	30	2	1
TOTAL OCEANIA	8,268	5,374	1,773	1,143
MISCELLANEOUS	1	0	0	0
WORLD TOTAL	339,006	261,146	92,272	70,716

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD

UNITED KINGDOM -IMPORTS 1960-1989

Motor Vehicles by Type

	Cars & Station Wagons		Commercial Vehicles	
	Assembled	Unassembled	(Complete & Chassis)	Total
1960	52,500	5,809	1,919	60,228
1962	28,019	591	4,488	33,098
1964	65,090	635	3,970	69,695
1965	55,289	269	2,392	57,950
1966	66,789	4	2,683	69,476
1967	92,136	595	3,827	96,558
1968	102,338	38	3,803	106,179
1969	101,894	20	5,517	107,431
1970	157,956	20	10,317	168,293
1971	280,963	74	18,575	299,612
1972	450,231	83	34,855	485,169
1973	504,599	20	36,870	541,489
1974	375,348	73	39,589	415,010
1975	448,613	136	25,563	474,312
1976	521,801	12,100	27,368	561,269
1977	677,726	20,738	36,874	735,338
1978	800,759	13	46,557	847,329
1979	1,060,494	151	67,604	1,128,249
1980	863,049	31	73,730	936,810
1981	805,270	57	46,732	852,059
1982	934,080	61	71,471	1,005,612
1983	1,075,805	29	97,252	1,173,086
1984	1,020,486	8	102,927	1,123,421
1985	1,071,892	0	106,145	1,178,037
1986	1,071,747	0	122,433	1,194,180
1987	1,047,413	0	108,709	1,156,122
1988	1,356,902	0	145,447	1,502,349
1989	1,360,449	1,294	147,004	1,508,747

Motor Vehicle Imports from U.S.A. by Type

	Cars & Station Wagons		Commercial Vehicles	
	Assembled	Unassembled	(Complete & Chassis)	Total
1960	317	9	36	362
1962	135	0	38	173
1964	299	1	82	382
1965	284	0	64	348
1966	368	0	433	801
1967	479	1	104	584
1968	373	2	49	424
1969	282	0	33	315
1970	313	2	79	394
1971	287	0	79	366
1972	478	73	34	585
1973	966	1	50	1,017
1974	726	0	84	810
1975	862	3	186	1,051
1976	534	31	78	643
1977	817	0	143	960
1978	1,415	0	195	1,610
1979	1,699	27	328	2,054
1980	629	30	228	887
1981	623	57	363	1,043
1982	302	44	225	571
1983	238	24	170	432
1984	335	8	262	605
1985	270	1	397	668
1986	183	0	315	498
1987	366	0	307	673
1988	2,035	126	513	2,674
1989	3,898	54	492	4,444

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

UNITED KINGDOM - IMPORTS 1989

Motor Vehicles by Country of Origin and Type

	Passenger Cars	% of Total	Commercial Vehicles	% of Total	Total
Belgium/Luxembourg.	35,334	2.58	4,580	3.12	39,914
Denmark....................	111	0.01	99	0.07	210
France........................	254,959	18.60	33,435	22.74	288,394
Germany, West..........	474,859	34.65	42,414	28.85	517,273
Greece......................	2	0.00	0	0.00	2
Ireland........................	4,690	0.34	2,090	1.42	6,780
Italy...........................	79,216	5.78	5,866	3.99	85,082
The Netherlands........	64,180	4.68	4,283	2.91	68,463
Portugal.....................	16	0.00	8,577	5.83	8,593
Spain.........................	121,745	8.88	8,047	5.47	129,792
EEC..........................	1,035,112	75.52	109,391	74.41	1,144,503
Czechoslovakia..........	13,484	0.98	5	0.00	13,489
Finland......................	853	0.06	37	0.03	890
Yugoslavia.................	8,036	0.59	272	0.19	8,308
Poland.......................	7,775	0.57	606	0.41	8,381
Sweden.....................	24,397	1.78	5,325	3.62	29,722
Romania....................	592	0.04	628	0.43	1,220
U.S.S.R.....................	29,361	2.14	0	0.00	29,361
Other Countries.........	577	0.04	566	0.39	1,143
TOTAL EUROPE.........	1,120,187	81.73	116,830	79.47	1,237,017
South Korea...............	15,281	1.11	143	0.10	15,424
Japan........................	220,576	16.09	26,470	18.01	247,046
South Africa...............	15	0.00	8	0.01	23
U.S.A. & Canada........	4,259	0.31	514	0.35	4,773
Australia.....................	38	0.00	5	0.00	43
Other Countries.........	10,233	0.75	3,034	2.06	13,267
TOTAL.......................	1,370,589	100.00	147,004	100.00	1,517,593

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS LTD

UNITED KINGDOM - NEW REGISTRATIONS 1946-1989

Motor Vehicles by Type

	Passenger Cars		Taxis, Buses & Coaches		Trucks		
	Diesel	Gasoline	Diesel	Gasoline	Diesel	Gasoline	Total
1946.........	0	119,445	2,395	1,464	3,437	96,180	222,921
1947.........	0	145,086	4,723	2,808	4,167	114,864	271,648
1948.........	0	110,634	6,705	2,858	5,071	96,936	222,204
1949.........	0	151,928	7,893	4,162	7,191	97,771	268,945
1950.........	0	132,273	7,633	3,395	7,283	82,303	232,887
1951.........	0	136,188	4,935	2,740	6,634	71,108	221,605
1952.........	0	187,616	3,966	1,350	6,157	74,739	273,828
1953.........	0	295,073	3,545	1,407	10,535	85,853	396,413
1954.........	0	386,386	4,289	1,253	18,584	89,976	500,488
1955.........	0	500,857	4,264	1,268	31,303	121,062	658,754
1956.........	0	399,675	4,130	935	34,823	111,939	551,502
1957.........	597	424,758	4,308	714	35,257	103,634	569,268
1958.........	937	554,360	3,858	1,021	41,826	129,091	731,093
1959.........	852	644,765	3,960	1,113	52,770	137,582	841,042
1960.........	1,427	803,590	5,630	734	68,469	155,676	1,035,526
1961.........	1,316	741,487	5,495	599	66,921	151,667	967,485
1962.........	1,376	783,358	4,991	478	59,148	131,761	981,112
1963.........	1,596	1,007,012	5,868	496	67,078	137,958	1,220,008
1964.........	1,502	1,189,067	5,990	488	78,464	148,946	1,424,457
1965.........	1,270	1,121,206	5,959	868	77,272	150,060	1,356,635
1966.........	1,100	1,064,322	6,063	748	82,625	142,677	1,297,535
1967.........	1,050	1,115,652	5,715	824	77,185	142,890	1,343,316
1968.........	1,035	1,115,859	5,934	1,116	83,693	145,774	1,353,411
1969.........	1,010	987,441	6,115	978	91,995	145,799	1,233,338

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

	Passenger Cars		Taxis, Buses & Coaches		Trucks		
	Diesel	Gasoline	Diesel	Gasoline	Diesel	Gasoline	Total
1970*.......	1,451	1,095,763	6,523	1,128	85,992	148,624	1,339,481
1971.........	1,432	1,300,233	8,285	1,230	76,695	156,369	1,544,244
1972.........	1,456	1,661,397	8,550	1,294	77,087	188,369	1,938,153
1973.........	1,160	1,644,395	8,718	1,239	83,861	203,101	1,942,474
1974.........	1,034	1,232,982	7,122	713	67,161	164,930	1,473,942
1975.........	5,841	1,160,954	7,132	710	71,012	144,930	1,390,579
1976.........	6,938	1,248,909	7,994	744	67,170	141,151	1,472,906
1977.........	6,433	1,278,585	8,049	750	72,855	154,849	1,521,521
1978.........	7,077	1,554,383	8,171	971	82,703	180,235	1,833,540
1979.........	9,433	1,666,396	8,083	1,024	92,530	214,404	1,991,870
1980.........	9,651	1,479,364	7,895	869	73,396	191,734	1,762,909
1981.........	13,526	1,455,922	6,795	705	54,640	159,358	1,690,946
1982.........	16,329	1,567,999	6,278	784	61,991	165,146	1,818,527
1983.........	25,827	1,780,225	6,550	721	77,290	152,421	2,043,034
1984.........	45,106	1,714,150	6,464	694	92,268	130,627	1,989,309
1985.........	64,540	1,777,535	6,108	722	121,669	117,232	2,087,806
1986.........	75,108	1,808,046	8,266	658	131,823	106,998	2,130,899
1987.........	90,025	1,926,206	7,988	673	155,764	94,850	2,275,506
1988.........	99,465	2,110,844	8,517	637	193,395	103,073	2,515,931
1989.........	124,021	2,180,384	7,534	471	209,689	85,353	2,607,452

* 1970-1989 data for Great Britain.

NOTE: From October 1982 all general goods vehicles less than 1525 Kgs. unladen weight are assessed for vehicle excise duty at the same rate as private vehicles. The previous private car & van taxation class has been replaced. The above table shows for the first time registrations by actual body type.

DEPARTMENT OF TRANSPORT

UNITED KINGDOM - NEW REGISTRATIONS 1988-1989

Passenger Cars by Manufacturer

	1989		1988	
	Units	%	Units	%
ALFA ROMEO (Italy)	4,111	0.18	3,594	0.16
AUDI VOLKSWAGEN	127,744	5.56	120,795	5.45
V.W. (Germany)	127,739	0.00	120,795	0.00
V.W. (Belgium)	5	0.00	0	0.00
BMW. (W. Germany)	48,910	2.13	42,761	1.93
CITROEN	66,409	2.89	66,930	3.02
Citroen (France)	66,400	0.00	66,026	0.00
Citroen (Spain)	9	0.00	904	0.00
DAIHATSU (Japan)	4,303	0.19	3,838	0.17
FIAT	70,173	3.05	75,113	3.39
Fiat (Italy)	67,624	0.00	72,896	0.00
Fiat (Poland)	2,549	0.00	2,217	0.00
FORD	608,617	26.45	583,790	26.35
Ford (G.B.)	370,935	0.00	334,902	0.00
Ford (W. Germany)	122,913	0.00	123,753	0.00
Ford (Belgium)	79,887	0.00	76,534	0.00
Ford (Ireland)	0	0.00	1	0.00
Ford (Spain)	34,881	0.00	48,600	0.00
Ford (U.S.A.)	1	0.00	0	0.00
F.S.O. (Polski–Fiat) (Poland)	4,823	21.00	5,827	0.26
GENERAL MOTORS	349,901	15.21	303,565	13.70
Vauxhall/Opel (G.B.)	203,038	0.00	184,674	0.00
Vauxhall/Opel (W. Germany)	75,716	0.00	56,783	0.00
Vauxhall/Opel (Belgium)	100	0.00	5,171	0.00
Vauxhall/Opel (Spain)	71,047	0.00	56,937	0.00
HONDA	27,016	1.17	26,714	1.21
Honda (U.K.)	3,945	0	3,329	0
Honda (Japan)	23,071	0	23,385	0
INTERNATIONAL MOTORS	16,406	371.00	19,796	0.89
Hyundai (Korea)	8,602	0	11,365	0
Isuzu (Japan)	2,924	0	3,454	0
Subaru (Japan)	4,880	0	4,977	0
JAGUAR DAIMLER (G.B)	14,24[illegible]	0.62	14,504	0.65
LADA (U.S.S.R.)	28,061	1.22	30,728	1.39
LANCIA (Italy)	3,201	0.14	4,072	0.18
LOTUS (G.B.)	552	0.02	572	0.03
MASERATI (Italy)	151	0.01	136	0.01
MAZDA (Japan)	22,722	0.99	21,005	0.95
MERCEDES–BENZ (W. Germany	28,335	1.23	23,896	1.08
MITSUBISHI (Japan)	10,831	0.47	12,397	0.56

	1989		1988	
	Units	%	Units	%
NISSAN	138,437	6.02	134,724	6.08
Nissan (U.K.)	40,181	0.00	39,924	0.00
Nissan (Japan)	97,507	0.00	94,143	0.00
Nissan (Spain)	749	0.00	657	0.00
PEUGEOT/TALBOT	138,958	6.04	126,825	5.72
Peugeot/Talbot (G.B.)	43,326	0.00	53,715	0.00
Peugeot/Talbot (France)	95,632	0.00	73,110	0.00
PORSCHE (W. Germany	3,339	0.15	3,032	0.14
PROTON (Malaysia)	6,555	0.28		0.14
RELIANT (G.B.)	111	0.00	110	0.00
RENAULT (France)	88,111	3.83	85,592	3.86
ROLLS–ROYCE BENTLEY (G.B.)	1,009	0.04	861	0.04
ROVER GROUP	312,306	15.57	332,607	15.10
SAAB (Sweden)	12,105	0.53	10,681	0.48
SEAT (Spain)	10,286	0.45	9,445	0.43
SKODA (Czechoslovakia)	13,606	0.59	15,798	0.71
SUZUKI	5,988	0.26	5,705	0.26
Suzuki (Japan)	4,421	0	4,099	0
Suzuki (Spain)	1,567	0	1,606	0
TOYOTA (Japan)	42,408	1.84	39,853	1.80
VOLVO	81,706	3.55	80,427	3.63
Volvo (Sweden)	13,334	0.00	33,008	0.00
Volvo (The Netherlands)	46,813	0.00	47,419	0.00
Volvo (Belgium)	21,559	0.00	0	0.00
ZASTAVA (Yugoslavia)	7,903	0.34	8,750	0.39
OTHER BRITISH	923	0.04	685	0.03
OTHER IMPORTS	684	0.03	446	0.02
GRAND TOTAL	2,300,944	100.00	2,215,574	100.00

Passenger Car Penetration by Source

	1989 Units	1989 %	1988 Units	1988 %
British	990,569	43.05	965,883	43.60
EEC	1,989,976	86.49	1,889,886	85.30
EFTA	25,439	1.11	43,689	1.97
Other Western European	7,903	0.34	8,750	0.39
Comecon	49,380	2.15	54,715	2.47
Japan	213,067	9.26	207,151	9.35
Other Countries	15,179	0.65	11,383	0.51
TOTAL IMPORTS	1,310,375	56.95	1,249,691	56.40
GRAND TOTAL	2,300,944	100.00	2,215,574	100.00

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS Ltd.

UNITED KINGDOM - NEW REGISTRATIONS 1988-1989

Commercial Vehicles by Manufacturer

	LIGHT VANS		MEDIUM AND HEAVY VANS		LIGHT 4 X 4 VEHICLES		TRUCKS AND ARTICS		BUSES AND COACHES		TOTAL	
Manufacturers	1988	1989	1988	1989	1988	1989	1988	1989	1988	1989	1988	1989
AWD	0	0	0	0	0	0	154	1,434	0	0	154	1,434
Citroen	3,375	2,967	1,037	1,164	0	0	0	0	0	0	4,412	4,131
Daihatsu	538	316	0	0	2,093	2,430	0	0	0	0	2,631	2,746
Dennis	0	0	0	0	0	0	527	400	192	244	719	644
ERF	0	0	0	0	0	0	3,740	4,368	0	0	3,740	4,368
Fiat	1,590	2,946	3,507	2,775	0	0	0	0	0	0	5,097	5,721
Foden	0	0	0	0	0	0	1,503	1,645	0	0	1,503	1,645
Ford	36,844	38,944	62,994	75,778	0	0	103	3	0	0	99,941	114,725
FSO	881	678	0	0	0	0	0	0	0	0	881	678
GM Bedford	31,847	34,029	8,192	8,613	282	479	120	4	45	0	40,486	43,125
Hestair Duple	0	0	0	0	0	0	0	0	25	24	25	24
Honda	1,175	131	0	0	0	0	0	0	0	0	1,175	131
International Motors	1,122	1,065	0	0	2,395	2,381	0	0	0	0	3,517	3,446
Iveco	0	0	10	0	0	0	0	0	0	0	10	0
Iveco Ford	0	0	135	0	0	0	16,403	15,511	0	0	16,538	15,511
Lada	214	308	0	0	46	35	0	0	0	0	260	343
Leyland Bus	0	0	0	0	0	0	0	0	779	1,074	779	1,074
Leyland Daf	0	0	17,146	16,138	0	0	15,264	14,586	211	263	32,621	30,987
MAN Volkswagen	2,534	2,691	7,114	7,621	0	47	2,725	2,714	0	0	12,373	13,073
Mazda	0	0	3,539	3,820	0	0	0	0	0	0	3,539	3,820
MCW	0	0	0	0	0	0	0	0	570	249	570	249
Mercedes–Benz	0	0	8,338	9,338	7	2	10,296	10,774	1	0	18,642	20,114
Mitsubishi	0	0	2,270	1,695	340	320	0	0	0	0	2,610	2,015
Nissan	1,316	750	11,459	8,579	1,025	673	0	0	0	0	13,800	10,002
Peugeot/Talbot	5,899	5,418	8,382	7,385	0	0	0	0	0	0	14,281	12,803
Renault	6,331	5,791	11,864	12,684	0	0	0	0	0	0	18,195	18,475
RTI	0	0	14	18	0	0	4,639	4,148	0	0	4,653	4,166
Rover Group	19,511	19,762	0	0	6,984	8,240	0	0	0	0	26,495	28,002
Scania	0	0	0	0	0	0	3,150	3,641	130	145	3,280	3,786
Seat	744	969	0	0	0	0	0	0	0	0	744	969
Seddon Atkinson	0	0	0	0	0	0	2,234	2,185	0	0	2,234	2,185
Suzuki	3,354	2,344	0	0	2,038	2,508	0	0	0	0	5,392	4,852
Toyota	0	0	4,216	3,552	2,765	2,359	0	0	0	0	6,981	5,911
Volvo	0	0	0	0	0	0	6,843	7,031	591	771	7,434	7,802
Zastava	311	329	0	0	0	0	0	12	0	0	311	341
Other British	25	27	1	0	0	0	92	121	0	4[illegible]	118	196
Other Imports	51	7	121	361	233	369	125	657	112	216	642	1,610
TOTAL	117,662	119,472	150,339	159,521	18,208	19,843	67,918	69,234	2,656	3,034	356,783	371,104

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

UNITED KINGDOM - NEW REGISTRATIONS 1986-1989

Ranked According to Top Ten Selling Car Models

Rank		1989	% Share	Rank		1988	% Share
1	Ford Escort	181,218	7.88	1	Ford Escort	172,706	7.79
2	Ford Sierra	175,911	7.65	2	Ford Sierra	162,684	7.34
3	Ford Fiesta	149,358	6.49	3	Ford Fiesta	144,991	6.54
4	Vauxhall Cavalier	130,615	5.68	4	Austin/MG Metro	116,811	5.27
5	Vauxhall Astra	115,294	5.01	5	Vauxhall Astra	98,086	4.43
6	Rover Metro	99,373	4.32	6	Vauxhall Cavalier	96,462	4.35
7	Vauxhall Nova	71,047	3.09	7	Ford Orion	67,713	3.07
8	Ford Orion	68,598	2.98	8	Austin/MG Montego	63,649	2.87
9	Rover 200 Series	68,316	2.97	9	Rover 200 Series	58,890	2.66
10	Rover Montego	57,835	2.51	10	Vauxhall Nova	56,937	2.57

Rank		1987	% Share	Rank		1986	% Share
1	Ford Escort	178,001	8.84	1	Ford Escort	156,895	8.33
2	Ford Fiesta	153,453	7.62	2	Ford Fiesta	143,712	7.63
3	Ford Sierra	139,878	6.95	3	Ford Sierra	113,861	6.05
4	Austin/MG Metro	108,223	5.37	4	Vauxhall Cavalier	113,475	6.03
5	Vauxhall Cavalier	98,490	4.89	5	Austin/MG Metro	109,351	5.81
6	Vauxhall Astra	88,637	4.40	6	Vauxhall Astra	80,067	4.25
7	Ford Orion	69,262	3.44	7	Austin/MG Montego	62,658	3.33
8	Austin/MG Montego	56,238	2.79	8	Ford Orion	55,255	2.94
9	Rover 200 Series	50,254	2.50	9	Austin/MG Maestro	51,465	2.73
10	Peugeot 205	49,127	2.44	10	Vauxhall Nova	48,465	2.57

SOCIETY OF MOTOR MANUFACTURERS & TRADERS Ltd.

UNITED KINGDOM - TOTAL REGISTRATIONS 1950-1989

Motor Vehicles by Type as of December Census

Census December	Private and Light Goods	Taxis, Buses & Coaches	Trucks & General Haulage Tractors etc.	Total
1950........	2,307,379	139,609	919,902	3,366,890
1954........	3,172,869	110,186	1,061,444	4,344,499
1955........	3,609,400	104,777	1,139,710	4,853,887
1956........	3,980,511	101,692	1,206,299	5,288,502
1957........	4,282,438	99,398	1,250,375	5,632,211
1958........	4,651,021	97,761	1,304,114	6,052,896
1959........	5,080,510	94,282	1,365,052	6,539,844
1960........	5,650,461	95,302	1,438,851	7,184,614
1961........	6,113,764	93,512	1,496,542	7,703,818
1962........	6,706,159	94,896	1,517,027	8,318,082
1963........	7,546,650	98,173	1,577,978	9,222,801
1964........	8,436,193	98,644	1,626,480	10,161,317
1965........	9,131,075	98,443	1,650,177	10,879,695
1966........	9,746,887	95,895	1,617,203	11,459,985
1967........	10,554,193	96,350	1,668,498	12,319,041
1968........	11,078,000	101,500	1,613,200	12,792,700
1969........	11,504,300	104,060	1,610,570	13,218,930
1970........	11,801,868	105,421	1,663,958	13,571,247
1971........	12,357,777	108,669	1,665,985	14,132,431
1972........	13,022,764	106,957	1,692,120	14,821,841
1973........	13,815,000	108,880	1,771,180	15,695,060
1974........	13,947,934	108,884	1,806,346	15,863,164
1975........	14,060,973	113,694	1,820,052	15,994,719
1976........	14,372,834	115,392	1,803,492	16,291,718
1977*.......	N.A.	N.A.	N.A.	N.A.
1978........	14,416,989	112,206	1,742,528	16,271,723
1979........	14,926,571	112,781	1,827,606	16,866,958
1980........	15,437,733	112,502	1,807,511	17,357,746
1981........	15,632,683	112,234	1,777,377	17,522,294
1982........	17,640,432	99,263	2,411,633	20,151,328
1983........	18,101,129	99,022	2,467,535	20,667,686
1984........	18,520,514	100,566	2,588,947	21,210,027
1985........	18,935,805	97,802	2,648,217	21,681,824
1986........	19,390,195	97,545	2,720,826	22,208,566
1987........	20,069,437	98,750	2,849,683	23,017,870
1988........	20,923,423	100,727	3,573,596	24,597,746
1989........	21,849,275	101,609	3,721,661	25,672,545

* No census taken.

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

UNITED KINGDOM - TOTAL REGISTRATIONS 1987-1989

Motor Vehicles by Type

Type of Vehicle	1987	1988	1989
PASSENGER CAR (cc capacity)			
0–1000 cc	2,461,110	2,552,120	2,604,795
1001–1150 cc	1,8[illegible]6,080	1,901,944	1,815,694
1151–1350 cc	5,168,160	5,172,078	5,294,010
1351–1550 cc	1,299,482	1,413,975	1,533,632
1551–1750 cc	4,565,544	4,825,588	5,108,351
1751–1950 cc	1,155,729	1,303,451	1,500,014
1951–2150 cc	1,962,892	2,110,592	2,311,594
Over 2150 cc	1,620,440	1,643,675	1,681,185
Total	20,069,437	20,923,423	21,849,275
TRUCKS			
4x4 Utilities	241,732	268,789	293,286
Vans	2,048,321	2,164,013	2,270,449
Trucks 2 Axle	391,081	408,176	416,279
Trucks 3 Axle	34,100	36,960	38,509
Trucks 4 Axle	25,673	28,599	30,334
Articulated	108,776	116,865	122,627
Agricultural & Others	541,905	550,194	550,177
Total	3,391,588	3,573,596	3,721,661
Taxis	27,120	28,794	29,683
Mini Buses	93,728	96,495	100,036
BUSES AND COACHES			
Single & Half Deck			
0–30 Seats	4,477	5,314	5,675
31–45 Seats	12,247	11,759	11,052
46–52 Seats	11,670	11,642	11,898
Over 53 Seats	15,587	15,891	16,212
Double Deck			
0–59 Seats	1,550	1,564	1,535
60–70 Seats	5,540	5,242	5,098
71–90 Seats	20,559	20,521	20,456
Total Buses and Coaches	165,358	168,428	171,962
Motorcycles, Scooters and Mopeds	1,434,638	1,338,596	1,273,879

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

EASTERN EUROPE

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YUGOSLAVIA	269

CZECHOSLOVAKIA - PRODUCTION 1948-1989

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1948.....	17,971	7,221	1,122	26,314
1949.....	20,769	5,733	1,021	27,523
1950.....	24,463	5,984	977	31,424
1951.....	17,064	11,530	988	29,582
1952.....	6,295	10,128	545	16,968
1953.....	7,300	11,443	555	19,298
1954.....	5,375	12,936	1,073	19,384
1955.....	12,530	10,541	1,112	24,183
1956.....	25,068	11,046	1,215	37,329
1957.....	34,561	12,465	1,333	48,359
1958.....	43,439	14,048	1,069	58,556
1959.....	50,605	14,540	1,517	66,662
1960.....	56,211	15,901	1,572	73,684
1961.....	58,840	16,624	1,589	77,053
1962.....	64,325	15,528	1,371	81,224
1963.....	56,477	13,050	1,254	70,781
1964.....	42,115	11,942	1,411	55,468
1965.....	77,705	11,627	1,381	90,713
1966.....	92,717	19,332	1,372	113,421
1967.....	111,718	19,905	1,551	133,174
1968.....	125,517	22,555	2,227	150,299
1969.....	132,409	23,646	2,527	158,582
1970.....	142,856	24,462	2,602	169,920
1971.....	149,016	25,067	2,779	176,862
1972.....	154,454	25,631	2,852	182,937
1973.....	165,878	28,913	3,014	197,805
1974.....	168,701	30,124	2,052	200,877
1975.....	175,411	33,407	2,255	211,073
1976.....	179,100	36,736	*	215,836
1977.....	158,987	38,598	*	197,585
1978.....	175,485	40,129	2,854	218,468
1979.....	182,090	43,247	3,401	228,738
1980.....	183,746	45,688	3,678	233,112
1981.....	180,590	45,908	3,015	229,513
1982.....	173,517	47,270	3,662	224,449
1983.....	177,505	43,194	3,150	223,849
1984.....	180,471	46,872	3,240	230,583
1985.....	183,701	47,956	3,386	235,043
1986.....	185,030	50,199	3,539	238,768
1987.....	172,355	51,194	3,350	226,899
1988.....	163,834	50,498	3,344	217,676
1989.....	188,611	50,570	3,201	242,382

* Included with trucks.

STATISTICKE PREHLEDY

CZECHOSLOVAKIA-
TOTAL REGISTRATIONS 1922-1989

Motor Vehicles by Type

	Passenger Cars	Utilities	Trucks	Special Vehicles	Buses	Total
1922........	4,892	0	1,932	28	123	6,975
1930........	40,639	0	19,025	817	2,516	62,997
1936........	85,439	0	27,311	1,878	3,095	117,723
1948........	118,700	0	71,500	0	4,150	194,350
1955........	139,518	19,788	62,960	14,050	7,855	244,171
1960........	247,092	14,862	74,571	26,533	9,860	372,918
1965........	412,972	14,560	87,081	38,048	13,515	566,176
1970........	825,755	23,802	123,301	51,485	19,806	1,044,149
1975........	1,505,050	47,883	144,807	67,996	24,127	1,789,863
1976........	1,677,493	46,605	156,404	72,359	25,271	1,978,132
1977........	1,827,688	48,939	164,109	76,749	26,416	2,143,901
1978........	1,982,186	54,003	171,388	83,121	27,412	2,318,110
1979........	2,132,561	55,478	181,310	87,998	28,782	2,486,129
1980........	2,273,931	57,218	188,570	94,332	20,282	2,634,333
1981........	2,373,015	60,003	192,628	101,934	31,991	2,759,571
1982........	2,441,472	61,352	193,309	103,207	32,363	2,831,703
1983........	2,511,269	61,859	192,320	108,365	33,072	2,906,885
1984........	2,639,564	61,639	198,272	118,202	34,747	3,052,424
1985........	2,726,325	62,857	201,409	123,894	35,532	3,150,017
1986........	2,639,435	66,297	204,891	129,636	36,786	3,077,045
1987........	2,724,442	65,370	208,576	129,023	36,595	3,164,006
1988........	2,999,987	66,000	212,242	144,729	37,720	3,460,678
1989........	3,122,307	*	220,451	*	39,382	3,382,140

* - Utilities and special vehicles are included with passenger cars.

FEDERALNI STATISTICKY URAD PRAHA

GERMANY, EAST - PRODUCTION, REGISTRATION, EXPORTS, IMPORTS 1950-1989

TOTAL REGISTRATIONS BY TYPE

Year/End	Passenger Cars	Trucks	Special Purpose Vehicles	Road and Farm Tractors	Buses	Total
1950	75,710	93,454	3,342	11,574	1,925	186,005
1955	117,072	94,104	5,554	59,148	4,644	280,522
1960	298,575	117,795	13,943	85,612	9,365	525,290
1965	661,584	146,679	18,917	150,331	12,254	989,765
1970	1,159,778	185,888	42,997	194,024	16,686	1,599,373
1971	1,267,846	197,740	46,248	198,851	17,221	1,727,906
1972	1,400,390	205,811	49,667	202,713	17,774	1,876,355
1973	1,539,060	216,250	53,484	204,136	19,068	2,031,998
1974	1,702,882	225,653	56,638	209,279	19,734	2,214,186
1975	1,880,478	238,904	61,743	212,343	20,983	2,414,451
1976	2,052,240	248,616	64,325	212,320	22,844	2,600,345
1977	2,236,702	262,507	70,064	213,566	23,824	2,806,663
1978	2,392,284	226,693	100,284	221,430	52,261	2,992,952
1979	2,532,941	231,228	102,996	226,294	52,670	3,146,129
1980	2,677,703	234,148	114,262	230,642	51,070	3,307,825
1981	2,811,976	237,311	119,377	232,367	51,913	3,452,944
1982	2,921,574	228,368	127,692	233,726	53,041	3,564,401
1983	3,019,875	223,186	129,611	234,153	53,178	3,660,003
1984	3,157,077	219,319	136,018	238,052	53,595	3,804,061
1985	3,306,230	220,640	140,181	240,304	55,698	3,963,053
1986	3,462,184	219,415	N.A.	N.A.	57,600	3,739,199
1987	3,600,450	222,843	N.A.	N.A.	59,245	3,882,538

STATISTISCHES JAHRBUCH DER DEUTSCHEN DEMOKRATISCHEN REPUBLIK

PRODUCTION BY TYPE

Year	Passenger Cars	Trucks	Buses	Total
1970	127,000	21,613	2,587	151,200
1975	150,000	33,335	2,465	185,800
1980	177,000	34,130	2,870	214,000
1981	180,000	36,359	3,041	219,400
1982	183,000	36,331	2,469	221,800
1983	188,000	41,245		229,545
1984	202,000	43,100	1,600	246,700
1985	214,000	46,100	1,695	261,795
1986	217,931	44,887	1,626	264,444
1987	218,600	45,680	1,626	265,906
1988	217,900	42,500	1,790	262,190
1989	218,981	48,048		267,029

EXPORTS BY TYPE

	Passenger Cars	Trucks	Buses	Total
1960	11,515	5,573	N.A.	17,088
1970	56,178	12,027	249	68,454
1975	75,903	24,209	462	100,574
1980	84,824	26,815	487	112,126
1981	82,418	29,357	493	112,268
1982	84,902	29,790	1,124	115,816
1983	72,579	27,266	N.A.	99,845
1984	63,623	27,12[illegible]	N.A.	90,751
1985	N.A.	N[illegible]	N.A.	N.A.
1986	71,527	36,26[illegible]	N.A.	107,790
1987	73,500	36,260	N.A.	109,760
1988	72,900	31,200	N.A.	104,100
1989	N.A.	N.A.	N.A.	N.A.

IMPORTS BY TYPE

	Passenger Cars	Trucks	Buses	Total
1960	6,231	578	828	7,637
1970	47,061	7,564	1,816	56,441
1975	90,117	6,920	1,868	98,905
1980	62,339	9,863	1,359	73,561
1981	48,082	7,665	803	56,550
1982	32,839	2,755	823	36,417
1983	10,052	797	851	11,700
1984	30,831	1,615	812	33,258
1985	N.A.	N.A.	N.A.	N.A.
1986	24,946	1,724	1,081	27,751
1987	22,950	1,750	1,180	25,880
1988	25,800	1,820	1,190	28,810
1989	N.A.	N.A.	N.A.	N.A.

PRODUCTION BY MAKE

1989	Passenger Cars	Commercial Vehicles
Wartburg	59,845	0
IFA	0	28,257
Barkas	1,935	5,475
Multicar	0	8,700
Karosseriew Dresden	6,900	0
Karosseriewerk Halle	4,650	0
Robur	77	5,465
Trabant	145,574	0
Other	0	151
Total	218,981	48,048

HUNGARY - PRODUCTION 1985-1989

Buses and Coaches by Model

	1985	1986	1987	1988	1989
IK - 211	82	123	220	189	163
IK - 238	10	31	0	0	0
IK - 250	1,221	1,379	1,107	1,367	860
IK - 256	1,869	2,465	2,260	2,218	3,086
IK - 259	2	1	0	50	25
IK - 260	3,564	3,277	1,987	1,770	1,774
IK - 263	0	0	0	1	333
IK - 266	134	251	157	62	145
IK - 271	0	0	0	1	0
IK - 280	4,324	4,567	5,571	5,300	4,224
IK - 280 trolley	51	13	101	76	50
IK - 283	0	0	0	1	0
IK - 284	0	3	0	0	1
IK - 286	36	12	121	82	0
IK - 365	0	0	9	9	41
IK - 396	0	7	37	63	25
IK - 415	0	0	11	20	1
IK - 521	0	0	1	16	17
IK - 543	2	20	1	7	118
IK - 548	1	0	0	0	0
IK - 722	0	0	0	42	0
IK - 416	0	0	0	0	69
IK - 216	0	0	0	0	49
IK - 385	0	0	0	0	1
IK - 350	0	0	0	0	1
Others	15	10	0	54	0
CKD-SKD	1,915	1,427	1,340	1,148	950
TOTAL	13,226	13,586	12,923	12,476	11,933

MOGURT

HUNGARY - EXPORTS 1985-1989

Commercial Vehicles by Country of Destination

Country	1985	1986	1987	1988	1989
TRUCKS					
Democratic Republic of Germany	0	1	0	0	0
Syria	125	0	0	0	0
Vietnam	49	101	162	10	73
China	502	780	500	300	0
Korea	0	0	0	530	160
United Kingdom	0	0	0	0	1
Kambodia	0	0	0	0	20
TOTAL TRUCKS	676	882	662	840	254
ROAD TRACTORS					
Yugoslavia	661	545	380	0	0
Egypt	120	0	40	0	0
United Arab Emirates	0	10	14	0	0
TOTAL ROAD TRACTORS	781	555	434	0	0
SPECIAL PURPOSE VEHICLES					
Egypt	5	0	0	25	0
Korea	0	0	0	21	40
Lichtenstein	0	0	1	0	5
Federal Republic of Germany	0	0	2	4	0
TOTAL SPECIAL PURPOSE VEHICLES	5	0	3	50	45
CHASSIS					
Federal Republic of Germany	360	368	32	0	0
China	826	579	0	0	0
Poland	200	1,099	1,501	1,486	1,114
Yugoslavia	90	254	221	0	0
United Arab Emirates	0	6	21	0	0
Austria	0	0	2	0	0
Greece	0	0	0	8	0
Singapore	0	0	0	61	16
Iran	0	0	0	0	1
Ecuador	0	0	0	0	1
Australia	0	0	0	0	1
TOTAL CHASSIS	1,476	2,306	1,777	1,555	1,133
TOTAL COMMERCIAL	2,938	3,743	2,876	2,445	1,432

MOGURT

HUNGARY - EXPORTS 1985-1989

Buses by Country of Destination

Country	1985	1986	1987	1988	1989
Bulgaria	155	153	306	114	32
Czechoslovakia	251	263	250	303	581
Democratic Republic of Germany	713	1,027	1,064	1,215	1,060
Poland	1,060	1,901	437	251	431
U.S.S.R.	7,718	7,790	7,904	7,652	6,497
Federal Republic of Germany	0	0	1	17	4
United Kingdom	2	32	20	40	0
Greece	52	0	21	7	0
Sweden	7	7	16	7	0
Lichtenstein	0	1	0	0	0
Austria	0	0	2	0	1
Holland	0	0	0	7	0
France	0	0	0	0	24
TOTAL EUROPE	9,958	11,174	10,021	9,613	8,630
China	385	500	1	430	1
Iraq	590	268	0	0	132
Kuwait	5	31	0	0	80
Korea	20	11	10	13	10
Turkey	70	21	0	0	0
Yemen	0	0	0	28	28
Vietnam	0	33	0	0	0
TOTAL ASIA	1,070	864	11	471	251
Canada	34	19	128	82	0
Cuba	846	309	650	530	570
United States	2	0	0	0	58
Ecuador	0	0	0	40	0
TOTAL AMERICA	882	328	778	652	628
Kenya	0	0	0	50	1
Egypt	2	51	355	352	250
Angola	101	100	0	99	0
Libya	152	0	300	150	0
Tunisia	0	0	0	30	122
Other	0	0	0	0	0
TOTAL AFRICA	255	151	655	681	373
TOTAL BUSES	12,165	12,517	11,465	11,417	9,882

MOGURT

HUNGARY - IMPORTS 1985-1989

Imports of Passenger Cars by Make

	1985	1986	1987	1988	1989
Trabant............	20,357	22,300	21,100	21,300	21,000
Wartburg..........	15,927	15,621	13,851	13,377	16,850
Barkas............	461	283	367	225	392
Skoda..............	9,989	10,516	14,406	10,551	10,251
Dacia...............	14,643	25,887	35,866	37,038	36,000
Polski Fiat........	5,977	11,990	10,787	9,855	6,214
V.A.Z...............	26,060	28,002	40,963	28,788	40,662
L.U.A.Z...........	0	0	0	0	1,400
Volga..............	751	1,150	2,001	1,001	800
Moszkvics........	400	500	2,317	2,866	0
Z.A.Z. 968........	0	0	5	2	150
U.A.Z...............	1,297	331	135	291	31
Mercedes.........	20	34	8	22	1,016
Volkswagen......	77	71	150	548	1,555
Opel................	196	303	327	707	4
Renault............	10	0	2	6	156
Fiat..................	205	389	188	235	40
Ford.................	45	47	48	37	0
Daihatsu..........	102	158	87	45	0
Mazda..............	29	4	7	26	56
Nissan.............	28	214	112	101	1,000
Maruti..............	0	0	505	0	25
Toyota.............	59	180	106	160	0
Suzuki.............	8	33	74	82	20
Zastava, Yugo	4,703	3,110	3,693	1,060	0
Volvo...............	0	10	15	4	0
TOTAL.............	101,344	121,133	147,120	128,327	137,622

MOGURT

HUNGARY - IMPORTS 1986-1989

Commercial Vehicles by Country of Origin

Country	1986	1987	1988	1989
BUSES AND COACHES				
German Democratic Republic	694	708	580	743
Poland	523	692	606	547
U.S.S.R.	433	474	380	492
Federal Republic of Germany	0	0	2	2
Total	1,650	1,874	1,568	1,784
TRUCKS				
Austria	0	1	0	0
Bulgaria	0	0	150	0
Czechoslovakia	1,571	2,045	1,202	2,064
France	0	0	5	0
German Democratic Republic	9,055	9,924	8,897	6,946
Poland	3,941	2,789	3,907	2,984
Romania	3,084	1,183	3,207	6,866
U.S.S.R.	4,384	3,402	3,420	3,203
Federal Republic of Germany	1	0	2	0
Holland	0	0	0	1
Total	22,036	19,344	20,790	22,064
ROAD TRACTORS				
France	56	19	38	42
Czechoslovakia	57	79	23	101
German Democratic Republic	20	70	30	20
U.S.S.R.	45	105	46	20
Federal Republic of Germany	120	17	23	5
Sweden	4	11	3	0
Italy	0	39	25	0
Total	302	340	188	188
SPECIAL PURPOSE VEHICLES				
China	0	0	1	0
Czechoslovakia	131	163	215	202
German Democratic Republic	778	916	981	591
Poland	357	285	310	581
U.S.S.R.	401	223	143	0
Austria	3	6	1	239
Denmark	0	0	0	6
Federal Republic of Germany	35	21	11	16
Sweden	0	6	0	0
Switzerland	0	1	1	0
United Kingdom	10	3	0	0
U.S.A.	0	1	0	0
Korea	0	0	0	9
Total	1,715	1,625	1,662	1,644

HUNGARY - IMPORTS 1986-1989 (continued)

Commercial Vehicles by Country of Origin

Country	1986	1987	1988	1989
CHASSIS				
Czechoslovakia	80	68	75	297
German Democratic Republic	418	525	611	477
U.S.S.R.	286	290	220	196
United Kingdom	10	0	1	0
Federal Republic of Germany	77	7	10	58
Italy	0	30	20	22
Poland	0	0	0	0
Romania	270	37	0	0
France	0	15	0	0
Sweden	0	6	0	0
Total	1,141	978	937	1,050
BODIES				
U.S.S.R.	0	0	14	0
Federal Republic of Germany	82	30	23	18
United Kingdom	4	2	0	1
Netherlands	15	0	0	0
Austria	0	1	0	0
Italy	0	6	0	0
Sweden	0	1	0	0
Turkey	0	30	0	0
Korea	0	0	0	1
Total	101	70	37	20
TRAILERS				
Austria	6	6	3	7
Czechoslovakia	180	260	483	273
German Democratic Republic	1,420	1,722	792	1,635
Federal Republic of Germany	174	55	26	11
U.S.S.R.	14	0	37	27
Yugoslavia	0	0	5	12
Poland	0	0	0	0
Sweden	0	0	0	0
Denmark	1	0	0	0
France	3	6	0	0
Switzerland	4	1	0	0
Spain	0	35	0	0
Vietman	0	0	0	40
Total	1,802	2,085	1,348	2,006
TOTAL VEHICLES	28,747	26,410	26,529	28,755

MOGURT

HUNGARY - TOTAL REGISTRATIONS 1989

Passenger Cars by Manufacturer

Make	Units	Make	Units	Make	Units
Alder	8	Honda	1,762	Simca	658
Alfa Romeo	235	Innocenti	25	Skoda	195,410
ARO	521	Lanica	447	Steyr	174
Audi	3,915	Maruti	1,361	Sunbeam	21
Austin	379	Mazda	3,600	Suzuki	1,078
Autobuzul	21	Mercedes	5,274	Tatra	40
Barkas	5,646	Moris	91	Toyota	3,218
B.M.W.	4,183	Moszkvics	24,036	Triumph	33
Borgward	17	NSU	311	UAZ	3,930
Chevrolet	90	Nysa	272	Vauxhall	102
Chrysler	39	Opel	18,659	VAZ (Lada)	504,107
Citroen	2,952	Peugeot	3,588	Trabant	328,909
Dacia	187,591	Plymouth	7	Velorex	84
DAF	32	Polski Fiat	105,331	Volkswagen	20,785
Daihatsu	1,581	Porsche	68	Volvo	1,550
Datsun	3,217	RAF-Latvija	66	Warsawa	69
DKW	53	Renault	7,290	Wartburg	214,013
Fiat	17,038	Saab	38	Zaporozsec	8,608
Ford	14,835	Seat	321	Zastava	21,962
Gaz, Volga	9,542			ZUK	112
Glas	9			Others	1,038
Gutbrod	38				
Hillman	26			TOTAL	1,730,416

SUPERINTENDENCE OF TRANSPORT 1989

POLAND - PRODUCTION 1985-1989

Motor Vehicles by Manufacturer and Type

	1985	1986	1987	1988	1989
CARS/STATION WAGONS					
FSO Warszawa	92,253	94,939	98,006	96,875	85,285
FSM Bielsko Biala	196,989	200,140	204,510	205,500	207,917
Total	289,242	295,079	302,516	302,375	293,202
TRUCKS					
FSR Poznan	5,035	4,958	4,791	4,076	4,491
FSC Starachowice	12,000	12,000	12,003	11,317	9,504
FSC Lublin	22,544	21,200	21,374	21,859	19,354
JZS Jelcz	4,854	4,952	4,920	5,050	5,359
SFA Sanok	24,469	24,251	22,300	12,660	11,980
FSO Nysa	12,049	12,576	12,550	13,214	13,964
SHI Kielce	2,018	2,636	2,734	3,144	3,140
Total	82,969	82,573	80,672	71,320	67,792
BUSES					
JZS Jelcz	1,287	1,314	2,180	2,275	2,516
SFA Sanok	3,205	3,209	3,183	3,228	3,311
Total	4,492	4,523	5,363	5,503	5,827
GRAND TOTAL	376,703	382,175	388,551	379,198	366,821

POLISH MOTOR INDUSTRY CORPORATION

U.S.S.R. - PRODUCTION 1946-1989

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1946	6,289	94,582	1,300	102,171
1947	9,622	121,146	2,200	132,968
1948	20,175	173,881	3,000	197,056
1949	45,661	226,931	3,400	275,992
1950	64,554	294,441	3,900	362,895
1951	53,646	229,737	5,300	288,683
1952	59,663	243,573	4,700	307,936
1953	77,380	270,695	6,100	354,175
1954	94,728	300,845	8,300	403,873
1955	107,806	328,962	8,500	445,268
1956	97,792	357,640	9,200	464,632
1957	113,588	371,620	10,200	495,408
1958	122,191	388,883	T	511,074
1959	124,519	370,475	T	494,994
1960	138,822	384,769	T	523,591
1961	148,914	406,416	T	555,330
1962	165,900	411,600	T	577,500
1963	173,122	413,890	T	587,012
1964	185,200	417,900	T	603,100
1965	201,175	397,630	35,507	634,312
1966	230,200	406,900	38,200	675,300
1967	251,400	477,400	T	728,800
1968	280,300	520,600	T	800,900
1969	293,600	550,700	T	844,300
1970	344,248	524,507	47,363	916,118
1971	529,000	564,300	49,400	1,142,700
1972	730,000	597,000	52,000	1,379,000
1973	917,000	629,000	56,000	1,602,000
1974	1,119,000	666,000	61,000	1,846,000
1975	1,201,260	695,802	66,994	1,964,056
1976	1,238,931	715,671	70,058	2,024,660
1977	1,280,036	733,723	74,610	2,088,369
1978	1,311,592	762,006	77,386	2,150,984
1979	1,314,000	780,000	79,200	2,173,200
1980	1,327,000	787,000	85,200	2,199,200
1981	1,324,000	786,600	86,900	2,197,500
1982	1,307,000	780,000	85,700	2,172,700
1983	1,315,700	776,300	86,000	2,178,000
1984	1,327,000	794,000	85,400	2,206,400
1985	1,332,000	813,900	86,100	2,232,000
1986	1,326,000	816,000	84,000	2,226,000
1987	1,332,000	780,000	90,000	2,202,000
1988	1,262,000	800,000	85,000	2,147,000
1989	1,217,000	755,200	88,800	2,061,000

T - Included with trucks.

STATISTICKA ROCENKA U.S.S.R.

U.S.S.R. - PRODUCTION, SALES 1970-1989

Production of Motor Vehicles by Manufacturer

	Lada	Moskvitch	Volga	Zaporoshez	Commercial Vehicles
1970.....	20,000	150,000	100,000	80,000	570,000
1971.....	170,000	180,000	100,000	80,000	612,000
1972.....	335,000	205,000	100,000	90,000	650,000
1973.....	550,000	200,000	75,000	80,000	683,000
1974.....	650,000	260,000	80,000	120,000	750,000
1975.....	690,000	300,000	80,000	130,000	800,000
1976.....	710,000	315,000	95,000	145,000	785,000
1977.....	725,000	310,000	100,000	145,000	200,000
1978.....	740,000	320,000	100,000	140,000	734,000
1979.....	830,000	225,000	115,000	145,000	850,000
1980.....	82[illegible]	[illegible]30,000	125,000	150,000	865,000
1981.....	830,000	235,000	130,000	150,000	880,000
1982.....	800,000	205,000	130,000	180,000	875,000
1983.....	780,000	200,000	125,000	145,000	870,000
1984.....	785,000	205,000	125,000	150,000	875,000
1985.....	783,000	200,000	127,000	152,000	870,000
1986.....	800,000	205,000	133,000	150,000	875,000
1987.....	724,740	184,800	124,100	168,400	880,000
1988.....	731,455	115,322	128,414	155,036	885,000
1989.....	733,200	74,000	123,000	155,200	880,000

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

Sales of Lada Vehicles in European Countries

	1989		1988		1987	
	Units	% Market	Units	% Market	Units	% Market
Austria.........	995	0.4	590	0.2	3,146	1.3
Belgium.........	10,472	2.4	13,599	3.2	16,049	4.0
Denmark.........	1,902	2.4	2,658	3.0	3,977	3.2
Finland.........	13,359	7.6	15,390	9.7	14,560	9.6
France..........	18,532	0.9	21,910	1.0	22,893	1.1
Germany, West...	12,631	0.4	11,172	0.4	10,878	1.2
Greece..........	6,565	7.7	3,971	6.9	3,555	7.0
Holland.........	N.A.	N.A.	7,198	1.5	12,431	2.2
Italy...........	1,414	0.1	2,419	0.1	1,414	0.1
Norway..........	N.A.	N.A.	1,445	2.1	1,951	1.7
Portugal........	106	0.0	37	0.0	17	0.0
Sweden..........	1,169	0.4	1,790	0.5	2,643	0.8
Switzerland.....	526	0.2	527	0.2	482	0.1
United Kingdom..	28,061	1.2	30,728	1.4	25,294	1.3

VARIOUS OVERSEAS SOURCES

YUGOSLAVIA - PRODUCTION 1955-1989

Motor Vehicles by Type

Year	Cars	Trucks & Special Vehicles	Buses	Total
1955.....	760	2,450	239	3,449
1956.....	990	2,765	426	4,181
1957.....	3,088	3,459	666	7,213
1958.....	2,936	4,089	671	7,696
1959.....	4,431	3,716	511	8,658
1960.....	10,461	4,564	896	15,921
1961.....	14,999	5,426	829	21,254
1962.....	13,125	6,454	2,144	21,723
1963.....	20,923	7,975	1,823	30,721
1964.....	27,854	9,081	2,362	39,297
1965.....	35,880	9,572	2,287	47,739
1966.....	33,698	9,982	1,984	45,664
1967.....	42,338	10,721	2,745	55,804
1968.....	59,962	11,153	2,991	74,106
1969.....	80,698	11,535	2,750	94,983
1970.....	112,160	13,910	4,493	130,563
1971.....	114,477	14,747	3,144	132,368
1972.....	103,733	16,077	6,602	126,412
1973.....	124,993	14,505	4,328	143,826
1974.....	171,283	14,291	4,154	189,728
1975.....	183,182	17,345	5,040	205,567
1976.....	192,801	18,902	4,368	216,071
1977.....	231,117	21,536	5,109	257,762
1978.....	252,075	22,283	5,401	279,759
1979.....	285,262	23,670	6,178	315,110
1980.....	255,228	23,583	4,933	283,744
1981.....	239,554	22,718	4,151	266,423
1982.....	211,372	26,064	3,880	241,316
1983.....	210,059	33,836	4,083	247,978
1984.....	235,994	32,630	3,774	272,398
1985.....	217,755	35,882	4,649	258,286
1986.....	239,841	36,837	5,103	281,781
1987.....	288,079	31,479	4,943	324,501
1988.....	294,138	31,560	4,734	330,432
1989.....	308,478	29,335	4,914	342,727

ZAJEDNICA PROIZVODACA DRUMSKIH VOZILA JUGOSLAVIJE

YUGOSLAVIA - PRODUCTION 1985-1989

Motor Vehicles by Type and Manufacturer

	1985	1986	1987	1988	1989
PASSENGER CARS					
Industrija Motornih Vozil - IMV - Novo Mesto	41,787	42,033	47,694	54,309	51,845
Industrija Delova Automobila IDA - Kikinda	3,357	2,262	3,126	1,887	4,709
Tovarna Avtomobilov CIMOS - Koper	1,697	1,902	2,929	2,895	4,781
Udruzena Metalna Industrija - Pristina	513	493	374	388	816
UNIS-TAS Tvornica Automobila - Sarajevo	13,740	17,689	20,670	17,452	26,153
Zastava Jugo Automobili - Kragujevac	156,661	175,462	213,286	217,204	220,174
Total Passenger Cars	**217,755**	**239,841**	**288,079**	**294,135**	**308,478**
TRUCKS AND SPECIAL VEHICLES					
Avtomontaza - Ljubljana	223	82	11	22	16
FAP-FAMOS Beograd:					
Fabrika Automobila - FAP - Priboj na Limu	4,011	4,022	3,583	3,089	2,788
Tvornica Autobusa (vans)	15	20	20	8	1
Ikarus - Zemun	246	307	215	388	435
Industrija Motornih Vozil - IMV - Novo Mesto	1,036	932	785	511	505
Industrija Delova Automobila - IDA - Kikinda	0	65	0	0	0
Tovarna Avtomobilov in Motorjev - TAM - Maribor	7,092	7,186	7,195	6,031	4,257
Tovarna Avtomobilov CIMOS - Koper	917	1,267	299	354	444
UNIS - TAS Tvornica Automobila, Sarajevo	12,572	13,521	9,713	10,889	9,153
Zavodi Crvena Zastava - ZCZ Kragujevac	9,770	9,435	9,658	10,268	0
Zastava Jugo Automobili - Kragujevac	0	0	0	0	5,067
Zasta Privredna Vozila - Kragujevac	0	0	0	0	6,669
Total Trucks and Special Vehicles	**35,882**	**36,837**	**31,479**	**31,560**	**29,335**
BUSES AND COACHES					
Avtomontaza - TAM	1,205	1,198	0	168	43
Avtomontaza - Ljubljana	149	197	161	0	0
Cimos - Tovarna Automobilov - Koper	0	0	0	183	415
FAP-FAMOS Beograd:					
Tvornica Autobusa - TAZ - Zagreb	332	287	295	311	299
Fabrika Autobusa "11.oktomvri" - Skoplje	0	0	1,195	1,420	954
Ikarus - Zemun	552	696	529	619	612
Industrija Motornih Vozil - IMV - Novo Mesto	15	331	450	219	333
Zavodi Crvena Zastava - ZCZ - Kragujevac	187	205	297	413	410
UNIS - TAS Tvornica Automobila, Sarajevo	0	0	168	9	153
UPIM - Udruzena Metalna Industrija - Pristina	0	0	5	7	0
Tovarna Avtomobilov in Motorjev - TAM - Maribor	2,209	2,189	1,843	1,385	1,695
Total Buses and Coaches	**4,649**	**5,103**	**4,943**	**4,734**	**4,914**
TOTAL PRODUCTION	**258,286**	**281,781**	**324,501**	**330,432**	**342,727**

ZAJEDNICA PROIZVODACA DRUMSKIH VOZILA JUGOSLAVIJE

YUGOSLAVIA - PRODUCTION 1989

Passenger Cars by Engine Displacement (In Cubic Centimeters)

Manufacturer	500–1,000	1,001–1,250	1,251–1,600	1,601–2,000	Over 2,000	TOTAL
Industrija Motornih Vozil IMV – Novo Mesto	24,477	23,634	899	1,238	1,597	51,845
Livnica Zeljeza I Tempera –Industrija Delova Automobila IDA – Kikinda	0	613	3,596	473	27	4,709
Tovarna Avtomobilov CIMOS – Koper	0	1,265	2,143	964	409	4,781
Udruzena Metalna Industrija UPIM – Pristina	5	21	709	71	10	816
UNIS–TAS Tvornica Automobila – Sarajevo	0	0	25,534	605	14	26,153
Zastava Jago Automobili ZJA – Kragujevac	65,177	113,079	41,813	105	0	220,174
TOTAL	89,659	138,612	74,694	3,456	2,057	308,478

Commercial Vehicles by Payload (In Kilograms)

Freight Vehicles Manufacturer	0–1,499	1,500–2,999	3,000–4,999	5,000–6,999	7,000–9,999	Over 10,000	TOTAL
Avtomontaza – Ljubljana	0	0	0	0	0	12	12
FAP–FAMOS – Beograd	0	0	0	0	1,772	614	2,386
IKARUS – Zemun	0	0	0	0	0	435	435
IMV – Novo Mesto	478	27	0	0	0	0	505
TAM – Maribor	360	1,043	267	572	251	1,115	3,608
UNIS–TAS – Sarajevo	9,153	0	0	0	0	0	9,153
Zastava Jugo Automobili – Kragujevac	5,067	0	0	0	0	0	5,067
Zastava Privrednar Vozila – Kragujevac	1,231	3,631	1,651	152	0	0	6,665
CIMOS – Tovorna Avtomobilov – Koper	386	58	0	0	0	0	444
TAZ – Tvornica Autobusa – Zagreb	1	0	0	0	0	0	1
TOTAL	16,676	4,759	1,918	724	2,023	2,176	28,276

Truck Tractor Manufacturer	0–3,500	3,501–9,999	10,000–1,5999	16,000–19,999	20,000–29,999	30,000–39,999	Total
Avtomontaza – Ljublgana	0	0	0	3	0	1	4
FAP–FAMOS – Beograd	0	0	0	334	68	0	402
TAM – Maribor	162	335	21	45	86	0	649
Zastava Privedna Vozila – Kragujevac	4	0	0	0	0	0	4
TOTAL	166	335	21	382	154	1	1,059
TOTAL COMMERCIAL	16,842	5,094	1,939	1,106	2,177	2,177	29,335

Buses by Type

Manufacturer	Combi-Vehicles	Mini Buses	Medium and Big Buses	Articulated Urban and Suburban Buses	TOTAL
CIMOS – Tovarna Avtomobilov Koper	406	9	0	0	415
TOMONTAZA – Ljubljana	0	0	12	31	43
FAP–FAMOS – Beograd: – FAS "11.OKTOMVRI" – Skoplje	0	0	629	325	954
FAP–FAMOS – Beograd: –TAZ–Zagreb	0	0	113	53	166
IKARUS – Zemun	0	0	0	612	612
Industrija Motornih Vozil IMV – Novo Mesto	320	13	0	0	333
TAZ – Tvornica–Zagreb	0	112	21	0	133
UNIS–TAS	153	0	0	0	153
Tovarna Avtomobilov in Motorjev – TAM – Maribor	199	461	518	517	1,695
Zastava Jugo Automobil – Kragujevac	373	37	0	0	410
TOTAL	1,451	632	1,293	1,538	4,914

ZAJEDNICA PROIZVODACA DRUMSKIH VOZILA JUGOSLAVIJE

Motor Vehicles by Manufacturer and Type

	Passenger Cars	Trucks and Special Vehicles	Auto-buses	Total
AVTOMONTAZA - Ljubljana	0	0	27	27
FAP-FAMOS - Beograd	0	98	356	454
IKARUS - Zemun	0	0	359	359
IMV Industrija Motornih Vozil - Novo Mesto	34,209	0	0	34,209
CIMOS Tovarna Automobilov - Koper	632	0	0	632
TAM Tovarna Avtomobilov in Motorjev - - Maribor	0	98	723	821
TAZ - Tvornica Autobusa - Jagreb	0	1	88	89
UNIS-TAS Tvornica Automobila - Sarajevo	7,815	9,136	0	16,951
ZJA - Zastava Jugo Automobili - Kragujevac	23,125	1,260	0	24,385
Zastava Privredna Vozila - - Kragvjevac	0	2,118	0	2,118
TOTAL	65,781	12,711	1,553	80,045

ZAJEDNICA PROIZVODACA DRUMSKIH VOZILA JUGOSLAVIJE

YUGOSLAVIA - EXPORTS 1989

Motor Vehicles by Country of Destination

	Passenger Cars	Trucks & Special Vehicles	Buses	Total
Algeria....................	640	10	0	650
Andorra..................	0	8	0	8
Austria....................	0	0	24	24
Belgium..................	1,549	2	1	1,552
Bolivia....................	0	0	0	0
Bulgaria..................	0	0	0	0
Cameroon...............	0	0	2	2
Chile......................	396	3	0	399
China.....................	16	2	12	30
Cuba......................	69	0	270	339
Cyprus...................	113	10	0	123
Czechoslovakia.......	0	1	56	57
Denmark................	3	0	1	4
Egypt.....................	4,274	0	45	4,319
El Salvador............	0	0	0	0
England..................	7,720	64	53	7,837
Finland..................	0	0	4	4
France....................	21,661	0	0	21,661
Gambia..................	0	0	10	10
Germany, West.......	7,831	9,171	24	17,026
Greece...................	5,259	1,226	33	6,518
Hungary.............	14	1	0	15
Iran........................	0	0	204	204
Iraq........................	0	8	0	8
Italy........................	12,400	1,972	0	14,372
Jordan....................	0	0	30	30
Kuwait....................	98	0	0	98
Libya......................	0	0	0	0
Malta......................	160	0	0	160
Netherlands............	208	0	0	208
New Zealand..........	0	0	0	0
Nigeria...................	25	97	0	122
Norway...................	0	0	0	0
Poland....................	335	24	136	495
Portugal.................	1,784	2	0	1,786
Saudi Arabia...........	0	2	150	152
Spain.....................	1,204	0	0	1,204
Sudan....................	0	10	2	12
Uganda..................	0	0	0	0
U.S.A.....................	18	3	0	21
U.S.S.R..................	0	65	491	556
Others....................	4	30	5	39
TOTAL...................	65,781	12,711	1,553	80,045

ZAJEDNICA PROIZVODACA DRUMSKIH VOZILA JUGOSLAVIJE

YUGOSLAVIA - TOTAL REGISTRATIONS 1962-1989

Motor Vehicles by Type

Year	Cars	Buses	Trucks	Special Vehicles	Traction Vehicles and Road Tractors	Total
1962.....	97,942	6,143	37,703	4,434	15,887	162,109
1963.....	112,534	6,634	42,574	5,057	16,868	183,667
1964.....	141,792	7,374	48,902	6,021	17,698	221,787
1965.....	187,842	8,227	58,575	6,663	19,160	280,467
1966.....	253,344	9,836	70,115	7,379	21,274	361,948
1967.....	355,875	11,233	85,641	8,124	23,471	484,344
1968.....	439,892	12,339	90,555	8,498	23,868	575,152
1969.....	562,500	13,300	95,300	9,500	26,300	706,900
1970.....	720,900	14,900	107,300	10,100	30,600	883,800
1971.....	875,400	16,400	122,100	11,300	32,200	1,057,400
1972.....	1,001,600	17,700	127,100	12,900	42,100	1,201,400
1973.....	1,140,532	17,838	125,853	14,334	55,440	1,353,997
1974.....	1,330,761	19,628	135,757	15,472	69,086	1,570,704
1975.....	1,536,677	20,180	142,520	16,179	75,414	1,790,970
1976.....	1,732,131	21,029	152,356	17,293	81,258	2,004,073
1977.....	1,923,904	21,857	157,937	20,290	76,562	2,200,550
1978.....	2,132,327	23,174	171,109	21,983	82,798	2,431,391
1979.....	2,259,966	22,861	171,604	23,410	129,970	2,607,811
1980.....	2,433,922	24,424	190,501	27,979	230,839	2,907,665
1981.....	2,567,961	26,349	201,588	29,296	260,877	3,086,071
1982.....	2,702,628	26,311	211,457	30,367	300,745	3,271,508
1983.....	2,770,739	27,688	217,082	33,079	334,039 *	3,382,627
1984.....	2,874,010	28,562	223,449	38,182	361,387 *	3,525,590
1985.....	2,837,670	26,013	192,538	46,042	464,016 *	3,566,279
1986.....	2,972,807	29,009	203,011	51,160	505,599 *	3,761,586
1987.....	3,040,362	29,241	207,283	53,942	541,016 *	3,871,844
1988.....	3,105,258	28,575	206,202	54,786	556,461 *	3,951,282
1989(1).	3,225,000	29,400	230,000	57,000	580,000 *	4,121,400

* Including agricultural tractors.

(1) Estimated.

ZAJEDNICA PROIZVODACA DRUMSKIH VOZILA JUGOSLAVIJE

OCEANIA

AUSTRALIA 276

NEW ZEALAND 280

AUSTRALIA - PRODUCTION 1984-1989

Motor Vehicles Assembled by Type

Fiscal Year	1984–85	1985–86	1986–87	1987–88	1988–89	1989–90
Cars	309,548	307,790	249,428	253,768	269,392	319,456
Station Wagons	66,264	56,974	52,629	61,107	63,778	64,586
Total	375,812	364,764	302,057	314,875	333,170	384,042
Trucks	28,947	25,912	20,462	22,717	30,655	26,989
TOTAL VEHICLES	404,759	390,676	322,519	337,592	363,825	411,031
MOTOR BODIES(1)						
Vans						
Refrigerated	746	414	358	338	347	217
Other(2)	1,946	2,285	1,931	1,782	2,596	2,326
Trucks						
Trays	13,507	14,193	10,951	11,188	17,406	18,734
Tippers	2,243	2,154	1,792	1,576	1,792	2,012
Concrete Mixers	318	430	487	508	695	778
Passenger Buses	791	912	796	658	711	495

NOTE: Data are for fiscal years ending June 30.

(1) Built–up for sale or transfer. Excludes bodies produced by motor vehicle manufacturers for use in their own plants, body panels, cabs, and conversions.

(2) Includes dry freight.

Motor Vehicles by Manufacturer and Type

	FORD			HOLDEN – BEDFORD		
	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles	Total
1984	135,000	21,500	156,500	100,000	42,100	142,100
1985	135,950	13,628	149,578	101,804	42,000	143,804
1986	132,242	11,100	143,342	66,164	40,000	106,164
1987	110,298	11,130	121,428	66,500	N.A.	66,500
1988	95,318	16,581	111,899	72,817	N.A.	72,817
1989	129,707	11,800	141,507	80,532	N.A.	80,532

	MITSUBISHI			NISSAN		
	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles	Total
1984	38,800	1,200	40,000	45,949	0	45,949
1985	51,796	0	51,796	42,937	0	42,937
1986	51,331	1,815	53,146	28,572	0	28,572
1987	44,613	1,276	45,889	37,150	0	37,150
1988	48,787	1,622	50,409	46,845	0	46,845
1989	47,580	0	47,580	52,357	0	52,357

	TOYOTA			OTHERS		
	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles	Total
1984	48,000	5,000	53,000	0	1,600	1,600
1985	50,341	0	50,341	0	1,500	1,500
1986	51,391	0	51,391	0	1,100	1,100
1987	43,964	0	43,964	0	1,000	1,000
1988	55,080	0	55,080	0	0	0
1989	65,989	0	65,989	0	0	0

AUSTRALIAN BUREAU OF STATISTICS

AUSTRALIA - IMPORTS 1971-1990

Assembled Passenger Cars by Country

Fiscal Year	France	West Germany	Italy	Japan	Sweden	United Kingdom	U.S.A.	Total of all Countries*
1970-71	258	2,833	4,125	36,891	2,035	2,244	196	48,617
1971-72	321	2,302	2,284	33,90[illegible]	842	1,742	96	41,992
1972-73	784	2,771	1,743	38,262	150	1,095	174	45,259
1973-74	738	4,179	3,271	79,116	1,614	1,782	545	91,478
1974-75	1,732	5,735	7,923	124,782	4,024	2,450	232	147,855
1975-76	904	3,730	5,325	77,622	1,841	3,148	104	93,802
1976-77	301	7,651	3,112	88,340	2,724	2,270	143	104,734
1977-78	1,005	6,706	4,388	68,277	1,116	2,352	100	83,947
1978-79	1,225	8,860	3,095	62,068	2,554	3,234	N.A.	81,509
1979-80	478	5,368	3,115	79,355	2,480	2,887	N.A.	94,077
1980-81	184	4,796	2,942	98,864	1,829	327	N.A.	109,009
1981-82	1,085	6,962	2,669	85,168	2,335	1,501	N.A.	99,961
1982-83	1,354	5,727	1,522	83,571	1,329	1,254	N.A.	94,810
1983-84	1,955	6,106	1,310	79,463	2,444	1,201	N.A.	93,074
1984-85	3,378	8,755	2,679	91,138	1,920	1,716	N.A.	110,651
1985-86	2,285	9,370	3,181	74,962	2,133	96	13	92,040
1986-87	435	5,339	1,489	31,370	1,729	609	16	46,635
1987-88	401	2,849	764	24,102	1,218	822	10	31,805
1988-89	355	8,542	1,111	78,539	4,026	2,142	163	106,683
1989-90	448	7,887	723	85,408	2,187	1,465	100	110,432

Assembled New Passenger Cars Cleared for Home Consumption by Country

Fiscal Year	France	West Germany	Italy	Japan	Sweden	United Kingdom	U.S.A.	Total of all Countries*
1974-75	1,292	5,575	7,610	118,895	3,853	2,193	232	140,594
1975-76	1,024	3,568	3,665	75,706	1,502	2,633	155	89,316
1976-77	608	7,258	4,475	94,005	2,659	2,664	100	112,009
1977-78	899	7,086	3,593	69,095	1,548	2,277	103	84,656
1978-79	1,282	7,810	3,934	61,758	2,601	3,025	N.A.	80,833
1979-80	269	5,543	2,634	78,705	1,983	1,636	N.A.	91,176
1980-81	306	4,979	3,022	95,600	2,267	1,842	N.A.	108,115
1981-82	1,140	6,411	2,604	85,206	2,161	1,282	N.A.	99,047
1982-83	1,227	5,771	1,819	83,692	1,561	1,458	N.A.	95,596
1983-84	1,937	6,166	1,533	79,406	2,508	1,215	N.A.	93,141
1984-85	3,148	8,492	2,550	90,619	2,027	1,662	N.A.	109,547
1985-86	2,011	9,118	2,919	72,536	2,054	2,736	27	91,401
1986-87	612	5,640	1,741	34,898	1,850	859	16	51,021
1987-88	385	3,086	547	24,052	1,165	733	15	32,743
1988-89	574	8,559	1,161	77,284	3,995	2,067	82	105,142
1989-90	406	8,357	600	84,895	2,225	1,510	175	107,463

* Includes countries not shown separately

AUSTRALIAN BUREAU OF STATISTICS

AUSTRALIA - NEW REGISTRATIONS 1988-1989

Passenger Cars by Manufacturer

	1988		1989	
	Units	% of Total	Units	% of Total
Alfa Romeo........	957	0.2	851	0.2
Audi....................	294	0.1	395	0.1
BMW..................	2,773	0.7	4,695	1.0
Cadillac..............	1	0.0	7	0.0
Chevrolet............	4	0.0	33	0.0
Citroen................	105	0.0	131	0.0
Daihatsu.............	3,002	0.7	6,621	1.4
Daimler...............	81	0.0	103	0.0
Ferrari................	54	0.0	63	0.0
Fiat.....................	174	0.0	208	0.0
Ford....................	114,618	27.4	119,736	25.8
Holden................	85,558	20.4	92,940	20.0
Honda.................	13,607	3.2	15,808	3.4
Hyundai.............	5,289	1.3	6,870	1.5
Isuzu..................	1	0.0	4	0.0
Jaguar................	962	0.2	965	0.2
Jeep...................	0	0.0	16	0.0
Lada...................	1,174	0.3	2,338	0.5
Land Rover.........	30	0.0	34	0.0
Leyland...............	3	0.0	9	0.0
Mazda................	11,137	2.7	15,394	3.3
Mercedes-Benz..	3,432	0.8	3,235	0.7
Mitsubishi...........	51,695	12.4	53,592	11.5
Nissan................	43,783	10.5	49,234	10.6
Peugeot.............	500	0.1	1,056	0.2
Pontiac...............	5	0.0	23	0.0
Porsche.............	301	0.1	414	0.1
Renault...............	144	0.0	100	0.0
Rolls Royce.........	34	0.0	37	0.0
Rover..................	911	0.2	516	0.1
Range Rover.......	643	0.2	714	0.2
Saab...................	2,088	0.5	1,906	0.4
Subaru................	3,079	0.7	5,229	1.1
Suzuki................	1,083	0.3	2,482	0.5
Toyota................	67,238	16.1	73,953	15.9
Volkswagen........	19	0.0	102	0.0
Volvo..................	3,831	0.9	3,507	0.8
Other..................	89	0.0	1,001	0.2
TOTAL................	418,699	100.0	464,322	100.0

AUSTRALIAN BUREAU OF STATISTICS

AUSTRALIA - REGISTRATIONS 1965-1989

New Registrations by Type

	Motor Cars and Station Wagons	Utilities	Panel Vans	Trucks Rigid	Articulated	Other Truck Types	Buses	Total
1975-76...	454,637	43,500	38,296	39,574	4,139	474	3,743	584,363
1976-77...	447,103	48,419	39,532	36,051	4,752	2,749	3,205	581,811
1977-78...	432,439	45,946	40,312	35,034	4,000	2,474	3,712	563,917
1978-79...	463,453	41,591	32,068	33,756	4,496	1,891	3,171	580,426
1979-80...	451,950	43,826	30,169	33,541	4,282	1,611	3,045	568,424
1980-81...	462,487	47,474	37,391	36,485	4,269	1,939	4,170	594,215
1981-82...	471,255	52,035	48,009	40,062	3,665	2,218	4,998	622,242
1982-83...	453,523	43,682	52,364	31,514	2,426	1,834	4,680	590,023
1983-84...	461,018	46,140	46,779	33,397	2,581	1,630	12,169	603,714
1984-85...	510,893	54,507	45,582	44,422	3,627	1,952	13,847	674,830
1985-86...	476,488	46,499	33,138	39,033	4,029	2,159	10,868	612,214
1986-87...	376,080	32,485	20,143	28,693	3,149	1,664	6,587	468,801
1987-88...	384,203	29,821	18,292	28,596	2,811	1,602	5,495	470,820
1988-89...	447,913	44,260	28,070	36,973	3,669	1,668	6,671	569,224

Total Registrations by Type (In Thousands)

	Cars	Commercial Vehicles	Total Vehicles
1965.....	2,871.6	865.1	3,736.7
1966.....	3,028.5	877.0	3,905.5
1967.....	3,201.8	887.2	4,089.0
1968.....	3,396.2	904.8	4,301.0
1969.....	3,619.9	929.9	4,549.8
1970.....	3,834.9	949.0	4,783.9
1971.....	4,057.5	982.4	5,039.9
1972.....	4,259.8	1,020.8	5,280.6
1973.....	4,520.2	1,078.4	5,598.6
1974.....	4,770.5	1,131.5	5,902.0
1975.....	5,015.5	1,198.1	6,213.6
1976.....	5,152.9	1,247.1	6,400.0
1977.....	5,343.8	1,317.8	6,661.6
1978.....	5,543.5	1,383.1	6,926.6
1979.....	5,682.9	1,430.1	7,113.0
1980.....	5,800.6	1,462.5	7,263.1
1981.....	6,021.1	1,544.8	7,565.9
1982.....	6,308.1	1,661.1	7,969.2
1983.....	6,469.6	1,718.3	8,187.9
1984.....	6,636.2	1,798.2	8,434.4
1985.....	6,842.5	1,886.6	8,729.1
1986.....	6,985.4	1,930.7	8,916.0
1987.....	7,072.8	1,949.9	9,022.7
1988.....	7,243.6	1,977.5	9,221.1
1989.....	7,442.2	2,047.3	9,489.5

COMMONWEALTH BUREAU OF CENSUS AND STATISTICS

NEW ZEALAND - NEW REGISTRATIONS 1975-1989

Passenger Cars by Manufacturer

	1975	1980	1985	1986	1987	1988	1989
Alfa Romeo........	0	144	128	392	414	326	274
Audi................	0	63	211	288	321	258	247
Austin/Morris......	11,825	3,692	68	182	614	398	52
BMW.................	0	49	512	909	877	625	678
Chrysler............	1,970	560	0	0	0	0	2
Citroen.............	129	49	103	204	195	170	263
Daihatsu............	136	192	1,098	998	937	838	1,136
Fiat................	501	169	250	810	1,332	981	1,108
Ford................	15,374	15,144	17,260	15,345	14,472	13,145	13,399
Hillman.............	8,946	1,480	0	0	0	0	0
Holden..............	7,576	6,882	9,969	8,873	13,308	8,436	8,358
Honda...............	841	7,675	9,943	7,476	6,475	6,001	6,368
Hyundai.............	0	0	187	964	1,616	1,582	1,699
Isuzu...............	0	71	0	47	120	231	273
Jaguar/Daimler...	293	11	96	129	202	150	104
Lada................	0	203	210	424	960	1,387	1,843
Lancia..............	0	0	76	57	52	73	125
Mazda...............	3,864	4,510	4,904	5,171	3,855	4,255	4,491
M.G.................	23	8	0	0	0	0	269
Mercedes-Benz.	137	68	229	458	306	179	133
Mitsubishi..........	1,425	13,620	13,273	10,528	10,095	9,864	12,666
Nissan..............	6,778	5,613	6,157	5,997	6,319	5,803	8,625
Opel................	0	0	0	126	48	70	15
Peugeot.............	479	82	49	68	163	470	1,157
Pontiac.............	0	0	0	0	0	0	1,305
Porsche.............	0	0	39	44	25	29	30
Renault.............	539	58	243	338	389	188	256
Rolls/Bentley.....	0	0	0	7	11	4	2
Rover...............	199	253	119	211	286	195	186
Saab................	0	0	47	43	88	40	48
Skoda...............	808	124	0	0	63	64	62
Subaru..............	154	1,264	2,320	2,443	2,215	1,276	1,463
Suzuki..............	43	95	1,450	1,464	925	785	859
Talbot..............	0	0	0	0	0	0	1
Toyota..............	6,858	12,174	12,364	11,668	10,087	12,426	15,826
Triumph.............	3,866	0	0	0	0	0	0
Vauxhall............	5,413	1,404	0	0	0	0	0
Volkswagen........	662	22	21	36	37	51	31
Volvo...............	0	62	170	320	272	141	132
Yugo................	0	0	0	26	180	100	46
Others..............	862	25	20	30	240	671	331
TOTAL...........	79,701	75,766	81,516	76,076	77,499	71,212	83,863

NOTE: In many instances earlier figures were included in Others.

MOTOR REGISTRATION CENTRE

NEW ZEALAND - NEW REGISTRATIONS 1975-1989

Commercial Vehicles by Manufacturer

	1975	1980	1986	1987	1988	1989
Austin/Morris..........	755	478	0	0	37	12
Bedford.................	3,160	1,680	84	58	41	10
Bristol....................	0	35	0	0	0	0
Chevrolet...............	0	0	44	16	21	36
Commer/Chrysler...	888	285	0	0	0	0
Daihatsu................	0	363	804	594	386	300
Dodge....................	149	141	0	0	0	0
E.R.F.....................	31	29	27	26	28	21
Fiat.......................	55	20	5	5	6	129
Foden....................	0	0	22	32	49	29
Ford......................	3,662	3,858	3,000	2,863	3,027	2,845
Hino......................	108	39	423	330	275	233
Holden...................	1,233	1,389	497	135	4	9
Honda...................	0	41	68	20	23	10
Hyundai.................	0	0	13	20	9	2
International...........	328	243	103	105	108	63
Isuzu.....................	191	199	1,034	1,045	818	1,368
Jeep......................	0	97	2	4	0	1
Kenworth...............	0	60	23	19	40	8
Lada......................	0	0	38	38	22	12
Landrover..............	300	260	237	79	26	51
Leyland.................	186	113	21	19	13	2
Mack.....................	0	73	102	100	98	95
M.A.N....................	0	0	53	58	51	46
Mazda...................	1,465	1,498	1,075	966	823	858
Mercedes-Benz.....	141	58	116	151	119	36
Mitsubishi..............	161	1,719	3,259	2,893	3,192	4,153
Nissan...................	1,003	2,378	1,911	1,187	1,073	1,607
Renault..................	0	0	14	8	6	2
Scammell..............	0	0	21	22	7	17
Scania...................	0	18	79	80	84	86
Seddon/Atkinson....	0	24	0	0	0	4
Subaru..................	0	481	241	125	73	100
Suzuki...................	0	760	735	548	389	167
Toyota...................	1,766	3,865	4,032	3,554	3,801	4,637
Vauxhall................	0	322	0	0	0	1
Volkswagen...........	10	91	0	0	6	1
Volvo.....................	0	80	70	59	36	31
Others...................	233	36	14	56	40	57
TOTAL..............	15,825	20,733	18,167	15,215	14,731	17,039

NOTE: In many instances, early figures included in "Others."

MOTOR REGISTRATION CENTRE

NEW ZEALAND - NEW REGISTRATIONS 1989

Passenger Cars by Cylinder Capacity (In Cubic Centimeters)

	0- 850	851- 1,000	1,001- 1,200	1,201- 1,300	1,301- 1,400	1,401- 1,500	1,501- 1,600	1,601- 1,800
Alfa Romeo	0	0	0	0	0	100	90	19
Austin/Morris	1	1	3	26	1	0	0	1
Audi	4	0	0	0	0	0	0	108
BMW	3	0	0	0	0	0	117	84
Citroen	0	36	80	0	25	0	21	0
Daihatsu	226	344	0	409	1	0	146	0
Fiat	4	328	75	247	125	11	245	0
Ford	19	1	2	1,472	1,240	1,236	456	7
F.S.N	6	0	0	0	0	0	0	0
F.S.O	0	0	0	0	0	21	0	0
Holden	15	0	1	567	247	13	0	0
Honda	6	0	43	539	863	2,400	274	64
Hyundai	4	0	0	496	1	859	74	80
Isuzu	0	0	0	0	0	0	0	0
Jaguar/Daimler	0	0	0	0	0	0	0	0
Lada	4	0	0	1	1	1,243	590	2
Lancia	0	1	0	0	0	0	53	0
Mazda	10	2	474	530	143	1,117	155	253
Mercedes-Benz	1	0	0	0	0	0	0	0
Mitsubishi	14	5	2	1,185	17	4,060	488	1,396
Nissan	8	3	2	338	2,074	149	1,623	147
Opel	0	0	0	0	0	0	0	1
Peugeot	1	0	0	52	110	1	252	2
Pontiac	2	0	0	1	0	656	0	1
Porsche	0	0	0	0	0	0	0	0
Proton	1	0	0	38	0	78	0	0
Renault	0	0	0	0	77	1	0	37
Rolls/Bentley	0	0	0	0	0	0	0	0
Rover	0	0	0	5	0	0	0	0
Saab	0	0	0	0	0	0	0	0
Seat	0	0	37	3	0	7	0	0
Skoda	0	0	60	1	0	0	0	0
Subaru	135	182	58	0	0	1	247	738
Suzuki	247	30	0	326	74	0	179	2
Toyota	23	380	7	5,813	5	96	3,475	669
Volkswagen	0	0	1	2	0	1	15	12
Volvo	0	0	0	0	0	0	0	19
Yugo	0	34	12	0	0	0	0	0
Other	5	0	5	86	2	44	19	5
TOTAL	739	1,347	862	12,137	5,006	12,094	8,518	3,645

	1,801- 2,000	2,001- 2,500	2,501- 3,000	3,001- 3,500	3,501- 4,000	4,001- 4,500	4,501- 5,000	Over 5,000	TOTAL
Alfa Romeo	6	59	0	0	0	0	0	0	274
Austin/Morris	19	0	0	0	0	0	0	0	52
Audi	5	130	0	0	0	0	0	0	247
BMW	131	185	28	117	1	0	12	0	678
Citroen	98	3	0	0	0	0	0	0	263
Daihatsu	4	1	5	0	0	0	0	0	1,136
Fiat	72	0	0	0	0	0	0	1	1,108
Ford	3,558	9	10	7	5,340	24	8	11	13,399
F.S.N	0	0	0	0	0	0	0	0	6
F.S.O	0	0	0	0	0	0	0	0	21
Holden	1,510	2	483	10	5,096	0	419	16	8,358
Honda	2,085	1	86	0	2	0	0	6	6,369
Hyundai	142	38	0	0	0	0	0	5	1,699
Isuzu	15	3	254	0	0	0	0	1	273
Jaguar/Daimler	2	0	13	1	63	1	0	24	104
Lada	0	2	0	0	0	0	0	0	1,843
Lancia	49	1	20	0	0	0	0	1	125
Mazda	1,730	6	68	0	0	0	0	3	4,491
Mercedes-Benz	19	10	87	0	2	3	6	5	133
Mitsubishi	3,373	30	2,087	0	1	0	0	6	12,666
Nissan	3,906	81	209	3	1	79	0	2	8,625
Opel	11	0	3	0	0	0	0	0	15
Peugeot	718	13	6	0	0	0	0	2	1,157
Pontiac	640	0	1	0	2	0	0	2	1,305
Porsche	0	10	4	8	2	1	5	0	30
Proton	0	0	0	0	0	0	0	0	117
Renault	33	88	20	0	0	0	0	0	256
Rolls/Bentley	0	0	0	0	0	0	0	2	2
Rover	28	8	44	41	60	0	0	0	186
Saab	48	0	0	0	0	0	0	0	48
Seat	0	0	0	0	0	0	0	0	47
Skoda	0	0	0	0	0	0	0	1	62
Subaru	36	65	1	0	0	0	0	2	1,463
Suzuki	0	0	0	0	0	0	0	1	859
Toyota	4,929	136	272	5	9	0	0	7	15,826
Volkswagen	0	0	0	0	0	0	0	0	31
Volvo	62	38	13	0	0	0	0	0	132
Yugo	0	0	0	0	0	0	0	0	46
Other	196	5	6	3	4	5	9	17	411
TOTAL	23,425	924	3,700	196	10,542	113	459	117	83,863

NEW ZEALAND POST LTD.

WESTERN HEMISPHERE

ARGENTINA	284
BRAZIL	293
CANADA	301
LAFTA COUNTRIES	310
MEXICO	311
PERU	325
UNITED STATES	326
VENEZUELA	337

ARGENTINA - PRODUCTION 1960-1989

Motor Vehicles by Vehicle Type

	Passenger Cars	Station Wagons	Pickups	1/4 Ton Pickups	Vans	Trucks	Total
1960	30,335	9,809	26,878	4,952	1,776	15,588	89,338
1961	71,993	6,281	29,258	3,297	2,153	23,206	136,188
1962	78,667	11,981	21,394	1,615	2,028	14,195	129,880
1963	68,111	7,227	18,795	1,365	959	8,442	104,899
1964	104,549	10,068	34,869	1,238	2,517	13,242	166,483
1965	119,782	13,952	41,119	1,352	1,496	16,835	194,536
1966	123,937	9,875	30,721	943	1,438	12,539	179,453
1967	124,587	5,719	31,173	452	1,207	12,180	175,318
1968	120,224	7,741	36,391	780	2,386	13,454	180,976
1969	147,512	6,373	42,156	441	3,574	18,534	218,590
1970	163,391	4,653	32,788	479	2,634	15,654	219,599
1971	189,155	4,230	39,901	265	2,873	17,216	253,640
1972*	203,421	4,202	46,031	267	5,252	19,049	278,222
1973	223,397	10,263	53,891	280	5,066	18,717	311,614
1974	232,752	11,884	55,685	420	4,588	17,081	322,410
1975	185,663	7,894	38,414	384	3,068	15,703	251,126
1976	146,597	7,051	30,953	19	3,065	19,263	206,948
1977	176,656	9,657	41,506	162	3,933	24,667	256,581
1978	137,408	9,316	29,471	46	2,381	16,065	194,687
1979	187,840	13,833	42,249	0	2,700	19,622	266,244
1980	204,425	18,265	45,025	0	587	20,615	288,917
1981	130,911	10,759	23,394	0	118	10,269	175,451
1982	99,382	8,436	16,483	0	3,159	5,875	133,335
1983	120,365	9,643	22,295	0	1,803	6,905	161,011
1984	132,405	7,588	18,111	0	3,296	9,600	171,000
1985	111,144	4,981	12,793	0	2,825	9,147	140,890
1986	134,293	6,562	19,159	0	5,308	9,542	174,864
1987	150,871	7,872	19,877	0	4,429	10,450	193,499
1988	131,367	4,409	16,509	0	3,569	8,306	164,160
1989	107,597	(1)	10,988	0	2,983	6,255	127,823

* Includes CKD - Exports beginning in 1972.

(1) Included with passenger cars.

ASOCIACION DE FABRICAS DE AUTOMOTORES

ARGENTINA - PRODUCTION 1981-1989

Motor Vehicles by Manufacturer

	1981	1982	1983	1984	1985	1986	1987	1988	1989
Autolatina*.......	0	0	0	0	0	0	53,248	47,708	34,474
Volkswagen......	18,528	12,855	18,110	25,497	20,059	23,117	0	0	0
Decaroli...........	0	0	0	0	30	65	43	17	43
Detalle.............	0	0	0	0	0	0	65	180	115
Deutz...............	58	26	50	68	5	0	0	0	0
Fiat..................	231	211	404	916	806	1,004	1,175	1,155	995
Ford Motor.......	75,566	50,390	56,047	49,554	29,441	32,908	0	0	0
Mercedes-Ben	5,941	4,173	3,851	4,281	3,344	4,958	5,525	4,191	3,087
Renault............	44,422	34,278	41,603	43,165	41,294	48,180	57,193	45,886	37,083
Saab-Scania....	391	388	675	918	865	945	1,274	886	863
Sal Lari............	0	0	0	0	0	0	2,566	1,848	424
Sevel...............	27,213	29,796	39,136	42,924	41,831	59,313	72,226	62,289	50,740
TOTAL............	172,350	132,117	159,876	167,323	137,675	170,490	193,315	164,160	127,824

* Ford Motor Co. and Volkswagen.

ASOCIACION DE FABRICAS DE AUTOMOTORES

ARGENTINA - PRODUCTION 1988-1989

Motor Vehicles by Manufacturer and Type

Make and Model	1989	1988
AUTOLATINA ARGENTINA S.A.	34,474	47,708
Sierra GL	3,007	4,639
Sierra Ghia	1,858	2,697
Sierra XR4	546	1,007
Sierra Rural Ghia	285	445
Ford Escort	7,901	6,483
Falcon GL	1,802	3,023
Falcon Deluxe	0	0
Falcon Ghia	589	1,088
Falcon Rural GL	107	222
Falcon Rural Deluxe	0	0
VW 1500/1500 Basic	4,615	6,754
VW Rural	0	0
VW Gacel GL/GS	4,778	7,869
VW Carat CD/GS	1,272	1,428
Total Passenger Cars	26,760	35,655
Falcon Ranchero Pickup	501	799
Total Utility	501	799
Total Section A	27,261	36,454
F-100 6/8 cil.	3,643	4,663
F-100 Diesel	1,762	3,875
F-150 Gas 2x4	4	22
F-150 Gas 4x4	301	357
Total Pickup	5,710	8,917
VW Van	307	417
VW Microbus	43	43
Total Utilities	350	460
Total Section B	6,060	9,377
F-250 Gas	0	0
F-250 Diesel	91	77
F-350 Gas	0	0
F-350 Diesel	483	816
F-400 Gas	0	49
F-400 Diesel	271	498
F-6000 Diesel	2	31
F-7000 Diesel	306	406
Total Truck Chassis	1,153	1,877
Total Section C	1,153	1,877
FIAT VEHICULOS INDUSTRIALES S.A.	995	1,155
150 N 4x2	255	186
150 T 4x2	14	20
619 NI 4x2	502	610
619 TI 4x2	99	119
619 TI 6x2	16	13
697 N 4x2	34	60
697 T 4x2	1	15
Total Truck Chassis	921	1,023

Make and Model	1989	1988
FIAT (con't)		
130 AU	74	132
Total Bus Chassis	74	132
Total Section C	995	1,155
MERCEDES-BENZ ARGENTINA S.A.	3,087	4,191
L 608	242	292
L 1114	828	1,013
LA 1114	14	23
L 1518	445	434
L 1526	57	64
LS 1526	62	38
Total Truck Chassis	1,648	1,864
LO 608 SPT	32	45
LO 1114	0	697
OF 1214	675	717
OH 1314	520	657
OH 1318	103	33
OH 1418	46	73
OH 1419	0	24
OH 1526	63	81
Total Bus Chassis	1,439	2,327
Total Section C	3,087	4,191
A.Y L. DECAROLI S.A.	43	17
SL 661	0	0
SL 663	0	1
SL 751/2	26	16
SL 752/2	17	0
Total Bus Chassis	43	17
Total Section C	43	17
RENAULT ARGENTINA S.A.	37,083	45,886
9	2,497	3,817
11	5,745	9,375
12	13,231	17,378
18	7,639	9,820
18 Diesel	870	1,266
21	3,244	0
Fuego	1,281	1,313
Total Passenger Cars	34,507	42,969
Total Section A	34,507	42,969
Trafic Van	1,998	1,805
Trafic Van Diesel	578	1,112
Total Utilities	2,576	2,917
Total Section B	2,576	2,917

ARGENTINA - PRODUCTION 1988-1989 (continued)

Motor Vehicles by Manufacturer and Type

Make and Model	1989	1988
SAAB-SCANIA ARGENTINA S.A.	863	886
T 112 H 4x2	432	388
T 112 E 6x4	19	20
R 112 H 4x2	208	235
R 112 H 6x2	16	9
Total Truck Chassis	675	652
K 112 C31AA	47	39
K 112 CM52AA	0	0
K 112 C63KK	11	51
K 112 T31AA	130	144
Total Bus Chassis	188	234
Total Section C	863	886
INDUSTRIAS EDUARDO SAL-LARI S.A.	424	1,848
IES America	0	0
IES Safari	0	0
IES Super America	291	1,473
Total Passenger Cars	291	1,473
IES Cargo	0	0
IES Cargo Super	34	164
IES 4x4 Pickup	3	0
IES Pickup	70	183
IES Van	23	28
IES 4x4 Jeep	3	0
Total Utility	133	375
Total Section A	424	1,848
SEVEL ARGENTINA S.A.	50,740	62,289
Fiat Brio	2,634	4,136
Fiat Uno	2,837	284
Spazio TR	7,918	7,343
Spazio TRD	1,890	3,613
Spazio TR Deluxe	684	1,092
Super Europa CL	4,886	5,917
Super Europa TR	296	731
Super Europa 1.5	0	0
Duna S	2,341	2,439
Duna SC	1,215	1,621
Duna SCV	491	664
Duna SD	1,579	3,036
Regatta S	1,199	1,388
Regatta SC	1,705	1,568
Regatta 100 S	0	0
Regatta 2000	215	479
Regatta Week-end	352	356
504 SR	6,009	6,967
504 SRD	3,942	6,956
505 SR Injection	396	633
505 SR	4,754	5,011
505 SRD	383	883
505 SR	263	417
505 SRD	50	145
Total Passenger Cars	46,039	55,679
504 Gas Pickup	348	598
504 Diesel Pickup	2,695	4,299
Fiorino-Nafta	347	0
Fiorino-Diesel	279	0
Fiorino Pickup Nafta	144	0
Fiorino Pickup Diesel	65	0
Total Utility	3,878	4,897
Total Section A	49,917	60,576
C-10 Custom	451	640
C-10 Custom Diesel Turbo	113	708
C-10 Silverado	259	365
Total Pickup	823	1,713
Total Section B	823	1,713
CARROCERIAS EL DETALLE S.A.	115	180
OA 101 Hearse	115	180
Total Bus Chassis	115	180
Total Section C	115	180

SUMMARY

	1989	1988	% Change
Passenger Cars	107,597	135,776	-20.8
Utilities	4,512	6,071	-25.7
Total Section A	112,109	141,847	-21.0
Pickup	6,533	10,630	-38.5
Utilities	2,926	3,377	-13.4
Total Section B	9,459	14,007	-32.5
Truck Chassis	4,397	5,416	-18.8
Bus Chassis	1,859	2,890	-35.7
Total Section C	6,256	8,306	-24.7
TOTAL	127,824	164,160	-22.1

ASOCIACION DE FABRICAS DE AUTOMOTORES

ARGENTINA - EXPORTS 1959-1989

Motor Vehicles by Type

	Passenger Cars & Chassis	Trucks & Chassis	Buses & Chassis	Total
1959.....	0	1	0	1
1960.....	0	1	0	1
1961.....	2	0	0	2
1962.....	8	0	0	8
1963.....	27	6	0	33
1964.....	61	25	0	86
1965.....	71	17	0	88
1966.....	21	13	1	35
1967.....	30	27	1	58
1968.....	35	41	0	76
1969.....	308	114	37	459
1970.....	618	159	72	849
1971.....	1,145	664	23	1,832

INDEC

	Passenger Cars	Commercial*	Total
1972.....	1,676	1,817	3,493
1973.....	3,304	7,910	11,214
1974.....	7,157	8,286	15,443
1975.....	10,396	3,345	13,741
1976.....	10,599	2,843	13,442
1977.....	4,263	3,750	8,013
1978.....	1,060	2,928	3,988
1979.....	1,668	594	2,262
1980.....	3,438	169	3,607
1981.....	39	246	285
1982.....	2,243	991	3,234
1983.....	4,907	295	5,202
1984.....	2,955	1,288	4,243
1985.....	16	758	774
1986.....	99	258	357
1987.....	44	386	430
1988.....	991	643	1,634
1989.....	1,144	697	1,841

* After 1971 buses included with trucks.

ASOCIACION DE FABRICAS DE AUTOMOTORES

ARGENTINA - IMPORTS 1960-1989

Passenger Cars by Country of Origin

	United States	Germany	France	Italy	United Kingdom	Japan	Other Countries	Total
1960	844	1,928	104	49	39	0	287	3,251
1965	257	174	18	9	29	0	16	503
1966	185	218	25	9	10	0	15	462
1967	209	197	22	3	19	0	10	460
1968	273	145	17	6	10	0	4	455
1969	204	137	13	5	15	0	8	382
1970	93	94	7	3	12	0	2	211
1971	128	99	10	6	7	0	3	253
1972	88	155	9	7	20	0	65	344
1973	26	38	3	9	3	0	49	128
1974	64	85	13	11	7	0	13	193
1975	37	86	5	17	8	0	12	165
1976	43	143	10	23	6	0	9	234
1977	59	148	13	26	7	0	12	265
1978	78	205	13	38	11	0	8	353
1979	1,604	1,290	2,663	951	89	2,883	257	9,737
1980	1,290	3,665	7,781	1,274	524	21,180	3,954	39,668
1981	1,086	6,630	4,165	370	120	18,662	5,381	36,414
1982	34	387	515	15	0	2,881	341	4,173
1983	7	62	92	5	0	319	19	504
1984	3	0	5	1	0	0	2	11
1985	11	0	7	2	0	0	167	187
1986	1	153	3	4	0	5	526	692
1987	39	99	8	3	0	4	953	1,106
1988	26	9	5	0	0	2	775	817
1989	14	4	4	0	0	0	394	416

Commercial Vehicles by Country of Origin

	United States	Germany	France	Italy	United Kingdom	Japan	Other Countries	Total
1960	1,189	49	0	7	144	0	79	1,468
1965	10	119	0	14	16	0	314	473
1966 *......	92	94	4	208	2	0	470	870
1967 *......	63	319	6	188	41	0	564	1,181
1968 *......	126	201	1	32	10	0	109	479
1969 *......	105	140	12	96	12	0	170	535
1970 *......	74	75	5	4	5	0	85	248
1971 *......	86	49	3	43	22	0	22	225
1972 *......	24	4	3	0	2	0	11	44
1973 *......	12	2	1	2	0	0	72	89
1974 *......	13	0	0	0	0	0	33	46
1975 *......	57	0	1	2	1	0	230	291
1976 *......	12	10	0	0	6	0	36	64
1977 *......	38	3	5	0	19	0	8	73
1978 *......	41	15	0	10	15	0	24	105
1979 *......	506	11	3	11	28	771	206	1,536
1980 *......	11,085	12	30	213	249	13,695	3,096	28,380
1981 *......	5,777	47	26	86	64	13,147	4,329	23,476
1982 *......	88	3	2	1	0	870	68	1,032
1983 *......	64	4	4	1	0	212	47	332
1984 *......	16	0	4	0	0	220	143	383
1985 *......	184	2	1	13	0	0	243	443
1986 *......	13	4	0	0	0	0	209	226
1987 *......	22	60	2	0	0	2	151	237
1988 *......	26	18	0	1	0	0	468	513
1989 *......	33	3	96	0	0	0	71	203

NOTE: Includes chassis.

* Includes special vehicles.

INDEC

ARGENTINA - IMPORTS 1960-1989

Motor Vehicles by Type

	PASSENGER CARS				TRUCKS				BUSES			
Year	Under 1,000 kgs.	1,001– 1,500 kgs.	1,501– 1,900 kgs.	Total	Under 4 ton	Over 4 ton	Chassis	Total*	Com– plete	Chassis	Total	TOTAL
1966	106	19	337	462	24	759	32	870	1	183	184	1,516
1967	46	20	394	460	11	1,052	27	1,181	0	352	352	1,993
1968	28	103	324	455	9	353	7	479	0	151	151	1,085
1969	23	20	339	382	4	300	22	535	0	162	162	1,079
1970	10	0	201	211	1	138	1	248	0	89	89	548
1971	16	2	235	253	3	120	1	225	2	161	163	641
1972	11	1	332	344	6	23	0	44	0	12	12	400
1973	1	4	123	128	1	34	0	89	0	1	1	218
1974	9	2	182	193	0	5	0	46	1	0	1	240
1975	2	2	161	165	0	218	0	291	0	0	0	456
1976	2	0	232	234	13	2	0	64	0	1	1	299
1977	1	0	264	265	0	0	0	73	0	0	0	338
1978	0	0	353	353	0	36	0	105	0	0	0	458
1979	85	47	9,605	9,737	1,146	105	1	1,536	6	0	6	11,279
1980	1,996	212	37,460	39,668	27,501	318	1	28,380	262	51	313	68,361
1981	1,908	44	34,462	36,414	23,060	412	4	23,476	194	42	236	60,126
1982	2	2	4,169	4,173	955	77	0	1,032	131	3	134	5,339
1983	0	0	504	504	0	238	6	332	151	0	151	987
1984	0	0	11	11	0	302	0	383	44	0	44	438
1985	2	0	185	187	0	390	1	443	65	0	65	695
1986	0	0	692	692	0	215	11	226	131	0	131	1,049
1987	1	0	1,105	1,106	73	45	0	237	68	0	68	1,411
1988	1	0	816	817	1	500	12	513	45	4	49	1,379
1989	2	135	279	416	0	203	0	203	32	88	120	739

* Includes special vehicles.

INDEC

Buses by Country of Origin

Year	United States	Germany	France	Italy	United Kingdom	Sweden	Japan	Other Countries	Total
1960	26	75	0	3	34	230	0	20	388
1965	0	5	0	0	62	53	0	11	131
1966	0	10	0	0	47	103	0	24	184
1967	2	27	0	19	61	132	0	111	352
1968	0	27	0	17	64	34	0	9	151
1969	0	4	0	23	0	88	0	47	162
1970	0	0	0	0	3	17	0	64	84
1971	0	1	1	16	5	140	0	0	163
1972	0	6	0	0	2	0	0	4	12
1973	0	0	0	0	0	0	0	1	1
1974	0	0	0	0	0	0	0	1	1
1975	0	0	0	0	0	0	0	0	0
1976	0	0	0	0	0	0	0	1	1
1977	0	0	0	0	0	0	0	0	0
1978	0	0	0	0	0	0	0	0	0
1979	1	0	0	0	0	0	5	0	6
1980	32	13	0	0	7	0	215	46	313
1981	49	5	0	0	0	24	135	23	236
1982	1	0	0	0	0	2	119	12	134
1983	0	0	0	0	0	0	150	1	151
1984	2	0	0	0	0	0	25	17	44
1985	55	0	0	0	0	0	10	0	65
1986	0	0	0	0	0	0	90	41	131
1987	12	0	1	0	0	0	48	7	68
1988	8	0	0	0	0	2	37	2	49
1989	1	0	0	0	0	0	20	99	120

NOTE: Includes chassis.

INDEC

ARGENTINA - RETAIL SALES 1960-1989

Motor Vehicles by Type

Year	Passenger Cars	Commercial Vehicles	Total
1960	39,844	47,878	87,722
1961	78,909	56,015	134,924
1962	86,076	38,363	124,439
1963	76,325	29,808	106,133
1964	114,860	52,592	167,452
1965	134,675	56,022	190,697
1966	130,235	47,104	177,339
1967	129,365	48,154	177,519
1968	131,972	53,371	185,343
1969	148,223	62,921	211,144
1970	165,933	54,813	220,746
1971	193,506	60,217	253,723
1972	198,403	63,393	261,796
1973	219,304	65,996	285,300
1974	204,382	66,877	271,259
1975	174,583	52,248	226,831
1976	129,877	47,839	177,716
1977	151,607	60,694	212,301
1978	144,631	45,928	190,559
1979	187,885	61,784	249,669
1980	215,177	59,881	275,058
1981	143,550	35,298	178,848
1982	106,452	25,353	131,805
1983	120,395	30,170	150,565
1984	135,163	29,896	165,059
1985	121,203	24,321	145,524
1986	134,269	31,306	165,575
1987	156,274	34,553	190,827
1988	135,667	26,850	162,517
1989	112,275	20,646	132,921

ASOCIACION DE FABRICAS DE AUTOMOTORES

ARGENTINA - TOTAL REGISTRATIONS 1946-1989

Motor Vehicles by Type and Population

	Passenger Cars	Commercial Vehicles	Buses	Total	Population as of Dec. 31	Persons Per Vehicle
1946	269,792	140,702	9,945	420,439	15,787,174	37.5
1947	272,648	181,244	9,829	463,721	16,099,975	34.7
1948	304,445	194,591	9,620	508,656	16,521,060	32.5
1949	290,237	222,736	10,882	523,855	16,897,600	32.3
1950	318,124	227,957	11,389	557,470	17,275,000	31.0
1951	329,424	232,948	11,930	574,302	17,669,000	30.8
1952	336,086	238,614	12,332	587,032	18,030,000	30.7
1953	329,272	243,121	11,519	583,912	18,373,000	31.5
1954	312,098	240,305	11,685	564,088	18,718,000	33.2
1955	336,228	252,951	12,502	601,681	19,071,000	31.7
1956	346,895	264,019	13,218	624,132	19,432,000	31.1
1957	364,458	292,671	13,853	670,982	19,796,000	29.5
1958	389,624	313,878	13,811	717,313	20,152,000	28.1
1959	430,754	344,459	13,329	788,542	20,587,000	26.1
1960	473,517	377,722	14,297	865,536	20,010,539	23.1
1961	534,940	423,617	14,202	972,759	20,315,000	20.9
1962	624,328	469,975	15,626	1,109,929	20,625,000	18.6
1963	696,848	502,491	16,800	1,216,139	20,940,000	17.2
1964	805,694	553,452	19,050	1,378,196	21,260,000	15.4
1965	914,578	553,542	19,828	1,487,948	21,580,000	14.5
1966	1,030,698	599,341	21,780	1,651,819	21,910,000	13.3
1967	1,138,636	638,735	22,380	1,799,751	22,250,000	12.4
1968	1,271,533	678,617	28,755	1,978,905	22,600,000	11.4
1969	1,400,962	722,200	30,122	2,153,284	22,980,000	10.7
1970	1,481,947	761,576	25,894	2,269,417	23,364,431	10.3
1971	1,673,096	783,861	29,401	2,486,358	23,780,000	9.6
1972	1,860,080	847,000	31,748	2,738,828	24,205,000	8.8
1973	1,913,646	806,090	29,343	2,749,079	24,655,000	9.0
1974	2,140,453	892,535	31,967	3,064,955	25,120,000	8.2
1975	2,310,820	952,004	33,571	3,296,395	25,590,000	7.8
1976	2,473,860	993,197	35,370	3,502,427	26,050,000	7.4
1977	2,603,036	1,046,111	38,512	3,687,659	26,500,000	7.2
1978	2,790,686	1,064,588	41,824	3,897,098	26,980,000	6.9
1979	2,880,006	1,098,740	43,319	4,022,065	27,460,000	6.8
1980	3,112,065	1,169,705	47,123	4,328,893	27,947,446	6.5
1981	3,319,243	1,240,764	51,790	4,611,797	28,390,000	6.2
1982	3,516,728	1,302,546	54,662	4,873,936	28,840,000	5.9
1983	3,620,194	1,321,501	55,096	4,996,791	29,295,000	5.9
1984	3,759,323	1,352,581	56,758	5,168,662	29,760,000	5.8
1985	3,878,249	1,374,187	57,833	5,310,269	30,230,000	5.7
1986	4,036,511	1,398,310	60,359	5,495,180	30,570,000	5.6
1987	4,136,120	1,420,707	61,926	5,618,753	31,200,000	5.6
1988	4,070,569	1,410,651	60,859	5,542,079	31,700,000	5.7
1989 *	4,088,000	1,450,000	62,000	5,600,000	32,200,000	5.8

ASOCIACION DE FABRICAS DE AUTOMOTORES

BRAZIL - PRODUCTION 1957-1989

Motor Vehicles by Type

	Passenger Cars	Station Wagons	Vans	Utilities	Pickups	Trucks		Buses	TOTAL
						Light	Heavy		
1957	0	1,166	490	9,164	1,217	13,185	3,074	2,246	30,542
1958	2,189	1,642	7,504	14,273	4,703	22,613	4,385	3,674	60,983
1959	11,963	2,532	15,793	18,083	8,083	33,372	3,285	3,003	96,114
1960	37,818	4,801	19,195	19,514	10,026	33,590	4,220	3,877	133,041
1961	54,978	5,227	24,439	17,621	12,826	23,957	2,934	3,602	145,584
1962	75,102	8,774	25,969	22,247	19,432	33,542	2,632	3,496	191,194
1963	87,474	7,290	27,449	13,432	14,516	19,081	2,475	2,474	174,191
1964	98,420	6,290	27,441	11,853	15,209	19,442	2,348	2,704	183,707
1965	108,573	5,199	24,323	9,496	12,637	19,207	2,621	3,131	185,187
1966	122,101	6,720	28,607	14,426	17,702	27,900	3,198	3,955	224,609
1967	132,185	7,075	30,272	8,140	16,009	25,616	1,525	4,665	225,487
1968	161,500	3,545	36,594	7,328	23,062	38,397	2,245	7,044	279,715
1969	237,733	6,646	34,567	5,193	23,313	37,886	2,683	5,679	353,700
1970	249,913	57,002	35,518	4,723	26,487	35,998	2,390	4,058	416,089
1971	342,646	57,217	37,054	5,663	31,123	35,956	2,912	4,393	516,964
1972	415,164	55,891	43,316	5,534	43,479	50,338	3,219	5,230	622,171
1973	467,575	96,427	47,354	6,563	56,893	65,065	4,137	6,362	750,376
1974	531,844	159,106	53,009	7,510	66,776	72,711	6,702	8,262	905,920
1975	524,204	188,322	54,450	7,346	67,099	70,284	8,404	10,126	930,235
1976	526,944	238,347	57,687	7,010	60,673	73,869	10,022	12,059	986,611
1977	464,505	267,855	37,627	3,019	32,991	91,412	9,956	13,828	921,193
1978	492,488	378,682	41,514	5,321	45,400	78,691	7,578	14,340	1,064,014
1979	483,444	428,574	41,002	5,770	63,293	85,777	7,274	12,832	1,127,966
1980	470,266	462,886	34,360	5,631	75,549	92,672	9,345	14,465	1,165,174
1981	343,208	242,626	17,096	2,856	85,354	66,788	9,562	13,393	780,883
1982	357,792	314,797	23,214	3,100	103,883	41,032	5,666	9,820	859,304
1983	425,866	322,505	14,306	1,636	90,456	30,903	4,584	6,206	896,462
1984	381,273	298,113	15,497	1,107	112,826	42,603	5,894	7,340	864,653
1985	444,628	314,513	16,331	1,512	116,570	56,188	8,581	8,385	966,708
1986	478,293	336,859	14,235	2,867	128,316	72,809	11,735	11,218	1,056,332
1987	396,315	287,065	13,395	3,134	132,318	62,368	11,837	13,639	920,071
1988	394,641	387,770	21,095	2,747	172,266	59,321	12,489	18,427	1,068,756
1989	312,689	418,303	17,641	2,425	184,942	31,639	31,060	14,553	1,013,252

Motor Vehicles by Manufacturer

	1982	1983	1984	1985	1986	1987	1988	1989
Agrale	200	298	568	790	1,674	1,322	1,510	1,175
Engesa	0	0	0	0	485	610	294	64
Farus	163	66	41	0	0	0	0	0
Fiat S.A.	163,449	146,213	138,207	150,981	167,389	213,647	213,649	217,829
Fiat Diesel	892	456	419	112	0	0	0	0
Ford	144,431	166,101	179,643	189,073	188,914	131,599	176,302	174,112
General Motors	180,083	207,544	197,362	222,801	251,178	193,306	242,785	238,699
Gurgel	1,148	1,181	917	1,372	2,158	2,014	1,622	2,545
Mercedes-Benz	32,669	22,255	29,311	33,012	43,444	43,479	45,791	38,168
Puma Veiculos & Motores	502	241	119	0	0	0	0	0
Scania	3,327	2,289	3,373	4,373	5,394	5,092	5,602	6,657
Santa Matilde	48	44	62	81	207	25	6	22
Toyota	2,706	2,500	3,290	2,585	3,493	3,696	5,007	5,020
Volkswagen	324,142	341,354	302,697	357,969	387,936	320,801	371,600	324,109
Volkswagen Caminhoes	3,618	4,077	6,660	0	0	0	0	0
Volvo	1,926	1,843	1,984	3,559	4,060	4,480	4,588	4,852
TOTAL	859,304	896,462	864,653	966,708	1,056,332	920,071	1,068,756	1,013,252

ASSOCIACAO NACIONAL DOS FABRICANTES DE VEHICULOS AUTOMOTORES

BRAZIL - PRODUCTION 1989

Motor Vehicles by Manufacturer and Type

Manufacturers, Makes and Model	Units
AGRALE	1,175
Light Trucks	
TX1600 Diesel	659
TX1800 Diesel	516
ENGESA	64
Utility Trucks	
Engesa 4 Alcohol	8
Engesa 4 Gasoline	56
FIAT	217,829
Passenger Cars	28,919
Premio Alcohol	11,190
Duna Diesel	20
Premio Gasoline	6,068
Duna Gasoline	4,873
Duna KD	192
Premio KG	6,576
Hatchback	120,750
Uno Alcohol	25,689
Elba Alcohol	4,947
Duna Weekend Diesel	1,783
Uno Gasoline	59,040
Elba Gasoline	2,568
Duna Weekend Gasoline	4,451
Duna Weekend KD	240
Uno KG	9,600
147 C KG	1,392
Spazio KG	10,800
Duna Weekend KG	240
Small Trucks	68,160
Fiorino Alcohol	1
Uno Pickup Alcohol	5,167
Uno Fiorino Alcohol	2,054
Uno Furgao Alcohol	516
Penny Diesel	1,839
Uno Pickup Diesel	2,888
Uno Fiorino Diesel	27,669
Penny Gasoline	700
Uno Pickup Gasoline	8,656
Uno Fiorino Gasoline	16,211
Uno Furgao Gasoline	395
Uno Fiorini KD	1,872
Uno Pickup KD	192
FORD	174,112
Passenger Cars	23,014
Del Rey Alcohol	16,501
Del Rey Gasoline	4,971
Verona Alcohol	1,081
Verona Gasoline	461

Manufacturers, Makes and Models	Units
FORD (con't)	
Hatchback	97,263
Escort Alcohol	54,205
Del Rey Belina Alcohol	15,170
Escort Gasoline	17,259
Del Rey Belina Gasoline	4,624
Escort KG	6,005
Small Trucks	40,459
Pampa Alcohol	17,340
F 1000 Alcohol	517
F 1000 Diesel	16,335
Pampa Gasoline	5,905
F 1000 Gasoline	362
Light Trucks	5,248
F 4000 Diesel	5,248
Medium Trucks	6,480
F 11000 Diesel	1,443
Cargo Diesel	5,037
Medium-Heavy Trucks	1,648
F 14000 Diesel	1,569
F 22000 Diesel	79
GENERAL MOTORS	238,699
Passenger Cars	147,543
Chevette Alcohol	21,677
Opala Alcohol	1,226
Comodoro Alcohol	4,342
Diplomata Alcohol	4,084
Monza Alcohol	40,208
Opala Gasoline	909
Comodoro Gasoline	3,720
Diplomata Gasoline	4,496
Monza Gasoline	37,495
Chevette Gasoline	19,976
Chevette KG	6,768
Monza KG	2,642
Hatchbacks	43,560
Marajo Alcohol	2,298
Caravan Alcohol	465
Caravan Comodoro Alcohol	2,607
Caravan Diplomata Alcohol	569
Veraneio Alcohol	514
Marajo Gasoline	1,930
Caravan Gasoline	333
Caravan Comodoro Gasoline	2,261
Caravan Diplomata Gasoline	827
Veraneio Gasoline	339
Monza Hatch KG	165
Kadett Alcohol	13,274
Bonanza Alcohol	273
Ipanema Alcohol	471
Kadett Gasoline	15,484
Bonanza Gasoline	450
Ipanema Gasoline	1,300

BRAZIL - PRODUCTION 1989 (continued)

Motor Vehicles by Manufacturer and Type

Manufacturers, Makes and Models	Units
GENERAL MOTORS (con't)	
Special Trucks	1,968
Caravan Ambulance Alcohol	1,348
Veraneio Ambulance Alcohol	38
Caravan Ambulance Gasoline	562
Veraneio Ambulance Gasoline	20
Small Trucks	41,124
Chevy 500 Alcohol	3,177
143 A10 Alcohol	1
144 A10 Alcohol	775
243 A20 Alcohol	5
244 A20 Alcohol	1,309
253 A20 Alcohol	46
254 A20 Alcohol	62
258 A20 Alcohol	298
243 D20 Diesel	35
244 D20 Diesel	18,302
253 D20 Diesel	123
254 D20 Diesel	914
258 D20 Diesel	3,458
242 D20 Diesel	506
Chevy 500 Gasoline	6,442
144 C10 Gasoline	855
142 C10 Gasoline	1
243 C20 Gasoline	20
244 C20 Gasoline	1,833
253 C20 Gasoline	28
254 C20 Gasoline	740
258 C20 Gasoline	1,782
143 C10 Gasoline	1
D20 KD	230
Chevy 500 KG	120
242 A20 Alcohol	6
242 C20 Gasoline	55
Light Trucks	1,993
443 Diesel	1,780
443 Gasoline	123
D40 KD	90
Medium Trucks	2,454
653 11000 Alcohol	7
683 11000 Alcohol	30
783 13000 Alcohol	3
653 11000 Diesel	168
643 1100 Diesel	7
683 11000 Diesel	1,173
743 13000 Diesel	33
753 13000 Diesel	217
783 13000 Diesel	694
653 11000 Gasoline	2
683 11000 Gasoline	64
682 11000 Diesel	24
783 13000 Gasoline	28
743 13000 Gasoline	3
643 11000 Gasoline	1

Manufacturers, Makes and Models	Units
GENERAL MOTORS (con't)	
Medium-Heavy Trucks	57
993 22000 Diesel	57
GURGEL	2,545
Passenger Cars	981
BR 800 Gasoline	981
Utilities	1,544
X 12 Tocantins Alcohol	50
X 15 TR Carajas Diesel	3
X 12 Lona Gasoline	310
X 15 TR Carajas Gasoline	225
X 12 Tocantins TR Gasoline	747
X 12 Tocantins Caribe Gasoline	18
X 15 TR Caribe	86
X 15 TR Caribe 5P	105
Small Trucks	20
G 800 Pickup CS Gasoline	3
G 800 CD 3P Gasoline	17
MERCEDES-BENZ	38,168
Light Trucks	5,141
709 Diesel	3,050
L 708 Diesel	159
912 Diesel	1,184
L 708 KD	248
912 KD	121
709 KD	379
Medium Trucks	4,794
L 1114 Diesel	1,950
LK 1114 Diesel	170
L 1118 Diesel	930
LK 1118 Diesel	65
L 1117 KD	960
L 1214 Diesel	650
LK 214 Diesel	69
Medium-Heavy Trucks	13,006
L 1318 Diesel	1,801
LK 1318 Diesel	132
L 1518 Diesel	2,434
LK 1518 Diesel	271
L 2014 Diesel	442
L 2214 Diesel	103
LK 2214 Diesel	58
L 2217 Diesel	388
LK 2217 Diesel	167
LB 2217 Diesel	23
L 1314 Diesel	405
L 1514 Diesel	270
LK 1314 Diesel	178
LK 1514 Diesel	168

BRAZIL - PRODUCTION 1989 (continued)

Motor Vehicles by Manufacturer and Type

Manufacturers, Makes and Models	Units
MERCEDES-BENZ (con't)	
Medium-Heavy Trucks (con't)	
LA 1317 Diesel	161
LAK 1317 Diesel	38
L 1319 KD	900
LP 1419 KD	208
L 1318 KD	312
L 1314 KD	488
LK 1514 KD	5
LP 1219 KD	288
LS 1314 KD	72
L 1618 Diesel	1,718
L 1414 Diesel	97
L 1218 Diesel	161
L 1614 Diesel	63
L 1418 Diesel	1,274
LA 1418 Diesel	31
LK 1414 Diesel	67
LK 1418 Diesel	62
LK 1618 Diesel	215
LAK 1418 Diesel	6
Heavy Trucks	3,431
LS 1525 Diesel	386
L 2220 Diesel	244
LK 2220 Diesel	109
LB 2220 Diesel	213
LS 1933 Leito Diesel	433
L 1520 Diesel	197
LS 1520 Diesel	5
LK 1520 Diesel	179
LS 1934 Leito Diesel	1,482
LS 1525 KD	24
L 2225 Diesel	148
L 1621 Diesel	7
LK 1621 Diesel	3
Buses	1,955
O 365 Diesel	287
0 371 Rural Diesel	707
0 371 RS Diesel	510
0 371 RSD Diesel	92
0 371 U Diesel	319
0 371 UP Diesel	40
Chassis	9,149
LO 812 Diesel	411
LO 708 Diesel	1,756
OF 1114 Diesel	180
OH 1518 Diesel	8
L 1114 MC Diesel	42
OH 1420 Diesel	19
OF 1315 Diesel	3,219
OF 1115 Diesel	893
OH 1315 Diesel	10
OF 1318 Diesel	1,442
OH 1318 Diesel	92
OF 1113 KD	72
OH 1316 KD	36
OH 1113 KD	300
OH 1318 KD	324
OF 1315 KD	126

Manufacturers, Makes and Models	Units
MERCEDES-BENZ (con't)	
Chassis (con't)	
OF 1318 KD	64
LO 812 KD	54
OH 1520 Diesel	50
LO 809 Diesel	15
LO 709 KD	36
Platform	646
Platform O 371 R Diesel	109
Platform O 371 RS Diesel	452
Platform 0 371 RSD Diesel.	48
Platform 0 371 UP Diesel	37
SAAB-SCANIA	6,657
Heavy Trucks	3,966
T 112 HS 6x2 IC Diesel	6
R 112 HS 6x2 IC Diesel	12
T 112 HS 4x2 IC Diesel	1,178
T 142 HS 4x2 IC Diesel	327
R 112 HS 4x2 IC Diesel	230
T 112 HS 4x2 Diesel	1,086
R 142 HS 4x2 IC Diesel	26
R 112 HS 4x2 Diesel	68
T 112 HS 4x2 IC KD	6
R 112 HS 4x2 IC KD	14
112 HS 4x2 KD	444
112 HS 6x2 IC KD	2
112 HW 4x2 Diesel	476
R 112 HW 4x2 Diesel	13
R 112 HW 4x2 IC Diesel	63
R 142 HW 4x2 IC Diesel	15
Extra-Heavy Trucks	477
T 112 ES 6x4 Diesel	64
T 112 ES 6x4 IC Diesel	27
T 142 ES 6x4 IC Diesel	14
R 142 ES 6x4 IC Diesel	4
T 112 E 6x4 KD	324
R/T 112 EW 6x4 KD	39
T 142 EW 6x4 IC Diesel	4
T 112 HK 6x6 Diesel	1
Buses	1,609
K 112 TL Diesel	178
S 112 CL Diesel	363
K 112 CL Diesel	840
F 112 HL/S Diesel	100
K 112 CL KD	128
SANTA MATILDE	22
Passenger Cars	22
SM 4.1 Alcohol	2
SM 4.1 Gasoline	20
TOYOTA	5,020
Hatchback	259
OJ 50 LVB Diesel	259
Utilities	817
OJ 50L Diesel	195
OJ 50LV Diesel	622

BRAZIL - PRODUCTION 1989 (continued)

Motor Vehicles by Manufacturer and Type

Manufacturers, Makes and Models	Units
TOYOTA (con't)	
Pickup	3,944
OJ 55LPB Diesel	357
OJ 55LPB3 Diesel	214
OJ 55LPBL Diesel	378
OJ 55 LPBL3 Diesel	2,313
OJ 55 LP2BL Diesel	682
VOLKSWAGEN	324,109
Passenger Cars	112,210
Voyage Alcohol	18,141
Santana Alcohol	17,239
Voyage Gasoline	57,294
Santana Gasoline	16,606
Voyage KG	1,970
Santana KG	960
Hatchback	156,730
Gol Alcohol	62,119
Parati Alcohol	19,795
Quantum Alcohol	7,518
Gol Gasoline	41,837
Parati Gasoline	17,414
Quantum Gasoline	7,183
Gol KG	672
Parati KG	168
Quantum KG	24
Station Wagons	15,279
Kombi Alcohol	6,146
Kombi Gasoline	9,097
Kombi KG	36
Special Vehicles	135
Kombi Ambulance Alcohol	63
Kombi Ambulance Gasoline	72
Pickup	31,235
Gol Furgao Alcohol	2,582
Saveiro Alcohol	8,870
Kombi Furgao Alcohol	1,534
Kombi Pickup Alcohol	717
Kombi Furgao Gasoline	4,068
Saveiro Gasoline	10,197
Gol Furgao Gasoline	2,078
Kombi Pickup Gasoline	1,165
Kombi Furgao KG	24
Light Trucks	3,547
7.90 Diesel	1,789
7.110 Diesel	1,758

Manufacturers, Makes and Models	Units
VOLKSWAGEN (con't)	
Medium Trucks	807
11.140 Diesel	760
12.140 Diesel	47
Medium-Heavy Trucks	3,809
13.210 Diesel	1,274
14.140 Diesel	570
22.210 Diesel	144
22.140 Diesel	45
14.210 Diesel	744
14.170 Diesel	293
16.170 Diesel	3
16.210 Diesel	736
Bus Chassis	357
7.90 CO Diesel	357
VOLVO	4,852
Heavy Trucks	2,884
N 10 TII 4x2 Diesel	112
N 10 ICII 4x2 Diesel	125
N 12 ICII 4x2 Diesel	38
N 10 T 4x2 KD	20
NL 10 T 4x2 Diesel	705
NL 10 IC 4x2 Diesel	1,483
NL 12 IC 4x2 Diesel	201
N 10 IC 4x2 KD	70
N 10 T 6x2 KD	40
NL 10 IC 4x2 KD	90
Extra-Heavy Trucks	1,131
N 10 TII 6x4 Diesel	203
N 10 ICII 6x4 Diesel	11
N 12 TII 6x4 Diesel	78
N 12 ICII 6x4 Diesel	13
N 12 T 6x4 KD	120
N 12 IC 6x4 KD	40
N 10 IC 6x4 KD	40
NL 10 IC 6x4 Diesel	97
NL 12 IC 6x4 Diesel	25
NL 10 T 6x4 Diesel	158
NL 12 T 6x4 Diesel	11
N 10 T 6x4 KD	265
NL 10 IC 6x4 KD	70
Bus Chassis	837
B 58 ROD 4x2 Diesel	147
B 58 Urban Diesel	131
B 58 Articulated Diesel	9
B 10 M 4x2 Diesel	438
B 10 M 6x2 Diesel	107
B 58 Urban KD	0
B 10 M 4x2 KD	5

ASSOCIACAO NACIONAL DOS FABRICANTES DE VEICULOS AUTOMOTORES

BRAZIL - EXPORTS 1970-1989

Motor Vehicles by Type

	Passenger Cars	Light Trucks Vans	Light Trucks Utilities	Light Trucks Pickups	Heavy Trucks	Total Trucks	Buses	Total Vehicles
1970	52	57	75	69	122	323	34	409
1971	656	316	8	276	364	964	32	1,652
1972	6,611	598	84	2,167	3,136	5,985	932	13,528
1973	13,891	1,490	144	3,028	5,754	10,416	199	24,506
1974	47,591	3,301	14	5,960	6,896	16,171	916	64,678
1975	52,629	4,744	333	6,090	7,968	19,135	1,337	73,101
1976	62,079	3,006	10	5,265	9,032	17,313	1,015	80,407
1977	56,636	1,917	12	1,403	8,347	11,679	1,711	70,026
1978	77,388	2,880	1,212	2,931	10,129	17,152	1,632	96,172
1979	76,486	4,761	2,101	6,012	14,270	27,144	2,018	105,648
1980	115,482	8,407	1,568	10,260	18,977	39,212	2,391	157,085
1981	157,228	7,655	1,223	23,783	18,662	51,323	4,135	212,686
1982	120,305	8,883	597	37,101	5,400	51,981	1,065	173,351
1983	132,804	4,108	244	27,551	3,660	35,563	307	168,674
1984	151,962	417	70	34,989	7,024	42,500	2,053	196,515
1985	160,626	3,744	83	32,804	8,945	45,576	1,438	207,640
1986	138,241	711	46	30,898	11,769	43,424	1,614	183,279
1987	279,530	1,031	130	43,409	17,342	61,912	4,113	345,555
1988	226,360	1,435	87	71,132	15,948	88,602	5,514	320,476
1989	164,885	1,188	31	67,634	15,429	84,282	4,553	253,720

Motor Vehicles by Manufacturer, 1989

	Passenger Cars	Light Trucks Vans	Light Trucks Utilities	Light Trucks Pickups	Heavy Trucks	Total Trucks	Buses	Total Vehicles
Agrale................	0	0	0	0	6	6	0	6
Fiat.....................	82,842	0	0	54,988	0	54,988	0	137,830
Ford....................	7,144	0	0	499	3,236	3,735	0	10,879
General Motors....	17,850	2	0	8,120	1,217	9,339	0	27,189
Gurgel................	0	0	13	0	0	13	0	13
Mercedes-Benz..	0	0	0	0	6,383	6,383	3,947	10,330
Saab-Scania......	0	0	0	0	954	954	255	1,209
Toyota................	0	37	18	175	0	230	0	230
Volvo..................	0	0	0	0	1,768	1,768	130	1,898
Volkswagen........	57,049	1,149	0	3,852	1,865	6,866	221	64,136
TOTAL...............	**164,885**	**1,188**	**31**	**67,634**	**15,429**	**84,282**	**4,553**	**253,720**

ASSOCIACAO NACIONAL DOS FABRICANTES DE VEICULOS AUTOMOTORES

BRAZIL - EXPORTS 1988-1989

Motor Vehicles by Country of Destination

	Passenger Cars		Light Commercial		Heavy Commercial		Total	
Country	1989	1988	1989	1988	1989	1988	1989	1988
SOUTH AMERICA								
Argentina	28,894	44,987	1,968	867	6	5	30,868	45,859
Bolivia	162	300	149	415	427	667	738	1,382
Chile	12,220	7,700	7,408	7,022	6,109	5,173	25,737	19,895
Colombia	5,514	7,410	1	18	98	277	5,613	7,705
Ecuador	3,712	3,282	11	40	16	200	3,739	3,522
Paraguay	275	515	468	699	326	658	1,069	1,872
Peru	75	948	48	244	455	842	578	2,034
Suriname	1	11	1	22	0	15	2	48
Uruguay	6,720	7,841	953	912	1,032	826	8,705	9,579
Venezuela	3,986	30,140	24	49	18	8	4,028	30,197
Other	81	5	87	124	10	19	178	148
Total	61,640	103,139	11,118	10,412	8,497	8,690	81,255	122,241
CENTRAL AMERICA	1,562	3,551	1,617	3,307	661	819	3,840	7,677
Total	1,562	3,551	1,617	3,307	661	819	3,840	7,677
NORTH AMERICA								
Canada	3,614	8,783	0	0	131	840	3,745	9,623
Mexico	1	0	1	0	6	1	8	1
U.S.A.	43,809	58,222	13	21	5,674	7,265	49,496	65,508
Total	47,424	67,005	14	21	5,811	8,106	53,249	75,132
EUROPE								
Belgium	1	0	1,425	789	0	0	1,426	789
Denmark	4	242	171	4	0	0	175	246
France	1	10	8,727	6,910	0	0	8,728	6,920
Ireland	0	294	346	25	0	0	346	319
Italy	51,783	41,681	26,091	23,680	0	0	77,874	65,361
The Netherlands	0	0	0	1,019	0	0	0	1,019
Portugal	0	0	0	0	0	0	0	0
Sweden	10	0	298	198	403	12	711	210
Switzerland	10	1,065	1,227	1,844	2	0	1,239	2,909
West Germany	8	21	1,854	5,738	0	3	1,862	5,762
Other	235	90	7,103	4,078	0	0	7,338	4,168
Total	52,052	43,403	47,242	44,285	405	15	99,699	87,703
AFRICA								
Algeria	156	822	3	48	0	0	159	870
Angola	127	270	61	88	59	320	247	678
Canary Isl	0	46	0	0	0	0	0	46
Egypt	0	1	1	11	0	0	1	12
Liberia	68	120	48	28	4	16	120	164
Libya	6	40	0	0	0	2	6	42
Mozambique	1	0	1	0	67	15	69	15
Nigeria	1,586	555	229	427	326	488	2,141	1,470
Zaire	16	31	48	35	57	32	121	98
Other	179	138	630	585	943	473	1,752	1,196
Total	2,139	2,023	1,021	1,222	1,456	1,346	4,616	4,591
ASIA								
China	0	219	1,120	1,008	84	2	1,204	1,229
Indonesia	0	0	40	0	420	1,480	460	1,480
Iran	0	4	0	1	1	0	1	5
Iraq	0	6,891	0	0	1,127	61	1,127	6,952
Kuwait	0	0	656	787	111	93	767	880
Lebanon	0	7	0	6	16	0	16	13
Malaysia	0	0	0	0	878	527	878	527
Oman	0	0	23	108	4	5	27	113
Saudi Arabia	0	0	284	2,932	205	177	489	3,109
Taiwan	0	0	4,984	6,912	0	0	4,984	6,912
Other	68	110	490	1,575	141	44	699	1,729
Total	68	7,231	7,597	13,329	2,987	2,389	10,652	22,949
OCEANIA								
Australia	0	0	0	0	165	97	165	97
New Zealand	0	0	244	74	0	0	244	74
Other	0	8	0	4	0	0	0	12
Total	0	8	244	78	165	97	409	183
GRAND TOTAL	164,885	226,380	68,853	72,654	19,982	21,462	253,720	320,476

ASSOCIACAO NACIONAL DOS FABRICANTES DE VEICULOS AUTOMOTORES

BRAZIL - RETAIL SALES 1960-1989

Total Domestic Vehicle Sales

	Passenger Cars	Vans	Utilities	Pickups	Heavy Truck	Buses	Total Vehicles
1960	40,980	19,021	19,574	9,922	38,053	3,949	131,499
1961	60,132	24,505	18,041	12,780	26,289	3,050	144,797
1962	83,541	25,937	21,751	19,380	36,194	3,349	190,152
1963	94,619	27,393	13,532	14,259	21,536	2,420	173,759
1964	103,427	27,093	11,642	14,945	21,174	2,624	180,905
1965	114,882	24,767	9,806	13,192	22,451	2,956	188,054
1966	127,865	28,101	14,039	17,392	30,547	3,632	221,576
1967	139,211	30,572	8,488	16,244	27,609	4,788	226,912
1968	164,341	36,530	7,257	23,027	40,458	7,002	278,615
1969	241,542	34,528	5,176	23,187	39,433	5,627	349,493
1970	308,024	35,581	4,697	26,112	38,167	4,123	416,704
1971	395,266	35,981	5,445	30,952	37,643	4,336	509,623
1972	457,124	42,843	5,550	41,339	50,342	4,222	601,420
1973	557,692	45,560	6,439	54,319	64,818	6,400	735,228
1974	639,668	49,273	7,299	60,253	71,433	7,167	835,093
1975	661,332	50,024	7,103	61,187	69,901	8,931	858,478
1976	695,207	54,203	6,840	53,928	74,971	10,986	896,135
1977	678,824	36,231	2,680	32,950	90,247	12,038	852,970
1978	797,942	37,870	3,767	42,031	78,891	11,861	972,362
1979	828,733	34,948	3,665	57,344	78,706	11,529	1,014,925
1980	793,028	25,185	4,027	64,556	81,933	11,532	980,261
1981	447,608	11,622	1,876	54,502	55,938	9,179	580,725
1982	556,229	13,352	2,653	69,758	41,257	8,045	691,294
1983	608,499	11,572	1,439	65,074	34,573	6,575	727,732
1984	532,235	15,134	1,048	79,784	42,884	5,997	677,082
1985	602,069	12,324	1,430	84,552	55,664	7,141	763,180
1986	672,384	13,719	2,777	97,506	71,854	8,488	866,728
1987	410,260	12,537	3,042	87,793	56,385	10,068	580,085
1988	556,744	18,635	2,623	101,834	54,912	12,968	747,716
1989	566,582	17,494	2,428	117,458	48,178	9,485	761,625

ASSOCIACAO NACIONAL DOS FABRICANTES DE VEICULOS AUTOMOTORES

CANADA - PRODUCTION 1951-1989

Motor Vehicles by Type

	Passenger Cars	Trucks and Buses	Total
1951	282,714	132,706	415,420
1952	283,275	150,827	434,102
1953	364,970	121,079	486,049
1954	283,945	68,164	352,109
1955	374,602	77,512	452,114
1956	374,727	96,623	471,350
1957	340,381	73,196	413,577
1958	297,373	59,045	356,418
1959	301,435	66,504	367,939
1960	325,785	71,954	397,739
1961	323,638	63,285	386,923
1962	424,581	80,606	505,187
1963	532,243	99,113	631,356
1964	559,603	111,387	670,990
1965	706,810	139,799	846,609
1966	684,547	187,667	872,214
1967	708,281	211,227	919,508
1968	889,386	260,832	1,150,218
1969	1,025,994	300,484	1,326,478
1970	923,437	236,067	1,159,504
1971	1,083,201	263,564	1,346,765
1972	1,135,702	294,382	1,430,084
1973	1,216,508	331,799	1,548,307
1974	1,171,730	353,852	1,525,582
1975	1,027,242	357,895	1,385,137
1976	1,119,005	408,847	1,527,852
1977	1,120,157	570,927	1,691,084
1978	1,107,874	634,092	1,741,966
1979	960,614	625,624	1,586,238
1980	820,114	503,885	1,323,999
1981	796,378	492,853	1,289,231
1982	807,645	468,395	1,276,040
1983	970,933	554,327	1,525,260
1984	1,180,085	649,299	1,829,384
1985	1,077,935	855,446	1,933,381
1986	1,061,365	792,760	1,854,125
1987	809,827	825,187	1,635,014
1988	1,024,807	924,451	1,949,258
1989	983,897	949,702	1,933,599

STATISTICS CANADA (1951-1984)

MOTOR VEHICLE MANUFACTURERS' ASSOCIATION OF CANADA (1985-1989)

CANADA - PRODUCTION 1985-1989

Motor Vehicles by Manufacturer

	1985	1986	1987	1988	1989
PASSENGER CARS					
American Motors	11,316	4,444	*	*	*
Chrysler Corp	0	0	12,538	59,016	33,904
Ford Motor Co	493,560	517,478	433,976	499,616	435,569
General Motors Corp	562,981	529,055	339,746	409,951	419,712
Honda Motors	0	0	15,685	50,058	86,474
Volvo	10,078	10,388	7,882	6,166	8,238
TOTAL PASSENGER CARS	1,077,935	1,061,365	809,827	1,024,807	983,897
TRUCKS					
Chrysler Corp	390,120	404,789	410,253	429,809	446,241
Ford Motor Co	163,556	148,099	152,990	153,497	152,957
Freightliner	2,354	4,102	3,403	3,178	2,506
General Motors Corp	281,111	190,315	238,951	312,762	327,045
JEEP	0	27,696	*	*	*
Mack	3,289	3,719	3,213	4,602	2,935
Navistar	10,702	9,480	9,968	12,782	11,216
PACCAR (Kenworth)	2,057	2,280	3,981	5,103	4,592
Western Star	2,257	2,280	2,428	2,718	2,210
TOTAL TRUCKS	**855,446**	**792,760**	**825,187**	**924,451**	**949,702**
TOTAL MOTOR VEHICLES	**1,933,381**	**1,854,125**	**1,635,014**	**1,949,258**	**1,933,599**

* American Motors purchased by Chrysler Corporation in 1987.

MOTOR VEHICLE MANUFACTURERS' ASSOCIATION OF CANADA

CANADA - PRODUCTION 1987-1989

Motor Vehicles by Manufacturer and Type

Manufacturer/ Division	Make	1987	1988	1989
Jeep/Eagle	Eagle	5,251	0	0
	Jeep	36,123	52,691	69,565
	Premier	7,287	59,016	33,904
Dodge	Caravan	133,899	143,239	147,101
	Mini Ram Van	13,469	11,612	9,865
	Ram Van	71,678	72,202	71,424
	Ram Wagon	30,466	26,613	25,300
Plymouth	Voyager	124,618	123,452	122,986
Honda	Accord	15,685	12,629	0
	Civic	0	37,429	86,474
Ford	Escort	44,402	0	0
	Crown Victoria	126,286	128,164	117,900
	Tempo	96,414	170,509	134,079
	Light Duty Trucks	152,990	153,497	152,957
Mercury	Lynx	2,039	0	0
	Grand Marquis	126,434	131,538	127,074
	Topaz	38,401	69,405	56,516
Freightliner	Extra Heavy Duty Trucks	3,403	3,178	2,506
Buick	Regal	35,447	138,981	77,701
Chevrolet	Celebrity	50,323	20,285	26,542
	Lumina	0	0	193,087
Chev./GMC	Van/Vandura	89,482	91,114	88,777
	Light Duty Trucks	149,469	221,648	238,268
Pontiac	Grand Prix	4,456	0	0
	6000	77,501	29,392	0
Oldsmobile	Cutlass Ciera	158,700	221,293	122,382
	Cutlass Supreme	13,319	0	0
Navistar	Heavy Duty	9,968	12,782	11,216
Mack	Extra Heavy Duty	3,213	4,602	2,935
Kenworth	Extra Heavy Duty	3,981	5,103	4,592
Volvo	240 Series	7,882	6,166	0
	740 Series	0	0	8,238
Western Star	Extra Heavy Duty	2,428	2,718	2,210
TOTAL PASSENGER CARS		809,827	1,024,807	983,897
TOTAL TRUCKS		825,187	924,451	949,702
TOTAL MOTOR VEHICLES		**1,635,014**	**1,949,258**	**1,933,599**

MOTOR VEHICLE MANUFACTURERS' ASSOCIATION OF CANADA

CANADA
EXPORT

CANADA - EXPORTS 1988-1989

Motor Vehicles by Country of Destination

Countries	Passenger Cars		Commercial Vehicles	
	1988	1989	1988	1989
EUROPE				
Belgium & Luxembourg	810	112	30	23
Denmark	3	4	39	87
France	20	134	143	70
Germany, West	592	252	65	78
Greece	2	6	1	2
Ireland	4	1	0	1
Italy	31	3	7	21
Netherlands	278	61	108	89
Portugal	9	9	0	0
Spain	4	2	15	20
United Kingdom	85	189	81	153
TOTAL EEC	1,838	773	489	544
Austria	37	30	22	75
Finland	64	91	774	2,284
Iceland	119	0	11	2
Norway	127	49	606	500
Sweden	642	775	1,989	1,342
Switzerland	312	277	51	15
TOTAL EFTA	1,301	1,222	3,453	4,218
Turkey	0	1	0	1
U.S.S.R.	2	16	0	5
Yugoslavia	0	3	0	1
Others	28	4	2	0
TOTAL EUROPE	3,169	2,019	3,944	4,769
AMERICA				
Bahamas	75	20	3	3
Barbados	0	1	0	0
Chile	8	0	18	19
Colombia	50	0	1	4
Costa Rica	3	1	6	1
Dominican Republic	0	0	20	32
Guyana	2	3	0	4
Haiti	3	1	0	0
Mexico	150	0	6	4
AMERICA (con't)				
Peru	0	2	6	12
Puerto Rico	1,662	832	122	170
St. Pierre & Miquelon	14	23	24	31
U.S.A.	1,191,400	1,196,012	436,342	454,358
Others	124	60	91	29
TOTAL AMERICA	1,193,491	1,196,955	436,639	454,667
ASIA				
Bahrain	38	5	0	0
China & Mongolia	8	0	0	0
Israel	2	1	43	13
Japan	145	293	4	338
Kuwait	329	108	0	1
Oman	83	8	0	0
Qatar	155	6	17	2
Saudi Arabia	1,056	47	39	37
Taiwan	3,081	4,058	100	9
United Arab Emirates	215	58	5	12
Others	46	45	80	73
TOTAL ASIA	5,158	4,629	288	485
AFRICA				
Egypt	4	0	2	13
Guinea	0	0	5	0
Kenya	0	0	0	0
South Africa	5	0	5	4
Others	236	14	24	32
TOTAL AFRICA	245	14	36	49
OCEANIA				
Australia	18	91	114	258
New Zealand	6	5	8	60
U.S. Oceania	0	130	0	21
Others	175	0	11	15
TOTAL OCEANIA	199	226	133	354
WORLD TOTAL	1,202,263	1,203,844	441,041	460,324

STATISTICS CANADA - International Trade Division

CANADA - SALES 1955-1989

New Motor Vehicles by Type and Country of Origin

	PASSENGER CARS					COMMERCIAL VEHICLES			
Year	Manufactured in North America	Manufactured in Japan	Manufactured in Other Off–shore Countries	Sub–total All Off–shore	Total Passenger Cars	Manufactured in North America	Manufactured in Off–shore Countries	Total Commercial Vehicles	Total Units
1955	364,797	N.A.	N.A.	22,165	386,962	76,250	2,446	78,716	465,678
1956	374,064	N.A.	N.A.	34,169	408,233	87,843	3,845	91,688	499,921
1957	332,590	N.A.	N.A.	49,433	382,023	71,909	4,367	76,276	458,299
1958	299,557	N.A.	N.A.	77,166	376,723	61,349	6,697	68,046	444,769
1959	310,920	N.A.	N.A.	114,118	425,038	69,366	8,222	77,588	502,626
1960	321,804	N.A.	N.A.	125,967	447,771	68,324	7,093	75,417	523,188
1961	336,122	N.A.	N.A.	101,197	437,319	68,149	6,011	74,160	511,479
1962	427,127	N.A.	N.A.	75,438	502,565	78,674	3,971	82,645	585,210
1963	506,311	N.A.	N.A.	51,476	557,787	94,323	2,879	97,202	654,989
1964	550,823	N.A.	N.A.	65,936	616,759	106,754	2,366	109,120	725,879
1965	633,641	N.A.	N.A.	75,075	708,716	120,205	2,074	122,279	830,995
1966	626,986	N.A.	N.A.	67,834	694,820	130,629	1,982	132,611	827,431
1967	605,049	N.A.	N.A.	74,386	679,435	133,330	2,542	135,872	815,307
1968	637,393	N.A.	N.A.	104,522	741,915	142,241	5,297	147,538	889,453
1969	638,270	N.A.	N.A.	122,533	760,803	149,597	7,105	156,702	917,505
1970	497,185	N.A.	N.A.	143,175	640,360	124,664	9,217	133,881	774,241
1971	592,319	N.A.	N.A.	188,443	780,762	147,001	12,569	159,570	940,332
1972	653,933	N.A.	N.A.	205,026	858,959	189,577	17,085	206,662	1,065,621
1973	782,914	111,467	76,447	187,914	970,828	235,449	20,421	255,870	1,226,698
1974	796,840	87,609	58,348	145,957	942,797	287,686	18,821	306,507	1,249,304
1975	835,679	95,772	57,829	153,601	989,280	310,590	16,759	327,349	1,316,629
1976	793,201	101,558	51,729	153,287	946,488	331,027	13,948	344,975	1,291,463
1977	797,752	134,900	58,746	193,646	991,398	337,914	15,647	353,561	1,344,959
1978	815,994	113,166	59,730	172,896	988,890	364,241	13,413	377,654	1,366,544
1979	863,554	79,879	59,575	139,454	1,003,008	381,562	11,832	393,394	1,396,402
1980	740,767	138,107	53,186	191,293	932,060	310,273	21,474	331,747	1,263,807
1981	646,942	207,639	49,614	257,253	904,195	250,775	35,912	286,687	1,190,882
1982	489,435	178,174	45,872	224,046	713,481	166,986	40,435	207,421	920,902
1983	625,088	176,525	41,705	218,230	843,318	192,609	45,161	237,770	1,081,088
1984	724,932	171,204	75,074	246,278	971,210	273,604	38,688	312,292	1,283,502
1985	794,965	199,221	143,030	342,251	1,137,216	344,871	48,323	393,194	1,530,410
1986	761,169	203,304	130,840	334,144	1,095,313	368,423	52,184	420,607	1,515,920
1987	700,930	243,288	120,875	364,163	1,065,093	417,189	51,355	468,544	1,533,637
1988	724,733	243,835	87,742	331,577	1,056,310	459,777	49,414	509,191	1,565,501
1989	674,302	245,764	73,246	319,010	993,312	422,398	68,175	490,573	1,483,885
% 1989/1988	−7.0	+0.8	−16.5	−3.8	−6.0	−8.1	+38.0	−3.7	−5.2

N.A. – Not Available.

STATISTICS CANADA

CANADA - SALES 1955-1989

Passenger Car Retail Sales by Months

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	TOTAL
1955	17,810	22,084	30,937	46,002	52,279	45,923	40,000	33,450	24,939	26,135	23,594	23,809	386,962
1956	16,864	23,290	36,556	49,757	53,870	49,054	42,227	34,229	25,899	25,853	25,266	25,368	408,233
1957	26,694	26,579	38,570	46,315	45,353	38,275	35,593	31,863	26,303	20,973	22,345	23,160	382,023
1958	26,490	27,482	34,901	43,063	39,832	38,699	34,984	25,565	21,869	27,902	26,752	29,204	376,723
1959	27,546	31,362	41,327	50,560	47,711	48,599	36,463	30,987	25,555	32,400	29,010	23,518	425,038
1960	27,279	34,257	43,348	50,125	50,789	50,747	33,920	29,265	26,173	33,473	36,603	31,792	447,771
1961	27,505	30,277	38,916	44,210	50,438	46,040	39,492	31,139	23,552	31,550	42,574	31,628	437,319
1962	36,295	33,497	50,572	54,995	65,275	52,162	38,861	28,312	19,348	40,912	43,339	38,997	502,565
1963	36,904	39,143	47,817	63,538	64,047	58,754	41,124	29,142	28,121	50,160	54,622	46,415	557,787
1964	44,721	48,713	60,512	68,102	70,455	63,360	50,266	37,415	38,332	51,433	48,428	39,022	618,759
1965	43,922	47,203	65,954	75,765	76,897	73,914	55,388	47,777	38,927	59,925	64,703	60,341	708,716
1966	47,767	51,068	79,882	68,184	63,520	65,408	51,038	51,419	44,443	58,213	59,897	55,983	694,820
1967	45,475	45,278	68,381	65,852	81,259	75,157	47,889	45,882	43,556	55,609	55,065	50,034	679,435
1968	48,928	50,165	67,145	66,549	81,060	70,326	61,478	53,728	47,382	73,526	64,119	57,509	741,915
1969	51,137	57,465	71,277	77,176	78,168	72,407	56,258	45,768	62,185	73,314	64,470	51,178	760,803
1970	40,480	41,762	58,806	64,517	67,217	68,693	53,491	43,912	48,295	66,611	47,646	38,930	640,360
1971	34,626	46,263	69,277	81,273	84,888	78,487	61,205	50,504	66,639	81,466	69,927	56,207	780,762
1972	46,028	54,519	73,862	77,971	103,483	90,342	65,536	57,657	62,264	90,972	78,166	58,159	858,959
1973	58,462	67,292	104,081	104,782	104,071	99,697	72,366	66,943	66,004	90,965	78,259	57,906	970,828
1974	66,167	66,651	79,274	94,013	115,752	97,908	84,788	77,473	63,862	84,176	62,694	50,039	942,797
1975	53,848	70,235	75,334	91,616	99,483	98,609	84,330	73,110	65,202	103,824	86,908	86,781	989,280
1976	50,065	58,469	82,240	101,420	102,769	103,478	78,933	68,956	54,181	101,450	75,879	68,649	946,488
1977	68,426	71,022	94,144	96,467	104,740	101,434	79,562	78,093	63,470	97,826	79,052	57,162	991,398
1978	59,943	70,420	88,426	101,004	109,738	106,788	82,822	77,998	80,067	91,567	68,311	51,806	988,890
1979	62,341	70,483	98,828	97,117	110,793	103,702	92,258	75,725	67,878	94,399	72,042	57,442	1,003,008
1980	63,253	76,744	89,609	90,833	83,912	82,617	82,185	74,477	67,756	90,083	73,362	57,230	932,060
1981	61,004	68,162	93,034	99,790	91,446	88,281	74,464	65,244	67,535	67,103	80,835	47,297	904,195
1982	38,729	50,437	66,711	72,394	74,063	78,968	51,581	57,218	60,133	53,854	57,405	51,998	713,481
1983	40,931	48,740	81,206	88,354	87,861	88,519	64,963	68,586	61,382	78,223	78,514	56,039	843,318
1984	57,353	70,090	96,351	93,085	107,927	102,250	80,247	74,579	62,945	92,026	74,260	60,097	971,210
1985	66,242	72,657	103,429	119,909	119,527	118,780	91,711	91,875	80,946	106,427	93,176	72,537	1,137,216
1986	69,111	80,573	97,529	119,899	114,497	105,088	99,999	86,555	86,879	92,301	75,381	67,501	1,095,313
1987	56,399	70,038	105,459	121,112	104,921	114,333	85,468	84,897	79,472	94,333	82,042	66,619	1,065,093
1988	59,449	69,630	109,769	108,680	116,756	102,817	83,422	87,860	79,312	88,240	81,721	68,654	1,056,310
1989	54,456	65,184	92,076	120,870	117,520	94,810	73,189	84,338	77,824	81,683	73,375	57,987	993,312

STATISTICS CANADA

CANADA - SALES 1988-1989

New Passenger Car Retail Sales by Manufacturer

	1988	1989	% Change	% of Market 1988	% of Market 1989
General Motors......	383,376	340,276	-11.2	36.4	34.5
Ford......................	207,529	198,960	-4.1	19.7	20.1
Chrysler.................	158,660	140,082	-11.7	15.1	14.2
Hyundai.................	31,013	28,698	-7.5	2.9	2.9
Honda....................	75,044	85,462	13.9	7.1	8.7
Toyota....................	70,400	77,918	10.7	6.7	7.9
Volkswagen...........	35,672	29,160	-18.3	3.4	3.0
Nissan....................	29,812	28,145	-5.6	2.8	2.9
Mazda....................	27,655	26,162	-5.4	2.6	2.7
Subaru..................	7,759	6,171	-20.5	0.7	0.6
Volvo.....................	6,176	7,032	13.9	0.6	0.7
B.M.W....................	5,016	4,311	-14.1	0.5	0.4
Mercedes-Benz.....	4,221	4,063	-3.7	0.4	0.4
Jaguar....................	2,154	1,606	-25.4	0.2	0.2
Lada......................	970	683	-29.6	0.1	0.1
Saab.....................	1,369	1,211	-11.5	0.1	0.1
Suzuki....................	6,588	7,328	11.2	0.6	0.7
Others...................	662	387	-41.5	0.1	0.0
TOTAL..................	1,054,076	987,655	-6.3	100.0	100.0
General Motors......	179,265	170,040	-5.2	35.3	34.3
Ford......................	148,332	138,791	-6.4	29.2	28.0
Chrysler.................	114,996	112,821	-1.9	22.6	22.8
Toyota....................	15,736	16,987	8.0	3.1	3.4
Nissan....................	13,118	13,571	3.5	2.6	2.7
Mazda....................	11,597	17,868	54.1	2.3	3.6
Suzuki....................	5,438	7,781	43.1	1.1	1.6
Others...................	20,112	18,045	-10.3	4.0	3.6
TOTAL..................	508,594	495,904	-2.5	100.0	100.0

WARD'S AUTOMOTIVE YEARBOOK, 1990

CANADA - NEW REGISTRATIONS 1953-1989

Motor Vehicles by Type

	Passenger Cars	Motor Trucks	Total
1953	362,409	101,252	463,661
1954	307,651	69,955	377,606
1955	381,782	73,689	455,471
1956	404,604	85,692	490,296
1957	391,661	76,782	468,443
1958	381,591	66,034	447,625
1959	427,274	74,824	502,098
1960	450,840	73,682	524,522
1961	440,377	74,738	515,115
1962	501,030	81,495	582,525
1963	541,942	90,608	632,550
1964	607,503	104,175	711,678
1965	686,828	115,660	802,488
1966	683,639	128,506	812,145
1967	667,814	130,964	798,778
1968	737,605	142,201	879,806
1969	756,015	153,277	909,292
1970	636,206	129,359	765,565
1971	745,026	138,876	883,902
1972	812,753	180,748	993,501
1973	935,533	234,683	1,170,216
1974	901,097	287,619	1,188,716
1975	839,942	265,015	1,104,957
1976	898,253	305,606	1,203,859
1977	953,078	333,551	1,286,629
1978	958,414	349,294	1,307,708
1979	998,004	382,074	1,380,078
1980	948,967	335,827	1,284,794
1981	891,558	281,536	1,173,094
1982	727,097	204,794	931,891
1983	830,457	223,917	1,054,374
1984	914,679	292,273	1,206,952
1985	958,358	351,488	1,309,846
1986	1,065,143	406,905	1,472,048
1987	1,028,501	450,014	1,478,515
1988	1,043,127	500,502	1,543,629
1989	974,531	480,338	1,454,869

MOTOR VEHICLE MANUFACTURERS' ASSOCIATION OF CANADA

CANADA - TOTAL REGISTRATIONS 1950-1989

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1950.....	1,913,355	633,240	10,004	2,556,599
1951.....	2,105,869	711,272	12,090	2,829,231
1952.....	2,306,374	795,344	12,021	3,113,739
1953.....	2,527,461	850,872	12,162	3,390,495
1954.....	2,706,025	888,207	12,692	3,606,924
1955.....	2,960,874	939,088	12,437	3,912,399
1956.....	3,222,484	994,244	13,129	4,229,857
1957.....	3,429,390	1,018,688	14,103	4,462,181
1958.....	3,631,381	1,043,385	15,186	4,689,952
1959.....	3,886,436	1,079,181	17,902	4,983,519
1960.....	4,104,415	1,038,567	17,562	5,160,544
1961.....	4,325,682	1,059,640	19,549	5,404,871
1962.....	4,531,384	1,093,919	21,301	5,646,604
1963.....	4,788,896	1,121,624	22,592	5,933,112
1964.....	5,037,861	1,162,692	24,189	6,224,742
1965.....	5,279,373	1,204,957	26,740	6,511,070
1966.....	5,499,527	1,266,024	32,674	6,798,225
1967.....	5,865,738	1,277,024	35,669	7,178,431
1968.....	6,159,573	1,340,980	38,614	7,539,167
1969.....	6,433,283	1,421,816	39,755	7,894,854
1970.....	6,602,176	1,440,079	41,118	8,083,373
1971.....	6,967,247	1,514,976	41,581	8,523,804
1972.....	7,407,275	1,639,175	42,802	9,089,252
1973.....	7,866,084	1,799,042	44,265	9,709,391
1974.....	8,472,224	1,980,106	47,459	10,499,789
1975.....	8,870,307	2,111,945	45,859	11,028,111
1976.....	9,016,258	2,266,383	50,437	11,333,078
1977.....	9,554,290	2,442,342	52,003	12,048,635
1978.....	9,744,994	2,717,832	52,966	12,515,792
1979.....	9,985,146	2,854,217	52,927	12,892,290
1980.....	10,255,511	2,902,730	52,569	13,210,810
1981.....	10,199,388	3,137,987	54,210	13,391,585
1982.....	10,530,355	3,239,341	54,065	13,823,761
1983.....	10,731,520	3,307,746	55,226	14,094,492
1984.....	10,780,667	3,046,889	52,169	13,879,725
1985.....	11,118,071	3,095,243	53,285	14,266,599
1986.....	11,585,622	3,156,387	56,476	14,798,485
1987.....	11,686,439	3,516,892	59,266	15,262,597
1988.....	12,086,001	3,706,032	59,834	15,851,867
1989.....	12,811,318	3,395,874	62,494	16,269,686

STATISTICS CANADA

LAFTA COUNTRIES - PRODUCTION/ASSEMBLIES 1960-1989

Motor Vehicles by Country

	Production			Assemblies			
	Argentina	Brazil	Mexico	Colombia	Chile	Peru	Venezuela
1960.....	89,338	133,041	49,807	0	2,317	0	10,334
1961.....	136,188	145,584	62,563	0	3,939	0	11,787
1962.....	129,880	191,194	66,637	0	6,615	0	11,666
1963.....	104,899	174,191	69,135	0	7,939	0	24,052
1964.....	166,483	183,707	90,752	0	7,797	0	44,974
1965.....	194,536	185,187	97,395	0	8,570	2,824	58,392
1966.....	179,453	224,574	114,521	1,604	7,096	13,170	60,502
1967.....	175,318	225,362	126,991	2,407	13,157	17,414	58,049
1968.....	180,976	279,564	146,781	4,124	18,042	10,119	62,868
1969.....	218,590	353,694	165,811	9,546	22,069	16,860	73,061
1970.....	219,599	416,040	189,986	17,652	24,591	14,456	69,976
1971.....	253,640	516,067	211,393	22,806	23,470	16,639	79,608
1972.....	278,222	609,470	229,791	24,015	26,228	23,796	88,674
1973.....	311,596	729,386	285,625	28,900	17,015	31,741	96,951
1974.....	322,410	858,479	350,947	36,195	13,852	29,719	118,152
1975.....	251,126	929,805	356,624	29,574	7,597	34,274	144,301
1976.....	206,948	985,469	324,979	36,617	7,403	34,344	162,732
1977.....	256,581	919,242	280,813	36,966	13,089	25,222	163,296
1978.....	194,687	1,064,014	384,127	44,468	20,048	11,243	182,678
1979.....	266,244	1,127,966	444,426	48,677	20,151	10,745	157,895
1980.....	288,917	1,165,174	490,006	42,727	29,259	18,699	155,087
1981.....	175,451	780,883	597,118	35,558	25,893	21,984	154,471
1982.....	133,335	859,295	472,637	35,567	10,255	21,977	155,108
1983.....	161,011	896,462	285,485	28,149	4,511	9,626	112,248
1984.....	171,000	864,663	357,998	45,157	6,747	8,263	104,567
1985.....	140,890	966,708	458,680	39,086	8,145	9,163	115,518
1986.....	174,864	1,056,332	341,052	43,656	4,752	12,691	143,576
1987.....	193,499	920,071	395,258	51,687	7,231	13,088	115,049
1988.....	164,162	1,068,756	512,776	61,035	10,468	6,938	113,915
1989.....	127,824	1,013,252	641,275	53,677	16,493	3,942	27,637

OVERSEAS SOURCES

MEXICO - PRODUCTION 1970-1989

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1970	133,218	55,821	947	189,986
1971	153,412	56,995	986	211,393
1972	163,005	65,810	976	229,791
1973	200,147	84,207	1,214	285,568
1974	248,574	101,010	1,363	350,947
1975	237,118	117,799	1,707	356,624
1976	212,549	110,935	1,495	324,979
1977	187,637	91,828	1,348	280,813
1978	242,519	140,057	1,551	384,127
1979	280,049	162,470	1,907	444,426
1980	303,056	185,275	1,675	490,006
1981	355,497	240,180	1,441	597,118
1982	300,579	170,735	1,323	472,637
1983	207,137	77,992	356	285,485
1984	244,704	112,173	1,121	357,998
1985	297,064	159,965	1,651	458,680
1986	208,469	131,360	1,223	341,052
1987	277,408	117,641	209	395,258
1988	353,783	158,390	603	512,776
1989	438,632	201,969	674	641,275

NOTE: Includes export units.

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - PRODUCTION 1988-1989

Motor Vehicles by Manufacturer and Type

Manufacturer and Model	1989	1988
PASSENGER CARS AND TRUCKS		
CHRYSLER	93,606	80,084
Passenger Car Total	57,058	48,800
Dart 2 door	0	2,908
Dart 4 door	6,951	9,017
Dart St. Wagon	0	2,488
Shadow 2 door	20,440	8,769
Shadow 4 door	15,516	6,259
Spirit 4 door	8,386	0
Volare 2 door	0	3,161
Volare 4 door	309	10,028
Phantom 2 door	2,612	3,191
New Yorker 4 door	2,844	2,160
Magnum 2 door	0	819
Truck Total	36,548	31,284
D-150	8,495	10,938
D-250	9,047	6,299
W-250	708	545
AD-150	7,450	4,755
AW-150	616	626
D-350	8,348	7,190
DM-350	1,884	931
DIESEL NACIONAL	4,613	2,227
330	137	377
333	893	281
451 188"	149	0
531-K	0	42
5311-G	0	109
541	1,735	632
631-K	0	47
641	745	180
651	132	3
661 G3	0	34
741	67	10
532-J	0	12
5322-M	0	200
542	755	300
FABRICA DE AUTOTRANSPORTES	3,216	2,017
S-1954 206" Chassis Cab..	0	1
F-1300	2,088	1,307
F-1500	815	425
F-1300 C/B	313	284
FORD MOTOR	86,691	62,392
Passenger Car Total	47,580	32,454
Topaz 2 door	6,088	5,901
Topaz 4 door	27,379	13,611
Taurus 4 door	6,522	5,145
Taurus St. Wagon	2,431	1,829
Cougar 2 door	1,466	2,919
Thunderbird 2 door	3,694	3,049
Truck Total	39,111	29,938
F-150	6,879	4,971
F-200	17,058	14,235
B-200	910	1,537
F-350	13,083	9,195
P-350	1,181	0
GENERAL MOTORS	72,410	47,550
Passenger Car Total	22,839	15,089
Celebrity 2 door	0	156
Celebrity 4 door	5,331	3,908
Cutlass 2 door	3,965	3,003
Cutlass 4 door	9,499	6,006
Century 4 door	4,044	2,016
Truck Total	49,571	32,461
C-15	7,321	4,712
C-20	21,193	15,543
Suburban	8,112	5,303
C-35	8,447	4,622
Panel 30	4,498	2,281
NISSAN	95,747	82,269
Passenger Car Total	70,005	60,076
Tsuru 2 door	10,600	13,874
Tsuru 4 door	48,514	35,356
Tsuru St. Wagon	7,509	6,742
Tsuru Hatch Back	3,382	4,104
Truck Total	25,742	22,193
Pickup	11,125	10,998
TX-A Chassis	8,490	8,041
TX-B Stake	903	1,495
ICHI Van	5,224	1,659
TRAILERS DE MONTERREY	43	19
R-20T	36	19
R-20 Chassis	7	0

MEXICO - PRODUCTION 1988-1989 (continued)

Motor Vehicles by Manufacturer and Type

Manufacturer and Model	1989	1988
VOLKSWAGEN	85,309	58,661
Passenger Car Total	76,256	52,362
Golf 2 door......................	12,092	9,167
Golf 4 door......................	13,054	8,213
Jetta 2 door.....................	3,168	3,568
Jetta 4 door.....................	15,500	9,311
Sedan 2 door...................	32,442	19,008
Corsar 4 door..................	0	2,298
Corsar St. Wagon............	0	797
Truck Total	9,053	6,299
Volkswagen Combi..........	880	1,548
Volkswagen Panel...........	8,173	4,751
TOTAL PASSENGER CARS AND TRUCKS	441,635	335,219
TRUCK TRACTORS		
DIESEL NACIONAL	964	696
861-K 196".....................	964	696
FABRICA DE AUTOTRANSPORTES	579	249
SF-2574 192".................	86	25
SF-2575 186".................	493	224
KENWORTH	1,856	1,174
W-924............................	0	99
L-700.............................	12	8
C-500.............................	0	2
T-800.............................	1,797	1,065
Renova...........................	35	0
K-524.............................	12	0
TRAILERS DE MONTERREY	77	67
R-22...............................	77	67
VICTOR PATRON	22	12
WTD-4964.................	22	12
TOTAL TRUCK TRACTORS	3,498	2,198
BUSES		
DIESEL NACIONAL	674	585
350-G 236"................	674	585
MEXICANA DE AUTOBUSES	0	18
2030...........................	0	18
TOTAL BUSES	674	603
TOTAL VEHICLES	445,807	338,020

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

SUMMARY

	1989	%	1988	%
Passenger Cars	273,738	61.40	208,781	61.77
Trucks...............	167,897	37.66	126,438	37.40
Truck Tractors...	3,498	0.79	2,198	0.65
Integral Buses....	674	0.15	603	0.18
TOTAL................	445,807	100.00	338,020	100.00

MEXICO - EXPORTS 1981-1989

Motor Vehicles by Manufacturer and Model

	1981	1982	1983	1984	1985	1986	1987	1988	1989
CHRYSLER	607	748	2,384	6,755	18,456	43,689	62,811	50,392	67,840
Passenger Cars									
Volare K	0	34	793	3,469	7,189	7,863	11,656	8,733	23,177
Dart K 2 door	0	65	255	2,223	135	4,150	9,557	6,960	1,556
Dart K 4 door	0	247	813	730	5,876	3,204	327	8	20,308
Dart K St. Wagon	0	79	337	264	334	239	189	5	0
LeBaron St. Wagon	0	79	0	0	0	0	0	0	0
Phantom	0	0	0	0	0	0	1	4,587	587
New Yorker	0	0	0	0	0	43	19,307	2	0
Shadow 2 door	0	0	0	0	0	0	0	3,980	15
Sundance 2 door	0	0	0	0	0	0	0	4,220	0
Trucks									
D-150	0	0	0	4	4,905	28,190	21,774	21,897	22,197
D-350 135″	1	0	0	0	0	0	0	0	0
D-600 157″	1	0	0	0	0	0	0	0	0
D-600 197″ Cab E.D.	1	0	0	0	0	0	0	0	0
PD-600 157″ Cab Diesel	55	4	0	0	0	0	0	0	0
PD-600 197″ Cab Diesel	138	0	0	0	0	0	0	0	0
PD-600 240″ Cowl Diesel	26	0	0	0	0	0	0	0	0
Series 600	385	240	186	65	17	0	0	0	0
DIESEL NACIONAL	0	3	3	100	17	351	25	544	4
Trucks Dina									
D-1000	0	0	1	0	0	0	0	0	0
D-3000	0	0	1	0	0	0	0	0	0
531 K Cab	0	0	0	0	0	0	5	151	4
532 J Cowl	0	3	0	0	0	0	0	1	0
5322 M	0	0	0	0	15	0	0	27	0
604 L Cowl	0	0	0	100	0	0	0	0	0
631 K Cab	0	0	1	0	0	351	2	40	0
661 Cab	0	0	0	0	1	0	0	61	0
5311-G	0	0	0	0	0	0	18	259	0
333	0	0	0	0	0	0	0	5	0
Truck Tractor									
861-G	0	0	0	0	1	0	0	0	0
FABRICA DE AUTOTRANSPORTES	0	50	0	0	0	0	0	0	0
Trucks FAMSA									
1833 236″	0	1	0	0	0	0	0	0	0
1834 152″	0	18	0	0	0	0	0	0	0
1834 193″	0	9	0	0	0	0	0	0	0
Truck Tractors									
SF-2574	0	19	0	0	0	0	0	0	0
SF-2575	0	3	0	0	0	0	0	0	0
FORD MOTOR CO.	0	0	0	0	0	0	51,773	66,361	39,580
Passenger Cars									
Tracer 2 door	0	0	0	0	0	0	24,137	26,960	21,838
Tracer 4 door	0	0	0	0	0	0	21,895	29,546	11,475
Tracer St. Wagon	0	0	0	0	0	0	5,741	9,855	6,267
GENERAL MOTORS	0	0	4	7,897	29,466	18,672	32,272	36,506	40,376
Passenger Cars									
El Camino	0	0	0	6,967	26,204	16,799	10,249	0	0
Caballero	0	0	0	930	3,013	1,873	1,313	0	0
Celebrity 4 door	0	0	0	0	130	0	20,710	36,386	39,536
Cutlass	0	0	0	0	0	0	0	3	0
Trucks									
C-15	0	0	0	0	119	0	0	0	0
C-35	0	0	4	0	0	0	0	0	0
Suburban	0	0	0	0	0	0	0	117	840

MEXICO - EXPORTS 1981-1989 (continued)

Motor Vehicles by Manufacturer and Model

	1981	1982	1983	1984	1985	1986	1987	1988	1989
MEXICANA DE AUTOBUSES	63	21	0	1	0	0	0	0	0
Integral Buses									
1502	58	0	0	0	0	0	0	0	0
2301	5	0	0	0	0	0	0	0	0
5000	0	21	0	0	0	0	0	0	0
2030	0	0	0	1	0	0	0	0	0
NISSAN	4,370	1,103	1,107	2,560	6,012	9,124	16,107	18,871	25,133
Passenger Cars									
Sedan 2 door	0	0	10	0	0	0	0	0	0
Sedan 4 door	0	0	63	483	2,427	4,003	8,663	10,452	14,945
Sedan St. Wagon	0	0	9	141	1,139	1,574	1,277	1,137	2,129
Hatch Back Samurai	0	0	1	68	243	388	385	730	154
Hard Top Sakura	0	1	2	0	0	0	0	0	0
Trucks									
Pickup	4,370	1,102	1,016	1,844	2,190	3,111	5,501	5,737	6,650
Stake	0	0	6	9	3	0	5,501	0	0
Chassis	0	0	0	15	10	48	0	0	0
Ichi Van	0	0	0	0	0	0	281	815	1,255
RENAULT	92	55	30	716	871	182	0	0	0
Passenger Cars									
R-12	58	0	0	0	0	0	0	0	0
R-12 Routier	20	0	30	0	0	0	0	0	0
R-12 Guayin Routier	14	0	0	0	0	0	0	0	0
R-18	0	55	0	0	0	0	0	0	0
Trucks Jeep									
CJ-10 Pickup	0	0	0	716	871	182	0	0	0
VOLKSWAGEN	9,296	13,695	18,690	15,171	3,248	84	85	473	23,065
Passenger Cars									
Sedan 2 door	9,202	13,578	16,753	15,119	3,150	78	61	51	59
Safari 4 door	0	0	1	0	0	0	0	0	0
Brasilia 2 door	0	1	0	0	0	0	0	0	0
Caribe 2 door	0	0	1	0	1	1	0	0	0
Caribe 4 door	1	2	567	1	0	0	0	0	0
Atlantic 2 door	0	0	10	0	12	0	0	0	0
Atlantic 4 door	1	1	1,123	2	3	1	2	0	0
Jetta 4 door	0	0	0	0	0	0	11	24	7,722
Corsar 4 door	0	0	0	0	0	0	2	75	0
Golf 4 door	0	0	0	0	0	0	0	286	15,276
Trucks									
Combi	92	91	121	22	30	4	9	31	2
Panel	0	22	114	27	52	0	2	6	6
VEHICULOS AUTOMOTORES	0	4	0	0	0	0	0	0	0
Trucks									
C-J7	0	1	0	0	0	0	0	0	0
J-164	0	1	0	0	0	0	0	0	0
J-100	0	1	0	0	0	0	0	0	0
J-364	0	1	0	0	0	0	0	0	0
KENWORTH	0	137	238	435	353	327	0	0	1
Truck Tractors									
LCF	0	105	183	433	338	308	0	0	0
W-924	0	27	55	2	15	19	0	0	1
K-524	0	5	0	0	0	0	0	0	0
VICTOR PATRON	0	3	0	0	0	0	0	0	0
Truck Tractors									
WTD-4964	0	3	0	0	0	0	0	0	0
TOTAL EXPORTS	14,428	15,819	22,456	33,635	58,423	72,429	163,073	173,147	195,999

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - EXPORTS 1981-1989

Motor Vehicle Export Summary by Manufacturer

	1981		1982		1983	
	Units	%	Units	%	Units	%
Chrysler	607	24.1	748	23.2	2,384	218.7
Dina	0	-100.0	3	100.0	3	0.0
F.A.M.S.A.	0	0.0	50	100.0	0	-100.0
Ford	0	0.0	0	0.0	0	0.0
General Motors	0	0.0	0	0.0	4	100.0
M.A.S.A.	63	31.2	21	-66.7	0	-100.0
Nissan	4,370	2.8	1,103	-74.8	1,107	0.4
Renault	92	-41.0	55	-40.2	30	-45.4
Volkswagen	9,296	-29.3	13,695	47.3	18,690	36.5
V.A.M.	0	0.0	4	100.0	0	-100.0
Kenworth	0	0.0	137	100.0	238	73.7
Victor Patron	0	0.0	3	100.0	0	-100.0
TOTAL	14,428	-20.9	15,819	9.6	22,456	41.8

	1984		1985		1986	
	Units	%	Units	%	Units	%
Chrysler	6,755	183.3	18,456	173.2	43,689	136.7
Dina	100	0.0	17	0	351	0
F.A.M.S.A.	0	0.0	0	0	0	0
Ford	0	0.0	0	0	0	0
General Motors	7,897	0.0	29,466	273.1	18,672	-36.6
M.A.S.A.	1	100.0	0	-100.0	0	0.0
Nissan	2,560	131.3	6,012	134.8	9,124	51.8
Renault	716	0.0	871	21.6	182	-79.1
Volkswagen	15,171	-18.8	3,248	-78.6	84	-97.4
V.A.M.	0	0.0	0	0	0	0.0
Kenworth	435	82.8	353	-18.8	327	-7.4
Victor Patron	0	0.0	0	0	0	0.0
TOTAL	33,635	49.8	58,423	73.7	72,429	24.0

	1987		1988		1989	
	Units	%	Units	%	Units	%
Chrysler	62,811	43.8	50,392	-19.8	67,840	34.6
Dina	25	-92.9	544	2,076.0	4	-99.3
F.A.M.S.A.	0	0.0	0	0.0	0	0.0
Ford	51,773	0.0	66,361	28.2	39,580	-40.4
General Motors	32,272	72.8	36,506	13.1	40,376	10.6
M.A.S.A.	0	0.0	0	0.0	0	0.0
Nissan	16,107	76.5	18,871	17.2	25,133	33.2
Renault	0	0.0	0	0.0	0	0.0
Volkswagen	85	1.2	473	456.5	23,065	4,776.3
V.A.M.	0	0.0	0.0	0.0	0	0.0
Kenworth	0	0.0	0.0	0.0	1	0.0
Victor Patron	0	0.0	0.0	0.0	0	0.0
TOTAL	163,073	125.1	173,147	6.2	195,999	13.2

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - EXPORTS 1988-1989

Motor Vehicles by Manufacturer and Country of Destination

			1	9	8	9					1	9	8	8	
	Chrysler	Dina	Ford	G.M.	Kenworth	Nissan	V.W.	Total	Chrysler	Dina	Ford	G.M.	Nissan	V.W.	Total
AMERICA	67,767	4	39,580	40,376	1	23,656	23,028	194,411	50,308	544	66,361	36,506	18,580	441	172,740
North	67,620	0	39,580	40,292	1	3	22,774	170,270	50,249	0	66,361	36,389	0	41	153,040
U.S.	61,701	0	39,580	40,292	1	0	21,413	162,987	46,655	0	64,932	36,389	0	41	148,017
Canada	5,919	0	0	0	0	3	1,361	7,283	3,594	0	1,429	0	0	0	5,023
Central	147	4	0	0	0	9,507	40	9,698	59	294	0	0	10,445	389	11,187
Bahamas	34	0	0	0	0	1,080	0	1,114	12	0	0	0	1,595	0	1,607
Belize	0	0	0	0	0	8	4	12	0	0	0	0	12	0	12
Costa Rica	0	0	0	0	0	847	0	847	0	0	0	0	799	0	799
Cuba	0	0	0	0	0	130	19	149	0	0	0	0	205	42	247
Curacao	53	0	0	0	0	774	0	827	28	0	0	0	589	0	617
Dominican Republic	0	0	0	0	0	139	11	150	0	0	0	0	1,240	0	1,240
El Salvador	0	4	0	0	0	969	5	978	0	260	0	0	946	4	1,210
Guatemala	4	0	0	0	0	593	1	598	2	33	0	0	889	342	1,266
Haiti	0	0	0	0	0	163	0	163	4	0	0	0	255	0	259
Honduras	0	0	0	0	0	206	0	206	1	1	0	0	429	1	432
Nicaragua	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
St. Thomas	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Panama	0	0	0	0	0	979	0	979	0	0	0	0	297	0	297
Cayman Island	0	0	0	0	0	216	0	216	0	0	0	0	320	0	320
Puerto Rico	36	0	0	0	0	2,496	0	2,532	11	0	0	0	2,284	0	2,295
Aruba	0	0	0	0	0	580	0	580	0	0	0	0	585	0	585
St. Croix	20	0	0	0	0	0	0	20	0	0	0	0	0	0	0
Tortola Isl	0	0	0	0	0	62	0	62	0	0	0	0	0	0	0
San Martin	0	0	0	0	0	256	0	256	0	0	0	0	0	0	0
Suriname	0	0	0	0	0	9	0	9	0	0	0	0	0	0	0
South	0	0	0	84	0	14,145	214	14,443	0	250	0	117	8,135	11	8,513
Uruguay	0	0	0	0	0	134	1	135	0	0	0	0	118	1	119
Chile	0	0	0	0	0	13,030	199	13,229	0	0	0	117	7,400	3	7,520
Argentina	0	0	0	0	0	4	0	4							
Ecuador	0	0	0	0	0	1	0	1	0	0	0	0	0	3	3
Peru	0	0	0	0	0	0	1	1	0	250	0	0	0	2	252
Bolivia	0	0	0	0	0	642	0	642	0	0	0	0	452	0	452
Brazil	0	0	0	84	0	0	0	84	0	0	0	0	0	2	2
Paraguay	0	0	0	0	0	334	13	347	0	0	0	0	165	0	165
AFRICA	0	0	0	0	0	112	13	125	0	0	0	0	80	12	92
Egypt	0	0	0	0	0	0	1	1	0	0	0	0	0	1	1
Liberia	0	0	0	0	0	0	10	10	0	0	0	0	0	10	10
Ghana	0	0	0	0	0	0	2	2	0	0	0	0	0	1	1
Nigeria	0	0	0	0	0	111	0	111	0	0	0	0	80	0	80
Agalega Isl	0	0	0	0	0	1	0	1	0	0	0	0	0		
ASIA	64	0	0	0	0	653	0	717	0	0	0	0	1	3	4
Kuwait	64	0	0	0	0	0	0	64	0	0	0	0	0	0	0
Japan	0	0	0	0	0	3	0	3	0	0	0	0	1	0	1
Qatar	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
China	0	0	0	0	0	0	0	0	0	0	0	0	0	3	3
Guam Island	0	0	0	0	0	650	0	650	0	0	0	0	0	0	0
EUROPE	9	0	0	0	0	713	22	744	84	0	0	0	210	17	311
Germany, West	0	0	0	0	0	0	16	16	0	0	0	0	0	8	8
Belgium	0	0	0	0	0	0	0	0	17	0	0	0	0	0	17
Spain	0	0	0	0	0	713	0	713	0	0	0	0	210	0	210
Finland	0	0	0	0	0	0	2	2	0	0	0	0	0	0	0
Iceland	0	0	0	0	0	0	0	0	62	0	0	0	0	0	62
Switzerland	0	0	0	0	0	0	3	3	0	0	0	0	0	0	0
Holland	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Norway	9	0	0	0	0	0	0	9	5	0	0	0	0	0	5
Poland	0	0	0	0	0	0	1	1	0	0	0	0	0	2	2
Hungary	0	0	0	0	0	0	0	0	0	0	0	0	0	1	1
U.S.S.R	0	0	0	0	0	0	0	0	0	0	0	0	0	6	6
TOTAL	67,840	4	39,580	40,376	1	25,133	23,063	195,997	50,302	544	66,361	36,506	18,871	473	173,147

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - SALES 1980-1989

Passenger Car Sales by Type

Product Groups	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
Regular...	152,480	179,852	179,928	124,741	132,974	135,489	93,446	92,939	110,053	146,591
Compacts	92,937	109,506	78,669	38,590	57,480	74,028	51,197	45,237	78,916	104,322
Deluxe....	28,727	37,410	20,088	19,740	18,731	23,549	11,567	13,230	17,209	19,936
Sport.......	11,897	13,595	8,076	8,981	8,465	9,121	4,460	2,746	3,888	3,656
Total......	286,041	340,363	286,761	192,052	217,650	242,187	160,670	154,152	210,066	274,505

Product Group Shares (Percentage)

Regular...	53.31	52.84	62.74	64.95	61.10	55.94	58.16	60.29	52.39	53.40
Compacts	32.49	32.17	27.43	20.09	26.41	30.57	31.86	29.35	37.57	38.00
Deluxe....	10.04	10.99	7.01	10.28	8.61	9.72	7.20	8.58	8.19	7.26
Sport.......	4.16	4.00	2.82	4.68	3.88	3.77	2.78	1.78	1.85	1.33
Total......	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00

Product Group Evolution (1980 = 100)

Regular...	100.00	117.95	100.04	69.33	106.60	101.89	68.97	99.46	118.41	133.20
Compacts	100.00	117.83	71.84	49.05	148.95	128.79	69.16	88.36	174.45	132.19
Deluxe....	100.00	130.23	53.70	98.27	94.89	125.72	49.11	114.40	130.08	115.85
Sport.......	100.00	114.27	59.40	111.21	94.25	107.75	48.90	61.57	141.59	94.03
Total......	100.00	118.99	84.25	66.97	113.33	111.27	66.34	95.94	136.27	130.68

Percent Change Over Previous Year

Regular...	13.98	17.95	0.04	-30.67	6.60	1.89	-31.03	-0.54	18.41	33.20
Compacts	-2.20	17.83	-28.16	-50.95	48.95	28.79	-30.84	-11.64	74.45	32.19
Deluxe....	1.25	30.23	-46.30	-1.73	-5.11	25.72	-50.89	14.40	30.08	15.85
Sport.......	22.25	14.27	-40.60	11.21	-5.75	7.75	-51.10	-38.43	41.59	-5.97
Total......	7.17	18.99	-15.75	-33.03	13.33	11.27	-33.66	-4.06	36.27	30.68

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - SALES 1980-1989 (continued)

Commercial Vehicles by Type

Product Group	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
Trucks...........	170,331	220,886	174,861	80,037	110,195	144,038	95,647	92,089	129,102	167,409
Commercial.	101,800	139,233	120,100	57,513	78,353	101,396	72,046	67,802	100,575	122,648
Light............	28,111	35,192	30,738	13,100	17,609	25,605	18,731	20,050	24,167	37,516
Medium.......	0	0	0	0	0	546	373	549	669	860
Heavy..........	34,267	41,319	20,344	7,031	10,526	13,902	3,582	2,825	2,877	5,390
Chassis........	6,153	5,142	3,679	2,393	3,707	2,589	915	863	814	995
Tractors.........	6,671	8,002	3,611	451	1,376	3,600	1,298	1,504	2,143	3,269
Buses............	1,368	1,762	1,430	275	1,066	1,824	1,220	217	608	680
Total..............	178,370	230,650	179,902	80,763	112,637	149,462	98,165	93,810	131,853	171,358

Product Group Shares (Percentage)

Trucks...........	95.49	95.77	97.20	99.10	97.83	96.37	97.43	98.17	97.91	97.69
Commercial.	57.07	60.37	66.76	71.21	69.56	67.84	73.39	72.28	76.28	71.57
Light............	15.76	15.26	17.09	16.22	15.63	17.13	19.08	21.37	18.33	21.89
Medium.......	0.00	0.00	0.00	0.00	0.00	0.37	0.38	0.59	0.51	0.50
Heavy..........	19.21	17.91	11.31	8.71	9.35	9.30	3.65	3.01	2.18	3.15
Chassis........	3.45	2.23	2.05	2.96	3.29	1.73	0.93	0.92	0.62	0.58
Tractors.........	3.74	3.47	2.01	0.56	1.22	2.41	1.32	1.60	1.63	1.91
Buses............	0.77	0.76	0.79	0.34	0.95	1.22	1.24	0.23	0.46	0.40
Total..............	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00

Product Group Evolution (1980 = 100)

Trucks...........	100.00	129.68	79.16	45.77	137.68	130.71	66.40	96.28	140.19	129.67
Commercial.	100.00	136.77	86.26	47.89	136.24	129.41	71.05	94.11	148.34	121.95
Light............	100.00	125.19	87.34	42.62	134.42	145.41	73.15	107.04	120.53	155.24
Medium.......	100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Heavy..........	100.00	120.58	49.24	34.56	149.71	132.07	25.77	78.87	101.84	187.35
Chassis........	100.00	83.57	71.55	65.04	154.91	69.84	35.34	94.32	94.32	122.24
Tractors.........	100.00	119.95	45.13	12.49	305.10	261.63	36.06	115.87	142.49	152.54
Buses............	100.00	128.80	81.16	19.23	387.64	171.11	66.89	17.79	280.18	111.84
Total..............	100.00	129.31	78.00	44.89	139.47	132.69	65.68	95.56	140.55	129.96

Percent Change Over Previous Year

Trucks...........	-	29.68	-20.84	-54.23	37.68	30.71	-33.60	-3.72	40.19	29.67
Commercial.	-	36.77	-13.74	-52.11	36.24	29.41	-28.95	-5.89	48.34	21.95
Light............	-	25.19	-12.66	-57.38	34.42	45.41	-26.85	7.04	20.53	55.24
Medium.......	-	0.00	0.00	0.00	0.00	100.00	-31.68	47.18	21.86	28.55
Heavy..........	-	20.58	-50.76	-65.44	49.71	32.07	-74.23	-21.13	1.84	87.35
Chassis........	-	-16.43	-28.45	-34.96	54.91	-30.16	-64.66	-5.68	-5.68	22.24
Tractors.........	-	19.95	-54.87	-87.51	205.10	161.63	-63.94	15.87	42.49	52.54
Buses............	-	28.80	-18.84	-80.77	287.64	71.11	-33.11	-82.21	180.18	11.84
Total..............	-	29.31	-22.00	-55.11	39.47	32.69	-34.32	-4.44	40.55	29.96

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - SALES 1988-1989

Passenger Cars by Manufacturer and Type

STANDARD CARS

Makes and Models	1989	1988
NISSAN	69,855	60,247
Tsuru 2 door	10,597	13,918
Tsuru 4 door	48,511	35,353
Tsuru St. Wagon	7,502	6,741
Tsuru Hatch Back	3,245	4,235
VOLKSWAGEN	76,736	49,806
Atlantic 2 door	0	80
Atlantic 4 door	112	466
Caribe 2 door	123	269
Caribe 4 door	0	362
Golf 2 door	12,566	8,630
Golf 4 door	12,633	8,358
Jetta 2 door	3,201	3,364
Jetta 4 door	15,556	8,929
Sedan 2 door	32,545	19,348
TOTAL STANDARD CARS.	146,591	110,053

COMPACT CARS

Makes and Models	1989	1988
CHRYSLER	51,493	42,570
Dart K 2 door	0	2,909
Dart K 4 door	6,960	9,009
Dart K St. Wagon	0	2,488
Shadow 2 door	20,431	8,746
Shadow 4 door	15,513	6,259
Spirit 4 door	8,250	0
Volare K 2 door	0	3,161
Volare K 4 door	339	9,998
FORD MOTOR	33,714	19,116
Topaz 2 door	6,157	5,826
Topaz 4 door	27,557	13,290
GENERAL MOTORS	18,830	13,234
Celebrity 2 door	17	216
Celebrity 4 door	5,371	3,864
Citation 4 door	0	2
Cutlass 2 door	3,970	3,068
Cutlass 4 door	9,472	6,084
VOLKSWAGEN	285	3,996
Corsar 4 door	128	2,771
Corsar St. Wagon Variant	157	1,225
TOTAL COMPACT CARS...	104,322	78,916

MEXICO - SALES 1988-1989 (continued)

Passenger Cars by Manufacturer and Type

LUXURY CARS

	1989	1988
CHRYSLER	5,459	5,343
Phantom 2 door	2,614	3,191
New Yorker 4 door	2,845	2,152
FORD MOTOR	10,431	9,816
Taurus 4 door	6,574	5,053
Taurus St. Wagon	2,438	1,802
Cougar 2 door	1,419	2,961
GENERAL MOTORS	4,046	2,050
Century 4 door	4,046	2,050
TOTAL LUXURY CARS	19,936	17,209

SPORTS CARS

	1989	1988
CHRYSLER	0	819
Magnum K 2 door	0	819
FORD MOTOR		3,069
Thunderbird 2 door	3,656	3,069
	3,656	
TOTAL SPORT CARS	3,656	3,888
TOTAL PASSENGER CARS	274,505	210,066

SALES SUMMARY

	1989		1988	
	Units	%	Units	%
Standard Cars	146,591	53.40	110,053	52.38
Compact Cars	104,322	38.00	78,916	37.56
Luxury Cars	19,936	7.26	17,209	8.19
Sport Cars	3,656	1.33	3,888	1.85
TOTAL	274,505	100.00	210,066	100.00

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - SALES 1988-1989

Motor Vehicles by Type and Manufacturer

Makes and Models	1988	1989
SECTION A CARS AND TRUCKS		
CHRYSLER	80,062	93,345
Passenger Cars		
Dart	14,406	6,960
Shadow	15,005	35,944
Volare	13,159	339
Phantom	3,191	2,614
New Yorker	2,152	2,845
Magnum	819	0
Spirit	0	8,250
Trucks		
Dodge	31,330	36,393
DIESEL NACIONAL	2,268	4,273
Trucks	2,268	4,273
FABRICA DE AUTOTRANSPORTES	2,073	2,929
Trucks	2,073	2,929
FORD MOTOR	61,718	87,219
Passenger Cars		
Topaz	19,116	33,714
Taurus	6,855	9,012
Cougar	2,961	1,419
Thunderbird	3,069	3,656
Trucks		
Ford	29,717	39,418
GENERAL MOTORS	47,725	72,455
Passenger Cars		
Celebrity	4,080	5,388
Citation	2	0
Cutlass	9,152	13,442
Century	2,050	4,046
Trucks		
Chevrolet	32,441	49,579
NISSAN	84,598	95,621
Passenger Cars		
Tsuru	60,247	69,855
Trucks		
Nissan	24,351	25,766
TRAILERS DE MONTERREY	19	43
Trucks	19	43
VOLKSWAGEN	60,705	86,029
Passenger Cars		
Atlantic	546	112
Caribe	631	123
Golf	16,988	25,199
Jetta	12,293	18,757
Sedan	19,348	32,545
Corsar	3,996	285
Trucks	6,903	9,008
TOTAL SECTION A	339,168	441,914
SECTION B DIESEL TRUCK-TRACTORS		
Diesel Nacional	696	890
Fabrica De Autotransportes	254	471
Kenworth	1,114	1,812
Trailers De Monterrey	67	75
Victor Patron	12	21
TOTAL SECTION B	2,143	3,269
SECTION C INTEGRAL BUSES		
Diesel Nacional	589	680
Mexicana de Autobuses	19	0
TOTAL SECTION C	608	680
TOTAL VEHICLES	341,919	445,863

SUMMARY

	1988		1989	
	Units	%	Units	%
Passenger Cars	210,066	61.44	274,505	61.56
Trucks	129,102	37.76	167,409	37.54
Truck Tractors	2,143	0.63	3,269	0.73
Integral Buses	608	0.18	680	0.15
Total	341,919	100.00	445,863	100.00

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - SALES 1988-1989

Commercial Vehicles by Manufacturer and Type

	KGS.	1988	1989
SMALL COMMERCIAL			
CHRYSLER		23,199	26,215
D-150 115" Pickup	(2,994)	10,867	8,480
D-150 133" Pickup	(2,994)	87	0
D-250 115" Pickup	(3,013)	5,454	7,723
D-250 133" Pickup	(3,013)	865	1,283
W-250 115" Pickup	(2,786)	544	708
AD-150 106" Ram Charger	(3,016)	4,755	7,405
AW-150 106" Ram Charger 4X4	(3,016)	627	616
FORD MOTOR COMPANY		20,589	25,023
F-150 117" Pickup	(2,995)	4,923	6,936
F-200 117" Pickup	(3,247)	14,128	17,169
B-200 117" Chassis Cab	(3,247)	1,538	918
GENERAL MOTORS		25,533	36,636
C-15 117" Pickup	(2,747)	4,717	7,335
C-20 117" Pickup	(3,045)	15,546	21,197
Suburban 129.5"	(3,084)	5,270	8,104
NISSAN		24,351	25,766
Pickup Short	(2,146)	4,792	4,806
Pickup Long	(2,186)	2,649	3,574
Pickup Double Cab	(2,205)	3,522	2,752
TX-A Chassis Short	(2,021)	2,601	2,642
TX-A Chassis Long	(2,051)	5,477	5,852
TX-B Estate Short	(2,236)	504	220
TX-B Estate Long	(2,296)	989	685
Ichi Van	(1,979)	2,499	3,223
Ichi Panel	(2,056)	1,318	2,012
VOLKSWAGEN		6,903	9,008
Combi	(2,300)	1,887	966
Panel	(2,500)	5,016	8,042
TOTAL SMALL COMMERCIAL		100,575	122,648
LIGHT			
CHRYSLER		8,131	10,178
D-350 135" Stake R.D	(4,967)	7,200	8,294
WM-300 115" Pickup	(4,100)	931	0
DM-350 135" Chassis R.S	(4,971)	0	1,884
FORD MOTOR COMPANY		9,128	14,395
F-350 137" Chassis Cab	(5,000)	6,197	13,196
F-350 137" Stake	(5,000)	2,931	0
P-350 137" Chassis R.S	(5,000)	0	1,199
GENERAL MOTORS		6,908	12,943
C-35 135" Cab R.D	(5,200)	4,626	8,445
Panel 30 133" Chassis R.D	(4,536)	2,282	4,498
TOTAL LIGHT TRUCKS		24,167	37,516
MEDIUM			
DIESEL NACIONAL		669	860
D-330 153"	(6,811)	377	132
D-333 153" Midibus	(6,811)	292	728
HEAVY			
DIESEL NACIONAL		1,084	2,689
531-K 196" Chassis Cab	(11,807)	62	0
5311-G 196" Chassis Cab	(11,807)	109	0
541 206" Chassis Cab	(12,927)	632	1,360
631-K 196" Chassis Cab	(15,422)	51	0
641 218" Chassis Cab	(19,504)	152	611
641 218" Chassis Cab	(20,909)	28	111
661 G2 214" Chassis Cab	(20,865)	5	0
661 G3 214" Chassis Cab	(22,680)	35	0
741 216" Chassis Cab	(25,399)	10	67
451 188" Chassis Cab	(9,980)	0	82
551 Chassis Cab	(12,927)	0	344
651 218" Chassis Cab	(19,504)	0	114
FABRICA DE AUTOTRANSPORTES		1,774	2,665
S-1954 206" Chassis Cab	(15,454)	2	0
F-1300 Chassis Cab	(12,955)	1,329	1,879
F-1500 Chassis Cab	(15,454)	443	786
TRAILERS DE MONTERREY		19	36
R-20T	(25,500)	19	36
TOTAL HEAVY TRUCKS		2,877	5,390
CHASSIS COWL			
DIESEL NACIONAL		515	724
532-J 236"	(11,794)	12	0
5322-M 236"	(11,794)	200	0
542 236"	(12,927)	300	639
604-L 227"	(15,422)	3	0
552 236"	(12,927)	0	85
FABRICA DE AUTOTRANSPORT		299	264
S-1833 236"	(11,590)	0	0
Boxer 236"	(12,950)	1	0
F-1300	(12,955)	298	264
TOTAL CHASSIS COWL		814	995
TRUCK TRACTORS			
DIESEL NACIONAL		696	890
861-K 196"		696	890
FABRICA DE AUTOTRANSPORT		254	471
SF-2574 192"		24	83
SF-2575 186"		230	388
KENWORTH		1,114	1,812
W-924		107	0
L-700		8	12
C-500		2	0
T-800		997	1,692
Renova		0	96
K-524		0	12
TRAILERS DE MONTERREY		67	75
R-22		67	75
VICTOR PATRON		12	21
WTD-4964		12	21
TOTAL TRUCK TRACTORS		2,143	3,269
INTEGRAL BUSES			
DIESEL NACIONAL		589	690
323-G 236"		3	0
350-G 236"		586	680
MEXICANA DE AUTOBUSES		19	0
2030		19	0
TOTAL INTEGRAL BUSES		608	680
TOTAL VEHICLES		131,853	171,358

SUMMARY

	1988		1989	
	Units	%	Units	%
Small Commercial	100,575	76.27	122,648	71.57
Light	24,167	18.32	37,516	21.89
Medium	669	0.50	860	0.50
Heavy	2,877	2.18	5,390	3.14
Chassis Cowl	814	0.61	995	0.58
Truck Tractors	2,143	1.62	3,269	1.90
Integral Buses	608	0.46	680	0.39
TOTAL	131,853	100.00	171,358	100.00

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - TOTAL REGISTRATIONS 1970-1989

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1970	1,233,824	524,985	33,059	1,791,868
1971	1,342,231	560,262	34,953	1,937,446
1972	1,520,144	592,772	35,723	2,148,639
1973	1,766,504	645,323	37,043	2,448,870
1974	2,053,241	728,965	41,053	2,823,259
1975	2,400,930	887,912	50,762	3,339,604
1976	2,580,426	987,995	52,693	3,621,114
1977	2,829,110	1,057,144	61,631	3,947,885
1978	3,359,973	1,278,419	73,772	4,712,164
1979	3,818,548	1,433,050	80,734	5,332,332
1980	4,254,880	1,489,143	83,800	5,827,823
1981	4,746,508	1,719,438	79,041	6,544,987
1982	4,957,526	1,821,766	97,174	6,876,466
1983	4,870,145	1,969,399	79,139	6,918,683
1984	5,028,604	2,097,530	69,470	7,195,604
1985	5,282,209	2,115,160	78,246	7,475,615
1986	5,202,922	2,213,025	83,373	7,499,320
1987	5,402,567	2,298,744	84,588	7,785,899
1988	5,806,984	2,435,952	86,566	8,329,502
1989	6,219,104	2,704,015	91,464	9,014,583

INSTITUTO NACIONAL DE ESTADISTICA

PERU - TOTAL REGISTRATIONS 1961-1989

Passenger Cars

	Total Registrations as of Jan. 1	New Registrations	Sub-Total	Scrappage	Total Registrations as of Jan. 1
1961	74,739	10,345	85,084	1,115	83,609
1962	83,609	12,471	96,080	1,254	94,826
1963	94,826	14,939	109,765	1,422	108,343
1964	108,343	15,109	123,452	1,625	121,827
1965	121,827	17,354	139,181	1,827	137,354
1966	137,354	25,069	162,423	2,060	160,363
1967	160,363	22,250	182,613	2,405	180,208
1968	180,208	13,761	193,969	2,703	191,266
1969	191,266	14,349	205,615	2,868	202,747
1970	202,747	13,145	215,892	3,041	212,851
1971	212,851	11,916	224,767	3,192	221,575
1972	221,575	16,129	237,704	3,323	234,381
1973	234,381	19,532	253,913	3,515	250,398
1974	250,398	20,267	270,665	3,755	266,910
1975	266,910	22,865	289,775	4,537	285,238
1976	285,238	21,369	306,607	5,704	300,903
1977	300,903	18,933	319,836	7,522	312,314
1978	312,314	8,349	320,663	9,623	311,040
1979	311,040	7,143	318,183	6,220	311,963
1980	311,963	13,024	324,987	6,240	318,747
1981	318,747	32,840	351,587	6,374	345,213
1982	345,213	32,538	377,751	7,578	370,173
1983	370,173	14,245	384,418	7,408	377,010
1984	377,010	8,219	385,229	3,772	381,457
1985	381,457	7,598	389,055	3,814	385,241
1986	385,241	7,399	392,640	3,852	388,788
1987	388,788	5,619	394,407	3,887	390,520
1988	390,520	3,324	393,844	3,905	389,939
1989	389,939	2,005	391,944	3,899	388,045

Commercial Vehicles

	Total Registrations as of Jan. 1	New Registrations	Sub-Total	Scrappage	Total Registrations as of Jan. 1
1961	60,778	5,294	66,072	1,823	64,249
1962	64,249	5,247	69,496	1,927	67,569
1963	67,569	6,300	73,869	2,027	71,842
1964	71,842	7,232	79,074	2,155	76,919
1965	76,919	9,879	86,798	2,307	84,491
1966	84,491	13,524	98,015	2,534	95,481
1967	95,481	12,255	107,736	2,864	104,872
1968	104,872	5,737	110,609	3,146	107,463
1969	107,463	7,692	115,155	3,223	111,932
1970	111,932	7,171	119,103	3,357	115,746
1971	115,746	6,818	122,564	3,472	119,092
1972	119,092	8,316	127,408	3,572	123,836
1973	123,836	11,954	135,790	3,715	132,075
1974	132,075	11,837	143,912	3,962	139,950
1975	139,950	13,164	153,114	4,478	148,636
1976	148,636	12,043	160,679	5,202	155,477
1977	155,477	9,119	164,596	6,219	158,377
1978	158,377	5,098	163,475	4,903	158,572
1979	158,572	5,274	163,846	3,175	160,671
1980	160,671	12,407	173,078	3,216	169,862
1981	169,862	17,299	187,161	3,396	183,765
1982	183,765	15,219	198,984	4,160	194,824
1983	194,824	7,835	202,659	3,907	198,752
1984	198,752	7,500	206,252	1,991	204,261
1985	204,261	7,136	211,397	2,042	209,355
1986	209,355	7,601	216,956	2,093	214,863
1987	214,863	9,888	224,751	2,148	222,603
1988	222,603	5,482	228,085	2,226	225,859
1989	225,859	3,762	229,621	2,268	227,353

ASOCIACION DE PLANTAS DE LA INDUSTRIA AUTOMOTRIZ

UNITED STATES - PRODUCTION 1985-1989

Passenger Cars by Manufacturer

Manufacturer and Make	1985	1986	1987	1988	1989
AMERICAN MOTORS CORPORATION	109,919	49,503	*	*	*
CHRYSLER CORPORATION					
Plymouth	369,487	422,619	321,585	313,700	258,847
Dodge	482,388	506,370	414,684	511,133	453,428
Chrysler	414,193	368,591	357,148	248,012	203,624
Eagle	0	0	16,004	0	0
Total Chrysler Corp.	1,266,068	1,297,580	1,109,421	1,072,845	915,899
FORD MOTOR COMPANY					
Ford	1,098,627	1,221,871	1,317,786	1,304,819	1,165,886
Mercury	374,446	359,332	328,432	293,766	297,678
Lincoln	163,077	183,032	184,158	207,156	213,517
Total Ford Motor Co.	1,636,150	1,764,235	1,830,376	1,805,741	1,677,081
GENERAL MOTORS CORPORATION					
Chevrolet	1,691,254	1,499,230	1,515,571	1,381,967	1,196,953
Pontiac	702,617	794,737	657,281	806,356	732,177
Oldsmobile	1,168,982	927,173	601,774	562,920	520,981
Buick	1,001,461	775,966	552,567	484,851	470,052
Cadillac	322,765	319,037	275,881	265,030	293,589
Total General Motors Corp.	4,887,079	4,316,143	3,603,074	3,501,124	3,213,752
DIAMOND STAR	0	0	0	2,409	90,727
HONDA	145,337	238,159	324,065	366,354	362,274
MAZDA	0	0	4,200	163,289	216,501
NISSAN	43,810	65,117	117,334	109,897	115,584
TOYOTA	0	13,649	43,744	55,480	231,279
VOLKSWAGEN OF AMERICA	96,458	84,397	66,696	35,998	0
TOTAL PASSENGER CARS	8,184,821	7,828,783	7,098,910	7,113,137	6,823,097

Commercial Vehicles by Manufacturer

Manufacturer	1985	1986	1987	1988	1989
Chevrolet	1,181,941	1,152,263	1,152,400	1,259,648	1,219,249
Chrysler Dodge/Plymouth	213,930	152,304	330,555	389,561	393,732
Chrysler-Jeep	236,277	193,288	222,889	255,873	257,407
Ford	1,217,427	1,396,281	1,482,015	1,523,355	1,496,226
GMC	356,485	359,577	373,859	386,528	372,200
Navistar	71,925	73,061	75,972	85,155	76,925
Mack	24,279	15,898	18,535	22,668	18,552
Mercedes-Benz	4,516	4,340	4,192	3,221	2,143
Nissan	107,422	108,048	102,718	95,919	123,056
Oldsmobile	0	0	0	0	4,467
Pontiac	0	0	0	0	8,518
Others	53,720	50,932	62,641	78,622	78,460
TOTAL TRUCKS & BUSES	3,467,922	3,505,992	3,825,776	4,100,550	4,050,935
TOTAL PASSENGER CARS	8,184,821	7,828,783	7,098,910	7,113,137	6,823,097
TOTAL MOTOR VEHICLES	11,652,743	11,334,775	10,924,686	11,213,687	10,874,032

* American Motors Corporation purchased by Chrysler Corporation.

MOTOR VEHICLE MANUFACTURERS ASSOCIATION OF THE U.S., INC. and WARD'S AUTOMOTIVE REPORTS

UNITED STATES - FACTORY SALES 1967-1989

Factory Sales of Commercial Vehicles by Gross Vehicle Weight Rating (In Pounds)

	6,000 & less	6,001-10,000	10,001-14,000	14,001-16,000	16,001-19,500	19,501-26,000	26,001-33,000	33,001 & Over	TOTAL
U.S. TOTAL									
1967	899,986	289,835	5,207	16,499	88,213	123,934	37,960	77,828	1,539,462
1968	1,136,059	385,803	4,646	17,495	79,436	141,264	41,814	89,561	1,896,078
1969	1,121,222	405,108	7,161	13,491	78,105	147,405	33,304	117,383	1,923,179
1970	950,252	401,592	7,353	9,979	59,205	124,554	38,451	101,054	1,692,440
1971	1,196,544	486,388	17,928	14,871	58,042	132,197	36,441	110,735	2,053,146
1972	1,414,551	584,612	44,221	9,945	28,080	182,058	42,213	141,127	2,446,807
1973	1,735,645	761,481	44,724	7,477	18,941	203,300	42,200	165,920	2,979,688
1974	1,536,778	731,529	9,094	4,318	13,071	224,499	34,432	173,592	2,727,313
1975	982,511	962,987	14,342	1,129	10,516	174,284	27,310	99,081	2,272,160
1976	1,248,034	1,389,707	22,444	70	11,416	164,796	24,961	118,048	2,979,476
1977	1,326,132	1,723,426	20,288	1,221	7,888	174,256	30,602	157,708	3,441,521
1978	1,317,658	1,945,464	33,922	5,989	5,476	178,992	41,151	177,587	3,706,239
1979	1,014,016	1,594,060	19,163	2,399	4,611	163,304	46,264	192,889	3,036,706
1980	592,339	794,184	5,661	362	2,946	91,119	58,846	121,826	1,667,283
1981	629,030	816,373	311	591	2,764	85,000	52,264	114,575	1,700,908
1982	917,908	803,639	280	58	1,556	47,330	58,498	77,186	1,906,455
1983	1,370,395	849,498	223	2	1,252	47,848	59,026	85,653	2,413,897
1984	1,707,301	1,061,974	1,631	4	5,713	60,457	87,396	150,849	3,075,325
1985	1,988,434	1,057,556	19,463	0	5,345	53,471	98,406	134,230	3,356,905
1986	2,130,874	997,272	0	0	5,931	45,333	96,998	116,477	3,392,885
1987	2,475,402	1,052,958	0	366	6,085	46,473	103,188	136,938	3,821,410
1988	2,704,891	1,105,069	0	182	5,618	55,840	97,771	151,203	4,120,574
1989	2,657,084	1,130,606	11	146	4,593	37,788	90,440	141,282	4,061,950
U.S. DOMESTIC									
1967	836,512	269,273	4,850	14,236	76,874	107,972	33,911	70,810	1,414,438
1968	1,069,422	365,785	4,338	14,690	67,381	123,059	37,882	82,534	1,765,091
1969	1,052,057	379,492	6,525	11,272	68,617	125,910	30,858	106,446	1,781,177
1970	895,238	373,595	6,510	8,357	52,466	103,318	34,751	91,434	1,565,669
1971	1,133,911	453,981	17,796	12,602	52,038	110,587	32,795	100,598	1,914,308
1972	1,339,226	549,523	43,898	8,661	24,826	163,266	37,727	127,244	2,294,371
1973	1,639,663	713,210	44,272	6,443	15,543	180,345	37,834	149,503	2,786,813
1974	1,409,586	660,312	8,911	3,220	10,271	197,450	29,091	150,785	2,469,626
1975	897,292	853,310	13,914	917	5,652	139,835	21,555	70,283	2,002,758
1976	1,181,906	1,267,518	21,942	67	7,982	135,202	19,947	99,533	2,734,097
1977	1,253,835	1,580,898	20,015	1,221	4,950	149,027	27,205	141,869	3,179,020
1978	1,246,650	1,779,565	33,473	5,959	3,736	150,412	37,386	158,467	3,415,648
1979	961,345	1,413,229	17,366	2,361	3,140	135,189	42,393	166,058	2,741,081
1980	547,426	679,532	4,803	24	1,761	76,208	51,900	102,154	1,463,808
1981	583,341	716,556	248	15	1,843	68,757	45,917	96,919	1,513,596
1982	870,054	745,208	0	10	1,333	40,165	53,244	69,182	1,779,196
1983	1,296,644	787,611	1	2	1,143	41,328	53,620	79,837	2,260,186
1984	1,610,835	997,626	1	4	5,502	52,053	78,977	139,135	2,884,133
1985	1,854,901	989,633	19,397	0	5,123	46,340	88,784	121,996	3,126,174
1986	1,964,832	927,462	0	0	5,749	40,353	87,831	103,990	3,130,217
1987	2,270,950	976,573	0	322	5,841	40,502	93,044	121,859	3,509,091
1988	2,496,648	1,020,515	0	86	5,238	49,670	87,994	135,163	3,795,314
1989	2,447,962	1,057,077	11	54	4,234	32,721	81,971	127,880	3,751,910

NOTE: Data includes diesel trucks.

MOTOR VEHICLE MANUFACTURERS ASSOCIATION OF THE U.S., INC.

UNITED STATES - EXPORTS 1960-1989

Motor Vehicles by Type (Including Canada)

Year	Passenger Cars	Trucks	Buses	Total
1960	117,126	198,903	6,497	322,526
1961	104,453	149,997	4,525	258,975
1962	126,969	100,745	4,263	231,977
1963	144,493	118,276	5,012	267,781
1964	166,314	148,736	5,119	320,169
1965	106,038	57,279	4,407	167,724
1966	177,580	74,751	4,198	256,529
1967	280,582	78,635	3,948	363,165
1968	330,460	87,846	4,323	422,629
1969	333,453	101,473	2,876	437,802
1970	285,038	90,551	3,500	379,089
1971	386,641	96,341	3,798	486,780
1972	410,247	117,977	2,785	531,009
1973	509,190	149,461	2,355	661,006
1974	600,902	211,543	3,062	815,507
1975	640,301	218,696	5,053	864,050
1976	680,458	197,237	3,083	880,778
1977	697,205	197,971	3,940	899,116
1978	706,447	243,168	4,994	954,609
1979	792,797	250,775	4,372	1,047,944
1980	616,895	185,774	4,500	807,169
1981	548,381	165,830	4,215	718,426
1982	378,877	123,654	4,128	506,659
1983	553,690	131,645	2,440	687,775
1984	616,228	152,070	3,925	772,223
1985	703,519	183,280	3,809	890,608
1986	672,994	205,713	2,876	881,583
1987	633,250	222,581	5,191	861,022
1988	781,171	230,014	5,557	1,016,742
1989	778,373	188,682	8,703	975,758

Motor Vehicles by Type to Canada

Year	Passenger Cars	Trucks	Buses	Total
1960	26,822	4,253	401	31,476
1961	15,613	6,150	261	22,024
1962	17,673	2,573	208	20,454
1963	7,780	2,168	60	10,008
1964	15,641	2,250	64	17,955
1965	43,802	8,634	105	52,541
1966	114,322	20,369	107	134,798
1967	236,638	33,342	182	270,162
1968	286,784	47,960	121	334,865
1969	292,110	60,968	119	353,197
1970	245,616	54,425	106	300,147
1971	348,404	65,087	352	413,843
1972	376,231	90,034	1,000	467,265
1973	452,370	111,007	970	564,347
1974	516,588	159,495	1,247	677,330
1975	550,808	128,755	951	680,514
1976	573,470	120,189	561	694,220
1977	591,509	115,650	648	707,807
1978	542,341	120,127	580	663,048
1979	600,786	144,525	1,263	746,574
1980	509,666	77,455	2,075	589,196
1981	471,416	80,144	2,066	553,626
1982	334,395	67,647	1,245	403,287
1983	524,271	98,725	1,313	624,309
1984	589,666	130,318	3,085	723,069
1985	677,878	166,799	3,438	848,115
1986	640,011	190,661	2,577	833,249
1987	562,078	199,493	4,654	766,225
1988	618,647	190,959	4,603	814,209
1989	569,039	162,066	4,401	735,506

U.S. DEPARTMENT OF COMMERCE, BUREAU OF THE CENSUS

UNITED STATES - EXPORTS 1989

Motor Vehicles by Country of Destination

Country	PASSENGER CARS Units	PASSENGER CARS $ Value	TRUCKS* Units	TRUCKS* $ Value	BUSES Units	BUSES $ Value	TOTAL Units	TOTAL $ Value
Arab Emirates	4,071	64,408,586	173	7,683,261	19	728,021	4,263	72,819,868
Australia	2,073	9,114,834	649	21,585,604	47	424,537	2,769	31,124,975
Bahamas	2,655	21,047,040	663	6,102,799	39	349,195	3,357	27,499,034
Canada	569,039	6,146,969,687	162,066	2,297,494,351	4,401	74,634,940	735,506	8,519,099,478
Chile	1,218	11,158,222	414	15,061,446	73	525,730	1,705	26,745,398
Columbia	728	10,942,070	123	3,354,465	17	101,310	868	14,397,845
Costa Rica	553	3,287,797	195	2,344,644	118	909,062	866	6,541,503
Dominican Republic	1,240	16,528,212	706	12,012,339	510	6,417,922	2,456	34,958,473
Ecuador	346	3,430,741	124	2,891,222	1	61,280	471	6,383,243
France	13,215	200,481,724	1,939	30,293,431	14	163,622	15,168	230,938,777
Germany, West	19,732	251,515,103	2,285	36,508,114	130	1,502,719	22,147	289,525,936
Haiti	487	4,106,943	422	3,919,664	32	358,847	941	8,385,454
Israel	484	6,375,490	578	15,375,814	148	3,468,407	1,210	25,219,711
Italy	2,360	26,972,669	343	5,167,337	30	788,392	2,733	32,928,398
Jamaica	753	8,268,357	295	6,427,978	43	532,333	1,091	15,228,668
Japan	21,966	334,817,216	637	16,211,253	321	3,586,528	22,924	354,614,997
Kuwait	13,179	202,198,005	1,521	71,787,270	49	1,048,191	14,749	275,033,466
Mexico	1,080	10,651,981	3,358	39,240,408	1,406	7,077,306	5,844	56,969,695
Peru	197	2,351,142	40	986,318	1	6,200	238	3,343,660
Philippines	331	5,044,054	282	6,067,955	6	58,200	619	11,170,209
Qatar	1,233	19,982,271	82	1,243,647	7	334,489	1,322	21,560,407
Saudi Arabia	16,995	282,309,948	2,500	49,475,260	29	483,984	19,524	332,269,192
Spain	184	2,034,842	52	2,135,758	6	94,076	242	4,264,676
Sweden	5,063	81,646,507	1,034	17,598,605	67	1,786,613	6,164	101,031,725
Switzerland	9,354	152,020,939	201	3,816,338	35	1,177,255	9,590	157,014,532
Taiwan	58,362	649,565,388	900	18,175,445	343	24,668,518	59,605	692,409,351
United Kingdom	3,413	27,268,374	382	8,717,928	51	781,552	3,846	36,767,854
Venezuela	1,277	5,222,515	203	10,889,464	27	574,371	1,507	16,686,350
Others	26,785	334,813,493	6,515	192,625,317	733	11,811,264	34,033	539,250,074
TOTAL	778,373	8,894,534,150	188,682	2,905,193,935	8,703	144,454,864	975,758	11,944,182,949

* Excludes off-highway trucks.

COMPILED BY THE MOTOR VEHICLE MANUFACTURERS ASSOCIATION FROM U.S. DEPARTMENT OF COMMERCE, BUREAU OF THE CENSUS DATA.

UNITED STATES - IMPORTS 1960-1989

Total Imports (Including Canada)

Year	Passenger Cars*	Trucks and Buses	Total
1960	444,474	23,838	468,312
1965	563,673	30,893	594,566
1970	2,013,420	153,671	2,167,091
1971	2,587,484	238,937	2,826,421
1972	2,485,901	250,149	2,736,050
1973	2,437,345	189,584	2,626,929
1974	2,572,557	146,759	2,719,316
1975	2,074,653	125,256	2,199,909
1976	2,536,749	164,543	2,701,292
1977	2,790,144	226,684	3,016,828
1978	3,024,982	373,543	3,398,525
1979	3,005,523	275,564	3,281,087
1980	3,116,448	343,352	3,459,800
1981	2,856,286	738,710 **	3,594,996
1982	2,926,407	698,516	3,624,923
1983	3,133,836	784,814	3,918,650
1984	3,559,427	1,025,333	4,584,760
1985	4,397,679	1,253,186	5,650,865
1986	4,691,297	1,351,341	6,042,638
1987	4,589,010	1,176,638	5,765,648
1988	4,450,213	937,753	5,387,966
1989	4,042,728	952,586	4,995,314

Imports from Canada

Year	Passenger Cars	Trucks and Buses	Total
1960	389	134	523
1965	33,378	18,784	52,162
1970	692,783	115,941	808,724
1971	802,281	135,640	937,921
1972	842,300	141,208	983,508
1973	871,557	113,161	984,718
1974	817,559	122,675	940,234
1975	733,766	122,192	855,958
1976	825,590	163,928	989,518
1977	849,814	226,099	1,075,913
1978	833,061	367,310	1,200,371
1979	677,008	267,732	944,740
1980	594,770	239,917	834,687
1981	563,943	280,910	844,853
1982	702,495	340,831	1,043,326
1983	835,665	352,764	1,188,429
1984	1,073,425	451,406	1,524,831
1985	1,144,805	422,218	1,567,023
1986	1,162,226	356,302	1,518,528
1987	926,927	392,854	1,319,781
1988	1,191,357	394,252	1,585,609
1989	1,151,122	507,243	1,658,365

* Excludes estimated quantity of passenger cars assembled in U.S. Foreign Trade Zones for 1980-1989.

** Not comparable to previous data due to a change in classification of lightweight truck chassis by U.S. customs.

U.S. DEPARTMENT OF COMMERCE, BUREAU OF THE CENSUS

UNITED STATES -
PASSENGER CAR IMPORTS 1964-1989

New Passenger Car Imports by Principal Sources*

	Japan	West Germany	Italy	United Kingdom	Sweden	Belgium	France	Korea
1964	16,023	364,683	10,843	77,548	18,562	7	39,532	N.A.
1965	25,538	376,950	9,509	66,565	26,010	332	24,941	N.A.
1966	56,050	527,137	14,110	81,870	34,632	117	33,122	N.A.
1967	70,304	472,360	16,928	67,928	43,371	356	25,454	N.A.
1968	169,849	707,972	33,843	96,787	52,515	18,816	39,551	N.A.
1969	260,005	642,157	41,569	104,050	41,008	42,036	24,457	N.A.
1970	381,338	674,945	42,523	76,257	57,844	50,602	37,114	N.A.
1971	703,672	770,807	51,469	106,710	61,925	67,250	23,316	N.A.
1972	697,788	676,967	64,614	72,038	64,541	52,912	14,713	N.A.
1973	624,805	677,465	56,102	64,140	58,626	71,484	8,219	N.A.
1974	791,791	619,757	107,071	72,512	60,817	76,544	21,331	N.A.
1975	695,573	370,012	102,344	67,106	51,993	38,176	15,647	N.A.
1976	1,128,936	349,804	82,500	77,190	37,466	12,894	21,916	N.A.
1977	1,341,530	423,492	55,437	56,889	39,370	3,510	19,215	N.A.
1978	1,563,047	416,231	69,689	54,478	56,140	1,530	28,502	N.A.
1979	1,617,328	495,565	72,456	46,911	65,907	85	27,887	N.A.
1980	1,991,502	338,711	46,899	32,517	61,496	38	47,386	N.A.
1981	1,911,525	234,052	21,635	12,728	68,042	66	42,477	N.A.
1982	1,801,185	259,385	9,402	13,023	89,231	825	50,032	N.A.
1983	1,871,192	239,807	5,442	17,261	114,726	5,230	40,823	N.A.
1984	1,948,714	335,032	8,582	19,833	114,854	8,359	37,788	N.A.
1985	2,527,467	473,110	8,689	24,474	142,640	9,718	42,882	N.A.
1986	2,618,711	451,699	11,829	27,506	148,700	9,302	10,869	169,309
1987	2,417,509	377,542	8,648	50,059	138,565	17,284	26,707	399,856
1988	2,123,051	264,249	6,053	31,636	108,006	16,391	15,990	455,741
1989	2,051,525	216,881	9,319	29,378	101,571	22,601	4,885	270,609

		Canada					
	Mexico	APTA(1)	Non-APTA	Total	Total Principal Sources	All Other	Total
1964	N.A.	0	9,201	9,201	536,399	326	536,725
1965	N.A.	33,378	0	33,378	563,223	450	563,673
1966	N.A.	152,043	290	152,333	899,371	524	899,895
1967	N.A.	323,555	83	323,638	1,020,204	414	1,020,618
1968	N.A.	500,653	228	500,881	1,620,214	238	1,620,452
1969	N.A.	690,294	852	691,146	1,846,428	289	1,846,717
1970	N.A.	690,913	1,870	692,783	2,013,406	14	2,013,420
1971	0	800,176	2,105	802,281	2,587,430	54	2,587,484
1972	9	841,966	334	842,300	2,485,882	19	2,485,901
1973	4,469	870,355	1,202	871,557	2,436,867	478	2,437,345
1974	3,914	817,540	19	817,559	2,571,296	1,261	2,572,557
1975	0	726,739	7,027	733,766	2,074,617	36	2,074,653
1976	0	820,893	4,697	825,590	2,536,296	453	2,536,749
1977	N.A.	847,226	2,588	849,814	2,789,257	887	2,790,144
1978	6	828,786	4,275	833,061	3,022,684	2,298	3,024,982
1979	4	674,913	2,095	677,008	3,003,151	2,372	3,005,523
1980	1	591,107	3,663	594,770	3,113,320	3,128	3,116,448
1981	1	561,409	2,534	563,943	2,854,469	1,817	2,856,286
1982	27	700,094	2,401	702,495	2,925,605	802	2,926,407
1983	2	833,303	2,362	835,665	3,130,148	3,688	3,133,836
1984	N.A.	1,071,296	2,129	1,073,425	3,546,587	12,840	3,559,427
1985	13,647	1,140,267	4,538	1,144,805	4,387,432	10,247	4,397,679
1986	41,983	1,157,451	4,775	1,162,226	4,652,134	39,163	4,691,297
1987	126,266	925,880	1,047	926,927	4,489,363	99,647	4,589,010
1988	148,065	1,190,412	945	1,191,357	4,360,539	89,674	4,450,213
1989	133,049	1,126,317	24,805	1,151,122	3,990,940	51,788	4,042,728

* Excludes passenger cars assembled in U.S. Foreign Trade Zones.

(1) Automotive Products Trade Act of 1965 (APTA).

U.S. DEPARTMENT OF COMMERCE, BUREAU OF THE CENSUS

UNITED STATES - SALES 1989

Retail Sales of Trucks by Weight Groups (In Pounds)

	6,000 & less	6,001-10,000	10,001-14,000	14,001-16,000	16,001-19,500	19,501-26,000	26,001-33,000	33,001 & over	Total
DOMESTIC(1)									
Chrysler Corporation	565,657	124,064	7,046	0	0	0	0	0	696,767
Chrysler - Jeep	238,455	10,715	0	0	0	0	0	0	249,170
Ford Motor Company	716,141	660,205	0	25,648	0	9,526	29,849	13,995	1,455,364
Freightliner Corporation	0	0	0	0	0	0	0	23,381	23,381
General Motors Corporation	1,157,430	502,407	0	0	4,262	12,423	19,908	0	1,696,430
Kenworth Truck Company	0	0	0	0	0	0	0	17,806	17,806
Mack Trucks, Inc	0	0	0	0	0	0	0	19,035	19,035
Navistar Int'l Transporation Corp	0	0	0	226	0	11,746	31,176	34,671	77,819
Nissan Motor Mfg. Corp., USA	130,978	0	0	0	0	0	0	0	130,978
Peterbilt Motors Company	0	0	0	0	0	0	0	16,557	16,557
Suzuki of America	369	0		0	0	0	0	0	369
Volvo-GM Heavy Truck Corporation	0	0	0	0	0	0	0	17,116	17,116
Western Star Trucks	0	0	0	0	0	0	0	1,419	1,419
Other Domestic Manufacturers	0	0	0	0	0	224	116	748	1,088
TOTAL DOMESTIC	2,809,030	1,297,391	7,046	25,874	4,262	33,919	81,049	144,728	4,403,299
IMPORTS									
American Isuzu Motors, Inc	103,373	0	0	0	0	0	0	0	103,373
Chrysler Corporation	38,417	0	0	0	0	0	0	0	38,417
Daihatsu America Inc	295	0	0	0	0	0	0		295
Ford Motor Company	0	0	0	0	0	0	2,682	0	2,682
General Motors Corporation	7,047	0	2,089	0	430	372	1,144	0	11,082
Hino Motors (USA), Inc	0	0	262	0	465	503	911	0	2,141
Isuzu Truck of America, Inc	0	0	6,066	653	230	743	669	0	8,361
Iveco Trucks of North America, Inc	0	0	1,422	504	256	175	0	0	2,357
Kenworth Truck Company	0	0	0	0	0	0	388	0	388
Mack Trucks, Inc	0	0	0	0	0	1,819	2,417	0	4,236
Mazda Motors of America, Inc	78,539	0	0	0	0	0	0	0	78,539
Mercedes-Benz of North America, Inc.	0	0	0	0	0	796	1,241	0	2,037
Mitsubishi Fuso Truck of America	0	0	1,694	0	686	317	611	0	3,308
Mitsubishi Motor Sales, Inc	29,189	0	0	0	0	0	0	0	29,189
Navistar Int'l Transporation Corp	0	0	0	0	152	49	165	0	366
Nissan Diesel Motor Co	0	0	582	0	762	435	611	0	2,390
Nissan Motor Corporation	1,646	0	0	0	0	0	0	0	1,646
Peterbilt Motors Company	0	0	0	0	0	0	546	0	546
Saab-Scania of America, Inc	0	0	0	0	0	0	0	116	116
Suzuki of America	23,803	0	0	0	0	0	0	0	23,803
Toyota Motor Sales, U.S.A., Inc	221,694	0	0	0	0	0	0	0	221,694
Volvo-GM Heavy Truck Corporation	0	0	0	0	0	0	1,012	224	1,236
Total Imports	504,003	0	12,115	1,157	2,981	5,209	12,397	340	538,202
Total Trucks(2)	3,313,033	1,297,391	19,161	27,031	7,243	39,128	93,446	145,068	4,941,501

NOTE: Includes school bus chassis.

(1) Units produced in the United States, Canada and Mexico.

(2) Incomplete. Sales data for several manufacturers are not available.

MOTOR VEHICLE MANUFACTURERS ASSOCIATION OF THE U.S., INC. AND WARD'S AUTOMOTIVE YEARBOOK

UNITED STATES - SALES 1987-1989

Passenger Car Retail Sales by Manufacturer and Model

	1989	1988	1987
Turismo (TC3)	0	1,115	16,991
Laser	21,098	0	4,308
Horizon 4 door	39,315	61,142	46,460
Sundance	84,335	89,218	72,853
Reliant	32,704	109,858	105,919
Acclaim	92,017	3,508	0
Caravelle	733	12,903	36,077
Gran Fury	1,443	13,315	7,782
Total Plymouth	271,645	291,059	290,390
LeBaron	787	20,113	54,746
LeBaron GTS	4,547	15,169	30,939
LeBaron Coupe	83,965	99,833	87,802
Fifth Avenue (Chrysler)	22,983	35,967	58,270
New Yorker/E Class	237	14,550	50,479
New Yorker C/Landau	73,430	83,622	8,581
Imperial	2,226	0	0
Total Chrysler-Plymouth	459,820	560,313	581,207
Charger (024)	0	1,022	18,032
Omni 4 door	40,185	59,664	37,726
Shadow	82,953	91,090	77,086
Aries	31,480	102,489	99,039
Spirit	76,558	3,950	0
Daytona	64,097	72,171	41,776
Dodge 600/400 2 door	808	11,943	36,346
Lancer	3,113	10,032	22,422
Diplomat	2,551	20,414	12,775
Dynasty	109,250	83,012	3,092
Total Dodge	410,995	455,787	348,294
Eagle	0	1,392	4,564
Renault Alliance	0	4,418	22,608
Renault Encore	0	0	2,162
Premier	39,546	40,872	192
Talon	7,145	0	0
Total Eagle	46,691	46,682	29,526
Total Chrysler Corporation	917,[illegible]	1,062,782	959,027
Crown Victoria	108,085	114,212	118,034
Thunderbird	120,645	117,866	132,623
Taurus	348,061	374,627	354,971
Tempo	228,426	285,141	219,296
Escort	333,535	387,815	392,360
Mustang	161,148	170,080	172,602
Probe	133,650	77,763	0
Total Ford	1,433,550	1,527,504	1,389,886
Grand Marquis	111,575	114,385	116,482
Cougar/XR7	99,673	100,961	110,722
Sable	110,962	119,218	104,518
Topaz	85,732	92,723	63,200
Tracer/Lynx	57,966	58,921	68,938
Town Car	119,254	121,674	126,009
Mark	24,620	22,526	27,119
Continental	56,441	47,424	12,909
Total Lincoln-Mercury	666,223	677,832	629,897
Total Ford Motor Company.	2,099,773	2,205,336	2,019,783

UNITED STATES - SALES 1987-1989 (continued)

Passenger Car Retail Sales by Manufacturer and Model

	1989	1988	1987
Geo Metro	165	0	0
Prizm/Nova	89,710	96,868	134,956
Chevette	0	205	16,967
Cavalier	295,715	306,267	307,028
Camaro	95,469	101,665	117,324
Beretta-Corsica	326,006	380,301	214,074
Celebrity	141,976	252,861	306,480
Monte Carlo	1,271	28,740	63,577
Lumina	109,705	0	0
Chevrolet	148,816	172,993	177,344
Corvette	23,928	23,281	25,437
Total Chevrolet	1,232,761	1,363,181	1,363,187
1000	0	154	4,826
Sunbird/2000	101,991	85,573	79,014
Fiero	1,961	24,121	41,830
Firebird	55,030	58,493	73,190
Grand AM	202,815	232,010	211,192
6000	67,681	97,926	120,373
Grand Prix/Bonneville	200,858	210,195	118,760
Pontiac	3,991	6,647	10,077
Total Pontiac	634,327	715,119	659,262
Firenza	12	9,148	17,626
Calais	95,254	106,117	101,861
Ciera	190,720	237,386	244,607
Supreme	99,898	116,179	92,779
Delta 88	138,357	158,205	168,853
Oldsmobile 98	65,671	73,348	72,001
Toronado	10,125	14,887	16,667
Total Oldsmobile	600,037	715,270	714,394
Skyhawk	16,452	26,056	38,651
Skylark/Somerset	63,725	58,346	67,078
Century	134,682	131,994	147,797
Regal	76,003	122,871	63,853
LeSabre	147,321	141,440	141,126
Electra	77,621	84,453	82,719
Riviera	19,208	11,750	16,187
Reatta	7,905	4,514	0
Total Buick	542,917	581,424	557,411
Cimarron	225	5,884	12,295
Cadillac	210,317	203,961	203,487
Eldorado	30,051	31,199	21,470
Seville	23,030	22,439	21,515
Allante	3,276	3,065	2,517
Total Cadillac	266,899	266,548	261,284
Total General Motors Corporation	3,276,941	3,641,542	3,555,538
Diamond-Star Motors Corporation(1)	32,018	0	0
Honda Motor Company (1)	389,472	375,625	316,618
Mazda Motor Mfg. of America(1)	41,584	31,331	1,671
Nissan Motor Corporation (1)	103,134	112,125	119,678
Subaru-Isuzu Automotive, Inc.(1)	86	0	0
Toyota Motor Company (1)	212,388	72,354	44,853
Volkswagen of America (1)	0	24,943	60,660
TOTAL DOMESTIC	7,072,902	7,526,038	7,080,858
TOTAL IMPORTS	2,699,364	3,003,692	3,195,701
TOTAL PASSENGER CARS	9,772,266	10,529,730	10,276,559

(1) Sales are U.S. built units only.

MOTOR VEHICLE MANUFACTURERS ASSOCIATION OF THE U.S., INC.

UNITED STATES - SALES 1985-1989

Imported Passenger Car Retail Sales by Manufacturer

	1989	1988	1987	1986	1985
Acura	142,061	128,238	109,470	52,869	0
Alfa Romeo	2,920	4,476	6,320	8,201	4,502
Audi	21,283	22,941	41,322	59,797	74,061
B.M.W.	64,881	73,359	87,839	96,759	87,832
Chrysler-Plymouth	7,950	9,873	11,217	2,572	0
Daihatsu	15,118	11,460	0	0	0
Dodge	36,693	52,521	57,357	68,685	54,463
Eagle	23,028	19,315	13,991	0	0
Ford Festiva	69,328	69,167	26,750	0	0
Geo Metro/Sprint	52,792	48,088	60,359	60,983	30,892
Geo Storm/Spectrum	62,877	68,347	76,852	99,380	53,968
Honda	251,569	265,122	312,218	405,399	406,413
Hyundai	183,261	264,282	263,610	168,882	0
Isuzu	16,296	24,520	39,587	38,910	26,953
Jaguar	18,967	20,727	22,919	24,464	20,528
Lexus	16,302	0	0	0	0
Maserati	280	733	932	1,298	1,190
Mazda	221,794	224,719	206,354	222,716	211,093
Mercedes-Benz	75,714	83,627	89,918	99,314	89,098
Merkur	8,765	15,261	14,301	14,315	8,974
Mitsubishi	79,751	69,975	67,954	49,436	49,734
Nissan	405,147	360,745	405,996	493,549	535,372
Peugeot	6,095	6,713	9,422	14,296	15,636
Plymouth	34,516	46,803	51,763	64,271	50,750
Pontiac LeMans	44,641	64,037	35,564	0	0
Porsche	9,479	15,732	23,632	30,471	25,306
Renault	0	0	0	4,152	7,205
Rolls Royce/Bentley	1,216	2,801	1,208	1,155	1,110
Saab	31,549	38,490	45,106	48,181	39,068
Sterling	5,907	8,901	14,171	0	0
Subaru	136,111	155,946	175,864	183,242	178,175
Toyota	494,969	616,529	583,809	640,155	620,047
Volkswagen	133,650	143,861	130,641	143,318	140,505
Volvo	102,620	98,497	106,539	113,267	104,267
Yugo	10,576	31,545	48,812	35,959	3,895
Others	9,028	1,387	2,257	2,583	26
TOTAL	2,797,134	3,068,738	3,144,054	3,248,579	2,841,063

AUTOMOTIVE NEWS

UNITED STATES - REGISTRATIONS 1960-1989

New Motor Vehicle Registrations by Type (In Thousands)

	PASSENGER CARS				TRUCKS				
			IMPORTS				IMPORTS		
	Total	Domestic	Number	%	Total	Domestic	Number	%	Total
1960........	6,577	6,078	499	7.6	943	906	37	0.4	7,520
1961........	5,855	5,476	379	6.5	919	890	29	0.3	6,774
1962........	6,939	6,600	339	4.9	1,069	1,037	32	3.0	8,008
1963........	7,557	7,171	386	5.1	1,244	1,204	40	3.2	8,801
1964........	8,065	7,581	484	6.0	1,362	1,320	42	3.1	9,427
1965........	9,315	8,746	569	6.1	1,529	1,515	14	0.9	10,844
1966........	9,008	8,350	658	7.3	1,610	1,593	17	1.1	10,618
1967........	8,357	7,578	779	9.3	1,518	1,497	21	1.4	9,875
1968........	9,404	8,418	986	10.5	1,776	1,752	24	1.4	11,180
1969*......	9,447	8,385	1,062	11.2	1,889	1,848	41	2.2	11,336
1970*......	8,388	7,157	1,231	14.7	1,790	1,717	73	4.1	10,178
1971*......	9,831	8,343	1,487	15.1	1,993	1,898	95	4.8	11,824
1972*......	10,488	8,959	1,529	14.6	2,514	2,367	147	5.8	13,002
1973*......	11,351	9,631	1,720	15.2	3,029	2,782	247	8.2	14,380
1974*......	8,701	7,332	1,369	15.7	2,657	2,466	191	7.2	11,358
1975*......	8,262	6,761	1,501	18.2	2,397	2,160	237	9.9	10,659
1976*......	9,751	8,305	1,447	14.8	3,058	2,822	236	7.7	12,809
1977*......	10,826	8,850	1,976	18.3	3,509	3,197	312	8.9	14,335
1978*......	10,946	9,000	1,946	17.8	3,963	3,620	344	8.7	14,909
1979*......	10,357	8,006	2,351	22.7	3,472	2,990	482	13.9	13,829
1980*......	8,761	6,292	2,469	28.2	2,477	1,954	523	21.1	11,238
1981*......	8,444	6,012	2,432	28.8	2,185	1,699	486	22.2	10,629
1982*......	7,754	5,486	2,268	29.3	2,431	1,991	440	18.1	10,185
1983*......	8,924	6,467	2,457	27.5	2,977	2,481	496	16.6	11,901
1984*......	10,129	7,605	2,524	24.9	4,049	3,305	744	18.4	14,178
1985........	10,889	7,877	3,011	27.6	4,675	3,722	953	20.4	15,564
1986........	11,140	7,696	3,444	30.9	4,801	3,759	1,042	21.7	15,941
1987........	10,166	6,512	3,654	35.9	4,964	3,907	1,057	21.2	15,130
1988........	10,480	6,770	3,710	35.4	5,211	4,359	852	16.4	15,691
1989........	9,853	6,314	3,539	35.9	5,100	4,304	796	15.6	14,953

* Beginning in April 1969 through 1984, registrations for Oklahoma are not included.
R.L. POLK & COMPANY (Permission for further use must be obtained from R.L. POLK)

Total Motor Vehicle Registrations by Type

	Passenger Cars	Trucks	Buses	Total
1960........	61,671,390	11,914,249	272,129	73,857,768
1961........	63,420,580	12,261,189	279,668	75,961,437
1962........	66,085,289	12,779,828	285,219	79,150,336
1963........	69,038,443	13,360,425	297,864	82,696,732
1964........	71,994,795	14,013,112	305,355	86,313,262
1965........	75,257,588	14,785,795	314,284	90,357,667
1966........	78,124,688	15,502,994	322,170	93,949,852
1967........	80,398,967	16,168,989	337,920	96,905,876
1968........	83,604,514	16,941,802	351,758	100,898,074
1969........	86,857,794	17,874,362	364,213	105,096,369
1970........	89,243,557	18,797,078	377,562	108,418,197
1971........	92,718,395	19,870,872	397,075	112,986,342
1972........	97,082,060	21,307,745	406,866	118,796,671
1973........	101,985,442	23,243,572	424,920	125,653,934
1974........	104,856,341	24,630,157	447,048	129,933,546
1975........	106,705,934	25,780,619	462,156	132,948,709
1976........	110,188,640	27,875,925	478,339	138,542,904
1977........	112,287,522	29,314,285	490,761	142,092,568
1978........	116,573,394	31,335,864	505,354	148,414,612
1979........	118,428,730	32,913,804	526,765	151,869,299
1980........	121,600,843	33,666,587	528,789	155,796,219
1981........	123,098,411	34,644,110	543,894	158,286,415
1982........	123,701,665	35,382,375	559,200	159,643,240
1983........	126,443,782	36,722,615	582,884	163,749,281
1984........	128,157,682	37,507,463	583,671	166,248,816
1985........	131,864,029	39,196,161	593,485	171,653,675
1986........	135,431,112	40,166,499	593,728	176,191,339
1987........	137,323,632	41,118,762	602,055	179,044,449
1988........	141,251,695	42,529,368	615,669	184,396,732
1989........	143,081,443	43,554,064	625,040	187,260,547

U.S. FEDERAL HIGHWAY ADMINISTRATION

VENEZUELA - PRODUCTION 1980-1989

Motor Vehicles by Manufacturer

	1980	1981	1982	1983	1984
Tocars	11,027	11,658	14,243	9,481	9,440
Chrysler	0	0	0	0	0
C.I.F	2,885	275	2,552	2,677	3,524
Ford Motor	48,593	44,486	47,093	33,391	29,778
General Motors	60,179	69,053	64,052	42,926	43,671
Industria Maquinaria	380	473	365	81	50
Mack	1,398	1,044	845	3,006	2,737
Ensamblaje Superior	782	510	408	90	130
Desarrollo Industrial Auto	301	0	0	0	99
Pegaso De Venezuela.	0	274	170	107	0
Volkswagen	5,367	1,849	0	0	0
Jeep de Venezuela	9,958	11,438	7,042	3,162	5,449
Talleres Gago	0	0	0	55	0
Ensamblaje de Carrocerias Valencia	230	341	298	65	60
Fiat Automoviles	6,998	7,183	9,460	8,091	9,147
Venezolana de Produccion Renault	6,989	5,887	7,931	6,287	5,707
Fiav	0	0	240	135	39
Ebro Venezolana	0	0	409	281	125
TOTAL	155,087	154,471	155,108	109,835	109,956

	1985	1986	1987	1988	1989
Tocars	10,269	16,873	14,661	17,479	5,031
Chrysler	0	0	0	0	0
C.I.F	3,408	967	1,312	512	0
Ford Motor	30,875	41,368	29,069	28,026	4,111
General Motors	44,992	45,251	36,219	29,743	7,753
Industria Maquinaria	0	0	0	0	0
Mack	2,352	5,184	3,434	3,043	834
Ensamblaje Superior	39	0	0	0	0
Pegaso De Venezuela.	196	381	536	816	274
Volkswagen	0	0	0	0	0
Jeep de Venezuela	6,632	10,375	8,237	8,133	2,245
Talleres Gago	59	60	61	105	43
Ensamblaje de Carrocerias Valencia	244	485	453	714	258
Fiat Automoviles	10,749	14,258	15,417	18,402	4,983
Venezolana de Produccion Renault	5,555	8,234	5,460	6,792	2,027
Fiav	37	0	0	0	0
Others	111	140	190	150	78
TOTAL	115,518	143,576	115,049	113,915	27,637

MINISTERIO DE FOMENTO

Motor Vehicle Manufacturers Association
of the United States, Inc.